

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

SALISBURY BANCORP INC
Form 10-Q
May 14, 2009

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 0-24751

Salisbury Bancorp, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Connecticut	06-1514263
-----	-----
(State or Other Jurisdiction of Incorporation or Organization)	(I.R.S. Employer Identification No.)

5 Bissell Street	Lakeville	Connecticut	06039
-----			-----
(Address of principal executive offices)			(Zip Code)

Registrants Telephone Number, Including Area Code (860) 435-9801

(Former Name, Former Address and Former Fiscal Year,
if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports
required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an
accelerated filer or a non-accelerated filer or a smaller reporting company.
(See the definitions of large accelerated filer, accelerated filer and smaller
reporting company in Rule 12b-2 of the Exchange Act). (Check one):

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Large Accelerated Filer ☐ Accelerated Filer ☐ Non-Accelerated Filer ☐
Smaller reporting company ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: As of May 1, 2009, there were 1,685,861 shares outstanding.

SALISBURY BANCORP, INC. AND SUBSIDIARY

TABLE OF CONTENTS

Part I. FINANCIAL INFORMATION	Page
Item 1. Financial Statements:	3
Condensed Consolidated Balance Sheets -March 31, 2009 (unaudited) and December 31, 2008	4
Condensed Consolidated Statements of Income -three months ended March 31, 2009 and 2008 (unaudited)	5
Condensed Consolidated Statements of Cash Flows -three months ended March 31, 2009 and 2008 (unaudited)	6
Notes to Condensed Consolidated Financial Statements (unaudited)	8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	12
Item 4T. Controls and Procedures	19
Part II. OTHER INFORMATION	
Item 1. Legal Proceedings	20
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	20
Item 3. Defaults Upon Senior Securities	20
Item 4. Submission of Matters to a Vote of Security Holders	20
Item 5. Other Information	20
Item 6. Exhibits	20

2

Part I-- FINANCIAL INFORMATION
Item 1. Financial Statements

3

SALISBURY BANCORP, INC. AND SUBSIDIARY

CONDENSED CONSOLIDATED BALANCE SHEETS

March 31, 2009 and December 31, 2008

	March 31, 2009 ----
ASSETS	(unaudited)

Cash and due from banks	\$ 5,836,264
Interest bearing demand deposits with other banks	1,764,606
Money market mutual funds	10,267,027
Federal funds sold	0

Cash and cash equivalents	17,867,897
Investments in available-for-sale securities (at fair value)	149,620,391
Investments in held-to-maturity securities (fair values of \$65,443 as of March 31, 2009 and \$66,502 as of December 31, 2008)	65,273
Federal Home Loan Bank stock, at cost	5,323,000
Loans held-for-sale	807,000
Loans, less allowance for loan losses of \$3,005,139 as of March 31, 2009 and \$2,724,024 as of December 31, 2008	298,333,242
Investment in real estate	75,000
Other real estate owned	418,024
Premises and equipment	8,275,831
Goodwill	9,828,712
Core deposit intangible	1,124,014
Accrued interest receivable	2,445,102
Cash surrender value of life insurance policies	3,949,827
Deferred taxes	5,283,496
Due from broker	1,314,582
Other assets	1,408,589

Total assets	\$ 506,139,980 =====

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

LIABILITIES AND SHAREHOLDERS' EQUITY

Deposits:

Noninterest-bearing	\$ 63,448,689
Interest-bearing	303,314,838

Total deposits	366,763,527
Securities sold under agreements to repurchase	9,081,236
Federal Home Loan Bank advances	78,598,166
Due to broker	0
Other liabilities	5,439,507

Total liabilities	459,882,436

Shareholders' equity:

Preferred stock, par value\$.01 per share, authorized 25,000 shares; issued and outstanding 8,816 shares at March 31, 2009 and 0 shares at December 31, 2008.	88
Common stock, par value \$.10 per share; authorized 3,000,000 shares; issued and outstanding, 1,685,861 shares at March 31, 2009 and December 31, 2008	168,586
Unused common stock warrants outstanding	111,998
Paid-in capital	21,861,797
Retained earnings	35,127,465
Accumulated other comprehensive loss	(11,012,390)

Total shareholders' equity	46,257,544

Total liabilities and shareholders' equity	\$ 506,139,980
	=====

The accompanying notes are an integral part of these consolidated financial statements.

4

SALISBURY BANCORP, INC. AND SUBSIDIARY

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(unaudited)

	Three Months Ended March 31,	
	2009	2008
	----	----
Interest and dividend income:		
Interest and fees on loans	\$4,509,670	\$4,631,588
Interest on debt securities:		
Taxable	1,331,810	1,286,915
Tax-exempt	643,630	574,462
Dividends on equity securities	0	78,248
Other interest	1,847	96,684
	-----	-----
Total interest and dividend income	6,486,957	6,667,897
	-----	-----
Interest expense:		

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Interest on deposits	1,483,582	1,973,229
Interest on securities sold under agreements to repurchase	39,027	0
Interest on Federal Home Loan Bank advances	761,517	1,035,161
	-----	-----
Total interest expense	2,284,126	3,008,390
	-----	-----
Net interest and dividend income	4,202,831	3,659,507
Provision for loan losses	430,000	60,000
	-----	-----
Net interest and dividend income after provision for loan losses	3,772,831	3,599,507
	-----	-----
Noninterest income:		
Trust department income	540,000	600,000
Loan commissions	1,548	0
Service charges on deposit accounts	208,246	198,160
Gains on available-for-sale securities, net	427,338	317,970
Gain on sales of loans held-for-sale	114,555	72,833
Other income	413,697	243,688
	-----	-----
Total noninterest income	1,705,384	1,432,651
	-----	-----
Noninterest expense:		
Salaries and employee benefits	2,265,103	2,076,173
Occupancy expense	257,119	230,527
Equipment expense	226,717	211,086
Data processing	383,436	318,640
Insurance	136,952	43,900
Printing and stationery	65,969	59,508
Professional fees	261,341	234,210
Legal expense	95,358	61,427
Amortization of core deposit intangible	41,054	41,054
Other expense	400,740	373,471
	-----	-----
Total noninterest expense	4,133,789	3,649,996
	-----	-----
Income before income taxes	1,344,426	1,382,162
Income taxes	263,251	301,228
	-----	-----
Net income	\$1,081,175	\$1,080,934
	=====	=====
Earnings per common share	\$.63	\$.64
	-----	-----
Dividends per common share	\$.28	\$.28
	-----	-----

The accompanying notes are an integral part of these consolidated financial statements.

5

SALISBURY BANCORP INC. AND SUBSIDIARY

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Three months ended March 31, 2009 and 2008
(unaudited)

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

	2009

Cash flows from operating activities:	
Net income	\$ 1,081,175
Adjustments to reconcile net income to net cash provided by operating activities:	
Amortization of securities, net	100,768
Gain on sales of available-for-sale securities, net	(427,338)
Provision for loan losses	(430,000)
Change in loans held-for-sale	1,507,250
Change in deferred loan costs, net	(7,093)
Increase in unearned income on loans	6,251
Net (increase) decrease in mortgage servicing rights	(69,329)
Depreciation and amortization	174,551
Amortization of core deposit intangible	41,054
Accretion of fair value adjustment on deposits & borrowings	(32,551)
Amortization of fair value adjustment on loans	11,905
Decrease in interest receivable	228,670
Deferred tax benefit	(1,293)
Decrease in taxes receivable	154,588
Increase in prepaid expenses	(63,121)
Increase in cash surrender value of insurance policies	(125,174)
Increase in other assets	(80,826)
Increase (decrease) in accrued expenses	376,878
Increase in interest payable	21,556
(Decrease) increase in other liabilities	(67,236)

Net cash provided by operating activities	2,400,685

Cash flows from investing activities	
Purchases of available-for-sale securities	(53,864,056)
Proceeds from sales of available-for-sale securities	24,956,599
Proceeds from maturities of available-for-sale securities	18,000,000
Proceeds from maturities of held-to-maturity securities	1,163
Loan originations and principal collections, net	(694,637)
Purchase of loans	(76,266)
Recoveries of loans previously charged-off	10,542
Capital expenditures	(1,303,187)

Net cash used in investing activities	(12,969,842)

SALISBURY BANCORP INC. AND SUBSIDIARY

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Three months ended March 31, 2009 and 2008

(unaudited)

(continued)

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

	2009 ----	2008 ----
Cash flows from financing activities:		
Net increase in demand deposits, NOW and savings accounts	7,986,641	15,567,164
Net increase in time deposits	13,851,654	3,286,912
Federal Home Loan Bank advances	12,000,000	0
Principal payments on advances from Federal Home Loan Bank	(404,950)	(175,774)
Net change in short term advances from Federal Home Loan Bank	(20,878,000)	(8,637,000)
Decrease in other borrowed funds-Repo's	(2,122,053)	0
Proceeds from issuance of preferred stock	8,816,000	0
Dividends paid	(472,041)	(738,021)
	-----	-----
Net cash provided by financing activities	18,777,251	9,303,281
	-----	-----
Net increase in cash and cash equivalents	8,208,094	1,780,031
Cash and cash equivalents at beginning of period	9,659,803	15,178,195
	-----	-----
Cash and cash equivalents at end of period	\$ 17,867,897	\$ 16,958,226
	=====	=====
Supplemental disclosures:		
Interest paid	\$ 2,295,121	\$ 3,029,000
Income taxes paid	109,956	11,000

The accompanying notes are an integral part of these consolidated financial statements.

7

SALISBURY BANCORP, INC. AND SUBSIDIARY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

NOTE 1 - BASIS OF PRESENTATION

The accompanying condensed consolidated interim financial statements are unaudited and include the accounts of Salisbury Bancorp, Inc. (the "Company"), its wholly owned subsidiary Salisbury Bank and Trust Company (the "Bank"), and the Bank's subsidiaries, S.B.T. Realty, Inc. and SBT Mortgage Service Corporation (the "PIC"). The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with the instructions to the SEC's Form 10-Q. Accordingly, they do not include all the information and footnotes required by GAAP for complete financial statements. All significant intercompany accounts and transactions have been eliminated in the consolidation. These financial statements reflect, in the opinion of Management, all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the Company's financial position and the results of its operations and its cash flows for the periods presented. Operating results for the three months ended March 31, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009. These financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's 2008 Annual

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Report on Form 10-K.

The year-end condensed balance sheet data derived from audited financial statements does not include all disclosures required by GAAP.

NOTE 2 - COMPREHENSIVE (LOSS) INCOME

Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," establishes standards for disclosure of comprehensive income which includes net income and any changes in equity from non-owner sources that are not recorded in the income statement (such as changes in the net unrealized gains (losses) on securities). The purpose of reporting comprehensive (loss) income is to report a measure of all changes in equity that result from recognized transactions and other economic events of the period other than transactions with owners in their capacity as owners. The Company's sources of other comprehensive (loss) income are the net changes in unrealized holding (losses) or gains on securities and the net change in unrecognized pension plan expense.

Comprehensive (Loss) Income

	Three months ended March 31,	
	2009	2008
	----	----
Net income	\$ 1,081,175	\$ 1,080,934
Net change in unrealized holding (losses) or gains on securities and net change in unrecognized pension plan expense, net of tax during period	(2,106,922)	(946,411)
	-----	-----
Comprehensive (loss) income	\$ (1,025,747)	\$ 134,523
	=====	=====

NOTE 3 - IMPACT OF NEW ACCOUNTING STANDARDS

In September 2006, the FASB ratified the consensus reached by the Emerging Issues Task Force (EITF) on Issue No. 06-4 "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements," (EITF Issue 06-4). EITF 06-4 requires companies with an endorsement split-dollar life insurance arrangement to recognize a liability for future postretirement benefits. The effective date was for fiscal years beginning after December 15, 2007, with earlier application permitted. The Company should recognize the effects of applying this Issue through either (a) a change in accounting principle through a cumulative effect adjustment to retained earnings or (b) a change in accounting principle through retrospective application to all periods. The Company adopted this Issue in 2008, and it did not have a significant impact on its financial statements.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" (SFAS 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles (GAAP) and expands disclosures about fair value measurements. The FASB's FSP FAS 157-2, "Effective Date of

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

157 to nonfinancial assets and nonfinancial liabilities not recognized or disclosed at least annually at fair value. This includes nonfinancial assets and nonfinancial liabilities initially measured at fair value in a business combination or other new basis event, but not measured at fair value in subsequent periods. The Company adopted this statement on January 1, 2008 and it did not have a significant impact on its financial statements.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115" (SFAS 159). SFAS 159 permits entities, at specified election dates, to choose to measure certain financial instruments at fair value that are not currently required to be measured at fair value. The fair value option is applied on an instrument-by-instrument basis, is irrevocable and can only be applied to an entire instrument and not to specified risks, specific cash flows, or portions of that instrument. Unrealized gains and losses on items for which the fair value option has been elected will be reported in earnings at each subsequent reporting date and upfront fees and costs related to those items will be recognized in earnings as incurred and not deferred. SFAS No. 159 became effective in fiscal years beginning after November 15, 2007. The Company adopted SFAS 159 effective January 1, 2008 and it did not have a significant impact on its financial statements.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements and Amendment of ARB No. 51" (SFAS No. 160). The pronouncement requires all entities to report noncontrolling (minority) interests in subsidiaries as a component of shareholders' equity. SFAS No. 160 is effective for fiscal years beginning after December 15, 2008. Early adoption is prohibited. Management anticipates that this statement will not have a material impact on the Company's financial condition and results of operations.

In December 2007, the FASB issued SFAS No. 141 (Revised 2007), "Business Combinations" (SFAS 141(R)). SFAS 141(R) significantly changes the accounting for business combinations. Under SFAS 141(R), an acquiring entity is required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. It also amends the accounting treatment for certain specific items including acquisition costs and non controlling minority interests and includes a substantial number of new disclosure requirements. SFAS 141(R) applies prospectively to business combinations for which the acquisition date is on or after January 1, 2009. The Company does not expect the adoption of this statement to have a material impact on its financial condition and results of operations.

In February 2008, the FASB issued FSP FAS 140-3, "Accounting for Transfers of Financial Assets and Repurchase Financing Transactions." This FSP provides guidance on how the transferor and transferee should separately account for a transfer of a financial asset and a related repurchase financing if certain criteria are met. This guidance became effective January 1, 2009. The adoption of this new FSP is not expected to have a material effect on the Company's results of operations or financial position.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities—an amendment of FASB Statement No. 133" (SFAS 161). SFAS 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under Statement 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. The guidance in SFAS 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. This statement encourages, but does not require, comparative disclosures for earlier periods at initial adoption. The

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Company does not expect the adoption of this statement to have a material impact on its financial condition and results of operations.

In April 2008, the FASB issued FSP FAS 142-3, "Determination of the Useful Life of Intangible Assets." This FSP provides guidance as to factors considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS 142, "Goodwill and Other Intangible Assets." This guidance became effective January 1, 2009. The adoption is not expected to have a material effect on the Company's results of operations or financial position.

9

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles." This standard formalizes minor changes in prioritizing accounting principles used in the preparation of financial statements that are presented in conformity with GAAP. This standard became effective November 15, 2008.

In April 2009, the FASB issued FASB Staff Position 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly" (FSP FAS 157-4). FSP FAS 157-4 provides additional guidance for estimating fair value measurements in accordance with FASB Statement No. 157, "Fair Value Measurements," when the volume and level of activity for the asset or liability have significantly decreased. FSP FAS 157-4 is effective for interim and annual reporting periods ending after June 15, 2009 with early adoption permitted for periods ending after March 15, 2009. The Company/Bank/Corporation is currently evaluating the impact of the adoption of this FSP on its financial condition and results of operations.

In April 2009, the FASB issued FASB Staff Position 107-1 and Accounting Principles Board Opinion 28-1, "Interim Disclosures About Fair Value of Financial Instruments" (FSP FAS 107-1 and APB 28-1). FSP FAS 107-1 amends FASB Statement No. 107, "Disclosures About Fair Value of Financial Instruments," to require entities to disclose the methods and significant assumptions used to estimate the fair value of financial instruments in both interim and annual financial statements. APB 28-1 amends APB Opinion No. 28, "Interim Financial Reporting" to require those disclosures in summarized financial information at interim reporting periods. FSP FAS 107-1 and APB 28-1 are effective for interim and annual periods ending after June 15, 2009 with early adoption permitted for periods ending after March 15, 2009. An entity may early adopt this FSP only if it also elects to early adopt FSP FAS 157-4. The Company/Bank/Corporation is currently evaluating the impact of the adoption of this FSP on its financial condition and results of operations.

In April 2009, the FASB issued FASB Staff Position 115-2 and 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments" (FSP FAS 115-2 and FAS 124-2). FSP FAS 115-2 and FAS 124-2 amends the other-than-temporary impairment (OTTI) guidance for debt securities to make the guidance more operational and to improve the presentation and disclosure of OTTI on debt and equity securities in the financial statements. This FSP does not amend existing recognition and measurement guidance related to OTTI of equity securities. FSP FAS 115-2 and FAS 124-2 are effective for interim and annual reporting periods after June 15, 2009 with early adoption permitted for periods ending after March 15, 2009. The Company/Bank/Corporation is currently evaluating the impact of the adoption of this FSP on its financial condition and results of operations.

NOTE 4 - DEFINED BENEFIT PENSION PLAN

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

The following summarizes the net periodic benefit cost for the three months ended March 31:

	Three Months Ended March 31,	
	2009	2008
Components of net periodic benefit cost:		
Service cost	\$ 107,000	\$ 113,750
Interest cost	100,750	95,000
Expected return on plan assets	(89,750)	(105,750)
Amortization of:		
Prior service cost	0	223
Actuarial loss	32,500	15,750
	-----	-----
Net periodic benefit cost	\$ 150,500	\$ 118,973
	=====	=====

The following actuarial weighted average assumptions were used in calculating net periodic benefit cost:

Discount rate	6.00%	6.00%
Average wage increase	Graded table*	Graded table*
Expected return on plan assets	7.50%	7.50%

*5% at age 20 grading down to 3% at age 60 and beyond (roughly 3.25% on average).

10

NOTE 5 - ASSETS MEASURED AT FAIR VALUE ON A RECURRING BASIS

The fair value hierarchy established by SFAS No. 157 is based on observable and unobservable inputs participants use to price an asset or liability. SFAS No. 157 has prioritized these inputs into the following value hierarchy:

Level 1 Inputs - Unadjusted quoted prices in active markets for identical assets or liabilities that are available at the measurement date.

Level 2 Inputs - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from a corroborated by market data by correlation or other means.

Level 3 Inputs - Unobservable inputs for determining the fair value of the asset or liability and are based on the entity's own assumption about the assumptions that market participants would use to price the asset or liability.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general clarification of such instruments pursuant to the valuation hierarchy is set forth below. These valuation methodologies were applied to all of the Company's financial assets and liabilities carried at fair value effective January 1, 2008.

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Description	03/31/09 -----	Fair Value Measurements at Reporting Date using		
		Quoted Prices in Active Markets for Identical Assets (Level 1) -----	Significant Other Observable Inputs (Level 2) -----	Signifi Unobservab (Level 3) -----
Securities available-for sale	\$ 149,620,391	\$ 25,228	\$ 149,181,731	\$
Impaired loans	8,471,996	0	8,471,996	
Total	\$ 158,092,387	\$ 25,228	\$ 157,653,727	\$
	=====	=====	=====	=====

	Fair Value Measurements Using Significant Unobservable In Level 3	
	Available-for-Sale Securities -----	Total -----
Beginning balance January 1, 2009	\$ 2,172,737	\$ 2,172,737
Total gains or losses (realized/unrealized)		
Included in earnings (or changes in net assets)		
Included in other comprehensive income	775,311)	(1,775,311)
Amortization of securities, net	2,444	2,444
Transfers in and/or out of Level 3	13,562	13,562
Ending balance, March 31, 2009	\$ 413,432	\$ 413,432
	=====	=====

The amount of total gains or losses for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at the reporting date

\$ 0 \$

=====

Item 2. Management's Discussion and Analysis
of Financial Condition and Results of Operations

Business

The following provides Management's comments on the financial condition and results of operations of Salisbury Bancorp, Inc. (the "Company"), a Connecticut corporation that is the holding company for Salisbury Bank and Trust Company (the "Bank"). The Company's sole subsidiary is the Bank, which has seven (7) full service offices including a Trust Wealth Services Division. Such offices are located in the towns of Canaan, Lakeville, Salisbury and Sharon, Connecticut, Sheffield and South Egremont, Massachusetts, and Dover Plains, New York. In addition, the bank has received regulatory approvals to open a

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

full-service branch in Millerton, New York. The Company and Bank were formed in 1998 and 1848, respectively. In order to provide a strong foundation for building shareholder value and servicing customers, the Company remains committed to investing in the technological and human resources necessary to developing new personalized financial products and services to meet the needs of customers. This discussion should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

RESULTS OF OPERATIONS

Overview

The Company's assets at March 31, 2009 totaled \$506,139,980 compared to total assets of \$495,754,160 at December 31, 2008. During the first three months of 2009, net loans outstanding, not including loans held-for-sale, increased \$965,808 or 0.33% to \$298,333,242. This compares to total net loans outstanding, not including loans held-for-sale, of \$297,367,434 at December 31, 2008. This small increase is primarily attributable to strategic efforts directed at new business development as loan demand has decreased due to the current economic recession. Non-performing assets totaled \$6,693,269 at March 31, 2009 which included one OREO property at a value of \$418,024. This compares to non-performing assets totaling \$5,379,135 at December 31, 2008 which included one OREO property valued at \$204,534. The Bank continues to monitor the quality of the loan portfolio to ensure that loan quality will not be sacrificed for growth or otherwise compromise the Company's objectives. Strong risk management policies and procedures relating to the loan portfolio have always been maintained by the Bank. However, the economy is in a deep recession which is significantly impacting the Bank's market area. Deposits at March 31, 2009 totaled \$366,763,527 as compared to total deposits of \$344,925,232 at December 31, 2008. This increase is attributable to new business development efforts that are being implemented and the desire of consumers to use the safety of FDIC insured Bank funds to protect assets.

The Company's earnings for the three months ended March 31, 2009 was \$1,081,175 or \$.64 per average share outstanding. This is virtually unchanged from earnings of \$1,080,934 or \$.64 per share for the same period in 2008.

The capital levels of the Company as well as the Bank, remain above the highest regulatory capital level requirements as measured by the Regulatory Agencies. Capital levels at March 31, 2009 compared to Regulatory Capital Ratios are as follows:

	Salisbury Bank	Consolidated	Well Capitalized
	-----	-----	-----
Total risk based capital	11.72%	14.55%	> 10.00%
			-
Tier 1 risk based capital	10.82%	13.66%	> 6.00%
			-
Leverage ratio	7.52%	9.54%	> 5.00%
			-

As previously disclosed, on March 27, 2009, the Board of Directors declared a first quarter cash dividend of \$.28 per common share, which was paid on April 30, 2009 to shareholders of record as of April 16, 2009. This compared to a cash dividend of \$.28 per common share that was paid for the first quarter of 2008.

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Critical Accounting Estimates

In preparing the Company's financial statements, Management selects and applies numerous accounting policies. In applying these policies, Management must make estimates and assumptions. The accounting policy that is most susceptible to critical estimates and assumptions is the allowance for loan losses. The determination of an appropriate provision is based on an estimation of the probable amount of credit losses in the loan portfolio. Many factors influence the amount of estimated loan losses, relating to both the specific characteristics of the loan portfolio and general economic conditions nationally and locally. While Management carefully considers these factors in determining the amount of the allowance for loan losses, future adjustments may be necessary due to changed conditions, which could have an adverse impact on reported earnings in the future. See "Provisions and Allowance for Loan Losses."

THREE MONTHS ENDED MARCH 31, 2009
AS COMPARED TO THREE MONTHS ENDED MARCH 31, 2008

Net Interest and Dividend Income

The Company's earnings are primarily dependent upon net interest and dividend income, and to a lesser extent noninterest income. Net interest and dividend income is the difference between interest and dividends earned primarily on the loan and securities portfolios and interest paid on deposits, securities sold under agreements to repurchase and advances from the Federal Home Loan Bank. Noninterest income is primarily derived from the Trust Wealth Advisory Services Division, service charges and other fees related to deposit and loan accounts and income from gains in securities transactions. For the following discussion, net interest and dividend income is presented on a fully taxable-equivalent ("FTE") basis. FTE interest income restates reported interest income on tax exempt securities as if such interest were taxed at the Company's federal tax rate of 34% for all periods presented.

Three Months Ended March 31,	2009	2008
	----	----
Total Interest and Dividend Income (financial statements)	\$6,486,957	\$6,667,897
Tax Equivalent Adjustment	331,567	295,935
	-----	-----
Total Interest and Dividend Income (on a FTE basis)	6,818,524	6,963,832
Total Interest Expense	2,284,126	3,008,390
	-----	-----
Net Interest and Dividend Income-FTE	\$4,534,398	\$3,955,442
	=====	=====

Total interest and dividend income on a FTE basis for the three months ended March 31, 2009, when compared to the same period in 2008, decreased \$145,308 or 2.09%. The decrease was primarily attributable to an economic environment of lower interest rates.

Interest expense on deposits for the first three months of 2009 totaled \$1,483,582, a decrease of \$489,647 or 24.81% when compared to \$1,973,229 for the same period in 2008. This decrease reflects an economic environment of generally lower interest rates. The Bank's volume of Federal Home Loan Bank ("FHLB") advances outstanding at March 31, 2009 decreased 10.60% when compared to total advances outstanding at December 31, 2008. This decrease in borrowings, coupled with a restructuring of the FHLB advances strategy implemented during the fourth quarter of 2008, which included a prepayment of a high interest rate advance,

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

that has resulted in a decrease in borrowing expense of \$273,644 or 26.43% for the first quarter of 2009. In addition, the Bank recorded interest expense totaling \$39,027 for interest on securities sold under agreements to repurchase, which was a new product that was introduced during 2008. Total interest expense for the three months ended March 31, 2009 was \$2,284,126, a decrease of \$724,264 or 24.08% when compared to the same period in 2008.

Overall, net interest and dividend income (on a FTE basis) increased \$578,956 or 14.64% to \$4,534,398 for the period ended March 31, 2009 when compared to the same period in 2008.

13

Noninterest Income

Noninterest income, not including net gains on sales of available-for-sale securities, totaled \$1,278,046 for the three months ended March 31, 2009. This is an increase of \$163,365 or 14.66% compared to noninterest income, not including gains on available-for-sale securities transactions, of \$1,114,681 for the three months ended March 31, 2008. The increase reflected the combined impact of a \$39,122 gain on the sale of an OREO property, a \$69,329 gain in the value of the servicing rights of the FHLB mortgage loans sold and a \$87,269 increase in BOLI revenue resulting from a tax-free exchange pursuant to Section 1035 of the Internal Revenue Code to a new insurance carrier. Gains on securities sales increased \$109,368 when comparing the first quarter to the same period in 2008. First quarter income from the Trust Wealth Advisory Services Division decreased \$60,000 or 10% to \$540,000. This is primarily due to movement in the markets.

Noninterest Expense

Noninterest expense increased \$483,793 or 13.26% for the first three months of 2009 as compared to the same period in 2008. Of this increase, \$188,930 was the result of an increase in employee salaries and benefits. Additionally, FDIC insurance expense increased \$93,052, primarily reflecting the loss of one-time assessment credit and new premium schedules. Data processing expense increased \$64,796. This increase is primarily attributable to increased transactions resulting from growth and costs related to enhancing the delivery channels of products to our customers. Professional fees and legal expense increased \$27,131 and \$33,931, respectively; primarily the result of participation in the Treasury's TARP Capital Purchase Program ("CPP"). The increase in the other noninterest expenses in the table below are attributable to normal volumes of business.

The components of noninterest expense and the changes in the period were as follows:

	2009	2008	Change	%Change
-----	-----	-----	-----	-----
Salaries and employee benefits	\$2,265,103	\$2,076,173	\$ 188,930	9.10%
Occupancy expense	257,119	230,527	26,592	11.54
Equipment expense	226,717	211,086	15,631	7.41
Data processing	383,436	318,640	64,796	20.34
Insurance	136,952	43,900	93,052	211.96
Printing and stationery	65,969	59,508	6,461	10.86
Professional fees	261,341	234,210	27,131	11.58

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Legal expense	95,358	61,427	33,931	55.24
Amortization of core deposit intangible	41,054	41,054	0	0
Other expense	400,740	373,471	27,269	7.30
	-----	-----	-----	
Total noninterest expense	\$4,133,789	\$3,649,996	\$ 483,793	13.25
	=====	=====	=====	

Income Taxes

The income tax provision for the first three months of 2009 totaled \$263,251 in comparison to \$301,228 for the same three month period in 2008. Pretax income and overall tax effective rate are consistent between the two periods being compared.

Net Income

Net income was \$1,081,175 or \$.64 per average share outstanding for the three months ended March 31, 2009. Net income for the corresponding period in 2008 totaled \$1,080,934 or \$.64 per average share outstanding.

FINANCIAL CONDITION

Total assets at March 31, 2009 were \$506,139,980, compared to \$495,754,160 at December 31, 2008, an increase of 2.10%. The increase is primarily the result of participation in the Treasury TARP CPP program. The Company closed the TARP CPP transaction on March 13, 2009 in the amount of \$8,816,000. For further discussion regarding the Company's participation in the TARP CPP, see "Capital" below.

14

Securities Portfolio

The Company manages the securities portfolio in accordance with the investment policy adopted by the Board of Directors. The make up of the investment portfolio is diversified among U.S. Government sponsored agencies, mortgage-backed securities and securities issued by states of the United States and political subdivisions of the states. The portfolio does not include securities collateralized by pools of sub-prime mortgages. The primary objectives of the portfolio are to earn interest and dividend income, provide liquidity to meet cash flows and to manage interest rate risk and asset-quality diversifications of the Company's assets. The securities portfolio also acts as collateral for deposits of public agencies and advances from the Federal Home Loan Bank of Boston. During the three months ended March 31, 2009, the securities portfolio, including Federal Home Loan Bank stock, decreased \$907,743 to \$155,008,664 from \$155,916,407 at December 31, 2008.

Securities are classified in the portfolio as either securities available-for-sale or securities held-to-maturity. Almost all securities in the portfolio are classified as available-for-sale. The securities reported as available-for-sale are stated at fair value in the financial statements of the Company. Unrealized holding gains and losses on available-for-sale securities (accumulated other comprehensive income/loss) are not included in earnings, but are reported as a net amount (less expected tax) in a separate component of capital until realized. At March 31, 2009, the unrealized loss net of tax was \$9,096,020. This compares to an unrealized loss net of tax of \$6,967,705 at

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

December 31, 2008. The Company monitors the market value fluctuations of its securities portfolio on a monthly basis as well as associated credit ratings to determine potential impairment of a security.

Lending

Net loans outstanding (not including loans held for sale) totaled \$298,333,242 at March 31, 2009 compared to net loans outstanding (not including loans held for sale) of \$297,367,434 at December 31, 2008. Competition for loans remains aggressive in the Bank's market area; however, new business development coupled with an increase in loan demand resulted in the increase.

The following table represents the composition of the loan portfolio comparing March 31, 2009 to December 31, 2008:

	March 31, 2009	December 31, 2008
Commercial, financial and agricultural	\$ 21,768,445	\$ 20,784,842
Real estate-construction and land development	34,038,066	33,342,610
Real estate-residential	175,987,002	177,048,233
Real estate-commercial	63,644,191	62,796,469
Consumer	5,244,132	5,551,172
Other	256,249	174,965
	-----	-----
	300,938,085	299,698,291
Deferred costs, net	400,321	393,228
Unearned income	(25)	(61)
Allowance for loan losses	(3,005,139)	(2,724,024)
	-----	-----
Net Loans	\$ 298,333,242	\$ 297,367,434
	=====	=====

Provision and Allowance for Loan Losses

Credit risk is inherent in the business of extending loans. The Bank monitors the quality of the portfolio to ensure that loan quality will not be sacrificed for growth or otherwise compromise the Bank's objectives. Because of this risk associated with extending loans, the Bank maintains an allowance or reserve for loan and lease losses through charges to earnings. The Bank evaluates the adequacy of the allowance no less frequently than on a quarterly basis. No material changes have been made in the estimation methods or assumptions that the Bank uses in making this determination during the period ended March 31, 2009. Such evaluations are based on assessments of credit quality and "risk rating" of loans by senior management, which is reviewed by the Bank's Loan Committee on a regular basis. Loans are initially risk rated when originated. If there is deterioration in the credit, the risk rating is adjusted

accordingly. As a result, for the first three-month period of 2009, the provision for loan losses was \$430,000. This compares to a provision for loan losses of \$60,000 for the corresponding period in 2008.

The allowance also includes a component resulting from the application of the measurement criteria of Statements of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan ("SFAS 114"). Impaired loans receive individual evaluation of the allowance necessary on a monthly basis.

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Loans to be considered for impairment are defined in the Bank's Loan Policy as commercial loans with balances outstanding of \$100,000 or more and residential real estate mortgages with balances of \$300,000 or more. Such loans are considered impaired when it is probable that the Bank will not be able to collect all principal and interest due according to the terms of the note.

Any such commercial loan and/or residential mortgage will be considered impaired under any of the following circumstances:

1. Non-accrual status;
2. Loans over 90 days delinquent;
3. Troubled debt restructures consummated after December 31, 1994;
4. Loans classified as "doubtful", meaning that they have weaknesses, which make collection or liquidation in full, based on currently existing facts, conditions, and values, highly questionable and improbable.

The individual allowance for any impaired loan is based upon the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent. Specifically identifiable and quantifiable losses are immediately charged off against the allowance.

In addition, a risk of loss factor is applied in evaluating categories of loans generally as part of the periodic analysis of the Allowance for Loan Losses. This analysis reviews the allocations of the different categories of loans within the portfolio and it considers historical loan losses and delinquency figures as well as any recent delinquency trends.

Concentrations of credit and local economic factors are also evaluated on a periodic basis. Historical average net losses by loan type are examined as well as trends by type. The Bank's loan mix over the same period is also analyzed. A loan loss allocation is made for each type of loan multiplied by the loan mix percentage for each loan type to produce a weighted average factor.

Nonperforming loans, which include all loans that are on a nonaccrual status along with loans that are 90 days or more past due and still accruing, are closely monitored by management. At March 31, 2009, nonperforming loans totaled \$6,275,245 or 2.09% of total loans outstanding of \$300,938,085 which does not include loans held for sale. The allowance for loan losses totaled \$3,005,139 representing 47.89% of nonperforming loans. Nonperforming loans totaled \$5,174,601 or 1.73% of total loans outstanding, (which does not include loans held for sale) of \$299,698,291 at December 31, 2008. The allowance for loan losses totaled \$2,724,024 at December 31, 2008 and represented 52.64% of nonperforming loans. A total of \$159,428 of loans was charged off by the Bank during the three months ended March 31, 2009. These charged-off loans consisted primarily of consumer loans. This compares to loans charged off during the three month period ended March 31, 2008 that totaled \$9,695. A total of \$10,543 of previously charged-off loans was recovered during the three month period ended March 31, 2009. Recoveries for the same period in 2008 totaled \$10,210. While management estimates loan losses using the best available information, no assurances can be given that future additions to the allowance will not be necessary based on changes in economic and real estate market conditions, further information obtained regarding problem loans, identification of additional problem loans or other factors. Additionally, future additions to the allowance may be necessary to maintain adequate coverage ratios. At March 31, 2009, the Bank had other real estate owned ("OREO") in the amount of \$418,024, which is one commercial property.

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

The Company offers a variety of deposit accounts with a range of interest rates and terms. The following table illustrates the composition of the Company's deposits at March 31, 2009 and December 31, 2008:

	March 31, 2009	December 31, 2008
Demand	\$ 63,448,689	\$ 65,479,271
NOW	22,937,738	26,097,175
Money Market	67,741,014	57,648,106
Savings	73,264,594	70,180,841
Time	139,371,492	125,519,839
	-----	-----
Total Deposits	\$366,763,527	\$344,925,232
	=====	=====

Deposits constitute the principal funding source of the Company's assets.

Borrowings

The Company utilizes advances from the Federal Home Loan Bank as part of its operating strategy to supplement deposit growth and fund its asset growth, a strategy that is designed to increase interest income. These advances are made pursuant to various credit programs, each of which has its own interest rate and range of maturities. At March 31, 2009, the Company had \$78,598,166 in outstanding advances from the Federal Home Loan Bank compared to \$87,913,667 at December 31, 2008. In addition, the Company sold securities under agreements to repurchase as part of its operating strategy. At March 31, 2009 they totaled \$9,081,236 compared to \$11,203,289 at December 31, 2008.

Off-Balance Sheet Arrangements

In the normal course of business, the Company enters into certain relationships characterized as lending related off-balance sheet arrangements. These lending commitments have various terms and are designed to accommodate the financial needs of consumers, businesses and other entities. Many of these loan commitments have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of these commitments are expected to expire without being funded, the total commitment amounts do not necessarily represent future liquidity requirements.

Loan commitments have credit risk essentially the same as that involved in extending loans to customers. They are subject to normal credit approval procedures and policies. Collateral is obtained based on management's assessment of the customer's credit. The accompanying table summarizes the Company's off balance sheet lending-related financial instruments by remaining maturity at March 31, 2009:

By remaining maturity	Less than 1 year	1-3 years	4-5 years	After 5 years
Off balance sheet lending-related				
Financial Instruments				
Residential real estate related	\$ 4,290,401	\$ --	\$ --	\$ 29,934,6
Commercial related	267,669	2,760,120	1,725,461	8,057,1
Consumer related				1,896,8
Standby letters of credit	2,800			
	-----	-----	-----	-----

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Total	\$ 4,560,870	\$ 2,760,120	\$ 1,725,461	\$ 39,888,6
	=====			

Interest Rate Risk

Interest rate risk is the most significant market risk affecting the Company. Interest rate risk is defined as an exposure to a movement in interest rates that could have an adverse effect on net interest income. Net interest income is sensitive to interest rate risk to the degree that interest-bearing liabilities mature or reprice on a different basis than earning assets. In an attempt to manage its exposure to changes in interest rates, the Bank's assets and liabilities are managed in accordance with policies established and reviewed by the Bank's Board of Directors. The Bank's Asset/Liability Management Committee monitors asset and deposit levels, developments and trends in interest rates, liquidity and capital. One of the primary financial objectives is to manage interest rate risk and control

17

the sensitivity of earnings to changes in interest rates in order to prudently improve net interest income and manage the maturities and interest rate sensitivities of assets and liabilities.

To quantify the extent of these risks, both in its current position and in actions it might take in the future, interest rate risk is monitored using gap analysis which identifies the differences between assets and liabilities which mature or reprice during specific time frames and model simulation which is used to "rate shock" the Company's assets and liability balances to measure how much of the Company's net interest income is "at risk" from sudden rate changes.

An interest rate sensitivity gap is defined as the difference between the amount of interest-earning assets maturing or repricing within a specific time and the amount of interest-bearing liabilities maturing or repricing within that same period. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds the amount of interest rate sensitive assets. At March 31, 2009, the Company maintains a slight liability sensitive (negative gap) position. This would suggest that during a period of declining interest rates, the Company would be in a better position to increase net interest income. To the contrary, during a period of rising interest rates, a negative gap would result in a decrease in interest income. The level of interest rate risk at March 31, 2009 is within the limits approved by the Board of Directors.

Liquidity

Liquidity is the ability to raise funds on a timely basis at an acceptable cost in order to meet cash needs. Adequate liquidity is necessary to handle fluctuations in deposit levels, to provide for customers' credit needs, and to take advantage of investment opportunities as they are presented. The Company manages liquidity primarily with readily marketable investment securities, deposits and loan repayments. The Company's subsidiary, the Bank, is a member of the Federal Home Loan Bank of Boston. This enhances the liquidity position by providing a source of available borrowings. At March 31, 2009, the Company had approximately \$48,935,068 in loan commitments outstanding. Management believes that the current level of liquidity is ample to meet the Company's needs for both the present and foreseeable future.

Capital

At March 31, 2009, the Company had \$46,257,544 in shareholders' equity, an increase of 18.79% when compared to December 31, 2008 shareholders' equity totaling \$38,939,332. Several components contributed to the change since December 31, 2008. Earnings for the three-month period ended March 31, 2009 totaled \$1,081,175 or \$.64 per average share outstanding. Securities in the investment portfolio that are classified as available-for-sale are adjusted to fair value monthly and the unrealized losses or gains are not included in earnings, but are reported as a net amount (less expected tax) as a separate component of capital until realized. Market fluctuations of fair value of the securities portfolio for the period ending March 31, 2009 resulted in a change in accumulated other comprehensive loss net of tax totaling \$2,128,315. Changes in unrecognized pension plan expense per SFAS No. 158, resulted in accumulated other comprehensive income net of tax of \$21,393 for the three month period ended March 31, 2009. The Company has declared a first quarter dividend of \$.28 per common share out standing that has resulted in a decrease in capital of \$472,041. Following the October 14, 2008 announcement by the Treasury regarding the TARP CPP, the Company applied for and was approved to be a participant in such program under the Emergency Stabilization Act of 2008. The Company decided to participate in the CPP and closed the transaction on March 13, 2009 for the maximum amount of the preliminary approval which totaled \$8,816,000. The Company issued to the Treasury 8,816 shares of Preferred Stock with a par value of \$0.01 together with related warrants to purchase approximately 57,671 shares of the Company common stock at \$22.93 per share (based on an estimated exercise price of \$22.93 determined at the preliminary approval date.) The senior preferred stock will pay a cumulative dividend rate of 5% per annum. Under current regulatory definitions, the Company and the Bank are considered to be "well capitalized" for capital adequacy purposes. As a result, the Bank pays lower federal deposit insurance premiums than those banks that are not "well capitalized." One primary measure of capital adequacy for regulatory purposes is based on the ratio of risk-based capital to risk-weighted assets. This method of measuring capital adequacy helps to establish capital requirements that are more sensitive to the differences in risk associated with various assets. It takes into account off-balance sheet exposure in assessing capital adequacy and it minimizes disincentives to holding liquid, low-risk assets. At March 31, 2009, the Company had a total risk based capital ratio of 14.55% compared to 11.59% at December 31, 2008. Maintaining strong capital is essential to Bank safety and soundness. However, the effective management of capital resources requires generating attractive returns on equity to build value for shareholders while maintaining appropriate levels of capital to fund growth, meet regulatory requirements and be consistent with prudent industry practices.

18

Impact of Inflation and Changing Prices

The Company's consolidated financial statements are prepared in conformity with generally accepted accounting principles that require the measurement of financial condition and operating results in terms of historical dollars without considering changes in the relative purchasing power of money, over time, due to inflation. Unlike most industrial companies, virtually all of the assets and liabilities of the Company are monetary and as a result, interest rates have a greater impact on the Company's performance than do the effects of general levels of inflation, although interest rates do not necessarily move in the same direction or with the same magnitude as the prices of goods and services. Although not a material factor in recent years, inflation could impact earnings in future periods.

Forward Looking Statements

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

This Form 10-Q and future filings made by the Company with the Securities and Exchange Commission, as well as other filings, reports and press releases made or issued by the Company and the Bank, and oral statements made by executive officers of the Company and the Bank, may include forward-looking statements relating to such matters as:

- (a) assumptions concerning future economic and business conditions and their effect on the economy in general and on the markets in which the Company and the Bank do business; and
- (b) expectations for revenues and earnings for the Company and Bank.

Such forward-looking statements are based on assumptions rather than historical or current facts and, therefore, are inherently uncertain and subject to risk. For those statements, the Company claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Act of 1995.

The Company notes that a variety of factors could cause the actual results or experience to differ materially from the anticipated results or other expectations described or implied by such forward-looking statements. The risks and uncertainties that may effect the operation, performance, development and results of the Company's and Bank's business include the following:

- (a) the risk of adverse changes in business conditions in the banking industry generally and in the specific markets in which the Bank operates;
- (b) changes in the legislative and regulatory environment that negatively impacts the Company and Bank through increased operating expenses;
- (c) increased competition from other financial and non-financial institutions;
- (d) the impact of technological advances; and
- (e) other risks detailed from time to time in the Company's filings with the Securities and Exchange Commission.

Such developments could have an adverse impact on the Company's and the Bank's financial position and results of operations.

Item 4T. Controls and Procedures.

The Company's Chief Executive Officer and Chief Financial Officer concluded that, based upon an evaluation as of March 31, 2009, the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms. During the quarter ended March 31, 2009 there were no changes in the Company's internal control over financial reporting that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

19

Part II - OTHER INFORMATION

Item 1. - Legal Proceedings.

The Bank is a party defendant, both in its capacity as Salisbury Bank and Trust Company and in its capacity as the Trustee of the Erling C. Christophersen Revocable Trust, in litigation currently pending in the

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

Connecticut Superior Court within the Judicial District of Bridgeport, John R. Christophersen v Erling C. Christophersen et. al., which commenced May 29, 2008. The other parties to the litigation are the Plaintiff, John R. Christophersen of Norwalk, Connecticut and the Defendants, Erling C. Christophersen, of Westport, Connecticut; Bonnie Christophersen of Westport, Connecticut, Elena Dreiske of Wanetka, Illinois, and People's United Bank with its principal place of business in Bridgeport, Connecticut.

The litigation involves the ownership of certain real property located within Westport, Connecticut, which was conveyed by the Defendant, Erling Christophersen, to the Erling Christophersen Trust, of which the Bank is a co-Trustee. Subsequent to this conveyance, the Bank loaned \$3,386,609, to the Erling Christophersen Trust, which was secured by an open-end commercial mortgage in favor of the Bank on the Westport real estate referenced above.

The claim of the Plaintiff John R. Christophersen is that he had an interest in the real property of which he was wrongfully divested. He has brought this action seeking restoration of his allegedly divested interest as well as money damages.

In addition to his efforts to restore his alleged interest in the real property, the Plaintiff has made two additional claims directed at the Bank. The Plaintiff has alleged that the Bank failed to utilize reasonable diligence in extending financing to the Co-Defendant, Erling, and that had it engaged in reasonable diligence it would have discovered that the Plaintiff had an interest in the above-referenced property. He has also alleged an implied trust against the Bank alleging that it acquired title to the property adverse to the Plaintiff's interest and in contravention of the Plaintiff's entitlements, and, therefore, holds the property in trust for Plaintiff.

The Bank disputes the claims made by the Plaintiff and is vigorously defending the case. At the inception of this loan, the Bank obtained a Lenders Title insurance policy from the Chicago Title and Insurance Company. Additionally, at the time of this financing, the appraised value of the aforementioned real estate was significantly in excess of the loan amount. Given current economic conditions, the Bank continues to monitor the value of its collateral position, which remains well in excess of the outstanding loan balance. While the underlying loan is currently performing, until the litigation is resolved, the liquidity of the real estate collateral that secures the loan is diminished.

- Item 2. - Unregistered Sales of Equity Securities and Use of Proceeds. Not applicable
- Item 3. - Defaults Upon Senior Securities. Not applicable
- Item 4. - Submission of Matters to a Vote of Security Holders. Not applicable
- Item 5. - Other Information. Not applicable
- Item 6. - Exhibits
 - 11- Computation of Earnings per Share.
 - 31.1-Rule 13a-14(a)/15d-14(a) Certification.
 - 31.2-Rule 13a-14(a)/15d-14(a) Certification.

Edgar Filing: SALISBURY BANCORP INC - Form 10-Q

32- Section 1350 Certifications

20

SALISBURY BANCORP, INC.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Salisbury Bancorp, Inc.

Date: May 14, 2009

by: /s/ John F. Perotti

John F. Perotti
Chief Executive Officer

Date: May 14, 2009

by: /s/ John F. Foley

John F. Foley
Chief Financial Officer

21