BERKSHIRE BANCORP INC /DE/
Form 10-K
March 31, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

[X] ANNUAL REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended DECEMBER 31, 2007

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ________________ to _________________

Commission File Number 0-13649

BERKSHIRE BANCORP INC.
(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization)	94-2563513 (I.R.S. employer identification number)
160 BROADWAY, NEW YORK, NEW YORK (Address of principal executive offices)	10038 (Zip Code)

Registrant's telephone number, including area code: (212) 791-5362

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Name of Each Exchange on Which Traded
COMMON STOCK, PAR VALUE $.10 PER SHARE	THE NASDAQ STOCK MARKET LLC (THE NASDAQ GLOBAL MARKET)

Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes [ ] No [X]

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes [ ] No [X]

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and smaller reporting company" in Rule 12b-2 of the Exchange Act.) (Check one):

Large accelerated filer [ ]   Accelerated filer [ ]
Non-accelerated filer [ ]   Smaller reporting company [X]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act. Yes [ ]   No [X]

Aggregate market value of voting and non-voting common stock held by non-affiliates of the Registrant as of June 30, 2007: $56,945,930.

Number of shares of Common Stock outstanding as of March 24, 2008: 7,054,183.

DOCUMENTS INCORPORATED BY REFERENCE: None

FORWARD-LOOKING STATEMENTS. STATEMENTS IN THIS ANNUAL REPORT ON FORM 10-K THAT ARE NOT BASED ON HISTORICAL FACT MAY BE "FORWARD-LOOKING STATEMENTS" WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. WORDS SUCH AS "BELIEVE", "MAY", "WILL", "EXPECT", "ESTIMATE", "ANTICIPATE", "CONTINUE" OR SIMILAR TERMS IDENTIFY FORWARD-LOOKING STATEMENTS. A WIDE VARIETY OF FACTORS COULD CAUSE THE ACTUAL RESULTS AND EXPERIENCES OF BERKSHIRE BANCORP INC. (THE "COMPANY") TO DIFFER MATERIALLY FROM THE RESULTS EXPRESSED OR IMPLIED BY THE COMPANY'S FORWARD-LOOKING STATEMENTS. SOME OF THE RISKS AND UNCERTAINTIES THAT MAY AFFECT OPERATIONS, PERFORMANCE, RESULTS OF THE COMPANY'S BUSINESS, THE INTEREST RATE SENSITIVITY OF ITS ASSETS AND LIABILITIES, AND THE ADEQUACY OF ITS LOAN LOSS ALLOWANCE, INCLUDE, BUT ARE NOT LIMITED TO: (I) DETERIORATION IN LOCAL, REGIONAL, NATIONAL OR GLOBAL ECONOMIC CONDITIONS WHICH COULD RESULT, AMONG OTHER THINGS, IN AN INCREASE IN LOAN DELINQUENCIES, A DECREASE IN PROPERTY VALUES, OR A CHANGE IN THE HOUSING TURNOVER RATE; (II) CHANGES IN MARKET INTEREST RATES OR CHANGES IN THE SPEED AT WHICH MARKET INTEREST RATES CHANGE; (III) CHANGES IN LAWS AND REGULATIONS AFFECTING THE FINANCIAL SERVICES INDUSTRY; (IV) CHANGES IN COMPETITION; (V) CHANGES IN CONSUMER PREFERENCES; (VI) CHANGES IN BANKING TECHNOLOGY; (VII) ABILITY TO MAINTAIN KEY MEMBERS OF MANAGEMENT; (VIII) POSSIBLE DISRUPTIONS IN THE COMPANY'S OPERATIONS AT ITS BANKING FACILITIES; (IX) COST OF COMPLIANCE WITH NEW CORPORATE GOVERNANCE REQUIREMENTS; AND OTHER FACTORS REFERRED TO IN THE SECTIONS OF THIS ANNUAL REPORT ENTITLED "BUSINESS" AND "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS."

CERTAIN INFORMATION CUSTOMARILY DISCLOSED BY FINANCIAL INSTITUTIONS, SUCH AS ESTIMATES OF INTEREST RATE SENSITIVITY AND THE ADEQUACY OF THE LOAN LOSS ALLOWANCE, ARE INHERENTLY FORWARD-LOOKING STATEMENTS BECAUSE, BY THEIR NATURE, THEY REPRESENT ATTEMPTS TO ESTIMATE WHAT WILL OCCUR IN THE FUTURE.

THE COMPANY CAUTIONS READERS NOT TO PLACE UNDUE RELIANCE UPON ANY FORWARD-LOOKING STATEMENT CONTAINED IN THIS ANNUAL REPORT. FORWARD-LOOKING STATEMENTS SPEAK ONLY AS OF THE DATE THEY WERE MADE AND THE COMPANY ASSUMES NO OBLIGATION TO UPDATE OR REVISE ANY SUCH STATEMENTS UPON ANY CHANGE IN APPLICABLE CIRCUMSTANCES.

PART I

ITEM 1. BUSINESS

GENERAL. Berkshire Bancorp Inc., a Delaware corporation, is a bank holding company registered under the Bank Holding Company Act of 1956. References herein to "Berkshire", the "Company" or "we" and similar pronouns

shall be deemed to refer to Berkshire Bancorp Inc. and its consolidated subsidiaries unless the context otherwise requires. Berkshire's principal activity is the ownership and management of its indirect wholly-owned subsidiary, The Berkshire Bank (the "Bank"), a New York State chartered commercial bank. The Bank is owned through Berkshire's wholly-owned subsidiary, Greater American Finance Group, Inc. ("GAFG").

We file annual, quarterly and current reports, proxy statements and other information with the Securities and Exchange Commission (the "SEC"). You may read and copy our reports or other filings made with the SEC at the SEC's Public Reference Room, located at 450 Fifth Street, N.W., Washington, DC 20549. You can also access information that we file electronically on the SEC's website at WWW.SEC.GOV.

We do not presently have a website. However, as soon as practicable after filing with or furnishing to the SEC, we will provide at no cost, paper or electronic copies of our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports. Requests should be directed to:

Berkshire Bancorp Inc.
Investor Relations
160 Broadway, First Floor
New York, NY 10038

2

TRUST PREFERRED SECURITIES. As of May 18 2004, the Company established Berkshire Capital Trust I, a Delaware statutory trust, ("BCTI"). The Company owns all the common capital securities of BCTI. BCTI issued $15.0 million of preferred capital securities to investors in a private transaction and invested the proceeds, combined with the proceeds from the sale of BCTI's common capital securities, in the Company through the purchase of $15.464 million aggregate principal amount of Floating Rate Junior Subordinated Debentures (the 2004 "Debentures") issued by the Company. The 2004 Debentures, the sole assets of BCTI, mature on July 23, 2034 and bear interest at a floating rate, three month LIBOR plus 2.70%, currently 7.85%.

On April 1, 2005, the Company established Berkshire Capital Trust II, a Delaware statutory trust, ("BCTII"). The Company owns all the common capital securities of BCTII. BCTII issued $7.0 million of preferred capital securities to investors in a private transaction and invested the proceeds, combined with the proceeds from the sale of BCTII's common capital securities, in the Company through the purchase of $7.217 million aggregate principal amount of Floating Rate Junior Subordinated Debentures (the "2005 Debentures") issued by the Company. The 2005 Debentures, the sole assets of BCTII, mature on May 23, 2035 and bear interest at a floating rate, three month LIBOR plus 1.95%, currently 6.96%. See Note A of Notes to Consolidated Financial Statements for further discussion of Trust Preferred Securities.

BUSINESS OF THE BANK - GENERAL. The Bank's principal business consists of gathering deposits from the general public and investing those deposits primarily in loans, debt obligations issued by the U.S. Government and its agencies, debt obligations of business corporations, and mortgage-backed securities. The Bank currently operates from seven deposit-taking offices in New York City, four deposit-taking offices in Orange and Sullivan Counties, New York and one deposit-taking office in Ridgefield, NJ.

BRANCH LOCATIONS OF THE BERKSHIRE BANK
DECEMBER 31, 2007
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4 East 39th Street New York, NY	2 South Church Street Goshen, NY
5 Broadway New York, NY	214 Harriman Drive Goshen, NY
5010 13th Avenue Brooklyn, NY	80 Route 17M Harriman, NY
1421 Kings Highway Brooklyn, NY	60 Main Street Bloomingburg, NY
4917 16th Avenue Brooklyn, NY	1119 Avenue J Brooklyn, NY
600 Broad Avenue Ridgefield, NJ	210 Pinehurst Avenue New York, NY 10033

In September 2005, the Bank entered into a Branch Purchase and Deposit Assumption Agreement (the "Agreement") with the Oritani Savings Bank ("Oritani"), a New Jersey Chartered Savings Bank. Pursuant to the Agreement which closed in May 2006, the Bank (i) assumed certain commercial checking account deposit liabilities, (ii) purchased certain fixed assets and the real property of this Oritani bank branch located in Ridgefield, New Jersey for a cash purchase price of $850,000 and (iii) opened a branch of The Berkshire Bank at the Ridgefield, New Jersey location.

In August 2005, the Bank formed Berkshire 1031 Exchange, LLC ("Berkshire 1031"), a wholly owned limited liability company. Berkshire 1031 will act as a qualified intermediary in connection with tax free exchanges under Section 1031 of the Internal Revenue Code of 1986, as amended. A qualified intermediary is an individual or business entity that assists owners of property who wish to exchange their property for property of a "like-kind" in a transaction that is tax free in whole or part for federal (and in some cases state) income tax

3

purposes. In accordance with detailed procedures set forth in federal income tax regulations, Berkshire 1031 will assist the owner in the sale of the owner's property and the purchase of replacement property so that the transaction qualifies as a non-taxable exchange of property.

PRINCIPAL LOAN TYPES. The Bank's principal loan types are residential and commercial mortgage loans and commercial non-mortgage loans, both unsecured and secured by personal property. The Bank's revenues come principally from interest on loans and investment securities. The Bank's primary sources of funds are deposits, borrowings and proceeds from principal and interest payments on loans and investment securities.

OPERATING PLAN. The Bank's operating plan concentrates on obtaining deposits from a variety of businesses, professionals and retail customers and investing those funds in conservatively underwritten loans. Due to the Bank's underwriting criteria, its deposits have significantly exceeded the level of satisfactory loans available for investment in recent years. Hence, the Bank has, in recent years, invested a portion of its available funds in investment, mortgage-backed and auction rate securities.

MARKET AREA. The Bank draws its customers principally from the New York City metropolitan area and the Villages of Goshen and Harriman, New York and

their surrounding communities, representing most of Orange County, NY. The Bank also has a branch in Bloomingburg, New York, just over the border between Orange and Sullivan Counties. Predominantly rural with numerous small towns, many residents of Orange and Sullivan Counties work in New York City. Consequently, the health of the economy in the New York City metropolitan area has, and will continue to have a direct effect on the economic well being of residents and businesses in these counties. With the completion of the transaction with Oritani in May 2006, the Bank's market area expanded into northern New Jersey. From time to time, the Bank may make loans or accept deposits from outside these areas, but such transactions generally represent outgrowths of existing local customer relationships.

COMPETITION. The Bank's principal competitors for deposits are other commercial banks, savings banks, savings and loan associations and credit unions in the Bank's market areas, as well as money market mutual funds, insurance companies, securities brokerage firms and other financial institutions, many of which are substantially larger in size than the Company. The Bank's competition for loans comes principally from commercial banks, savings banks, savings and loan associations, mortgage bankers, finance companies and other institutional lenders. Many of the institutions which compete with the Bank have much greater financial and marketing resources than the Bank. The Bank's principal methods of competition include loan and deposit pricing, maintaining close ties with its local communities, the quality of the personal service it provides, the types of business services it provides, and other marketing programs.

OPERATIONS OF THE BANK. Reference is made to the information set forth in Item 7 herein ("Management's Discussion and Analysis of Financial Condition and Results of Operations") for information as to various aspects of the Bank's operations, activities and conditions.

SUBSIDIARY ACTIVITIES. The Bank is permitted under New York State law and federal law to own subsidiaries for certain limited purposes, generally to engage in activities which are permissible for a subsidiary of a national bank. The Bank has two subsidiaries, Berkshire Agency, Inc., a company engaged in the title insurance agency business, and Berkshire 1031, a company that acts as a qualified intermediary in connection with tax free exchanges under Section 1031 of the Internal Revenue Service Code.

REGULATION. Berkshire is a bank holding company under federal law and registered as such with the Federal Reserve. The Bank is a commercial bank chartered under the laws of New York State. It is subject to regulation at the state level by the New York Superintendent of Banks and the New York Banking Board, while at the federal level its primary regulator is the Federal Deposit Insurance Corporation (the "FDIC").

4

Both Berkshire and the Bank are subject to extensive state and federal regulation of their activities. The following discussion summarizes certain banking laws and regulations that affect Berkshire and the Bank. Proposals to change these laws and regulations are frequently proposed in Congress, in the New York State legislature, and before state and federal bank regulatory agencies. The likelihood and timing of any changes and the impact such changes might have on the Company are impossible to determine with any certainty. A change in applicable laws or regulations, or a change in the way such laws or regulations are interpreted by regulatory agencies or courts, may have a material impact on the business, operations and earnings of the Company, the nature and effect of which cannot be predicted.

BANK HOLDING COMPANY REGULATION. The Federal Reserve is authorized to make regular examinations of the Company and its nonbank subsidiaries. Under

federal law and Federal Reserve regulations, the activities in which the Company and its nonbank subsidiaries may engage are limited. The Company may not acquire direct or indirect ownership or control of more than 5% of the voting shares of any company, including a bank, without the prior approval of the Federal Reserve, except as specifically authorized under federal law and Federal Reserve regulations. The Company, subject to the approval of the Federal Reserve, may acquire more than 5% of the voting shares of non-banking corporations if those corporations engage in activities which the Federal Reserve deems to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. These limitations also apply to activities in which the Company engages directly rather than through a subsidiary.

The Federal Reserve has enforcement powers over the Company and its non-bank subsidiaries. This allows the Federal Reserve, among other things, to stop activities that represent unsafe or unsound practices or constitute violations of law, rules, regulations, administrative orders or written agreements with a federal bank regulator. These powers may be exercised through the issuance of cease-and-desist orders, the imposition of civil money penalties or other actions.

FEDERAL RESERVE CAPITAL REQUIREMENTS. The Federal Reserve requires that the Company, as a bank holding company, must maintain certain minimum ratios of capital to assets. The Federal Reserve's regulations divide capital into two categories. Primary capital includes common equity, surplus, undivided profits, perpetual preferred stock, mandatory convertible instruments, the allowance for loan and lease losses, contingency and other capital reserves, and minority interests in equity accounts of consolidated subsidiaries. Secondary capital includes limited-life preferred stock, subordinated notes and debentures and certain unsecured long term debt.

The Federal Reserve requires that bank holding companies maintain a minimum ratio of primary capital to total assets of 5.5% and a minimum level of total capital (primary plus secondary capital) equal to 6% of total assets. In calculating capital ratios, the allowance for loan losses, which is a component of primary capital, is added back in determining total assets. Certain capital components, such as debt and perpetual preferred stock, are includable as capital only if they satisfy certain definitional tests.

The Company must also meet a risk-based capital standard. Capital, for the risk-based capital requirement, is divided into Tier I capital and Supplementary capital, determined as discussed below in connection with the FDIC capital requirements imposed on the Bank. The Federal Reserve requires that the Bank maintain a ratio of total capital (defined as Tier I plus Supplementary capital) to risk-weighted assets of at least 8%, of which at least 4% must be Tier I capital. Risk weighted assets are also determined in a manner comparable to the determination of risk-weighted assets under FDIC regulations as discussed below.

At December 31, 2007 and 2006, the Company met the definition of a "well capitalized" bank holding company.

INTER-STATE BANKING. Bank holding companies may generally acquire banks in any state. Federal law also permits a bank to merge with an out-of-state bank and convert any offices into branches of the resulting bank if both states have not opted out of interstate branching; permits a bank to acquire branches from an out-of-state bank if the law of the state where the branches are located

permits the interstate branch acquisition; and permits banks to establish and operate new interstate branches whenever the host state opts-in to that

authority. Bank holding companies and banks that want to engage in such activities must be adequately capitalized and managed.

The New York Banking Law generally authorizes interstate branching in New York as a result of a merger, purchase of assets or similar transaction. An out of state bank may not first enter New York by opening a new branch in New York, but once a branch is acquired as described in the preceding sentence, additional new branches may be opened state wide.

REGULATION OF THE BANK. In general, the powers of the Bank are limited to the express powers described in the New York Banking Law and powers incidental to the exercise of those express powers. The Bank is generally authorized to accept deposits and make loans on terms and conditions determined to be acceptable to the Bank. Loans may be unsecured, secured by real estate, or secured by personal property. The Bank may also invest assets in bonds, notes or other debt securities which are not in default and certain limited classes of equity securities including certain publicly traded equity securities in an amount aggregating not more than 2% of assets or 20% of capital. The Bank may also engage in a variety of other traditional activities for commercial banks, such as the issuance of letters of credit.

The exercise of these state-authorized powers is limited by FDIC regulations and other federal laws and regulations. In particular, FDIC regulations limit the investment activities of state-chartered, FDIC-insured banks such as the Bank.

Under FDIC regulations, the Bank generally may not directly or indirectly acquire or retain any equity investment that is not permissible for a national bank. In addition, the Bank may not directly or indirectly through a subsidiary, engage as "principal" in any activity that is not permissible for a national bank unless the FDIC has determined that such activities would pose no risk to the applicable FDIC insurance fund and the Bank is in compliance with applicable regulatory capital requirements. FDIC regulations permit real estate investments under certain circumstances. The Bank does not engage in real estate investing activity.

LOANS TO ONE BORROWER. With certain exceptions, the Bank may not make loans or other extensions of credit to a single borrower, or certain related groups of borrowers, in an aggregate amount in excess of 15% of the Bank's net worth, plus an additional 10% of the Bank's net worth if such amount is secured by certain types of readily marketable collateral. In addition, the Bank is not permitted to make a mortgage loan in excess of 15% of capital stock, surplus fund and undivided profits.

FDIC CAPITAL REQUIREMENTS. The FDIC requires that the Bank maintain certain minimum ratios of capital to assets. The FDIC's regulations divide capital into two tiers. The first tier ("Tier I") includes common equity, retained earnings, certain non-cumulative perpetual preferred stock (excluding auction rate issues) and minority interests in equity accounts of consolidated subsidiaries, minus goodwill and other intangible assets (except mortgage servicing rights and purchased credit card relationships subject to certain limitations). Supplementary ("Tier II") capital includes, among other items, cumulative perpetual and long-term limited-life preferred stock, mandatory convertible securities, certain hybrid capital instruments, term subordinated debt and the allowance for loan, subject to certain limitations, less required deductions.

The FDIC requires that the highest rated banks maintain a Tier I leverage ratio (Tier I capital to adjusted total assets) of at least 3.0%. All other banks subject to FDIC capital requirements must maintain a Tier I leverage ratio of 4.0% to 5.0% or more. As of December 31, 2007 and 2006, the Bank's Tier I leverage capital ratio was 9.7% and 10.9%, respectively.

The Bank must also meet a risk-based capital standard. The risk-based standard requires the Bank to maintain total capital (defined as Tier I and Supplementary capital) to risk-weighted assets of at least 8%, of which at least 4% must be Tier I capital. In determining the amount of risk-weighted assets,

6

all assets, plus certain off-balance sheet assets, are multiplied by a risk-weight of 0% to 100%, based on the risks the FDIC believes are inherent in the type of asset. As of December 31, 2007 and 2006, the Bank maintained a 13.9% and 18.6% Tier I risk-based capital ratio and a 14.5% and 19.3% total risk-based capital ratio, respectively.

In addition to the foregoing regulatory capital requirements, the FDIC Improvements Act of 1991 created a "prompt corrective action" framework, under which decreases in a depository institution's capital category trigger various supervisory actions. Pursuant to implementing regulations adopted by the FDIC, for purposes of the prompt corrective action provisions, a state-chartered, nonmember bank, such as the Bank, is deemed to be well capitalized if it has: a total risk-based capital ratio of 10% or greater; a Tier I risk-based capital ratio of 6% or greater; and a leverage ratio of 5% or greater. As of December 31, 2007 and 2006, the Bank met the definition of a "well capitalized" financial institution.

COMMUNITY REINVESTMENT ACT. The Bank must, under federal law, meet the credit needs of its community, including low and moderate income segments of its community. The FDIC is required, in connection with its examination of the Bank, to assess whether the Bank has satisfied this requirement. Failure to satisfy this requirement could adversely affect certain applications which the Bank may make, such as branch applications, merger applications, and applications for permission to purchase branches. In the case of Berkshire, the Federal Reserve will assess the record of each subsidiary bank in considering certain applications by Berkshire. The New York Banking Law contains similar provisions applicable to the Bank. As of the most recent Community Reinvestment Act examinations by the FDIC and the New York State Banking Department, the Bank received "satisfactory" ratings.

DIVIDENDS FROM THE BANK TO THE COMPANY. One source of funds for Berkshire to pay dividends to its stockholders is dividends from the Bank to Berkshire. Under the New York Banking Law, the Bank may pay dividends to Berkshire, without regulatory approval, equal to its net profits for the year in which the payment is made, plus retained net profits for the two previous years, subject to certain limits not generally relevant. The Bank's retained net profits for the 2006 and 2007 calendar years totaled approximately $11.93 million.

Under federal law, the Bank may not make any capital distribution to Berkshire, including any dividend or repurchase of the Bank's stock, if, after making such distribution, the Bank fails to meet the required minimum capital ratio requirements discussed below. The FDIC may prohibit the Bank from paying dividends if, in its opinion, the payment of dividends would constitute an unsafe or unsound practice.

TRANSACTIONS WITH RELATED PARTIES. The Company, its direct non-banking subsidiaries and other companies controlled by stockholders who control the Company are affiliates, within the meaning of the Federal Reserve Act, of the Bank and its subsidiaries. The Bank's authority to engage in transactions with its "affiliates" is limited by Sections 23A and 23B of the Federal Reserve Act. Section 23A limits the aggregate amount of transactions with any individual affiliate to 10% of the capital and surplus of the Bank and also limits the

aggregate amount of transactions with all affiliates to 20% of the Bank's capital and surplus. Extensions of credit to affiliates must be secured by certain specified collateral, and the purchase of low quality assets from affiliates is generally prohibited. Section 23B provides that certain transactions with affiliates, including loans and asset purchases, must be on terms and under circumstances, including credit standards, that are at least as favorable to the Bank as those prevailing at the time for comparable transactions with non-affiliated companies. In the absence of comparable transactions, such transactions may only occur under terms and circumstances, including credit standards, that in good faith would be offered to or would apply to non-affiliated companies.

In accordance with banking regulations, the Bank may make loans to its and the Company's directors, executive officers, and 10% stockholders, as well as to entities controlled by them, subject to specific federal and state limits. Among other things, these loans must (a) be made on terms that are substantially the same as, and follow credit underwriting procedures that are not less stringent

than, those prevailing for comparable transactions with unaffiliated persons and that do not involve more than the normal risk of repayment or present other unfavorable features and (b) not exceed certain limitations on the amount of credit extended to such persons, individually and in the aggregate, which limits are based, in part, on the amount of the Bank's capital. In addition, extensions of credit in excess of certain limits must be approved by the Bank's Board of Directors. However, the Bank may make loans to executive officers, directors and principal stockholders on preferential terms, provided the extension of credit is made pursuant to a benefit or compensation program of the Bank that is widely available to employees of the Bank or its affiliates and does not give preference to any insider over other employees of the Bank or affiliate. The Bank has no such benefit or compensation programs.

ENFORCEMENT. The FDIC and the Banking Department have enforcement authority over the Bank. The Superintendent may order the Bank to appear and explain an apparent violation of law, to discontinue unauthorized or unsafe practices and to keep prescribed books and accounts. If any director or officer of the Bank has violated any law, or has continued unauthorized or unsafe practices in conducting the business of the Bank after having been notified by the Superintendent to discontinue such practices, the New York Banking Board may remove the individual from office after notice and an opportunity to be heard. The Superintendent also may take over control of the Bank under specified statutory criteria.

The FDIC's enforcement authority includes, among other things, the ability to assess civil money penalties, to issue cease and desist orders and to remove directors and officers. As indicated above, the FDIC is required to take prompt action to correct deficiencies in banks which do not satisfy specified FDIC capital ratio requirements. Dividends, other capital distributions or the payment of management fees to any controlling person are prohibited if, following such distribution or payment, a bank would be undercapitalized. An undercapitalized bank must file a plan to restore its capital within 45 days after being notified that it is undercapitalized. Undercapitalized, significantly undercapitalized and critically undercapitalized institutions are subject to increasing prohibitions on permitted activities, and increasing levels of regulatory supervision, based upon the severity of their capital problems. The FDIC is required to monitor closely the condition of an undercapitalized bank. Enforcement action taken by the FDIC can escalate to the appointment of a conservator or receiver of a critically undercapitalized bank.

INSURANCE OF ACCOUNTS. Deposit insurance premiums payable to the FDIC are based upon the perceived risk of the institution to the FDIC insurance fund. The FDIC assigns an institution to one of three capital categories: (a) well capitalized, (b) adequately capitalized or (c) undercapitalized. The FDIC also assigns an institution to one of three supervisory categories based on an evaluation by the institution's primary federal regulator and information that the FDIC considers relevant to the institution's financial condition and the risk posed to the deposit insurance funds. Deposit insurance premiums depend on an institution's capital and supervisory categories. At present, the Bank pays no deposit insurance premium based upon its risk-based categorization.

However, the Bank must pay a share of the cost of the bonds issued in the late 1980s to recapitalize the now defunct Federal Savings and Loan Insurance Corporation. The Bank must pay an annual assessment for this purpose, which for fiscal 2007 and 2006 was equal to 0.0122% and 0.0127%, respectively, of its insured deposits and which is recorded as a deposit insurance premium expense for financial statement purposes. Beginning in 2008, the assessment was revised to 0.0507% of the Bank's insured deposits.

RESERVE REQUIREMENTS. The Bank must maintain non-interest-earning reserves against its transaction accounts (primarily NOW and regular checking accounts). The Bank is generally able to satisfy reserve requirements with cash on hand and other non-interest bearing deposits which it maintains for other purposes, so the reserve requirements do not impose a material financial burden on the Bank.

GOVERNMENTAL POLICIES. Our earnings are significantly affected by the monetary and fiscal policies of governmental authorities, including the Federal Reserve. Among the instruments of monetary policy used by the Federal Reserve

to implement these objectives are open-market operations in U.S. Government securities and Federal funds, changes in the discount rate on member bank borrowings and changes in reserve requirements against member bank deposits. These instruments of monetary policy are used in varying combinations to influence the overall level of bank loans, investments and deposits, and the interest rates charged on loans and paid for deposits. The Federal Reserve frequently uses these instruments of monetary policy, especially its open-market operations and the discount rate, to influence the level of interest rates and to affect the strength of the economy, the level of inflation or the price of the dollar in foreign exchange markets. The monetary policies of the Federal Reserve have had a significant effect on the operating results of banking institutions in the past and are expected to continue to do so in the future. It is not possible to predict the nature of future changes in monetary and fiscal policies, or the effect which they may have on our business and earnings.

PERSONAL HOLDING COMPANY STATUS. For the fiscal years ended December 31, 2007, 2006 and 2005, the Company has been deemed to be a Personal Holding Company (a "PHC"), as defined in the Internal Revenue Code. As a PHC, we may be required to pay an additional income tax or issue a dividend to our shareholders in an amount based upon the PHC Internal Revenue Code formulas, which is primarily based upon net income. No such dividend was required to be paid in fiscal 2007, 2006 and 2005. (See Dividends in Item 5).

EMPLOYEES. On March 21, 2008, Berkshire had one full time employee and the Bank employed approximately 100 full time and 5 part time employees. The Bank's employees are not represented by a collective bargaining unit, and the Bank considers its relationship with its employees to be good.

ITEM 1A. RISK FACTORS.

Our business faces significant risks. These risks include those described below and may include additional risks and uncertainties not presently known to us or that we currently deem immaterial. Our business, financial condition and results of operations could be materially adversely affected by any of these risks, and the trading price of our common stock could decline.

WE OPERATE IN THE HIGHLY COMPETITIVE BANKING INDUSTRY AND THERE CAN BE NO ASSURANCE THAT WE WILL BE ABLE TO COMPETE SUCCESSFULLY.

Our ability to maintain our history of strong financial performance and return on investment to shareholders may depend in part on our ability to expand our scope of available financial services as needed to meet the needs and demands of our customers. Our business model focuses on using superior customer service to provide traditional banking services to a growing customer base. However, we operate in an increasingly competitive environment in which our competitors now include securities dealers, brokers, mortgage bankers, investment advisors and finance and insurance companies who seek to offer one-stop financial services to their customers that may include services that we have not been able or allowed to offer to our customers in the past. This increasingly competitive environment is primarily a result of changes in regulation, changes in technology and product delivery systems and the accelerating pace of consolidation among financial services providers. We cannot assure you that we will be able to continue to compete successfully in this environment without expanding the scope of financial services we provide, or that if we need to expand the scope of services that we provide, that we will be able to do so successfully.

OUR FUTURE SUCCESS DEPENDS ON OUR ABILITY TO COMPETE EFFECTIVELY IN A HIGHLY COMPETITIVE MARKET AND GEOGRAPHIC AREA.

We face substantial competition in all phases of our operations from a variety of different competitors. We encounter competition from other commercial banks, savings and loan associations, mutual savings banks, credit unions and other financial institutions. Our competitors, including credit unions, consumer finance companies, factors, insurance companies and money market mutual funds, compete with lending and deposit-gathering services offered by us. There is very strong competition for financial services in the New York state areas in which we currently conduct our business. This geographic area includes offices of many of the largest financial institutions in the world. Many of those competing institutions have much greater financial and marketing resources than we have.

9

Due to their size, many competitors can achieve larger economies of scale and as a result may offer a broader range of products and services than we do. If we are unable to offer competitive products and services, our earnings may be negatively affected. Some of the financial services organizations with which we compete are not subject to the same degree of regulation as is imposed on bank holding companies like ourselves and on federally insured financial institutions like our banking subsidiary, The Berkshire Bank. As a result, these nonbank competitors have certain advantages over us in accessing funding and in providing various services. The banking business in our current primary market area is very competitive, and the level of competition we face may increase further, which may limit our asset growth and profitability.

ECONOMIC CONDITIONS EITHER NATIONALLY OR LOCALLY IN AREAS IN WHICH OUR OPERATIONS ARE CONCENTRATED MAY BE LESS FAVORABLE THAN EXPECTED.

Deterioration in local, regional, national or global economic conditions could result in, among other things, an increase in loan delinquencies, a decrease in property values, a change in housing turnover rate or a reduction in the level of bank deposits. Particularly, a weakening of the real estate or employment market in our primary market areas could result in an increase in the number of borrowers who default on their loans and a reduction in the value of the collateral securing their loans, which in turn could have an adverse effect on our profitability. Substantially all of our real estate loans are collateralized by properties located in these market areas, and substantially all of our loans are made to borrowers who live in and conduct business in these market areas. Any material economic deterioration in these market areas could have an adverse impact on our profitability.

CHANGES IN INTEREST RATES COULD REDUCE OUR INCOME AND CASH FLOWS.

Our income and cash flow and the value of our assets and liabilities depend to a great extent on the difference between the interest rates earned on interest-earning assets such as loans and investment securities, and the interest rates paid on interest-bearing liabilities such as deposits and borrowings. These rates are highly sensitive to many factors which are beyond our control, including general economic conditions and policies of various governmental and regulatory agencies, in particular, the Board of Governors of the Federal Reserve System. Changes in monetary policy, including changes in interest rates, will influence the origination of loans, the returns on our portfolio of investment securities and the amounts paid on deposits. If the rate of interest we pay on deposits and other borrowings increases more than the rate of interest we earn on loans and other investments, our net interest income, and therefore our earnings, could be adversely affected. Our earnings could also be adversely affected if the rates on our loans and other investments fall more quickly than those on our deposits and other borrowings.

DUE TO THE RECENT DOWNTURN IN THE MARKET, CERTAIN OF THE INVESTMENT SECURITIES WE OWN MAY TAKE LONGER TO AUCTION THAN INITIALLY ANTICIPATED.

Our portfolio of investment securities includes marketable investment grade auction rate securities. Recently, certain auction rate securities failed to auction due to market imbalances. As a result of this failure, the fair value of these securities, while maintaining their investment grade rating and interest payments, could be negatively impacted in the future. We have the ability to hold these available for sale securities to maturity, (predominately 20 years after December 31, 2007) thereby recovering our investment. While we believe that such negative impact would be temporary due to market conditions and that our carrying values are appropriate, there are no assurances that a successful auction will occur or that we can sell these securities outside the auction process, if necessary, without sustaining a loss.

WE OPERATE IN A HIGHLY REGULATED ENVIRONMENT; CHANGES IN LAWS AND REGULATIONS AND ACCOUNTING PRINCIPLES MAY ADVERSELY AFFECT US.

We are subject to extensive state and federal regulation, supervision, and legislation which govern almost all aspects of our operations. These laws may change from time to time and are primarily intended for the protection of customers, depositors, and the deposit insurance funds. The impact of any changes to these laws may negatively impact our ability to expand our services and to increase the value of our business. Regulatory authorities have extensive discretion in the exercise of their supervisory and enforcement powers. They may,

10

among other things, impose restrictions on the operation of a banking

institution, the classification of assets by such institution and such institution's allowance for loan losses. Regulatory and law enforcement authorities also have wide discretion and extensive enforcement powers under various consumer protection, civil rights and other laws, including the Gramm-Leach-Blilely Act, the Bank Secrecy Act, the Truth-in-Lending Act, the Equal Credit Opportunity Act, the Fair Housing Act and the Real Estate Settlement Procedures Act. These laws also permit private individual and class action lawsuits and provide for the recovery of attorneys fees in certain instances. Any changes to these laws or any applicable accounting principles may negatively impact our results of operations and financial condition. While we cannot predict what effect any presently contemplated or future changes in the laws or regulations or their interpretations would have, these changes could be materially adverse to our investors and stockholders.

WE ARE REQUIRED TO MAINTAIN AN ALLOWANCE FOR LOAN LOSSES. THESE RESERVES ARE BASED ON MANAGEMENT'S JUDGMENT AND MAY HAVE TO BE ADJUSTED IN THE FUTURE. ANY ADJUSTMENT TO THE ALLOWANCE FOR LOAN LOSSES, WHETHER DUE TO REGULATORY CHANGES, ECONOMIC CONDITIONS OR OTHER FACTORS, MAY AFFECT OUR FINANCIAL CONDITION AND EARNINGS.

We maintain an allowance for loan losses at a level believed adequate by management to absorb losses specifically identifiable and inherent in the loan portfolio. In conjunction with an internal loan review function that operates independently of the lending function, management monitors the loan portfolio to identify risks on a timely basis so that an appropriate allowance can be maintained. Based on an evaluation of the loan portfolio, management presents a periodic review of the loan loss reserve to the board of directors of the Bank, indicating any changes in the reserve since the last review and any recommendations as to adjustments in the reserve. In making its evaluation, in addition to the factors discussed below, management considers the results of recent regulatory examinations, which typically include a review of the allowance for loan losses as an integral part of the examination process.

In establishing the allowance, management evaluates individual large classified loans and nonaccrual loans, and determines an aggregate reserve for those loans based on that review. An allowance for the remainder of the loan portfolio is also determined based on historical loss experience within the components of the portfolio. These allocations may be modified if current conditions indicate that loan losses may differ from historical experience, based on economic factors and changes in portfolio mix and volume.

In addition, a portion of the allowance is established for losses inherent in the loan portfolio which have not been identified by the more quantitative processes described above. This determination inherently involves a higher degree of subjectivity, and considers risk factors that may not have yet manifested themselves in historical loss experience. Those factors include changes in levels and trends of charge-offs, delinquencies, and nonaccrual loans, trends in volume and terms of loans, changes in underwriting standards and practices, portfolio mix, tenure of loan officers and management, entrance into new geographic markets, changes in credit concentrations, and national and local economic trends and conditions. While the allowance for loan losses is maintained at a level believed to be adequate by management for estimated losses in the loan portfolio, determination of the allowance is inherently subjective, as it requires estimates, all of which may be susceptible to significant change. Changes in these estimates may impact the provisions charged to expense in future periods. Federal and state regulatory authorities, as an integral part of their examination process, review our loans and allowance for loan losses. We cannot assure you that we will not increase the allowance for loan losses or the regulators will not require us to increase this allowance. Either of these occurrences could negatively impact Berkshire Bancorp's results of operations.

IT MAY BE DIFFICULT FOR A THIRD PARTY TO ACQUIRE US AND THIS COULD DEPRESS OUR

COMMON STOCK PRICE.

Under our amended and restated certificate of incorporation, we have authorized 2,000,000 shares of preferred stock, which the board of directors may issue with terms, rights, preferences and designations as the board of directors may determine and without any vote of the shareholders, unless otherwise required by law. Issuing the preferred stock, depending upon the rights, preferences and

designations set by the board of directors, may delay, deter, or prevent a change in control of the Company.

In addition, we have authorized 10,000,000 shares of common stock of which approximately 7,700,000 shares have been issued and approximately 7,000,000 shares are outstanding. The price of our common stock may be volatile at times since our common stock is thinly traded and one individual owns or controls more than 50% of our outstanding shares. It may be difficult for a stockholder to sell a significant number of shares at a time and at a price of their choosing or for a third party to purchase sufficient shares on the open market to cause a change in control of the Company, all of which could depress the price of Berkshire Bancorp's common stock.

In addition, federal and state banking laws may restrict the ability of the stockholders to approve a merger or business combination or obtain control of the Company. This may tend to make it more difficult for shareholders to replace existing management or may prevent shareholders from receiving a premium for their shares of our common stock.

OUR COMMON STOCK IS NOT INSURED BY ANY GOVERNMENTAL AGENCY AND, THEREFORE, INVESTMENT IN THEM INVOLVES RISK.

Our securities are not deposit accounts or other obligation of any bank, and are not insured by the FDIC, or any other governmental agency, and are subject to investment risk, including the possible loss of principal.

ITEM 1B. UNRESOLVED STAFF COMMENTS.

Not Applicable

ITEM 2. PROPERTIES.

The following are Berkshire's and the Bank's principal facilities as of March 21, 2008:

Location	Operations	Approximate Floor Area (Sq. Ft.)	Approximate Annual Rent	Lease Expiration
New York, NY	Executive Offices	1,500	$ 18,000	(1)(3)
New York, NY	Main Bank Office and Bank Branch	9,729	Owned	March 2013
Brooklyn, NY	Bank Branch	4,500	$ 200,418	March 2013
Brooklyn, NY	Bank Branch	2,866	$ 59,130	March 2013
Brooklyn, NY	Bank Branch	2,592	$ 108,212	December 2012

Brooklyn, NY	Bank Branch	1,640	$ 72,000	June 2015
New York, NY	Bank Branch	9,924	$ 353,315	June 2010 (2)(3)
New York, NY	Bank Branch	3,300	$ 60,000	November 2016 (2)(3)
Goshen, NY	Bank Branch	10,680	Owned	
Harriman, NY	Bank Branch	1,623	Owned	
Bloomingburg, NY	Bank Branch	1,530	$ 20,871	August 2010
Ridgefield, NJ	Bank Branch	6,120	Owned	

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(1) Rented on a month to month basis from a company affiliated with Mr. Moses Marx, a director of the Company.

(2) Leased from a company affiliated with Mr. Marx, a director of the Company.

(3) Management believes the annual rent paid is comparable to the annual rent that would be paid to non-affiliated parties in a similar commercial transaction for similar commercial space.

ITEM 3. LEGAL PROCEEDINGS.

In the ordinary course of operations, the Bank is a party to routine litigation involving claims incidental to its banking business. Management believes that no current litigation, threatened or pending, to which we or our assets are a party, poses a substantial likelihood of potential loss or exposure which would have a material adverse effect on the financial condition or results of our operations.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

Not Applicable.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

The Company's Common Stock trades on the Nasdaq Global Market under the symbol BERK. The following table sets forth, for the periods indicated, the high and low sales prices for the Company's Common Stock as reported by NASDAQ.

FISCAL YEAR ENDED DECEMBER 31, 2007	HIGH	LOW
January 1, 2007 to March 31, 2007	16.60	15.54
April 1, 2007 to June 30, 2007	16.34	14.90
July 1, 2007 to September 30, 2007	18.23	14.86
October 1, 2007 to December 31, 2007	16.49	14.89

FISCAL YEAR ENDED DECEMBER 31, 2006	HIGH	LOW
January 1, 2006 to March 31, 2006	17.35	14.82
April 1, 2006 to June 30, 2006	17.23	15.18
July 1, 2006 to September 30, 2006	17.00	15.31
October 1, 2006 to December 31, 2006	17.12	15.14

As of the close of business on March 20, 2008, there were 1,035 holders of record of the Company's Common Stock.

DIVIDENDS

For the fiscal years ended December 31, 2007, 2006 and 2005, the

Company has been deemed to be a PHC, as defined in the Internal Revenue Code. As a PHC, we may be required to pay an additional income tax or issue a dividend to our shareholders in an amount based upon applicable Internal Revenue Code formulas, which is primarily based upon net income. No such dividend was required to be paid in fiscal 2007, 2006 and 2005.

On March 23, 1999, the Board of Directors adopted a policy of paying regular cash dividends in respect of the Common Stock of the Company, payable in equal semi-annual installments. Pursuant to said policy, the Board of Directors declared and the Company paid cash dividends as follows:

DECLARATION DATE	RECORD DATE	PAYMENT DATE	PER SHARE AMOUNT
March 21, 2005	April 22, 2005	April 29, 2005	$.07
October 7, 2005	October 21, 2005	October 28, 2005	$.08
March 9, 2006	April 18, 2006	April 27, 2006	$.08
October 10, 2006	October 20, 2006	October 27, 2006	$.08
April 2, 2007	April 18, 2007	April 26, 2007	$.09
October 3, 2007	October 18, 2007	October 25, 2007	$.09

The declaration, payment and amount of such dividends in the future are within the discretion of the Board of Directors and will depend upon our earnings, capital requirements, financial condition and other relevant factors.

On May 15, 2003, The Company's Board of Directors authorized the purchase of up to an additional 450,000 shares of its Common Stock in the open market, from time to time, depending upon prevailing market conditions, thereby increasing the maximum number of shares which may be purchased by the Company from 1,950,000 shares of Common Stock to 2,400,000 shares of Common Stock. Since 1990 through December 31, 2006, the Company has purchased a total of 1,898,909 shares of its Common Stock. During fiscal year 2007 we did not purchase any shares, and at December 31, 2007 there were 501,091 shares of Common Stock which may yet be purchased under our stock repurchase plan.

EQUITY COMPENSATION PLANS

See Part III, Item 12 for information concerning the Company's equity compensation plans.

ITEM 6. SELECTED FINANCIAL DATA

Not Applicable

ITEM 7. MANAGEMENTS' DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion and analysis is intended to provide a better understanding of the consolidated financial condition and results of operations of Berkshire Bancorp Inc. and subsidiaries for the fiscal years ended December 31, 2007, 2006 and 2005. All references to earnings per share, unless stated otherwise, refer to earnings per diluted share. The discussion should be read in conjunction with the consolidated financial statements and related notes (Notes

located in Item 8 herein). Reference is also made to Part I, Item 1 "Business" herein.

SEGMENTS

Management has determined that the Company through its wholly owned bank subsidiary, the Bank, operates in one business segment, community banking. The Bank's principal business activity consists of gathering deposits from the general public and investing those deposits in residential and commercial mortgage loans and commercial non-mortgage loans, both unsecured and secured by personal property. In addition, the Bank invests those deposits in debt obligations issued by the U.S. Government, its agencies, business corporations and mortgage-backed securities.

GENERAL

TRUST PREFERRED SECURITIES. As of May 18 2004, the Company established BCTI. The Company owns all the common capital securities of BCTI. BCTI issued $15.0 million of preferred capital securities to investors in a private transaction and invested the proceeds, combined with the proceeds from the sale of BCTI's common capital securities, in the Company through the purchase of $15.464 million aggregate principal amount of the Floating Rate Junior Subordinated Debentures issued by the Company. The 2004 Debentures, the sole assets of BCTI, mature on July 23, 2034 and bear interest at a floating rate, three month LIBOR plus 2.70%, currently 7.85%.

On April 1, 2005, the Company established BCTII. The Company owns all the common capital securities of BCTII. BCTII issued $7.0 million of preferred capital securities to investors in a private transaction and invested the proceeds, combined with the proceeds from the sale of BCTII's common capital securities, in the Company through the purchase of $7.217 million aggregate principal amount of the 2005 Debentures issued by the Company. The 2005 Debentures, the sole assets of BCTII, mature on May 23, 2035 and bear interest at a floating rate, three month LIBOR plus 1.95%, currently 6.96%. See Note A of Notes to Consolidated Financial Statements for a further discussion of Trust Preferred Securities.

BRANCH PURCHASE

In September 2005, the Bank entered into an Agreement with Oritani, a New Jersey Chartered Savings Bank. Pursuant to the Agreement, which closed on May 12, 2006, the Bank (i) assumed certain commercial checking account deposit liabilities and (ii) purchased certain fixed assets and the real property of this Oritani bank branch located in Ridgefield, New Jersey for a cash purchase price of $850,000. Following the closing of the transaction, the Bank opened a branch of The Berkshire Bank at the Ridgefield, New Jersey location.

NEW SUBSIDIARY

In August 2005, the Bank formed Berkshire 1031, a wholly owned limited liability company. Berkshire 1031 will act as a qualified intermediary in connection with tax free exchanges under Section 1031 of the Internal Revenue Code of 1986, as amended. A qualified intermediary is an individual or business entity that assists owners of property who wish to exchange their property for property of a "like-kind" in a transaction that is tax free in whole or part for federal (and in some cases state) income tax purposes. In accordance with detailed procedures set forth in federal income tax regulations, Berkshire 1031

will assist the owner in the sale of the owner's property and the purchase of

replacement property so that the transaction qualifies as a non-taxable exchange of property.

CRITICAL ACCOUNTING POLICIES, JUDGMENTS AND ESTIMATES

The accounting and reporting policies of the Company conform with accounting principles generally accepted in the United States of America and general practices within the financial services industry. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and the assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates.

The Company considers that the determination of the allowance for loan losses involves a higher degree of judgment and complexity than any of its other significant accounting policies. The allowance for loan losses is calculated with the objective of maintaining a reserve level believed by management to be sufficient to absorb estimated credit losses. Management's determination of the adequacy of the allowance is based on periodic evaluations of the loan portfolio and other relevant factors. However, this evaluation is inherently subjective as it requires material estimates, including, among others, expected default probabilities, loss given default, the amounts and timing of expected future cash flows on impaired loans, mortgages, and general amounts for historical loss experience. The process also considers economic conditions, uncertainties in estimating losses and inherent risks in the loan portfolio. All of these factors may be susceptible to significant change. To the extent actual outcomes differ from management estimates, additional provisions for loan losses may be required that would adversely impact earnings in future periods.

With the adoption of Statement of Financial Accounting Standards ("SFAS") No. 142 ("SFAS No. 142") on January 1, 2002, the Company discontinued the amortization of goodwill resulting from acquisitions. Goodwill is now subject to impairment testing at least annually to determine whether write-downs of the recorded balances are necessary. The Company tests for impairment based on the goodwill maintained at the Bank. A fair value is determined for each reporting unit based on at least one of three various market valuation methodologies. If the fair values of the reporting units exceed their book values, no write-down of recorded goodwill is necessary. If the fair value of the reporting unit is less, an expense may be required on the Company's books to write down the related goodwill to the proper carrying value. As of December 31, 2007, the Company completed its annual testing, which determined that no impairment charge was necessary.

The Company recognizes deferred tax assets and liabilities for the future tax effects of temporary differences, net operating loss carryforwards and tax credits. Deferred tax assets are subject to management's judgment based upon available evidence that future realization is more likely than not. If management determines that the Company may be unable to realize all or part of net deferred tax assets in the future, a direct charge to income tax expense may be required to reduce the recorded value of the net deferred tax asset to the expected realizable amount.

DISCUSSION OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

FISCAL YEAR ENDED DECEMBER 31, 2007 COMPARED TO FISCAL YEAR ENDED DECEMBER 31, 2006. Net income was $5.35 million, or $.76 per diluted share, for the fiscal year ended December 31, 2007, compared to $4.88 million, or $.70 per diluted share, for the fiscal year ended December 31, 2006. Net loans and total assets increased by approximately 17% and 18%, respectively, and investment securities increased by approximately 16%. Stockholders' equity increased by approximately 7% to $124.26 million in fiscal 2007 from $115.78 million in fiscal 2006.

	FISCAL YEAR ENDED DECEMBER 31,		
	2007	2006	% INC/(DEC)
	(In millions, except per share data and percentages)		
TOTAL ASSETS	$1,120.5	$948.7	18%
Loans, net	430.6	367.2	17%
Investment Securities	599.4	515.2	16%
TOTAL LIABILITIES	996.3	832.9	20%
Deposits	853.2	681.5	25%
Borrowings	131.1	138.1	(5)%
STOCKHOLDERS' EQUITY	124.3	115.8	7%
TOTAL INCOME	60.2	51.9	16%
Interest Income	58.5	48.2	21%
TOTAL EXPENSE	52.1	42.8	22%
Interest Expense	37.8	29.2	29%
Net Interest Income	20.7	19.0	9%
NET INCOME	5.4	4.9	10%
Diluted Income Per Share	.76	.70	9%
BANK BRANCHES	12	11	-

FISCAL YEAR ENDED DECEMBER 31, 2006 COMPARED TO FISCAL YEAR ENDED DECEMBER 31, 2005. Net income was $4.88 million, or $.70 per diluted share, for the fiscal year ended December 31, 2006, compared to $5.54 million, or $.80 per diluted share, for the fiscal year ended December 31, 2005. Net loans increased by approximately 20%. Investment securities and total assets decreased by approximately 14% and 3%, respectively.

	FISCAL YEAR ENDED DECEMBER 31,		
	2006	2005	% INC/(DEC)

	(In millions, except per share data and percentages)		
TOTAL ASSETS	$948.7	$977.7	(3)%
Loans, net	367.2	305.9	20%
Investment Securities	515.2	600.0	(14)%
TOTAL LIABILITIES	832.9	868.7	(4)%
Deposits	681.5	680.3	0%
Borrowings	138.1	178.9	(23)%
STOCKHOLDERS' EQUITY	115.8	109.0	6%
TOTAL INCOME	51.9	46.3	12%
Interest Income	48.2	45.1	7%
TOTAL EXPENSE	42.8	35.5	21%
Interest Expense	29.2	22.4	30%
Net Interest Income	19.0	22.7	(16)%
NET INCOME	4.9	5.5	(11)%
Diluted Income Per Share	.70	.80	(13)%
BANK BRANCHES	11	10	-

NET INTEREST INCOME

Net interest income, represents the difference between total interest income earned on earning assets and total interest expense paid on interest-bearing liabilities. The amount of interest income is dependent upon many factors including: (i) the amount of interest-earning assets that the Company can maintain based upon its funding sources; (ii) the relative amounts of interest-earning assets versus interest-bearing liabilities; and (iii) the difference between the yields earned on those assets and the rates paid on those liabilities. Non-performing loans adversely affect net interest income because they must still be funded by interest-bearing liabilities, but they do not provide interest income. Furthermore, when we designate an asset as non-performing, all interest which has been accrued but not actually received is deducted from current period income, further reducing net interest income.

17

The Company's average balances, interest, and average yields are set forth on the following table (in thousands, except percentages):

	TWELVE MONTHS ENDED DECEMBER 31, 2007			TWEL DEC
	AVERAGE BALANCE	INTEREST AND DIVIDENDS	AVERAGE YIELD/RATE	AVERAGE BALANCE
INTEREST-EARNING ASSETS:				

Loans (1)	$ 389,520	$ 29,804	7.65%	$ 327,210
Investment securities	558,742	27,178	4.86	550,443
Other (2)(5)	31,678	1,553	4.90	8,509
Total interest-earning assets	979,940	58,535	5.97	886,162
Noninterest-earning assets	46,070		----	46,882
Total Assets	$1,026,010			$ 933,044
INTEREST-BEARING LIABILITIES:				
Interest bearing deposits	291,049	10,338	3.55	206,745
Time deposits	449,754	21,745	4.83	410,729
Other borrowings	103,112	5,710	5.54	144,722
Total interest-bearing liabilities	843,915	37,793	4.48	762,196
Demand deposits	50,647			47,890
Noninterest-bearing liabilities	12,285			9,731
Stockholders' equity (5)	119,163			113,227
Total liabilities and stockholders' equity	$1,026,010			$ 933,044
Net interest income		$ 20,742		
Interest-rate spread (3)			1.49%	
Net interest margin (4)			2.12%	
Ratio of average interest-earning assets to average interest bearing liabilities	1.16			1.16

	DECEMBER 31, 2005		
	AVERAGE BALANCE	INTEREST AND DIVIDENDS	AVERAGE YIELD/RATE
INTEREST-EARNING ASSETS:			
Loans (1)	$ 287,178	$ 19,399	6.76%
Investment securities	648,829	25,355	3.91
Other (2)(5)	10,765	302	2.81
Total interest-earning assets	946,772	45,056	4.76
Noninterest-earning assets	44,497		----
Total Assets	$ 991,269		

INTEREST-BEARING LIABILITIES:			
Interest bearing deposits	264,130	4,639	1.76
Time deposits	338,834	9,552	2.82
Other borrowings	225,657	8,208	3.64
Total interest-bearing liabilities	828,621	22,399	2.70
Demand deposits	44,739		
Noninterest-bearing liabilities	8,310		
Stockholders' equity (5)	109,599		
Total liabilities and stockholders' equity	$ 991,269		
Net interest income		$ 22,657	
Interest-rate spread (3)			2.06%
Net interest margin (4)			2.39%
Ratio of average interest-earning assets to average interest bearing liabilities	1.14		

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(1) Includes nonaccrual loans.
(2) Includes interest-bearing deposits, federal funds sold and securities purchased under agreements to resell.
(3) Interest-rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest bearing liabilities.
(4) Net interest margin is net interest income as a percentage of average interest-earning assets.
(5) Average balances for Berkshire Bancorp Inc. (parent only) have been calculated on a monthly basis.

Changes in net interest income may also be analyzed by segregating the volume and rate components of interest income and interest expense. The following tables set forth certain information regarding changes in interest income and interest expense of the Company for the years indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in rate (change in rate multiplied by prior volume), (2) changes in volume (changes in volume multiplied by prior rate) and (3) changes in rate-volume (change in rate multiplied by change in volume) (in thousands):

TWELVE MONTHS ENDED DECEMBER 31, 2007
VERSUS
TWELVE MONTHS ENDED DECEMBER 31, 2006

	INCREASE (DECREASE) DUE TO		
	Rate	Volume	Total
Interest-earning assets:			
Loans	$ 1,228	$ 4,732	$ 5,960
Investment securities	2,777	374	3,151
Other	79	1,124	1,203
Total	4,084	6,230	10,314
Interest-bearing liabilities:			
Deposit accounts:			
Interest bearing deposits	2,461	2,594	5,055
Time deposits	2,717	1,752	4,469
Other borrowings	1,220	(2,137)	(917)
Total	6,398	2,209	8,607
Net interest income	$(2,314)	$ 4,021	$ 1,707

	TWELVE MONTHS ENDED DECEMBER 31, 2006 VERSUS TWELVE MONTHS ENDED DECEMBER 31, 2005 INCREASE (DECREASE) DUE TO		
	Rate	Volume	Total
Interest-earning assets:			
Loans	$ 1,600	$ 2,845	$ 4,445
Investment securities	2,723	(4,051)	(1,328)
Other	120	(72)	48
Total	4,443	(1,278)	3,165
Interest-bearing liabilities:			
Deposit accounts:			
Interest bearing deposits	1,802	(1,158)	644
Time deposits	5,400	2,324	7,724
Other borrowings	1,805	(3,386)	(1,581)
Total	9,007	(2,220)	6,787
Net interest income	$(4,564)	$ 942	$(3,622)

PROVISION FOR LOAN LOSSES.

The allowance for loan losses is the estimated amount considered necessary to cover credit losses inherent in the loan portfolio at the balance sheet date. The allowance is established through the provision for loan losses that is charged against income. In determining the allowance for loan losses, management makes significant estimates and therefore has identified the allowance as a critical accounting policy. The methodology for determining the allowance for loan losses is considered a critical accounting policy by management due to the high degree of judgment involved, the subjectivity of the assumptions utilized, and the potential for changes in the economic environment that could result in changes to the amount of the recorded allowance for loan losses.

The allowance for loan losses has been determined in accordance with accounting principles generally accepted in the United States of America, principally Statement of Financial Accounting Standard ("SFAS") No. 5, "Accounting for Contingencies" and SFAS No. 114, "Accounting by Creditors for Impairment of a Loan, an amendment to FASB Statements No. 5 and 15," as amended. Under the above accounting principles, we are required to maintain an allowance for probable losses at the balance sheet date. We are responsible for the timely and periodic determination of the amount of the allowance required. Management believes that the allowance for loan losses is adequate to cover specifically identifiable losses, as well as estimated losses inherent in our portfolio for which certain losses are probable but not specifically identifiable.

Management performs a quarterly evaluation of the adequacy of the allowance for loan losses. The analysis of the allowance for loan losses has two components: specific and general allocations. Specific allocations are made for loans determined to be impaired. Impairment is measured by determining the present value of expected future cash flows or, as a practical expedient for collateral-dependent loans, the fair value of the collateral adjusted for market conditions and selling expenses. The Bank considers its investment in one-to-four family real estate loans and consumer loans to be smaller balance homogeneous loans and therefore excluded from separate identification for evaluation of impairment. These homogeneous loan groups are evaluated for impairment on a collective basis under SFAS No. 5, "Accounting for Contingencies".

The general allocation is determined by segregating the remaining loans by type of loan, risk weighting (if applicable) and payment history. Management also analyzes historical loss experience, delinquency trends, general economic conditions, geographic concentrations, and industry and peer comparisons. This analysis establishes factors that are applied to the loan segments to determine the amount of the general allocations. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revisions based upon changes in economic and real estate market conditions. Actual loan losses may be significantly more than the allowance for loan losses management has established which could have a material negative effect on the Company's financial results.

On a quarterly basis, the Bank's management committee reviews the current status of various loan assets in order to evaluate the adequacy of the allowance for loan losses. In this evaluation process, specific loans are analyzed to determine their potential risk of loss. This process includes all loans, concentrating on non-accrual and classified loans. Each non-accrual or classified loan is evaluated for potential loss exposure. Any shortfall results in a recommendation of a specific allowance if the likelihood of loss is evaluated as probable. To determine the adequacy of collateral on a particular loan, an estimate of the fair market value of the collateral is based on the most current appraised value available. This appraised value is then reduced to

reflect estimated liquidation expenses.

The Company's primary lending emphasis has been the origination of commercial and residential mortgages and commercial and consumer loans and lines of credit. The bank also originates home equity loans and home equity lines of credit. These activities resulted in a loan concentration in commercial and residential mortgages. As a substantial amount of our loan portfolio is collateralized by real estate, appraisals of the underlying value of property securing loans are critical in determining the amount of the allowance required

for specific loans. Assumptions for appraisal valuations are instrumental in determining the value of properties. Overly optimistic assumptions or negative changes to assumptions could significantly impact the valuation of a property securing a loan and the related allowance determined. The assumptions supporting such appraisals are carefully reviewed by management to determine that the resulting values reasonably reflect amounts realizable on the related loans. Based on the composition of our loan portfolio, management believes the primary risks are increases in interest rates, a decline in the economy, generally, and a decline in real estate market values in the New York metropolitan area. Any one or combination of these events may adversely affect our loan portfolio resulting in increased delinquencies, loan losses and future levels of loan loss provisions. Management believes the allowance for loan losses reflects the inherent credit risk in our portfolio, the level of our non-performing loans and our charge-off experience.

Although management believes that we have established and maintained the allowance for loan losses at adequate levels, additions may be necessary if future economic and other conditions differ substantially from the current operating environment. Although management uses the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change. In addition, the Federal Deposit Insurance Corporation, New York State Banking Department, and other regulatory bodies, as an integral part of their examination process, will periodically review our allowance for loan losses. Such agencies may require us to recognize adjustments to the allowance based on its judgments about information available to them at the time of their examination.

For the fiscal years ended December 31, 2007 and 2006, we charged-off loans of zero and $42,000, respectively, and recovered loans of $56,000 and $137,000, respectively. All amounts recovered in fiscal 2007 and 2006 were returned to the allowance for loan losses.

RESULTS OF OPERATIONS FISCAL YEAR ENDED DECEMBER 31, 2007 COMPARED TO FISCAL YEAR ENDED DECEMBER 31, 2006.

GENERAL. References to per share amounts below, unless stated otherwise, refer to diluted shares.

NET INCOME. Net income for the fiscal year ended December 31, 2007 was $5.35 million, or $.76 per share, as compared to $4.88 million, or $.70 per share, for the fiscal year ended December 31, 2006.

The Company's net income is largely dependent on interest rate levels, the demand for the Company's loan and deposit products and the strategies employed to manage the interest rate and other risks inherent in the banking business. The difference between the yield on short-term, 3 month U.S. Treasury Notes, and long-term, 10 year U.S. Treasury Bonds, referred to as the yield curve is at historic lows. Inflation fighting actions taken by the Federal Reserve Board during 2007 have moved short-term rates up while long-term rates have remained relatively flat. The Company's rising cost of funds in 2007, the rates paid on deposits and borrowings, has not been matched by the ability to safely increase the yields on interest-earning assets.

NET INTEREST INCOME. The Company's primary source of revenue is net interest income, or the difference between interest income on earning assets, such as loans and investment securities, and interest expense on interest-bearing liabilities such as deposits and borrowings.

For the fiscal year ended December 31, 2007, net interest income increased by approximately $1.70 million to $20.74 million from $19.04 million for the fiscal year ended December 31, 2006. The year over year increase in net interest income was the result of the $93.78 million increase in the average amount of total interest-earning assets, including $62.31 million increase in the average amount of higher yielding loans as a percentage of total interest-earning assets, the 53 basis point increase in the average yields earned on total interest-earning assets and the $41.61 million decrease in the average amount of borrowed funds during fiscal 2007 compared to 2006. Partially offsetting these factors was the $123.60 million increase in interest-bearing and time deposits, and the 65 basis point increase in the average rates paid on the average amount of total interest-bearing liabilities during fiscal 2007 compared to fiscal 2006.

The Company's interest-rate spread, the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities, narrowed by 12 basis points to 1.49% during fiscal 2007 from 1.61% during fiscal 2006.

NET INTEREST MARGIN. Net interest margin declined by 3 basis points to 2.12% during fiscal 2007 from 2.15% during fiscal 2006. We seek to secure and retain customer deposits with competitive products and rates, and to make strategic use of the prevailing interest rate environment to borrow funds at what we believe to be attractive rates. We invest such deposits and borrowed funds in a prudent mix of fixed rate and adjustable rate loans, investment securities and short-term interest-earning assets which provided an aggregate average yield of 5.97% and 5.44% in fiscal 2007 and 2006, respectively. The small decrease in net interest margin is primarily due to the substantial increase in the average amount of total interest-earning assets during the fiscal year ended December 31, 2007.

The average amount of loans increased by $62.31 million to $389.52 million during fiscal 2007 from $327.21 million during fiscal 2006, and the average yield on such loans increased by 36 basis points to 7.65% in fiscal 2007 from 7.29% in fiscal 2006. The average amount of investment securities increased by $8.30 million to $558.74 million in fiscal 2007 from $550.44 million in fiscal 2006. The average yield on investment securities improved by 49 basis points, to 4.86% in 2007 from 4.37% in 2006. The average amount of other interest-earning assets, primarily cash and short-term investments, increased by $23.16 million to $31.68 million in 2007 from $8.52 million in 2006 and returned an average yield of 4.90% and 4.11% during the fiscal years ended December 31,

2007 and 2006, respectively.

INTEREST INCOME. Total interest income for the fiscal year ended December 31, 2007 increased by $10.32 million, or 21.42%, to $58.54 million from $48.22 million for the fiscal year ended December 31, 2006. The increase in interest income in fiscal 2007 was primarily due to the increase in the average yields earned on interest-earning assets and the increase in the average amount of total interest-earning assets. Loans contributed $29.80 million of interest income in fiscal 2007, an increase of $5.96 million from the $23.84 million of interest income contributed in fiscal 2006. Investment securities contributed $27.18 million of interest income in fiscal 2007, a increase of $3.15 million from the $24.03 million of interest income earned on securities in fiscal 2006.

	FISCAL 2007		FISCAL 2006	
	INTEREST INCOME	% OF TOTAL	INTEREST INCOME	% OF TOTAL
	(In thousands, except percentages)			
Loans	$29,804	50.92%	$23,844	49.45%
Investment Securities	27,178	46.43	24,027	49.82
Other	1,553	2.65	350	0.73
Total Interest Income	$58,535	100.00%	$48,221	100.00%

Loans, which are inherently risky and therefore command a higher return than our conservative portfolio of investment securities, grew to 39.75% of our total average interest-earning assets in fiscal 2007 from 36.92% in fiscal 2006. While we actively seek to originate new loans with qualified borrowers who meet the Bank's underwriting standards, our long-term strategy has been to maintain those standards, sacrificing some current income to avoid possible large future losses in the loan portfolio.

	FISCAL 2007		FISCAL 2006	
	AVERAGE AMOUNT	% OF TOTAL	AVERAGE AMOUNT	% OF TOTAL
	(In thousands, except percentages)			
Loans	$389,520	39.75%	$327,210	36.92%
Investment Securities	558,742	57.02	550,443	62.12
Other	31,678	3.23	8,509	.96
Total Interest-Earning Assets	$979,940	100.00%	$886,162	100.00%

INTEREST EXPENSE. Total interest expense for the fiscal year ended December 31, 2007 increased by $8.60 million, or 29.46%, to $37.79 million from $29.19 million for the fiscal year ended December 31, 2006. The increase in interest expense was primarily due to the increase in the average rate paid on such liabilities, 4.48% and 3.83% in fiscal years 2007 and 2006, respectively, and the $81.72 million increase in the average amount of total interest-bearing liabilities during fiscal year 2007. Partially offsetting these factors was the $41.61 million decrease in the average amount of other borrowings which carry the highest average rate of all interest-bearing liabilities. As short-term rates moved higher during fiscal year 2007, interest expense increased as we priced our deposit products to meet the competition and the adjustable rates paid on other borrowings increased as well. In April 2005 and May 2004, we sold $7.22 million and $15.46 million, respectively, of floating rate junior

subordinated debentures which mature in 2035 and 2034, respectively. The net proceeds of said sales were used to augment the Bank's capital. The interest expense on these debentures, which is included in other borrowings, was $1.83 million and $1.77 million during fiscal 2007 and 2006, respectively.

	FISCAL 2007		FISCAL 2006	
	INTEREST EXPENSE	% OF TOTAL	INTEREST EXPENSE	% OF TOTAL
	(In thousands, except percentages)			
Interest-Bearing Deposits	$ 10,338	27.35%	$ 5,283	18.10%
Time Deposits	21,745	57.54	17,276	59.19
Other Borrowings	5,710	15.11	6,627	22.71
Total Interest Expense	$ 37,793	100.00%	$29,186	100.00%

23

	FISCAL 2007		FISCAL 2006	
	AVERAGE AMOUNT	% OF TOTAL	AVERAGE AMOUNT	% OF TOTAL
	(In thousands, except percentages)			
Interest-Bearing Deposits	$291,049	34.49%	$206,745	27.12%
Time Deposits	449,754	53.29	410,729	53.89
Other Borrowings	103,112	12.22	144,722	18.99
Total Interest-Bearing Liabilities	$843,915	100.00%	$762,196	100.00%

NON-INTEREST INCOME. Non-interest income consists primarily of realized gains on sales of marketable securities and service fee income. For the fiscal year ended December 31, 2007, total non-interest income decreased by $2.03 million to $1.66 million from $3.69 million for the fiscal year ended December 31, 2006. In 2006, we recorded gains of $2.34 million on the sales and issuer redemptions of investment securities. In 2007, such gains amounted to $86,000. Service charges on deposit accounts increased by $70,000 and other income increased by $146,000.

	FISCAL 2007		FISCAL 2006	
	NON-INTEREST INCOME	% OF TOTAL	NON-INTEREST INCOME	% OF TOTAL
	(In thousands, except percentages)			
Service Charges on Deposits	$ 658	39.66%	$ 588	15.92%
Investment Securities gains	86	5.18	2,336	63.26
Other	915	55.16	769	20.82
Total Non-Interest Income	$1,659	100.00%	$3,693	100.00%

NON-INTEREST EXPENSE. Non-interest expense includes salaries and employee benefits, occupancy and equipment expenses, legal and professional fees and other operating expenses associated with the day-to-day operations of the Company. Total non-interest expense for the year ended December 31, 2007 increased by approximately $740,000, or 5.45%, to $14.32 million from $13.58 million for the year ended December 31, 2006. The largest component of non-interest expense are salaries and employee benefits which increased by $490,000 to $8.97 million in fiscal 2007 from $8.48 million in fiscal 2006. The increase is primarily due to the addition of personnel in our internal control and compliance departments.

	FISCAL 2007		FISCAL 2006	
	NON-INTEREST EXPENSE	% OF TOTAL	NON-INTEREST EXPENSE	% OF TOTAL
	(In thousands, except percentages)			
Salaries and Employee Benefits	$ 8,971	62.66%	$ 8,481	62.44%
Net Occupancy Expense	2,050	14.32	1,961	14.44
Equipment Expense	80	0.56	108	0.80
FDIC Assessment	86	0.60	85	0.63
Data Processing Expense	417	2.91	366	2.69
Other	2,714	18.95	2,581	19.00
Total Non-Interest Expense	$14,318	100.00%	$13,582	100.00%

PROVISION FOR INCOME TAX. During the years ended December 31, 2007 and 2006, we recorded income tax expense of $2.37 million and $3.86 million, respectively. The tax provisions for federal, state and local taxes recorded for 2007 and 2006 represent effective tax rates of 30.72% and 44.14%, respectively. The decline in the effective tax rate in 2007 compared to 2006 is primarily due to the Bank's investment in certain securities which carry a larger tax benefit because of their dividend payments.

24

RESULTS OF OPERATIONS FISCAL YEAR ENDED DECEMBER 31, 2006 COMPARED TO FISCAL YEAR ENDED DECEMBER 31, 2005.

GENERAL. References to per share amounts below, unless stated otherwise, refer to diluted shares.

NET INCOME. Net income for the fiscal year ended December 31, 2006 was $4.88 million, or $.70 per share, as compared to $5.54 million, or $.80 per share, for the fiscal year ended December 31, 2005.

The Company's net income is largely dependent on interest rate levels, the demand for the Company's loan and deposit products and the strategies employed to manage the interest rate and other risks inherent in the banking business. The difference between the yield on short-term, 3 month U.S. Treasury Notes, and long-term, 10 year U.S. Treasury Bonds, referred to as the yield curve is at historic lows. Inflation fighting actions taken by the Federal Reserve Board have moved short-term rates up while long-term rates have remained relatively flat. The Company's rising cost of funds in 2006 on deposits and borrowings has not been matched by the ability to increase the yields on assets.

NET INTEREST INCOME. For the fiscal year ended December 31, 2006, net interest income decreased by $3.62 million to $19.04 million from $22.66 million for the fiscal year ended December 31, 2005. The year over year decrease in net interest income was the result of the 113 basis point increase in the average rate paid on interest-bearing liabilities to 3.83% in 2006 from 2.70% in 2005 and the smaller, 68 basis point increase in the average yield earned on interest-earning assets to 5.44% in 2006 from 4.76% in 2005. Also contributing to the decrease in net interest income was the $60.61 million decrease in the average amount of interest-earning assets to $886.16 million in 2006 from $946.77 million in 2005. Partially offsetting these factors was the $66.43 million decrease in the average amount of interest-bearing liabilities to $762.20 million in 2006 from $828.62 million in 2005.

The Company's interest-rate spread narrowed by 45 basis points to 1.61% in 2006 from 2.06% in 2005. This decline is primarily due to the change in

deposit mix, the $71.90 million increase in higher cost CD's and the $57.39 million decrease in lower cost, non-maturity deposit accounts in 2006 compared to 2005. If the current rate environment continues, we expect to see continued pressure on the Company's interest-rate spread and net interest income.

NET INTEREST MARGIN. Net interest margin declined by 24 basis points to 2.15% in fiscal 2006 from 2.39% in fiscal 2005. We seek to secure and retain customer deposits with competitive products and rates, while making strategic use of the prevailing interest rate environment to borrow funds at what we believe to be attractive rates. We invest such deposits and borrowed funds in a prudent mix of fixed rate and adjustable rate loans, investment securities and short-term interest-earning assets which provide an aggregate average yield of 5.44% and 4.76% in fiscal 2006 and 2005, respectively. The decrease in net interest margin is primarily due to the decrease in net interest income, partially offset by the decrease in average interest-earning assets.

The average amount of loans increased by $40.03 million to $327.21 million in 2006 from $287.18 million in 2005, and the average yield on such loans increased by 53 basis points to 7.29% in fiscal 2006 from 6.76% in fiscal 2005. The average amount of investment securities decreased by $98.39 million to $550.44 million in fiscal 2006 from $648.83 million in fiscal 2005. The average yield on investment securities improved by 46 basis points, to 4.37% in 2006 from 3.91% in 2005. The average amount of other interest-earning assets, primarily cash and short-term investments, decreased by $2.26 million to $8.51 million in 2006 from $10.77 million in 2005 and returned an average yield of 4.11% and 2.81% in fiscal 2006 and 2005, respectively.

INTEREST INCOME. Total interest income for the fiscal year ended December 31, 2006 increased by $3.17 million, or 7.02%, to $48.22 million from $45.06 million for the fiscal year ended December 31, 2005. The increase in interest income was primarily due to the increase in the yields on interest-earning assets, partially offset by the decrease in the average amount of total interest-earning assets. Loans contributed $23.84 million of interest income in fiscal 2006, an increase of $4.44 million from the $19.40 million of interest income contributed in fiscal

2005. Investment securities contributed $24.03 million of interest income in fiscal 2006, a decrease of $1.33 million from the $25.36 million of interest income earned on securities in fiscal 2005.

	FISCAL 2006		FISCAL 2005	
	INTEREST INCOME	% OF TOTAL	INTEREST INCOME	% OF TOTAL
	(In thousands, except percentages)			
Loans	$23,844	49.45%	$19,399	43.06%
Investment Securities	24,027	49.82	25,355	56.27
Other	350	0.73	302	0.67
Total Interest Income	$48,221	100.00%	$45,056	100.00%

Loans, which are inherently risky and therefore command a higher return than our conservative portfolio of investment securities, grew to 36.92% of our total average interest-earning assets in fiscal 2006 from 30.33% in fiscal 2005. While we actively seek to originate new loans with qualified borrowers who meet the Bank's underwriting standards, our strategy has been to maintain those standards, sacrificing some current income to avoid possible large future losses

in the loan portfolio.

	FISCAL 2006		FISCAL 2005	
	AVERAGE AMOUNT	% OF TOTAL	AVERAGE AMOUNT	% OF TOTAL
	(In thousands, except percentages)			
Loans	$327,210	36.92%	$287,178	30.33%
Investment Securities	550,443	62.12	648,829	68.53
Other	8,509	0.96	10,765	1.14
Total Interest-Earning Assets	$886,162	100.00%	$946,772	100.00%

INTEREST EXPENSE. Total interest expense for the fiscal year ended December 31, 2006 increased by $6.79 million, or 30.30%, to $29.19 million from $22.40 million for the fiscal year ended December 31, 2005. The increase in interest expense was due to the increase in the average rate paid on such liabilities, 3.83% and 2.70% in fiscal years 2006 and 2005, respectively, partially offset by the decrease in the average amount of interest-bearing liabilities. As short-term rates moved higher during 2006, interest expense increased as we priced our deposit products to meet the competition and the adjustable rates paid on other borrowings increased as well. In April 2005 and May 2004, we sold $7.22 million and $15.46 million, respectively, of floating rate junior subordinated debentures which mature in 2035 and 2034, respectively. The net proceeds were used to augment the Bank's capital. The interest expense on these debentures, which are included in other borrowings, was $1.77 million and $1.27 million during fiscal 2006 and 2005, respectively.

	FISCAL 2006		FISCAL 2005	
	INTEREST EXPENSE	% OF TOTAL	INTEREST EXPENSE	% OF TOTAL
	(In thousands, except percentages)			
Interest-Bearing Deposits	$ 5,283	18.10%	$ 4,639	20.71%
Time Deposits	17,276	59.19	9,552	42.64
Other Borrowings	6,627	22.71	8,208	36.65
Total Interest Expense	$29,186	100.00%	$22,399	100.00%

	FISCAL 2006		FISCAL 2005	
	AVERAGE AMOUNT	% OF TOTAL	AVERAGE AMOUNT	% OF TOTAL
	(In thousands, except percentages)			
Interest-Bearing Deposits	$206,745	27.12%	$264,130	31.88%
Time Deposits	410,729	53.89	338,834	40.89
Other Borrowings	144,722	18.99	225,657	27.23
Total Interest-Bearing Liabilities	$762,196	100.00%	$828,621	100.00%

NON-INTEREST INCOME. Non-interest income consists primarily of realized gains on sales of marketable securities and service fee income. For the fiscal year ended December 31, 2006, total non-interest income increased by $2.48 million to $3.69 million from $1.21 million for the fiscal year ended December 31, 2005. In 2006, we recorded gains of $2.34 million on the sales and issuer redemptions of investment securities. In 2005, such gains amounted to $4,000. Service charges on deposit accounts were flat and other income increased by $156,000.

	FISCAL 2006		FISCAL 2005	
	NON-INTEREST INCOME	% OF TOTAL	NON-INTEREST INCOME	% OF TOTAL
	(In thousands, except percentages)			
Service Charges on Deposits	$ 588	15.92%	$ 589	48.84%
Investment Securities gains	2,336	63.26	4	0.33
Other	769	20.82	613	50.83
Total Non-Interest Income	$3,693	100.00%	$1,206	100.00%

NON-INTEREST EXPENSE. Non-interest expense includes salaries and employee benefits, occupancy and equipment expenses, legal and professional fees and other operating expenses associated with the day-to-day operations of the Company. Total non-interest expense for the year ended December 31, 2006 increased by $443,000, or 3.37%, to $13.58 million from $13.14 million for the year ended December 31, 2005. The largest component of non-interest expense are salaries and employee benefits which increased by $479,000 to $8.48 million in fiscal 2006 from $8.00 million in fiscal 2005. The increase is due to the addition of personnel in our internal control and compliance departments.

	FISCAL 2006		FISCAL 2005	
	NON-INTEREST EXPENSE	% OF TOTAL	NON-INTEREST EXPENSE	% OF TOTAL
	(In thousands, except percentages)			
Salaries and Employee Benefits	$ 8,481	62.44%	$ 8,002	60.90%
Net Occupancy Expense	1,961	14.44	1,728	13.15
Equipment Expense	108	0.80	397	3.02
FDIC Assessment	85	0.63	272	2.07
Data Processing Expense	366	2.69	198	1.51
Other	2,581	19.00	2,542	19.35
Total Non-Interest Expense	$13,582	100.00%	$13,139	100.00%

PROVISION FOR INCOME TAX. During the years ended December 31, 2006 and 2005, we recorded income tax expense of $3.86 million and $5.00 million, respectively. The tax provisions for federal, state and local taxes recorded for 2006 and 2005 represent effective tax rates of 44.14% and 47.45%, respectively.

INVESTMENT ACTIVITIES

GENERAL. The investment policy of the Bank is designed primarily to provide satisfactory yields while maintaining adequate liquidity, a balance of high quality, diversified investments, and minimal risk. The Bank does not, as a rule, invest in equity securities. The largest component of the Bank's securities investments, representing more than 50% of total investment securities, are debt securities issued by U.S. Government agencies including the Federal Home Loan Mortgage Corporation (Freddie Mac), the Federal National Mortgage Association (Fannie Mae) or the Government National Mortgage Association

27

(Ginnie Mae). The remainder of the Bank's debt securities investments are primarily short term debt securities issued by the United States or its agencies. The Bank maintains a small portfolio of less than $4 million of

high-yield corporate debt securities. Recognizing the higher credit risks of these securities, the Bank underwrites these securities in a manner similar to its loan underwriting procedures.

At December 31, 2007, our portfolio of investment securities included approximately $185 million of auction rate securities. These investments have high credit quality ratings of AA or AAA and are fully collateralized by bonds and other financial instruments. Auction rate securities are generally long-term debt instruments that provide liquidity through a Dutch auction process that resets the applicable interest rate at pre-determined calendar intervals, generally every 28 days.

Recent uncertainties in the credit markets have negatively impacted our ability to liquidate, if necessary, investments in auction rate securities because, in recent auctions, the amount of securities submitted for sale has exceeded the amount of purchase orders. We are not certain as to when the liquidity issues relating to these investments will improve; however, we have the ability to hold these available for sale securities to maturity, (predominately 20 years after December 31, 2007) recovering our investment. As a result of the recent auction failures beginning in February 2008, the fair value of these securities, while maintaining their investment grade rating and interest payments, could be negatively impacted at a later time. Were this to occur, we may be required to reflect a write-down of certain of our auction rate securities in future periods as a charge to earnings if any of our auction rate securities are deemed to be other-than-temporarily impaired. Such impairment charge would be recorded as other expense and could be material to our results of operations.

Based on our expected operating cash flows, and our other sources of cash, we do not expect the potential lack of liquidity in these investments to affect our ability to execute our current business plan.

As required by SFAS No. 115, securities are classified into three categories: trading, held-to-maturity and available-for-sale. Securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities and are reported at fair value with unrealized gains and losses included in trading account activities in the statement of income. Securities that the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity and reported at amortized cost. All other securities are classified as available-for-sale. Available-for-sale securities are reported at fair value with unrealized gains and losses included, on an after-tax basis, as a separate component of net worth. The Bank does not have a trading securities portfolio and has no current plans to maintain such a portfolio in the future. The Bank generally classifies all newly purchased debt securities as available for sale in order to maintain the flexibility to sell those securities if the need arises. The Bank has a limited portfolio of securities classified as held to maturity, represented principally by securities purchased a number of years ago.

FEDERAL HOME LOAN BANK STOCK. The Bank owns stock of the Federal Home Loan Bank of New York (the "FHLBNY") which is necessary for it to be a member of the FHLBNY. Membership requires the purchase of stock equal to 1% of the Bank's residential mortgage loans. If the Bank borrows from the FHLBNY, the Bank must own stock at least equal to 5% of its borrowings.

The following table sets forth the cost and fair value of available-for-sale and held-to-maturity securities as of the dates indicated:

	DECEMBER 31,			
	2007		2006	
	COST	FAIR VALUE	COST	FAIR VALUE
			(In thousands)	
AVAILABLE-FOR-SALE				
U.S. Treasury Notes	$ --	$ --	$ 5,002	$ 4,990
U.S. Government Agencies	272,789	272,318	322,986	317,164
Mortgage-backed securities	53,886	53,057	67,472	65,853
Corporate notes	71,147	67,601	44,366	44,038
Municipal securities	1,973	3,004	5,698	7,187
Auction rate securities	184,597	184,597	71,500	71,500
Marketable equity securities and other	18,698	18,384	3,919	4,066
Total	$603,090	$598,961	$520,943	$514,798
HELD-TO-MATURITY				
U.S. Government Agencies	$ 395	$ 405	$ 433	$ 436

The following tables summarize the Company's available-for-sale and held- to-maturity securities:

	DECEMBER 31, 2007		
	WEIGHTED AVERAGE YIELD	COST	FAIR VALUE
	(Dollars in thousands)		
AVAILABLE-FOR-SALE			
U.S. Government Agencies Obligations			
Due within one year	4.02%	$ 39,997	$ 39,877
Due after one year through five years	4.31	161,079	160,789
Due after five years through ten years	4.99	68,684	68,691
Due after ten years	6.51	3,029	2,961
		272,789	272,318
Municipal Obligations			
Due after ten years	9.41	1,973	3,004
		1,973	3,004

Mortgage-backed securities			
Due after one year through five years	4.55	4,606	4,517
Due after five years through ten years	4.10	8,650	8,445
Due after ten years	5.37	40,630	40,095
		53,886	53,057
Corporate Notes			
Due within one year	4.84	36,695	36,426
Due after one year through five years	6.95	8,146	8,098
Due after five years through ten years	4.07	8,476	5,561
Due after ten years	6.71	17,830	17,516
		71,147	67,601
Auction rate and other securities			
Common Stocks	0.22	1,681	1,386
Preferred Stocks	6.38	184,838	184,824
Money market funds	4.88	14,658	14,653
Federal Home Loan Bank Stock	8.05	2,118	2,118
		203,295	202,981
		$603,090	$598,961

HELD-TO-MATURITY			
U.S. Government Agencies Obligations			
Due after five years through ten years	5.75	16	16
Due after ten years	6.53	379	389
		$ 395	$ 405

LOAN PORTFOLIO

LOAN PORTFOLIO COMPOSITION. The Company's loans consist primarily of mortgage loans secured by residential and non-residential properties as well as commercial loans which are either unsecured or secured by personal property collateral. Most of the Company's loans are either made to individuals or personally guaranteed by the principals of the business to which the loan is made. At December 31, 2007, 2006 and 2005, the Company had total loans, net of unearned income of $434.79 million, $370.92 million and $309.23 million, respectively, and an allowance for loan losses of $4.18 million, $3.77 million and $3.27 million, respectively. From time to time, the Bank may originate residential mortgage loans, sell them on the secondary market, normally recognizing fee income in connection with the sale.

Interest rates on loans are affected by the demand for loans, the supply of money available for lending, credit risks, the rates offered by competitors and other conditions. These factors are in turn affected by, among other things, economic conditions, monetary policies of the federal government, and legislative tax policies.

In order to manage interest rate risk, the Bank focuses its efforts on loans with interest rates that adjust based upon changes in the prime rate or changes in United States Treasury or similar indices. Generally, credit risks on adjustable-rate loans are somewhat greater than on fixed-rate loans primarily because, as interest rates rise, so do borrowers' payments, increasing the

potential for default. The Bank seeks to impose appropriate loan underwriting standards in order to protect against these and other credit related risks associated with its lending operations.

In addition to analyzing the income and assets of its borrowers when underwriting a loan, the Bank obtains independent appraisals on all material real estate in which the Bank takes a mortgage. The Bank generally obtains title insurance in order to protect against title defects on mortgaged property.

COMMERCIAL AND MORTGAGE LOANS. The Bank originates commercial mortgage loans secured by office buildings, retail establishments, multi-family residential real estate and other types of commercial property. Substantially all of the properties are located in the New York City metropolitan area.

The Bank generally makes commercial mortgage loans with loan to value ratios not to exceed 75% and with terms to maturity that do not exceed 15 years. Loans secured by commercial properties generally involve a greater degree of risk than one- to four-family residential mortgage loans. Because payments on such loans are often dependent on successful operation or management of the properties, repayment may be subject, to a greater extent, to adverse conditions in the real estate market or the economy. The Bank seeks to minimize these risks through its underwriting policies. The Bank evaluates the qualifications and financial condition of the borrower, including credit history, profitability and expertise, as well as the value and condition of the underlying property. The factors considered by the Bank include net operating income; the debt coverage ratio (the ratio of cash net income to debt service); and the loan to value ratio. When evaluating the borrower, the Bank considers the financial resources and income level of the borrower, the borrower's experience in owning or managing similar property and the Bank's lending experience with the borrower. The Bank's policy requires borrowers to present evidence of the ability to repay the loan without having to resort to the sale of the mortgaged property. The Bank also seeks to focus its commercial mortgage loans on loans to companies with operating businesses, rather than passive real estate investors.

COMMERCIAL LOANS. The Bank makes commercial loans to businesses for inventory financing, working capital, machinery and equipment purchases, expansion, and other business purposes. These loans generally have higher yields than mortgages loans, with maturities of one year, after which the borrower's financial condition and the terms of the loan are re-evaluated. At December 31, 2007 and 2006, approximately $76.13 million and $63.33 million, respectively, or 17.4% and 17.0%, respectively, of the Company's total loan portfolio consisted of such loans.

Commercial loans tend to present greater risks than mortgage loans because the collateral, if any, tends to be rapidly depreciable, difficult to sell at full value and is often easier to conceal. In order to limit these risks, the Bank evaluates these loans based upon the borrower's ability to repay the loan from ongoing operations. The Bank considers the business history of the borrower and perceived stability of the business as important factors when considering applications for such loans. Occasionally, the borrower provides commercial or residential real estate collateral for such loans, in which case the value of the collateral may be a significant factor in the loan approval process.

RESIDENTIAL MORTGAGE LOANS (1 TO 4 FAMILY LOANS). The Bank makes residential mortgage loans secured by first liens on one-to-four family owner-occupied or rental residential real estate. At December 31, 2007 and 2006, approximately $145.65 million and $143.62 million, respectively, or 33% and 39%, respectively, of the Company's total loan portfolio consisted of such loans. The

Company offers both adjustable rate mortgages ("ARMS") and fixed-rate mortgage loans. The relative proportion of fixed-rate loans versus ARMs originated by the Bank depends principally upon current customer preference, which is generally driven by economic and interest rate conditions and the pricing offered by the Bank's competitors. At December 31, 2007 and 2006, approximately 10% and 14%, respectively, of the Bank's residential one-to-four family owner-occupied first mortgage portfolio were ARMs and approximately 90% and 86%, respectively, were fixed-rate loans. The percentage represented by fixed-rate loans tends to increase during periods of low interest rates. The ARMs generally carry annual caps and life-of-loan ceilings, which limit interest rate adjustments.

The Bank's residential loan underwriting criteria are generally comparable to those required by the Federal National Mortgage Association ("FNMA") and other major secondary market loan purchasers. Generally, ARM credit risks are somewhat greater than fixed-rate loans primarily because, as interest rates rise, the borrowers' payments rise, increasing the potential for default. The Bank's teaser rate ARMs (ARMs with low initial interest rates that are not based upon the index plus the margin for determining future rate adjustments) were underwritten based on the payment due at the fully-indexed rate.

In addition to verifying income and assets of borrowers, the Bank obtains independent appraisals on all residential first mortgage loans and title insurance is required at closing. Private mortgage insurance is required on all loans with a loan-to-value ratio in excess of 80% and the Bank requires real estate tax escrows on such loans. Real estate tax escrows are voluntary on residential mortgage loans with loan-to-value ratios of 80% or less.

Fixed-rate residential mortgage loans are generally originated by the Bank for terms of 15 to 30 years. Although 30 year fixed-rate mortgage loans may adversely affect our net interest income in periods of rising interest rates, the Bank originates such loans to satisfy customer demand. Such loans are generally originated at initial interest rates which exceed the fully indexed rate on ARMs offered at the same time. Fixed-rate residential mortgage loans originated by the Bank generally include due-on-sale clauses, which permit the Bank to demand payment in full if the borrower sells the property without the Bank's consent. Due-on-sale clauses are an important means of adjusting the rates on the Bank's fixed-rate mortgage loan portfolio, and the Bank will generally exercise its rights under these clauses if necessary to maintain market yields.

ARMs originated in recent years have interest rates that adjust annually based upon the movement of the one year treasury bill constant maturity index, plus a margin of 2.00% to 2.75%. These loans generally have a maximum interest rate adjustment of 2% per year, with a lifetime maximum interest rate adjustment, measured from the initial interest rate, of 5.5% or 6.0%.

The Bank offers a variety of other loan products including residential single family construction loans to persons who intend to occupy the property upon completion of construction, home equity loans secured by junior mortgages on one-to-four family owner-occupied residences, and short-term fixed-rate consumer loans either unsecured or secured by monetary assets such as bank deposits and marketable securities or personal property. At December 31, 2007 and 2006, the Company's loan portfolio was comprised of $300.3 million and $238.4 million, respectively, or 68.8% and 64.1%, respectively, of other loan products.

ORIGINATION OF LOANS. Loan originations can be attributed to depositors, retail customers, phone inquiries, advertising, the efforts of the Bank's loan officers, and referrals from other borrowers, real estate brokers

and builders. The Bank originates loans primarily through its own efforts, occasionally obtaining loan opportunities as a result of referrals from loan brokers.

At December 31, 2007, the Bank was generally not permitted to make loans to one borrower in excess of approximately $15.67 million, with an additional amount of approximately $10.45 million being permitted if secured by readily marketable collateral. The Bank was also not permitted to make any single loan in an amount in excess of approximately $15.67 million. At December 31, 2007, the Bank was in compliance with these standards.

DELINQUENCY PROCEDURES. When a borrower fails to make a required payment on a loan, the Bank attempts to cause the deficiency to be cured by contacting the borrower. The Bank reviews past due loans on a case by case basis, taking the action it deems appropriate in order to collect the amount owed. Litigation may be necessary if other procedures are not successful. Judicial resolution of a past due loan can be delayed if the borrower files a bankruptcy petition because collection action cannot be continued unless the Bank first obtains relief from the automatic stay provided by the Bankruptcy Code.

If a non-mortgage loan becomes delinquent and satisfactory arrangements for payment cannot be made, the Bank seeks to realize upon any personal property collateral to the extent feasible and collect any remaining amount owed from the borrower through legal proceedings, if necessary.

It is the Bank's policy to discontinue accruing interest on a loan when it is 90 days past due or if management believes that continued interest accruals are unjustified. The Bank may continue interest accruals if a loan is more than 90 days past due if the Bank determines that the nature of the delinquency and the collateral are such that collection of the principal and interest on the loan in full is reasonably assured. When the accrual of interest is discontinued, all accrued but unpaid interest is charged against current period income. Once the accrual of interest is discontinued, the Bank records interest as and when received until the loan is restored to accruing status. If the Bank determines that collection of the loan in full is in reasonable doubt, then amounts received are recorded as a reduction of principal until the loan is returned to accruing status.

The following table sets forth information concerning the Company's loan portfolio by type of loan at the dates indicated:

	DECEMBER 31,						
	2007		2006		2005		
		% OF		% OF		% OF	

	AMOUNT	TOTAL	AMOUNT	TOTAL	AMOUNT	TOTAL	AMO
Commercial and professional loans	$ 76,132	17.4%	$ 63,331	17.0%	$ 33,370	10.8%	$ 16
Secured by real estate							
1 - 4 family	142,140	32.6	139,611	37.5	139,931	45.1	155
Multi family	3,506	0.8	4,013	1.1	2,874	0.9	4
Non-residential (commercial)	212,850	48.8	160,417	43.1	132,142	42.6	109
Consumer	1,691	0.4	4,763	1.3	2,018	0.6	1
Total loans	436,319	100.0%	372,135	100.0%	310,335	100.0%	287
Less: Allowance for loan losses	(4,183)		(3,771)		(3,266)		(2
Unearned fees	(1,534)		(1,212)		(1,105)		
Loans, net	$430,602		$367,152		$305,964		$284

IMPAIRED LOAN BALANCE, NONACCRUAL LOANS AND LOANS GREATER THAN 90 DAYS STILL ACCRUING

The following table sets forth certain information regarding nonaccrual loans, including the ratio of such loans to total assets as of the dates indicated, and certain other related information. The Bank had no foreclosed real estate during these periods and loans past due more than 90 days still accruing were $314,000 and $0 at December 31, 2007 and 2006, respectively.

	DECEMBER 31,				
	2007	2006	2005	2004	2003
	(Dollars in Thousands)				
Nonaccrual loans:					
Commercial and professional loans	$ --	$ --	$ --	$ --	$ --
Consumer	--	--	3	1	--
Secured by real estate	153	201	253	342	109
Total nonaccrual loans	153	201	256	343	109
Accruing loans delinquent 90 days or more	314	--	74	50	--
Total nonperforming loans	$ 467	$ 201	$ 330	$ 393	$ 109
Total nonperforming loans to total assets	.04%	.02%	.03%	.04%	.01%

The following tables present information regarding the Company's total allowance for loan losses as well as the allocation of such amounts to the various categories of loans at the dates indicated (dollars in thousands):

	DECEMBER 31, 2007		
	ALLOWANCE FOR LOAN LOSSES	PERCENT OF ALLOWANCE	PERCENT OF TOTAL LOANS
Commercial and professional loans	$ 929	22.2%	17.4%
Secured by real estate			
1 - 4 family	591	14.2	32.6
Multi family	43	1.0	0.8
Non-residential	2,597	62.1	48.8
Consumer and other	21	0.5	0.4
General allowance (1)	3	0.0	--
Total allowance for loan losses	$ 4,183	100.0%	100.0%

(1)The allowance for loan losses is allocated to specific loans as necessary.

	DECEMBER 31, 2006		
	ALLOWANCE FOR LOAN LOSSES	PERCENT OF ALLOWANCE	PERCENT OF TOTAL LOANS
Commercial and professional loans	$ 852	22.6%	17.0%
Secured by real estate			
1 - 4 family	634	16.8	37.5
Multi family	54	1.4	1.1
Non-residential	2,166	57.5	43.1
Consumer and other	64	1.7	1.3
General allowance (1)	--	--	--
Total allowance for loan losses	$ 3,771	100.0%	100.0%

(1)The allowance for loan losses is allocated to specific loans as necessary.

	DECEMBER 31, 2005		
	ALLOWANCE FOR LOAN LOSSES	PERCENT OF ALLOWANCE	PERCENT OF TOTAL LOANS
Commercial and professional loans	$ 450	13.8%	10.8%
Secured by real estate			
1 - 4 family	937	28.7	45.1

Multi family	39	1.2	0.9
Non-residential	1,784	54.6	42.6
Consumer and other	27	0.8	0.6
General allowance (1)	29	0.9	--
Total allowance for loan losses	$ 3,266	100.0%	100.0%

(1)The allowance for loan losses is allocated to specific loans as necessary.

	DECEMBER 31, 2004		
	ALLOWANCE FOR LOAN LOSSES	PERCENT OF ALLOWANCE	PERCENT OF TOTAL LOANS
Commercial and professional loans	$ 223	7.6%	5.7%
Secured by real estate			
1 - 4 family	775	26.5	53.9
Multi family	62	2.1	1.6
Non-residential	1,398	47.8	38.1
Consumer and other	27	0.9	0.7
General allowance (1)	442	15.1	--
Total allowance for loan losses	$ 2,927	100.0%	100.0%

(1)The allowance for loan losses is allocated to specific loans as necessary.

	DECEMBER 31, 2003		
	ALLOWANCE FOR LOAN LOSSES	PERCENT OF ALLOWANCE	PERCENT OF TOTAL LOANS
Commercial and professional loans	$ 300	11.6%	7.5%
Secured by real estate			
1 - 4 family	424	16.3	57.4
Multi family	89	3.4	2.2
Non-residential	1,198	46.2	32.2
Consumer and other	30	1.2	0.7
General allowance (1)	552	21.3	--
Total allowance for loan losses	$ 2,593	100.0%	100.0%

(1)The allowance for loan losses is allocated to specific loans as necessary.

The following table sets forth information regarding the aggregate maturities of the Company's loans in the specified categories and the amount of such loans which have fixed and variable rates.

	DECEMBER 31, 2007			
	WITHIN 1 YEAR	1 TO 5 YEARS	AFTER 5 YEARS	TOTAL
	(In thousands)			
FIXED RATE				
Commercial and professional	$ 7,506	$ 26,662	$ 198	$ 34,366
Non-residential	24,516	21,597	23,871	69,984
Total fixed rate	$ 32,022	$ 48,259	$ 24,069	$104,350
ADJUSTABLE RATE				
Commercial and professional	23,346	14,989	3,431	41,766
Non-residential	30,098	46,359	68,100	144,557
Total adjustable rate	$ 53,444	$ 61,348	$ 71,531	$186,323
Total	$ 85,466	$109,607	$ 95,600	$290,673

Demand loans, loans with no stated maturity, are included in the table above in the Within One Year category.

The following table sets forth information with respect to activity in the Company's allowance for loan losses during the periods indicated (in thousands, except percentages):

	YEARS ENDED DECEMBER 31,				
	2007	2006	2005	2004	2003
Average loans outstanding	$389,520	$327,210	$287,178	$290,774	$291,586
Allowance at beginning of period	3,771	3,266	2,927	2,593	2,315
Charge-offs:					
Commercial and other loans	--	42	26	24	4
Real estate loans	--	--	--	--	13
Total loans charged-off	--	42	26	24	17
Recoveries:					
Commercial and other loans	57	137	185	178	55
Real estate loans	--	--	--	--	--
Total loans recovered	57	137	185	178	55

Net recoveries (charge-offs)	57	95	159	154	38
Provision for loan losses charged to operating expenses	355	410	180	180	240
Allowance at end of period	$ 4,183	$ 3,771	$ 3,266	$ 2,927	$ 2,593
Ratio of net recoveries (charge-offs) to average loans outstanding	.01%	.03%	.06%	.05%	.01%
Allowance as a percent of total loans	0.96%	1.01%	1.05%	1.02%	0.88%
Total loans at end of period	$436,319	$372,135	$310,335	$287,763	$295,620

DEPOSITS

The Bank concentrates on obtaining deposits from a variety of businesses, professionals and retail customers. The Bank offers a number of different deposit programs, including statement savings accounts, NOW accounts, money market deposits accounts, checking accounts and certificates of deposits with terms from seven days to five years. Deposit account terms vary according to the minimum balance required, the time period the funds must remain on deposit and the interest rate, among other factors. The Bank prices its deposit offerings competitively within the market it serves. These products are designed to attract new customers, retain existing customers and create opportunities to offer other bank products or services. While the market and pricing for deposit funds are very competitive, the Bank believes that personalized, quality service is also an important element in retaining core deposit customers.

The following table summarizes the composition of the average balances of major deposit categories:

	DECEMBER 31,					
	2007		2006		2005	
	AVERAGE AMOUNT	AVERAGE YIELD	AVERAGE AMOUNT	AVERAGE YIELD	AVERAGE AMOUNT	AVERAGE YIELD
	(Dollars in thousands)					
Demand deposits	$ 50,647	--	$ 47,890	--	$ 44,739	--
NOW and money market	29,984	0.76%	35,141	0.61%	42,756	0.56%
Savings deposits	261,065	3.83	171,604	2.95	221,374	1.99
Time deposits	449,754	4.83	410,729	4.21	338,834	2.82
Total deposits	$791,450	4.04%	$665,364	3.39%	$647,703	2.19%

The aggregate amount of jumbo certificates of deposit, each with a minimum denomination of $100,000, was approximately $247.43 million at December 31, 2007.

The following table summarizes the maturity distribution of time deposits of $100,000 or more as of December 31, 2007:

	(In thousands)
3 months or less	$167,994
Over 3 months but within 6 months	61,347
Over 6 months but within 12 months	17,975
Over 12 months	112
Total	$247,428

SHORT-TERM BORROWINGS

Securities sold under agreements to repurchase generally mature within 30 days from the date of the transactions. Short-term borrowings consist of securities sold under agreements to repurchase and various other borrowings which generally have maturities of less than one year. The details of these categories are presented below:

	YEARS ENDED DECEMBER 31,		
	2007	2006	2005
	(Dollars in thousands)		
Securities sold under repurchase agreements and federal funds purchased			
Balance at year-end	$ 76,842	$ 62,652	$ 73,044
Average during the year	$ 40,049	$ 56,236	$108,785
Maximum month-end balance	$ 76,842	$ 79,154	$145,489
Weighted average rate during the year	4.93%	3.75%	3.47%
Rate at December 31	4.65%	4.94%	3.59%

CAPITAL RESOURCES AND LIQUIDITY

LIQUIDITY

The management of the Company's liquidity focuses on ensuring that sufficient funds are available to meet loan funding commitments, withdrawals from deposit accounts, the repayment of borrowed funds, and ensuring that the Bank and the Company comply with regulatory liquidity requirements. Liquidity needs of the Bank have historically been met by deposits, investments in federal funds sold, principal and interest payments on loans, and maturities of investment securities.

At December 31, 2007, our portfolio of investment securities included approximately $185 million of auction rate securities. These investments have high credit quality ratings of AA or AAA and are fully collateralized by bonds and other financial instruments. Auction rate securities are generally long-term debt instruments that provide liquidity through a Dutch auction process that resets the applicable interest rate at pre-determined calendar intervals,

generally every 28 days.

Recent uncertainties in the credit markets have negatively impacted our ability to liquidate, if necessary, investments in auction rate securities because, in recent auctions, the amount of securities submitted for sale has exceeded the amount of purchase orders. We are not certain as to when the liquidity issues relating to these available for sale investments will improve; however, we have the ability to hold these available for sale securities to maturity, (predominately 20 years after December 31, 2007) thereby recovering our investment. As a result of the recent auction failures beginning in February 2008, the fair value of these securities, while maintaining their investment grade rating and interest payments, could be negatively impacted at a later time. Were this to occur, we may be required to reflect a write-down of certain of our auction rate securities in future periods as a charge to earnings if any of our auction rate securities are deemed to be other-than-temporarily impaired. Such impairment charge would be recorded as other expense and could be material to our results of operations.

Based on our expected operating cash flows, and our other sources of cash, we do not expect the potential lack of liquidity in these investments to affect our capital, liquidity or our ability to execute our current business plan.

For the parent company, Berkshire Bancorp Inc., liquidity means having cash available to fund operating expenses and to pay stockholder dividends, when and if declared by the Company's Board of Directors. The Company paid cash dividends per share of $.18, $.16 and $.15 in fiscal 2007, 2006 and 2005, respectively. The ability to fund the Company's operations and to pay dividends is not dependent upon the receipt of dividends from the Bank. At December 31, 2007, the Company had cash of approximately $12.5 million and investment securities with a fair market value of $12.3 million.

CONTINGENT LIABILITIES AND COMMITMENTS

The Bank maintains financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and stand-by letters of credit. The following table presents the Company's commitments at December 31, 2007.

		EXPIRATION BY PERIOD		
	TOTAL	LESS THAN 1 YEAR	1-3 YEARS	3-5 YEARS
			(In thousands)	
Lines of Credit	$ 18,635	$ 8,342	$ 1,379	$ 5,134
Standby Letters of Credit	5,374	5,374	--	--
Loan Commitments	28,645	13,162	15,483	--
Total	$ 52,654	$ 26,878	$ 16,862	$ 5,134

CONTRACTUAL OBLIGATIONS

The following table presents the Company's contractual obligations at December 31, 2007.

	PAYMENTS DUE BY PERIODS			
	TOTAL	LESS THAN 1 YEAR	1-3 YEARS	3-5 YEARS
			(In thousands)	
Long-Term Debt	$ 54,288	$ 5,264	$ 22,416	$ 3,927
Operating Leases	3,019	716	1,121	594
Time Deposits	477,502	477,127	375	--
Total Contractual Obligations	$534,809	$483,107	$ 23,912	$ 4,521

The Company currently has two unconsolidated subsidiaries and no special purpose entities.

39

CAPITAL

The capital ratios of the Bank and the Company are presently in excess of the requirements necessary to meet the "well capitalized" capital category established by bank regulators. See Note P to the Consolidated Financial Statements.

INTEREST RATE RISK

Fluctuations in market interest rates can have a material effect on the Bank's net interest income because the yields earned on loans and investments may not adjust to market rates of interest with the same frequency, or with the same speed, as the rates paid by the Bank on its deposits.

Most of the Bank's deposits are either interest-bearing demand deposits or short term certificates of deposit and other interest-bearing deposits with interest rates that fluctuate as market rates change. Management of the Bank seeks to reduce the risk of interest rate fluctuations by concentrating on loans and securities investments with either short terms to maturity or with adjustable rates or other features that cause yields to adjust based upon interest rate fluctuations. In addition, to cushion itself against the potential adverse effects of a substantial and sustained increase in market interest rates, the Bank has from time to time purchased off balance sheet interest rate cap contracts which generally provide that the Bank will be entitled to receive payments from the other party to the contract if interest rates exceed specified

levels. These contracts, when written, are entered into with major financial institutions.

The Company seeks to maximize its net interest margin within an acceptable level of interest rate risk. Interest rate risk can be defined as the amount of the forecasted net interest income that may be gained or lost due to favorable or unfavorable movements in interest rates. Interest rate risk, or sensitivity, arises when the maturity or repricing characteristics of assets differ significantly from the maturity or repricing characteristics of liabilities.

In the banking industry, a traditional measure of interest rate sensitivity is known as "gap" analysis, which measures the cumulative differences between the amounts of assets and liabilities maturing or repricing at various time intervals. The following table sets forth the Company's interest rate repricing gaps for selected maturity periods:

BERKSHIRE BANCORP IN
INTEREST RATE SENSITIVITY GAP AT D
(IN THOUSANDS, EXCEPT FOR PE

		3 MONTHS OR LESS	3 THROUGH 12 MONTHS	1 THROUGH 3 YEARS	OVER 3 YEARS
Federal funds sold		31,000			
	(Rate)	4.03%			
Interest bearing deposits in banks		7,579	--	--	--
	(Rate)	3.49%			
Loans (1)(2)					
Adjustable rate loans		124,428	15,354	25,835	42,391
	(Rate)	8.10%	7.11%	6.66%	7.33%
Fixed rate loans		7,500	25,044	44,311	151,456
	(Rate)	11.00%	7.66%	7.92%	6.35%
Total loans		131,928	40,398	70,146	193,847
Investments (3)(4)		267,476	65,223	141,605	129,181
	(Rate)	5.81%	4.58%	4.26%	5.46%
Total rate-sensitive assets		437,983	105,621	211,751	323,028
Deposit accounts (5)					
Savings and NOW		288,323	--	--	--
	(Rate)	3.64%			
Money market		33,584	--	--	--
	(Rate)	2.98%			

Time Deposits		319,567	157,560	375	--
	(Rate)	4.69%	4.67%	3.48%	%
Total deposit accounts		641,474	157,560	375	
Repurchase Agreements		64,842	--	--	12,000
	(Rate)	4.53%			4.91%
Other borrowings		1,788	3,476	22,416	26,608
	(Rate)	3.45%	3.21%	5.42%	7.18%
Total rate-sensitive liabilities		708,104	161,036	22,791	38,608
Gap (repricing differences)		(270,121)	(55,415)	188,960	284,420
Cumulative Gap		(270,121)	(325,536)	(136,576)	147,844
Cumulative Gap to Total Rate Sensitive Assets		(25.05)%	(30.19)%	(12.66)%	13.71%

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(1) Adjustable-rate loans are included in the period in which the interest rates are next scheduled to adjust rather than in the period in which the loans mature. Fixed-rate loans are scheduled according to their maturity dates.

(2) Includes nonaccrual loans.

(3) Investments are scheduled according to their respective repricing (variable rate investments) and maturity (fixed rate securities) dates.

(4) Investments are stated at book value.

(5) NOW accounts and savings accounts are regarded as readily accessible withdrawal accounts. The balances in such accounts have been allocated among maturity/repricing periods based upon The Berkshire Bank's historical experience. All other time accounts are scheduled according to their respective maturity dates.

IMPACT OF INFLATION AND CHANGING PRICES

The Company's financial statements measure financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increasing cost of the Company's operations. The assets and liabilities of the Company are largely monetary. As a result, interest rates have a greater impact on the Company's performance than do the effects of general levels of inflation. In addition, interest rates do not necessarily move in the direction, or to the same extent as the price of goods and services. However, in general, high inflation rates are accompanied by higher interest rates, and vice versa.

NEW ACCOUNTING PRONOUNCEMENTS

ACCOUNTING FOR FAIR VALUE MEASUREMENT

In September 2006, the Financial Accounting Standards Board (the "FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements." The Statement is effective for all financial statements issued for fiscal years beginning after November 15, 2007, or January

1, 2008 as to the Company. The Statement defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. Adoption of SFAS No. 157 is not expected to have a material impact on the Company's results of operations or financial condition.

ACCOUNTING FOR DEFINED BENEFIT PENSION AND OTHER POSTRETIREMENT PLANS

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans." The Statement requires an employer that is a business entity and sponsors one or more single-employer defined benefit plans to: (1) recognize the funded status of a benefit plan - measured as the difference between plan assets at fair value and the benefit obligation - in its statement of financial position, with the corresponding credit or charge, net of taxes, upon initial adoption to Other Comprehensive Income; (2) recognize as a component of other comprehensive income, net of tax, the gains or losses and prior service costs or credits that arise during the period but are not recognized as components of net periodic benefit cost pursuant to SFAS No. 87, "Employers' Accounting for Pensions", or SFAS No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions"; (3) measure defined benefit plan assets and obligations as of the date of the employer's fiscal year end; and (4) expand disclosures in the notes to the financial statements about certain effects on net periodic benefit cost. The Statement also amends SFAS No. 132 (revised 2003), "Employers' Disclosures about Pensions and Other Postretirement Benefits", and SFAS No. 88, "Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans for Termination Benefits". An employer who has publicly traded equity securities, such as the Company, is required to initially recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures as of the end of its first fiscal year ending after December 15, 2006. For the Company, this was for the year ended December 31, 2006, and the adoption of which had no significant effect on Other Comprehensive Income and stockholders' equity.

The requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year end is effective for fiscal years ending after December 15, 2008, the fiscal year ending December 31, 2008 as to the Company. Based upon the advice of our consultants, management believes that the adoption of this statement will have no significant effect on Other Comprehensive Income and stockholders' equity.

ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES

On July 13, 2006, the FASB issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"): an interpretation of FASB No. 109. FIN 48 clarifies the accounting for uncertainty involved in the recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, measurement, classification, interest

and penalties, accounting in interim periods, disclosure, and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006, or January 1, 2007 as to the Company. We adopted FIN 48 on January 1, 2007 which resulted in a decrease in our tax liability accounts of approximately $965,000 and a corresponding increase to stockholders' equity as of January 1, 2007.

ACCOUNTING FOR BUSINESS COMBINATIONS

In December 2007, the FASB issued SFAS 141(R), "Accounting for Business Combinations." This Statement replaces FASB Statement No. 141, "Business Combinations" and is effective as of the beginning of the fiscal year beginning on or after December 15, 2008, or January 1, 2009 as to the Company. SFAS 141(R) establishes principles and requirements for how the acquirer of a business (i) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree, (ii) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase, and (iii) determines the information to disclose in its financial statements with respect to the nature and financial effects of the business combination. The adoption of SFAS 141(R) is not expected to have a material impact on the Company's results of operations or financial condition.

ACCOUNTING FOR NONCONTROLLING INTERESTS IN CONSOLIDATED FINANCIAL STATEMENTS

In December 2007, the FASB issued SFAS 160, "Accounting For Noncontrolling Interests In Consolidated Financial Statements." This Statement amends Accounting Research Bulletin No. 51, "Consolidated Financial Statements" and is effective as of the beginning of the fiscal year beginning on or after December 15, 2008, or January 1, 2009 as to the Company. SFAS 160 is designed to improve the information that a reporting entity provides in its financial statements with respect to (i) the ownership interests in subsidiaries held by parties other than the parent, (ii) the amount of consolidated net income attributable to the parent and to the noncontrolling interest, (iii) changes in the parent's ownership interest, (iv) the deconsolidation of a subsidiary, and (v) disclosures identifying and distinguishing between the interests of the parent and the interests of the noncontrolling owners. The adoption of SFAS 160 is not expected to have a material impact on the Company's results of operations or financial condition.

FAIR VALUE OPTION FOR FINANCIAL ASSETS AND LIABILITIES

In February 2007, the FASB issued Statement 159, "The Fair Value Option for Financial Assets and Financial Liabilities" ("SFAS No. 159"). The objective of SFAS No. 159 is to provide companies with the option to recognize most financial assets and liabilities and certain other items at fair value. Statement 159 will allow companies the opportunity to mitigate earnings volatility caused by measuring related assets and liabilities differently without having to apply complex hedge accounting. Unrealized gains and losses on items for which the fair value option has been elected should be reported in earnings. The fair value option election is applied on an instrument by instrument basis (with some exceptions), is irrevocable, and is applied to an entire instrument. The election may be made as of the date of initial adoption for existing eligible items. Subsequent to initial adoption, the Company may elect the fair value option at initial recognition of eligible items or on entering into an eligible firm commitment. The Company can only elect the fair value option after initial recognition in limited circumstances.

SFAS No. 159 requires similar assets and liabilities for which the Company has elected the fair value option to be displayed on the face of the balance sheet either (a) together with financial instruments measured using other measurement attributes with parenthetical disclosure of the amount measured at fair value or (b) in separate line items. In addition, SFAS No. 159 requires additional disclosures to allow financial statement users to compare similar assets and liabilities measured differently either within the financial statements of the Company or between financial statements of different companies.

SFAS No. 159 is required to be adopted by the Company on January 1, 2008. Early adoption is permitted; however, the Company did not adopt SFAS No. 159 prior to the required adoption date of January 1, 2008. The Company is

required

to adopt SFAS No. 159 concurrent with SFAS No. 157, "Fair Value Measurements." The remeasurement to fair-value will be reported as a cumulative-effect adjustment in the opening balance of retained earnings. Additionally, any changes in fair value due to the concurrent adoption of SFAS No. 157 will be included in the cumulative-effect adjustment if the fair value option is also elected for that item.

The Company is currently evaluating, which, if any, items it will elect to recognize at fair value at the date of adoption. The financial statement impact will depend on which items the Company elects to recognize at fair value, fair value at the date of adoption, and the concurrent adoption of SFAS No. 157. If the Company elects to recognize items at fair value as a result of Statement 159, this could result in increased earnings volatility.

INTERNAL CONTROL OVER FINANCIAL REPORTING

The current objective of the Company's Internal Control Program is to allow the Bank and management to comply with Part 363 of the FDIC's regulations ("FDICIA") and to allow the Company to comply with Section 302 of the Sarbanes-Oxley Act of 2002 (the "Act"). In November 2005, the FDIC amended Part 363 of its regulations by raising the asset-size threshold from $500 million to $1 billion for internal control assessments by management and external auditors. The final rule was effective December 28, 2005.

Section 302 of the Act requires the CEOs and CFOs of the Company to (i) certify that the annual and quarterly reports filed with the Securities and Exchange Commission are accurate and (ii) acknowledge that they are responsible for establishing, maintaining and periodically evaluating the effectiveness of the disclosure controls and procedures. Section 404 of the Act requires management to (i) report on internal control over financial reporting, (ii) assess the effectiveness of such internal controls, and (iii) obtain an external auditor's report on management's assessment of its internal control. The Company is not an accelerated filer as defined in Rule 12b-2 of the Securities Exchange Act of 1934. Therefore, the Company was not required to comply with Section 404 until the current year ended December 31, 2007.

The Committee of Sponsoring Organizations (COSO) methodology may be used to document and test the internal controls pertaining to the accuracy of Company issued financial statements and related disclosures. COSO requires a review of the control environment (including anti-fraud and audit committee effectiveness), risk assessment, control activities, information and communication, and ongoing monitoring.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Report of Independent Registered Public Accounting Firm

Board of Directors and Shareholders
of Berkshire Bancorp Inc.

We have audited the accompanying consolidated balance sheets of Berkshire Bancorp Inc. and subsidiaries (the "Company") as of December 31, 2007 and 2006, and the related consolidated statements of income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Berkshire Bancorp Inc. and subsidiaries as of December 31, 2007 and 2006, and the consolidated results of their operations and their consolidated cash flows for each of the three years in the period ended December 31, 2007, in conformity with accounting principles generally accepted in the United States of America.

/s/ GRANT THORNTON LLP

New York, New York
March 31, 2008

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(DOLLARS IN THOUSANDS)

	DECEMBER 31, 2007	DECEMBER 31, 2006
ASSETS		
Cash and due from banks	$ 8,614	$ 8,061
Interest bearing deposits	7,579	4,950
Federal funds sold	31,000	11,300
Total cash and cash equivalents	47,193	24,311
Investment Securities:		
Available-for-sale	598,961	514,798

	2007	2006
Held-to-maturity, fair value of $405 in 2007 and $436 in 2006	395	433
Total investment securities	599,356	515,231
Loans, net of unearned income	434,785	370,923
Less: allowance for loan losses	(4,183)	(3,771)
Net loans	430,602	367,152
Accrued interest receivable	8,602	6,397
Premises and equipment, net	9,362	9,338
Goodwill, net	18,549	18,549
Other assets	6,854	7,678
Total assets	$ 1,120,518	$ 948,656
LIABILITIES AND STOCKHOLDERS' EQUITY		
Deposits:		
Non-interest bearing	$ 53,805	$ 49,418
Interest bearing	799,410	632,071
Total deposits	853,215	681,489
Securities sold under agreements to repurchase	76,842	62,652
Long term borrowings	31,607	52,738
Subordinated debt	22,681	22,681
Accrued interest payable	9,089	8,110
Other liabilities	2,826	5,209
Total liabilities	996,260	832,879
Stockholders' equity		
Preferred stock - $.10 Par value: 2,000,000 shares authorized - none issued	--	--
Common stock - $.10 par value Authorized -- 10,000,000 shares Issued -- 7,698,285 shares Outstanding -- December 31, 2007, 7,054,183 shares December 31, 2006, 6,877,881 shares	770	770
Additional paid-in capital	90,986	90,659
Retained earnings	42,352	37,285
Accumulated other comprehensive loss, net	(3,439)	(4,772)
Treasury Stock at cost December 31, 2007, 644,102 shares December 31, 2006, 820,404 shares	(6,411)	(8,165)
Total stockholders' equity	124,258	115,777
Total liabilities and stockholders' equity	$ 1,120,518	$ 948,656

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE STATEMENTS

46

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(IN THOUSANDS, EXCEPT PER SHARE DATA)

	FOR THE YEARS ENDED DECEMB	
	2007	2006
INTEREST INCOME		
Federal funds sold and interest bearing deposits	$ 1,553	$ 350
Investment securities	27,178	24,027
Loans, including related fees	29,804	23,844
Total interest income	58,535	48,221
INTEREST EXPENSE		
Deposits	32,083	22,559
Short-term borrowings	1,976	2,110
Long-term borrowings	3,734	4,517
Total interest expense	37,793	29,186
Net interest income	20,742	19,035
PROVISION FOR LOAN LOSSES	355	410
Net interest income after provision for loan losses	20,387	18,625
NON-INTEREST INCOME		
Service charges on deposit accounts	658	588
Investment securities gains	86	2,336
Other income	915	769
Total non-interest income	1,659	3,693
NON-INTEREST EXPENSE		
Salaries and employee benefits	8,971	8,481
Net occupancy expense	2,050	1,961
Equipment expense	80	108
FDIC assessment	86	85
Data processing expense	417	366
Other	2,714	2,581
Total non-interest expense	14,318	13,582
Income before provision for income taxes	7,728	8,736
Provision for income taxes	2,374	3,856
Net income	$ 5,354	$ 4,880
Net income per share:		
Basic	$ .77	$ .71
Diluted	$ .76	$ .70
Number of shares used to compute net income per share:		
Basic	6,987	6,891
Diluted	7,005	6,976

Dividends per share	$ .18	$ .16
	========	========

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE STATEMENTS

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005
(IN THOUSANDS)

	COMMON SHARES	STOCK PAR VALUE	ADDITIONAL PAID-IN CAPITAL	ACCUMULATED OTHER COMPREHENSIVE (LOSS) NET	RETAINED EARNINGS	TRE ST
BALANCE AT JANUARY 1, 2005	7,698	$770	$89,543	$(2,602)	$28,983	$ (
Net income					5,541	
Exercise of stock options			354			
Tax benefit from exercise of stock options			697			
Other comprehensive (loss) net of reclassification adjustment and taxes				(5,813)		
Comprehensive loss						
Cash dividends					(1,020)	
BALANCE AT DECEMBER 31, 2005	7,698	770	90,594	(8,415)	33,504	(
Net income					4,880	
Acquisition of treasury shares						
Exercise of stock options			(19)			
Tax benefit from exercise of stock options			84			
Other comprehensive income net of reclassification adjustment and taxes				3,643		
Comprehensive income						
Cash dividends					(1,099)	
BALANCE AT DECEMBER 31, 2006	7,698	770	90,659	(4,772)	37,285	(
Adoption of FIN 48					965	
Adjusted balance at January 1, 2007					38,250	
Net income					5,354	
Exercise of stock options			(32)			
Tax benefit from exercise of stock options			359			
Other comprehensive income net of reclassification adjustment and taxes				1,333		

Comprehensive income						
Cash dividends					(1,252)	
BALANCE AT DECEMBER 31, 2007	7,698	$770	$90,986	$(3,439)	$ 42,352	$ (

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE STATEMENTS

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)

	FOR THE YEARS ENDED DECEMBER 31,		
	2007	2006	2005
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	$ 5,354	$ 4,880	$ 5,541
Adjustments to reconcile net income to net cash provided by operating activities:			
Realized gains on investment securities	(86)	(2,336)	(4)
Net (accretion) amortization of premiums of investment securities	(1,339)	(595)	(3)
Depreciation and amortization	739	727	650
Provision for loan losses	355	410	180
CHANGES IN ASSETS AND LIABILITIES:			
(Increase) decrease in accrued interest receivable	(2,205)	387	(770)
Decrease (increase) in other assets	1,184	2,021	(3,317)
(Decrease) increase in accrued interest payable and other liabilities	(439)	3,763	3,230
Net cash provided by operating activities	3,563	9,257	5,507
CASH FLOWS FROM INVESTING ACTIVITIES:			
Investment securities available for sale			
Purchases	(1,439,103)	(489,737)	(378,781)
Sales, maturities and calls	1,357,643	580,923	404,533
Investment securities held to maturity			
Purchases	--	--	--
Maturities	93	129	62
Net (increase) in loans	(63,806)	(61,598)	(22,092)
Acquisition of premises and equipment	(763)	(1,463)	(575)
Net cash (used in) provided by investing activities	(145,936)	28,254	3,147

49

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)

	FOR THE YEARS ENDED DECEMBER 31,		
	2007	2006	2005
CASH FLOWS FROM FINANCING ACTIVITIES:			
Net increase (decrease) in non interest bearing deposits	4,387	(851)	8,078
Net increase in interest bearing deposits	167,339	2,080	52,294
Increase (decrease) in securities sold under agreements to repurchase	14,190	(10,392)	(54,703)
Proceeds from long term debt	19,000	2,000	20,000
Repayment of long term debt	(40,131)	(32,463)	(32,404)
Proceeds from issuance of subordinated debentures, net	--	--	7,217
Acquisition of treasury stock	--	(790)	--
Proceeds from exercise of common stock options	1,363	349	1,686
Tax benefits from exercise of common stock options	359	84	697
Dividends paid	(1,252)	(1,099)	(1,020)
Net cash provided by (used in) financing activities	165,255	(41,082)	1,845
Net increase (decrease) in cash and cash equivalents	22,882	(3,571)	10,499
Cash and cash equivalents at beginning of year	$ 24,311	$ 27,882	$ 17,383
Cash and cash equivalents at end of year	$ 47,193	$ 24,311	$ 27,882
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:			
Cash used to pay interest	$ 36,814	$ 26,807	$ 19,184
Cash used to pay income taxes, net of refunds	$ 3,575	$ 4,163	$ 6,716

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE STATEMENTS

50

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE A - ORGANIZATION AND CAPITALIZATION

ORGANIZATION

Berkshire Bancorp Inc. ("Berkshire" or the "Company" or "we" and similar pronouns), a Delaware corporation, is a bank holding company registered under the Bank Holding Company Act of 1956. Berkshire's principal activity is the ownership and management of its indirect wholly-owned subsidiary, The Berkshire Bank (the "Bank"), a New York State chartered commercial bank. The Bank is owned through Berkshire's wholly-owned subsidiary Greater American Finance Group, Inc. ("GAFG").

The Bank was established in 1989 to provide highly personalized services to high net worth individuals and to small and mid-sized commercial businesses primarily from the New York City metropolitan area. In March 2001, the Company expanded its customer base and market area with the acquisition of GSB Financial Corporation. The Bank's main office and branch is in mid-town Manhattan. The Bank has one other branch in lower Manhattan, four branches in Brooklyn, New York, four branches in Orange and Sullivan Counties in New York State, and one branch in Ridgefield, New Jersey.

The Bank competes with other banking and financial institutions in its markets. Commercial banks, savings banks, savings and loan associations, mortgage bankers and brokers, and credit unions actively compete for deposits and loans. Such institutions, as well as consumer finance, mutual funds, insurance companies, and brokerage and investment banking firms may be considered to be competitors of the Bank with respect to one or more of the services provided by the Bank.

The Company and the Bank are subject to the regulations of certain state and federal agencies and, accordingly, are periodically examined by those regulatory authorities. As a consequence of such regulation of banking activities, the Bank's business may be affected by state and federal legislation.

TRUST PREFERRED SECURITIES

As of May 18 2004, the Company established Berkshire Capital Trust I, a Delaware statutory trust, ("BCTI"). The Company owns all the common capital securities of BCTI. BCTI issued $15.0 million of preferred capital securities to investors in a private transaction and invested the proceeds, combined with the proceeds from the sale of BCTI's common capital securities, in the Company through the purchase of $15.464 million aggregate principal amount of Floating Rate Junior Subordinated Debentures (the "2004 Debentures") issued by the Company. The 2004 Debentures, the sole assets of BCTI, mature on July 23, 2034 and bear interest at a floating rate, three month LIBOR plus 2.70%, currently 7.85%.

On April 1, 2005, the Company established Berkshire Capital Trust II, a Delaware statutory trust, ("BCTII"). The Company owns all the common capital securities of BCTII. BCTII issued $7.0 million of preferred capital securities to investors in a private transaction and invested the proceeds, combined with the proceeds from the sale of BCTII's common capital securities, in the Company through the purchase of $7.217 million aggregate principal amount of Floating Rate Junior Subordinated Debentures (the "2005 Debentures") issued by the Company. The 2005 Debentures, the sole assets of BCTII, mature on May 23, 2035 and bear interest at a floating rate, three month LIBOR plus 1.95%, currently 6.97%.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE A - (CONTINUED)

Based on current interpretations of the banking regulators, the 2004 Debentures and 2005 Debentures (collectively, the "Debentures") qualify under the risk-based capital guidelines of the Federal Reserve as Tier 1 capital, subject to certain limitations. The Debentures are callable by the Company, subject to any required regulatory approvals, at par, in whole or in part, at any time after five years from the date of issuance. The Company's obligations under the Debentures and related documents, taken together, constitute a full, irrevocable and unconditional guarantee on a subordinated basis by the Company of the obligations of BCTI and BCTII under the preferred capital securities sold by BCTI and BCTII to investors. FIN46(R) precludes consideration of the call option embedded in the preferred capital securities when determining if the Company has the right to a majority of BCTI and BCTII expected residual returns. Accordingly, BCTI and BCTII are not included in the consolidated balance sheet of the Company.

The Federal Reserve has issued guidance on the regulatory capital treatment for the trust-preferred securities issued by BCTI and BCTII. This rule would retain the current maximum percentage of total capital permitted for Trust Preferred Securities at 25%, but would enact other changes to the rules governing Trust Preferred Securities that affect their use as part of the collection of entities known as "restricted core capital elements." The rule would take effect March 31, 2009; however, a five year transition period starting March 31, 2004 and leading up to that date would allow bank holding companies to continue to count Trust Preferred Securities as Tier 1 Capital after applying FIN-46(R). Management has evaluated the effects of this rule and does not anticipate a material impact on its capital ratios when the proposed rule is finalized.

NOTE B - SUMMARY OF ACCOUNTING POLICIES

1. BASIS OF FINANCIAL STATEMENT PRESENTATION

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and predominant practice within the banking industry, and include the accounts of Berkshire Bancorp Inc. and its wholly owned subsidiaries, Greater American Finance Group, Inc. ("GAFG"), and GAFG's wholly owned subsidiary, the Bank, and East 39, LLC, (collectively, the "Company"). All significant intercompany accounts and transactions have been eliminated.

In preparing the financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the balance sheets, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The principal estimates that are susceptible to significant change in the near term relate to the allowance for loan losses, goodwill, and deferred tax assets and liabilities. The evaluation of the adequacy of the allowance for loan losses includes an analysis of the individual loans and overall risk characteristics and size of the different loan portfolios, and takes into consideration current economic and market conditions, the capability of specific borrowers to pay specific loan obligations, as well as current loan collateral values. However, actual losses on specific loans, which also are encompassed in

the analysis, may vary from estimated losses.

Substantially all outstanding goodwill resulted from the acquisition of The Berkshire Bank and Goshen Savings Bank, depository institutions concentrating in the New York City and Orange and Sullivan County communities, respectively. As the result of the market penetration in these New York areas, the Company had formulated its own strategy to create such a market role. Accordingly, implicit in the purchase of these franchises was the acquisition of that role. However, if such benefits, including new business, are not derived or the Company changes its business plan, an impairment may be recognized.

NOTE B - (CONTINUED)

The Company recognizes deferred tax assets and liabilities for the future tax effects of temporary differences, net operating loss carryforwards and tax credits. Deferred tax assets are subject to management's judgment based upon available evidence that future realization is more likely than not. If management determines that the Company may be unable to realize all or part of net deferred tax assets in the future, a direct charge to income tax expense may be required to reduce the recorded value of the net deferred tax asset to the expected realizable amount.

2. INVESTMENT SECURITIES

The Company accounts for its investment securities in accordance with Statement of Financial Accounting Standard ("SFAS") No. 115, "Accounting for Certain Investments in Debt and Equity Securities". Investments in securities are classified in one of three categories: held to maturity, trading or available for sale. Investments for which management has both the ability and intent to hold to maturity, are carried at cost, adjusted for the amortization of premiums and accretion of discounts computed by the interest method. Investments which management believes may be sold prior to maturity due to changes in interest rates, prepayment risk and equity, liquidity requirements or other factors, are classified as available for sale. Available-for-sale securities are carried at fair value, with the unrealized gains and losses, net of tax, reported as a separate component of stockholders' equity and excluded from the determination of net income. Gains or losses on disposition are based on the net proceeds and cost of the securities sold, adjusted for amortization of premiums and accretion of discounts, using the specific identification method.

At December 31, 2007, our portfolio of investment securities included approximately $185 million of auction rate securities. These investments have high credit quality ratings of AA or AAA and are fully collateralized by bonds and other financial instruments. Auction rate securities are generally long-term debt instruments that provide liquidity through a Dutch auction process that resets the applicable interest rate at pre-determined calendar intervals, generally every 28 days.

Recent uncertainties in the credit markets have negatively impacted our ability to liquidate, if necessary, investments in auction rate securities because, in recent auctions, the amount of securities submitted for sale has exceeded the amount of purchase orders. We are not certain as to when the liquidity issues relating to these investments will improve, however, we have the ability to hold these securities to maturity (predominately 20 years after December 31, 2007), thereby recovering our investment. As a result of the recent

auction failures beginning in February 2008, the fair value of these securities, while maintaining their investment grade rating and interest payments, could be negatively impacted at a later time. Were this to occur, we may be required to reflect a write-down of certain of our auction rate securities in future periods as a charge to earnings if any of our auction rate securities are deemed to be other-than-temporarily impaired. Such impairment charge would be recorded as other expense and could be material to our results of operations.

Based on our expected operating cash flows, and our other sources of cash, we do not expect the potential lack of liquidity in these investments to affect our ability to execute our current business plan.

3. LOANS AND ALLOWANCE FOR LOAN LOSSES

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at the amount of unpaid principal and are net of unearned discount, unearned loan fees and an allowance for credit losses. The allowance for loan losses is established through a provision for loan losses charged to expense. Loan principal considered to be uncollectible by management is charged against the allowance for credit losses. The allowance is an amount that management believes will be adequate to absorb

NOTE B - (CONTINUED)

specifically identifiable losses and losses on existing loans that may become uncollectible based upon an evaluation of known and inherent risks in the loan portfolio. The evaluation takes into consideration such factors as changes in the nature and size of the loan portfolio, overall portfolio quality, specific problem or impaired loans, and current economic conditions which may affect the borrowers' ability to pay. The evaluation details historical losses by loan category, the resulting loss rates for which are projected at current loan total amounts.

The Company accounts for its impaired loans in accordance with SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," as amended by SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures" and SFAS No. 5, "Accounting for Contingencies." Management considers its investment in one-to-four family real estate loans and consumer loans to be homogeneous groups of loans. As such, these loans are not individually evaluated for impairment but rather are collectively evaluated under SFAS No.5. These standards require that a creditor measure impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, a creditor may measure impairment based on a loan's observable market price, or the fair value of the collateral if the loan is collateral-dependent. Regardless of the measurement method, a creditor must measure impairment based on the fair value of the collateral when the creditor determines that foreclosure is probable.

Interest income is accrued as earned on a simple interest basis. Accrual of interest is discontinued on a loan when management believes, after considering economic and business conditions and collection efforts, that the borrower's financial condition is such that collection of interest is doubtful. When a loan is placed on such non-accrual status, all accumulated accrued interest receivable applicable to periods prior to the current year is charged off to the allowance for loan losses. Interest which had accrued in the current

year is reversed out of current period income. Loans 90 days or more past due and still accruing interest must have both principal and accruing interest adequately secured and must be in the process of collection.

4. INTEREST RATE SWAP

The Bank, from time to time, has entered into interest rate cap agreements in order to hedge its exposure to interest rate fluctuations. The Company adopted the provisions of SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", as amended, as of January 1, 2001. The statement requires the Company to recognize all derivative instruments at fair value as either assets or liabilities. Financial derivatives are reported at fair value in other assets or other liabilities. For derivatives not designated as hedges, the gain or loss is recognized in current earnings. Amounts reclassed into earnings, when the hedged transaction culminates, are included in interest income. At December 31, 2007 and 2006, the Company had $10.0 million and $20.0 million, respectively, outstanding.

5. BANK PREMISES AND EQUIPMENT

Bank premises and equipment, including leasehold improvements, are stated at cost less accumulated depreciation. Depreciation expense is computed on the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the shorter of the estimated useful lives of the improvements or the terms of the related leases. An accelerated depreciation method is used for tax purposes.

NOTE B - (CONTINUED)

6. OTHER REAL ESTATE OWNED

Other real estate owned, representing property acquired through foreclosure, is recorded at the lower of cost or estimated fair market value, less costs of disposal. When property is acquired, the excess, if any, of the loan balance over fair market value is charged to the allowance for loan losses. Periodically thereafter, the asset is reviewed for subsequent declines in the estimated fair market value. Subsequent declines, if any, and holding costs, as well as gains and losses on subsequent sale, are included in the consolidated statements of operations.

7. GOODWILL

Goodwill resulting from the acquisition of The Berkshire Bank in 1999 and GSB Financial Corporation in 2001 is accounted for under SFAS No. 142, "Goodwill and Intangible Assets". SFAS No. 142 includes requirements to test goodwill and indefinite lived intangible assets for impairment rather than amortize them. The Company performs such tests annually and did not identify any impairment on its outstanding goodwill and its identifiable intangible assets from its most recent testing, performed at September 30, 2007.

8. INCOME TAXES

The Company accounts for income taxes under the liability method of accounting for income taxes. Deferred tax assets and liabilities are determined based on the difference between the financial statement and tax bases of assets

and liabilities as measured by the enacted tax rates that will be in effect when these differences reverse. Deferred tax expense is the result of changes in deferred tax assets and liabilities. The principal types of differences between assets and liabilities for financial statement and tax return purposes are allowance for loan losses, deferred loan fees, deferred compensation and securities available for sale.

As of January 1, 2007, the Company adopted FASB Interpretation No. 48 "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109". The result of adoption was an increase to retained earnings totaling $965,000 as a previously accrued liability was evaluated and determined to be no longer necessary as the tax year expired.

9. NET INCOME PER SHARE

The Company follows the provisions of SFAS No. 128, "Earnings Per Share." Basic earnings per share excludes dilution and is computed by dividing income available to common shareholders by the weighted-average common shares outstanding during the period. Diluted earnings per share takes into account the potential dilution that could occur if securities or other contracts to issue common stock were exercised and converted into common stock.

10. STOCK BASED COMPENSATION

At December 31, 2007, the Company has one stock-based employee compensation plan, which is more fully described in Note J. The Company accounts for the plan in accordance with SFAS Statement No. 123(R), "Share Based Payment" ("SFAS 123R"). Under the fair value recognition provisions of SFAS 123R, share-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense over the vesting period. Determining the fair value of share-based awards at the grant date requires judgement, including estimating the Company's stock price volatility, employee stock option exercise behaviors and employee option forfeiture rates. Prior to the adoption of SFAS 123(R), the Company accounted for the plan in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," ("APB No. 25") and related interpretations.

The Company did not grant stock options in fiscal 2007, 2006 and 2005, as a result of which, no stock based compensation expense was recorded in each of those years.

NOTE B - (CONTINUED)

11. CASH EQUIVALENTS

For purposes of reporting cash flows, cash and cash equivalents are comprised of cash and due from banks, interest bearing deposits in other financial institutions with an original maturity of less than ninety days, and federal funds sold.

12. RESTRICTIONS ON CASH AND DUE FROM BANKS

The Bank is required to maintain reserves against customer demand deposits by keeping cash on hand or balances with the Federal Reserve Bank in a non-interest bearing account. The amounts of those reserve and cash balances was

approximately $3,258,000 and $2,617,000 at December 31, 2007 and 2006, respectively.

13. FEDERAL HOME LOAN BANK STOCK

The Company is required as a condition of membership in the Federal Home Loan Bank of New York ("FHLBNY") to maintain an investment in FHLBNY common stock. The stock is redeemable at par, and therefore, its cost is equivalent to its redemption value.

14. COMPREHENSIVE INCOME

The Company follows the provisions of SFAS No. 130, "Reporting Comprehensive Income" which includes net income as well as certain other items, which results in a change to equity during the period. (In thousands.)

	YEAR ENDED DECEMBER 31, 2007		
	Before tax amount	Tax (expense) benefit	Net of tax Amount
Unrealized gains (losses) on investment securities:			
Unrealized holding gains arising during period	$2,278	$ (964)	$1,314
Less reclassification adjustment for gains realized in net income	86	(34)	52
Unrealized gain on investment securities	2,192	(930)	1,262
Change in minimum pension liability	71	--	71
Other comprehensive income, net	$2,263	$ (930)	$1,333

	YEAR ENDED DECEMBER 31, 2006		
	Before tax amount	Tax (expense) benefit	Net of tax Amount
Unrealized gains (losses) on investment securities:			
Unrealized holding gains (losses) arising during period	$ 8,673	$(3,511)	$ 5,162
Less reclassification adjustment for gains realized in net income	2,336	(934)	1,402
Unrealized gain on investment securities	6,337	(2,577)	3,760
Change in minimum pension liability	(117)	--	(117)
Other comprehensive income, net	$ 6,220	$(2,577)	$ 3,643

NOTE B - (CONTINUED)

	YEAR ENDED DECEMBER 31, 2005		
	Before tax amount	Tax (expense) benefit	Ne
Unrealized gains (losses) on investment securities:			
Unrealized holding gains (losses) arising during period	$ (8,834)	$ 3,313	
Less reclassification adjustment for gains realized in net income	4	(1)	
Unrealized (loss) on investment securities	(8,838)	3,314	
Change in minimum pension liability	(289)	--	
Other comprehensive income (loss), net	$ (9,127)	$ 3,314	

15. RECLASSIFICATIONS

Certain amounts in the December 31, 2006 and 2005 financial statements have been reclassified to conform to the current period's presentation.

NOTE C - INVESTMENT SECURITIES

The following is a summary of held to maturity investment securities:

	DECEMBER 31, 2007			
	AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED LOSSES	F V
	(In thousands)			
U.S. Government Agencies	$ 395	$ 11	$ (1)	

	DECEMBER 31, 2006			
	AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED LOSSES	F V
	(In thousands)			
U.S. Government Agencies	$ 433	$ 4	$ (1)	

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BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE C - (CONTINUED)

The following is a summary of available-for-sale investment securities:

	DECEMBER 31, 2007		
	AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED LOSSES
	(In thousands)		
U.S. Government Agencies	$272,789	$ 151	$ (622)
Mortgage-backed securities	53,886	100	(929)
Corporate notes	71,147	79	(3,625)
Municipal securities	1,973	1,031	--
Auction rate securities	184,597	--	--
Marketable equity securities and other	18,698	106	(420)
Totals	$603,090	$ 1,467	$ (5,596)

	DECEMBER 31, 2006		
	AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED LOSSES
	(In thousands)		
U.S. Treasury and Notes	$5,002	$ --	$ (12)
U.S. Government Agencies	322,986	--	(5,822)
Mortgage-backed securities	67,472	92	(1,711)
Corporate notes	44,366	334	(662)
Municipal securities	5,698	1,489	--
Auction rate securities	71,500	--	--
Marketable equity securities and other	3,919	216	(69)
Totals	$520,943	$ 2,131	$ (8,276)

The Company has investments in certain debt and equity securities that have unrealized losses or may be otherwise impaired, but an other-than-temporary

impairment has not been recognized in the financial statements as management believes the decline is due to the credit markets coupled with the interest rate environment. The following table indicates the length of time individual securities have been in a continuous unrealized loss position at December 31, 2007 (in thousands):

	LESS THAN 12 MONTHS		12 MONTHS OR LONGER	
	FAIR VALUE	UNREALIZED LOSSES	FAIR VALUE	UNREALIZED LOSSES
DESCRIPTION OF SECURITIES				
U.S. Government Agencies	$ --	$ --	$204,397	$ 623
Mortgage-backed securities	3,058	7	41,427	922
Corporate notes	27,468	2,428	17,885	1,197
Subtotal, debt securities	30,526	2,435	263,709	2,742
Marketable equity securities and other	1,406	324	213	96
Total temporarily impaired securities	$ 31,932	$ 2,759	$263,922	$ 2,838

NOTE C - (CONTINUED)

The Company had a total of 90 debt securities with a fair market value of $294.24 million which were temporarily impaired at December 31, 2007. The total unrealized loss on these securities was $5.18 million, of which $1.55 million is attributable to changes in interest rates which have decreased the market value of these securities. The remaining unrealized loss of $3.63 million is on 4 corporate notes which are currently reorganizing in U.S. bankruptcy court. We have the ability to hold these securities to maturity, all but 4 of which are US Government Agency securities and mortgage-backed securities, therefore, the unrealized losses associated with these securities are not considered to be other than temporary.

The Company also had 8 equity securities with an aggregated fair market value of $1.62 million which were temporarily impaired at December 31, 2007. The total unrealized loss on these securities was $420,000. Based upon our review of the available information, such unrealized losses are not considered to be other than temporary.

The following table indicates the length of time individual securities have been in a continuous unrealized loss position at December 31, 2006 (in thousands):

	LESS THAN 12 MONTHS		12 MONTHS OR LONGER	
	FAIR VALUE	UNREALIZED LOSSES	FAIR VALUE	UNREALIZED LOSSES

DESCRIPTION OF SECURITIES				
U.S. Treasury and Notes	$ --	$ --	$ 4,990	$ 12
U.S. Government Agencies	12,061	9	305,104	5,814
Mortgage-backed securities	1,732	52	49,454	1,659
Corporate notes	--	--	10,939	662
Municipal securities	--	--	--	--
Subtotal, debt securities	13,793	61	370,487	8,147
Marketable equity securities and other	--	--	13	69
Total temporarily impaired securities	$ 13,793	$ 61	$370,500	$ 8,216

The Company had a total of 86 debt securities with a fair market value of $384.28 million which were temporarily impaired at December 31, 2006. The total unrealized loss on these securities was $8.28 million, of which $8.11 million is attributable to increases in interest rates which have decreased the market value of these securities. The remaining unrealized loss of $153,000 is on 2 corporate notes which are currently reorganizing in U.S. bankruptcy court. We have the ability to hold these securities to maturity, all but 7 of which are US Government and US Government Agency securities, therefore, the unrealized losses associated with these securities are not considered to be other than temporary.

The Company also had 2 equity securities with an aggregated fair market value of $13,000 which were temporarily impaired at December 31, 2006. The total unrealized loss on these securities was $69,000. Based upon our review of the available information, such unrealized losses are not considered to be other than temporary.

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE C - (CONTINUED)

The amortized cost and fair value of investment securities available for sale and held to maturity, by contractual maturity, at December 31, 2007 are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	DECEMBER 31, 2007			
	AVAILABLE FOR SALE		HELD TO MATURITY	
	AMORTIZED COST	FAIR VALUE	AMORTIZED COST	FAIR VALUE
	(In thousands)			
Due in one year or less	$ 76,692	$ 76,303	$ --	$ --
Due after one through five years	173,831	173,404	--	--
Due after five through				

ten years	85,810	82,697	16	16
Due after ten years	63,462	63,576	379	389
Auction rate securities	184,597	184,597	--	--
Marketable equity securities and other	18,698	18,384	--	--
Totals	$603,090	$598,961	$ 395	$ 405

Gross gains realized on the sales of investment securities for the years ended December 31, 2007, 2006 and 2005 were approximately $125,000, $2,342,000, and $10,000, respectively. Gross losses were approximately $39,000, $5,000, and $6,000 for the years ended December 31, 2007, 2006 and 2005, respectively.

As of December 31, 2007 and 2006, securities sold under agreements to repurchase with a book value of approximately $76.84 million and $62.65 million, respectively, were outstanding. The book value of the securities pledged for these repurchase agreements was $78.95 million and $71.30 million, respectively. As of December 31, 2007 and 2006, the Company did not have any investment securities of any one issuer where the carrying value exceeded 10% of shareholders' equity.

NOTE D - LOANS

Major classifications of loans are as follows:

	DECEMBER 31, 2007	DECEMBER 31, 2006
	(In thousands)	
Commercial and professional loans	$ 76,132	$ 63,331
Secured by real estate		
1 - 4 family	142,140	139,611
Multi family	3,506	4,013
Non-residential	212,850	160,417
Consumer	1,691	4,763
	436,319	372,135
Deferred loan fees	(1,534)	(1,212)
Allowance for loan losses	(4,183)	(3,771)
	$ 430,602	$ 367,152

Changes in the allowance for loan losses are as follows:

FOR THE YEARS ENDED DECEMBER 31,

	2007	2006	2005
		(In thousands)	
Balance at beginning of year	$ 3,771	$ 3,266	$ 2,927
Provision charged to operations	355	410	180
Loans charged off	--	(42)	(26)
Recoveries	57	137	185
Balance at end of year	$ 4,183	$ 3,771	$ 3,266

The Bank had $153,000, $201,000 and $256,000 of non accrual loans as of December 31, 2007, 2006 and 2005, respectively, and $314,000, $0 and $74,000 of loans delinquent more than ninety days and still accruing interest at December 31, 2007, 2006 and 2005, respectively. The Bank classified the non-accrual loans of $153,000 as impaired loans at December 31, 2007. However, no specific allocation from the allowance for loan losses was made because the collateral underlying each loan was deemed to be sufficient to cover any loss in the event of a default. Therefore, all of the allowance for loan loss is includable in regulatory capital.

In accordance with banking regulations, the Bank, from time to time, enters into lending transactions in the ordinary course of business with directors, executive officers, principal stockholders and affiliates of such persons on the same terms as those prevailing for comparable transactions with other borrowers. The following table summarizes the activity in loans to related parties.

Balance at 12/31/06	$ 9,701,822
New Loans	3,600,000
Repayments	183,276
Balance at 12/31/07	$13,118,546

NOTE E - PREMISES AND EQUIPMENT

Major classifications of premises and equipment are summarized as follows:

	ESTIMATED USEFUL LIVES	DECEMBER 31, 2007	DECEMBER 31, 2006
		(In thousands)	
Land	Indefinite	$ 3,572	$ 3,572
Buildings	39 years	5,190	5,190
Furniture and equipment	3 to 10 years	3,262	3,052
Leasehold improvements	2 to 10 years	2,207	1,653
		14,231	13,467
Accumulated depreciation and		(4,869)	(4,129)

amortization	-------	-------
Total	$ 9,362	$ 9,338
	=======	=======

Depreciation and amortization expense was approximately $739,000, $727,000 and $650,000 for the years ended December 31, 2007, 2006 and 2005, respectively.

NOTE F - DEPOSITS

The aggregate amount of jumbo certificates of deposits greater than $100,000 were approximately $247.53 million and $203.59 million as of December 31, 2007 and 2006, respectively.

The scheduled maturities of all certificates of deposit are as follows:

	DECEMBER 31, 2007
	(In thousands)
2008	$ 477,127
2009	373
2010	2

	$ 477,502
	=========

NOTE G - BORROWINGS

SHORT-TERM BORROWINGS Securities sold under agreements to repurchase generally mature within 30 days from the date of the transactions. Short-term borrowings consist of various borrowings which generally have maturities of less than one year. The details of these categories are presented below:

	YEAR ENDED DECEMBER 31,		
	2007	2006	2005
	(Dollars in Thousands)		
Securities sold under repurchase agreements and federal funds purchased			
Balance at year-end	$ 76,842	$ 62,652	$ 73,044
Average during the year	$ 40,049	$ 56,236	$108,785
Maximum month-end balance	$ 76,842	$ 79,154	$145,489
Weighted average rate during the year	4.93%	3.75%	3.47%
Rate at December 31	4.65%	4.94%	3.59%

NOTE G - (CONTINUED)

LONG-TERM BORROWINGS At December 31, 2007, advances from the Federal Home Loan Bank ("FHLB") totaling $31.61 million will mature within one to five years and are reported as long-term borrowings. The advances are collateralized by FHLB stock and certain first mortgage loans totaling $31.61 million. The advances had a weighted average rate of 5.00%. Unused lines of credit at the FHLB were $69.8 million at December 31, 2007.

Outstanding long-term borrowings mature as follows (in thousands):

YEAR	AMOUNT
2008	$ 5,264
2009	8,416
2010	14,000
2011	--
2012	3,927
Total	$ 31,607

NOTE H - EARNINGS PER SHARE

The Company's calculation of earnings per share in accordance with SFAS No. 128 is as follows:

	YEAR ENDED DECEMBER 31, 2007 (IN THOUSANDS, EXCEPT PER SHARE DATA)		
	Income (numerator)	Shares (denominator)	Per share amount
Basic earnings per share			
Net income available to common stockholders	$5,354	6,987	$ .77
Effect of dilutive securities			
Options	--	18	(.01)
Diluted earnings per share			
Net income available to common stockholders plus assumed conversions	$5,354	7,005	$ .76

	YEAR ENDED DECEMBER 31, 2006 (IN THOUSANDS, EXCEPT PER SHARE DATA)		
	Income (numerator)	Shares (denominator)	Per share amount
Basic earnings per share			
Net income available to common stockholders	$4,880	6,891	$ .71
Effect of dilutive securities			
Options	--	85	(.01)
Diluted earnings per share			
Net income available to			

common stockholders plus assumed conversions	$4,880	6,976	$ .70

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE H - (CONTINUED)

	YEAR ENDED DECEMBER 31, 2005 (IN THOUSANDS, EXCEPT PER SHARE DATA)		
	Income (numerator)	Shares (denominator)	Per share amount
Basic earnings per share			
Net income available to common stockholders	$5,541	6,805	$ .81
Effect of dilutive securities			
Options	--	134	(.01)
Diluted earnings per share			
Net income available to common stockholders plus assumed conversions	$5,541	6,939	$ .80

NOTE I - INCOME TAXES

The components of income tax expense are as follows:

	YEARS ENDED DECEMBER 31,		
	2007	2006	2005
Current	$ 2,723,000	$ 4,282,000	$ 4,985,000
Deferred Taxes (Benefit)	(349,000)	(426,000)	18,000
	$ 2,374,000	$ 3,856,000	$ 5,003,000

A reconciliation of the provision for income taxes for the years ended December 31, 2007, 2006 and 2005 and the amount computed by applying the statutory Federal income tax rate to income from continuing operations follows:

YEARS ENDED DECEMBER 31,

	2007	2006	2005
Effective Tax Reconciliation			
Tax at statutory rate	$ 2,627,000	$ 2,970,000	$ 3,584,960
State and City, net of federal income tax benefit	1,195,000	1,123,109	1,311,420
Permanent items	(1,430,000)	(337,670)	(4,352
Other	(18,000)	100,561	110,972
Actual provision for income taxes	$ 2,374,000	$ 3,856,000	$ 5,003,000

64

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE I - (CONTINUED)

The tax effect of the principal temporary differences at December 31, 2007 and 2006 are as follows:

	DECEMBER 31,	
	2007	2006
Net deferred tax assets		
Loan loss provision	$1,950,000	$1,721,000
Depreciation	230,000	123,000
Other	315,000	301,000
Unrealized loss on investment securities	2,015,000	2,979,000
Net deferred tax asset included in other assets	$4,510,000	$5,124,000

NOTE J - STOCK PLANS

In March 1999, the stockholders of the Company approved the 1999 Stock Incentive Plan (the "1999 Stock Incentive Plan"). The 1999 Stock Incentive Plan permits the granting of awards in the form of nonqualified stock options, incentive stock options, restricted stock, deferred stock, and other stock-based incentives. Up to 600,000 shares of common stock of the Company may be issued pursuant to the 1999 Stock Incentive Plan. Officers, directors and other key employees of the Company or any subsidiary are eligible to receive awards under the 1999 Stock Incentive Plan. Options outstanding under the 1999 Stock Incentive Plan were 2,076 and 185,878 as of December 31, 2007 and 2006, respectively. The Company did not grant options in 2007, 2006 and 2005.

A summary of activity with respect to the Stock Option Plan follows:

DECEMBER 31,

	2007		2006		2005	
	SHARES	WEIGHTED AVERAGE EXERCISE PRICE	SHARES	WEIGHTED AVERAGE EXERCISE PRICE	SHARES	WEIGHTED AVERAGE EXERCISE PRICE
Outstanding at beginning of year	185,878	$ 9.76	223,203	$ 9.70	365,084	$10.65
Granted	--	$ --	--	$ --	--	$ --
Cancelled	(7,500)	$10.00	--	$ --	(3,000)	$12.67
Exercised	(176,302)	$ 9.77	(37,325)	$ 9.34	(138,881)	$12.20
Outstanding at end of year	2,076	$ 8.29	185,878	$ 9.76	223,203	$ 9.70
Exercisable at end of year	2,076	$ 8.29	185,878	$ 9.76	223,203	$ 9.70
Weighted average fair value of options granted during the year		$ --		$ --		$ --

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE J - (CONTINUED)

The following table summarizes information about options outstanding and exercisable at December 31, 2007:

OPTIONS OUTSTANDING AND EXERCISABLE

RANGE OF EXERCISE PRICES	NUMBER OUTSTANDING AT DECEMBER 31, 2007	WEIGHTED AVERAGE REMAINING CONTRACTUAL LIFE (YEARS)	WEIGHTED AVERAGE EXERCISE PRICE
$ 5.98 - $8.64	2,076	2.45	$ 8.29

NOTE K - EMPLOYEE BENEFIT PLANS

1. RETIREMENT INCOME PLAN

The Company's Retirement Income Plan (the "Plan") covers substantially all full-time employees. Benefits are based upon a combination of employee compensation and years of service. The Company pays the entire cost of the Plan and funds such costs as they accrue. The Company's funding policy is to make annual contributions within minimum and maximum levels required by applicable regulations. The Company's customary contributions are designed to fund normal

cost on a current basis and to fund over 30 years the estimated prior service cost of benefit improvements (15 years of annual gains and losses). The projected unit cost method was used to determine the annual cost.

The following table summarizes the major categories of Plan assets as of the dates indicated:

	DECEMBER 31,			
	2007		2006	
	FAIR VALUE	% OF TOTAL	FAIR VALUE	%
	(In thousands, except percentages			
Mutual Funds				
International Equity Fund	$ 266	10.86%	$ 198	
Large Cap Equity Growth Fund	608	24.82	504	
International Investment Grade Bond Fund	844	34.45	637	
Small Cap Equity Growth Fund	58	2.36	99	
Large Cap Equity Value Fund	528	21.55	487	
Corporate Common Stocks(1)	138	5.63	151	
Cash and cash equivalents	8	0.33	--	
Total Plan Assets	$ 2,450	100.00%	$ 2,076	

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(1) Includes 4,500 shares of the Company's Common Stock with a market value of $72,045 and $73,350 at December 31, 2007 and 2006, respectively.

66

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE K - (CONTINUED)

The assets of the Plan are primarily invested in well diversified common stock and fixed income funds designed to minimize risk while maximizing expected portfolio returns. To achieve the long term rate of return, Plan assets are invested in a mixture of instruments, including but not limited to, corporate common stock, investment grade bond funds, small and large cap equity funds and international equity funds. The allocation of assets is determined by the Investment Manager, and typically include 50% to 70% equities, with the remainder invested in fixed income and a minimal amount of cash. Presently, this diversified portfolio is expected to return approximately 8.50% in the long run.

The expected rate of return on Plan assets was determined based upon a review of historical returns, both for our Plan and for medium to large-sized defined benefit pension funds with similar asset allocations. This review generated separate expected future long-term returns for each asset class listed in the above table. These expected future returns were then blended based upon our Plan's target asset allocation.

ASSUMPTIONS

Weighted-average assumptions used to determine benefit obligations were as follows at the dates indicated:

	DECEMBER 31,	
	2007	2006
Discount rate	6.30%	5.75%
Rate of compensation increase	5.00%	5.00%

Weighted-average assumptions used to determine net periodic benefit cost for the years ended December 31, 2007 and 2006 were as follows:

	DECEMBER 31,	
	2007	2006
Discount rate	5.75%	5.50%
Rate of compensation increase	5.00%	5.00%
Expected return on plan assets	8.50%	8.50%
Measurement date	12/31/2007	12/31/2006

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE K - (CONTINUED)

The following table sets forth the Plan's benefit obligations, fair value of the Plan assets and the funded status of the Plan in accordance with FAS 158 for the years ended December 31, 2007 and 2006:

	DECEMBER 31,	
	2007	2006
CHANGE IN BENEFIT OBLIGATION		
Benefit obligation at beginning of year	$ 3,103,843	$ 2,735,1
Service cost	407,623	353,0
Interest cost	177,221	149,5
Actuarial (gain) loss	63,668	(3,6
Benefits paid	(191,949)	(130,3
Benefits obligation at end of year	$ 3,560,406	$ 3,103,8
CHANGE IN PLAN ASSETS		
Fair value of plan assets at beginning of year	$ 2,075,998	$ 1,719,2
Actual return on plan assets	177,141	154,3
Employer contribution	389,400	332,7

Benefits paid	(191,949)	(130,3
Fair value of plan assets at end of year	$ 2,450,590	$ 2,075,9
AMOUNTS RECOGNIZED IN THE STATEMENT OF FINANCIAL POSITION CONSIST OF:		
Liabilities	$(1,109,816)	$(1,027,8
Prepaid benefit cost	N/A	N
Accrued benefit cost	N/A	N
Intangible asset	N/A	N
Accumulated other comprehensive charge	N/A	N
Net amount recognized at year end	$ 1,109,816	$ 1,027,8
ADDITIONAL YEAR-END INFORMATION FOR PENSION PLANS WITH ACCUMULATED BENEFIT OBLIGATIONS IN EXCESS OF PLAN ASSETS		
Projected benefit obligation	$ 3,560,406	$ 3,103,8
Accumulated benefit obligation	3,560,406	3,103,8
Fair value of plan assets	2,450,590	2,075,9

NOTE K - (CONTINUED)

A summary of the components of net periodic benefit cost and other amounts recognized in other comprehensive income in accordance with FAS 158 for the years ended December 31, 2007, 2006 and 2005 is as follows:

	DECEMBER 31,		
	2007	2006	2005
Service cost	$ 407,623	$ 353,071	$ 304,144
Interest cost	177,221	149,594	134,275
Expected return on assets	(182,142)	(151,131)	(150,819)
Amortization			
Prior service cost	18,370	18,370	18,370
(Gain) loss	52,649	60,286	40,091
Net periodic pension cost	$ 473,721	$ 430,190	$ 346,061

The following table sets forth other changes in plan assets and benefit obligations recognized in other comprehensive income in accordance with FAS 158 at December 31, 2007 and 2006:

	DECEMBER 31,	
	2007	2006
Net loss (gain)	$ 68,669	$ N/A

Prior service cost	N/A	N/A
Increase (decrease) in minimum liability included in other comprehensive income prior to FAS 158 application	N/A	(67,162)
Initial OCI charge upon FAS 158 application	N/A	102,504
Amortization of prior service cost	(18,370)	N/A
Amortization of transition obligation	(52,649)	N/A
Total recognized in other comprehensive income	(2,350)	35,342
Total recognized in net periodic benefit cost and other comprehensive income	$471,371	$465,532

The estimated net loss (gain), prior service cost and net transition obligation that will be amortized from the accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are $43,000, $18,000 and zero, respectively.

ESTIMATED FUTURE BENEFIT PAYMENTS

We estimate future benefit payments to be as follows:

YEARS	BENEFIT PAYMENTS
2008	$ 265,958
2009	199,872
2010	193,469
2011	240,195
Years 2012-2016	2,719,826

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE K - (CONTINUED)

COMPANY CONTRIBUTIONS

The Company contributed $389,400 to its Retirement Plan in the fiscal year ended December 31, 2007. During the fiscal year ending December 31, 2008, we expects to contribute approximately $750,000 to the Plan.

2. POSTRETIREMENT WELFARE PLAN

The Bank, as successor to Goshen Bank provides certain health care and life insurance benefits for retired employees and their spouses. The postretirement health care and life insurance benefits plan was terminated for persons retiring after December 31, 1998. Eligible employees retired on or before that date will have benefits paid through the plan under the agreed upon terms existing at the employee's retirement date.

	DECEMBER 31,	
	2007	2006
	(In thousands)	
Change in benefit obligation		
Benefit obligation at beginning of year	$ 698	$ 735

Service cost	--	--
Interest cost	41	42
Actual (gain) loss	(6)	(27)
Benefits paid	(55)	(52)
Benefits obligation at end of year	678	698
Change in plan assets		
Fair value of plan assets at beginning of year	--	--
Actual return on plan assets	--	--
Employer contribution	55	49
Benefits paid	(55)	(49)
Fair value of plan assets at end of year	--	--
Funded status	(698)	(678)
Unrecognized net actuarial loss	N/A	N/A
Accrued benefit cost (included in other liabilities)	$ 678	$ 698

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE K - (CONTINUED)

Net benefit cost included the following components:

	YEAR ENDED DECEMBER 31,	
	2007	2006
	(In thousands)	
Service cost	$ --	$ --
Interest cost on projected benefit obligation	41	42
Actual return on plan assets	--	--
Net periodic benefit cost	$ 41	$ 42

The assumed discount rate used in determining the actuarial present value of the projected benefit obligation was 6.50% and 6.125% in 2007 and 2006, respectively.

3. 401(k) PLANS

The Bank has a 401(k) plan in which employees can contribute up to 15% of their salary. The Bank also matches 50% of the employee contribution up to a maximum of 3% of the employee's salary. The matching expense was $124,000, $124,000 and $107,000 for the years ended December 31, 2007, 2006 and 2005, respectively.

4. DEFERRED COMPENSATION ARRANGEMENTS

GSB Financial and Goshen Bank established deferred compensation arrangements for certain directors and executives. These deferred compensation arrangements were terminated as a result of the acquisition. At December 31, 2007 and 2006, the balance accumulated under these arrangements was approximately $228,000 and $245,000, respectively, and will be paid out when the individual (i) ceases to be a director and/or executive of the Company; (ii) attains the age of 75; or (iii) specifies a particular date.

In July 2006, the Bank established the Deferred Compensation Plan of The Berkshire Bank (the "Plan") to provide for a systematic method by which key employees of the Bank may defer payment of all or part of the compensation that may be earned by them. The Plan is intended to be a nonqualified and unfunded plan maintained primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees pursuant to Sections 201(2), 301(a)(3) and 401(a)(1) of the Employee Retirement Income Security Act of 1974, as amended. At December 31, 2007 and 2006, the balances accumulated under the Plan were approximately $95,000 and $30,000, respectively.

NOTE L - COMMITMENTS AND CONTINGENCIES

1. LEASES AND OTHER COMMITMENTS

The Company leases certain of its operating facilities under non-cancelable operating leases expiring in 2008 through 2016. The leases require payment by the Company of the real estate taxes and insurance on the leased properties. Approximate future minimum annual rental payments are as follows:

Year Ending December 31,	(In thousands)
2008	$ 716
2009	648
2010	473
2011	292
2012	303
Thereafter	558
	$ 2,990

Rental expense was approximately $1,329,000, $1,286,000 and $1,208,000 for the fiscal years ended December 31, 2007, 2006 and 2005, respectively. Included in rental expense was approximately $368,000, 328,000 and $359,000 for the fiscal years ended December 31, 2007, 2006 and 2005, respectively, which was paid to a company affiliated with a director of the Company.

NOTE M - FAIR VALUE OF FINANCIAL INSTRUMENTS

SFAS No. 107 requires disclosure of the estimated fair value of an entity's assets and liabilities considered to be financial instruments. For the Company, as for most financial institutions, the majority of its assets and liabilities are considered financial instruments as defined in SFAS No. 107. However, many such instruments lack an available trading market, as characterized by a willing buyer and seller engaging in an exchange transaction. Also, it is the Company's general practice and intent to hold its financial instruments to maturity and not to engage in trading or sales activities, except for certain loans. Therefore, the Company had to use significant estimations and present value calculations to prepare this disclosure.

Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. Also, management is concerned that there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and methodologies in the absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

Estimated fair values have been determined by the Company using the best available data and an estimation methodology suitable for each category of financial instruments. The estimation methodologies used, the estimated fair values, and recorded book balances at December 31, 2007 and 2006 are outlined below.

For cash and cash equivalents, the recorded book values of $47.19 million and $24.31 million at December 31, 2007 and 2006, respectively, approximate fair values.

The estimated fair values of investment securities are based on quoted market prices, if available. Estimated fair values are based on quoted market prices of comparable instruments if quoted market prices are not available.

NOTE M - (CONTINUED)

	DECEMBER 31,		
	2007		2006
	CARRYING AMOUNT	ESTIMATED FAIR VALUE	CARRYING AMOUNT
	(In thousands)		
Investment securities	$599,356	$599,366	$515,231
Loans, net of unearned income	434,785	441,569	370,923
Time Deposits	477,502	477,802	423,712
Repurchase Agreements	76,842	77,267	62,652
Long-term Debt	54,288	55,160	75,419

The net loan portfolio at December 31, 2007 and 2006 has been valued using a present value discounted cash flow where market prices were not available. The discount rate used in these calculations is the estimated current market rate adjusted for credit risk. The carrying value of accrued interest approximates fair value.

The estimated fair values of demand deposits (i.e. interest (checking) and non-interest bearing demand accounts, savings and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e. their carrying amounts). The carrying amount of accrued interest payable approximates its fair value.

The fair value of commitments to extend credit is estimated based upon the amount of unamortized deferred loan commitment fees. The fair value of letters of credit is based upon the amount of unearned fees plus the estimated cost to terminate letters of credit. Fair values of unrecognized financial instruments, including commitments to extend credit, and the fair value of letters of credit are considered immaterial.

The fair value of interest rate caps, included in long-term debt, are based upon the estimated amount the Company would receive or pay to terminate the contracts or agreements, taking into account current interest rates and, when appropriate, the current creditworthiness of the counterparties. The aggregate fair value for the interest rate caps were approximately $0 and $20,000 at December 31, 2007 and 2006, respectively.

The fair value of the long term debt approximates the carrying value due to the re-pricing of the debt.

NOTE N - FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK AND CONCENTRATIONS OF CREDIT RISK

The Bank is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of their customers. These financial instruments include commitments to extend credit and standby letters of credit. Such financial instruments are recorded in the financial statements when they become payable. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The contract or notional amounts of those instruments reflect the extent of involvement the Banks have in particular classes of financial instruments.

The Bank's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual or notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as they do for on-balance-sheet

instruments.

Unless noted otherwise, the Bank does not require collateral or other security to support financial instruments with credit risk. The approximate contract amounts are as follows:

	DECEMBER 31, 2007	DECEMBER 31, 2006
	(In thousands)	
Unused lines of credit	$ 18,635	$ 19,601
Commitments to extend credit	28,645	18,687
Standby letters of credit and financial guarantees written	5,374	3,423
	$ 52,654	$ 41,711
Interest rate caps-notional amount	$ 10,000	$ 20,000

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank holds residential or commercial real estate, accounts receivable, inventory and equipment as collateral supporting those commitments for which collateral is deemed necessary. The extent of collateral held for those commitments at December 31, 2007 varies up to 100%.

NOTE N - (CONTINUED)

The Company defines the initial fair value of these letters of credit as the fee received from the customer. The maximum potential undiscounted amount of future payments of these letters of credit as of December 31, 2007 are $5,374,000 and they expire through 2008. Amounts due under these letters of credit would be reduced by any proceeds the Company would be able to obtain in

liquidating the collateral for the loans, which varies depending on the customer.

The Bank grants loans primarily to customers in New York and its immediately adjacent suburban communities. Although the Bank has a diversified loan portfolio, a large portion of their loans are secured by commercial or residential real property. The Bank does not generally engage in non-recourse lending and typically will require the principals of any commercial borrower to obligate themselves personally on the loan. Although the Bank has diversified loan portfolios, a substantial portion of their debtors' ability to honor their contracts is dependent upon the economic sector. Commercial and standby letters of credit were granted primarily to commercial borrowers.

The Bank has entered into interest rate cap agreements in order to hedge its exposure to interest rate fluctuations. The Company adopted the provisions of SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", as amended, as of January 1, 2001. The statement requires the Company to recognize all derivative instruments at fair value as either assets or liabilities. Financial derivatives are reported at fair value in other assets or other liabilities. For derivatives not designated as hedges, the gain or loss is recognized in current earnings. Amounts reclassed into earnings, when the hedged transaction culminates, are included in interest income.

NOTE O - REGULATORY MATTERS

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possible additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Bank's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulations to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets, and of Tier 1 capital to average assets. Management believes that, as of December 31, 2007, the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2007, the Bank met all regulatory requirements for classification as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since that date that management believes have changed the institution's category.

NOTE O - (CONTINUED)

The following table sets forth the actual and required regulatory capital amounts and ratios of, the Company and the Bank as of December 31, 2007 and 2006 (dollars in thousands):

	ACTUAL		FOR CAPITAL ADEQUACY PURPOSES	
	AMOUNT	RATIO	AMOUNT	RATIO
DECEMBER 31, 2007				
Total Capital (to Risk-Weighted Assets)				
Company	136,012	18.3%	59,461	>8.0% -
Bank	104,500	14.5%	57,753	>8.0% -
Tier I Capital (to Risk-Weighted Assets)				
Company	131,829	17.7%	29,731	>4.0% -
Bank	100,317	13.9%	28,876	>4.0% -
Tier I Capital (to Average Assets)				
Company	131,829	12.9%	41,040	>4.0% -
Bank	100,317	9.7%	41,288	>4.0% -

	ACTUAL		FOR CAPITAL ADEQUACY PURPOSES	
	AMOUNT	RATIO	AMOUNT	RATIO
DECEMBER 31, 2006				
Total Capital (to Risk-Weighted Assets)				
Company	128,452	23.9%	43,031	>8.0% -
Bank	99,170	19.3%	41,120	>8.0% -
Tier I Capital (to Risk-Weighted Assets)				
Company	124,681	23.2%	21,516	>4.0% -
Bank	95,400	18.6%	20,560	>4.0% -
Tier I Capital (to Average Assets)				
Company	124,681	13.4%	37,322	>4.0% -
Bank	95,400	10.9%	35,022	>4.0% -

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE P - CONDENSED FINANCIAL INFORMATION - PARENT COMPANY ONLY

The condensed financial information for Berkshire Bancorp Inc. (parent company only) is as follows:

CONDENSED BALANCE SHEETS
(IN THOUSANDS)

	DECEMBER 31,	
	2007	2006
ASSETS		
Cash	$ 12,478	$ 11,515
Equity investment in subsidiaries	121,896	113,972
Investment in securities available for sale	12,297	15,874
Accrued interest receivable	215	189
Other assets	1,455	1,023
Total assets	$ 148,341	$ 142,573
LIABILITIES AND STOCKHOLDERS' EQUITY		
Subordinated debt	$ 22,681	$ 22,681
Other liabilities	1,402	4,115
Total liabilities	24,083	26,796
Stockholders' equity		
Common stock	770	770
Additional paid-in capital	90,986	90,659
Retained earnings	42,352	37,285
Accumulated other comprehensive loss, net	(3,439)	(4,772)
Common stock in treasury, at cost	(6,411)	(8,165)
Total stockholders' equity	124,258	115,777
	$ 148,341	$ 142,573

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE P - (CONTINUED)

CONDENSED STATEMENTS OF INCOME
(IN THOUSANDS)

	FOR THE YEARS ENDED DECEMBER 31,		
	2007	2006	2005
INCOME			
Interest income from the Bank	$ 51	$ 65	$ 53
Interest income	1,271	1,115	1,622
Gain on sales of investment securities	125	1,600	10
Other income	235	235	217
Total income	1,682	3,015	1,902
EXPENSES			
Salaries and employee benefits	771	697	605
Interest expense	1,840	1,780	1,268
Other expenses	746	602	580
Total expenses	3,357	3,079	2,453
Income (loss) before income taxes and equity in undistributed net income of the Bank	(1,675)	(64)	(551)
Equity in undistributed net income of the Bank	6,727	5,203	6,229
Income before taxes	5,052	5,139	5,678
(Benefit) provision for income taxes	(302)	259	137
Net income	$ 5,354	$ 4,880	$ 5,541

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE P - (CONTINUED)

CONDENSED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)

	FOR THE YEARS ENDED DECEMBER 31,		
	2007	2006	2005
Operating activities:			
Net income	$ 5,354	$ 4,880	$ 5,541
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Gain on sales of investment securities	(125)	(1,600)	(10)
Equity in undistributed net income of the Bank	(6,727)	(5,203)	(6,229)
Dividends received from the Bank	1,810	1,730	1,291
(Decrease) increase in other liabilities	(1,748)	23	1,025
(Increase) decrease in other assets	(99)	816	(851)
Net cash (used in) provided by operating activities	(1,535)	646	767
Investing activities:			
Investment securities available for sale			
Purchases	(1,635)	(3,725)	(4,548)
Sales	6,670	4,854	140
Net (increase) decrease in loans	(3,007)	--	6,059
Contributions to the Bank	--	--	(7,217)
Net cash provided by (used in) investing activities	2,028	1,129	(5,566)
Financing activities:			
Proceeds from exercise of common stock options	1,363	349	1,686
Tax benefits from exercise of common stock options	359	84	697
Acquisition of treasury stock	--	(790)	--
Issuance of subordinated debentures	--	--	7,217
Dividends paid	(1,252)	(1,099)	(1,020)
Net cash provided by (used in) financing activities	470	(1,456)	8,580
Net increase in cash and cash equivalents	963	319	3,781
Cash and cash equivalents at beginning of year	11,515	11,196	7,415
Cash and cash equivalents at end of year	$ 12,478	$ 11,515	$ 11,196

BERKSHIRE BANCORP INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE Q - SUBSEQUENT EVENT

At December 31, 2007, our portfolio of investment securities included approximately $185 million of auction rate securities. These investments have high credit quality ratings of AA or AAA and are fully collateralized by bonds and other financial instruments. Auction rate securities are generally long-term debt instruments that provide liquidity through a Dutch auction process that resets the applicable interest rate at pre-determined calendar intervals, generally every 28 days.

Recent uncertainties in the credit markets have negatively impacted our ability to liquidate, if necessary, investments in auction rate securities because, in recent auctions, the amount of securities submitted for sale has exceeded the amount of purchase orders. We are not certain as to when the liquidity issues relating to these investments will improve. As a result of the timing of the recent auction failures beginning in February 2008, we are uncertain as to the current fair market value of the auction rate securities we hold. Based on the fair market value of the auction rate securities and an analysis of other-than-temporary impairment factors, including, but not limited to, whether the credit ratings of the issuers or the insurers deteriorate, or the collateral of the securities deteriorates, we may be required to reflect a write-down of certain of our auction rate securities in the first quarter of 2008 as a charge to earnings if any of our auction rate securities are deemed to be other-than-temporarily impaired. Such impairment charge would be recorded as other expense and could be material to our results of operations. At December 31, 2007, management evaluated the market value of these securities, concluding that the values stated herein are appropriate.

Based on our expected operating cash flows, and our other sources of cash, we do not expect the potential lack of liquidity in these investments to affect our ability to execute our current business plan.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

Not Applicable.

ITEM 9A(T). CONTROLS AND PROCEDURES

DISCLOSURE CONTROLS AND PROCEDURES.

As of the end of the period covered by this Annual Report on Form 10-K, the Company evaluated the effectiveness of the design and operation of its "disclosure controls and procedures" as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934 ("Disclosure Controls"). This evaluation ("Controls Evaluation") was done under the supervision and with the participation of the Company's management, including the Chief Executive Officer ("CEO"), who is also the Chief Financial Officer ("CFO"). Based upon the Controls Evaluation, the CEO/CFO has concluded that the Disclosure Controls are effective in reaching a reasonable level of assurance that information required to be disclosed by the Company is recorded, processed, summarized and reported within the time period specified in the Securities and Exchange Commission's rules and forms and that any material information relating to the Company is accumulated and communicated with management, including its principal

executive/financial officer to allow timely decisions regarding required disclosure.

MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING.

Management of the Company is responsible for establishing and maintaining adequate "internal control over financial reporting" for the Company as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934 ("Internal Control"). The Company's Internal Control is designed to provide reasonable assurance to the Company's management and Board of Directors regarding the preparation and fair presentation of published financial statements and the reliability of financial reporting.

80

Management of the Company, including the CEO/CFO, assessed the effectiveness of the Company's Internal Control as of December 31, 2007. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control-Integrated Framework. Based on its assessment, management believes that, as of December 31, 2007, the Company's Internal Control is effective based on those criteria.

This Annual Report on Form 10-K does not include an attestation report of the Company's registered public accounting firm regarding Internal Control. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

LIMITATIONS ON THE EFFECTIVENESS OF CONTROLS.

The Company's management, including the CEO/CFO, does not expect that its Disclosure Controls and/or its Internal Control will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs.

Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING.

In accordance with SEC requirements, the CEO/CFO notes that during the fiscal quarter ended December 31, 2007, no changes in the Company's Internal Control have occurred that have materially affected or are reasonably likely to materially affect the Company's Internal Control.

ITEM 9B. OTHER INFORMATION

On December 18, 2007, the Board of Directors of the Company, upon the recommendation of the independent directors of the Company, approved bonuses for fiscal year 2007 to Messrs. Steven Rosenberg, Moses Krausz and David Lukens of $30,000, $275,000 and $30,000, respectively, and fixed salaries for Messrs. Steven Rosenberg and David Lukens for fiscal year 2008 at $230,000 and $192,000, respectively, effective January 1, 2008.

The Bank's Deferred Compensation Plan (the "Plan") was established in July 2006 to provide for a systematic method by which key employees of the Bank may defer payment of not less than 3% and not more than 50% of his or her compensation that would otherwise be payable during the year. The Deferred Compensation Plan is intended to be a nonqualified and unfunded plan maintained primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees pursuant to Sections 201(2), 301(a)(3) and 401(a)(1) of the Employee Retirement Income Security Act of 1974, as amended. On November 29, 2007, the Plan was amended with respect to the selection of the employees eligible to participate in the Plan, and for additional amounts to be credited to a participant's account.

81

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The following are the current directors and executive officers of the Company:

NAME	AGE	POSITION(S)
Steven Rosenberg	59	President, Chief Executive Officer, Chief Financial Officer and Director
William L. Cohen	66	Director
Martin A. Fischer	70	Director
Moses Marx	72	Director
Randolph B. Stockwell	61	Director
Moses Krausz	67	President of The Berkshire Bank
David Lukens	58	Executive Vice President, Chief Financial Officer of The Berkshire Bank

Mr. Rosenberg has served as President and Chief Executive Officer of the Company since March 1999 and as Vice President and Chief Financial Officer of the Company from April 1990 to March 1999. He continues to serve as Chief Financial Officer. Mr. Rosenberg was elected a director in May 1995. From September 1987 through April 1990, he served as President and Director of Scomel Industries, Inc., a company engaged in international marketing and consulting. Mr. Rosenberg is a director of The Cooper Companies, Inc. (a developer and manufacturer of healthcare products).

Mr. Cohen was elected a director in July 1993. He has served as the Chief Executive Officer of Andover Properties, LLC, a real estate development company specializing in self storage facilities since November 2003, and has been a private investor for over six years. Mr. Cohen served as President, Chief Executive Officer and Chairman of the Board of The Andover Apparel Group, Inc., an apparel manufacturing company, from 1980 to 2000.

Mr. Fischer was elected a director on December 6, 2006. He has been the President and Chief Executive of Mount Carmel Cemetery Association, a New York State not-for-profit corporation since April 2001. Mr. Fischer was counsel to

Warshaw, Burstein, Cohen, Schlesinger and Kuh, a New York City law firm, from 1987 until 2001 and served as President, Chief Operating Officer and a director of Kinney System, Inc. and The Katz Parking System, Inc. from 1981 to 1986. Mr. Fischer was appointed Commissioner of the New York State Insurance Fund in 1977 and served as its Chairman until January 1995.

Mr. Marx was elected a director in May 1995. Mr. Marx has been the General Partner in United Equities Company since 1954 and General Partner in United Equities Commodities Company since 1972. He is also President of Momar Corp. All of these are investment companies. Mr. Marx is a director of The Cooper Companies, Inc.

Mr. Stockwell was elected a director in July 1988. He has been a private investor for over ten years. Since April 1999, Mr. Stockwell has served as President of Yachting Systems of America, LLC. In addition, he served in various capacities with the Community Bank, a commercial bank, from September 1972 to January 1987.

Mr. Krausz has held the position of President of the Bank since March 1992 and Chief Executive Officer since November 1993. He was elected a director in May 2007. Prior to joining the Bank, Mr. Krausz was Managing Director of SFS Management Co., L.P., a mortgage banker, from 1987 to 1992 and was President of UMB Bank and Trust Company, a New York State chartered bank, from 1978 to 1987.

Mr. Lukens has held the position of Senior Vice President and Chief Financial Officer of the Bank since December 1999 and Executive Vice President since December 2003. Prior to joining the Bank, Mr. Lukens was Senior Vice President and Chief Financial officer of First Washington State Bank, a New Jersey commercial bank, from 1994 to 1999 and was Vice President and Controller at the Philadelphia, PA branch of Bank Leumi Le-Israel B.M., an international commercial bank, from 1978 to 1994.

There are no family relationships (whether by blood, marriage or adoption) among any of the Company's current directors or executive officers.

At each annual meeting of stockholders, the successors to the directors then serving are elected to serve from the time of their election and qualification until the next annual meeting following their election or until their successors have been duly elected and qualified, or until their earlier death, resignation or removal. All of our current directors have been elected to serve until the annual meeting of stockholders to be held in 2008. The Company's officers, except for Messrs. Krausz and Lukens who have employment agreements, serve at the discretion of the Board of Directors.

AUDIT COMMITTEE MEMBERS, FINANCIAL EXPERT AND INDEPENDENCE

Our Board of Directors has established an Audit Committee comprised of three independent directors, Messrs. William L. Cohen, Martin A. Fischer and Randolph B. Stockwell. All of the members of the Audit Committee meet the independence requirements under current NASDAQ corporate governance standards for companies whose securities are listed on NASDAQ. Based upon their education and relevant experience, our Board has determined that Messrs. Cohen and Stockwell each qualify as financial experts as defined by the Sarbanes-Oxley Act of 2002 and the rules of the Securities and Exchange Commission.

CORPORATE CODE OF ETHICS

We have adopted a Corporate Code of Ethics that applies to the directors, officers and employees, including the senior management: the chief executive officer, chief financial officer, controller and persons performing similar functions, of Berkshire Bancorp Inc. and its subsidiaries. Copies of our Corporate Code of Ethics are available without charge upon written request to the Company, Attention President, at its principal executive office.

ITEM 11. EXECUTIVE COMPENSATION

Our Board of Directors has delegated primary authority for executive compensation to the three independent members of the Board, or Independent Directors, who, though not a formal compensation committee of the Board, act in such capacity.

EXECUTIVE COMPENSATION

The following table shows the compensation paid in or with respect to the last fiscal year to the individual who served as our Chief Executive Officer and Chief Financial Officer for the fiscal years ended December 31, 2007 and 2006, and to each of the other executive officers of the Bank whose total compensation was more than $100,000 during the fiscal years ended December 31, 2007 and 2006 (our "named executive officers").

SUMMARY COMPENSATION TABLE

NAME AND PRINCIPAL POSITION	YEAR	SALARY $	BONUS $	CHANGE IN PENSION VALUE AND NONQUALIFIED DEFERRED COMPENSATION EARNINGS $
Steven Rosenberg	2006	200,000	25,000	232,267
President, Chief Executive Officer	2007	220,000	30,000	301,822
and Chief Financial Officer				
Moses Krausz	2006	422,130	250,000	--
President and Chief Executive Officer	2007	436,201	275,000	818
of The Berkshire Bank				
David Lukens	2006	174,000	25,000	11,996
Executive Vice President	2007	183,000	30,000	13,822
and Chief Financial Officer				
of The Berkshire Bank				

83

NARRATIVE TO SUMMARY COMPENSATION TABLE

Mr. Rosenberg does not have an employment agreement with us. The amounts reported for Change in Pension Value and Nonqualified Deferred Compensation Earnings includes only the change in the value of his benefit payable under our Retirement Income Plan. Mr. Rosenberg does not participate in the Bank's 401(k) Plan or its Deferred Compensation Plan.

Mr. Krausz has an employment agreement with us. The agreement expires on April 30, 2010 unless automatically renewed for up to three additional years as provided for in the agreement. The agreement provides for the payment to Mr. Krausz of a specified base salary with fixed annual increases, the payment of a discretionary bonus and participation in our employee benefit plans. There are no change in control provisions in Mr. Krausz's employment agreement. Mr. Krausz is a participant in the Bank's 401(k) Plan and its Deferred Compensation Plan. The amounts reported in All Other Compensation consists of contributions we made to Mr. Krausz's 401(k) account of $6,750 and $6,600 in 2007 and 2006, respectively, and income associated with life insurance coverage.

Mr. Lukens has an employment agreement with us. The agreement will expire on June 30, 2008 unless automatically renewed for up to three additional years as provided for in the agreement. The agreement provides for the payment to Mr. Lukens of a base salary and annual bonus, and participation in our employee benefit plans. There are no change in control provisions Mr. Lukens' employment agreement. Mr. Lukens is a participant in the Bank's 401(k) Plan and its Deferred Compensation Plan. The amounts reported in All Other Compensation consists of contributions we made to Mr. Lukens' 401(k) account of $6,161 and $5,970, in 2007 and 2006, respectively, and income associated with life insurance coverage.

GRANTS OF PLAN-BASED AWARDS IN FISCAL YEAR ENDED DECEMBER 31, 2007

There were no grants of awards made to any of our named executive officers in 2007 and 2006 under any non-equity or equity incentive plan.

1999 STOCK INCENTIVE PLAN

Our 1999 Stock Incentive Plan permits the granting of awards in the form of nonqualified stock options, incentive stock options, restricted stock, deferred stock, and other stock-based incentives. Up to 600,000 shares of our common stock may be issued pursuant to the 1999 Stock Incentive Plan (subject to appropriate adjustment in the event of changes in our corporate structure). Officers, directors and other key employees of us or any of our subsidiaries are eligible to receive awards under the 1999 Stock Incentive Plan. The option exercise price of all options which are granted under the 1999 Stock Incentive Plan must be at least equal to 100% of the fair market value of a share of common stock of the Company on the date of grant. At December 31, 2007, options to acquire 550,257 shares of our common stock have been granted under this plan, 2,076 options are outstanding and exercisable, and 49,743 options are available for future grants.

POST-EMPLOYMENT COMPENSATION

RETIREMENT INCOME PLAN. Our Retirement Income Plan is a noncontributory defined benefit plan covering substantially all of our full-time, non-union United States employees. Under the Retirement Income Plan, our benefits were based upon a combination of employee compensation and years of service. We paid the entire cost of the plan for our employees and funded such costs as they accrued. Our funding policy was to make annual contributions within minimum and maximum levels required by applicable regulations. Our customary contributions were designed to fund normal cost on a current basis and fund over 30 years the estimated prior service cost of benefit improvements (15 years of annual gains and losses). The projected unit cost method was used to determine the annual cost. Plan assets consist principally of equity and fixed income mutual funds.

Benefit accruals were frozen as of September 15, 1988, resulting in a plan curtailment. As a result of such curtailment, we did not accrue benefits for future services; however, we did continue to contribute as necessary for any unfunded liabilities. In 2000, we reinstated the Retirement Income Plan to cover substantially all of our full-time, non-union United States employees.

Except for Mr. Rosenberg whose benefit is subject to the laws governing the Retirement Income Plan, a participant in the Retirement Income Plan accumulates a balance in his or her retirement account by receiving: (i) an annual retirement credit of 5% of gross wages paid during the year, but not in excess of the applicable annual maximum compensation permitted to be taken into account under Internal Revenue Service guidelines for each year of service; and (ii) an annual interest credit based upon the 30-year U. S. Treasury securities rate. We pay the entire cost of the Retirement Income Plan for our employees and fund such costs as they accrue.

Our plan provides for a normal retirement age of 65. However, the estimated annual unreduced benefits payable under the Retirement Income Plan upon earlier retirement at age 62 for Messrs. Rosenberg and Lukens are approximately $160,000 and $16,000, respectively. In accordance with the laws currently governing the Retirement Income Plan, the estimated annual benefit payable to Mr. Rosenberg is not expected to increase. Mr. Krausz is not a participant in the Retirement Income Plan. (See Note K of Notes to Consolidated Financial Statements for more information concerning the Retirement Income Plan).

DEFERRED COMPENSATION PLAN. The Bank's deferred compensation plan was established in July 2006 to provide for a systematic method by which key employees of the Bank may defer payment of not less than 3% and not more than 50% of his or her compensation that would otherwise be payable during the year. The Deferred Compensation Plan is intended to be a nonqualified and unfunded plan maintained primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees pursuant to Sections 201(2), 301(a)(3) and 401(a)(1) of the Employee Retirement Income Security Act of 1974, as amended.

On June 30 and December 31 of each year, account balances are credited with the applicable earnings rate, the highest deposit rate paid by the Bank on its generally available interest bearing deposit accounts (excluding time deposits), in effect at that time. Distributions from the Deferred Compensation Plan may be made upon (i) termination of employment, (ii) an unforeseeable emergency, (iii) death, (iv) disability, as defined under Section 409A of the Internal Revenue Code of 1986, as amended, (the "Code") and (v) a Change in Control Event, to the extent such Change in Control Event constitutes permissible payment under Section 409A of the Code.

COMPENSATION OF DIRECTORS

DIRECTOR COMPENSATION FOR THE FISCAL YEAR ENDED DECEMBER 31, 2007.

NAME	FEES EARNED OR PAID IN CASH $	ALL OTHER COMPENSATION $	TOTAL $
William L. Cohen	32,500	--	32,500
Moses Marx	27,500	--	27,500

Martin A. Fischer	29,333	--	29,333
Randolph B. Stockwell	32,500	--	32,500

Each director who is not also an employee receives a stipend of $25,000 per annum and $1,500 for each day during which he participates in a meeting of the Board or a Committee of the Board. Each of these directors also receives a fee of $1,000 for telephonic meetings of the Board or a Board Committee. In addition, see "1999 Stock Incentive Plan" above.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND RELATED STOCKHOLDER MATTERS.

The following table sets forth certain information as of March 26, 2008 with respect to the beneficial ownership of our Common Stock by (i) each person who is known by us to own beneficially more than 5% of our Common Stock, (ii) each of our directors and persons named in the Summary Compensation Table, and (iii) all executive officers and directors as a group.

TITLE OF CLASS	NAME AND ADDRESS OF BENEFICIAL OWNER	AMOUNT AND NATURE OF BENEFICIAL OWNERSHIP	PE OF
Common Stock	William L. Cohen	7,500	
Common Stock	Martin A. Fischer	9,800	
Common Stock	Moses Krausz	90,464 (1)	
Common Stock	David Lukens	600	
Common Stock	Moses Marx 160 Broadway New York, NY 10038	3,822,702 (2)	
Common Stock	Steven Rosenberg	62,580	
Common Stock	Randolph B. Stockwell	21,000	
Common Stock	All executive officers and directors as a group (7 persons)	4,014,646	

* Less than 1%

(1) Includes 2,100 shares owned by Mr. Krausz's spouse.

(2) Includes 285,000 shares owned by Momar Corporation and 386,163 shares owned by Terumah Foundation. Does not include 37,302.32 shares representing 23.0% of the shares owned by Eva and Esther, L.P., of which Mr. Marx has a 23.0% limited partnership interest. Mr. Marx's daughters and their husbands are the general partners of Eva and Esther, L.P.

EQUITY COMPENSATION PLANS

The following table details information regarding our existing equity compensation plans as of December 31, 2007.

PLAN CATEGORY	(a) NUMBER OF SECURITIES TO BE ISSUED UPON EXERCISE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS	(b) WEIGHTED-AVERAGE EXERCISE PRICE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS	(c NUMBER OF REMAINING AV FUTURE ISS EQUITY COMPE (EXCLUDING REFLECTED I
Equity compensation plans approved by security holders	2,076	$ 9.76	
Equity compensation plans not approved by security holders	--	--	
Total	2,076	$ 9.76	

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE.

The Bank has made loans to certain of its directors and their affiliates and, assuming continued compliance with generally applicable credit standards, it expects to continue to make such loans. All of these loans (i) were made in the ordinary course of business, (ii) were made on the same terms, including interest rates, as those available to other persons not related to the Company, and (iii) did not involve more than the normal risk of collectibility or present other unfavorable features.

In January 2000, the Bank entered into a lease agreement with Bowling Green Associates, LP, the principal owner of which is Mr. Marx, for commercial space to open a bank branch. We obtained an appraisal of the market rental value of the space from an independent appraisal firm and management believes that the terms of the lease, including the annual rent paid, $368,000 and $328,000 in fiscal 2007 and 2006, is comparable to the terms and annual rent that would be paid to non-affiliated parties in a similar commercial transaction for similar commercial space.

See Item 1. Business - Transactions With Related Parties and Item 2. Properties for additional information.

INDEPENDENCE OF DIRECTORS

Our board has determined that Messrs. William L. Cohen, Martin A. Fischer and Randolph B. Stockwell are independent under the independence standards of the NASDAQ Stock Market LLC.

ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The Company's principal accountant is Grant Thornton LLP ("Grant Thornton"). The total fees paid to Grant Thornton for the last two fiscal years are as follows:

	FISCAL YEAR ENDED DECEMBER 31, 2007	FISCA DECEM
AUDIT FEES	$316,380	
AUDIT RELATED FEES: Professional services rendered for employee benefit plan audits, accounting assistance in connection with acquisitions and consultations related to financial accounting and reporting standards	--	
TAX FEES: Tax consulting, preparation of returns	68,910	
ALL OTHER FEES: Professional services rendered for corporate support	--	

The Audit Committee has established its pre-approval policies and procedures, pursuant to which the Audit Committee approved the foregoing audit and permissible non-audit services provided by Grant Thornton LLP in 2007 and 2006. Consistent with the Audit Committee's responsibility for engaging our independent auditors, all audit and permitted non-audit services require pre-approval by the Audit Committee. The full Audit Committee approves proposed services and fee estimates for these services. The Audit Committee chairperson has been designated by the Audit Committee to approve any services arising during the year that were not pre-approved by the Audit Committee and services that were pre-approved. Service approved by the Audit Committee chairperson are communicated to the full Audit Committee at its next regular quarterly meeting and the Audit Committee reviews services and fees for the fiscal year at each such meeting. Pursuant to these procedures, the Audit Committee approved the foregoing audit and permissible non-audit services provided by Grant Thornton LLP.

87

PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

(a) DOCUMENTS FILED AS PART OF THIS REPORT:

(1) Financial Statements

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2007 and 2006

Consolidated Statements of Income for the Years Ended December 31, 2007, 2006 and 2005

Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2007, 2006 and 2005

Consolidated Statements of Cash Flows for the Years Ended December 31, 2007, 2006 and 2005

Notes to Consolidated Financial Statements

Schedule Number	Description
None	

All schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are not applicable and, therefore, have been omitted.

(3) Exhibits

EXHIBIT NUMBER	DESCRIPTION
2.1	Agreement and Plan of Reorganization, dated as of August 16, 2000, by and between Berkshire Bancorp Inc., Greater American Finance Group, Inc., The Berkshire Bank, GSB Financial Corporation and Goshen Savings Bank (incorporated by reference to the Companies Registration Statement on Form S-4 dated October 13, 2000.
3.1	Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K dated March 30, 1999, and the Company's Quarterly Report on Form 10-Q for the Quarterly Period Ended June 30, 2004).
3.2	Amended and Restated By-laws of the Company (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K dated March 30, 1999).
10.1	1999 Stock Incentive Plan of the Company (incorporated by reference to Exhibit 10.8 to the Company's Current Report on Form 8-K dated March 30, 1999).+
10.2	Employment Agreement, dated May 1, 1999, between The Berkshire Bank and Moses Krausz (incorporated by reference to Exhibit 10.3 to the Company's Annual Report on Form 10-K for the Fiscal Year Ended December 31, 2000).+
10.3	Employment Agreement, dated January 1, 2001, between The Berkshire Bank and David Lukens (incorporated by reference to Exhibit 10.4 to the Company's Annual Report on Form 10-K for the Fiscal Year Ended December 31, 2000).+
10.4	Lease Agreement, dated October 26, 1999, between Braun Management, Inc. as agent for Bowling Green Associates, L.P., and The Berkshire Bank (incorporated by reference to Exhibit 10.5 to the Company's Quarterly Report on Form 10-Q for the Quarterly Period Ended March 31, 2001).
10.5	Amendment No. 2 to Employment Agreement, dated January 1, 2001, by and between The Berkshire Bank and David Lukens (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the Quarterly Period Ended June 30, 2006).+

10.6	Deferred Compensation Plan of The Berkshire Bank, dated June 27, 2005, (incorporated by reference to Exhibit 10.2 to the Company's Quarterly

Report on Form 10-Q for the Quarterly Period Ended June 30, 2006).+

10.7	Amendment No. 1 to Deferred Compensation of The Berkshire Bank, dated August 17, 2006 (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the Quarterly Period Ended September 30, 2006).+
10.8	Amendment No. 3 to Employment Agreement, dated July 23, 2007, by and between The Berkshire Bank and Moses Krausz (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the Quarterly Period Ended June 30, 2007).+
10.9	Amendment No. 2 to Deferred Compensation of The Berkshire Bank, dated August 17, 2006.+
21.	Subsidiaries of the Company.
23.	Consent of Independent Registered Public Accounting Firm
31.	Certification of Principal Executive and Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.	Certification of Principal Executive and Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

+ Denotes a management compensation plan or arrangement.

SIGNATURES

PURSUANT TO THE REQUIREMENTS OF SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934, THE REGISTRANT HAS DULY CAUSED THIS REPORT TO BE SIGNED ON ITS BEHALF BY THE UNDERSIGNED, THEREUNTO DULY AUTHORIZED.

BERKSHIRE BANCORP INC.

BY: /s/ Steven Rosenberg

STEVEN ROSENBERG
President, (Chief Executive Officer)

DATE: March 26, 2008

PURSUANT TO THE REQUIREMENTS OF THE SECURITIES EXCHANGE ACT OF 1934, THIS REPORT HAS BEEN SIGNED BELOW BY THE FOLLOWING PERSONS ON BEHALF OF THE

REGISTRANT AND IN THE CAPACITIES AND ON THE DATES INDICATED.

Signature	Title	Date
/s/ Steven Rosenberg STEVEN ROSENBERG	President, (Chief Executive Officer, Principal Financial Officer and Principal Accounting Officer); Director	March 26, 2008
/s/ William L. Cohen WILLIAM L. COHEN	Director	March 26, 2008
/s/ Martin A. Fischer MARTIN A. FISCHER	Director	March 26, 2008
/s/ Moses Krausz MOSES KRAUSZ	Director	March 26, 2008
/s/ Moses Marx MOSES MARX	Director	March 26, 2008
/s/ Randolph B. Stockwell RANDOLPH B. STOCKWELL	Director	March 26, 2008