

FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP  
Form SC 13D/A  
October 06, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

SCHEDULE 13D/A

UNDER THE SECURITIES EXCHANGE ACT OF 1934  
(AMENDMENT NO. 2)\*

KORN/FERRY INTERNATIONAL  
(Name of Issuer)

COMMON STOCK, \$.01 PAR VALUE PER SHARE  
(Title of Class of Securities)

500643200  
(CUSIP Number)

DAVID L. LOWE  
FRIEDMAN FLEISCHER & LOWE GP, LLC  
ONE MARITIME PLAZA, SUITE 1000  
SAN FRANCISCO, CALIFORNIA 94111

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

OCTOBER 1, 2004  
(Date of Event Which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(b)(3) or (4), check the following box [ ].

Note: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 13d-7 for other parties to whom copies are to be sent.

(Continued on following pages)

(Page 1 of 10 Pages)

-----  
\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

the Act but shall be subject to all other provisions of the Act (however, see the Notes).

CUSIP NO. 500643200

SCHEDULE 13D

PAGE 2 OF 8 PAG

1 NAME OF REPORTING PERSONS  
I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (entities only)  
  
FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS, L.P.

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a) [ ]  
(b) [X]

3 SEC USE ONLY

4 SOURCE OF FUNDS\*  
  
OO

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT  
TO ITEMS 2(d) or 2(e) [ ]  
  
NOT APPLICABLE

6 CITIZENSHIP OR PLACE OF ORGANIZATION  
  
FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS, L.P. IS ORGANIZED  
UNDER THE LAWS OF THE STATE OF DELAWARE.

7 SOLE VOTING POWER  
  
NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH 2,508,438 (INCLUDING SHARES ISSUABLE UPON EXERCISE OF WARRANTS)

8 SHARED VOTING POWER  
  
0

9 SOLE DISPOSITIVE POWER  
  
2,508,438 (INCLUDING SHARES ISSUABLE UPON EXERCISE OF WARRANTS)

10 SHARED DISPOSITIVE POWER  
  
0

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON  
  
2,508,438 (INCLUDING SHARES ISSUABLE UPON EXERCISE OF WARRANTS) (SEE ITEM 5)

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES  
[ ]  
  
NOT APPLICABLE

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)  
  
APPROXIMATELY 6.43% (SEE ITEM 5)

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

14 TYPE OF REPORTING PERSON \*

PN

\* SEE INSTRUCTIONS BEFORE FILLING OUT!

CUSIP NO. 500643200

SCHEDULE 13D

PAGE 3 OF 8 PAG

1 NAME OF REPORTING PERSONS  
I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (entities only)

2 FFL EXECUTIVE PARTNERS, L.P.  
CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a) [ ]  
(b) [X]

3 SEC USE ONLY

4 SOURCE OF FUNDS\*  
OO

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT  
TO ITEMS 2(d) or 2(e) [ ]  
NOT APPLICABLE

6 CITIZENSHIP OR PLACE OF ORGANIZATION

FFL EXECUTIVE PARTNERS, L.P. IS ORGANIZED UNDER THE LAWS OF THE  
STATE OF DELAWARE.

	7	SOLE VOTING POWER
NUMBER OF		45,380 (INCLUDING SHARES ISSUABLE UPON EXERCISE OF WARRANTS)
SHARES		
BENEFICIALLY	8	SHARED VOTING POWER
OWNED BY		
EACH		0
REPORTING	9	SOLE DISPOSITIVE POWER
PERSON WITH		45,380 (INCLUDING SHARES ISSUABLE UPON EXERCISE OF WARRANTS)
	10	SHARED DISPOSITIVE POWER
		0

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON  
45,380 (INCLUDING SHARES ISSUABLE UPON EXERCISE OF WARRANTS) (SEE ITEM 5)

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN  
SHARES [ ]  
NOT APPLICABLE

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)  
APPROXIMATELY .12% (SEE ITEM 5)

14 TYPE OF REPORTING PERSON \*

PN

\* SEE INSTRUCTIONS BEFORE FILLING OUT!

KORN/FERRY INTERNATIONAL SCHEDULE 13D  
AMENDMENT NO. 2

NOTE: This Amendment No. 2 amends a Statement on Schedule 13D/A filed on June 30, 2004 by Friedman Fleischer & Lowe Capital Partners, L.P., a Delaware limited partnership ("FFL Capital Partners"), and FFL Executive Partners, L.P., a Delaware limited partnership ("FFL Executive Partners," and together with FFL Capital Partners, the "FFL Funds" or the "Reporting Persons"). This Amendment No. 2 is filed on behalf of FFL Funds.

This Amendment No. 2 is being filed to reflect the sale by FFL Funds of 3,323 shares of 7.5% Convertible Series A Preferred Stock, of Korn/Ferry International (the "Issuer") and 7.5% Convertible Subordinated Notes Due 2010 of the Issuer with an aggregate principal amount of \$13,294,000 (collectively, the "Convertible Securities"), all of which are convertible into the aggregate amount of 1,630,716 shares of the Issuer's Common Stock, to Credit Suisse First Boston Capital LLC pursuant to a Forward Sale Contract entered into as of October 1, 2004. The Forward Sale Contract provides that the Reporting Persons will be required to deliver the Convertible Securities in October, 2006. There has been no change in the information set forth in response to Item 1 or 2 of the Schedule 13D. Accordingly, those Items are omitted from this Amendment No. 2.

ITEM 3. SOURCE AND AMOUNT OF FUNDS OR OTHER CONSIDERATION

Item 3 is amended to add the following:

On October 1, 2004 FFL Funds sold 3,323 shares of the 7.5% Convertible Series A Preferred Stock and 7.5% Convertible Subordinated Notes Due 2010 with an aggregate principal amount of \$13,294,000, all of which are convertible into the aggregate amount of 1,630,716 shares of the Issuer's Common Stock, to Credit Suisse First Boston Capital LLC pursuant to a Forward Sale Contract. The Forward Sale Contract provides that the Reporting Persons will be required to deliver the Convertible Securities in October, 2006.

ITEM 4. PURPOSE OF TRANSACTION

Item 4 is amended to read as follows:

As described above, FFL Funds entered into a Forward Sale Contract whereby it sold the Convertible Securities. On an evaluation of the Issuer's business prospects and financial condition, the market for the Common Stock and other equity securities, other available investment opportunities, money and stock market conditions and other future developments, the Reporting Persons have decided to sell part of its holdings of the Issuer's Common Stock in such forward sale contract for the purpose of raising capital.

Except as set forth in this Schedule 13D/A, none of the Reporting Persons has a present plan or proposal that relate to or would result in any of the actions specified in clauses (a) through (j) of Item 4 of Schedule 13D. However, each of the Reporting Persons reserves the right to propose or participate in future transactions, subject to any applicable terms and conditions in the Investor Rights Agreement, which may result in one or more of

## Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

such actions, including but not limited to, an extraordinary corporate transaction, such as a merger, reorganization or liquidation, of a material amount of assets of the Issuer or its subsidiaries, or other transactions which might have the effect of causing the Issuer's Common Stock to cease to be

listed on the New York Stock Exchange or causing the Common Stock to become eligible for termination of registration under Section 12(g) of the Exchange Act.

### ITEM 5. INTEREST IN SECURITIES OF ISSUER

Items 5(a), 5(b) and 5(c) are amended to read as follows:

(a) The following table describes the number of shares of Common Stock issuable upon exercise or conversion of derivative securities and the percentage of outstanding shares of Common Stock that would be owned by the Reporting Persons upon such issuance. All percentages below are based on 38,984,692 shares of Common Stock issued and outstanding on September 7, 2004, as represented by the Issuer in its quarterly report on Form 10-Q for the quarter ended July 31, 2004, as filed on September 9, 2004.

Name ----	Warrants -----	Preferred Stock -----	Notes -----	Total -----
FFL Capital Partners	269,335	447,898	1,791,205	2,508,438
FFL Executive Partners	4,872	8,103	32,405	45,380
Total (FFL Funds)	274,207	456,001	1,823,610	2,553,818

(b) FFL Capital Partners. FFL Capital Partners has the sole power to vote, or direct the vote of, and to dispose, or direct the disposition of 2,508,438 shares of Common Stock.

FFL Executive Partners. FFL Executive Partners has the sole power to vote, or direct the vote of, and to dispose, or direct the disposition of 45,380 shares of Common Stock.

FFL GP. FFL GP may be deemed to have the power to vote, and direct the vote of, or to dispose, or direct the disposition of, the 2,553,818 shares of Common Stock owned by FFL GP, as the general partner of each of the FFL Funds. FFL GP disclaims beneficial ownership of any shares of Common Stock owned by the FFL Funds, except to the extent of its pecuniary interest therein, if any.

The Managing Members. The Managing Members may be deemed to have the power to vote, and direct the vote of, or to dispose, or direct the disposition of, the 2,553,818 shares of Common Stock owned by the FFL Funds as managing members of FFL GP. Each of the Managing Members disclaims beneficial ownership of any shares of Common Stock owned by the FFL Funds, except to the extent of his pecuniary interest therein, if any.

(c) Except as otherwise described herein or in any Exhibit filed herewith, to the knowledge of the Reporting Persons, none of the persons named in

## Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

response to paragraph (a) above has effected any transaction in shares of Common Stock (or in Common Stock equivalents) during the past 60 days.

### ITEM 6. CONTRACTS, ARRANGEMENTS, UNDERSTANDINGS OR RELATIONSHIPS WITH RESPECT TO SECURITIES OF THE ISSUER

Reference is hereby made to the information disclosed under Items 3 and 4 of the Schedule 13D, Schedule 13D/A (No. 1) and Schedule 13D/A (No. 2) and is incorporated by reference in response to this Item 6.

### ITEM 7. MATERIAL TO BE FILED AS EXHIBITS

- Exhibit 1 - Which was previously filed, is the Certificate of Designations of 7.5% Convertible Series A Preferred Stock (incorporated by reference to the Issuer's Form 8-K filed with the SEC on June 18, 2002).
- Exhibit 2 - Which was previously filed, is the Form of 7.5% Convertible Subordinated Notes Due 2010 (incorporated by reference to the Issuer's Form 8-K filed with the SEC on June 18, 2002).
- Exhibit 3 - Which was previously filed, is the Credit Agreement, dated as of February 14, 2003, made by the Issuer, the Lenders (as defined therein) and Wells Fargo Bank, National Association (incorporated by reference to the Issuer's Form 10-Q filed with the SEC on March 17, 2003).
- Exhibit 4 - Which was previously filed, is the Form of Stock Purchase Warrant (incorporated by reference to the Issuer's Form 8-K filed with the SEC on June 18, 2002).
- Exhibit 5 - Which was previously filed, is the Investor Rights Agreement, dated as of June 13, 2002, made by and among the Issuer and the FFL Funds (incorporated by reference to the Issuer's Form 8-K filed with the SEC on June 18, 2002).
- Exhibit 6 - Form of Forward Sale Contracts, dated October 4, 2004, by and between FFL Funds and Credit Suisse First Boston Capital LLC.

### SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

### INVESTORS:

Dated: October 5, 2004

Friedman Fleischer & Lowe CAPITAL  
PARTNERS, L.P.

By: Friedman Fleischer & Lowe GP, LLC,  
its general partner

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

By: /s/ David Lowe  
Name: David Lowe  
Title: Senior Managing Member

Dated: October 5, 2004

FFL Executive Partners, L.P.

By: Friedman Fleischer & Lowe GP, LLC,  
its general partner

By: /s/ David Lowe  
Name: David Lowe  
Title: Senior Managing Member

EXHIBIT INDEX

Exhibit	Description
1	Certificate of Designations of 7.5% Convertible Series A Preferred Stock (incorporated by reference to the Issuer's Form 8-K filed with the SEC on June 18, 2002)
2	Form of 7.5% Convertible Subordinated Notes Due 2010 (incorporated by reference to the Issuer's Form 8-K filed with the SEC on June 18, 2002).
3	Credit Agreement, dated as of February 14, 2003, made by the Issuer, the Lenders (as defined therein) and Wells Fargo Bank, National Association (incorporated by reference to the Issuer's Form 10-Q filed with the SEC on March 17, 2003).
4	Form of Stock Purchase Warrant (incorporated by reference to the Issuer's Form 8 K filed with the SEC on June 18, 2002).
5	Investor Rights Agreement, dated as of June 13, 2002, made by and among the Issuer and the FFL Funds (incorporated by reference to the Issuer's Form 8-K filed with the SEC on June 18, 2002).
6	Form of Forward Sale Contracts, dated October 4, 2004, by and between FFL Funds and Credit Suisse First Boston Capital LLC.

-----  
PREPAID FORWARD TRANSACTION  
-----

October 4, 2004

Friedman Fleischer & Lowe Capital Partners, L.P.  
One Maritime Plaza, Suite 1000  
San Francisco, CA 94111

Credit Suisse First Boston Capital LLC  
Eleven Madison Avenue

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

New York, NY 10010

External ID: - Risk ID:

-----  
Dear Sir or Madam,

The purpose of this letter agreement (this "CONFIRMATION") is to confirm the terms and conditions of the Transaction entered into between us on the Trade Date specified below (the "TRANSACTION"). This Confirmation constitutes a "Confirmation" as referred to in the Agreement specified below.

In this Confirmation, "CSFB" means Credit Suisse First Boston Capital LLC, "COUNTERPARTY" means Friedman Fleischer & Lowe Capital Partners, L.P. and "AGENT" means Credit Suisse First Boston LLC, solely in its capacity as agent for CSFB and Counterparty.

1. The definitions and provisions contained in the 2000 ISDA Definitions (the "2000 DEFINITIONS") and the 2002 ISDA Equity Derivatives Definitions (the "2002 DEFINITIONS" and, together with the 2000 Definitions, the "DEFINITIONS"), each as published by the International Swaps and Derivatives Association, Inc. ("ISDA"), are incorporated into this Confirmation. In the event of any inconsistency between the 2000 Definitions and the 2002 Definitions, the 2002 Definitions will govern. In the event of any inconsistency between the Definitions and this Confirmation, this Confirmation will govern. The Transaction shall be deemed to be a Share Forward Transaction within the meaning set forth in the Equity Definitions.

This Confirmation shall supplement, form a part of and be subject to an agreement (the "AGREEMENT") in the form of the 1992 ISDA Master Agreement (Multicurrency - Cross Border) (the "ISDA FORM"), as published by the International Swaps and Derivatives Association, Inc., as if CSFB and Counterparty had executed the ISDA Form (without any Schedule thereto) on the date hereof. All provisions contained in the Agreement are incorporated into and shall govern this Confirmation except as expressly modified below. This Confirmation evidences a complete and binding agreement between you and us as to the terms of the Transaction and relates and replaces any previous agreement between us with respect

to the subject matter hereof, including the agreement entitled "Physically Settled Forward Contract on Korn Ferry 7.5% Convertible Series A Preferred Stock Executable Terms as of October 1, 2004" (the "TERM SHEET"). This Confirmation, together with all other confirmations or agreements between us referencing the ISDA Form, shall be deemed to supplement, form part of and be subject to the same, single Agreement.

If there exists any ISDA Master Agreement between CSFB and Counterparty or any confirmation or other agreement between CSFB and Counterparty pursuant to which an ISDA Master Agreement is deemed to exist between CSFB and Counterparty, then notwithstanding anything to the contrary in such ISDA Master Agreement, such confirmation or agreement or any other agreement to which CSFB and Counterparty are parties, this Transaction shall not be considered a Transaction under, or otherwise governed by, such existing or deemed ISDA Master Agreement.

2. The terms of the particular Transaction to which this Confirmation relates are as follows:



Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

General Terms:

Trade Date: October 1, 2004

Seller: Counterparty

Buyer: CSFB

Securities: 7.5% Convertible Series A Preferred Stock of Korn/Ferry International (the "ISSUER").

Number of Securities: 3,263.955 shares as of the Trade Date; the Number of Securities shall be increased to reflect any payments thereon of dividends in additional Securities; further, in the event of any exchange, substitution, redemption, repurchase or similar transaction (whether in whole or in part) with respect to the Number of Securities pursuant to the terms thereof and the instruments governing them or applicable law, the Number of Securities shall consist of any and all property received upon such transaction and any remaining Securities, as determined by the Calculation Agent.

Shares: Common stock of the Issuer (Exchange Symbol: "KFY")

Number of Shares: the number of Shares into which the Number of Securities is convertible

(320,309.63 as of the Trade Date); provided, however, that any references to Number of Shares to be Delivered shall be to the Number of Securities

Prepayment: Applicable

Conditions to CSFB's Obligation to Pay Prepayment Amount: It shall be a condition to CSFB's obligation to pay any Prepayment Amount hereunder on any Prepayment Date that Counterparty shall have performed its obligations under paragraphs

4(a)-"Delivery of Collateral"  
and 5-"Agreements to Deliver  
Documents", below.

Prepayment Date: The later of (i) October 6,  
2004 and (ii) the earliest  
date on which all conditions  
to CSFB's obligation to pay  
the Prepayment Amount have  
been satisfied, provided,  
however, that in the case of  
(ii) above, if such  
conditions were not satisfied  
by 12:00 p.m. New York City  
time on such date, then the  
Prepayment Date would be the  
following Business Day

Prepayment Amount: USD 5,920,678.52

Variable Obligation: Not applicable

Exchange: The New York Stock Exchange

Related Exchange(s): All Exchanges

Settlement Terms:

Physical Settlement: Applicable

Settlement Method Election: Not applicable

Settlement Date: 2 years from the Trade Date,  
provided that CSFB may elect  
to accelerate the Settlement  
Date at anytime upon 1  
Business Day's notice and  
take immediate delivery of  
the Number of Securities.

Automatic Physical Settlement: If (x) by 10:00 A.M., New  
York City time, on the  
Settlement Date, Counterparty  
has not otherwise effected

delivery of the Number of  
Shares to be Delivered and  
(y) the Representation and  
Agreement set forth in  
Section 9.11 of the 2002  
Definitions are true and  
satisfied (or, at the  
absolute discretion of CSFB,  
such Representation and  
Agreement are not true or  
satisfied) with respect to  
the collateral then held  
hereunder by or on behalf of  
CSFB, then the delivery  
required by Section 9.2 of

the Equity Definitions shall be effected, in whole or in part, as the case may be by delivery from the Collateral Account (as defined below under "Collateral") to CSFB of the Number of Securities.

Settlement Currency: USD

Dividends and Other Payments:

Payment Obligation by Counterparty: Counterparty shall immediately upon receipt thereof pay to CSFB any and all dividends, distributions, coupons and other payments (other than dividend payments in kind which shall be added to the Number of Securities and the Collateral) received in respect of the Securities.

Sections 11 and 12 of the 2002 Definitions: Not Applicable

Non-Reliance: Applicable

Agreements and Acknowledgments Regarding Hedging Activities: Applicable

Additional Acknowledgments: Applicable

Credit Support Documents: Section 4 shall be a Credit Support Document under the Agreement with respect to Counterparty.

Guarantee dated May 16, 2001 made by Credit Suisse First Boston (USA), Inc., a Delaware corporation, in favor of each and every counterparty to one or more Financial Transactions (as defined therein) with CSFB shall be a Credit Support Document under the Agreement with respect to CSFB.

Account Details:

Payments to CSFB: To be advised under separate cover prior to the Trade Date

Payments to Counterparty: Bank: Bank of America  
Address: 345 Montgomery Street  
Concourse Level  
San Francisco, CA 94104  
ABA #: 121-000-358  
Account #: 14994-05999

Account Name:  
Friedman Fleischer & Lowe  
Capital Partners, L.P.

Delivery of Securities/Shares  
to CSFB:

Credit Suisse First Boston  
Corp. DTC # 355  
Account # 2HRY60  
Account Name: CSFB  
Capital LLC Collateral  
Management Account

Office:

CSFB is acting through its New  
York Office for the purposes  
of the Transaction;  
Counterparty is not a  
Multibranch Party.

Calculation Agent:

CSFB. The Calculation Agent  
will have no responsibility  
for good faith errors or  
omissions in any determination  
under the Transaction.

3. Other Provisions:

ADDITIONAL REPRESENTATIONS AND WARRANTIES OF COUNTERPARTY:

Counterparty hereby represents and warrants to CSFB as of the date  
hereof that:

1. From the date three months prior to the date of the Term Sheet, neither Counterparty nor any person who would be considered to be the same "person" as Counterparty or "acting in concert" with Counterparty (as such terms are used in clauses (a) (2) and (e) (3) (vi) of Rule 144 under the Securities Act of 1933, as amended (the "SECURITIES ACT")) has, without the written consent of CSFB, sold any Shares or hedged (through swaps, options, short sales or otherwise) any long position in the Shares. Counterparty does not know or have any reason to believe that the Issuer has not complied with the reporting requirements contained in Rule 144(c) (1) under the Securities Act. Shares of common stock of the Issuer issuable upon conversion of the Securities would, upon sale of such shares, be considered securities "acquired from the issuer for a consideration consisting solely of other securities of the same issuer surrendered for conversion" for the purposes of Rule 144.
2. Counterparty is an "eligible contract participant" as such term is defined in Section 1(a) (12) of the Commodity Exchange Act, as amended.
3. Counterparty was not on the Trade Date, and is not on the date hereof, in possession of any material non-public information regarding the Issuer. None of the transactions contemplated herein will violate any corporate policy of the Issuer or other rules or regulations of the Issuer applicable to Counterparty or its affiliates, including, but not limited to,

the Issuer's window period policy.

4. On the Trade Date, Counterparty filed, in the manner contemplated by Rule 144(h) under the Securities Act, a notice on Form 144 relating to the Transaction contemplated hereby in form and substance that CSFB has informed Counterparty is acceptable to CSFB.
5. All representations and warranties of Counterparty contained in the Term Sheet were true and correct as of the times such representations and warranties were made or repeated or deemed to be made or repeated under the Term Sheet and Counterparty has performed all of the covenants and obligations to be performed by Counterparty on or prior to the date hereof under the Term Sheet.
6. Counterparty is not and, after giving effect to the transactions contemplated hereby, will not be an "investment company" as such term is defined in the Investment Company Act of 1940, as amended.
7. Counterparty is, and shall be as of the date of any payment or delivery by Counterparty hereunder, solvent and able to pay its debts as they come due, with assets having a fair value greater than liabilities and with capital sufficient to carry on the businesses in which it engages.
8. Counterparty's holding period (calculated in accordance with Rule 144(d) under the Securities Act) with respect to the Initial Pledged Items commenced on June 13, 2002. Counterparty agrees that Counterparty has not (i) created or permitted to exist any Lien (other than the Security Interests) or any Transfer Restriction (other than the Existing Transfer Restrictions) upon or with respect to the Collateral, (ii) sold or otherwise disposed of, or granted any option with respect to, any of the Collateral or (iii) entered into or consented to any agreement (other than, in the case of clause (x), this Confirmation) (x) that restricts in any manner the rights of any present or future owner of any Collateral with respect thereto or (y) pursuant to which any person other than Counterparty, CSFB and any securities intermediary through whom any of the Collateral is held (but in the case of any such securities intermediary only in respect of Collateral held through it) has or will have Control in respect of any Collateral. "CONTROL" means "control" as defined in Section 8-106 and 9-106 of the Uniform Commercial Code as in effect in the State of New York ("UCC").
9. Other than financing statements or other similar or equivalent documents or instruments with respect to the Security Interests, no financing statement, security agreement or similar or equivalent document or instrument covering all or any part of the Collateral is on file or of record in any jurisdiction in which such filing or recording would be effective to perfect a lien, security interest or other encumbrance of any kind on such Collateral.
10. All Collateral consisting of securities and all financial assets underlying Collateral consisting of security entitlements (each as defined in Section 8-102 of the UCC) at any time pledged hereunder is and will be issued by an issuer

organized under the laws of the United States, any State thereof or the District of Columbia and is and will be (i) certificated (and the certificate or certificates in respect of such securities or financial assets are and will be located in the United States) and registered in the name of Counterparty or held through a securities intermediary whose securities intermediary's jurisdiction (within the meaning of Section 8-110(e) of the UCC) is located in the United States or (ii) uncertificated and either registered in the name of Counterparty or held through a securities intermediary whose securities intermediary's jurisdiction (within the meaning of Section 8-110(e) of the UCC) is located in the United States; provided that this representation shall not be deemed to be breached if, at any time, any such Collateral is issued by an issuer that is not organized under the laws of the United States, any State thereof or the District of Columbia, and the parties hereto agree to procedures or amendments hereto necessary to enable CSFB to maintain a valid and continuously perfected security interest in such Collateral, in respect of which CSFB will have Control, subject to no prior Lien. The parties hereto agree to negotiate in good faith any such procedures or amendments.

11. Counterparty's "location" (as defined in Section 9-307 of UCC) is the state of Delaware. The following is the mailing address, county and state of each chief executive office not at such "location" maintained by Counterparty at any time during the past five years: One Maritime Plaza, Suite 1000, San Francisco, CA 94111.

REPRESENTATIONS, WARRANTIES AND COVENANTS OF CSFB:

1. CSFB represents to Counterparty that an affiliate of CSFB (the "CSFB AFFILIATE") is registered as a broker and a dealer with the Securities and Exchange Commission and is a "market maker" or a "block positioner", as such terms are used in Rule 144 under the Securities Act, with respect to the Shares.
2. CSFB agrees that CSFB Affiliate shall, as promptly as practicable consistent with market conditions, introduce into the public market a quantity of securities of the same class as the Shares equal to the Number of Shares.

U.S. PRIVATE PLACEMENT REPRESENTATIONS:

Each of CSFB and Counterparty hereby represents and warrants to the other party as of the date hereof that:

1. It is an "accredited investor" (as defined in Regulation D under the Securities Act) and has such knowledge and experience in financial and business matters as to be capable of evaluating the merits and risks of the Transaction, and it is able to bear the economic risk of the Transaction.
2. It is entering into the Transaction for its own account and not with a view to the distribution or resale of the Transaction or its rights thereunder except pursuant to a registration statement declared effective under, or an exemption from the registration requirements of, the

Securities Act.

COVENANTS OF COUNTERPARTY:

Counterparty agrees that each of Counterparty and its affiliates will comply with all applicable disclosure or reporting requirements in respect of the Transaction, including, without limitation, any requirement imposed by Section 13 or Section 16 of the Securities and Exchange Act of 1934, as amended, if any, and Counterparty will provide CSFB with a copy of any report filed in respect of the Transaction promptly upon filing thereof.

BINDING COMMITMENT/FINAL AGREEMENT:

The parties intend that this Confirmation constitutes a "Final Agreement" as described in the letter dated December 14, 1999 submitted by Robert W. Reeder and Alan L. Beller to Michael Hyatte of the staff of the Securities and Exchange Commission (the "STAFF") to which the Staff responded in an interpretative letter dated December 20, 1999.

PAYMENTS ON EARLY TERMINATION:

Upon the occurrence or effective designation of an Early Termination Date in respect of the Transaction (an "EARLY TERMINATION EVENT"), if Counterparty would owe any amount to CSFB pursuant to Section 6(d)(ii) of the Agreement (determined as if the Transaction were the only Transaction under the Agreement) (any such amount, a "COUNTERPARTY PAYMENT AMOUNT" and any Early Termination Event that would so result in Counterparty owing any such amount, a "COUNTERPARTY PAYMENT EVENT"), then, except to the extent that CSFB proceeds to realize upon the Collateral and to apply the proceeds of such realization to any obligation of Counterparty hereunder and under the Agreement:

- (i) on the date on which any Counterparty Payment Amount is due, in lieu of any payment or delivery of such Counterparty Payment Amount, Counterparty shall deliver to CSFB the Number of Securities; and
- (ii) for purposes of determining any Loss under Section 6(e) of the Agreement in respect of any other Transactions under the Agreement, the Transaction shall be deemed not to be a Transaction under the Agreement; provided that, for the avoidance of doubt, if Counterparty fails to deliver Securities pursuant to clause (i) above at the time required, then the Transaction (including such delivery obligation) shall be included for the purpose of determining CSFB's Loss for all Transactions (including the Transaction) under the Agreement.

SECURITIES CONTRACT:

The parties hereto acknowledge and agree that each of CSFB and the Custodian is a "stockbroker" within the meaning of Section 101 (53A) of Title 11 of the United States Code (the "BANKRUPTCY CODE") and that the Custodian is acting as agent and custodian for CSFB in connection with the Transaction and that CSFB is a "customer" of the Custodian within the meaning of Section 741(2) of the Bankruptcy Code. The parties hereto further recognize that the Transaction is a "securities contract", as such term is defined in

Section 741(7) of the Bankruptcy Code, entitled to the protection of, among other provisions, Sections 555 and 362(b)(6) of the Bankruptcy Code, and that each payment or delivery of cash, Shares or other property or assets hereunder is a "settlement payment" within the meaning of Section 741(8) of the Bankruptcy Code.

ASSIGNMENT:

The rights and duties under this Confirmation may not be assigned or transferred by any party hereto without the prior written consent of the other parties hereto, such consent not to be unreasonably withheld; provided that (i) CSFB may assign or transfer any of its rights or duties hereunder to any of its affiliates without the prior written consent of Counterparty and (ii) the Agent may assign or transfer any of its rights or duties hereunder without the prior written consent of the other parties hereto to any affiliate of Credit Suisse First Boston, so long as

such affiliate is a broker-dealer registered with the Securities and Exchange Commission.

NON-CONFIDENTIALITY:

The parties hereby agree that (i) effective from the date of commencement of discussions concerning the Transaction, Counterparty and each of its employees, representatives, or other agents may disclose to any and all persons, without limitation of any kind, the tax treatment and tax structure of the Transaction and all materials of any kind, including opinions or other tax analyses, provided by CSFB and its affiliates to Counterparty relating to such tax treatment and tax structure; provided that the foregoing does not constitute an authorization to disclose the identity of CSFB or its affiliates, agents or advisers, or, except to the extent relating to such tax structure or tax treatment, any specific pricing terms or commercial or financial information, and (ii) CSFB does not assert any claim of proprietary ownership in respect of any description contained herein or therein relating to the use of any entities, plans or arrangements to give rise to a particular United States federal income tax treatment for Counterparty.

MATTERS RELATING TO CREDIT SUISSE FIRST BOSTON CAPITAL LLC AND CREDIT SUISSE FIRST BOSTON LLC:

1. Agent shall act as "agent" for CSFB and Counterparty in connection with the Transaction.
2. Agent will furnish to Counterparty upon written request a statement as to the source and amount of any remuneration received or to be received by Agent in connection herewith.
3. Agent has no obligation hereunder, by guaranty, endorsement or otherwise, with respect to performance of CSFB's obligations hereunder or under the Agreement.
4. Credit Suisse First Boston Capital LLC is an "OTC derivatives dealer" as such term is defined in the Exchange Act and is an affiliate of Agent.
5. Credit Suisse First Boston Capital LLC is not a member of the



Securities Investor Protection Corporation.

STAGGERED SETTLEMENT:

If CSFB determines reasonably and in good faith that the Number of Shares to be Delivered to CSFB hereunder or, in receiving such Number of Shares to be Delivered, its "beneficial ownership" (within the meaning of Section 16 of the Exchange Act and rules promulgated thereunder) on the Settlement Date would exceed 9.9% of all outstanding Shares, then CSFB may, by notice to Counterparty on or prior to the Settlement Date (a "NOMINAL SETTLEMENT DATE"), elect to receive the Number of Shares to be Delivered on two or more dates (each, a "STAGGERED SETTLEMENT DATE") as follows:

(a) in such notice, CSFB will specify to Counterparty the related Staggered Settlement Dates (the first of which will be such Nominal Settlement Date and the last of which will be no later than the twentieth (20th) Exchange Business Day following such Nominal Settlement Date) and the related portion of the Number of Shares to be Delivered on each Staggered Settlement Date; and

(b) the aggregate number of Shares that Counterparty will deliver to CSFB hereunder on all such Staggered Settlement Dates will equal the Number of Shares to be Delivered that Counterparty would otherwise be required to deliver on such Nominal Settlement Date.

Notwithstanding anything herein to the contrary, to the extent Counterparty receives or is entitled to receive any distribution or payment in respect of Shares by reason of Counterparty's being a holder of record of such Shares on any date after the Nominal Settlement Date but for the provisions of the foregoing, Counterparty shall deliver such distribution or payment to CSFB at the time Counterparty delivers to CSFB the related portion of the Number of Shares to be Delivered in accordance with the foregoing, if such distribution or payment has already been received by Counterparty at such time, or within a reasonable period of time following Counterparty's receipt of the distribution or payment, if such distribution or payment has not been already received by Counterparty at the time Counterparty delivers the related portion of the Number of Shares to be Delivered in accordance with the foregoing.

4. Collateral Provisions:

Counterparty has granted to CSFB a security interest in the Initial Pledged Items to secure Counterparty's obligations under the Term Sheet and the Transaction. Counterparty and CSFB now wish to (i) set forth additional understandings and agreements relating to such security interest and (ii) confirm, on the terms set forth herein, the continuation of such security interest.

A. DELIVERY OF COLLATERAL:

As soon as practicable after the Trade Date, Counterparty shall deliver to CSFB in pledge hereunder, Eligible Collateral consisting of the Number of Securities (the "INITIAL PLEDGED ITEMS"). "ELIGIBLE COLLATERAL" means Securities; provided that Counterparty has good and marketable title thereto, free of all of any and all lien, mortgage, interest, pledge, charge or encumbrance of any kind (other than the security interests in the Collateral created hereby, a "LIEN") and

Transfer Restrictions (other than the Existing Transfer Restrictions) and that CSFB has a valid, first priority perfected security interest therein, a first lien thereon and Control with respect thereto. "TRANSFER RESTRICTION" means, with respect to any item of collateral pledged hereunder, any condition to or restriction on the ability of the owner thereof to sell, assign or otherwise transfer such item of collateral or enforce the provisions thereof or of any document related thereto whether set forth in such item of collateral itself or in any document related thereto, including, without limitation, (i) any requirement that any sale, assignment or other transfer or enforcement

of such item of collateral be consented to or approved by any Person, including, without limitation, the issuer thereof or any other obligor thereon, (ii) any limitations on the type or status, financial or otherwise, of any purchaser, pledgee, assignee or transferee of such item of collateral, (iii) any requirement of the delivery of any certificate, consent, agreement, opinion of counsel, notice or any other document of any Person to the issuer of, any other obligor on or any registrar or transfer agent for, such item of collateral, prior to the sale, pledge, assignment or other transfer or enforcement of such item of collateral and (iv) any registration or qualification requirement or prospectus delivery requirement for such item of collateral pursuant to any federal, state or foreign securities law (including, without limitation, any such requirement arising under Section 5 of the Securities Act as a result of such security being a "restricted security" or Counterparty being an "affiliate" of the issuer of such security, as such terms are defined in Rule 144 under the Securities Act, or as a result of the sale of such security being subject to paragraph (c) of Rule 145 under the Securities Act); provided that the required delivery of any assignment, instruction or entitlement order from the seller, Counterparty, assignor or transferor of such item of collateral, together with any evidence of the corporate or other authority of such Person, shall not constitute a "Transfer Restriction". "EXISTING TRANSFER RESTRICTIONS" means Transfer Restrictions existing with respect to any securities by virtue of the fact that Counterparty is an "affiliate", within the meaning of Rule 144 under the Securities Act, of the Issuer. "PERSON" means an individual, a corporation, a limited liability company, a partnership, an association, a trust or any other entity or organization, including a government or political subdivision or an agency or instrumentality thereof.

Any delivery of any securities or security entitlements (each as defined in Section 8-102 of the UCC) as Collateral to CSFB by Counterparty shall be effected (A) in the case of Collateral consisting of certificated securities registered in the name of Counterparty, by delivery of certificates representing such securities to the Custodian, accompanied by any required transfer tax stamps, and in suitable form for transfer by delivery or accompanied by duly executed instruments of transfer or assignment in blank, with signatures appropriately guaranteed, all in form and substance satisfactory to CSFB, and the crediting by the Custodian of such securities to a securities account (as defined in Section 8-501 of the UCC) (the "COLLATERAL ACCOUNT") of CSFB maintained by the Custodian, (B) in the case of Collateral consisting of uncertificated securities registered in the name of Counterparty, by transmission by Counterparty of an instruction to the issuer of such securities instructing such issuer to register such securities in the name of the Custodian or its nominee, accompanied by any required transfer tax stamps, the issuer's compliance with such instructions and the crediting by the Custodian of such securities to

the Collateral Account, (C) in the case of securities in respect of which security entitlements are held by Counterparty through a securities intermediary, by the crediting of such securities, accompanied by any required transfer tax stamps, to a securities account of the Custodian at such securities intermediary or, at the option of CSFB, at another securities intermediary satisfactory to CSFB and the crediting by the Custodian of such securities to the Collateral Account or (D) in any case, by complying with such alternative delivery instructions as CSFB shall provide to Counterparty in writing. "CUSTODIAN" means Credit Suisse First Boston LLC, or any other custodian appointed by CSFB and identified to Counterparty.

B. GRANT OF SECURITY INTERESTS IN THE COLLATERAL:

In order to secure the full and punctual observance and performance of the covenants and agreements contained in this Confirmation and in the Agreement, Counterparty hereby assigns and pledges to CSFB, and grants to CSFB, as secured party, security interests in and to, and a lien upon and right of set-off against, and transfers to CSFB, as and by way of a security interest having priority over all other security interests, with power of sale, all of Counterparty's right, title and interest in and to (i) the Initial Pledged Items; (ii) all additions to and substitutions for the Initial Pledged Items (including, without limitation, any securities, instruments or other property delivered or pledged hereunder) (such additions and substitutions, the "ADDITIONS AND SUBSTITUTIONS"); (iii) the Collateral Account of CSFB maintained by the Custodian and all securities and other financial assets (each as defined in Section 8-102 of the UCC) and other funds, property or assets from time to time held therein or credited thereto; and (iv) other than the payments made to CSFB pursuant to the provision entitled "Payment Obligation by Counterparty" of paragraph 2 of this Confirmation, all income, proceeds and collections received or to be received, or derived or to be derived, at the time that the Initial Pledged Items were delivered to the Custodian or any time thereafter (whether before or after the commencement of any proceeding under applicable bankruptcy, insolvency or similar law, by or against Counterparty, with respect to Counterparty) from or in connection with the Initial Pledged Items or the Additions and Substitutions (collectively, the "COLLATERAL"). The parties hereto expressly agree that all rights, assets and property at any time held in or credited to the Collateral Account shall be treated as financial assets (as defined in Section 8-102 of the UCC).

C. CERTAIN COVENANTS OF COUNTERPARTY RELATING TO THE COLLATERAL:

Counterparty agrees that, so long as any of Counterparty's obligations under the Agreement remain outstanding:

1. Counterparty shall ensure at all times that a Collateral Event of Default shall not occur, and shall pledge additional Collateral in the manner described hereunder as necessary to cause such requirement to be met. "COLLATERAL EVENT OF DEFAULT" means, at any time, the occurrence of either of the following: (A) failure of the Collateral to include, as Eligible Collateral, the Number of Securities or (B) failure at any time of the security interests in the Collateral created hereby to constitute valid and perfected security interests in all of the Collateral, subject to no prior, equal or junior Lien, and, with respect to any Collateral consisting of securities or security entitlements (each as defined in Section 8-102 of the UCC), as to which CSFB has Control, or, in

each case, assertion of such by Counterparty in writing.

2. Counterparty shall, at its own expense and in such manner and form as CSFB may require, give, execute, deliver, file and record any financing statement, notice, instrument, document, agreement or other papers that may be necessary or desirable in order to (i) create, preserve, perfect, substantiate or validate any security interest granted pursuant hereto, (ii) create or maintain Control with respect to any such security interests in any investment property (as defined in Section 9-102(a) of the UCC) or (iii) enable CSFB to exercise and enforce its rights hereunder with respect to such security interest.
3. Counterparty shall warrant and defend Counterparty's title to the Collateral, subject to the rights of CSFB, against the claims and

demands of all persons. CSFB may elect, but without an obligation to do so, to discharge any Lien of any third party on any of the Collateral.

4. Counterparty agrees that Counterparty shall not change (i) Counterparty's name in any manner or (ii) Counterparty's "location" (as defined in Section 9-307 of UCC), unless Counterparty shall have given CSFB not less than 10 days' prior notice thereof.
5. Counterparty agrees that Counterparty has not and shall not (i) create or permit to exist any Lien (other than the security interests in the Collateral created hereby) or any Transfer Restriction upon or with respect to the Collateral, (ii) sell or otherwise dispose of, or grant any option with respect to, any of the Collateral or (iii) enter into or consent to any agreement (x) that restricts in any manner the rights of any present or future owner of any Collateral with respect thereto (other than this Confirmation) or (y) pursuant to which any person other than Counterparty, CSFB and any securities intermediary through whom any of the Collateral is held (but in the case of any such securities intermediary only in respect of Collateral held through it) has or will have Control in respect of any Collateral and represents that it has not previously created any such Lien, effected any such sale, disposition or grant or entered in or consented to any such agreement.

D. ADMINISTRATION OF THE COLLATERAL AND VALUATION OF SECURITIES:

1. CSFB shall determine on each Business Day whether a Collateral Event of Default shall have occurred. If on any Business Day CSFB determines that a Collateral Event of Default shall have occurred, CSFB shall promptly notify Counterparty of such determination by telephone call to Counterparty followed by a written confirmation of such call. If on any Business Day CSFB determines that no Default Event or failure by Counterparty to meet any of Counterparty's obligations under "Certain Covenants of Counterparty relating to the Collateral" or under this section has occurred and is continuing, Counterparty may obtain the release from the security interests in the Collateral created hereby of any Collateral upon delivery to CSFB of a written notice from Counterparty indicating the items of Collateral to be released so long as, after such release, no Collateral Event of Default shall have occurred. "DEFAULT EVENT" means any Collateral Event of Default, any Event of Default with respect to Counterparty or any

Termination Event with respect to which Counterparty is the Affected Party or an Affected Party or an Extraordinary Event that results in an obligation of Counterparty to pay an amount pursuant to Section 12.7 or Section 12.9 of the 2002 Definitions.

2. Counterparty may pledge additional Eligible Collateral hereunder at any time by delivering the same pursuant to the provisions of "Delivery of Collateral" above. Concurrently with the delivery of any additional Eligible Collateral, Counterparty shall deliver to CSFB a certificate, dated the date of such delivery, (i) identifying the additional items of Eligible Collateral being pledged and (ii) certifying that with respect to such items of additional Eligible Collateral the representations and warranties contained in paragraph 4.c.5. above are true and correct with respect to such Eligible Collateral on and as of the date thereof.
3. [RESERVED]
4. CSFB may at any time or from time to time, in its sole discretion, cause any or all of the Collateral that is registered in the name of Counterparty or Counterparty's nominee to be transferred of record into the name of the Custodian, CSFB or its nominee. Counterparty shall promptly give to CSFB copies of any notices or other communications received by Counterparty with respect to Collateral that is registered, or held through a securities intermediary, in the name of Counterparty or Counterparty's nominee and CSFB shall promptly give to Counterparty copies of any notices and communications received by CSFB with respect to Collateral that is registered, or held through a securities intermediary, in the name of Custodian, CSFB or its nominee.
5. Counterparty agrees that Counterparty shall forthwith upon demand pay to CSFB:
  - (i) the amount of any taxes that CSFB or the Custodian may have been required to pay by reason of the security interests in the Collateral created hereby or to free any of the Collateral from any Lien thereon; and
  - (ii) the amount of any and all costs and expenses, including the fees and disbursements of counsel and of any other experts, that CSFB or the Custodian may incur in connection with (A) the enforcement of this pledge upon a Default Event, including such expenses as are incurred to preserve the value of the Collateral and the validity, perfection, rank and value of the security interests in the Collateral created hereby, (B) the collection, sale or other disposition of any of the Collateral pursuant to the terms and conditions of the Agreement, (C) the exercise by CSFB of any of the rights conferred upon it hereunder or (D) any Default Event.

Any such amount not paid on demand shall bear interest (computed on the basis of a year of 360 days and payable for the actual number of days elapsed) at a rate per annum equal to 5% plus the prime rate as published from time to time in The Wall Street Journal, Eastern Edition.

**E. REHYPOTHECATION OF COLLATERAL:**

The parties hereto agree that CSFB may sell, lend, pledge, rehypothecate, assign, invest, use, commingle or otherwise dispose of,

or otherwise use in its business any Collateral.

F. INCOME RIGHTS IN COLLATERAL:

Other than the payments made to CSFB pursuant to the provision entitled "Payment Obligation by Counterparty" of paragraph 2 of this Confirmation, CSFB shall have the right to receive and retain as Collateral hereunder all proceeds and interest of the Collateral (such proceeds as CSFB shall have the right to receive and retain at any time, "RETAINED PROCEEDS"), and Counterparty shall take all such action as CSFB shall deem necessary or appropriate to give effect to such right. All such Retained Proceeds that are received by Counterparty shall be received in trust for the benefit of CSFB and, if CSFB so

directs, shall be segregated from other funds of Counterparty and shall, forthwith upon demand by CSFB, be delivered over to the Custodian on behalf of CSFB as Collateral in the same form as received (with any necessary endorsement).

G. REMEDIES UPON DEFAULT EVENTS:

If any Default Event shall have occurred and be continuing, CSFB may exercise all the rights of a secured party under the UCC (whether or not in effect in the jurisdiction where such rights are exercised) and, in addition, without being required to give any notice, except as herein provided or as may be required by mandatory provisions of law, may sell all of the Collateral, or such lesser portion thereof as may be necessary to generate proceeds sufficient to satisfy in full all of the obligations of Counterparty under the Agreement or hereunder.

Counterparty hereby irrevocably appoints CSFB as Counterparty's true and lawful attorney (which power of attorney is coupled with an interest), with full power of substitution, in the name of Counterparty, CSFB or otherwise, for the sole use and benefit of CSFB, but at the expense of Counterparty, to the extent permitted by law, to exercise, at any time and from time to time while a Default Event has occurred and is continuing, all or any of the following powers with respect to all or any of the Collateral:

- (i) to demand, sue for, collect, receive and give acquittance for any and all monies due or to become due upon or by virtue thereof;
- (ii) to settle, compromise, compound, prosecute or defend any action or proceeding with respect thereto;
- (iii) to sell, transfer, assign or otherwise deal in or with the same or the proceeds or avails thereof, as fully and effectually as if CSFB were the absolute owner thereof and in connection therewith, to make all necessary deeds, bills of sale, instruments of assignment, transfer or conveyance of the property, and all instructions and entitlement orders in respect of the property thus to be (or that is being or has been) sold, transferred, assigned or otherwise dealt in; and
- (iv) to extend the time of payment of any or all thereof and to make any allowance and other adjustments with reference thereto;

provided that CSFB shall give Counterparty not less than one day's prior written notice of the time and place of any sale or other intended disposition of any of the Collateral, except any Collateral

that threatens to decline speedily in value, including, without limitation, equity securities, or is of a type customarily sold on a recognized market. CSFB and Counterparty agree that such notice constitutes "reasonable authenticated notification" within the meaning of Section 9-611(b) of the UCC.

H. TERMINATION:

The rights hereby granted by Counterparty in the Collateral shall cease, terminate and be void upon fulfillment of all of the obligations of Counterparty under this Confirmation. Any Collateral remaining at the time of such termination shall be fully released and discharged from the security interests in the Collateral created hereby and

delivered to Counterparty by CSFB, all at the request and expense of Counterparty.

5. The Agreement is further supplemented by the following provisions:

TERMINATION PROVISIONS.

1. "SPECIFIED ENTITY" means in relation to CSFB and Counterparty, none.
2. The "DEFAULT UNDER SPECIFIED TRANSACTION" provision of Section 5(a)(v) of the Agreement will not apply to CSFB and Counterparty.
3. The "CROSS DEFAULT" provision of Section 5(a)(vi) will not apply to CSFB and will apply to Counterparty.
4. The "CREDIT EVENT UPON MERGER" provisions of Section 5(b)(iv) will not apply to CSFB and Counterparty.
5. The "AUTOMATIC EARLY TERMINATION" provisions of Section 6(a) will not apply to CSFB and Counterparty.
6. PAYMENTS ON EARLY TERMINATION. For the purpose of Section 6(e), Second Method and Loss will apply.
7. "TERMINATION CURRENCY" means United States Dollars.
8. NETTING. The provisions of Section 2(c) of the Agreement shall apply, provided that Section 2(c) shall be amended by deleting "and" at the end of clause (i) thereof and deleting clause (ii) thereof.
9. SET-OFF. In addition to and without limiting any rights of set-off that a party hereto may have as a matter of law, pursuant to contract or otherwise, upon the occurrence of an Early Termination Event, such Party ("PARTY X") shall have the right to terminate, liquidate and otherwise close out the transactions contemplated by this Confirmation pursuant to the terms hereof, and to set off any obligation that Party X or any affiliate of Party X may have to the other party ("PARTY Y") hereunder, thereunder or otherwise, including without limitation any obligation to make any release, delivery or payment to Party Y pursuant to this Confirmation or any other agreement between Party X or any of its affiliates and Party Y, against any right Party X or any of its affiliates may have

against Party Y, including without limitation any right to receive a payment or delivery pursuant to this Confirmation or any other agreement between Party X or any of its affiliates and Party Y. In the case of a set-off of any obligation to release, deliver or pay assets against any right to receive assets of the same type, such obligation and right shall be set off in kind. In the case of a set-off of any obligation to release, deliver or pay assets against any right to receive assets of any other type, the value of each of such obligation and such right shall be determined by the Calculation Agent and the result of such set-off shall be that the net obligor shall pay or deliver to the other party an amount of cash or assets, at the net obligor's option, with a value (determined,

in the case of a delivery of assets, by the Calculation Agent) equal to that of the net obligation. In determining the value of any obligation to release or deliver Shares or right to receive Shares, the value at any time of such obligation or right shall be determined by reference to the market value of the Shares at such time. If an obligation or right is unascertained at the time of any such set-off, the Calculation Agent may in good faith estimate the amount or value of such obligation or right, in which case set-off will be effected in respect of that estimate, and the relevant party shall account to the other party at the time such obligation or right is ascertained.

TAX REPRESENTATIONS. None.

AGREEMENTS TO DELIVER DOCUMENTS. For the purpose of Sections 4(a)(i) and (ii), each of CSFB and Counterparty agrees to deliver the following documents, as applicable:

1. The Issuer shall have executed and delivered to CSFB, upon execution of this Confirmation and upon request of such other party, an Issuer Acknowledgement in the form attached as Annex A hereto.
2. Each of CSFB and Counterparty will deliver to the other party, upon execution of this Confirmation, evidence reasonably satisfactory to the other party as to the names, true signatures and authority of the officers or officials signing this Confirmation on its behalf.

Such documents shall be covered by the representation set forth in Section 3(d).

MISCELLANEOUS:

1. ADDRESSES FOR NOTICES. For the purpose of Section 12(a):

Address for notices or communications to CSFB (other than by facsimile) (for all purposes):

Address: Credit Suisse First Boston Capital LLC  
c/o Credit Suisse First Boston LLC  
11 Madison Avenue  
New York, NY 10010  
Attn: Senior Legal Officer  
Tel: (212) 538 4488



Fax: (212) 325 4585

With a copy to: Credit Suisse First Boston LLC  
1 Madison Avenue, 3rd Floor  
New York, New York 10010

For payments and deliveries:  
Attn: Ricardo Harewood  
Tel: (212) 538-9810  
Fax: (212) 325- 8175

For all other communications:  
Attn: Carlos Moscoso / John Ryan  
Tel.: (212) 538-4437 / (212) 538-8297/  
(212) 325-5119  
Fax: (212) 325-8173

Designated responsible employee for the purposes of Section 12(a)(iii): Senior Legal Officer

Address for notices or communications to Counterparty:

Address: Friedman Fleischer & Lowe Capital Partners, L.P.  
One Maritime Plaza, Suite 1000  
San Francisco, CA 94111  
Attention: Rajat Duggal  
Facsimile No.: (415) 402-2111  
Telephone No.: (415) 402-2100

With a copy to:

Address: Bingham McCutchen LLP  
399 Park Avenue  
New York, NY 10022  
Attention: Neil Townsend  
Facsimile No.: (212) 702-3644 Telephone No.: (212) 318-7722

2. The date and time of the Transaction will be furnished by CSFB to Counterparty upon written request by Counterparty.
3. [RESERVED]
4. WAIVER OF RIGHT TO TRIAL BY JURY. EACH PARTY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN RESPECT OF ANY SUIT, ACTION OR PROCEEDING RELATING TO THIS CONFIRMATION OR ANY CREDIT SUPPORT DOCUMENT. Each party (i) certifies that no representative, agent or attorney of the other party has represented, expressly or otherwise, that such other party would not, in the event of such a suit action or proceeding, seek to enforce the foregoing waiver and (ii) acknowledges that it and the other party have been induced to enter into this Confirmation by, among other things, the mutual waivers and certifications in this Section.
5. SERVICE OF PROCESS. The parties irrevocably consent to service of process given in the manner provided for notices in Section in paragraph 1 immediately above. Nothing in this Confirmation will affect the right of either party to serve process in any other manner permitted by law.

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

6. THE AGREEMENT AND EACH CONFIRMATION THEREUNDER WILL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT REFERENCE TO CHOICE OF LAW DOCTRINE (PROVIDED THAT AS TO PLEDGED ITEMS LOCATED IN ANY JURISDICTION OTHER THAN THE STATE OF NEW YORK, CSFB SHALL, IN ADDITION TO

ANY RIGHTS UNDER THE LAWS OF THE STATE OF NEW YORK, HAVE ALL OF THE RIGHTS TO WHICH A SECURED PARTY IS ENTITLED UNDER THE LAWS OF SUCH OTHER JURISDICTION). EACH PARTY HEREBY SUBMITS TO THE JURISDICTION OF THE COURTS OF THE STATE OF NEW YORK. THE PARTIES HERETO HEREBY AGREE THAT THE CUSTODIAN'S JURISDICTION, WITHIN THE MEANING OF SECTION 8-110(E) OF THE UCC, INSOFAR AS IT ACTS AS A SECURITIES INTERMEDIARY HEREUNDER OR IN RESPECT HEREOF, IS THE STATE OF NEW YORK.

7. This Confirmation is not intended and shall not be construed to create any rights in any person other than Counterparty, CSFB and their respective successors and assigns and no other person shall assert any rights as third-party beneficiary hereunder. Whenever any of the parties hereto is referred to, such reference shall be deemed to include the successors and assigns of such party. All the covenants and agreements herein contained by or on behalf of Counterparty and CSFB shall bind, and inure to the benefit of, their respective successors and assigns whether so expressed or not.
8. Any provision of this Confirmation may be amended or waived if, and only if, such amendment or waiver is in writing and signed, and in the case of an amendment, by Counterparty and CSFB or, in the case of a waiver, by the party against whom the waiver is to be effective.

Please confirm that the foregoing correctly sets forth the terms of our agreement by signing and returning this Confirmation.

Yours faithfully,

CREDIT SUISSE FIRST BOSTON CAPITAL LLC

By: \_\_\_\_\_

Name:

Title:

Confirmed as of the date first written above:

FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS, L.P.

BY: FRIEDMAN FLEISCHER & LOWE GP, LLC, ITS GENERAL PARTNER

By: \_\_\_\_\_

Name: Spencer C. Fleischer

Title: Senior Managing Member

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

CREDIT SUISSE FIRST BOSTON LLC,  
as Agent

By: \_\_\_\_\_  
Name:  
Title:

Our Reference Number: External ID: /Risk ID:

ANNEX A

[FORM OF ISSUER ACKNOWLEDGEMENT]

[DATE]

Credit Suisse First Boston Capital LLC  
c/o Credit Suisse First Boston LLC  
Eleven Madison Avenue  
New York, New York 10010

Re: PROPOSED TRANSACTION BY FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS,  
L.P.

Ladies and Gentlemen:

Korn/Ferry International (the "COMPANY") understands that Friedman Fleischer & Lowe Capital Partners, L.P. ("COUNTERPARTY") proposes to enter into a hedging transaction (the "TRANSACTION") with Credit Suisse First Boston Capital LLC ("CSFB") with respect to shares of the 7.5% Convertible Series A Preferred Stock of the Company (the "CONVERTIBLE SHARES") convertible into shares of common stock of the Company (the "COMMON STOCK"). Specifically, the Company understands that Counterparty proposes to enter into a forward sale and purchase transaction with CSFB, pursuant to which CSFB will pay cash to Counterparty on or shortly after the date of execution of the Transaction and Counterparty will deliver to CSFB on or about October 1, 2006 or such other date specified by CSFB upon 1 Business Day's notice (the "SETTLEMENT DATE"), 3,263.955 Convertible Shares (subject to applicable adjustments). In addition, the Company understands that Counterparty initially will pledge 3,263.955 Convertible Shares owned by Counterparty to CSFB to secure Counterparty's obligations under the Transaction (the "PLEDGE").

The Company has no objection to the proposed Transaction or to the Pledge. The Company confirms that the Transaction and the Pledge will not violate any insider trading or other policy or rule of the Company.

The Company agrees that if CSFB forecloses on the Convertible Shares, or the Convertible Shares are transferred to CSFB pursuant to the terms of the Transaction, that promptly, upon delivery to the Company or its transfer agent of:

- (i) any required tax stamps; and
- (ii) a duly executed notice of conversion (attached hereto as Exhibit 1)

the Company (x) will effect the conversion of such Convertible Shares without any further action or delivery of any documents or instruments on the part of CSFB or Counterparty and notwithstanding any policy or objection the Company may have at the time that would prevent or delay any sale or transfer of any shares of Common Stock or Convertible Shares by Counterparty at the time of

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

such foreclosure or transfer and (y) will instruct its transfer agent to convert any such Convertible Shares held by CSFB in Pledge, in accordance with the provisions of the Convertible Shares, into the such number of shares of fully paid and non-assessable shares of Common Stock as provided for by the terms of the Convertible Shares and issue shares of Common Stock without any legends thereon that relate to restrictions on the disposition thereof under

the Securities Act of 1933 or otherwise register in such name or names as CSFB shall request and deliver such shares directly to CSFB or its designee without the return thereof to Counterparty.

KORN/FERRY INTERNATIONAL

By:  
Name:  
Title:

EXHIBIT 1 TO ANNEX A

[FORM OF NOTICE OF CONVERSION]

[DATE]

Korn/Ferry International  
1800 Century Park East, Suite 900  
Los Angeles, CA 90067  
Attn: Secretary

Ladies and Gentlemen:

Please be advised that Friedman Fleischer & Lowe Capital Partners, L.P., a Delaware limited partnership ("SELLER"), has entered into a Prepaid Forward Confirmation (the "AGREEMENT") dated as of October 1, 2004 with Credit Suisse First Boston Capital LLC ("BUYER"), by Credit Suisse First Boston LLC as its agent (the "AGENT").

Seller is the record holder of shares of 7.5% Convertible Series A Preferred Stock (evidenced by the certificates attached hereto, the "CONVERTIBLE SHARES") of Korn/Ferry International, a Delaware corporation (the "COMPANY"). The Convertible Shares are convertible into shares of common stock ("COMMON STOCK") of the Company. Seller and Buyer are willing to sell and purchase 3,263.955 Convertible Shares at the times and on the terms set forth in the Agreement. Seller has agreed, pursuant to the Agreement, to grant Buyer a security interest (the "PLEDGE") in Convertible Shares (the "PLEDGED SHARES") to secure the obligations of Seller under the Agreement.

This letter constitutes written notice of conversion (the "NOTICE OF CONVERSION") required by the Convertible Shares and instruments governing the Convertible Shares. In the event that Seller delivers Convertible Shares pursuant to its obligations under the Agreement, or in the event of the exercise by Buyer of any of its rights under the Pledge with respect to the Pledged Shares, the Seller and Buyer hereby elect that such Convertible Shares be converted into such number of shares of Common Stock as provided for by the terms of the Convertible Shares and its governing instruments.

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

Pursuant to this Notice of Conversion and upon delivery of certificates evidencing the Convertible Shares subject to conversion duly endorsed by Seller or in blank or accompanied by a duly executed proper instrument of transfer in a form satisfactory to the Company, please convert the Convertible Shares into the applicable number of shares of Common Stock and, at Buyer's direction, either (i) issue them in the name of Credit Suisse First Boston Capital LLC and deliver the certificate evidencing such shares of Common Stock directly to the following address:

Credit Suisse First Boston Capital LLC  
1 Madison Avenue, 3rd Floor  
New York, New York 10010  
Attn: Ricardo Harewood  
OTC Derivative Operations

or (ii) deliver them in electronic equivalent form to an account specified by Buyer at such time.

PLEASE DO NOT DELIVER THE CERTIFICATES REPRESENTING SUCH SHARES OF COMMON STOCK TO SELLER UNDER ANY CIRCUMSTANCES PURSUANT TO THE TERMS OF THIS NOTICE OF CONVERSION.

This Notice of Conversion will be irrevocable by the Seller. This Notice of Conversion will automatically terminate upon the satisfaction of Seller's delivery obligations under the Agreement, as determined in good faith by the Buyer.

Very truly yours,

FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS, L.P.

BY: FRIEDMAN FLEISCHER & LOWE GP, LLC,  
ITS GENERAL PARTNER

By:  
Name:  
Title:

CREDIT SUISSE FIRST BOSTON CAPITAL LLC

By:  
Name:  
Title:

PREPAID FORWARD TRANSACTION

October 4, 2004

Friedman Fleischer & Lowe Capital Partners, L.P.  
One Maritime Plaza, Suite 1000  
San Francisco, CA 94111

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

Credit Suisse First Boston Capital LLC  
Eleven Madison Avenue  
New York, NY 10010

External ID:                      - Risk ID:

-----  
Dear Sir or Madam,

The purpose of this letter agreement (this "CONFIRMATION") is to confirm the terms and conditions of the Transaction entered into between us on the Trade Date specified below (the "TRANSACTION"). This Confirmation constitutes a "Confirmation" as referred to in the Agreement specified below.

In this Confirmation, "CSFB" means Credit Suisse First Boston Capital LLC, "COUNTERPARTY" means Friedman Fleischer & Lowe Capital Partners, L.P. and "AGENT" means Credit Suisse First Boston LLC, solely in its capacity as agent for CSFB and Counterparty.

1. The definitions and provisions contained in the 2000 ISDA Definitions (the "2000 DEFINITIONS") and the 2002 ISDA Equity Derivatives Definitions (the "2002 DEFINITIONS" and, together with the 2000 Definitions, the "DEFINITIONS"), each as published by the International Swaps and Derivatives Association, Inc. ("ISDA"), are incorporated into this Confirmation. In the event of any inconsistency between the 2000 Definitions and the 2002 Definitions, the 2002 Definitions will govern. In the event of any inconsistency between the Definitions and this Confirmation, this Confirmation will govern. The Transaction shall be deemed to be a Share Forward Transaction within the meaning set forth in the Equity Definitions.

This Confirmation shall supplement, form a part of and be subject to an agreement (the "AGREEMENT") in the form of the 1992 ISDA Master Agreement (Multicurrency - Cross Border) (the "ISDA FORM"), as published by the International Swaps and Derivatives Association, Inc., as if CSFB and Counterparty had executed the ISDA Form (without any Schedule thereto) on the date hereof. All provisions contained in the Agreement are incorporated into and shall govern this Confirmation except as expressly modified below. This Confirmation evidences a complete and binding agreement between you and us as to the terms of the Transaction and relates and replaces any previous agreement between us with respect to the subject matter hereof, including the agreement entitled "Physically Settled Forward Contract on Korn Ferry 7.5% Convertible Subordinated Note Executable Terms as of October 1, 2004" (the "TERM SHEET"). This Confirmation, together with all other confirmations or agreements between

us referencing the ISDA Form, shall be deemed to supplement, form part of and be subject to the same, single Agreement.

If there exists any ISDA Master Agreement between CSFB and Counterparty or any confirmation or other agreement between CSFB and Counterparty pursuant to which an ISDA Master Agreement is deemed to exist between CSFB and Counterparty, then notwithstanding anything to the contrary in such ISDA Master Agreement, such confirmation or agreement or any other agreement to which CSFB and Counterparty are parties, this Transaction shall not be considered a Transaction under, or otherwise governed by, such existing or deemed ISDA Master Agreement.

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

2. The terms of the particular Transaction to which this Confirmation relates are as follows:

General Terms:

Trade Date: October 1, 2004

Seller: Counterparty

Buyer: CSFB

Securities: 7.5% Convertible Subordinated Notes due 2010 of Korn/Ferry International (the "ISSUER").

Number of Securities: \$13,057,784.79 aggregate principal amount as of the Trade Date; the Number of Securities shall be increased to reflect any payments of interest thereon in additional Securities; further, in the event of any exchange, substitution, redemption, repurchase or similar transaction (whether in whole or in part) with respect to the Number of Securities pursuant to the terms thereof and the instruments governing them or applicable law, the Number of Securities shall consist of any and all property received upon such transaction and any remaining Securities, as determined by the Calculation Agent.

Shares: Common stock of the Issuer (Exchange Symbol: "KFY")

Number of Shares: the number of Shares into which the Number of Securities is convertible (1,281,431.28 as of the Trade Date); provided, however, that any references to Number of Shares to be ----- Delivered shall be to the Number of Securities

Prepayment: Applicable

Prepayment Date: The later of (i) October 6, 2004 and (ii) the earliest date on which all conditions to CSFB's obligation to pay the Prepayment Amount have been satisfied, provided, however, that in the case of (ii) above, if such conditions were not satisfied by 12:00 p.m. New York City time on such date, then the Prepayment Date would be the following Business Day

Conditions to CSFB's Obligation to Pay Prepayment Amount: It shall be a condition to CSFB's obligation to pay any Prepayment Amount hereunder on any Prepayment Date that Counterparty shall have performed its

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

obligations under paragraphs 4(a)-"Delivery of Collateral" and 5-"Agreements to Deliver Documents", below.

Prepayment Amount: USD 23,686,277.55

Variable Obligation: Not applicable

Exchange: The New York Stock Exchange

Related Exchange(s): All Exchanges

Settlement Terms:

Physical Settlement: Applicable

Settlement Method Election: Not applicable

Settlement Date: 2 years from the Trade Date, provided that CSFB may elect to accelerate the Settlement Date at anytime upon 1 Business Day's notice and take immediate delivery of the Number of Securities.

Automatic Physical Settlement: If (x) by 10:00 A.M., New York City time, on the Settlement Date, Counterparty has not otherwise effected delivery of the Number of Shares to be Delivered and (y) the Representation and Agreement set forth in Section 9.11 of the 2002 Definitions are true and satisfied (or, at the absolute discretion of CSFB, such Representation and Agreement are not true or satisfied) with respect to the collateral then held hereunder by or on behalf of CSFB, then the delivery required by Section 9.2 of the Equity Definitions shall be effected, in whole or in part, as the case may be, by delivery from the Collateral Account (as defined below under "Collateral") to CSFB of the Number of Securities.

Settlement Currency: USD

Interest and Other Payments:

Payment Obligation by Counterparty: Counterparty shall immediately upon receipt thereof pay to CSFB any and all interest, distributions, coupons and other payments (other than interest payments in kind which shall be added to the Number of Securities and the Collateral) received in respect of the Securities.



Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

Sections 11 and 12 of the  
2002 Definitions: Not Applicable

Non-Reliance: Applicable

Agreements and Acknowledgments  
Regarding Hedging Activities: Applicable

Additional Acknowledgments: Applicable

Credit Support Documents: Section 4 shall be a Credit Support  
Document under the Agreement with  
respect to Counterparty.

Guarantee dated May 16, 2001 made by  
Credit Suisse First Boston (USA), Inc.,  
a Delaware corporation, in favor of  
each and every counterparty to one or  
more Financial Transactions (as defined  
therein) with CSFB shall be a Credit  
Support Document under the Agreement  
with respect to CSFB.

Account Details:

Payments to CSFB: To be advised under separate cover  
prior to the Trade Date

Payments to Counterparty: Bank: Bank of America  
Address: 345 Montgomery Street  
Concourse Level  
San Francisco, CA 94104  
ABA #: 121-000-358  
Account #: 14994-05999  
Account Name: Friedman Fleischer & Lowe  
Capital Partners, L.P.

Delivery of Securities/  
Shares to CSFB: Credit Suisse First Boston Corp.  
DTC# 355 Account # 2HRY60  
Account Name: CSFB  
Capital LLC Collateral Management  
Account

Office: CSFB is acting through its New York  
Office for the purposes of the  
Transaction; Counterparty is not a  
Multibranch Party.

Calculation Agent: CSFB. The Calculation Agent will have  
no responsibility for good faith errors  
or omissions in any determination under  
the Transaction.

3. Other Provisions:

ADDITIONAL REPRESENTATIONS AND WARRANTIES OF COUNTERPARTY:

Counterparty hereby represents and warrants to CSFB as of the date  
hereof that:

1. From the date three months prior to the date of the Term Sheet, neither Counterparty nor any person who would be considered to be the same "person" as Counterparty or "acting in concert" with Counterparty (as such terms are used in clauses (a) (2) and (e) (3) (vi) of Rule 144 under the Securities Act of 1933, as amended (the "SECURITIES Act")) has, without the written consent of CSFB, sold any Shares or hedged (through swaps, options, short sales or otherwise) any long position in the Shares. Counterparty does not know or have any reason to believe that the Issuer has not complied with the reporting requirements contained in Rule 144(c) (1) under the Securities Act. Shares of common stock of the Issuer issuable upon conversion of the Securities would, upon sale of such shares, be considered securities "acquired from the issuer for a consideration consisting solely of other securities of the same issuer surrendered for conversion" for the purposes of Rule 144.
2. Counterparty is an "eligible contract participant" as such term is defined in Section 1(a) (12) of the Commodity Exchange Act, as amended.
3. Counterparty was not on the Trade Date, and is not on the date hereof, in possession of any material non-public information regarding the Issuer. None of the transactions contemplated herein will violate any corporate policy of the Issuer or other rules or regulations of the Issuer applicable to Counterparty or its affiliates, including, but not limited to, the Issuer's window period policy.
4. On the Trade Date, Counterparty filed, in the manner contemplated by Rule 144(h) under the Securities Act, a notice on Form 144 relating to the Transaction contemplated hereby in form and substance that CSFB has informed Counterparty is acceptable to CSFB.
5. All representations and warranties of Counterparty contained in the Term Sheet were true and correct as of the times such representations and warranties were made or repeated or deemed to be made or repeated under the Term Sheet and Counterparty has performed all of the covenants and obligations to be performed by Counterparty on or prior to the date hereof under the Term Sheet.
6. Counterparty is not and, after giving effect to the transactions contemplated hereby, will not be an "investment company" as such term is defined in the Investment Company Act of 1940, as amended.
7. Counterparty is, and shall be as of the date of any payment or delivery by Counterparty hereunder, solvent and able to pay its debts as they come due, with assets having a fair value greater than liabilities and with capital sufficient to carry on the businesses in which it engages.
8. Counterparty's holding period (calculated in accordance with Rule 144(d) under the Securities Act) with respect to the Initial Pledged Items commenced on June 13, 2002. Counterparty agrees that Counterparty has not (i) created or permitted to exist any Lien (other than the Security Interests) or any Transfer Restriction (other than the Existing Transfer Restrictions) upon or with respect to the Collateral, (ii)

sold or otherwise disposed of, or granted any option with respect to, any of the Collateral or (iii) entered into or consented to any agreement (other than, in the case of clause (x), this Confirmation) (x) that restricts in any manner the rights of any present or future owner of any Collateral with respect thereto or (y) pursuant to which any person other than Counterparty, CSFB and any securities intermediary through

whom any of the Collateral is held (but in the case of any such securities intermediary only in respect of Collateral held through it) has or will have Control in respect of any Collateral. "CONTROL" means "control" as defined in Section 8-106 and 9-106 of the Uniform Commercial Code as in effect in the State of New York ("UCC").

9. Other than financing statements or other similar or equivalent documents or instruments with respect to the Security Interests, no financing statement, security agreement or similar or equivalent document or instrument covering all or any part of the Collateral is on file or of record in any jurisdiction in which such filing or recording would be effective to perfect a lien, security interest or other encumbrance of any kind on such Collateral.
10. All Collateral consisting of securities and all financial assets underlying Collateral consisting of security entitlements (each as defined in Section 8-102 of the UCC) at any time pledged hereunder is and will be issued by an issuer organized under the laws of the United States, any State thereof or the District of Columbia and is and will be (i) certificated (and the certificate or certificates in respect of such securities or financial assets are and will be located in the United States) and registered in the name of Counterparty or held through a securities intermediary whose securities intermediary's jurisdiction (within the meaning of Section 8-110(e) of the UCC) is located in the United States or (ii) uncertificated and either registered in the name of Counterparty or held through a securities intermediary whose securities intermediary's jurisdiction (within the meaning of Section 8-110(e) of the UCC) is located in the United States; provided that this representation shall not be deemed to be breached if, at any time, any such Collateral is issued by an issuer that is not organized under the laws of the United States, any State thereof or the District of Columbia, and the parties hereto agree to procedures or amendments hereto necessary to enable CSFB to maintain a valid and continuously perfected security interest in such Collateral, in respect of which CSFB will have Control, subject to no prior Lien. The parties hereto agree to negotiate in good faith any such procedures or amendments.
11. Counterparty's "location" (as defined in Section 9-307 of UCC) is the state of Delaware. The following is the mailing address, county and state of each chief executive office not at such "location" maintained by Counterparty at any time during the past five years: One Maritime Plaza, Suite 1000, San Francisco, CA 94111.

REPRESENTATIONS, WARRANTIES AND COVENANTS OF CSFB:

1. CSFB represents to Counterparty that an affiliate of CSFB (the "CSFB AFFILIATE") is registered as a broker and a dealer with the Securities and Exchange Commission and is a "market maker" or a "block positioner", as such terms are used in Rule 144 under the Securities Act, with respect to the Shares.
2. CSFB agrees that CSFB Affiliate shall, as promptly as practicable consistent with market conditions, introduce into the public market a quantity of securities of the same class as the Shares equal to the Number of Shares.

U.S. PRIVATE PLACEMENT REPRESENTATIONS:

Each of CSFB and Counterparty hereby represents and warrants to the other party as of the date hereof that: It is an "accredited investor" (as defined in Regulation D under the Securities Act) and has such knowledge and experience in financial and business matters as to be capable of evaluating the merits and risks of the Transaction, and it is able to bear the economic risk of the Transaction. It is entering into the Transaction for its own account and not with a view to the distribution or resale of the Transaction or its rights thereunder except pursuant to a registration statement declared effective under, or an exemption from the registration requirements of, the Securities Act.

COVENANTS OF COUNTERPARTY:

Counterparty agrees that each of Counterparty and its affiliates will comply with all applicable disclosure or reporting requirements in respect of the Transaction, including, without limitation, any requirement imposed by Section 13 or Section 16 of the Securities and Exchange Act of 1934, as amended, if any, and Counterparty will provide CSFB with a copy of any report filed in respect of the Transaction promptly upon filing thereof.

BINDING COMMITMENT/FINAL AGREEMENT:

The parties intend that this Confirmation constitutes a "Final Agreement" as described in the letter dated December 14, 1999 submitted by Robert W. Reeder and Alan L. Beller to Michael Hyatte of the staff of the Securities and Exchange Commission (the "STAFF") to which the Staff responded in an interpretative letter dated December 20, 1999.

PAYMENTS ON EARLY TERMINATION:

Upon the occurrence or effective designation of an Early Termination Date in respect of the Transaction (an "EARLY TERMINATION EVENT"), if Counterparty would owe any amount to CSFB pursuant to Section 6(d)(ii) of the Agreement (determined as if the Transaction were the only Transaction under the Agreement) (any such amount, a "COUNTERPARTY PAYMENT AMOUNT" and any Early Termination Event that would so result in Counterparty owing any such amount, a "COUNTERPARTY PAYMENT EVENT"), then, except to the extent that CSFB proceeds to realize upon the Collateral and to apply the proceeds of such realization to any obligation of Counterparty hereunder and under the Agreement:

- (i) on the date on which any Counterparty Payment Amount is due, in lieu of any payment or delivery of such Counterparty Payment Amount, Counterparty shall deliver to CSFB the Number

of Securities; and

- (ii) for purposes of determining any Loss under Section 6(e) of the Agreement in respect of any other Transactions under the Agreement, the Transaction shall be deemed not to be a Transaction under the Agreement; provided that, for the avoidance of doubt, if Counterparty fails to deliver Securities pursuant to clause (i) above at the time required, then the Transaction (including such delivery obligation) shall be included for the purpose of determining CSFB's Loss for all Transactions (including the Transaction) under the Agreement.

SECURITIES CONTRACT:

The parties hereto acknowledge and agree that each of CSFB and the Custodian is a "stockbroker" within the meaning of Section 101 (53A) of Title 11 of the United States Code (the "BANKRUPTCY CODE") and that the Custodian is acting as agent and custodian for CSFB in connection with the Transaction and that CSFB is a "customer" of the Custodian within the meaning of Section 741(2) of the Bankruptcy Code. The parties hereto further recognize that the Transaction is a "securities contract", as such term is defined in Section 741(7) of the Bankruptcy Code, entitled to the protection of, among other provisions, Sections 555 and 362(b)(6) of the Bankruptcy Code, and that each payment or delivery of cash, Shares or other property or assets hereunder is a "settlement payment" within the meaning of Section 741(8) of the Bankruptcy Code.

ASSIGNMENT:

The rights and duties under this Confirmation may not be assigned or transferred by any party hereto without the prior written consent of the other parties hereto, such consent not to be unreasonably withheld; provided that (i) CSFB may assign or transfer any of its rights or duties hereunder to any of its affiliates without the prior written consent of Counterparty and (ii) the Agent may assign or transfer any of its rights or duties hereunder without the prior written consent of the other parties hereto to any affiliate of Credit Suisse First Boston, so long as such affiliate is a broker-dealer registered with the Securities and Exchange Commission.

NON-CONFIDENTIALITY:

The parties hereby agree that (i) effective from the date of commencement of discussions concerning the Transaction, Counterparty and each of its employees, representatives, or other agents may disclose to any and all persons, without limitation of any kind, the tax treatment and tax structure of the Transaction and all materials of any kind, including opinions or other tax analyses, provided by CSFB and its affiliates to Counterparty relating to such tax treatment and tax structure; provided that the foregoing does not constitute an authorization to disclose the identity of CSFB or its affiliates, agents or advisers, or, except to the extent relating to such tax structure or tax treatment, any specific pricing terms or commercial or financial information, and (ii) CSFB does not assert any claim of proprietary ownership in respect of any description contained herein or therein relating to the use of any entities, plans or arrangements to give rise to a particular United States federal income tax treatment for

Counterparty.

MATTERS RELATING TO CREDIT SUISSE FIRST BOSTON CAPITAL LLC AND CREDIT SUISSE FIRST BOSTON LLC:

1. Agent shall act as "agent" for CSFB and Counterparty in connection with the Transaction.
2. Agent will furnish to Counterparty upon written request a statement as to the source and amount of any remuneration received or to be received by Agent in connection herewith.
3. Agent has no obligation hereunder, by guaranty, endorsement or otherwise, with respect to performance of CSFB's obligations hereunder or under the Agreement.
4. Credit Suisse First Boston Capital LLC is an "OTC derivatives dealer" as such term is defined in the Exchange Act and is an affiliate of Agent.
5. Credit Suisse First Boston Capital LLC is not a member of the Securities Investor Protection Corporation.

STAGGERED SETTLEMENT:

If CSFB determines reasonably and in good faith that the Number of Shares to be Delivered to CSFB hereunder or, in receiving such Number of Shares to be Delivered, its "beneficial ownership" (within the meaning of Section 16 of the Exchange Act and rules promulgated thereunder) on the Settlement Date would exceed 9.9% of all outstanding Shares, then CSFB may, by notice to Counterparty on or prior to the Settlement Date (a "NOMINAL SETTLEMENT DATE"), elect to receive the Number of Shares to be Delivered on two or more dates (each, a "STAGGERED SETTLEMENT DATE") as follows:

(c) in such notice, CSFB will specify to Counterparty the related Staggered Settlement Dates (the first of which will be such Nominal Settlement Date and the last of which will be no later than the twentieth (20th) Exchange Business Day following such Nominal Settlement Date) and the related portion of the Number of Shares to be Delivered on each Staggered Settlement Date; and

(d) the aggregate number of Shares that Counterparty will deliver to CSFB hereunder on all such Staggered Settlement Dates will equal the Number of Shares to be Delivered that Counterparty would otherwise be required to deliver on such Nominal Settlement Date.

Notwithstanding anything herein to the contrary, to the extent Counterparty receives or is entitled to receive any distribution or payment in respect of Shares by reason of Counterparty's being a holder of record of such Shares on any date after the Nominal Settlement Date but for the provisions of the foregoing, Counterparty shall deliver such distribution or payment to CSFB at the time Counterparty delivers to CSFB the related portion of the Number of Shares to be Delivered in accordance with the foregoing, if such distribution or payment has already been received by Counterparty at such time, or within a reasonable period of time following Counterparty's receipt of the distribution or payment, if such distribution or payment has not been already received by Counterparty at the time Counterparty delivers the related portion of the Number of Shares to be Delivered in accordance with the

foregoing.

4. Collateral Provisions:

Counterparty has granted to CSFB a security interest in the Initial Pledged Items to secure Counterparty's obligations under the Term Sheet and the Transaction. Counterparty and CSFB now wish to (i) set forth additional understandings and agreements relating to such security interest and (ii) confirm, on the terms set forth herein, the continuation of such security interest.

A. DELIVERY OF COLLATERAL:

As soon as practicable after the Trade Date, Counterparty shall deliver to CSFB in pledge hereunder, Eligible Collateral consisting of the Number of Securities (the "INITIAL PLEDGED ITEMS"). "ELIGIBLE COLLATERAL" means Securities; provided that Counterparty has good and marketable title

thereto, free of all of any and all lien, mortgage, interest, pledge, charge or encumbrance of any kind (other than the security interests in the Collateral created hereby, a "LIEN") and Transfer Restrictions (other than the Existing Transfer Restrictions) and that CSFB has a valid, first priority perfected security interest therein, a first lien thereon and Control with respect thereto. "TRANSFER RESTRICTION" means, with respect to any item of collateral pledged hereunder, any condition to or restriction on the ability of the owner thereof to sell, assign or otherwise transfer such item of collateral or enforce the provisions thereof or of any document related thereto whether set forth in such item of collateral itself or in any document related thereto, including, without limitation, (i) any requirement that any sale, assignment or other transfer or enforcement of such item of collateral be consented to or approved by any Person, including, without limitation, the issuer thereof or any other obligor thereon, (ii) any limitations on the type or status, financial or otherwise, of any purchaser, pledgee, assignee or transferee of such item of collateral, (iii) any requirement of the delivery of any certificate, consent, agreement, opinion of counsel, notice or any other document of any Person to the issuer of, any other obligor on or any registrar or transfer agent for, such item of collateral, prior to the sale, pledge, assignment or other transfer or enforcement of such item of collateral and (iv) any registration or qualification requirement or prospectus delivery requirement for such item of collateral pursuant to any federal, state or foreign securities law (including, without limitation, any such requirement arising under Section 5 of the Securities Act as a result of such security being a "restricted security" or Counterparty being an "affiliate" of the issuer of such security, as such terms are defined in Rule 144 under the Securities Act, or as a result of the sale of such security being subject to paragraph (c) of Rule 145 under the Securities Act); provided that the required delivery of any assignment, instruction or entitlement order from the seller, Counterparty, assignor or transferor of such item of collateral, together with any evidence of the corporate or other authority of such Person, shall not constitute a "Transfer Restriction". "EXISTING TRANSFER RESTRICTIONS" means Transfer Restrictions existing with respect to any securities by virtue of the fact that Counterparty is an "affiliate", within the meaning of Rule 144 under the Securities Act, of the Issuer. "PERSON" means an individual, a corporation, a limited liability company, a partnership, an association, a trust or any other entity or organization, including a government or political subdivision or an agency or instrumentality thereof.

Any delivery of any securities or security entitlements (each as defined in Section 8-102 of the UCC) as Collateral to CSFB by Counterparty shall be effected (A) in the case of Collateral consisting of certificated securities registered in the name of Counterparty, by delivery of certificates representing such securities to the Custodian, accompanied by any required transfer tax stamps, and in suitable form for transfer by delivery or accompanied by duly executed instruments of transfer or assignment in blank, with signatures appropriately guaranteed, all in form and substance satisfactory to CSFB, and the crediting by the Custodian of such securities to a securities account (as defined in Section 8-501 of the UCC) (the "COLLATERAL ACCOUNT") of CSFB maintained by the Custodian, (B) in the case of Collateral consisting of uncertificated securities registered in the name of Counterparty, by transmission by Counterparty of an instruction to the issuer of such securities instructing such issuer to register such securities in the name of the Custodian or its nominee, accompanied by any required transfer tax stamps, the issuer's compliance with such instructions and the crediting by the Custodian of such securities to the Collateral Account, (C) in the case of securities in respect of which security entitlements are held by Counterparty through a securities intermediary, by the crediting of such securities, accompanied by any required transfer tax stamps, to a securities account of the Custodian at such securities intermediary or, at the option of CSFB, at another securities intermediary satisfactory to CSFB and the crediting by the Custodian of such securities to the Collateral Account or (D) in any case, by complying with such alternative delivery instructions as CSFB shall provide to Counterparty in writing. "CUSTODIAN" means Credit Suisse First Boston LLC, or any other custodian appointed by CSFB and identified to Counterparty.

B. GRANT OF SECURITY INTERESTS IN THE COLLATERAL:

In order to secure the full and punctual observance and performance of the covenants and agreements contained in this Confirmation and in the Agreement, Counterparty hereby assigns and pledges to CSFB, and grants to CSFB, as secured party, security interests in and to, and a lien upon and right of set-off against, and transfers to CSFB, as and by way of a security interest having priority over all other security interests, with power of sale, all of Counterparty's right, title and interest in and to (i) the Initial Pledged Items; (ii) all additions to and substitutions for the Initial Pledged Items (including, without limitation, any securities, instruments or other property delivered or pledged hereunder) (such additions and substitutions, the "ADDITIONS AND SUBSTITUTIONS"); (iii) the Collateral Account of CSFB maintained by the Custodian and all securities and other financial assets (each as defined in Section 8-102 of the UCC) and other funds, property or assets from time to time held therein or credited thereto; and (iv) other than the payments made to CSFB pursuant to the provision entitled "Payment Obligation by Counterparty" of paragraph 2 of this Confirmation, all income, proceeds and collections received or to be received, or derived or to be derived, at the time that the Initial Pledged Items were delivered to the Custodian or any time thereafter (whether before or after the commencement of any proceeding under applicable bankruptcy, insolvency or similar law, by or against Counterparty, with respect to Counterparty) from or in connection with the Initial Pledged Items or the Additions and Substitutions (collectively, the "COLLATERAL"). The parties hereto expressly agree that all rights, assets and property at any time held in or credited to the Collateral Account shall be treated as financial assets (as defined in Section 8-102 of the UCC).



## Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

### C. CERTAIN COVENANTS OF COUNTERPARTY RELATING TO THE COLLATERAL:

Counterparty agrees that, so long as any of Counterparty's obligations under the Agreement remain outstanding:

1. Counterparty shall ensure at all times that a Collateral Event of Default shall not occur, and shall pledge additional Collateral in the manner described hereunder as necessary to cause such requirement to be met. "COLLATERAL EVENT OF DEFAULT" means, at any time, the occurrence of either of the following: (A) failure of the Collateral to include, as Eligible Collateral, the Number of Securities or (B) failure at any time of the security interests in the Collateral created hereby to constitute valid and perfected security interests in all of the Collateral, subject to no prior, equal or junior Lien, and, with respect to any Collateral consisting of securities or security entitlements (each as defined in Section 8-102 of the UCC), as to which CSFB has Control, or, in each case, assertion of such by Counterparty in writing.
2. Counterparty shall, at its own expense and in such manner and form as CSFB may require, give, execute, deliver, file and record any financing statement, notice, instrument, document, agreement or other papers that may be necessary or desirable in order to (i) create, preserve, perfect, substantiate or validate any security interest granted pursuant hereto, (ii) create or maintain Control with respect to any such security interests in any investment property (as defined in Section 9-102(a) of the UCC) or (iii) enable CSFB to exercise and enforce its rights hereunder with respect to such security interest.
3. Counterparty shall warrant and defend Counterparty's title to the Collateral, subject to the rights of CSFB, against the claims and demands of all persons. CSFB may elect, but without an obligation to do so, to discharge any Lien of any third party on any of the Collateral.
4. Counterparty agrees that Counterparty shall not change (i) Counterparty's name in any manner or (ii) Counterparty's "location" (as defined in Section 9-307 of UCC), unless Counterparty shall have given CSFB not less than 10 days' prior notice thereof.
5. Counterparty agrees that Counterparty has not and shall not (i) create or permit to exist any Lien (other than the security interests in the Collateral created hereby) or any Transfer Restriction upon or with respect to the Collateral, (ii) sell or otherwise dispose of, or grant any option with respect to, any of the Collateral or (iii) enter into or consent to any agreement (x) that restricts in any manner the rights of any present or future owner of any Collateral with respect thereto (other than this Confirmation) or (y) pursuant to which any person other than Counterparty, CSFB and any securities intermediary through whom any of the Collateral is held (but in the case of any such securities intermediary only in respect of Collateral held through it) has or will have Control in respect of any Collateral and represents that it has not previously created any such Lien, effected any such sale, disposition or grant or entered in or consented to any such agreement.

### D. ADMINISTRATION OF THE COLLATERAL AND VALUATION OF SECURITIES:

1. CSFB shall determine on each Business Day whether a Collateral Event of Default shall have occurred. If on any Business Day CSFB determines that a Collateral Event of Default shall have occurred,

CSFB shall promptly notify Counterparty of such determination by telephone call to Counterparty followed by a written confirmation of such call. If on any Business Day CSFB determines that no Default Event or failure by Counterparty to meet any of Counterparty's obligations under "Certain Covenants of Counterparty relating to the Collateral" or under this section has occurred and is continuing, Counterparty may obtain the release from the security interests in the Collateral created hereby of any Collateral upon delivery to CSFB of a written notice from Counterparty indicating the items of Collateral to be released so long as, after such release, no Collateral Event of Default shall have occurred. "DEFAULT EVENT" means any Collateral Event of Default, any Event of Default with respect to Counterparty or any Termination Event with respect to which Counterparty is the Affected Party or an Affected Party or an Extraordinary Event that results in an obligation of Counterparty to pay an amount pursuant to Section 12.7 or Section 12.9 of the 2002 Definitions.

2. Counterparty may pledge additional Eligible Collateral hereunder at any time by delivering the same pursuant to the provisions of "Delivery of Collateral" above. Concurrently with the delivery of any additional Eligible Collateral, Counterparty shall deliver to CSFB a certificate, dated the date of such delivery, (i) identifying the additional items of Eligible Collateral being pledged and (ii) certifying that with respect to such items of additional Eligible Collateral the representations and warranties contained in paragraph 4.c.5. above are true and correct with respect to such Eligible Collateral on and as of the date thereof.
3. [RESERVED]
4. CSFB may at any time or from time to time, in its sole discretion, cause any or all of the Collateral that is registered in the name of Counterparty or Counterparty's nominee to be transferred of record into the name of the Custodian, CSFB or its nominee. Counterparty shall promptly give to CSFB copies of any notices or other communications received by Counterparty with respect to Collateral that is registered, or held through a securities intermediary, in the name of Counterparty or Counterparty's nominee and CSFB shall promptly give to Counterparty copies of any notices and communications received by CSFB with respect to Collateral that is registered, or held through a securities intermediary, in the name of Custodian, CSFB or its nominee.
5. Counterparty agrees that Counterparty shall forthwith upon demand pay to CSFB:
  - (i) the amount of any taxes that CSFB or the Custodian may have been required to pay by reason of the security interests in the Collateral created hereby or to free any of the Collateral  
  
from any Lien thereon; and
  - (ii) the amount of any and all costs and expenses, including the fees and disbursements of counsel and of any other experts, that CSFB or the Custodian may incur in connection with (A) the enforcement of this pledge upon a Default Event, including such expenses as are incurred to preserve the value of the Collateral and the validity, perfection, rank and value of the security interests in the Collateral created hereby, (B) the

collection, sale or other disposition of any of the Collateral pursuant to the terms and conditions of the Agreement, (C) the exercise by CSFB of any of the rights conferred upon it hereunder or (D) any Default Event.

Any such amount not paid on demand shall bear interest (computed on the basis of a year of 360 days and payable for the actual number of days elapsed) at a rate per annum equal to 5% plus the prime rate as published from time to time in The Wall Street Journal, Eastern Edition.

E. REHYPOTHECATION OF COLLATERAL:

The parties hereto agree that CSFB may sell, lend, pledge, rehypothecate, assign, invest, use, commingle or otherwise dispose of, or otherwise use in its business any Collateral.

F. INCOME RIGHTS IN COLLATERAL:

Other than the payments made to CSFB pursuant to the provision entitled "Payment Obligation by Counterparty" of paragraph 2 of this Confirmation, CSFB shall have the right to receive and retain as Collateral hereunder all proceeds and interest of the Collateral (such proceeds as CSFB shall have the right to receive and retain at any time, "RETAINED PROCEEDS"), and Counterparty shall take all such action as CSFB shall deem necessary or appropriate to give effect to such right. All such Retained Proceeds that are received by Counterparty shall be received in trust for the benefit of CSFB and, if CSFB so directs, shall be segregated from other funds of Counterparty and shall, forthwith upon demand by CSFB, be delivered over to the Custodian on behalf of CSFB as Collateral in the same form as received (with any necessary endorsement).

G. REMEDIES UPON DEFAULT EVENTS:

If any Default Event shall have occurred and be continuing, CSFB may exercise all the rights of a secured party under the UCC (whether or not in effect in the jurisdiction where such rights are exercised) and, in addition, without being required to give any notice, except as herein provided or as may be required by mandatory provisions of law, may sell all of the Collateral, or such lesser portion thereof as may be necessary to generate proceeds sufficient to satisfy in full all of the obligations of Counterparty under the Agreement or hereunder.

Counterparty hereby irrevocably appoints CSFB as Counterparty's true and lawful attorney (which power of attorney is coupled with an interest), with full power of substitution, in the name of Counterparty, CSFB or otherwise, for the sole use and benefit of CSFB, but at the expense of Counterparty, to the extent permitted by law, to exercise, at any time and from time to time while a Default Event has occurred and is continuing, all or any of the following powers with respect to all or any of the Collateral:

- (i) to demand, sue for, collect, receive and give acquittance for any and all monies due or to become due upon or by virtue thereof;
- (ii) to settle, compromise, compound, prosecute or defend any action or proceeding with respect thereto;
- (iii) to sell, transfer, assign or otherwise deal in or with the same or the proceeds or avails thereof, as fully and effectually as if CSFB were the absolute owner thereof and in connection therewith, to

make all necessary deeds, bills of sale, instruments of assignment, transfer or conveyance of the property, and all instructions and entitlement orders in respect of the property thus to be (or that is being or has been) sold, transferred, assigned or otherwise dealt in; and

- (iv) to extend the time of payment of any or all thereof and to make any allowance and other adjustments with reference thereto;

provided that CSFB shall give Counterparty not less than one day's prior written notice of the time and place of any sale or other intended disposition of any of the Collateral, except any Collateral that threatens to decline speedily in value, including, without limitation, equity securities, or is of a type customarily sold on a recognized market. CSFB and Counterparty agree that such notice constitutes "reasonable authenticated notification" within the meaning of Section 9-611(b) of the UCC.

H. TERMINATION:

The rights hereby granted by Counterparty in the Collateral shall cease, terminate and be void upon fulfillment of all of the obligations of Counterparty under this Confirmation. Any Collateral remaining at the time of such termination shall be fully released and discharged from the security interests in the Collateral created hereby and delivered to Counterparty by CSFB, all at the request and expense of Counterparty.

- 5. The Agreement is further supplemented by the following provisions:

TERMINATION PROVISIONS.

- 1. "SPECIFIED ENTITY" means in relation to CSFB and Counterparty, none.
- 2. The "DEFAULT UNDER SPECIFIED TRANSACTION" provision of Section 5(a)(v) of the Agreement will not apply to CSFB and Counterparty.
- 3. The "CROSS DEFAULT" provision of Section 5(a)(vi) will not apply to CSFB and will apply to Counterparty.
- 4. The "CREDIT EVENT UPON MERGER" provisions of Section 5(b)(iv) will not apply to CSFB and Counterparty.
- 5. The "AUTOMATIC EARLY TERMINATION" provisions of Section 6(a) will not apply to CSFB and Counterparty.
- 6. PAYMENTS ON EARLY TERMINATION. For the purpose of Section 6(e), Second Method and Loss will apply.
- 7. "TERMINATION CURRENCY" means United States Dollars.
- 8. NETTING. The provisions of Section 2(c) of the Agreement shall apply, provided that Section 2(c) shall be amended by deleting "and" at the end of clause (i) thereof and deleting clause (ii) thereof.
- 9. SET-OFF. In addition to and without limiting any rights of set-off that a party hereto may have as a matter of law, pursuant to contract or otherwise, upon the occurrence of an Early Termination Event, such Party ("PARTY X") shall have the

right to terminate, liquidate and otherwise close out the transactions contemplated by this Confirmation pursuant to the terms hereof, and to set off any obligation that Party X or any affiliate of Party X may have to the other party ("PARTY Y") hereunder, thereunder or otherwise, including without limitation any obligation to make any release, delivery or payment to Party Y pursuant to this Confirmation or any other agreement between Party X or any of its affiliates and Party Y, against any right Party X or any of its affiliates may have against Party Y, including without limitation any right to receive a payment or delivery pursuant to this Confirmation or any other agreement between Party X or any of its affiliates and Party Y. In the case of a set-off of any obligation to release, deliver or pay assets against any right to receive assets of the same type, such obligation and right shall be set off in kind. In the case of a set-off of any obligation to release, deliver or pay assets against any right to receive assets of any other type, the value of each of such obligation and such right shall be determined by the Calculation Agent and the result of such set-off shall be that the net obligor shall pay or deliver to the other party an amount of cash or assets, at the net obligor's option, with a value (determined, in the case of a delivery of assets, by the Calculation Agent) equal to that of the net obligation. In determining the value of any obligation to release or deliver Shares or right to receive Shares, the value at any time of such obligation or right shall be determined by reference to the market value of the Shares at such time. If an obligation or right is unascertained at the time of any such set-off, the Calculation Agent may in good faith estimate the amount or value of such obligation or right, in which case set-off will be effected in respect of that estimate, and the relevant party shall account to the other party at the time such obligation or right is ascertained.

TAX REPRESENTATIONS. None.

AGREEMENTS TO DELIVER DOCUMENTS. For the purpose of Sections 4(a)(i) and (ii), each of CSFB and Counterparty agrees to deliver the following documents, as applicable:

1. The Issuer shall have executed and delivered to CSFB, upon execution of this Confirmation, an Issuer Acknowledgement in the form attached as Annex A hereto.
2. Each of CSFB and Counterparty will deliver to the other party, upon execution of this Confirmation and upon request of such other party, evidence reasonably satisfactory to the other party as to the names, true signatures and authority of the officers or officials signing this Confirmation on its behalf.

Such documents shall be covered by the representation set forth in Section 3(d).

MISCELLANEOUS:

1. ADDRESSES FOR NOTICES. For the purpose of Section 12(a):

Address for notices or communications to CSFB (other than by facsimile) (for all purposes):

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

Address: Credit Suisse First Boston Capital LLC  
c/o Credit Suisse First Boston LLC  
11 Madison Avenue  
New York, NY 10010  
Attn: Senior Legal Officer  
Tel: (212) 538 4488  
Fax: (212) 325 4585

With a copy to: Credit Suisse First Boston LLC  
1 Madison Avenue, 3rd Floor  
New York, New York 10010

For payments and deliveries:  
Attn: Ricardo Harewood  
Tel: (212) 538-9810  
Fax: (212) 325- 8175

For all other communications:  
Attn: Carlos Moscoso / John Ryan  
Tel.: (212) 538-4437 / (212) 538-8297/  
(212) 325-5119  
Fax: (212) 325-8173

Designated responsible employee for the purposes of Section  
12(a)(iii): Senior Legal Officer

Address for notices or communications to Counterparty:

Address: Friedman Fleischer & Lowe Capital Partners, L.P.  
One Maritime Plaza, Suite 1000  
San Francisco, CA 94111  
Attention: Rajat Duggal  
Facsimile No.: (415) 402-2111 Telephone No.: (415) 402-2100

With a copy to:

Address: Bingham McCutchen LLP  
399 Park Avenue  
New York, NY 10022  
Attention: Neil Townsend  
Facsimile No.: (212) 702-3644 Telephone No.: (212) 318-7722

2. The date and time of the Transaction will be furnished by CSFB to Counterparty upon written request by Counterparty.
3. [RESERVED]
4. WAIVER OF RIGHT TO TRIAL BY JURY. EACH PARTY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, ANY RIGHT IT MAY

HAVE TO A TRIAL BY JURY IN RESPECT OF ANY SUIT, ACTION OR PROCEEDING RELATING TO THIS CONFIRMATION OR ANY CREDIT SUPPORT DOCUMENT. Each party (i) certifies that no representative, agent or attorney of the other party has represented, expressly or otherwise, that such other party would not, in the event of such a suit action or proceeding, seek to enforce the foregoing waiver and (ii) acknowledges that it and the other party have been induced to enter into this Confirmation by, among other things, the mutual waivers and certifications in this Section.

5. SERVICE OF PROCESS. The parties irrevocably consent to service of process given in the manner provided for notices in Section in paragraph 1 immediately above. Nothing in this Confirmation will affect the right of either party to serve process in any other manner permitted by law.
6. THE AGREEMENT AND EACH CONFIRMATION THEREUNDER WILL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT REFERENCE TO CHOICE OF LAW DOCTRINE (PROVIDED THAT AS TO PLEDGED ITEMS LOCATED IN ANY JURISDICTION OTHER THAN THE STATE OF NEW YORK, CSFB SHALL, IN ADDITION TO ANY RIGHTS UNDER THE LAWS OF THE STATE OF NEW YORK, HAVE ALL OF THE RIGHTS TO WHICH A SECURED PARTY IS ENTITLED UNDER THE LAWS OF SUCH OTHER JURISDICTION). EACH PARTY HEREBY SUBMITS TO THE JURISDICTION OF THE COURTS OF THE STATE OF NEW YORK. THE PARTIES HERETO HEREBY AGREE THAT THE CUSTODIAN'S JURISDICTION, WITHIN THE MEANING OF SECTION 8-110(E) OF THE UCC, INSOFAR AS IT ACTS AS A SECURITIES INTERMEDIARY HEREUNDER OR IN RESPECT HEREOF, IS THE STATE OF NEW YORK.
7. This Confirmation is not intended and shall not be construed to create any rights in any person other than Counterparty, CSFB and their respective successors and assigns and no other person shall assert any rights as third-party beneficiary hereunder. Whenever any of the parties hereto is referred to, such reference shall be deemed to include the successors and assigns of such party. All the covenants and agreements herein contained by or on behalf of Counterparty and CSFB shall bind, and inure to the benefit of, their respective successors and assigns whether so expressed or not.
8. Any provision of this Confirmation may be amended or waived if, and only if, such amendment or waiver is in writing and signed, and in the case of an amendment, by Counterparty and CSFB or, in the case of a waiver, by the party against whom the waiver is to be effective.

Please confirm that the foregoing correctly sets forth the terms of our agreement by signing and returning this Confirmation.

Yours faithfully,

CREDIT SUISSE FIRST BOSTON CAPITAL LLC

By: \_\_\_\_\_

Name:

Title:

Confirmed as of the date first written above:

FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS, L.P.

BY: FRIEDMAN FLEISCHER & LOWE GP, LLC, ITS GENERAL PARTNER

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

By: \_\_\_\_\_  
Name: Spencer C. Fleischer  
Title: Senior Managing Member

CREDIT SUISSE FIRST BOSTON LLC,  
as Agent

By: \_\_\_\_\_  
Name:  
Title:

Our Reference Number: External ID: Risk ID:

ANNEX A

[FORM OF ISSUER ACKNOWLEDGEMENT]

[DATE]

Credit Suisse First Boston Capital LLC  
c/o Credit Suisse First Boston LLC  
Eleven Madison Avenue  
New York, New York 10010

Re: PROPOSED TRANSACTION BY FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS,  
L.P.

Ladies and Gentlemen:

Korn/Ferry International (the "COMPANY") understands that Friedman Fleischer & Lowe Capital Partners, L.P. ("COUNTERPARTY") proposes to enter into a hedging transaction (the "TRANSACTION") with Credit Suisse First Boston Capital LLC ("CSFB") with respect to the 7.5% Convertible Subordinated Notes due 2010 of the Company (the "CONVERTIBLE NOTES") convertible into shares of common stock of the Company (the "COMMON STOCK"). Specifically, the Company understands that Counterparty proposes to enter into a forward sale and purchase transaction with CSFB, pursuant to which CSFB will pay cash to Counterparty on or shortly after the date of execution of the Transaction and Counterparty will deliver to CSFB on or about October 1, 2006 or such other date specified by CSFB upon 1 Business Day's notice (the "SETTLEMENT DATE"), \$13,057,784.79 aggregate principal amount of Convertible Notes (subject to applicable adjustments). In addition, the Company understands that Counterparty initially will pledge \$13,057,784.79 aggregate principal amount of Convertible Notes owned by Counterparty to CSFB to secure Counterparty's obligations under the Transaction (the "PLEDGE").

The Company has no objection to the proposed Transaction or to the Pledge. The Company confirms that the Transaction and the Pledge will not violate any insider trading or other policy or rule of the Company.

The Company agrees that if CSFB forecloses on the Convertible Notes, or the Convertible Notes are transferred to CSFB pursuant to the terms of the Transaction, that promptly, upon delivery to the Company or its transfer agent of:

- (i) any required tax stamps; and



Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

(ii) a duly executed notice of conversion (attached hereto as Exhibit 1)

the Company (x) will effect the conversion of such Convertible Notes without any further action or delivery of any documents or instruments on the part of CSFB or Counterparty and notwithstanding any policy or objection the Company may have at the time that would otherwise prevent or delay any sale or transfer of any shares of Common Stock or Convertible Notes by Counterparty at the time of such foreclosure or transfer and (y) will instruct its transfer agent to convert any such Convertible Notes held by CSFB in Pledge, in accordance with the provisions of the Convertible Notes, into the such number of shares of

fully paid and non-assessable shares of Common Stock as provided for by the terms of the Convertible Notes and issue shares of Common Stock without any legends thereon that relate to restrictions on the disposition thereof under the Securities Act of 1933 or otherwise register in such name or names as CSFB shall request and deliver such shares directly to CSFB or its designee without the return thereof to Counterparty.

KORN/FERRY INTERNATIONAL

By:  
Name:  
Title:

EXHIBIT 1 TO ANNEX A

[FORM OF NOTICE OF CONVERSION]

[DATE]

Korn/Ferry International  
1800 Century Park East, Suite 900  
Los Angeles, CA 90067  
Attn: Secretary

Ladies and Gentlemen:

Please be advised that Friedman Fleischer & Lowe Capital Partners, L.P., a Delaware limited partnership ("SELLER"), has entered into a Prepaid Forward Confirmation (the "AGREEMENT") dated as of October 1, 2004 with Credit Suisse First Boston Capital LLC ("BUYER"), by Credit Suisse First Boston LLC as its agent (the "AGENT").

Seller is the record holder of 7.5% Convertible Subordinated Notes due 2010 (evidenced by the certificates attached hereto, the "SECURITIES") of Korn/Ferry International, a Delaware corporation (the "COMPANY"). The Securities are convertible into shares of common stock ("COMMON STOCK") of the Company. Seller and Buyer are willing to sell and purchase \$13,057,784.79 aggregate principal amount of the Securities at the times and on the terms set forth in the Agreement. Seller has agreed, pursuant to the Agreement, to grant Buyer a security interest (the "PLEDGE") in Securities (the "PLEDGED SECURITIES") to secure the obligations of Seller under the Agreement.

This letter constitutes written notice of conversion (the "NOTICE OF

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

CONVERSION") required by the Securities and instruments governing the Securities. In the event that Seller delivers Securities pursuant to its obligations under the Agreement, or in the event of the exercise by Buyer of any of its rights under the Pledge with respect to the Pledged Securities, the Seller and Buyer hereby elect that such Securities be converted into such number of shares of Common Stock as provided for by the terms of the Securities and its governing instruments.

Pursuant to this Notice of Conversion and upon delivery of certificates evidencing the Securities subject to conversion duly endorsed by Seller or in blank or accompanied by a duly executed proper instrument of transfer in a form satisfactory to the Company, please convert the Securities into the applicable number of shares of Common Stock and, at Buyer's direction, either (i) issue them in the name of Credit Suisse First Boston Capital LLC and deliver the certificate evidencing such shares of Common Stock directly to the following address:

Credit Suisse First Boston Capital LLC  
1 Madison Avenue, 3rd Floor  
New York, New York 10010  
Attn: Ricardo Harewood  
OTC Derivative Operations

or (ii) deliver them in electronic equivalent form to an account specified by Buyer at such time.

PLEASE DO NOT DELIVER THE CERTIFICATES REPRESENTING SUCH SHARES OF COMMON STOCK TO SELLER UNDER ANY CIRCUMSTANCES PURSUANT TO THE TERMS OF THIS NOTICE OF CONVERSION.

This Notice of Conversion will be irrevocable by the Seller. This Notice of Conversion will automatically terminate upon the satisfaction of Seller's delivery obligations under the Agreement, as determined in good faith by the Buyer.

Very truly yours,

FRIEDMAN FLEISCHER & LOWE CAPITAL  
PARTNERS, L.P.

BY: FRIEDMAN FLEISCHER & LOWE GP,  
LLC, ITS GENERAL PARTNER

By:  
Name:  
Title:

CREDIT SUISSE FIRST BOSTON CAPITAL  
LLC

By:  
Name:  
Title:

-----

PREPAID FORWARD TRANSACTION

-----

October 4, 2004

FFL Executive Partners, L.P.  
One Maritime Plaza, Suite 1000  
San Francisco, CA 94111

Credit Suisse First Boston Capital LLC  
Eleven Madison Avenue  
New York, NY 10010

External ID:           - Risk ID:

-----

Dear Sir or Madam,

The purpose of this letter agreement (this "CONFIRMATION") is to confirm the terms and conditions of the Transaction entered into between us on the Trade Date specified below (the "TRANSACTION"). This Confirmation constitutes a "Confirmation" as referred to in the Agreement specified below.

In this Confirmation, "CSFB" means Credit Suisse First Boston Capital LLC, "COUNTERPARTY" means FFL Executive Partners, L.P. and "AGENT" means Credit Suisse First Boston LLC, solely in its capacity as agent for CSFB and Counterparty.

1. The definitions and provisions contained in the 2000 ISDA Definitions (the "2000 DEFINITIONS") and the 2002 ISDA Equity Derivatives Definitions (the "2002 DEFINITIONS") and, together with the 2000 Definitions, the "DEFINITIONS"), each as published by the International Swaps and Derivatives Association, Inc. ("ISDA"), are incorporated into this Confirmation. In the event of any inconsistency between the 2000 Definitions and the 2002 Definitions, the 2002 Definitions will govern. In the event of any inconsistency between the Definitions and this Confirmation, this Confirmation will govern. The Transaction shall be deemed to be a Share Forward Transaction within the meaning set forth in the Equity Definitions.

This Confirmation shall supplement, form a part of and be subject to an agreement (the "AGREEMENT") in the form of the 1992 ISDA Master Agreement (Multicurrency - Cross Border) (the "ISDA FORM"), as published by the International Swaps and Derivatives Association, Inc., as if CSFB and Counterparty had executed the ISDA Form (without any Schedule thereto) on the date hereof. All provisions contained in the Agreement are incorporated into and shall govern this Confirmation except as expressly modified below. This Confirmation evidences a complete and binding agreement between you and us as to the terms of the Transaction and relates and replaces any previous agreement between us with respect to the subject matter hereof, including the agreement entitled "Physically Settled Forward Contract on Korn Ferry 7.5% Convertible Series A Preferred Stock Executable Terms as of October 1, 2004" (the "TERM SHEET"). This Confirmation, together with all other confirmations or agreements between

## Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

us referencing the ISDA Form, shall be deemed to supplement, form part of and be subject to the same, single Agreement.

If there exists any ISDA Master Agreement between CSFB and Counterparty or any confirmation or other agreement between CSFB and Counterparty pursuant to which an ISDA Master Agreement is deemed to exist between CSFB and Counterparty, then notwithstanding anything to the contrary in such ISDA Master Agreement, such confirmation or agreement or any other agreement to which CSFB and Counterparty are parties, this Transaction shall not be considered a Transaction under, or otherwise governed by, such existing or deemed ISDA Master Agreement.

2. The terms of the particular Transaction to which this Confirmation relates are as follows:

### General Terms:

Trade	Date: October 1, 2004
Seller:	Counterparty
Buyer:	CSFB
Securities:	7.5% Convertible Series A Preferred Stock of Korn/Ferry International (the "ISSUER").
Number of Securities:	59.045 shares as of the Trade Date; the Number of Securities shall be increased to reflect any payments thereon of dividends in additional Securities; further, in the event of any exchange, substitution, redemption, repurchase or similar transaction (whether in whole or in part) with respect to the Number of Securities pursuant to the terms thereof and the instruments governing them or applicable law, the Number of Securities shall consist of any and all property received upon such transaction and any remaining Securities, as determined by the Calculation Agent.
Shares:	Common stock of the Issuer (Exchange Symbol: "KFY")
Number of Shares:	the number of Shares into which the Number of Securities is convertible (5,794.40 as of the Trade Date); provided, however, that any references to Number of Shares to be Delivered shall be to the Number of Securities
Prepayment:	Applicable
Conditions to CSFB's Obligation to Pay Prepayment Amount:	It shall be a condition to CSFB's obligation to pay any Prepayment Amount hereunder on any Prepayment Date that Counterparty shall have performed its obligations under paragraphs

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

4(a)-"Delivery of Collateral" and  
5-"Agreements to Deliver Documents",  
below.

Prepayment Date: The later of (i) October 6, 2004 and  
(ii) the earliest date on which all  
conditions to CSFB's obligation to pay  
the Prepayment Amount have been  
satisfied, provided, however, that in  
the case of (ii) above, if such  
conditions were not satisfied by 12:00  
p.m. New York City time on such date,  
then the Prepayment Date would be the  
following Business Day

Prepayment Amount: USD 107,105.03

Variable Obligation: Not applicable

Exchange: The New York Stock Exchange

Related Exchange(s): All Exchanges

Settlement Terms:

Physical Settlement: Applicable

Settlement Method Election: Not applicable

Settlement Date 2 years from the Trade Date, provided  
that CSFB may elect to accelerate the  
Settlement Date at anytime upon 1  
Business Day's notice and take  
immediate delivery of the Number of  
Securities.

Automatic Physical  
Settlement: If (x) by 10:00 A.M., New York City  
time, on the Settlement Date,  
Counterparty has not otherwise effected  
delivery of the Number of Shares to be  
Delivered and (y) the Representation  
and Agreement set forth in Section 9.11  
of the 2002 Definitions are true and  
satisfied (or, at the absolute  
discretion of CSFB, such Representation  
and Agreement are not true or  
satisfied) with respect to the  
collateral then held hereunder by or on  
behalf of CSFB, then the delivery  
required by Section 9.2 of the Equity  
Definitions shall be effected, in whole  
or in part, as the case may be by  
delivery from the Collateral Account  
(as defined below under "Collateral")  
to CSFB of the Number of Securities.

Settlement Currency: USD

Dividends and Other Payments:

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

Payment Obligation by Counterparty: Counterparty shall immediately upon receipt thereof pay to CSFB any and all dividends, distributions, coupons and other payments (other than dividend payments in kind which shall be added to the Number of Securities and the Collateral) received in respect of the Securities.

Sections 11 and 12 of the

2002 Definitions: Not Applicable

Non-Reliance: Applicable

Agreements and Acknowledgments Regarding Hedging Activities: Applicable

Additional Acknowledgments: Applicable

Credit Support Documents: Section 4 shall be a Credit Support Document under the Agreement with respect to Counterparty.

Guarantee dated May 16, 2001 made by Credit Suisse First Boston (USA), Inc., a Delaware corporation, in favor of each and every counterparty to one or more Financial Transactions (as defined therein) with CSFB shall be a Credit Support Document under the Agreement with respect to CSFB.

Account Details:

Payments to CSFB: To be advised under separate cover prior to the Trade Date

Payments to Counterparty: Bank: Bank of America  
Address: 345 Montgomery Street  
Concourse Level  
San Francisco, CA 94104  
ABA #: 121-000-358  
Account #: 14991-06117  
Account Name: FFL Executive Partners,  
L.P.

Delivery of Securities/  
Shares to CSFB: Credit Suisse First Boston Corp.  
DTC# 355  
Account # 2HRY60  
Account Name: CSFB  
Capital LLC Collateral Management  
Account

Office: CSFB is acting through its New York Office for the purposes of the Transaction; Counterparty is not a Multibranch Party.

Calculation Agent: CSFB. The Calculation Agent will have no responsibility for good faith errors or omissions in any determination under the Transaction.

3. Other Provisions:

ADDITIONAL REPRESENTATIONS AND WARRANTIES OF COUNTERPARTY:

Counterparty hereby represents and warrants to CSFB as of the date hereof that:

1. From the date three months prior to the date of the Term Sheet, neither Counterparty nor any person who would be considered to be the same "person" as Counterparty or "acting in concert" with Counterparty (as such terms are used in clauses (a) (2) and (e) (3) (vi) of Rule 144 under the Securities Act of 1933, as amended (the "SECURITIES ACT")) has, without the written consent of CSFB, sold any Shares or hedged (through swaps, options, short sales or otherwise) any long position in the Shares. Counterparty does not know or have any reason to believe that the Issuer has not complied with the reporting requirements contained in Rule 144(c) (1) under the Securities Act. Shares of common stock of the Issuer issuable upon conversion of the Securities would, upon sale of such shares, be considered securities "acquired from the issuer for a consideration consisting solely of other securities of the same issuer surrendered for conversion" for the purposes of Rule 144.
2. Counterparty is an "eligible contract participant" as such term is defined in Section 1(a) (12) of the Commodity Exchange Act, as amended.
3. Counterparty was not on the Trade Date, and is not on the date hereof, in possession of any material non-public information regarding the Issuer. None of the transactions contemplated herein will violate any corporate policy of the Issuer or other rules or regulations of the Issuer applicable to Counterparty or its affiliates, including, but not limited to, the Issuer's window period policy.
4. On the Trade Date, Counterparty filed, in the manner contemplated by Rule 144(h) under the Securities Act, a notice on Form 144 relating to the Transaction contemplated hereby in form and substance that CSFB has informed Counterparty is acceptable to CSFB.
5. All representations and warranties of Counterparty contained in the Term Sheet were true and correct as of the times such representations and warranties were made or repeated or deemed to be made or repeated under the Term Sheet and Counterparty has performed all of the covenants and obligations to be performed by Counterparty on or prior to the date hereof under the Term Sheet.
6. Counterparty is not and, after giving effect to the transactions contemplated hereby, will not be an "investment company" as such term is defined in the Investment Company Act

of 1940, as amended.

7. Counterparty is, and shall be as of the date of any payment or delivery by Counterparty hereunder, solvent and able to pay its debts as they come due, with assets having a fair value greater than liabilities and with capital sufficient to carry on the businesses in which it engages.
8. Counterparty's holding period (calculated in accordance with Rule 144(d) under the Securities Act) with respect to the Initial Pledged Items commenced on June 13, 2002. Counterparty agrees that Counterparty has not (i) created or permitted to exist any Lien (other than the Security Interests) or any Transfer Restriction (other than the Existing Transfer Restrictions) upon or with respect to the Collateral, (ii) sold or otherwise disposed of, or granted any option with respect to, any of the Collateral or (iii) entered into or consented to any agreement (other than, in the case of clause (x), this Confirmation) (x) that restricts in any manner the rights of any present or future owner of any Collateral with respect thereto or (y) pursuant to which any person other than Counterparty, CSFB and any securities intermediary through whom any of the Collateral is held (but in the case of any such securities intermediary only in respect of Collateral held through it) has or will have Control in respect of any Collateral. "CONTROL" means "control" as defined in Section

8-106 and 9-106 of the Uniform Commercial Code as in effect in the State of New York ("UCC").

9. Other than financing statements or other similar or equivalent documents or instruments with respect to the Security Interests, no financing statement, security agreement or similar or equivalent document or instrument covering all or any part of the Collateral is on file or of record in any jurisdiction in which such filing or recording would be effective to perfect a lien, security interest or other encumbrance of any kind on such Collateral.
10. All Collateral consisting of securities and all financial assets underlying Collateral consisting of security entitlements (each as defined in Section 8-102 of the UCC) at any time pledged hereunder is and will be issued by an issuer organized under the laws of the United States, any State thereof or the District of Columbia and is and will be (i) certificated (and the certificate or certificates in respect of such securities or financial assets are and will be located in the United States) and registered in the name of Counterparty or held through a securities intermediary whose securities intermediary's jurisdiction (within the meaning of Section 8-110(e) of the UCC) is located in the United States or (ii) uncertificated and either registered in the name of Counterparty or held through a securities intermediary whose securities intermediary's jurisdiction (within the meaning of Section 8-110(e) of the UCC) is located in the United States; provided that this representation shall not be deemed to be breached if, at any time, any such Collateral is issued by an issuer that is not organized under the laws of the United States, any State thereof or the District of Columbia, and the parties hereto agree to procedures or amendments hereto



necessary to enable CSFB to maintain a valid and continuously perfected security interest in such Collateral, in respect of which CSFB will have Control, subject to no prior Lien. The parties hereto agree to negotiate in good faith any such procedures or amendments.

11. Counterparty's "location" (as defined in Section 9-307 of UCC) is the state of Delaware. The following is the mailing address, county and state of each chief executive office not at such "location" maintained by Counterparty at any time during the past five years: One Maritime Plaza, Suite 1000, San Francisco, CA 94111.

REPRESENTATIONS, WARRANTIES AND COVENANTS OF CSFB:

1. CSFB represents to Counterparty that an affiliate of CSFB (the "CSFB AFFILIATE") is registered as a broker and a dealer with the Securities and Exchange Commission and is a "market maker" or a "block positioner", as such terms are used in Rule 144 under the Securities Act, with respect to the Shares.
2. CSFB agrees that CSFB Affiliate shall, as promptly as practicable consistent with market conditions, introduce into the public market a quantity of securities of the same class as the Shares equal to the Number of Shares.

U.S. PRIVATE PLACEMENT REPRESENTATIONS:

Each of CSFB and Counterparty hereby represents and warrants to the other party as of the date hereof that:

1. It is an "accredited investor" (as defined in Regulation D under the Securities Act) and has such knowledge and experience in financial and business matters as to be capable of evaluating the merits and risks of the Transaction, and it is able to bear the economic risk of the Transaction.
2. It is entering into the Transaction for its own account and not with a view to the distribution or resale of the Transaction or its rights thereunder except pursuant to a registration statement declared effective under, or an exemption from the registration requirements of, the Securities Act.

COVENANTS OF COUNTERPARTY:

Counterparty agrees that each of Counterparty and its affiliates will comply with all applicable disclosure or reporting requirements in respect of the Transaction, including, without limitation, any requirement imposed by Section 13 or Section 16 of the Securities and Exchange Act of 1934, as amended, if any, and Counterparty will provide CSFB with a copy of any report filed in respect of the Transaction promptly upon filing thereof.

BINDING COMMITMENT/FINAL AGREEMENT:

The parties intend that this Confirmation constitutes a "Final Agreement" as described in the letter dated December 14, 1999 submitted by Robert W. Reeder and Alan L. Beller to Michael Hyatte of the staff of the Securities and Exchange Commission (the

"STAFF") to which the Staff responded in an interpretative letter dated December 20, 1999.

PAYMENTS ON EARLY TERMINATION:

Upon the occurrence or effective designation of an Early Termination Date in respect of the Transaction (an "EARLY TERMINATION EVENT"), if Counterparty would owe any amount to CSFB pursuant to Section 6(d)(ii) of the Agreement (determined as if the Transaction were the only Transaction under the Agreement) (any such amount, a "COUNTERPARTY PAYMENT AMOUNT" and any Early Termination Event that would so result in Counterparty owing any such amount, a "COUNTERPARTY PAYMENT EVENT"), then, except to the extent that CSFB proceeds to realize upon the Collateral and to apply the proceeds of such realization to any obligation of Counterparty hereunder and under the Agreement:

- (i) on the date on which any Counterparty Payment Amount is due, in lieu of any payment or delivery of such Counterparty Payment Amount, Counterparty shall deliver to CSFB the Number of Securities; and
- (ii) for purposes of determining any Loss under Section 6(e) of the Agreement in respect of any other Transactions under the Agreement, the Transaction shall be deemed not to be a Transaction under the Agreement; provided that, for the avoidance of doubt, if Counterparty fails to deliver Securities pursuant to clause (i) above at the time required, then the Transaction (including such delivery obligation) shall be included for the purpose of determining CSFB's Loss for all Transactions (including the Transaction) under the Agreement.

SECURITIES CONTRACT:

The parties hereto acknowledge and agree that each of CSFB and the Custodian is a "stockbroker" within the meaning of Section 101

(53A) of Title 11 of the United States Code (the "BANKRUPTCY CODE") and that the Custodian is acting as agent and custodian for CSFB in connection with the Transaction and that CSFB is a "customer" of the Custodian within the meaning of Section 741(2) of the Bankruptcy Code. The parties hereto further recognize that the Transaction is a "securities contract", as such term is defined in Section 741(7) of the Bankruptcy Code, entitled to the protection of, among other provisions, Sections 555 and 362(b)(6) of the Bankruptcy Code, and that each payment or delivery of cash, Shares or other property or assets hereunder is a "settlement payment" within the meaning of Section 741(8) of the Bankruptcy Code.

ASSIGNMENT:

The rights and duties under this Confirmation may not be assigned or transferred by any party hereto without the prior written consent of the other parties hereto, such consent not to be unreasonably withheld; provided that (i) CSFB may assign or transfer any of its rights or duties hereunder to any of its affiliates without the prior written consent of Counterparty and (ii) the Agent may assign or transfer any of its rights or duties hereunder without the prior written consent of the other parties

hereto to any affiliate of Credit Suisse First Boston, so long as such affiliate is a broker-dealer registered with the Securities and Exchange Commission.

NON-CONFIDENTIALITY:

The parties hereby agree that (i) effective from the date of commencement of discussions concerning the Transaction, Counterparty and each of its employees, representatives, or other agents may disclose to any and all persons, without limitation of any kind, the tax treatment and tax structure of the Transaction and all materials of any kind, including opinions or other tax analyses, provided by CSFB and its affiliates to Counterparty relating to such tax treatment and tax structure; provided that the foregoing does not constitute an authorization to disclose the identity of CSFB or its affiliates, agents or advisers, or, except to the extent relating to such tax structure or tax treatment, any specific pricing terms or commercial or financial information, and (ii) CSFB does not assert any claim of proprietary ownership in respect of any description contained herein or therein relating to the use of any entities, plans or arrangements to give rise to a particular United States federal income tax treatment for Counterparty.

MATTERS RELATING TO CREDIT SUISSE FIRST BOSTON CAPITAL LLC AND CREDIT SUISSE FIRST BOSTON LLC:

1. Agent shall act as "agent" for CSFB and Counterparty in connection with the Transaction.
2. Agent will furnish to Counterparty upon written request a statement as to the source and amount of any remuneration received or to be received by Agent in connection herewith.
3. Agent has no obligation hereunder, by guaranty, endorsement or otherwise, with respect to performance of CSFB's obligations hereunder or under the Agreement.
4. Credit Suisse First Boston Capital LLC is an "OTC derivatives dealer" as such term is defined in the Exchange Act and is an affiliate of Agent.
5. Credit Suisse First Boston Capital LLC is not a member of the Securities Investor Protection Corporation.

STAGGERED SETTLEMENT:

If CSFB determines reasonably and in good faith that the Number of Shares to be Delivered to CSFB hereunder or, in receiving such Number of Shares to be Delivered, its "beneficial ownership" (within the meaning of Section 16 of the Exchange Act and rules promulgated thereunder) on the Settlement Date would exceed 9.9% of all outstanding Shares, then CSFB may, by notice to Counterparty on or prior to the Settlement Date (a "NOMINAL SETTLEMENT DATE"), elect to receive the Number of Shares to be Delivered on two or more dates (each, a "STAGGERED SETTLEMENT DATE") as follows:

(a) in such notice, CSFB will specify to Counterparty the related Staggered Settlement Dates (the first of which will be such Nominal Settlement Date and the last of which will be no later than the

twentieth (20th) Exchange Business Day following such Nominal Settlement Date) and the related portion of the Number of Shares to be Delivered on each Staggered Settlement Date; and

(b) the aggregate number of Shares that Counterparty will deliver to CSFB hereunder on all such Staggered Settlement Dates will equal the Number of Shares to be Delivered that Counterparty would otherwise be required to deliver on such Nominal Settlement Date.

Notwithstanding anything herein to the contrary, to the extent Counterparty receives or is entitled to receive any distribution or payment in respect of Shares by reason of Counterparty's being a holder of record of such Shares on any date after the Nominal Settlement Date but for the provisions of the foregoing, Counterparty shall deliver such distribution or payment to CSFB at the time Counterparty delivers to CSFB the related portion of the Number of Shares to be Delivered in accordance with the foregoing, if such distribution or payment has already been received by Counterparty at such time, or within a reasonable period of time following Counterparty's receipt of the distribution or payment, if such distribution or payment has not been already received by Counterparty at the time Counterparty delivers the related portion of the Number of Shares to be Delivered in accordance with the foregoing.

4. Collateral Provisions:

Counterparty has granted to CSFB a security interest in the Initial Pledged Items to secure Counterparty's obligations under the Term Sheet and the Transaction. Counterparty and CSFB now wish to (i) set forth additional understandings and agreements relating to such security interest and (ii) confirm, on the terms set forth herein, the continuation of such security interest.

A. DELIVERY OF COLLATERAL:

As soon as practicable after the Trade Date, Counterparty shall deliver to CSFB in pledge hereunder, Eligible Collateral consisting of the Number of Securities (the "INITIAL PLEDGED ITEMS"). "ELIGIBLE COLLATERAL" means Securities; provided that Counterparty has good and marketable title thereto, free of all of any and all lien, mortgage, interest, pledge, charge or encumbrance of any kind (other than the security interests in the Collateral created hereby, a "LIEN") and Transfer Restrictions (other than the Existing Transfer Restrictions) and that CSFB has a valid, first priority perfected security interest therein, a first lien thereon and Control with respect thereto. "TRANSFER RESTRICTION" means, with respect to any item of collateral pledged hereunder, any condition to or

restriction on the ability of the owner thereof to sell, assign or otherwise transfer such item of collateral or enforce the provisions thereof or of any document related thereto whether set forth in such item of collateral itself or in any document related thereto, including, without limitation, (i) any requirement that any sale, assignment or other transfer or enforcement of such item of collateral be consented to or approved by any Person, including, without limitation, the issuer thereof or any other obligor thereon, (ii) any limitations on the type or status, financial or otherwise, of any purchaser, pledgee, assignee or transferee of such item of collateral, (iii) any requirement of the delivery of any certificate, consent, agreement, opinion of counsel, notice or any other document of any Person to the issuer of, any other obligor on or any

registrar or transfer agent for, such item of collateral, prior to the sale, pledge, assignment or other transfer or enforcement of such item of collateral and (iv) any registration or qualification requirement or prospectus delivery requirement for such item of collateral pursuant to any federal, state or foreign securities law (including, without limitation, any such requirement arising under Section 5 of the Securities Act as a result of such security being a "restricted security" or Counterparty being an "affiliate" of the issuer of such security, as such terms are defined in Rule 144 under the Securities Act, or as a result of the sale of such security being subject to paragraph (c) of Rule 145 under the Securities Act); provided that the required delivery of any assignment, instruction or entitlement order from the seller, Counterparty, assignor or transferor of such item of collateral, together with any evidence of the corporate or other authority of such Person, shall not constitute a "Transfer Restriction". "EXISTING TRANSFER RESTRICTIONS" means Transfer Restrictions existing with respect to any securities by virtue of the fact that Counterparty is an "affiliate", within the meaning of Rule 144 under the Securities Act, of the Issuer. "PERSON" means an individual, a corporation, a limited liability company, a partnership, an association, a trust or any other entity or organization, including a government or political subdivision or an agency or instrumentality thereof.

Any delivery of any securities or security entitlements (each as defined in Section 8-102 of the UCC) as Collateral to CSFB by Counterparty shall be effected (A) in the case of Collateral consisting of certificated securities registered in the name of Counterparty, by delivery of certificates representing such securities to the Custodian, accompanied by any required transfer tax stamps, and in suitable form for transfer by delivery or accompanied by duly executed instruments of transfer or assignment in blank, with signatures appropriately guaranteed, all in form and substance satisfactory to CSFB, and the crediting by the Custodian of such securities to a securities account (as defined in Section 8-501 of the UCC) (the "COLLATERAL ACCOUNT") of CSFB maintained by the Custodian, (B) in the case of Collateral consisting of uncertificated securities registered in the name of Counterparty, by transmission by Counterparty of an instruction to the issuer of such securities instructing such issuer to register such securities in the name of the Custodian or its nominee, accompanied by any required transfer tax stamps, the issuer's compliance with such instructions and the crediting by the Custodian of such securities to the Collateral Account, (C) in the case of securities in respect of which security entitlements are held by Counterparty through a securities intermediary, by the crediting of such securities, accompanied by any required transfer tax stamps, to a securities account of the Custodian at such securities intermediary or, at the option of CSFB, at another securities intermediary satisfactory to CSFB and the crediting by the Custodian of such securities to the Collateral Account or (D) in any case, by complying with such alternative delivery instructions as CSFB shall provide to Counterparty in writing. "CUSTODIAN" means Credit Suisse First Boston LLC, or any other custodian appointed by CSFB and identified to Counterparty.

**B. GRANT OF SECURITY INTERESTS IN THE COLLATERAL:**

In order to secure the full and punctual observance and performance of the covenants and agreements contained in this Confirmation and in the Agreement, Counterparty hereby assigns and pledges to CSFB, and grants to CSFB, as secured party, security interests in and to, and a lien upon and right of set-off against, and transfers to CSFB, as and by way of a security interest having priority over all other security interests, with power of sale, all of Counterparty's right, title and interest in and to (i) the Initial Pledged Items; (ii) all additions to and substitutions for

the Initial Pledged Items (including, without limitation, any securities, instruments or other property delivered or pledged hereunder) (such

additions and substitutions, the "ADDITIONS AND SUBSTITUTIONS"); (iii) the Collateral Account of CSFB maintained by the Custodian and all securities and other financial assets (each as defined in Section 8-102 of the UCC) and other funds, property or assets from time to time held therein or credited thereto; and (iv) other than the payments made to CSFB pursuant to the provision entitled "Payment Obligation by Counterparty" of paragraph 2 of this Confirmation, all income, proceeds and collections received or to be received, or derived or to be derived, at the time that the Initial Pledged Items were delivered to the Custodian or any time thereafter (whether before or after the commencement of any proceeding under applicable bankruptcy, insolvency or similar law, by or against Counterparty, with respect to Counterparty) from or in connection with the Initial Pledged Items or the Additions and Substitutions (collectively, the "COLLATERAL"). The parties hereto expressly agree that all rights, assets and property at any time held in or credited to the Collateral Account shall be treated as financial assets (as defined in Section 8-102 of the UCC).

C. CERTAIN COVENANTS OF COUNTERPARTY RELATING TO THE COLLATERAL:

Counterparty agrees that, so long as any of Counterparty's obligations under the Agreement remain outstanding:

1. Counterparty shall ensure at all times that a Collateral Event of Default shall not occur, and shall pledge additional Collateral in the manner described hereunder as necessary to cause such requirement to be met. "COLLATERAL EVENT OF DEFAULT" means, at any time, the occurrence of either of the following: (A) failure of the Collateral to include, as Eligible Collateral, the Number of Securities or (B) failure at any time of the security interests in the Collateral created hereby to constitute valid and perfected security interests in all of the Collateral, subject to no prior, equal or junior Lien, and, with respect to any Collateral consisting of securities or security entitlements (each as defined in Section 8-102 of the UCC), as to which CSFB has Control, or, in each case, assertion of such by Counterparty in writing.
2. Counterparty shall, at its own expense and in such manner and form as CSFB may require, give, execute, deliver, file and record any financing statement, notice, instrument, document, agreement or other papers that may be necessary or desirable in order to (i) create, preserve, perfect, substantiate or validate any security interest granted pursuant hereto, (ii) create or maintain Control with respect to any such security interests in any investment property (as defined in Section 9-102(a) of the UCC) or (iii) enable CSFB to exercise and enforce its rights hereunder with respect to such security interest.
3. Counterparty shall warrant and defend Counterparty's title to the Collateral, subject to the rights of CSFB, against the claims and demands of all persons. CSFB may elect, but without an obligation to do so, to discharge any Lien of any third party on any of the Collateral.
4. Counterparty agrees that Counterparty shall not change (i) Counterparty's name in any manner or (ii) Counterparty's "location" (as defined in Section 9-307 of UCC), unless Counterparty shall have given CSFB not less than 10 days' prior notice thereof.

5. Counterparty agrees that Counterparty has not and shall not (i) create or permit to exist any Lien (other than the security interests in the Collateral created hereby) or any Transfer Restriction upon or with respect to the Collateral, (ii) sell or otherwise dispose of, or grant any option with respect to, any of the Collateral or (iii) enter into or consent to any agreement (x) that restricts in any manner the rights of any present or future owner of any Collateral with respect thereto (other than this Confirmation) or (y) pursuant to which any person other than Counterparty, CSFB and any securities intermediary through whom any of the Collateral is held (but in the case of any such securities intermediary only in respect of Collateral held through it) has or will have Control in respect of any Collateral and represents that it has not previously created any such Lien, effected any such sale, disposition or grant or entered in or consented to any such agreement.

D. ADMINISTRATION OF THE COLLATERAL AND VALUATION OF SECURITIES:

1. CSFB shall determine on each Business Day whether a Collateral Event of Default shall have occurred. If on any Business Day CSFB determines that a Collateral Event of Default shall have occurred, CSFB shall promptly notify Counterparty of such determination by telephone call to Counterparty followed by a written confirmation of such call. If on any Business Day CSFB determines that no Default Event or failure by Counterparty to meet any of Counterparty's obligations under "Certain Covenants of Counterparty relating to the Collateral" or under this section has occurred and is continuing, Counterparty may obtain the release from the security interests in the Collateral created hereby of any Collateral upon delivery to CSFB of a written notice from Counterparty indicating the items of Collateral to be released so long as, after such release, no Collateral Event of Default shall have occurred. "DEFAULT EVENT" means any Collateral Event of Default, any Event of Default with respect to Counterparty or any Termination Event with respect to which Counterparty is the Affected Party or an Affected Party or an Extraordinary Event that results in an obligation of Counterparty to pay an amount pursuant to Section 12.7 or Section 12.9 of the 2002 Definitions.
2. Counterparty may pledge additional Eligible Collateral hereunder at any time by delivering the same pursuant to the provisions of "Delivery of Collateral" above. Concurrently with the delivery of any additional Eligible Collateral, Counterparty shall deliver to CSFB a certificate, dated the date of such delivery, (i) identifying the additional items of Eligible Collateral being pledged and (ii) certifying that with respect to such items of additional Eligible Collateral the representations and warranties contained in paragraph 4.c.5. above are true and correct with respect to such Eligible Collateral on and as of the date thereof.
3. [RESERVED]
4. CSFB may at any time or from time to time, in its sole discretion, cause any or all of the Collateral that is registered in the name of Counterparty or Counterparty's nominee to be transferred of record into the name of the Custodian, CSFB or its nominee. Counterparty shall promptly give to CSFB copies of any notices or other communications received by Counterparty with respect to Collateral that is registered, or held through a securities intermediary, in the name of Counterparty or Counterparty's nominee and CSFB shall

promptly give to Counterparty copies of any notices and communications received by CSFB with respect to Collateral that is registered, or held through a securities intermediary, in the name of Custodian, CSFB or its nominee.

5. Counterparty agrees that Counterparty shall forthwith upon demand pay to CSFB:
- (i) the amount of any taxes that CSFB or the Custodian may have been required to pay by reason of the security interests in the Collateral created hereby or to free any of the Collateral from any Lien thereon; and
  - (ii) the amount of any and all costs and expenses, including the fees and disbursements of counsel and of any other experts, that CSFB or the Custodian may incur in connection with (A) the enforcement of this pledge upon a Default Event, including such expenses as are incurred to preserve the value of the Collateral and the validity, perfection, rank and value of the security interests in the Collateral created hereby, (B) the collection, sale or other disposition of any of the Collateral pursuant to the terms and conditions of the Agreement, (C) the exercise by CSFB of any of the rights conferred upon it hereunder or (D) any Default Event.

Any such amount not paid on demand shall bear interest (computed on the basis of a year of 360 days and payable for the actual number of days elapsed) at a rate per annum equal to 5% plus the prime rate as published from time to time in The Wall Street Journal, Eastern Edition.

E. REHYPOTHECATION OF COLLATERAL:

The parties hereto agree that CSFB may sell, lend, pledge, rehypothecate, assign, invest, use, commingle or otherwise dispose of, or otherwise use in its business any Collateral.

F. INCOME RIGHTS IN COLLATERAL:

Other than the payments made to CSFB pursuant to the provision entitled "Payment Obligation by Counterparty" of paragraph 2 of this Confirmation, CSFB shall have the right to receive and retain as Collateral hereunder all proceeds and interest of the Collateral (such proceeds as CSFB shall have the right to receive and retain at any time, "RETAINED PROCEEDS"), and Counterparty shall take all such action as CSFB shall deem necessary or appropriate to give effect to such right. All such Retained Proceeds that are received by Counterparty shall be received in trust for the benefit of CSFB and, if CSFB so directs, shall be segregated from other funds of Counterparty and shall, forthwith upon demand by CSFB, be delivered over to the Custodian on behalf of CSFB as Collateral in the same form as received (with any necessary endorsement).

G. REMEDIES UPON DEFAULT EVENTS:

If any Default Event shall have occurred and be continuing, CSFB may exercise all the rights of a secured party under the UCC (whether or not in effect in the jurisdiction where such rights are exercised) and, in addition, without being required to give any notice, except as herein provided or as may be required by mandatory provisions of law, may sell all of the Collateral, or such lesser portion thereof as may be necessary to generate proceeds sufficient to satisfy in full all of the obligations



of Counterparty under the Agreement or hereunder.

Counterparty hereby irrevocably appoints CSFB as Counterparty's true and lawful attorney (which power of attorney is coupled with an interest), with full power of substitution, in the name of Counterparty, CSFB or otherwise, for the sole use and benefit of CSFB, but at the expense of Counterparty, to the extent permitted by law, to exercise, at any time and from time to time while a Default Event has occurred and is continuing, all or any of the following powers with respect to all or any of the Collateral:

- (i) to demand, sue for, collect, receive and give acquittance for any and all monies due or to become due upon or by virtue thereof;
- (ii) to settle, compromise, compound, prosecute or defend any action or proceeding with respect thereto;
- (iii) to sell, transfer, assign or otherwise deal in or with the same or the proceeds or avails thereof, as fully and effectually as if CSFB were the absolute owner thereof and in connection therewith, to make all necessary deeds, bills of sale, instruments of assignment, transfer or conveyance of the property, and all instructions and entitlement orders in respect of the property thus to be (or that is being or has been) sold, transferred, assigned or otherwise dealt in; and
- (iv) to extend the time of payment of any or all thereof and to make any allowance and other adjustments with reference thereto;

provided that CSFB shall give Counterparty not less than one day's prior written notice of the time and place of any sale or other intended disposition of any of the Collateral, except any Collateral that threatens to decline speedily in value, including, without limitation, equity securities, or is of a type customarily sold on a recognized market. CSFB and Counterparty agree that such notice constitutes "reasonable authenticated notification" within the meaning of Section 9-611(b) of the UCC.

#### H. TERMINATION:

The rights hereby granted by Counterparty in the Collateral shall cease, terminate and be void upon fulfillment of all of the obligations of Counterparty under this Confirmation. Any Collateral remaining at the time of such termination shall be fully released and discharged from the security interests in the Collateral created hereby and delivered to Counterparty by CSFB, all at the request and expense of Counterparty.

5. The Agreement is further supplemented by the following provisions:

#### TERMINATION PROVISIONS.

- 1. "SPECIFIED ENTITY" means in relation to CSFB and Counterparty, none.
- 2. The "DEFAULT UNDER SPECIFIED TRANSACTION" provision of Section 5(a)(v) of the Agreement will not apply to CSFB and Counterparty.
- 3. The "CROSS DEFAULT" provision of Section 5(a)(vi) will not apply to CSFB and will apply to Counterparty.

4. The "CREDIT EVENT UPON MERGER" provisions of Section 5(b)(iv) will not apply to CSFB and Counterparty.
5. The "AUTOMATIC EARLY TERMINATION" provisions of Section 6(a) will not apply to CSFB and Counterparty.
6. PAYMENTS ON EARLY TERMINATION. For the purpose of Section 6(e), Second Method and Loss will apply.
7. "TERMINATION CURRENCY" means United States Dollars.
8. NETTING. The provisions of Section 2(c) of the Agreement shall apply, provided that Section 2(c) shall be amended by deleting "and" at the end of clause (i) thereof and deleting clause (ii) thereof.
9. SET-OFF. In addition to and without limiting any rights of set-off that a party hereto may have as a matter of law,

pursuant to contract or otherwise, upon the occurrence of an Early Termination Event, such Party ("PARTY X") shall have the right to terminate, liquidate and otherwise close out the transactions contemplated by this Confirmation pursuant to the terms hereof, and to set off any obligation that Party X or any affiliate of Party X may have to the other party ("PARTY Y") hereunder, thereunder or otherwise, including without limitation any obligation to make any release, delivery or payment to Party Y pursuant to this Confirmation or any other agreement between Party X or any of its affiliates and Party Y, against any right Party X or any of its affiliates may have against Party Y, including without limitation any right to receive a payment or delivery pursuant to this Confirmation or any other agreement between Party X or any of its affiliates and Party Y. In the case of a set-off of any obligation to release, deliver or pay assets against any right to receive assets of the same type, such obligation and right shall be set off in kind. In the case of a set-off of any obligation to release, deliver or pay assets against any right to receive assets of any other type, the value of each of such obligation and such right shall be determined by the Calculation Agent and the result of such set-off shall be that the net obligor shall pay or deliver to the other party an amount of cash or assets, at the net obligor's option, with a value (determined, in the case of a delivery of assets, by the Calculation Agent) equal to that of the net obligation. In determining the value of any obligation to release or deliver Shares or right to receive Shares, the value at any time of such obligation or right shall be determined by reference to the market value of the Shares at such time. If an obligation or right is unascertained at the time of any such set-off, the Calculation Agent may in good faith estimate the amount or value of such obligation or right, in which case set-off will be effected in respect of that estimate, and the relevant party shall account to the other party at the time such obligation or right is ascertained.

TAX REPRESENTATIONS. None.

AGREEMENTS TO DELIVER DOCUMENTS. For the purpose of Sections 4(a)(i) and (ii), each of CSFB and Counterparty agrees to deliver the

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

following documents, as applicable:

1. The Issuer shall have executed and delivered to CSFB, upon execution of this Confirmation, an Issuer Acknowledgement in the form attached as Annex A hereto.
2. Each of CSFB and Counterparty will deliver to the other party, upon execution of this Confirmation and upon request of such other party, evidence reasonably satisfactory to the other party as to the names, true signatures and authority of the officers or officials signing this Confirmation on its behalf.

Such documents shall be covered by the representation set forth in Section 3(d).

MISCELLANEOUS:

1. ADDRESSES FOR NOTICES. For the purpose of Section 12(a):

Address for notices or communications to CSFB (other than by facsimile) (for all purposes):

Address: Credit Suisse First Boston Capital LLC  
c/o Credit Suisse First Boston LLC  
11 Madison Avenue  
New York, NY 10010  
Attn: Senior Legal  
Officer Tel: (212) 538 4488  
Fax: (212) 325 4585

With a copy to: Credit Suisse First Boston LLC  
1 Madison Avenue, 3rd Floor  
New York, New York 10010

For payments and deliveries:  
Attn: Ricardo Harewood  
Tel: (212) 538-9810  
Fax: (212) 325- 8175

For all other communications:  
Attn: Carlos Moscoso / John Ryan  
Tel.: (212) 538-4437 / (212) 538-8297/  
(212) 325-5119  
Fax: (212) 325-8173

Designated responsible employee for the purposes of Section 12(a)(iii): Senior Legal Officer

Address for notices or communications to Counterparty:

Address: FFL Executive Partners, L.P.  
One Maritime Plaza, Suite 1000  
San Francisco, CA 94111  
Attention: Rajat Duggal  
Facsimile No.: (415) 402-2111 Telephone No.: (415) 402-2100

With a copy to:

Address: Bingham McCutchen LLP  
399 Park Avenue  
New York, NY 10022

Attention: Neil Townsend  
Facsimile No.: (212) 702-3644  
Telephone No.: (212) 318-7722

2. The date and time of the Transaction will be furnished by CSFB to Counterparty upon written request by Counterparty.
3. [RESERVED]
4. WAIVER OF RIGHT TO TRIAL BY JURY. EACH PARTY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN RESPECT OF ANY SUIT, ACTION OR PROCEEDING RELATING TO THIS CONFIRMATION OR ANY CREDIT SUPPORT DOCUMENT. Each party (i) certifies that no representative, agent or attorney of the other party has represented, expressly or otherwise, that such other party would not, in the event of such a suit action or proceeding, seek to enforce the foregoing waiver and (ii) acknowledges that it and the other party have been induced to enter into this Confirmation by, among other things, the mutual waivers and certifications in this Section.
5. SERVICE OF PROCESS. The parties irrevocably consent to service of process given in the manner provided for notices in Section

in paragraph 1 immediately above. Nothing in this Confirmation will affect the right of either party to serve process in any other manner permitted by law.

6. THE AGREEMENT AND EACH CONFIRMATION THEREUNDER WILL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT REFERENCE TO CHOICE OF LAW DOCTRINE (PROVIDED THAT AS TO PLEDGED ITEMS LOCATED IN ANY JURISDICTION OTHER THAN THE STATE OF NEW YORK, CSFB SHALL, IN ADDITION TO ANY RIGHTS UNDER THE LAWS OF THE STATE OF NEW YORK, HAVE ALL OF THE RIGHTS TO WHICH A SECURED PARTY IS ENTITLED UNDER THE LAWS OF SUCH OTHER JURISDICTION). EACH PARTY HEREBY SUBMITS TO THE JURISDICTION OF THE COURTS OF THE STATE OF NEW YORK. THE PARTIES HERETO HEREBY AGREE THAT THE CUSTODIAN'S JURISDICTION, WITHIN THE MEANING OF SECTION 8-110(E) OF THE UCC, INSOFAR AS IT ACTS AS A SECURITIES INTERMEDIARY HEREUNDER OR IN RESPECT HEREOF, IS THE STATE OF NEW YORK.
7. This Confirmation is not intended and shall not be construed to create any rights in any person other than Counterparty, CSFB and their respective successors and assigns and no other person shall assert any rights as third-party beneficiary hereunder. Whenever any of the parties hereto is referred to, such reference shall be deemed to include the successors and assigns of such party. All the covenants and agreements herein contained by or on behalf of Counterparty and CSFB shall bind, and inure to the benefit of, their respective successors and assigns whether so expressed or not.
8. Any provision of this Confirmation may be amended or waived if, and only if, such amendment or waiver is in writing and signed, and in the case of an amendment, by Counterparty and CSFB or, in the case of a waiver, by the party against whom the waiver is to be effective.

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

Please confirm that the foregoing correctly sets forth the terms of our agreement by signing and returning this Confirmation.

Yours faithfully,

CREDIT SUISSE FIRST BOSTON CAPITAL LLC

By: \_\_\_\_\_

Name:

Title:

Confirmed as of the date first written above:

FFL EXECUTIVE PARTNERS, L.P.

BY: FRIEDMAN FLEISCHER & LOWE GP, LLC, ITS GENERAL PARTNER

By: \_\_\_\_\_

Name: Spencer C. Fleischer

Title: Senior Managing Member

CREDIT SUISSE FIRST BOSTON LLC,  
as Agent

By: \_\_\_\_\_

Name:

Title:

Our Reference Number: External ID: \_\_\_\_\_ / Risk ID: \_\_\_\_\_

ANNEX A

[FORM OF ISSUER ACKNOWLEDGEMENT]

[DATE]

Credit Suisse First Boston Capital LLC  
c/o Credit Suisse First Boston LLC  
Eleven Madison Avenue  
New York, New York 10010

Re: PROPOSED TRANSACTION BY FFL EXECUTIVE PARTNERS, L.P.

Ladies and Gentlemen:

Korn/Ferry International (the "COMPANY") understands that FFL Executive Partners, L.P. ("COUNTERPARTY") proposes to enter into a hedging transaction (the "TRANSACTION") with Credit Suisse First Boston Capital LLC ("CSFB") with respect to shares of the 7.5% Convertible Series A Preferred Stock of the

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

Company (the "CONVERTIBLE SHARES") convertible into shares of common stock of the Company (the "COMMON STOCK"). Specifically, the Company understands that Counterparty proposes to enter into a forward sale and purchase transaction with CSFB, pursuant to which CSFB will pay cash to Counterparty on or shortly after the date of execution of the Transaction and Counterparty will deliver to CSFB on or about October 1, 2006 or such other date specified by CSFB upon 1 Business Day's notice (the "SETTLEMENT DATE"), 59.045 Convertible Shares (subject to applicable adjustments). In addition, the Company understands that Counterparty initially will pledge 59.045 Convertible Shares owned by Counterparty to CSFB to secure Counterparty's obligations under the Transaction (the "PLEDGE").

The Company has no objection to the proposed Transaction or to the Pledge. The Company confirms that the Transaction and the Pledge will not violate any insider trading or other policy or rule of the Company.

The Company agrees that if CSFB forecloses on the Convertible Shares, or the Convertible Shares are transferred to CSFB pursuant to the terms of the Transaction, that promptly, upon delivery to the Company or its transfer agent of:

- (i) any required tax stamps; and
- (ii) a duly executed notice of conversion (attached hereto as Exhibit 1)

the Company (x) will effect the conversion of such Convertible Shares without any further action or delivery of any documents or instruments on the part of CSFB or Counterparty and notwithstanding any policy or objection the Company may have at the time that would prevent or delay any sale or transfer of any shares of Common Stock or Convertible Shares by Counterparty at the time of such foreclosure or transfer and (y) will instruct its transfer agent to convert any such Convertible Shares held by CSFB in Pledge, in accordance with the provisions of the Convertible Shares, into the such number of shares of fully paid and non-assessable shares of Common Stock as provided for by the terms of the Convertible Shares and issue shares of Common Stock without any legends thereon that relate to restrictions on the disposition thereof under the Securities Act of 1933 or otherwise register in such name or names as CSFB

shall request and deliver such shares directly to CSFB or its designee without the return thereof to Counterparty.

KORN/FERRY INTERNATIONAL

By:  
Name:  
Title:

EXHIBIT 1 TO ANNEX A

[FORM OF NOTICE OF CONVERSION]

[DATE]

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

Korn/Ferry International  
1800 Century Park East, Suite 900  
Los Angeles, CA 90067  
Attn: Secretary

Ladies and Gentlemen:

Please be advised that FFL Executive Partners, L.P., a Delaware limited partnership ("SELLER"), has entered into a Prepaid Forward Confirmation (the "AGREEMENT") dated as of October 1, 2004 with Credit Suisse First Boston Capital LLC ("BUYER"), by Credit Suisse First Boston LLC as its agent (the "AGENT").

Seller is the record holder of shares of 7.5% Convertible Series A Preferred Stock (evidenced by the certificates attached hereto, the "CONVERTIBLE SHARES") of Korn/Ferry International, a Delaware corporation (the "COMPANY"). The Convertible Shares are convertible into shares of common stock ("COMMON STOCK") of the Company. Seller and Buyer are willing to sell and purchase 59.045 Convertible Shares at the times and on the terms set forth in the Agreement. Seller has agreed, pursuant to the Agreement, to grant Buyer a security interest (the "PLEDGE") in Convertible Shares (the "PLEDGED SHARES") to secure the obligations of Seller under the Agreement.

This letter constitutes written notice of conversion (the "NOTICE OF CONVERSION") required by the Convertible Shares and instruments governing the Convertible Shares. In the event that Seller delivers Convertible Shares pursuant to its obligations under the Agreement, or in the event of the exercise by Buyer of any of its rights under the Pledge with respect to the Pledged Shares, the Seller and Buyer hereby elect that such Convertible Shares be converted into such number of shares of Common Stock as provided for by the terms of the Convertible Shares and its governing instruments.

Pursuant to this Notice of Conversion and upon delivery of certificates evidencing the Convertible Shares subject to conversion duly endorsed by Seller or in blank or accompanied by a duly executed proper instrument of transfer in a form satisfactory to the Company, please convert the Convertible Shares into

the applicable number of shares of Common Stock and, at Buyer's direction, either (i) issue them in the name of Credit Suisse First Boston Capital LLC and deliver the certificate evidencing such shares of Common Stock directly to the following address:

Credit Suisse First Boston Capital LLC  
1 Madison Avenue, 3rd Floor  
New York, New York 10010  
Attn: Ricardo Harewood  
OTC Derivative Operations

or (ii) deliver them in electronic equivalent form to an account specified by Buyer at such time.

PLEASE DO NOT DELIVER THE CERTIFICATES REPRESENTING SUCH SHARES OF COMMON STOCK TO SELLER UNDER ANY CIRCUMSTANCES PURSUANT TO THE TERMS OF THIS NOTICE OF CONVERSION.

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

This Notice of Conversion will be irrevocable by the Seller. This Notice of Conversion will automatically terminate upon the satisfaction of Seller's delivery obligations under the Agreement, as determined in good faith by the Buyer.

Very truly yours,

FFL EXECUTIVE PARTNERS, L.P.

BY: FRIEDMAN FLEISCHER & LOWE GP,  
LLC, ITS GENERAL PARTNER

By:  
Name:  
Title:

CREDIT SUISSE FIRST BOSTON CAPITAL LLC

By:  
Name:  
Title:

PREPAID FORWARD TRANSACTION

October 4, 2004

FFL Executive Partners, L.P.  
One Maritime Plaza, Suite 1000  
San Francisco, CA 94111

Credit Suisse First Boston Capital LLC  
Eleven Madison Avenue  
New York, NY 10010

External ID:                    - Risk ID:

Dear Sir or Madam,

The purpose of this letter agreement (this "CONFIRMATION") is to confirm the terms and conditions of the Transaction entered into between us on the Trade Date specified below (the "TRANSACTION"). This Confirmation constitutes a "Confirmation" as referred to in the Agreement specified below.

In this Confirmation, "CSFB" means Credit Suisse First Boston Capital LLC, "COUNTERPARTY" means FFL Executive Partners, L.P. and "AGENT" means Credit Suisse First Boston LLC, solely in its capacity as agent for CSFB and Counterparty.

1. The definitions and provisions contained in the 2000 ISDA Definitions (the "2000 DEFINITIONS") and the 2002 ISDA Equity Derivatives Definitions (the "2002 DEFINITIONS" and, together with the 2000 Definitions, the



"DEFINITIONS"), each as published by the International Swaps and Derivatives Association, Inc. ("ISDA"), are incorporated into this Confirmation. In the event of any inconsistency between the 2000 Definitions and the 2002 Definitions, the 2002 Definitions will govern. In the event of any inconsistency between the Definitions and this Confirmation, this Confirmation will govern. The Transaction shall be deemed to be a Share Forward Transaction within the meaning set forth in the Equity Definitions.

This Confirmation shall supplement, form a part of and be subject to an agreement (the "AGREEMENT") in the form of the 1992 ISDA Master Agreement (Multicurrency - Cross Border) (the "ISDA FORM"), as published by the International Swaps and Derivatives Association, Inc., as if CSFB and Counterparty had executed the ISDA Form (without any Schedule thereto) on the date hereof. All provisions contained in the Agreement are incorporated into and shall govern this Confirmation except as expressly modified below. This Confirmation evidences a complete and binding agreement between you and us as to the terms of the Transaction and relates and replaces any previous agreement between us with respect to the subject matter hereof, including the agreement entitled "Physically Settled Forward Contract on Korn Ferry 7.5% Convertible Subordinated Note Executable Terms as of October 1, 2004" (the "TERM SHEET"). This Confirmation, together with all other confirmations or agreements between us referencing the ISDA Form, shall be deemed to supplement, form part of and be subject to the same, single Agreement.

If there exists any ISDA Master Agreement between CSFB and Counterparty or any confirmation or other agreement between CSFB and Counterparty pursuant to which an ISDA Master Agreement is deemed to exist between CSFB and Counterparty, then notwithstanding anything to the contrary in such ISDA Master Agreement, such confirmation or agreement or any other agreement to which CSFB and Counterparty are parties, this Transaction shall not be considered a Transaction under, or otherwise governed by, such existing or deemed ISDA Master Agreement.

2. The terms of the particular Transaction to which this Confirmation relates are as follows:

General Terms:

Trade Date:	October 1, 2004
Seller:	Counterparty
Buyer:	CSFB
Securities:	7.5% Convertible Subordinated Notes due 2010 of Korn/Ferry International (the "ISSUER").
Number of Securities:	\$236,215.21 aggregate principal amount as of the Trade Date; the Number of Securities shall be increased to reflect any payments of interest thereon in additional Securities; further, in the event of any exchange, substitution, redemption, repurchase or similar transaction (whether in whole or in part) with respect to the Number of Securities pursuant to the terms thereof and the instruments governing

them or applicable law, the Number of Securities shall consist of any and all property received upon such transaction and any remaining Securities, as determined by the Calculation Agent.

Shares: Common stock of the Issuer (Exchange Symbol: "KFY")

Number of Shares: the number of Shares into which the Number of Securities is convertible (23,181.08 as of the Trade Date); provided, however, that any references to Number of Shares to be Delivered shall be to the Number of Securities

Prepayment: Applicable

Prepayment Date: The later of (i) October 6, 2004 and (ii) the earliest date on which all conditions to CSFB's obligation to pay the Prepayment Amount have been satisfied, provided, however, that in the case of (ii) above, if such conditions were not satisfied by 12:00 p.m. New York City time on such date, then the Prepayment Date would be the following Business Day

Conditions to CSFB's Obligation to Pay Prepayment Amount: It shall be a condition to CSFB's obligation to pay any Prepayment Amount hereunder on any Prepayment Date that

Counterparty shall have performed its obligations under paragraphs 4(a)-"Delivery of Collateral" and 5-"Agreements to Deliver Documents", below.

Prepayment Amount: USD 428,484.55

Variable Obligation: Not applicable

Exchange: The New York Stock Exchange

Related Exchange(s): All Exchanges

Settlement Terms:

Physical Settlement: Applicable

Settlement Method Election: Not applicable

Settlement Date: 2 years from the Trade Date, provided that CSFB may elect to accelerate the Settlement Date at anytime upon 1 Business Day's notice and take immediate delivery of the Number of Securities.

Automatic Physical  
Settlement:

If (x) by 10:00 A.M., New York City time, on the Settlement Date, Counterparty has not otherwise effected delivery of the Number of Shares to be Delivered and (y) the Representation and Agreement set forth in Section 9.11 of the 2002 Definitions are true and satisfied (or, at the absolute discretion of CSFB, such Representation and Agreement are not true or satisfied) with respect to the collateral then held hereunder by or on behalf of CSFB, then the delivery required by Section 9.2 of the Equity Definitions shall be effected, in whole or in part, as the case may be, by delivery from the Collateral Account (as defined below under "Collateral") to CSFB of the Number of Securities.

Settlement

Currency: USD

Interest and Other Payments:

Payment Obligation by  
Counterparty:

Counterparty shall immediately upon receipt thereof pay to CSFB any and all interest, distributions, coupons and other payments (other than interest payments in kind which shall be added to the Number of Securities and the Collateral) received in respect of the Securities.

Sections 11 and 12 of the  
2002 Definitions:

Not Applicable

Non-Reliance:

Applicable

Agreements and Acknowledgments

Regarding Hedging Activities: Applicable

Additional Acknowledgments: Applicable

Credit Support Documents:

Section 4 shall be a Credit Support Document under the Agreement with respect to Counterparty.

Guarantee dated May 16, 2001 made by Credit Suisse First Boston (USA), Inc., a Delaware corporation, in favor of each and every counterparty to one or more Financial Transactions (as defined therein) with CSFB shall be a Credit Support Document under the Agreement with respect to CSFB.

Account Details:

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

Payments to CSFB: To be advised under separate cover prior to the Trade Date

Payments to Counterparty: Bank: Bank of America  
Address: 345 Montgomery Street  
Concourse Level  
San Francisco, CA 94104  
ABA #: 121-000-358  
Account #: 14991-06117  
Account Name: FFL Executive Partners,  
L.P.

Delivery of Securities/Shares to CSFB: Credit Suisse First Boston Corp.  
DTC# 355  
Account # 2HRY60  
Account Name: CSFB  
Capital LLC Collateral Management Account

Office: CSFB is acting through its New York Office for the purposes of the Transaction; Counterparty is not a Multibranch Party.

Calculation Agent: CSFB. The Calculation Agent will have no responsibility for good faith errors or omissions in any determination under the Transaction.

3. Other Provisions:

ADDITIONAL REPRESENTATIONS AND WARRANTIES OF COUNTERPARTY:

Counterparty hereby represents and warrants to CSFB as of the date hereof that:

1. From the date three months prior to the date of the Term Sheet, neither Counterparty nor any person who would be considered to be the same "person" as Counterparty or "acting in concert" with Counterparty (as such terms are used in clauses (a)(2) and (e)(3)(vi) of Rule 144 under the Securities Act of 1933, as amended (the "SECURITIES ACT")) has, without the written consent of CSFB, sold any Shares or hedged (through swaps, options, short sales or otherwise) any long position in the Shares. Counterparty does not know or have any reason to believe that the Issuer has not complied with the reporting requirements contained in Rule 144(c)(1) under the Securities Act. Shares of common stock of the Issuer issuable upon conversion of the Securities would, upon sale of such shares, be considered securities "acquired from the issuer for

a consideration consisting solely of other securities of the same issuer surrendered for conversion" for the purposes of Rule 144.

2. Counterparty is an "eligible contract participant" as such term is defined in Section 1(a)(12) of the Commodity Exchange Act, as amended.

3. Counterparty was not on the Trade Date, and is not on the date hereof, in possession of any material non-public information regarding the Issuer. None of the transactions contemplated herein will violate any corporate policy of the Issuer or other rules or regulations of the Issuer applicable to Counterparty or its affiliates, including, but not limited to, the Issuer's window period policy.
4. On the Trade Date, Counterparty filed, in the manner contemplated by Rule 144(h) under the Securities Act, a notice on Form 144 relating to the Transaction contemplated hereby in form and substance that CSFB has informed Counterparty is acceptable to CSFB.
5. All representations and warranties of Counterparty contained in the Term Sheet were true and correct as of the times such representations and warranties were made or repeated or deemed to be made or repeated under the Term Sheet and Counterparty has performed all of the covenants and obligations to be performed by Counterparty on or prior to the date hereof under the Term Sheet.
6. Counterparty is not and, after giving effect to the transactions contemplated hereby, will not be an "investment company" as such term is defined in the Investment Company Act of 1940, as amended.
7. Counterparty is, and shall be as of the date of any payment or delivery by Counterparty hereunder, solvent and able to pay its debts as they come due, with assets having a fair value greater than liabilities and with capital sufficient to carry on the businesses in which it engages.
8. Counterparty's holding period (calculated in accordance with Rule 144(d) under the Securities Act) with respect to the Initial Pledged Items commenced on June 13, 2002. Counterparty agrees that Counterparty has not (i) created or permitted to exist any Lien (other than the Security Interests) or any Transfer Restriction (other than the Existing Transfer Restrictions) upon or with respect to the Collateral, (ii) sold or otherwise disposed of, or granted any option with respect to, any of the Collateral or (iii) entered into or consented to any agreement (other than, in the case of clause (x), this Confirmation) (x) that restricts in any manner the rights of any present or future owner of any Collateral with respect thereto or (y) pursuant to which any person other than Counterparty, CSFB and any securities intermediary through whom any of the Collateral is held (but in the case of any such securities intermediary only in respect of Collateral held through it) has or will have Control in respect of any Collateral. "CONTROL" means "control" as defined in Section 8-106 and 9-106 of the Uniform Commercial Code as in effect in the State of New York ("UCC").
9. Other than financing statements or other similar or equivalent documents or instruments with respect to the Security Interests, no financing statement, security agreement or similar or equivalent document or instrument covering all or any part of the Collateral is on file or of record in any jurisdiction in which such filing or recording would be effective to perfect a lien, security interest or other

encumbrance of any kind on such Collateral.

10. All Collateral consisting of securities and all financial assets underlying Collateral consisting of security entitlements (each as defined in Section 8-102 of the UCC) at any time pledged hereunder is and will be issued by an issuer organized under the laws of the United States, any State thereof or the District of Columbia and is and will be (i) certificated (and the certificate or certificates in respect of such securities or financial assets are and will be located in the United States) and registered in the name of Counterparty or held through a securities intermediary whose securities intermediary's jurisdiction (within the meaning of Section 8-110(e) of the UCC) is located in the United States or (ii) uncertificated and either registered in the name of Counterparty or held through a securities intermediary whose securities intermediary's jurisdiction (within the meaning of Section 8-110(e) of the UCC) is located in the United States; provided that this representation shall not be deemed to be breached if, at any time, any such Collateral is issued by an issuer that is not organized under the laws of the United States, any State thereof or the District of Columbia, and the parties hereto agree to procedures or amendments hereto necessary to enable CSFB to maintain a valid and continuously perfected security interest in such Collateral, in respect of which CSFB will have Control, subject to no prior Lien. The parties hereto agree to negotiate in good faith any such procedures or amendments.
11. Counterparty's "location" (as defined in Section 9-307 of UCC) is the state of Delaware. The following is the mailing address, county and state of each chief executive office not at such "location" maintained by Counterparty at any time during the past five years: One Maritime Plaza, Suite 1000, San Francisco, CA 94111.

REPRESENTATIONS, WARRANTIES AND COVENANTS OF CSFB:

1. CSFB represents to Counterparty that an affiliate of CSFB (the "CSFB AFFILIATE") is registered as a broker and a dealer with the Securities and Exchange Commission and is a "market maker" or a "block positioner", as such terms are used in Rule 144 under the Securities Act, with respect to the Shares.
2. CSFB agrees that CSFB Affiliate shall, as promptly as practicable consistent with market conditions, introduce into the public market a quantity of securities of the same class as the Shares equal to the Number of Shares.

U.S. PRIVATE PLACEMENT REPRESENTATIONS:

Each of CSFB and Counterparty hereby represents and warrants to the other party as of the date hereof that:

1. It is an "accredited investor" (as defined in Regulation D under the Securities Act) and has such knowledge and experience in financial and business matters as to be capable of evaluating the merits and risks of the Transaction, and it is able to bear the economic risk of the Transaction.
2. It is entering into the Transaction for its own account and

not with a view to the distribution or resale of the Transaction or its rights thereunder except pursuant to a registration statement declared effective under, or an exemption from the registration requirements of, the Securities Act.

COVENANTS OF COUNTERPARTY:

Counterparty agrees that each of Counterparty and its affiliates will comply with all applicable disclosure or reporting

requirements in respect of the Transaction, including, without limitation, any requirement imposed by Section 13 or Section 16 of the Securities and Exchange Act of 1934, as amended, if any, and Counterparty will provide CSFB with a copy of any report filed in respect of the Transaction promptly upon filing thereof.

BINDING COMMITMENT/FINAL AGREEMENT:

The parties intend that this Confirmation constitutes a "Final Agreement" as described in the letter dated December 14, 1999 submitted by Robert W. Reeder and Alan L. Beller to Michael Hyatte of the staff of the Securities and Exchange Commission (the "STAFF") to which the Staff responded in an interpretative letter dated December 20, 1999.

PAYMENTS ON EARLY TERMINATION:

Upon the occurrence or effective designation of an Early Termination Date in respect of the Transaction (an "EARLY TERMINATION EVENT"), if Counterparty would owe any amount to CSFB pursuant to Section 6(d)(ii) of the Agreement (determined as if the Transaction were the only Transaction under the Agreement) (any such amount, a "COUNTERPARTY PAYMENT AMOUNT" and any Early Termination Event that would so result in Counterparty owing any such amount, a "COUNTERPARTY PAYMENT EVENT"), then, except to the extent that CSFB proceeds to realize upon the Collateral and to apply the proceeds of such realization to any obligation of Counterparty hereunder and under the Agreement:

- (i) on the date on which any Counterparty Payment Amount is due, in lieu of any payment or delivery of such Counterparty Payment Amount, Counterparty shall deliver to CSFB the Number of Securities; and
- (ii) for purposes of determining any Loss under Section 6(e) of the Agreement in respect of any other Transactions under the Agreement, the Transaction shall be deemed not to be a Transaction under the Agreement; provided that, for the avoidance of doubt, if Counterparty fails to deliver Securities pursuant to clause (i) above at the time required, then the Transaction (including such delivery obligation) shall be included for the purpose of determining CSFB's Loss for all Transactions (including the Transaction) under the Agreement.

SECURITIES CONTRACT:

The parties hereto acknowledge and agree that each of CSFB and the

Custodian is a "stockbroker" within the meaning of Section 101 (53A) of Title 11 of the United States Code (the "BANKRUPTCY CODE") and that the Custodian is acting as agent and custodian for CSFB in connection with the Transaction and that CSFB is a "customer" of the Custodian within the meaning of Section 741(2) of the Bankruptcy Code. The parties hereto further recognize that the Transaction is a "securities contract", as such term is defined in Section 741(7) of the Bankruptcy Code, entitled to the protection of, among other provisions, Sections 555 and 362(b)(6) of the Bankruptcy Code, and that each payment or delivery of cash, Shares or other property or assets hereunder is a "settlement payment" within the meaning of Section 741(8) of the Bankruptcy Code.

ASSIGNMENT:

The rights and duties under this Confirmation may not be assigned or transferred by any party hereto without the prior written consent of the other parties hereto, such consent not to be unreasonably withheld; provided that (i) CSFB may assign or

transfer any of its rights or duties hereunder to any of its affiliates without the prior written consent of Counterparty and (ii) the Agent may assign or transfer any of its rights or duties hereunder without the prior written consent of the other parties hereto to any affiliate of Credit Suisse First Boston, so long as such affiliate is a broker-dealer registered with the Securities and Exchange Commission.

NON-CONFIDENTIALITY:

The parties hereby agree that (i) effective from the date of commencement of discussions concerning the Transaction, Counterparty and each of its employees, representatives, or other agents may disclose to any and all persons, without limitation of any kind, the tax treatment and tax structure of the Transaction and all materials of any kind, including opinions or other tax analyses, provided by CSFB and its affiliates to Counterparty relating to such tax treatment and tax structure; provided that the foregoing does not constitute an authorization to disclose the identity of CSFB or its affiliates, agents or advisers, or, except to the extent relating to such tax structure or tax treatment, any specific pricing terms or commercial or financial information, and (ii) CSFB does not assert any claim of proprietary ownership in respect of any description contained herein or therein relating to the use of any entities, plans or arrangements to give rise to a particular United States federal income tax treatment for Counterparty.

MATTERS RELATING TO CREDIT SUISSE FIRST BOSTON CAPITAL LLC AND CREDIT SUISSE FIRST BOSTON LLC:

1. Agent shall act as "agent" for CSFB and Counterparty in connection with the Transaction.
2. Agent will furnish to Counterparty upon written request a statement as to the source and amount of any remuneration received or to be received by Agent in connection herewith.
3. Agent has no obligation hereunder, by guaranty, endorsement or otherwise, with respect to performance of CSFB's obligations



hereunder or under the Agreement.

4. Credit Suisse First Boston Capital LLC is an "OTC derivatives dealer" as such term is defined in the Exchange Act and is an affiliate of Agent.
5. Credit Suisse First Boston Capital LLC is not a member of the Securities Investor Protection Corporation.

STAGGERED SETTLEMENT:

If CSFB determines reasonably and in good faith that the Number of Shares to be Delivered to CSFB hereunder or, in receiving such Number of Shares to be Delivered, its "beneficial ownership" (within the meaning of Section 16 of the Exchange Act and rules promulgated thereunder) on the Settlement Date would exceed 9.9% of all outstanding Shares, then CSFB may, by notice to Counterparty on or prior to the Settlement Date (a "NOMINAL SETTLEMENT DATE"), elect to receive the Number of Shares to be Delivered on two or more dates (each, a "STAGGERED SETTLEMENT DATE") as follows:

(e) in such notice, CSFB will specify to Counterparty the related Staggered Settlement Dates (the first of which will be such Nominal Settlement Date and the last of which will be no later than the twentieth (20th) Exchange Business Day following such Nominal Settlement Date) and the related portion of the Number of Shares to be Delivered on each Staggered Settlement Date; and

(f) the aggregate number of Shares that Counterparty will deliver to CSFB hereunder on all such Staggered Settlement Dates will equal

the Number of Shares to be Delivered that Counterparty would otherwise be required to deliver on such Nominal Settlement Date.

Notwithstanding anything herein to the contrary, to the extent Counterparty receives or is entitled to receive any distribution or payment in respect of Shares by reason of Counterparty's being a holder of record of such Shares on any date after the Nominal Settlement Date but for the provisions of the foregoing, Counterparty shall deliver such distribution or payment to CSFB at the time Counterparty delivers to CSFB the related portion of the Number of Shares to be Delivered in accordance with the foregoing, if such distribution or payment has already been received by Counterparty at such time, or within a reasonable period of time following Counterparty's receipt of the distribution or payment, if such distribution or payment has not been already received by Counterparty at the time Counterparty delivers the related portion of the Number of Shares to be Delivered in accordance with the foregoing.

4. Collateral Provisions:

Counterparty has granted to CSFB a security interest in the Initial Pledged Items to secure Counterparty's obligations under the Term Sheet and the Transaction. Counterparty and CSFB now wish to (i) set forth additional understandings and agreements relating to such security interest and (ii) confirm, on the terms set forth herein, the continuation of such security interest.

A. DELIVERY OF COLLATERAL:

As soon as practicable after the Trade Date, Counterparty shall deliver to CSFB in pledge hereunder, Eligible Collateral consisting of the Number of Securities (the "INITIAL PLEDGED ITEMS"). "ELIGIBLE COLLATERAL" means Securities; provided that Counterparty has good and marketable title thereto, free of all of any and all lien, mortgage, interest, pledge, charge or encumbrance of any kind (other than the security interests in the Collateral created hereby, a "LIEN") and Transfer Restrictions (other than the Existing Transfer Restrictions) and that CSFB has a valid, first priority perfected security interest therein, a first lien thereon and Control with respect thereto. "TRANSFER RESTRICTION" means, with respect to any item of collateral pledged hereunder, any condition to or restriction on the ability of the owner thereof to sell, assign or otherwise transfer such item of collateral or enforce the provisions thereof or of any document related thereto whether set forth in such item of collateral itself or in any document related thereto, including, without limitation, (i) any requirement that any sale, assignment or other transfer or enforcement of such item of collateral be consented to or approved by any Person, including, without limitation, the issuer thereof or any other obligor thereon, (ii) any limitations on the type or status, financial or otherwise, of any purchaser, pledgee, assignee or transferee of such item of collateral, (iii) any requirement of the delivery of any certificate, consent, agreement, opinion of counsel, notice or any other document of any Person to the issuer of, any other obligor on or any registrar or transfer agent for, such item of collateral, prior to the sale, pledge, assignment or other transfer or enforcement of such item of collateral and (iv) any registration or qualification requirement or prospectus delivery requirement for such item of collateral pursuant to any federal, state or foreign securities law (including, without limitation, any such requirement arising under Section 5 of the Securities Act as a result of such security being a "restricted security" or Counterparty being an "affiliate" of the issuer of such security, as such terms are defined in Rule 144 under the Securities Act, or as a result of the sale of such security being subject to paragraph (c) of Rule 145 under the Securities Act); provided that the required delivery of any assignment, instruction or entitlement order from the seller, Counterparty, assignor or transferor of such item of collateral, together with any evidence of the corporate or other authority of such Person, shall not constitute a "Transfer Restriction". "EXISTING TRANSFER RESTRICTIONS" means Transfer Restrictions existing with respect to any securities by virtue of the fact that Counterparty is an "affiliate", within the meaning of Rule 144 under the Securities Act, of the Issuer. "PERSON" means an individual, a corporation, a limited liability company, a partnership, an association, a trust or any other entity or organization, including a government or political subdivision or an agency or instrumentality thereof.

Any delivery of any securities or security entitlements (each as defined in Section 8-102 of the UCC) as Collateral to CSFB by Counterparty shall be effected (A) in the case of Collateral consisting of certificated securities registered in the name of Counterparty, by delivery of certificates representing such securities to the Custodian, accompanied by any required transfer tax stamps, and in suitable form for transfer by delivery or accompanied by duly executed instruments of transfer or assignment in blank, with signatures appropriately guaranteed, all in form and substance satisfactory to CSFB, and the crediting by the Custodian of such securities to a securities account (as defined in Section 8-501 of the UCC) (the "COLLATERAL ACCOUNT") of CSFB maintained by the Custodian, (B) in the case of Collateral consisting of uncertificated securities registered in the name of Counterparty, by transmission by Counterparty of

an instruction to the issuer of such securities instructing such issuer to register such securities in the name of the Custodian or its nominee, accompanied by any required transfer tax stamps, the issuer's compliance with such instructions and the crediting by the Custodian of such securities to the Collateral Account, (C) in the case of securities in respect of which security entitlements are held by Counterparty through a securities intermediary, by the crediting of such securities, accompanied by any required transfer tax stamps, to a securities account of the Custodian at such securities intermediary or, at the option of CSFB, at another securities intermediary satisfactory to CSFB and the crediting by the Custodian of such securities to the Collateral Account or (D) in any case, by complying with such alternative delivery instructions as CSFB shall provide to Counterparty in writing. "CUSTODIAN" means Credit Suisse First Boston LLC, or any other custodian appointed by CSFB and identified to Counterparty.

B. GRANT OF SECURITY INTERESTS IN THE COLLATERAL:

In order to secure the full and punctual observance and performance of the covenants and agreements contained in this Confirmation and in the Agreement, Counterparty hereby assigns and pledges to CSFB, and grants to CSFB, as secured party, security interests in and to, and a lien upon and right of set-off against, and transfers to CSFB, as and by way of a security interest having priority over all other security interests, with power of sale, all of Counterparty's right, title and interest in and to (i) the Initial Pledged Items; (ii) all additions to and substitutions for the Initial Pledged Items (including, without limitation, any securities, instruments or other property delivered or pledged hereunder) (such additions and substitutions, the "ADDITIONS AND SUBSTITUTIONS"); (iii) the Collateral Account of CSFB maintained by the Custodian and all securities and other financial assets (each as defined in Section 8-102 of the UCC) and other funds, property or assets from time to time held therein or credited thereto; and (iv) other than the payments made to CSFB pursuant to the provision entitled "Payment Obligation by Counterparty" of paragraph 2 of this Confirmation, all income, proceeds and collections received or to be received, or derived or to be derived, at the time that the Initial Pledged Items were delivered to the Custodian or any time thereafter (whether before or after the commencement of any proceeding under applicable bankruptcy, insolvency or similar law, by or against Counterparty, with respect to Counterparty) from or in connection with the Initial Pledged Items or the Additions and Substitutions (collectively, the "COLLATERAL"). The parties hereto expressly agree that all rights, assets and property at any time held in or credited to the Collateral Account shall be treated as financial assets (as defined in Section 8-102 of the UCC).

C. CERTAIN COVENANTS OF COUNTERPARTY RELATING TO THE COLLATERAL:

Counterparty agrees that, so long as any of Counterparty's obligations under the Agreement remain outstanding:

1. Counterparty shall ensure at all times that a Collateral Event of Default shall not occur, and shall pledge additional Collateral in the manner described hereunder as necessary to cause such requirement to be met. "COLLATERAL EVENT OF DEFAULT" means, at any time, the occurrence of either of the

following: (A) failure of the Collateral to include, as Eligible Collateral, the Number of Securities or (B) failure at any time of the security interests in the Collateral

created hereby to constitute valid and perfected security interests in all of the Collateral, subject to no prior, equal or junior Lien, and, with respect to any Collateral consisting of securities or security entitlements (each as defined in Section 8-102 of the UCC), as to which CSFB has Control, or, in each case, assertion of such by Counterparty in writing.

2. Counterparty shall, at its own expense and in such manner and form as CSFB may require, give, execute, deliver, file and record any financing statement, notice, instrument, document, agreement or other papers that may be necessary or desirable in order to (i) create, preserve, perfect, substantiate or validate any security interest granted pursuant hereto, (ii) create or maintain Control with respect to any such security interests in any investment property (as defined in Section 9-102(a) of the UCC) or (iii) enable CSFB to exercise and enforce its rights hereunder with respect to such security interest.
3. Counterparty shall warrant and defend Counterparty's title to the Collateral, subject to the rights of CSFB, against the claims and demands of all persons. CSFB may elect, but without an obligation to do so, to discharge any Lien of any third party on any of the Collateral.
4. Counterparty agrees that Counterparty shall not change (i) Counterparty's name in any manner or (ii) Counterparty's "location" (as defined in Section 9-307 of UCC), unless Counterparty shall have given CSFB not less than 10 days' prior notice thereof.
5. Counterparty agrees that Counterparty has not and shall not (i) create or permit to exist any Lien (other than the security interests in the Collateral created hereby) or any Transfer Restriction upon or with respect to the Collateral, (ii) sell or otherwise dispose of, or grant any option with respect to, any of the Collateral or (iii) enter into or consent to any agreement (x) that restricts in any manner the rights of any present or future owner of any Collateral with respect thereto (other than this Confirmation) or (y) pursuant to which any person other than Counterparty, CSFB and any securities intermediary through whom any of the Collateral is held (but in the case of any such securities intermediary only in respect of Collateral held through it) has or will have Control in respect of any Collateral and represents that it has not previously created any such Lien, effected any such sale, disposition or grant or entered in or consented to any such agreement.

D. ADMINISTRATION OF THE COLLATERAL AND VALUATION OF SECURITIES:

1. CSFB shall determine on each Business Day whether a Collateral Event of Default shall have occurred. If on any Business Day CSFB determines that a Collateral Event of Default shall have occurred, CSFB shall promptly notify Counterparty of such determination by telephone call to Counterparty followed by a written confirmation of such call. If on any Business Day CSFB determines that no Default Event or failure by Counterparty to meet any of Counterparty's obligations under "Certain Covenants of Counterparty relating to the Collateral" or under this section has occurred and is continuing, Counterparty may obtain the release from the security interests in the Collateral created hereby of any Collateral upon delivery to CSFB

of a written notice from Counterparty indicating the items of Collateral to be released so long as, after such release, no Collateral Event of Default shall have occurred. "DEFAULT EVENT" means any Collateral Event of Default, any Event of Default with respect to Counterparty or any Termination Event with respect to which Counterparty is the Affected Party or an Affected Party or an Extraordinary Event that results in an obligation of Counterparty to pay an amount pursuant to Section 12.7 or Section 12.9 of the 2002 Definitions.

2. Counterparty may pledge additional Eligible Collateral hereunder at any time by delivering the same pursuant to the provisions of "Delivery of Collateral" above. Concurrently with the delivery of any

additional Eligible Collateral, Counterparty shall deliver to CSFB a certificate, dated the date of such delivery, (i) identifying the additional items of Eligible Collateral being pledged and (ii) certifying that with respect to such items of additional Eligible Collateral the representations and warranties contained in paragraph 4.c.5. above are true and correct with respect to such Eligible Collateral on and as of the date thereof.

3. [RESERVED]

4. CSFB may at any time or from time to time, in its sole discretion, cause any or all of the Collateral that is registered in the name of Counterparty or Counterparty's nominee to be transferred of record into the name of the Custodian, CSFB or its nominee. Counterparty shall promptly give to CSFB copies of any notices or other communications received by Counterparty with respect to Collateral that is registered, or held through a securities intermediary, in the name of Counterparty or Counterparty's nominee and CSFB shall promptly give to Counterparty copies of any notices and communications received by CSFB with respect to Collateral that is registered, or held through a securities intermediary, in the name of Custodian, CSFB or its nominee.

5. Counterparty agrees that Counterparty shall forthwith upon demand pay to CSFB:

- (i) the amount of any taxes that CSFB or the Custodian may have been required to pay by reason of the security interests in the Collateral created hereby or to free any of the Collateral from any Lien thereon; and
- (ii) the amount of any and all costs and expenses, including the fees and disbursements of counsel and of any other experts, that CSFB or the Custodian may incur in connection with (A) the enforcement of this pledge upon a Default Event, including such expenses as are incurred to preserve the value of the Collateral and the validity, perfection, rank and value of the security interests in the Collateral created hereby, (B) the collection, sale or other disposition of any of the Collateral pursuant to the terms and conditions of the Agreement, (C) the exercise by CSFB of any of the rights conferred upon it hereunder or (D) any Default Event.

Any such amount not paid on demand shall bear interest (computed on the basis of a year of 360 days and payable for the actual number of days elapsed) at a rate per annum equal to 5% plus the prime

rate as published from time to time in The Wall Street Journal, Eastern Edition.

E. REHYPOTHECATION OF COLLATERAL:

The parties hereto agree that CSFB may sell, lend, pledge, rehypothecate, assign, invest, use, commingle or otherwise dispose of, or otherwise use in its business any Collateral.

F. INCOME RIGHTS IN COLLATERAL:

Other than the payments made to CSFB pursuant to the provision entitled "Payment Obligation by Counterparty" of paragraph 2 of this Confirmation, CSFB shall have the right to receive and retain as Collateral hereunder all proceeds and interest of the Collateral (such proceeds as CSFB shall have the right to receive and retain at any time, "RETAINED PROCEEDS"), and Counterparty shall take all such action as CSFB shall deem necessary or appropriate to give effect to such right. All such Retained Proceeds that are received by Counterparty shall be received in trust for the benefit of CSFB and, if CSFB so directs, shall be segregated from other funds of Counterparty and shall, forthwith upon demand by CSFB, be delivered over to the Custodian on behalf of CSFB as Collateral in the same form as received (with any necessary endorsement).

G. REMEDIES UPON DEFAULT EVENTS:

If any Default Event shall have occurred and be continuing, CSFB may exercise all the rights of a secured party under the UCC (whether or not in effect in the jurisdiction where such rights are exercised) and, in addition, without being required to give any notice, except as herein provided or as may be required by mandatory provisions of law, may sell all of the Collateral, or such lesser portion thereof as may be necessary to generate proceeds sufficient to satisfy in full all of the obligations of Counterparty under the Agreement or hereunder.

Counterparty hereby irrevocably appoints CSFB as Counterparty's true and lawful attorney (which power of attorney is coupled with an interest), with full power of substitution, in the name of Counterparty, CSFB or otherwise, for the sole use and benefit of CSFB, but at the expense of Counterparty, to the extent permitted by law, to exercise, at any time and from time to time while a Default Event has occurred and is continuing, all or any of the following powers with respect to all or any of the Collateral:

- (i) to demand, sue for, collect, receive and give acquittance for any and all monies due or to become due upon or by virtue thereof;
- (ii) to settle, compromise, compound, prosecute or defend any action or proceeding with respect thereto;
- (iii) to sell, transfer, assign or otherwise deal in or with the same or the proceeds or avails thereof, as fully and effectually as if CSFB were the absolute owner thereof and in connection therewith, to make all necessary deeds, bills of sale, instruments of assignment, transfer or conveyance of the property, and all instructions and entitlement orders in respect of the property thus to be (or that is being or has been) sold, transferred, assigned or otherwise dealt in; and
- (iv) to extend the time of payment of any or all thereof and to make any

allowance and other adjustments with reference thereto;

provided that CSFB shall give Counterparty not less than one day's prior written notice of the time and place of any sale or other intended disposition of any of the Collateral, except any Collateral that threatens to decline speedily in value, including, without limitation, equity securities, or is of a type customarily sold on a recognized market. CSFB and Counterparty agree that such notice constitutes "reasonable authenticated notification" within the meaning of Section 9-611(b) of the UCC.

H. TERMINATION:

The rights hereby granted by Counterparty in the Collateral shall cease, terminate and be void upon fulfillment of all of the obligations of Counterparty under this Confirmation. Any Collateral remaining at the time of such termination shall be fully released and discharged from the security interests in the Collateral created hereby and delivered to Counterparty by CSFB, all at the request and expense of Counterparty.

5. The Agreement is further supplemented by the following provisions:

TERMINATION PROVISIONS.

1. "SPECIFIED ENTITY" means in relation to CSFB and Counterparty, none.
2. The "DEFAULT UNDER SPECIFIED TRANSACTION" provision of Section 5(a)(v) of the Agreement will not apply to CSFB and Counterparty.
3. The "CROSS DEFAULT" provision of Section 5(a)(vi) will not apply to CSFB and will apply to Counterparty.
4. The "CREDIT EVENT UPON MERGER" provisions of Section 5(b)(iv) will not apply to CSFB and Counterparty.
5. The "AUTOMATIC EARLY TERMINATION" provisions of Section 6(a) will not apply to CSFB and Counterparty.
6. PAYMENTS ON EARLY TERMINATION. For the purpose of Section 6(e), Second Method and Loss will apply.
7. "TERMINATION CURRENCY" means United States Dollars.
8. NETTING. The provisions of Section 2(c) of the Agreement shall apply, provided that Section 2(c) shall be amended by deleting "and" at the end of clause (i) thereof and deleting clause (ii) thereof.
9. SET-OFF. In addition to and without limiting any rights of set-off that a party hereto may have as a matter of law, pursuant to contract or otherwise, upon the occurrence of an Early Termination Event, such Party ("PARTY X") shall have the right to terminate, liquidate and otherwise close out the transactions contemplated by this Confirmation pursuant to the terms hereof, and to set off any obligation that Party X or any affiliate of Party X may have to the other party ("PARTY Y") hereunder, thereunder or otherwise, including without limitation any obligation to make any release, delivery or

payment to Party Y pursuant to this Confirmation or any other agreement between Party X or any of its affiliates and Party Y, against any right Party X or any of its affiliates may have against Party Y, including without limitation any right to receive a payment or delivery pursuant to this Confirmation or any other agreement between Party X or any of its affiliates and Party Y. In the case of a set-off of any obligation to release, deliver or pay assets against any right to receive assets of the same type, such obligation and right shall be set off in kind. In the case of a set-off of any obligation to release, deliver or pay assets against any right to receive assets of any other type, the value of each of such obligation and such right shall be determined by the Calculation Agent and the result of such set-off shall be that the net obligor shall pay or deliver to the other party an amount of cash or assets, at the net obligor's option, with a value (determined, in the case of a delivery of assets, by the Calculation Agent) equal to that of the net obligation. In determining the value of any obligation to release or deliver Shares or right to receive Shares, the value at any time of such obligation or right shall be determined by reference to the market value of the Shares at such time. If an obligation or right is unascertained at the time of any such set-off, the Calculation Agent may in good faith estimate the amount or value of such obligation or right, in which case set-off will be effected in respect of that estimate, and the relevant party shall account to the other party at the time such obligation or right is ascertained.

TAX REPRESENTATIONS. None.

AGREEMENTS TO DELIVER DOCUMENTS. For the purpose of Sections 4(a)(i) and (ii), each of CSFB and Counterparty agrees to deliver the following documents, as applicable:

1. The Issuer shall have executed and delivered to CSFB, upon execution of this Confirmation, an Issuer Acknowledgement in the form attached as Annex A hereto.
2. Each of CSFB and Counterparty will deliver to the other party, upon execution of this Confirmation and upon request of such other party, evidence reasonably satisfactory to the other party as to the names, true signatures and authority of the officers or officials signing this Confirmation on its behalf.

Such documents shall be covered by the representation set forth in Section 3(d).

MISCELLANEOUS:

1. ADDRESSES FOR NOTICES. For the purpose of Section 12(a):

Address for notices or communications to CSFB (other than by facsimile) (for all purposes):

Address: Credit Suisse First Boston Capital LLC  
c/o Credit Suisse First Boston LLC  
11 Madison Avenue  
New York, NY 10010  
Attn: Senior Legal Officer  
Tel: (212) 538 4488



Fax: (212) 325 4585

With a copy to: Credit Suisse First Boston LLC  
1 Madison Avenue, 3rd Floor  
New York, New York 10010

For payments and deliveries:  
Attn: Ricardo Harewood  
Tel: (212) 538-9810  
Fax: (212) 325- 8175

For all other communications:  
Attn: Carlos Moscoso / John Ryan  
Tel.: (212) 538-4437 / (212) 538-8297/  
(212) 325-5119  
Fax: (212) 325-8173

Designated responsible employee for the purposes of Section 12(a)(iii): Senior Legal Officer

Address for notices or communications to Counterparty:

Address: FFL Executive Partners, L.P.  
One Maritime Plaza, Suite 1000  
San Francisco, CA 94111  
Attention: Rajat Duggal  
Facsimile No.: (415) 402-2111 Telephone No.: (415) 402-2100

With a copy to:

Address: Bingham McCutchen LLP  
399 Park Avenue  
New York, NY 10022  
Attention: Neil Townsend  
Facsimile No.: (212) 702-3644 Telephone No.: (212) 318-7722

2. The date and time of the Transaction will be furnished by CSFB to Counterparty upon written request by Counterparty.
3. [RESERVED]
4. WAIVER OF RIGHT TO TRIAL BY JURY. EACH PARTY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN RESPECT OF ANY SUIT, ACTION OR PROCEEDING RELATING TO THIS CONFIRMATION OR ANY CREDIT SUPPORT DOCUMENT. Each party (i) certifies that no representative, agent or attorney of the other party has represented, expressly or otherwise, that such other party would not, in the event of such a suit action or proceeding, seek to enforce the foregoing waiver and (ii) acknowledges that it and the other party have been induced to enter into this Confirmation by, among other things, the mutual waivers and certifications in this Section.
5. SERVICE OF PROCESS. The parties irrevocably consent to service of process given in the manner provided for notices in Section in paragraph 1 immediately above. Nothing in this Confirmation will affect the right of either party to serve process in any other manner permitted by law.

6. THE AGREEMENT AND EACH CONFIRMATION THEREUNDER WILL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT REFERENCE TO CHOICE OF LAW DOCTRINE (PROVIDED THAT AS TO PLEDGED ITEMS LOCATED IN ANY JURISDICTION OTHER THAN THE STATE OF NEW YORK, CSFB SHALL, IN ADDITION TO ANY RIGHTS UNDER THE LAWS OF THE STATE OF NEW YORK, HAVE ALL OF THE RIGHTS TO WHICH A SECURED PARTY IS ENTITLED UNDER THE LAWS OF SUCH OTHER JURISDICTION). EACH PARTY HEREBY SUBMITS TO THE JURISDICTION OF THE COURTS OF THE STATE OF NEW YORK. THE PARTIES HERETO HEREBY AGREE THAT THE CUSTODIAN'S JURISDICTION, WITHIN THE MEANING OF SECTION 8-110(E) OF THE UCC, INSOFAR AS IT ACTS AS A SECURITIES INTERMEDIARY HEREUNDER OR IN RESPECT HEREOF, IS THE STATE OF NEW YORK.
7. This Confirmation is not intended and shall not be construed to create any rights in any person other than Counterparty, CSFB and their respective successors and assigns and no other person shall assert any rights as third-party beneficiary hereunder. Whenever any of the parties hereto is referred to, such reference shall be deemed to include the successors and assigns of such party. All the covenants and agreements herein contained by or on behalf of Counterparty and CSFB shall bind, and inure to the benefit of, their respective successors and assigns whether so expressed or not.
8. Any provision of this Confirmation may be amended or waived if, and only if, such amendment or waiver is in writing and signed, and in the case of an amendment, by Counterparty and CSFB or, in the case of a waiver, by the party against whom the waiver is to be effective.

Please confirm that the foregoing correctly sets forth the terms of our agreement by signing and returning this Confirmation.

Yours faithfully,

CREDIT SUISSE FIRST BOSTON CAPITAL LLC

By: \_\_\_\_\_

Name:

Title:

Confirmed as of the date first written above:

FFL EXECUTIVE PARTNERS, L.P.

BY: FRIEDMAN FLEISCHER & LOWE GP, LLC, ITS GENERAL PARTNER

By: \_\_\_\_\_

Name: Spencer C. Fleischer

Title: Senior Managing Member

CREDIT SUISSE FIRST BOSTON LLC,

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

as Agent

By: \_\_\_\_\_  
Name:  
Title:

Our Reference Number: External ID: / Risk ID:

ANNEX A

[FORM OF ISSUER ACKNOWLEDGEMENT]

[DATE]

Credit Suisse First Boston Capital LLC  
c/o Credit Suisse First Boston LLC  
Eleven Madison Avenue  
New York, New York 10010

Re: PROPOSED TRANSACTION BY FFL EXECUTIVE PARTNERS, L.P.

Ladies and Gentlemen:

Korn/Ferry International (the "COMPANY") understands that FFL Executive Partners, L.P. ("COUNTERPARTY") proposes to enter into a hedging transaction (the "TRANSACTION") with Credit Suisse First Boston Capital LLC ("CSFB") with respect to the 7.5% Convertible Subordinated Notes due 2010 of the Company (the "CONVERTIBLE NOTES") convertible into shares of common stock of the Company (the "COMMON STOCK"). Specifically, the Company understands that Counterparty proposes to enter into a forward sale and purchase transaction with CSFB, pursuant to which CSFB will pay cash to Counterparty on or shortly after the date of execution of the Transaction and Counterparty will deliver to CSFB on or about October 1, 2006 or such other date specified by CSFB upon 1 Business Day's notice (the "SETTLEMENT DATE"), \$236,215.21 aggregate principal amount of Convertible Notes (subject to applicable adjustments). In addition, the Company understands that Counterparty initially will pledge \$236,215.21 aggregate principal amount of Convertible Notes owned by Counterparty to CSFB to secure Counterparty's obligations under the Transaction (the "PLEDGE").

The Company has no objection to the proposed Transaction or to the Pledge. The Company confirms that the Transaction and the Pledge will not violate any insider trading or other policy or rule of the Company.

The Company agrees that if CSFB forecloses on the Convertible Notes, or the Convertible Notes are transferred to CSFB pursuant to the terms of the Transaction, that promptly, upon delivery to the Company or its transfer agent of:

- (i) any required tax stamps; and
- (ii) a duly executed notice of conversion (attached hereto as Exhibit 1)

the Company (x) will effect the conversion of such Convertible Notes without any further action or delivery of any documents or instruments on the part of

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

CSFB or Counterparty and notwithstanding any policy or objection the Company may have at the time that would otherwise prevent or delay any sale or transfer of any shares of Common Stock or Convertible Notes by Counterparty at the time of such foreclosure or transfer and (y) will instruct its transfer agent to convert any such Convertible Notes held by CSFB in Pledge, in accordance with the provisions of the Convertible Notes, into the such number of shares of fully paid and non-assessable shares of Common Stock as provided for by the

terms of the Convertible Notes and issue shares of Common Stock without any legends thereon that relate to restrictions on the disposition thereof under the Securities Act of 1933 or otherwise register in such name or names as CSFB shall request and deliver such shares directly to CSFB or its designee without the return thereof to Counterparty.

KORN/FERRY INTERNATIONAL

By:  
Name:  
Title:

EXHIBIT 1 TO ANNEX A

[FORM OF NOTICE OF CONVERSION]

[DATE]

Korn/Ferry International  
1800 Century Park East, Suite 900  
Los Angeles, CA 90067  
Attn: Secretary

Ladies and Gentlemen:

Please be advised that FFL Executive Partners, L.P., a Delaware limited partnership ("SELLER"), has entered into a Prepaid Forward Confirmation (the "AGREEMENT") dated as of July 7, 2004 with Credit Suisse First Boston Capital LLC ("BUYER"), by Credit Suisse First Boston LLC as its agent (the "AGENT").

Seller is the record holder of 7.5% Convertible Subordinated Notes due 2010 (evidenced by the certificates attached hereto, the "SECURITIES") of Korn/Ferry International, a Delaware corporation (the "COMPANY"). The Securities are convertible into shares of common stock ("COMMON STOCK") of the Company. Seller and Buyer are willing to sell and purchase \$236,215.21 aggregate principal amount of the Securities at the times and on the terms set forth in the Agreement. Seller has agreed, pursuant to the Agreement, to grant Buyer a security interest (the "PLEDGE") in Securities (the "PLEDGED SECURITIES") to secure the obligations of Seller under the Agreement.

This letter constitutes written notice of conversion (the "NOTICE OF CONVERSION") required by the Securities and instruments governing the Securities. In the event that Seller delivers Securities pursuant to its obligations under the Agreement, or in the event of the exercise by Buyer of any of its rights under the Pledge with respect to the Pledged Securities, the Seller and Buyer hereby elect that such Securities be converted into such

Edgar Filing: FRIEDMAN FLEISCHER & LOWE CAPITAL PARTNERS LP - Form SC 13D/A

number of shares of Common Stock as provided for by the terms of the Securities and its governing instruments.

Pursuant to this Notice of Conversion and upon delivery of certificates evidencing the Securities subject to conversion duly endorsed by Seller or in blank or accompanied by a duly executed proper instrument of transfer in a form satisfactory to the Company, please convert the Securities into the applicable number of shares of Common Stock and, at Buyer's direction, either (i) issue them in the name of Credit Suisse First Boston Capital LLC and deliver the certificate evidencing such shares of Common Stock directly to the following address:

Credit Suisse First Boston Capital LLC  
1 Madison Avenue, 3rd Floor  
New York, New York 10010  
Attn: Ricardo Harewood  
OTC Derivative Operations

or (ii) deliver them in electronic equivalent form to an account specified by Buyer at such time.

PLEASE DO NOT DELIVER THE CERTIFICATES REPRESENTING SUCH SHARES OF COMMON STOCK TO SELLER UNDER ANY CIRCUMSTANCES PURSUANT TO THE TERMS OF THIS NOTICE OF CONVERSION.

This Notice of Conversion will be irrevocable by the Seller. This Notice of Conversion will automatically terminate upon the satisfaction of Seller's delivery obligations under the Agreement, as determined in good faith by the Buyer.

Very truly yours,

FFL EXECUTIVE PARTNERS, L.P.

BY: FRIEDMAN FLEISCHER & LOWE GP,  
LLC, ITS GENERAL PARTNER

By:  
Name:  
Title:

CREDIT SUISSE FIRST BOSTON CAPITAL LLC

By:  
Name:  
Title: