PROVIDENT FINANCIAL HOLDINGS INC
Form 10-Q
May 11, 2015
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended
March 31, 2015
[ ] TRANSITION REPORT PU
For the transition period from $\qquad$ to $\qquad$
Commission File Number
000-28304

## PROVIDENT FINANCIAL HOLDINGS, INC.

(Exact name of registrant as specified in its charter)
Delaware
33-0704889
(State or other jurisdiction of
incorporation or organization)
(I.R.S. Employer

Identification
No.)
3756 Central Avenue, Riverside, California 92506
(Address of principal executive offices and zip code)
(951) 686-6060
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ü No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ü No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ]
Accelerated filer [ $\ddot{u}$ ]
Non-accelerated filer [ ]
Smaller reporting company [ ]
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No ü.
APPLICABLE ONLY TO CORPORATE ISSUERS
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
Title of class:
Common stock, \$ 0.01 par value, per share
As of May 4, 2015
8,718,929 shares

PROVIDENT FINANCIAL HOLDINGS, INC.

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| PROVIDENT FINANCIAL HOLDINGS, INC. <br> Condensed Consolidated Statements of Financial Condition In Thousands, Except Share Information |  |  |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  | (Unaudited) |  |
|  | March 31, 2015 | $\begin{aligned} & \text { June } 30, \\ & 2014 \end{aligned}$ |
| Assets |  |  |
| Cash and cash equivalents | \$30,675 | \$ 118,937 |
| Investment securities - held to maturity (fair value \$800 and \$800, respectively) | 800 | 800 |
| Investment securities - available for sale, at fair value | 14,986 | 16,347 |
| Loans held for investment, net of allowance for loan losses of $\$ 8,712$ and $\$ 9,744$, respectively | 819,636 | 772,141 |
| Loans held for sale, at fair value | 307,054 | 158,883 |
| Accrued interest receivable | 2,855 | 2,483 |
| Real estate owned, net | 3,190 | 2,467 |
| Federal Home Loan Bank ("FHLB") - San Francisco stock | 7,732 | 7,056 |
| Premises and equipment, net | 5,617 | 6,369 |
| Prepaid expenses and other assets | 21,246 | 20,146 |
| Total assets | \$1,213,791 | \$1,105,629 |
| Liabilities and Stockholders' Equity |  |  |
| Liabilities: |  |  |
| Non interest-bearing deposits | \$62,824 | \$58,654 |
| Interest-bearing deposits | 855,076 | 839,216 |
| Total deposits | 917,900 | 897,870 |
| Borrowings | 131,384 | 41,431 |
| Accounts payable, accrued interest and other liabilities | 22,649 | 20,466 |
| Total liabilities | 1,071,933 | 959,767 |
| Commitments and Contingencies |  |  |
| Stockholders' equity: |  |  |
| Preferred stock, $\$ .01$ par value ( $2,000,000$ shares authorized; none issued and outstanding) | - | - |
| Common stock, \$. 01 par value ( $40,000,000$ shares authorized; |  |  |
| 17,718,365 and 17,714,365 shares issued; 8,718,929 and | 177 | 177 |
| 9,312,269 shares outstanding, respectively) |  |  |
| Additional paid-in capital | 87,552 | 88,259 |
| Retained earnings | 186,762 | 182,458 |
| Treasury stock at cost ( $8,999,436$ and $8,402,096$ shares, respectively) | (133,030 | ) (125,418 |
| Accumulated other comprehensive income, net of tax | 397 | 386 |
| Total stockholders' equity | 141,858 | 145,862 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

1

PROVIDENT FINANCIAL HOLDINGS, INC.
Condensed Consolidated Statements of Operations
(Unaudited)
In Thousands, Except Per Share Information

|  | Quarter Ended |  |
| :--- | :--- | :--- | :--- | :--- |
| March 31, | Nine Months Ended |  |
| March 31, |  |  | 2014


| Basic earnings per share | $\$ 0.29$ | $\$ 0.14$ | $\$ 0.80$ | $\$ 0.45$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted earnings per share | $\$ 0.29$ | $\$ 0.14$ | $\$ 0.79$ | $\$ 0.44$ |
| Cash dividends per share | $\$ 0.11$ | $\$ 0.10$ | $\$ 0.33$ | $\$ 0.30$ |

The accompanying notes are an integral part of these condensed consolidated financial statements.

2

PROVIDENT FINANCIAL HOLDINGS, INC.
Condensed Consolidated Statements of Comprehensive Income
(Unaudited)
In Thousands

|  | For the Quarters Ended March 31, |  | For the Nine Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | 2015 | 2014 |  |
| Net income | \$2,600 | \$1,399 | \$7,318 | \$4,51 |  |
| Change in unrealized holding (loss) gain on securities available for sale | (60 | ) 17 | 19 | (148 |  |
| Reclassification of (gains) losses to net income | - | - | - | - |  |
| Other comprehensive (loss) income, before income taxes | (60 | ) 17 | 19 | (148 | ) |
| Income tax (benefit) expense | (25 | )7 | 8 | (62 | ) |
| Other comprehensive (loss) income | (35 | ) 10 | 11 | (86 | ) |
| Total comprehensive income | \$2,565 | \$ 1,409 | \$7,329 | \$4,42 |  |

The accompanying notes are an integral part of these condensed consolidated financial statements.
3

PROVIDENT FINANCIAL HOLDINGS, INC.
Condensed Consolidated Statements of Stockholders' Equity (Unaudited)
In Thousands, Except Share Information
For the Quarters and Nine Months Ended March 31, 2015 and 2014:

|  | Common Stock |  | Additional <br> Paid-In <br> Capital | Retained Earnings | Treasury Stock | Accumulated <br> Other <br> Comprehensive <br> Income (Loss), Total <br> Net of Tax |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2014 | 8,995,149 | \$177 | \$87,153 | \$185,148 | \$(128,56 | ) \$432 | \$144,350 |
| Net income |  |  |  | 2,600 |  |  | 2,600 |
| Other comprehensive loss |  |  |  |  |  | (35 | ) (35 |
| Purchase of treasury stock | (278,220 ) |  |  |  | (4,457 | ) | (4,457 |
| Exercise of stock options | 2,000 | - | 14 |  |  |  | 14 |
| Amortization of restricted stock |  |  | 177 |  |  |  | 177 |
| Forfeiture of restricted stock |  |  | 13 |  | (13 | ) | - |
| Stock options expense |  |  | 190 |  |  |  | 190 |
| Tax effect from stock based compensation |  |  | 5 |  |  |  | 5 |
| Cash dividends |  |  |  | (986 | ) |  | (986 |
| Balance at March 31, 2015 | 8,718,929 | \$177 | \$87,552 | \$186,762 | \$(133,03 | 0)\$397 | \$ 141,858 |
|  | Common Stock |  |  |  |  | Accum Other |  |
|  |  |  | Paid-In | Retained | Treasury | Compr |  |
|  | Shares | Amount |  | Earnings | Stock | Incom <br> Net of | Total |
| Balance at December 31, 2013 | 9,851,765 | \$177 | \$88,358 | \$180,897 | \$(117,44 | 0) \$458 | \$ 152,450 |
| Net income |  |  |  | 1,399 |  |  | 1,399 |
| Other comprehensive income |  |  |  |  |  | 10 | 10 |
| Purchase of treasury stock | (194,888 |  |  |  | (2,983 | ) | (2,983 |
| Exercise of stock options | 9,000 | - | 66 |  |  |  | 66 |
| Amortization of restricted stock |  |  | 50 |  |  |  | 50 |
| Awards of restricted stock |  |  | (130 | ) | 130 |  | - |
| Stock options expense |  |  | 76 |  |  |  | 76 |
| Tax effect from stock based compensation |  |  | (130 | ) |  |  | (130 |
| Cash dividends |  |  |  | (981 | ) |  | (981 |
| Balance at March 31, 2014 | 9,665,877 | \$177 | \$88,290 | \$181,315 | \$(120,29 | 3)\$468 | \$ 149,957 |

The accompanying notes are an integral part of these condensed consolidated financial statements.
4


The accompanying notes are an integral part of these condensed consolidated financial statements.

PROVIDENT FINANCIAL HOLDINGS, INC.
Condensed Consolidated Statements of Cash Flows
(Unaudited - In Thousands)

Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash (used for) provided by operating activities:
Depreciation and amortization
Recovery from the allowance for loan losses
Recovery from the allowance for losses on real estate owned
Gain on sale of loans, net
Gain on sale of real estate owned, net
Stock-based compensation
Benefit for deferred income taxes
Tax effect from stock based compensation
Increase (decrease) in accounts payable and other liabilities
Decrease (increase) in prepaid expenses and other assets
Loans originated for sale
Proceeds from sale of loans
Net cash (used for) provided by operating activities
Cash flows from investing activities:
Increase in loans held for investment, net
Principal payments from investment securities available for sale
Purchase of investment securities available for sale
Purchase of FHLB San Francisco stock
Redemption of FHLB - San Francisco stock
Proceeds from sale of real estate owned
Purchase of premises and equipment
Net cash used for investing activities
$(48,647)(22,731)$
1,628 2,285
(250 ) -
(676
)-
6,593

Net cash used for investing activities
1,474

3,655
(334 ) (592
) (10,790 )
Cash flows from financing activities:
Increase (decrease) in deposits, net
Proceeds from short-term borrowings, net
Proceeds from long-term borrowings
Repayments of long-term borrowings
Exercise of stock options
Tax effect from stock based compensation
Cash dividends
Treasury stock purchases
Net cash provided by (used for) financing activities
Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

| 20,030 | $(15,504$ | $)$ |
| :--- | :--- | :--- |
| 60,000 | - |  |
| 30,000 | - |  |
| $(47$ | $)(55,044$ | $)$ |
| 28 | 362 |  |
| $(11$ | $)(122$ | $)$ |
| $(3,014$ | $)(3,016$ | $)$ |
| $(9,240$ | $)(12,057$ | $)$ |
| 97,746 | $(85,381$ | $)$ |
|  |  |  |
| $(88,262$ | $)(370$ | $)$ |
| 118,937 | 193,839 |  |
| $\$ 30,675$ | $\$ 193,469$ |  |

Supplemental information:

| Cash paid for interest | $\$ 4,629$ | $\$ 6,056$ |
| :--- | :--- | :--- |
| Cash paid for income taxes | $\$ 3,875$ | $\$ 6,216$ |
| Transfer of loans held for sale to held for investment | $\$ 2,824$ | $\$ 3,980$ |
| Real estate acquired in the settlement of loans | $\$ 2,572$ | $\$ 4,178$ |

The accompanying notes are an integral part of these condensed consolidated financial statements.
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# PROVIDENT FINANCIAL HOLDINGS, INC. <br> NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 

March 31, 2015

## Note 1: Basis of Presentation

The unaudited interim condensed consolidated financial statements included herein reflect all adjustments which are, in the opinion of management, necessary to present a fair statement of the results of operations for the interim periods presented. All such adjustments are of a normal, recurring nature. The condensed consolidated statements of financial condition at June 30, 2014 are derived from the audited consolidated financial statements of Provident Financial Holdings, Inc. and its wholly-owned subsidiary, Provident Savings Bank, F.S.B. (the "Bank") (collectively, the "Corporation"). Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been omitted pursuant to the rules and regulations of the United States Securities and Exchange Commission ("SEC") with respect to interim financial reporting. It is recommended that these unaudited interim condensed consolidated financial statements be read in conjunction with the audited consolidated financial statements and notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended June 30, 2014. The results of operations for the quarter and nine months ended March 31, 2015 are not necessarily indicative of results that may be expected for the entire fiscal year ending June 30, 2015.

Note 2: Accounting Standard Updates ("ASU")
ASU 2013-11:
In July 2013, the Financial Accounting Standards Board ("FASB") issued ASU 2013-11, "Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists." An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date. The amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The amendments should be applied prospectively to all unrecognized tax benefits that exist at the effective date. Retrospective application is permitted. The Corporation's adoption of this ASU did not have a material impact on its consolidated financial statements.

ASU 2014-04:
In January 2014, the FASB issued ASU 2014-04, "Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure." The amendments in this ASU are intended to reduce diversity in practice by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan should be derecognized and the real estate property recognized. Holding foreclosed real estate property presents different operational and economic risk to creditors compared with holding an impaired loan. Therefore, consistency in the timing of loan derecognition and

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presentation of foreclosed real estate properties is of qualitative significance to users of the creditor's financial statements. Additionally, the disclosure of the amount of foreclosed residential real estate properties and of the recorded investment in consumer mortgage loans secured by residential real estate properties that are in the process of foreclosure is expected to provide decision-useful information to many users of the creditor's financial statements. The amendments in this ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The Corporation's adoption of this ASU is not expected have a material impact on its consolidated financial statements.

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ASU 2014-14:
In August 2014, the FASB issued ASU 2014-14," Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure." Current GAAP provides classification and measurement guidance for situations in which a creditor obtains a debtor's assets in satisfaction of a receivable, including receipt of assets through foreclosure, but does not provide specific guidance on how to classify and measure foreclosed loans that are government guaranteed. Current GAAP also does not provide guidance on how to determine the unit of account; that is, whether a single asset should be recognized or whether two separate assets should be recognized (real estate and a guarantee receivable). In practice, most creditors derecognize the loan and recognize a single asset. Some creditors recognize a nonfinancial asset (other real estate owned), while others recognize a financial asset (typically, a guarantee receivable). Regardless of the classification of the asset (or assets), measurement of the asset (or total measurement of the assets) in practice generally represents the amount recoverable under the guarantee. The amendments in this ASU should reduce variations in practice by providing guidance on how to classify and measure certain government-guaranteed mortgage loans upon foreclosure. The amendments in this ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The Corporation's adoption of this ASU is not expected have a material impact on its consolidated financial statements.

ASU 2015-05:
In April 2015, the FASB issued ASU 2015-05, "Intangibles-Goodwill and Other-Internal-Use Software (Subtopic 350-40)." The amendments in this Update provide guidance to customers about whether a cloud computing arrangement includes a software license. If a cloud computing arrangement includes a software license, then the customer should account for the software license element of the arrangement consistent with the acquisition of other software licenses. If a cloud computing arrangement does not include a software license, the customer should account for the arrangement as a service contract. The guidance will not change GAAP for a customer's accounting for service contracts. In addition, the guidance in this Update supersedes paragraph 350-40-25-16. Consequently, all software licenses within the scope of Subtopic 350-40 will be accounted for consistent with other licenses of intangible assets. For public entities, the Board decided that the amendments will be effective for annual periods, including interim periods within those annual periods, beginning after December 15, 2015 and early adoption is permitted. The Corporation's adoption of this ASU is not expected have a material impact on its consolidated financial statements.

## Note 3: Earnings Per Share

Basic earnings per share ("EPS") excludes dilution and is computed by dividing income available to common shareholders by the weighted-average number of shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that would then share in the earnings of the entity.

As of March 31, 2015 and 2014, there were outstanding options to purchase 1.1 million shares and 925,700 shares of the Corporation's common stock, respectively, of which 246,500 shares and 448,700 shares, respectively, were excluded from the diluted EPS computation as their effect was anti-dilutive. As of March 31, 2015 and 2014, there were outstanding restricted stock awards of 265,000 shares and 81,500 shares, respectively, all of which have dilutive effects.

The following table provides the basic and diluted EPS computations for the quarters and nine months ended March 31, 2015 and 2014, respectively.
(In Thousands, Except Earnings Per Share)

| For the Quarters Ended | For the Nine Months Ended |
| :--- | :--- |
| March 31, | March 31, |
| 2015 | 2015 |

Numerator:
Net income - numerator for basic earnings per share and diluted earnings per share - available to common
\$2,600 \$1,399
\$7,318
\$4,515 stockholders

Denominator:
Denominator for basic earnings per share:
Weighted-average shares
8,940
9,792
9,106
10,061

Effect of dilutive shares:

| Stock options | 96 | 150 | 110 | 164 |
| :--- | :--- | :--- | :--- | :--- |
| Restricted stock | 70 | 31 | 56 | 29 |

Denominator for diluted earnings per share:

| Adjusted weighted-average shares and assumed <br> conversions | 9,106 | 9,973 | 9,272 | 10,254 |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| Basic earnings per share | $\$ 0.29$ | $\$ 0.14$ | $\$ 0.80$ | $\$ 0.45$ |
| Diluted earnings per share | $\$ 0.29$ | $\$ 0.14$ | $\$ 0.79$ | $\$ 0.44$ |

Note 4: Operating Segment Reports
The Corporation operates in two business segments: community banking through the Bank and mortgage banking through Provident Bank Mortgage ("PBM"), a division of the Bank.

The following tables set forth condensed consolidated statements of operations and total assets for the Corporation's operating segments for the quarters and nine months ended March 31, 2015 and 2014, respectively.

| (In Thousands) | For the Quarter Ended March 31, 2015 |  |  |
| :---: | :---: | :---: | :---: |
|  | Provident <br> Bank | Provident <br> Bank <br> Mortgage | Consolidated <br> Totals |
| Net interest income | \$7,023 | \$1,355 | \$8,378 |
| Provision (recovery) for loan losses | 64 | (175 | ) (111 |
| Net interest income, after provision (recovery) for loan losses | 6,959 | 1,530 | 8,489 |
| Non-interest income: |  |  |  |
| Loan servicing and other fees ${ }^{(1)}$ | 153 | 111 | 264 |
| (Loss) gain on sale of loans, net ${ }^{(2)}$ | (29 | )9,783 | 9,754 |
| Deposit account fees | 607 | - | 607 |
| Gain on sale and operations of real estate owned acquired in the settlement of loans, net | 58 | - | 58 |
| Card and processing fees | 338 | - | 338 |
| Other | 248 | - | 248 |
| Total non-interest income | 1,375 | 9,894 | 11,269 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 4,743 | 6,207 | 10,950 |
| Premises and occupancy | 679 | 427 | 1,106 |
| Operating and administrative expenses | 1,203 | 1,909 | 3,112 |
| Total non-interest expense | 6,625 | 8,543 | 15,168 |
| Income before income taxes | 1,709 | 2,881 | 4,590 |
| Provision for income taxes | 764 | 1,226 | 1,990 |
| Net income | \$945 | \$1,655 | \$2,600 |
| Total assets, end of period | \$906,378 | \$307,413 | \$1,213,791 |

(1) Includes an inter-company charge of $\$ 54$ credited to PBM by the Bank during the period to compensate PBM for originating loans held for investment.
(2) Includes an inter-company charge of $\$ 32$ credited to PBM by the Bank during the period to compensate PBM for servicing fees on loans sold on a servicing retained basis.

| (In Thousands) | For the Quarter Ended March 31, 2014 |  |  |
| :---: | :---: | :---: | :---: |
|  | Provident <br> Bank | Provident <br> Bank <br> Mortgage | Consolidated Totals |
| Net interest income | \$6,757 | \$693 | \$7,450 |
| Recovery from the allowance for loan losses | (707 | ) (142 | ) (849 |
| Net interest income after recovery from the allowance for loan losses | 7,464 | 835 | 8,299 |
| Non-interest income: |  |  |  |
| Loan servicing and other fees ${ }^{(1)}$ | 40 | 212 | 252 |
| Gain on sale of loans, net ${ }^{(2)}$ | 52 | 5,239 | 5,291 |
| Deposit account fees | 628 | - | 628 |
| Gain on sale and operations of real estate owned acquired in the settlement of loans, net | 45 | - | 45 |
| Card and processing fees | 336 | - | 336 |
| Other | 239 | - | 239 |
| Total non-interest income | 1,340 | 5,451 | 6,791 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 3,903 | 4,908 | 8,811 |
| Premises and occupancy | 639 | 460 | 1,099 |
| Operating and administrative expenses | 1,012 | 1,631 | 2,643 |
| Total non-interest expense | 5,554 | 6,999 | 12,553 |
| Income (loss) before income taxes | 3,250 | (713 | ) 2,537 |
| Provision (benefit) for income taxes | 1,438 | (300 | ) 1,138 |
| Net income (loss) | \$1,812 | \$(413 | ) \$1,399 |
| Total assets, end of period | \$1,022,129 | \$ 102,992 | \$1,125,121 |

${ }_{\text {(1) }}$ Includes an inter-company charge of $\$ 115$ credited to PBM by the Bank during the period to compensate PBM for originating loans held for investment.
(2) Includes an inter-company charge of $\$ 22$ credited to PBM by the Bank during the period to compensate PBM for servicing fees on loans sold on a servicing retained basis.
(In Thousands)
Net interest income
Recovery from the allowance for loan losses
Net interest income, after recovery from the allowance for loan losses

Non-interest income:
Loan servicing and other fees (1) 246
117
1,837
(11 ) (1 acquired in the settlement of loans, net
Card and processing fees
Other
Total non-interest income
Non-interest expense:
Salaries and employee benefits
Premises and occupancy
Operating and administrative expenses
Total non-interest expense
Income before income taxes
Provision for income taxes
Net income
Total assets, end of period

For the Nine Months Ended March 31, 2015
$\left.\begin{array}{lll}\text { Provident } & \text { Provident } & \text { Consolidated } \\ \text { Bank } & \text { Bank } & \text { Totals } \\ \$ 20,843 & \text { Mortgage } & \\ (1,199 & \$ 3,582 & \$ 24,425 \\ 22,042 & 3,666 & (1,283\end{array}\right)$

1,030
750
3,969

$$
13,538
$$

| 2,267 | 1,337 | 3,604 |
| :--- | :--- | :--- |

3,452 $\quad 5,282 \quad 8,734$
19,257 23,562 42,819
6,754 $\quad 6,011 \quad 12,765$
$2,919 \quad 2,528 \quad 5,447$
$\$ 3,835 \quad \$ 3,483 \quad \$ 7,318$
$\$ 906,378 \quad \$ 307,413 \quad \$ 1,213,791$
(1) Includes an inter-company charge of $\$ 356$ credited to PBM by the Bank during the period to compensate PBM for originating loans held for investment.
(2) Includes an inter-company charge of $\$ 107$ credited to PBM by the Bank during the period to compensate PBM for servicing fees on loans sold on a servicing retained basis.

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|  | For the Nine Months Ended March 31, 2014 |  |  |
| :--- | :--- | :--- | :--- |
|  | Provident | Provident | Consolidated |
| (In Thousands) | Bank | Totals |  |
|  | Bank | Mortgage |  |
| Net interest income | $\$ 19,995$ | $\$ 3,071$ | $\$ 23,066$ |
| Recovery from the allowance for loan losses | $(2,566$ | $)(123$ | $)(2,689$ |
| Net interest income, after recovery from the allowance for loan losses | 22,561 | 3,194 | 25,755 |
|  |  |  |  |
| Non-interest income: |  |  |  |
| $\quad$ Loan servicing and other fees (1) |  |  |  |
| $\quad$ Gain on sale of loans, net (2) | 384 | 394 | 778 |
| Deposit account fees | 375 | 17,402 | 17,777 |
| $\quad$ Gain on sale and operations of real estate owned | 1,868 | - | 1,868 |
| $\quad$ acquired in the settlement of loans, net | 14 | 1 | 15 |
| Card and processing fees | 997 | - | 997 |
| Other | 683 | - | 683 |
| Total non-interest income | 4,321 | 17,797 | 22,118 |
|  |  |  |  |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 11,458 | 16,717 | 28,175 |
| Premises and occupancy | 1,952 | 1,410 | 3,362 |
| Operating and administrative expenses | 3,082 | 5,335 | 8,417 |
| Total non-interest expense | 16,492 | 23,462 | 39,954 |
| Income (loss) before income taxes | 10,390 | $(2,471$ | 7,919 |
| Provision (benefit) for income taxes | 4,443 | $(1,039$ | 3,404 |
| Net income (loss) | $\$ 5,947$ | $\$(1,432$ | $) \$ 4,515$ |
| Total assets, end of period | $\$ 1,022,129$ | $\$ 102,992$ | $\$ 1,125,121$ |

${ }_{\text {(1) }}$ Includes an inter-company charge of $\$ 128$ credited to PBM by the Bank during the period to compensate PBM for originating loans held for investment.
(2) Includes an inter-company charge of $\$ 68$ credited to PBM by the Bank during the period to compensate PBM for servicing fees on loans sold on a servicing retained basis.

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Note 5: Investment Securities
The amortized cost and estimated fair value of investment securities as of March 31, 2015 and June 30, 2014 were as follows:

| March 31, 2015 | Amortized <br> Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> (Losses) | Estimated <br> Fair <br> Value | Carrying <br> Value |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (In Thousands) <br> Held to maturity: <br> Certificates of deposit <br> Total investment securities - held to <br> maturity <br> $\$ 800$ | $\$-$ | $\$-$ | $\$ 800$ | $\$ 800$ |  |
| Available for sale: | $\$-$ | $\$-$ | $\$ 800$ | $\$ 800$ |  |
| U.S. government agency MBS ${ }^{\text {(1) }}$ | $\$ 7,944$ | $\$ 288$ | $\$-$ | $\$ 8,232$ | $\$ 8,232$ |
| U.S. government sponsored enterprise | 5,398 | 330 | - | 5,728 | 5,728 |
| MBS <br> Private issue CMO ${ }^{(2)}$ | 771 | 5 | - | 776 | 776 |
| Common stock - community <br> development financial institution <br> Total investment securities - available <br> for sale <br> Total investment securities | 250 | - | - | 250 | 250 |

${ }^{(1)}$ Mortgage-Backed Securities ("MBS").
${ }^{(2)}$ Collateralized Mortgage Obligations ("CMO").

June 30, 2014
(In Thousands)
Held to maturity:
Certificates of deposit
Total investment securities - held to maturity

Available for sale:
U.S. government agency MBS
U.S. government sponsored enterprise
MBS
Private issue CMO
Total investment securities - available
for sale
Total investment securities

In the third quarters of fiscal 2015 and 2014, the Corporation received MBS principal payments of $\$ 331,000$ and $\$ 666,000$, respectively, and did not purchase or sell investment securities. For the first nine months of fiscal 2015 and 2014, the Corporation received MBS principal payments of $\$ 1.6$ million and $\$ 2.3$ million, respectively, and did not

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purchase or sell investment securities, except the fiscal 2015 purchase of $\$ 250,000$ in the common stock of a community development financial institution to help fulfill the Bank's Community Reinvestment Act obligation.

The Corporation evaluates individual investment securities quarterly for other-than-temporary declines in market value. As of March 31, 2015, no investment securities were in an unrealized loss position. This compares to March 31,2014 when the gross unrealized holding losses related to one adjustable rate private issue CMO, which had been in an unrealized loss position for more than 12 months. Based on the nature of the investment, management concluded that such unrealized loss was not other than temporary as of March 31, 2014. The Corporation intends and has the ability to hold the CMO until maturity and will not likely

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be required to sell the CMO before realizing a full recovery. The Corporation does not believe that there are any other-than-temporary impairments at March 31, 2015 and 2014; therefore, no impairment losses have been recorded for the quarters and nine months ended March 31, 2015 and 2014.

Contractual maturities of investment securities as of March 31, 2015 and June 30, 2014 were as follows:
(In Thousands)

Held to maturity:

| Due in one year or less | $\$ 800$ | $\$ 800$ | $\$ 800$ | $\$ 800$ |
| :--- | :--- | :--- | :--- | :--- |
| Due after one through five years | - | - | - | - |
| Due after five through ten years | - | - | - | - |
| Due after ten years <br> Total investment securities - held to maturity | $\$ 800$ | $\$ 800$ | - | $\$ 800$ |
| Available for sale: |  |  | $\$ 800$ |  |
| Due in one year or less | $\$-$ | $\$-$ | $\$-$ | $\$-$ |
| Due after one through five years | - | - | - | - |
| Due after five through ten years | - | - | - | - |
| Due after ten years | 14,113 | 14,736 | 15,741 | 16,347 |
| No stated maturity (common stock) | 250 | 250 | - | - |
| Total investment securities - available for sale | $\$ 14,363$ | $\$ 14,986$ | $\$ 15,741$ | $\$ 16,347$ |
| Total investment securities | $\$ 15,163$ | $\$ 15,786$ | $\$ 16,541$ | $\$ 17,147$ |

Note 6: Loans Held for Investment
Loans held for investment consisted of the following:

| (In Thousands) | March 31, | June 30, |
| :--- | :--- | :--- |
| Mortgage loans: | 2015 | 2014 |
| Single-family |  |  |
| Multi-family | 3474,981 | $\$ 377,824$ |
| Commercial real estate | 101,618 | 301,191 |
| Construction | 6,039 | 96,781 |
| Commercial business loans | 652 | 2,869 |
| Consumer loans | 246 | 3067 |
| Total loans held for investment, gross | 827,813 | 780,208 |
|  |  |  |
| Undisbursed loan funds | $(2,911$ | $(1,090$ |
| Advance payments of escrows | 392 | 215 |
| Deferred loan costs, net | 3,054 | 2,552 |
| Allowance for loan losses | $(8,712$ | $(9,744$ |
| Total loans held for investment, net | $\$ 819,636$ | $\$ 772,141$ |

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As of March 31, 2015, the Corporation had $\$ 14.5$ million in mortgage loans that are subject to negative amortization, consisting of $\$ 10.9$ million in multi-family loans, $\$ 3.4$ million in single-family loans and $\$ 241,000$ in commercial real estate loans. This

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compares to $\$ 23.3$ million of negative amortization mortgage loans at June 30, 2014, consisting of $\$ 18.7$ million in multi-family loans, $\$ 3.7$ million in single-family loans and $\$ 856,000$ in commercial real estate loans. During the third quarters and nine months of fiscal 2015 and 2014, no loan interest income was added to the negative amortization loan balance. Negative amortization involves a greater risk to the Corporation because the loan principal balance may increase by a range of $110 \%$ to $115 \%$ of the original loan amount during the period of negative amortization and because the loan payment may increase beyond the means of the borrower when loan principal amortization is required. Also, the Corporation has originated interest-only ARM loans, which typically have a fixed interest rate for the first two to five years coupled with an interest only payment, followed by a periodic adjustable rate and a fully amortizing loan payment. As of March 31, 2015 and June 30, 2014, the interest-only ARM loans were $\$ 157.4$ million and $\$ 170.7$ million, or $19 \%$ and $22 \%$ of loans held for investment, respectively.

The following table sets forth information at March 31, 2015 regarding the dollar amount of loans held for investment that are contractually repricing during the periods indicated, segregated between adjustable rate loans and fixed rate loans. Fixed-rate loans comprised 4\% of loans held for investment at March 31, 2015, unchanged from June 30, 2014. Adjustable rate loans having no stated repricing dates that reprice when the index they are tied to reprices (e.g. prime rate index) and checking account overdrafts are reported as repricing within one year. The table does not include any estimate of prepayments which may cause the Corporation's actual repricing experience to differ materially from that shown.

Adjustable Rate

| (In Thousands) | Within One Year | After | After | After | Fixed Rate | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | One Year <br> Through 3 | 3 Years <br> Through 5 | 5 Years <br> Through 10 |  |  |
|  |  | Years | Years | Years |  |  |
| Mortgage loans: |  |  |  |  |  |  |
| Single-family | \$312,310 | \$4,290 | \$42,035 | \$2,003 | \$14,343 | \$374,981 |
| Multi-family | 72,603 | 77,267 | 184,774 | 4,725 | 4,908 | 344,277 |
| Commercial real estate | 20,085 | 25,410 | 46,712 | - | 9,411 | 101,618 |
| Construction | 2,569 | - | - | - | 3,470 | 6,039 |
| Commercial business loans | 207 | - | 120 | - | 325 | 652 |
| Consumer loans | 238 | - | - | - | 8 | 246 |
| Total loans held for investment, gross | \$408,012 | \$ 106,967 | \$273,641 | \$6,728 | \$32,465 | \$827,813 |

The allowance for loan losses is maintained at a level sufficient to provide for estimated losses based on evaluating known and inherent risks in the loans held for investment and upon management's continuing analysis of the factors underlying the quality of the loans held for investment. These factors include changes in the size and composition of the loans held for investment, actual loan loss experience, current economic conditions, detailed analysis of individual loans for which full collectability may not be assured, and determination of the realizable value of the collateral securing the loans. The provision (recovery) for (from) the allowance for loan losses is charged (credited) against operations on a quarterly basis, as necessary, to maintain the allowance at appropriate levels. Although management believes it uses the best information available to make such determinations, there can be no assurance that regulators, in reviewing the Corporation's loans held for investment, will not request a significant increase in its allowance for loan losses. Future adjustments to the allowance for loan losses may be necessary and results of operations could be significantly and adversely affected as a result of economic, operating, regulatory, and other conditions beyond the Corporation's control.

Non-performing loans are charged-off to their fair market values in the period the loans, or portion thereof, are deemed uncollectible, generally after the loan becomes 150 days delinquent for real estate secured first trust deed
loans and 120 days delinquent for commercial business or real estate secured second trust deed loans. For loans that were modified from their original terms, were re-underwritten and identified in the Corporation's asset quality reports as troubled debt restructurings ("restructured loans"), the charge-off occurs when the loan becomes 90 days delinquent; and where borrowers file bankruptcy, the charge-off occurs when the loan becomes 60 days delinquent. The amount of the charge-off is determined by comparing the loan balance to the estimated fair value of the underlying collateral, less disposition costs, with the loan balance in excess of the estimated fair value charged-off against the allowance for loan losses. The allowance for loan losses for non-performing loans is determined by applying Accounting Standards Codification ("ASC") 310, "Receivables." For restructured loans that are less than 90 days delinquent, the allowance for loan losses are segregated into (a) individually evaluated allowances for those loans with applicable discounted cash flow calculations still in their restructuring period, classified lower than pass, and containing an embedded loss component or (b) collectively evaluated allowances based on the aggregated pooling method. For non-performing loans less than 60 days delinquent
where the borrower has filed bankruptcy, the collectively evaluated allowances are assigned based on the aggregated pooling method. For non-performing commercial real estate loans, an individually evaluated allowance is calculated based on the loan's fair value and if the fair value is higher than the loan balance, no allowance is required.

The following table summarizes the Corporation's allowance for loan losses at March 31, 2015 and June 30, 2014:

| (In Thousands) | March 31, | June 30, |
| :--- | :--- | :--- |
| Collectively evaluated for impairment: | 2015 | 2014 |
| Mortgage loans: |  |  |
| Single-family | $\$ 4,780$ | $\$ 5,476$ |
| Multi-family | 3,089 | 3,142 |
| Commercial real estate | 764 | 989 |
| Construction | 27 | 35 |
| Commercial business loans | 23 | 51 |
| Consumer loans | 9 | 10 |
| Total collectively evaluated allowance | 8,692 | 9,703 |
|  |  |  |
| Individually evaluated for impairment: | 20 | 41 |
| Commercial business loans | 20 | 41 |
| Total individually evaluated allowance | $\$ 8,712$ | $\$ 9,744$ |
| Total loan loss allowance |  |  |

The following table is provided to disclose additional details on the Corporation's allowance for loan losses:

| (Dollars in Thousands) | For the Quarters Ended March 31, |  |  | For the Nine Months Ended March 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance at beginning of period | \$8,693 |  | \$11,041 |  | \$9,744 |  | \$14,93 |  |
| Recovery from the allowance for loan losses | (111 | ) | (849 |  | (1,283 | ) | (2,689 | ) |
| Recoveries: |  |  |  |  |  |  |  |  |
| Mortgage loans: |  |  |  |  |  |  |  |  |
| Single-family | 226 |  | 64 |  | 499 |  | 331 |  |
| Multi-family | 65 |  | 56 |  | 229 |  | 75 |  |
| Construction | - |  | - |  | - |  | 20 |  |
| Consumer loans | - |  | - |  | 1 |  | 1 |  |
| Total recoveries | 291 |  | 120 |  | 729 |  | 427 |  |
| Charge-offs: |  |  |  |  |  |  |  |  |
| Mortgage loans: |  |  |  |  |  |  |  |  |
| Single-family | (88 | ) | (185 |  | (405 | ) | (965 | ) |
| Multi-family | - |  | (94 |  | - |  | (1,671 | ) |
| Commercial real estate | (73 | ) | - |  | (73 | ) | - |  |
| Commercial business loans | - |  | (9 |  | - |  | (9 | ) |
| Consumer loans | - |  | - |  | - |  | (4 | ) |
| Total charge-offs | (161 | ) | (288 |  | (478 | ) | (2,649 | ) |
| Net recoveries (charge-offs) | 130 |  | (168 |  | 251 |  | (2,222 | ) |
| Balance at end of period | \$8,712 |  | \$ 10,024 |  | \$8,712 |  | \$10,02 |  |
| Allowance for loan losses as a percentage of gross loans held for investment | 1.05 |  | \% 1.29 |  | 1.05 |  | \% 1.29 | \% |
| Net (recoveries) charge-offs as a percentage of average loans receivable, net, during the period (annualized) | (0.05 |  | \% 0.08 |  | (0.04 |  | \% 0.34 | \% |
| Allowance for loan losses as a percentage of gross non-performing loans at the end of the period | 79.74 |  | \% 55.55 |  | 79.74 |  | \% 55.55 | \% |

The following tables denote the past due status of the Corporation's loans held for investment, gross, at the dates indicated.

| March 31, 2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Current | $\begin{aligned} & 30-89 \text { Days } \\ & \text { Past Due } \end{aligned}$ | Non-Accrual ${ }^{(1)}$ | Total Loans Held for Investment, Gross |
| Mortgage loans: |  |  |  |  |
| Single-family | \$363,432 | \$4,444 | \$7,105 | \$374,981 |
| Multi-family | 342,038 | - | 2,239 | 344,277 |
| Commercial real estate | 100,150 | - | 1,468 | 101,618 |
| Construction | 6,039 | - | - | 6,039 |
| Commercial business loans | 538 | - | 114 | 652 |
| Consumer loans | 245 | 1 | - | 246 |
| Total loans held for investment, gross | \$812,442 | \$4,445 | \$ 10,926 | \$827,813 |
| ${ }^{(1)}$ All loans 90 days or greater past due are placed on non-accrual status. |  |  |  |  |
|  | June 30, 2 |  |  |  |
| (In Thousands) | Current | $\begin{aligned} & 30-89 \text { Days } \\ & \text { Due } \end{aligned}$ | ${ }^{\text {Non-Accrual }}{ }^{(1)}$ | Total Loans Held for Investment, Gross |
| Mortgage loans: |  |  |  |  |
| Single-family | \$365,955 | \$322 | \$ 11,547 | \$377,824 |
| Multi-family | 297,744 | - | 3,447 | 301,191 |
| Commercial real estate | 94,429 | - | 2,352 | 96,781 |
| Construction | 2,869 | - | - | 2,869 |
| Commercial business loans | 1,099 | - | 138 | 1,237 |
| Consumer loans | 306 | - | - | 306 |
| Total loans held for investment, gross | \$ 762,402 | \$322 | \$ 17,484 | \$780,208 |

(1) All loans 90 days or greater past due are placed on non-accrual status.

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The following tables summarize the Corporation's allowance for loan losses and recorded investment in gross loans, by portfolio type, at the dates and for the periods indicated.

|  | Quarter Ended March 31, 2015 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Single-familMulti-family $\begin{aligned} & \text { Commercial } \\ & \text { Real Estate }\end{aligned}$ |  |  |  | Construction | Commercial <br> Business |  | Consumer Total |  |  |
| Allowance at beginning of period | \$4,540 | \$ 2,998 | \$1,075 |  | \$17 | \$53 | \$ 10 |  | \$8,693 |  |
| Provision (recovery) for loan losses | 102 | 26 | (238 | ) | 10 | (10 | ) (1 | ) | (111 | ) |
| Recoveries | 226 | 65 | - |  | - | - | - |  | 291 |  |
| Charge-offs | (88 | ) - | (73 | ) | - | - | - |  | (161 | ) |
| Allowance for loan losses, end of period | \$4,780 | \$ 3,089 | \$764 |  | \$27 | \$43 | \$9 |  | \$8,712 |  |


| Individually evaluated for | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 20$ | $\$-$ | $\$ 20$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| impairment <br> Collectively evaluated for <br> impairment <br> Allowance for loan losses, <br> end of <br> period | 4,780 | 3,089 | 764 | 27 | 23 | 9 | 8,692 |
|  | $\$ 4,780$ | $\$ 3,089$ | $\$ 764$ | $\$ 27$ | $\$ 43$ | $\$ 9$ | $\$ 8,712$ |


| Individually evaluated for <br> impairment | $\$ 5,651$ | $\$ 1,982$ | $\$ 1,468$ | $\$-$ | $\$ 110$ | $\$-$ | $\$ 9,211$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively evaluated for <br> impairment | 369,330 | 342,295 | 100,150 | 6,039 | 542 | 246 | 818,602 |
| Total loans held for <br> investment, <br> gross | $\$ 374,981$ | $\$ 344,277$ | $\$ 101,618$ | $\$ 6,039$ | $\$ 652$ | $\$ 246$ | $\$ 827,813$ |
| Allowance for loan losses as a <br> percentage of gross loans held 1.27 <br> for <br> investment | $\% 0.90$ | $\% 0.75$ | $\% 0.45$ | $\% 6.60$ | $\% 3.66$ | $\% 1.05$ | $\%$ |

(In Thousands)
Quarter Ended March 31, 2014
Single-familMulti-family $\begin{aligned} & \text { Commercial } \\ & \text { Real Estate }\end{aligned}$ Construction $\begin{aligned} & \text { Commercial } \begin{array}{l}\text { Business }\end{array} \text { Consumer Total }\end{aligned}$

| Allowance at beginning of period | \$7,307 |  | \$ 2,554 |  | \$ 1,060 |  | \$3 | \$106 |  | \$11 |  | \$11,041 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Recovery) provision for loan losses | (1,719 | ) | 889 |  | (26 | ) | 17 | (9 | ) | (1 | ) | (849 |
| Recoveries | 64 |  | 56 |  | - |  | - | - |  | - |  | 120 |
| Charge-offs | (185 | ) | (94 | ) | - |  | - | (9 | ) | - |  | (288 |
|  | \$5,467 |  | \$ 3,405 |  | \$ 1,034 |  | \$20 | \$88 |  | \$10 |  | \$10,024 |

Allowance for loan losses, end of period

| Individually evaluated for | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 41$ | $\$-$ | $\$ 41$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| impairment <br> Collectively evaluated for <br> impairment <br> Allowance for loan losses, <br> end of <br> period | 5,467 | 3,405 | 1,034 | 20 | 47 | 10 | 9,983 |


| Individually evaluated for <br> impairment | $\$ 6,821$ | $\$ 2,565$ | $\$ 3,562$ | $\$-$ | $\$ 123$ | $\$-$ | $\$ 13,071$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively evaluated for <br> impairment | 374,205 | 286,684 | 100,980 | 1,792 | 928 | 324 | 764,913 |
| Total loans held for | $\$ 381,026$ | $\$ 289,249$ | $\$ 104,542$ | $\$ 1,792$ | $\$ 1,051$ | $\$ 324$ | $\$ 777,984$ |
| investment, <br> gross |  | $\% 1.18$ | $\% 0.99$ | $\% 1.12$ | $\% 8.37$ | $\% 3.09$ | $\% 1.29$ |$\% \%$



| Individually evaluated for <br> impairment <br> Collectively evaluated for <br> impairment | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 20$ | $\$-$ | $\$ 20$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Allowance for loan losses, <br> end of <br> period | $\$, 780$ | 3,089 | 764 | 27 | 23 | 9 | 8,692 |
| Individually evaluated for <br> impairment <br> Collectively evaluated for <br> impairment <br> Total loans held for <br> investment, <br> gross | $\$ 4,780$ | $\$ 3,089$ | $\$ 764$ | $\$ 27$ | $\$ 43$ | $\$ 9$ | $\$ 8,712$ |

Allowance for loan losses as a

| percentage of gross loans <br> held for | 1.27 | $\% 0.90$ | $\% 0.75$ | $\% 0.45$ | $\% 6.60$ | $\% 3.66$ | $\% 1.05$ | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | investment

(In Thousands)
Nine Months Ended March 31, 2014


| Allowance at beginning of period | \$9,062 |  | \$ 4,689 |  | \$ 1,053 |  | \$- | \$119 |  | \$ 12 |  | \$ 14,935 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Recovery) provision for loan losses | (2,961 | ) | 312 |  | (19 | ) | - | (22 | ) | 1 |  | (2,689 |
| Recoveries | 331 |  | 75 |  | - |  | 20 | - |  | 1 |  | 427 |
| Charge-offs | (965 | ) | (1,671 | ) | - |  | - | (9 | ) | (4 |  | (2,649 |
| Allowance for loan losses, end of | \$5,467 |  | \$ 3,405 |  | \$ 1,034 |  | \$20 | \$88 |  | \$ 10 |  | \$ 10,024 |

period

| Individually evaluated for <br> impairment | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 41$ | $\$-$ | $\$ 41$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively evaluated for <br> impairment <br> Allowance for loan losses, <br> end of <br> period | 5,467 | 3,405 | 1,034 | 20 | 47 | 10 | 9,983 |
| Individually evaluated for <br> impairment <br> Collectively evaluated for <br> impairment <br> Total loans held for <br> investment, <br> gross | $\$ 5,467$ | $\$ 3,405$ | $\$ 1,034$ | $\$ 20$ | $\$ 88$ | $\$ 10$ | $\$ 10,024$ |
| Allowance for loan losses as a <br> percentage of gross loans | $\$ 2,565$ | $\$ 3,562$ | $\$-$ | $\$ 123$ | $\$-$ | $\$ 13,071$ |  |
| held for <br> investment | $\$ 381,026$ | $\$ 289,249$ | $\$ 104,542$ | $\$ 1,792$ | $\$ 1,051$ | $\$ 324$ | $\$ 777,984$ |

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The following tables identify the Corporation's total recorded investment in non-performing loans by type at the dates and for the periods indicated. Generally, a loan is placed on non-accrual status when it becomes 90 days past due as to principal or interest or if the loan is deemed impaired, after considering economic and business conditions and collection efforts, where the borrower's financial condition is such that collection of the contractual principal or interest on the loan is doubtful. In addition, interest income is not recognized on any loan where management has determined that collection is not reasonably assured. A non-performing loan may be restored to accrual status when delinquent principal and interest payments are brought current and future monthly principal and interest payments are expected to be collected on a timely basis. Loans with a related allowance reserve have been individually evaluated for impairment using either a discounted cash flow analysis or, for collateral dependent loans, current appraisals less costs to sell to establish realizable value. These analysis may identify a specific impairment amount needed or may conclude that no reserve is needed. Loans without a related allowance reserve have not been individually evaluated for impairment, but have been included in pools of homogeneous loans for evaluation of related allowance reserves.


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At June 30, 2014

| Unpaid |  |  | Net |
| :--- | :--- | :--- | :--- |
| Principal | Related | Recorded | Recorded |
| Balance | Charge-offs | Investment | Allowance ${ }^{(1)}$ |
| Investment |  |  |  |


| Mortgage loans: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Single-family: |  |  |  |  |  |
| With a related allowance | \$ 5,480 | \$- | \$ 5,480 | \$ (1,148 | )\$4,332 |
| Without a related allowance ${ }^{(2)}$ | 8,208 | (2,141 | )6,067 | - | 6,067 |
| Total single-family | 13,688 | (2,141 | )11,547 | (1,148 | ) 10,399 |
| Multi-family: |  |  |  |  |  |
| With a related allowance | 956 | - | 956 | (354 | )602 |
| Without a related allowance ${ }^{(2)}$ | 4,146 | (1,655 | )2,491 | - | 2,491 |
| Total multi-family | 5,102 | (1,655 | )3,447 | (354 | )3,093 |
| Commercial real estate: |  |  |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 2,352 | - | 2,352 | - | 2,352 |
| Total commercial real estate | 2,352 | - | 2,352 | - | 2,352 |
| Commercial business loans: |  |  |  |  |  |
| With a related allowance | 138 | - | 138 | (46 | )92 |
| Total commercial business loans | 138 | - | 138 | (46 | )92 |
| Total non-performing loans | \$21,280 | \$ 3,796 | )\$ 17,484 | \$ 1,548 | )\$ 15,936 |

(1) Consists of collectively and individually evaluated allowances, specifically assigned to the individual loan.
(2) There was no related allowance for loan losses because the loans have been charged-off to their fair value or the fair value of the collateral is higher than the loan balance.

At March 31, 2015 and June 30, 2014, there were no commitments to lend additional funds to those borrowers whose loans were classified as non-performing.

For the quarters ended March 31, 2015 and 2014, the Corporation's average investment in non-performing loans was $\$ 11.3$ million and $\$ 18.7$ million, respectively. The Corporation records payments on non-performing loans utilizing the cash basis or cost recovery method of accounting during the periods when the loans are on non-performing status. For the quarters ended March 31, 2015 and 2014, interest income of $\$ 50,000$ and $\$ 95,000$, respectively, was recognized, based on cash receipts from loan payments on non-performing loans; and \$125,000 and \$173,000, respectively, was collected and applied to the net loan balances under the cost recovery method. Foregone interest income, which would have been recorded had the non-performing loans been current in accordance with their original terms, amounted to $\$ 87,000$ and $\$ 105,000$ for the quarters ended March 31, 2015 and 2014, respectively, and was not included in the results of operations.

For the nine months ended March 31, 2015 and 2014, the Corporation's average investment in non-performing loans was $\$ 13.2$ million and $\$ 19.7$ million, respectively. For the nine months ended March 31, 2015 and 2014, interest income of $\$ 255,000$ and $\$ 437,000$, respectively, was recognized, based on cash receipts from loan payments on non-performing loans; and $\$ 361,000$ and $\$ 376,000$, respectively, was collected and applied to the net loan balances under the cost recovery method. Foregone interest income, which would have been recorded had the non-performing loans been current in accordance with their original terms, amounted to $\$ 292,000$ and $\$ 498,000$ for the nine months ended March 31, 2015 and 2014, respectively, and was not included in the results of operations.

The following tables present the average recorded investment in non-performing loans and the related interest income recognized for the quarters and nine months ended March 31, 2015 and 2014:

| Quarter Ended March 31, |  |  |  |
| :--- | :--- | :--- | :--- |
| 2015 |  | 2014 |  |
| Average | Interest | Average | Interest |
| Recorded | Income | Recorded | Income |
| Investment | Recognized | Investment | Recognized |

Without related allowances:
Mortgage loans:

| Single-family | $\$ 5,827$ | $\$ 19$ | $\$ 6,966$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| Multi-family | 1,988 | - | 2,517 | 2 |
| Commercial real estate | 1,487 | 21 | 2,999 | 30 |
|  | 9,302 | 40 | 12,482 | 32 |

With related allowances:
Mortgage loans:

| Single-family | 1,619 | 8 | 5,039 | 48 |
| :--- | :--- | :--- | :--- | :--- |
| Multi-family | 259 | - | 969 | 12 |
| Commercial business loans | 116 | 2 | 226 | 3 |
|  | 1,994 | 10 | 6,234 | 63 |
| Total | $\$ 11,296$ | $\$ 50$ |  | $\$ 18,716$ |

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| Nine Months Ended March 31, |  |  |  |
| :--- | :--- | :--- | :--- |
| 2015 |  |  |  |
| Average | Interest | Average | Interest |
| Recorded | Income | Recorded | Income |
| Investment | Recognized | Investment | Recognized |


| Without related allowances: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Mortgage loans: | $\$ 6,813$ | $\$ 53$ | $\$ 6,689$ | $\$ 19$ |
| $\quad$ Single-family | 2,094 | - | 2,845 | 36 |
| $\quad$ Multi-family | 1,926 | 146 | 3,416 | 218 |
| Commercial real estate | 10,833 | 199 | 12,950 | 273 |
|  |  |  |  |  |
|  |  |  |  |  |
| With related allowances: | 1,872 | 36 | 5,584 | 116 |
| Mortgage loans: | 417 | 13 | 1,005 | 39 |
| $\quad$ Single-family | 124 | 7 | 197 | 9 |
| $\quad$ Multi-family | 2,413 | 56 | 6,786 | 164 |
| Commercial business loans | $\$ 13,246$ | $\$ 255$ | $\$ 19,736$ | $\$ 437$ |

For the quarters and nine months ended March 31, 2015 and 2014, there were no loans that were newly modified from their original terms, re-underwritten or identified in the Corporation's asset quality reports as restructured loans, except one loan with an outstanding balance of $\$ 221,000$ that had been newly modified and subsequently paid off during the quarter ended March 31, 2014. During the quarters and nine months ended March 31, 2015 and 2014, no restructured loans were in default within a 12 -month period subsequent to their original restructuring. Additionally, during the quarter and nine months ended March 31, 2015, there was one loan for $\$ 113,000$ whose modification was extended beyond the initial maturity of the modification. This compares to the quarter and nine months ended March 31, 2014 when there were two loans to a single borrower totaling $\$ 810,000$ whose modifications were extended beyond the initial maturity of the modification.

As of March 31, 2015, the net outstanding balance of the 19 restructured loans was $\$ 6.8$ million: three were classified as special mention and remain on accrual status ( $\$ 1.2$ million); and 16 were classified as substandard ( $\$ 5.5$ million, 14 of 16 or $\$ 4.7$ million were on non-accrual status). As of June 30, 2014, the net outstanding balance of the 17 restructured loans was $\$ 6.0$ million: one was classified as special mention on accrual status ( $\$ 343,000$ ); and 16 were classified as substandard ( $\$ 5.6$ million, all of which were on non-accrual status). Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the Corporation will sustain some loss if the deficiencies are not corrected. Assets that do not currently expose the Corporation to sufficient risk to warrant adverse classification but possess weaknesses are designated as special mention and are closely monitored by the Corporation. As of March 31, 2015 and June 30, 2014, $\$ 4.1$ million or 60 percent, and $\$ 3.7$ million or 62 percent, respectively, of the restructured loans were current with respect to their modified payment terms.

The Corporation upgrades restructured single-family loans to the pass category if the borrower has demonstrated satisfactory contractual payments for at least six consecutive months; 12 months for those loans that were restructured more than once; and if the borrower has demonstrated satisfactory contractual payments beyond 12 consecutive months, the loan is no longer categorized as a restructured loan. In addition to the payment history described above, multi-family, commercial real estate, construction and commercial business loans (which are sometimes referred to in this report as "preferred loans") must also demonstrate a combination of the following characteristics to be upgraded:

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satisfactory cash flow, satisfactory guarantor support, and additional collateral support, among others.
To qualify for restructuring, a borrower must provide evidence of their creditworthiness such as, current financial statements, their most recent income tax returns, current paystubs, current W-2s, and most recent bank statements, among other documents, which are then verified by the Corporation. The Corporation re-underwrites the loan with the borrower's updated financial information,
new credit report, current loan balance, new interest rate, remaining loan term, updated property value and modified payment schedule, among other considerations, to determine if the borrower qualifies.

The following table summarizes at the dates indicated the restructured loan balances, net of allowance for loan losses, by loan type and non-accrual versus accrual status:

| (In Thousands) | March 31, 2015 | June 30, 2014 |
| :--- | :--- | :--- |
| Restructured loans on non-accrual status: |  |  |
| Mortgage loans: | $\$ 2,037$ | $\$ 2,957$ |
| Single-family | 1,580 | 1,760 |
| Multi-family | 1,024 | 800 |
| Commercial real estate | 93 | 92 |
| Commercial business loans | 4,734 | 5,609 |
| Total |  |  |
| Restructured loans on accrual status: | 2,023 |  |
| Mortgage loans: | 2,023 | 343 |
| Single-family | $\$ 6,757$ | 343 |
| Total |  | $\$ 5,952$ |

The following tables identify the Corporation's total recorded investment in restructured loans by type at the dates and for the periods indicated.

| (In Thousands) | Balance | Charge-offs | Investment | Allowance ${ }^{(1)}$ | Investment |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans: |  |  |  |  |  |
| Single-family: |  |  |  |  |  |
| With a related allowance | \$335 | \$- | \$335 | \$ 67 | )\$268 |
| Without a related allowance ${ }^{(2)}$ | 4,708 | (916 | )3,792 | - | 3,792 |
| Total single-family | 5,043 | (916 | )4,127 | (67 | )4,060 |
| Multi-family: |  |  |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 2,862 | (1,282 | ) 1,580 | - | 1,580 |
| Total multi-family | 2,862 | (1,282 | ) 1,580 | - | 1,580 |
| Commercial real estate: |  |  |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 1,024 | - | 1,024 | - | 1,024 |
| Total commercial real estate | 1,024 | - | 1,024 | - | 1,024 |
| Commercial business loans: |  |  |  |  |  |
| With a related allowance | 114 | - | 114 | (21 | )93 |
| Total commercial business loans | 114 | - | 114 | (21 | )93 |
| Total restructured loans | \$9,043 | \$ 2,198 | )\$6,845 | \$ (88 | )\$6,757 |

${ }^{(1)}$ Consists of collectively and individually evaluated allowances, specifically assigned to the individual loan.
${ }^{(2)}$ There was no related allowance for loan losses because the loans have been charged-off to their fair value or the fair value of the collateral is higher than the loan balance.

|  | At June 30, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Unpaid <br> Principal <br> Balance | Related <br> Charge-offs | Recorded <br> Investment | Allowance ${ }^{(1)}$ | Net <br> Recorded <br> Investment |
| Mortgage loans: |  |  |  |  |  |
| Single-family |  |  |  |  |  |
| With a related allowance | \$994 | \$- | \$994 | \$ (248 | )\$746 |
| Without a related allowance ${ }^{(2)}$ | 3,564 | (1,010 | )2,554 | - | 2,554 |
| Total single-family | 4,558 | (1,010 | )3,548 | (248 | )3,300 |
| Multi-family: |  |  |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 3,138 | (1,378 | )1,760 | - | 1,760 |
| Total multi-family | 3,138 | (1,378 | )1,760 | - | 1,760 |
| Commercial real estate: |  |  |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 800 | - | 800 | - | 800 |
| Total commercial real estate | 800 | - | 800 | - | 800 |
| Commercial business loans: |  |  |  |  |  |
| With a related allowance | 138 | - | 138 | (46 | )92 |
| Total commercial business loans | 138 | - | 138 | (46 | )92 |
| Total restructured loans | \$8,634 | \$ $(2,388$ | ) $\$ 6,246$ | \$ (294 | )\$ 5,952 |

${ }^{(1)}$ Consists of collectively and individually evaluated allowances, specifically assigned to the individual loan.
${ }^{(2)}$ There was no related allowance for loan losses because the loans have been charged-off to their fair value or the fair value of the collateral is higher than the loan balance.

During the quarter ended March 31, 2015, one property was acquired in the settlement of loans, while two previously foreclosed upon properties were sold. This compares to the quarter ended March 31, 2014 when one property was acquired in the settlement of loans, while two previously foreclosed upon properties were sold. For the nine months ended March 31, 2015, eight properties were acquired in the settlement of loans, while six previously foreclosed upon properties were sold and one real estate owned property was written off. This compares to the nine months ended March 31, 2014 when seven properties were acquired in the settlement of loans, while 11 previously foreclosed upon properties were sold. As of March 31, 2015, real estate owned was comprised of five properties with a net fair value of $\$ 3.2$ million, primarily located in Southern California. This compares to four real estate owned properties, primarily located in Southern California, with a net fair value of $\$ 2.5$ million at June 30, 2014. A new appraisal was obtained on each of the properties at the time of foreclosure and fair value was calculated by using the lower of the appraised value or the listing price of the property, net of disposition costs. Any initial loss was recorded as a charge to the allowance for loan losses before being transferred to real estate owned. Subsequent to transfer to real estate owned, if there is further deterioration in real estate values, specific real estate owned loss reserves are established and charged to the statement of operations. In addition, the Corporation records costs to carry real estate owned as real estate operating expenses as incurred.

Note 7: Derivative and Other Financial Instruments with Off-Balance Sheet Risks

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The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of originating loans or providing funds under existing lines of credit, loan sale commitments to third parties and option contracts. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the accompanying Condensed Consolidated Statements of Financial Condition. The Corporation's exposure to credit loss, in the event of non-performance by the counterparty to these financial instruments, is represented by the contractual amount of these instruments. The

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Corporation uses the same credit policies in entering into financial instruments with off-balance sheet risk as it does for on-balance sheet instruments. As of March 31, 2015 and June 30, 2014, the Corporation had commitments to extend credit (on loans to be held for investment and loans to be held for sale) of $\$ 230.4$ million and $\$ 134.8$ million, respectively.

The following table provides information at the dates indicated regarding undisbursed funds to borrowers on existing lines of credit with the Corporation as well as commitments to originate loans to be held for investment at the dates indicated below.

| Commitments | March 31, <br> (In Thousands) | June 30, <br>  <br> Undisbursed loan funds - Construction loans |
| :--- | :--- | :--- |
| 2014 |  |  |
| Undisbursed lines of credit - Mortgage loans | $\$ 2,911$ | $\$ 1,090$ |
| Undisbursed lines of credit - Commercial business loans | 410 | 616 |
| Undisbursed lines of credit - Consumer loans | 990 | 1,222 |
| Commitments to extend credit on loans to be held for investment | 713 | 774 |
| Total | 5,246 | 2,247 |
|  | $\$ 10,270$ | $\$ 5,949$ |

In accordance with ASC 815, "Derivatives and Hedging," and interpretations of the Derivatives Implementation Group of the FASB, the fair value of the commitments to extend credit on loans to be held for sale, loan sale commitments, to be announced ("TBA") MBS trades, put option contracts and call option contracts are recorded at fair value on the Condensed Consolidated Statements of Financial Condition. At March 31, 2015, $\$ 4.5$ million was included in other assets and $\$ 3.2$ million was included in other liabilities; at June 30, 2014, $\$ 2.6$ million was included in other assets and $\$ 1.4$ million was included in other liabilities. The Corporation does not apply hedge accounting to its derivative financial instruments; therefore, all changes in fair value are recorded in earnings.

The following table provides information regarding the allowance for loan losses for the undisbursed funds and commitments to extend credit on loans to be held for investment for the quarters and nine months ended March 31, 2015 and 2014.

|  | For the Quarters | For the Nine Months <br> Ended |  | Ended |
| :--- | :--- | :--- | :--- | :--- |
|  | March 31, |  | March 31, |  |
|  | 2015 | 2014 | 2015 | 2014 |
| (In Thousands) | $\$ 81$ | $\$ 125$ | $\$ 61$ | $\$ 115$ |
| Balance, beginning of the period | $(2$ | $)(41$ | $) 18$ | $(31$ |
| (Recovery) provision | $\$ 79$ | $\$ 84$ | $\$ 79$ | $\$ 84$ |
| Balance, end of the period |  |  |  |  |

The net impact of derivative financial instruments on the gain on sale of loans contained in the Condensed Consolidated Statements of Operations during the quarters and nine months ended March 31, 2015 and 2014 was as follows:

|  | For the Quarters <br> Ended | For the Nine Months <br> Ended |  |
| :--- | :--- | :--- | :--- |
| March 31, | March 31, |  |  |
| Derivative Financial Instruments | 2015 | 2014 | 2015 |

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$\left.\begin{array}{lllll}\text { Commitments to extend credit on loans to be held for } & \text { \$2,174 } & \$ 1,026 & \$ 1,737 & \$ 2,306 \\ \begin{array}{l}\text { sale }\end{array} & & & \\ \text { Mandatory loan sale commitments and TBA MBS } & (1,112 & )(824 & )(1,789 & )(6,648 \quad) \\ \text { trades } & (31 & )(142 & )(193 & ) 124 \\ \text { Option contracts } & \$ 1,031 & \$ 60 & \$(245 & ) \$(4,218\end{array}\right)$

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The outstanding derivative financial instruments at the dates indicated were as follows:

|  | March 31, 2015 |  | June 30, 2014 |  |
| :--- | :--- | :--- | :--- | :--- |
| Derivative Financial Instruments | Amount | Fair | Value | Amount | | Fair |
| :--- |
| Value |

(1) Net of 30.9 percent at March 31, 2015 and 28.0 percent at June 30, 2014 of commitments which management has estimated may not fund.

## Note 8: Income Taxes

ASC 740, "Income Taxes," requires the affirmative evaluation that it is more likely than not, based on the technical merits of a tax position, that an enterprise is entitled to economic benefits resulting from positions taken in income tax returns. If a tax position does not meet the more-likely-than-not recognition threshold, the benefit of that position is not recognized in the financial statements. Management has determined that there are no unrecognized tax benefits to be reported in the Corporation's financial statements.

ASC 740 requires that when determining the need for a valuation allowance against a deferred tax asset, management must assess both positive and negative evidence with regard to the realizability of the tax losses represented by that asset. To the extent available sources of taxable income are insufficient to absorb tax losses, a valuation allowance is necessary. Sources of taxable income for this analysis include prior years' tax returns, the expected reversals of taxable temporary differences between book and tax income, prudent and feasible tax-planning strategies, and future taxable income. The deferred tax asset related to the allowance will be realized when actual charge-offs are made against the allowance. Based on the availability of loss carry-backs and projected taxable income during the periods for which loss carry-forwards are available, management believes it is more likely than not the Corporation will realize the deferred tax asset. The Corporation continues to monitor the deferred tax asset on a quarterly basis for a valuation allowance. The future realization of these tax benefits primarily hinges on adequate future earnings to utilize the tax benefit. Prospective earnings or losses, tax law changes or capital changes could prompt the Corporation to reevaluate the assumptions which may be used to establish a valuation allowance. The Corporation maintains net deferred income tax assets for deductible temporary tax differences, such as loss reserves, deferred compensation, non-accrued interest and unrealized gains. The Corporation did not have any liabilities for uncertain tax positions or any known unrecognized tax benefit at March 31, 2015 or June 30, 2014.

The Corporation files income tax returns for the United States and state of California jurisdictions. The Internal Revenue Service has audited the Bank's income tax returns through 1996 and the California Franchise Tax Board has audited the Bank through 1990. Also, the Internal Revenue Service completed a review of the Corporation's income tax returns for fiscal 2006 and 2007; and the California Franchise Tax Board completed a review of the Corporation's income tax returns for fiscal 2009 and 2010. Tax years subsequent to fiscal 2010 remain subject to federal examination; and the California state income tax returns for years subsequent to fiscal 2010 are subject to future

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examination by state taxing authorities.
It is the Corporation's policy to record any penalties or interest charges arising from federal or state taxes as a component of income tax expense. During the quarter ended March 31, 2015, there were no tax penalties or interest charges. For the nine months ended March 31, 2015, the Corporation paid $\$ 4,000$ in interest charges to the State of California tax authority for the fiscal 2010 tax obligation. There were no tax penalties or interest charges for the quarter and nine months ended March 31, 2014.

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Note 9: Fair Value of Financial Instruments
The Corporation adopted ASC 820, "Fair Value Measurements and Disclosures," and elected the fair value option pursuant to ASC 825, "Financial Instruments" on loans originated for sale by PBM. ASC 820 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. ASC 825 permits entities to elect to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis (the "Fair Value Option") at specified election dates. At each subsequent reporting date, an entity is required to report unrealized gains and losses on items in earnings for which the fair value option has been elected. The objective of the Fair Value Option is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Direct loan origination costs and fees for loans held for sale under the fair value method are recognized in non-interest income under gain (loss) on sale of loans, net, as incurred and not deferred.

The following table describes the difference at the dates indicated between the aggregate fair value and the aggregate unpaid principal balance of loans held for sale at fair value.

|  |  | Aggregate |  |
| :---: | :---: | :---: | :---: |
|  |  | Unpaid | Net |
|  | Aggregate | Principal | Unrealized |
| (In Thousands) | Fair Value | Balance | Gain |
| As of March 31, 2015 : |  |  |  |
| Loans held for sale, measured at fair value | \$307,054 | \$294,958 | \$12,096 |
| As of June 30, 2014: |  |  |  |
| Loans held for sale, measured at fair value | \$ 158,883 | \$152,192 | \$6,691 |

ASC 820-10-65-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly," provides additional guidance for estimating fair value in accordance with ASC 820, "Fair Value Measurements," when the volume and level of activity for the asset or liability have significantly decreased.

ASC 820 establishes a three-level valuation hierarchy that prioritizes inputs to valuation techniques used in fair value calculations. The three levels of inputs are defined as follows:

Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the
Level 1 - ability to access at the measurement date.
Observable inputs other than Level 1 such as: quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other
Level 2 - inputs that are observable or can be corroborated to observable market data for substantially the full term of the asset or liability.

Unobservable inputs for the asset or liability that use significant assumptions, including assumptions of
Level 3 risks. These unobservable assumptions reflect the Corporation's estimate of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of pricing models, discounted cash flow models and similar techniques.

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ASC 820 requires the Corporation to maximize the use of observable inputs and minimize the use of unobservable inputs. If a financial instrument uses inputs that fall in different levels of the hierarchy, the instrument will be categorized based upon the lowest level of input that is significant to the fair value calculation.

The Corporation's financial assets and liabilities measured at fair value on a recurring basis consist of investment securities, loans held for sale at fair value, interest-only strips and derivative financial instruments; while non-performing loans, mortgage servicing assets ("MSA") and real estate owned are measured at fair value on a nonrecurring basis.

Investment securities are primarily comprised of U.S. government agency MBS, U.S. government sponsored enterprise MBS, private issue CMO and common stock of a community development financial institution. The Corporation utilizes unadjusted quoted prices in active markets for identical securities for its fair value measurement of debt securities, quoted prices in active

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and less than active markets for similar securities for its fair value measurement of MBS and debt securities (Level 2), broker price indications for similar securities in non-active markets for its fair value measurement of CMO (Level 3) and pricing indications from recent transaction in non-active markets for common stock of a community development financial institution (Level 3).

Derivative financial instruments are comprised of commitments to extend credit on loans to be held for sale, mandatory loan sale commitments, TBA MBS trades and option contracts. The fair value of TBA MBS trades is determined using quoted secondary-market prices (Level 2). The fair values of other derivative financial instruments are determined by using quoted prices for a similar commitment or commitments, adjusted for the specific attributes of each commitment, including management's estimate of loan commitments which may not fund (Level 3).

Loans held for sale at fair value are primarily single-family loans. The fair value is determined, when possible, using quoted secondary-market prices such as TBA MBS trades. If no such quoted price exists, the fair value of a loan is determined by quoted prices for a similar loan or loans (Level 2).

Non-performing loans are loans which are inadequately protected by the current net worth and paying capacity of the borrowers or of the collateral pledged. The non-performing loans are characterized by the distinct possibility that the Corporation will sustain some loss if the deficiencies are not corrected. The fair value of a non-performing loan is determined based on an observable market price or current appraised value, net of estimated disposition costs, of the underlying collateral. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of valuation, and/or management's expertise and knowledge of the borrower. For non-performing loans which are restructured loans, the fair value is derived from discounted cash flow analysis (Level 3), except for those which are in the process of foreclosure or 90 days delinquent for which the fair value is derived from the appraised value of the collateral (Level 2). For other non-performing loans which are not restructured loans, the fair value is derived from relative value analysis: historical experience and management estimates by loan type for which collectively evaluated allowances are assigned (Level 3); or the appraised value of the collateral for loans which are in the process of foreclosure or where borrowers file bankruptcy (Level 2). For non-performing commercial real estate loans, the fair value is derived from the appraised value of the collateral (Level 2). Non-performing loans are reviewed and evaluated on at least a quarterly basis for additional allowance and adjusted accordingly, based on the same factors identified above. This loss is not recorded directly as an adjustment to current earnings or other comprehensive income (loss), but rather as a component in determining the overall adequacy of the allowance for loan losses. These adjustments to the estimated fair value of non-performing loans may result in increases or decreases to the provision for loan losses recorded in current earnings.

The Corporation uses the amortization method for its MSA, which amortizes the MSA in proportion to and over the period of estimated net servicing income and assesses the MSA for impairment based on fair value at each reporting date. The fair value of MSA is calculated using the present value method; which includes a third party's prepayment projections of similar instruments, weighted-average coupon rates and the estimated average life (Level 3).

The rights to future income from serviced loans that exceed contractually specified servicing fees are recorded as interest-only strips. The fair value of interest-only strips is calculated using the same assumptions that are used to value the related MSA (Level 3).

The fair value of real estate owned is derived from the lower of the appraised value at the time of foreclosure or the listing price, net of estimated disposition costs (Level 2).

The Corporation's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Corporation's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or
assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following fair value hierarchy tables present information at the dates indicated about the Corporation's assets measured at fair value on a recurring basis:
(In Thousands)
Assets:
Investment securities:

| U.S. government agency MBS | \$- | \$8,232 | \$- | \$8,232 |
| :---: | :---: | :---: | :---: | :---: |
| U.S. government sponsored enterprise MBS | - | 5,728 | - | 5,728 |
| Private issue CMO | - | - | 776 | 776 |
| Common stock - community development financial institution | - | - | 250 | 250 |
| Investment securities | - | 13,960 | 1,026 | 14,986 |
| Loans held for sale, at fair value | - | 307,054 | - | 307,054 |
| Interest-only strips | - | - | 63 | 63 |
| Derivative assets: |  |  |  |  |
| Commitments to extend credit on loans to be held for sale | - | - | 4,304 | 4,304 |
| Option contracts | - | - | 237 | 237 |
| Derivative assets | - | - | 4,541 | 4,541 |
| Total assets | \$- | \$321,014 | \$5,630 | \$326,644 |

Liabilities:
Derivative liabilities:

| Commitments to extend credit on loans to be held for sale | $\$-$ |  | $\$-$ | $\$ 1$ |
| :--- | :--- | :--- | :--- | :--- |
| Mandatory loan sale commitments | - | - | 362 | $\$ 1$ |
| TBA MBS trades | - |  | 2,855 | - |
| Derivative liabilities | - | 2,855 | 363 | 2,855 |
| Total liabilities | $\$-$ | $\$ 2,855$ | $\$ 363$ | 3,218 |

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(In Thousands)
Assets:
Investment securities:

| U.S. government agency MBS | $\$-$ |  | $\$ 9,109$ | $\$-$ | $\$ 9,109$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| U.S. government sponsored enterprise MBS | - | 6,385 | - | 6,385 |  |
| Private issue CMO | - | - | 853 | 853 |  |
| Investment securities | - | 15,494 | 853 | 16,347 |  |
| Loans held for sale, at fair value | - |  | 158,883 | - | 158,883 |
| Interest-only strips | - | - | 62 | 62 |  |
| Derivative assets: |  |  |  |  |  |
| Commitments to extend credit on loans to be held for sale | - | - | 2,570 | 2,570 |  |
| Derivative assets | - | - | $\$ 174,377$ | $\$ 3,485$ | $\$ 177,862$ |

Liabilities:
Derivative liabilities:

| Commitments to extend credit on loans to be held for sale | $\$-$ |  | $\$-$ | $\$ 4$ | $\$ 4$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Mandatory loan sale commitments | - | - | 93 | 93 |  |
| TBA MBS trades | - |  | 1,335 | - | 1,335 |
| Derivative liabilities | - |  | 1,335 | 97 | 1,432 |
| Total liabilities | $\$-$ | $\$ 1,335$ | $\$ 97$ | $\$ 1,432$ |  |

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The following tables summarize reconciliations of the beginning and ending balances during the periods shown of recurring fair value measurements recognized in the Condensed Consolidated Statements of Financial Condition using Level 3 inputs:
$\left.\begin{array}{llllllll}\begin{array}{llll}\text { (In Thousands) } \\ \text { Beginning balance at December 31, } & \text { CMO }\end{array} & \$ 799 & \$ 250 & \$ 64 & \$ 2,129 & \$(86 & ) \$ 110 & \$ 3,266 \\ 2014\end{array}\right)$
${ }^{(1)}$ Common stock of a community development financial institution.
${ }^{(2)}$ Consists of commitments to extend credit on loans to be held for sale.
${ }^{(3)}$ Consists of mandatory loan sale commitments.
For the Quarter Ended March 31, 2014
Fair Value Measurement
Using Significant Other Unobservable Inputs
(Level 3)

| (In Thousands) | Private <br> Issue <br> CMO | Interest <br> Only <br> Strips | Loan <br> Commit- <br> ments to <br> Originate ${ }^{(1)}$ | Mandatory Commitments ${ }^{(2)}$ | Option <br> Contracts | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance at December 31, 2013 | \$925 | \$88 | \$248 | \$196 | \$331 | \$1,788 |
| Total gains or losses (realized/unrealized): Included in earnings | - | - | 1,026 | (166 | )(142 | )718 |
| Included in other comprehensive income (loss) | 17 | (16 | )- | - | - | 1 |
| Purchases | - | - | - | - | 126 | 126 |
| Issuances | - | - | - | - | - | - |
| Settlements | (40 | )- | - | 10 | (278 | ) (308 |
| Transfers in and/or out of Level 3 | - | - | - | - | - | - |
| Ending balance at March 31, 2014 | \$902 | \$72 | \$1,274 | \$40 | \$37 | \$2,325 |

${ }^{(1)}$ Consists of commitments to extend credit on loans to be held for sale.
${ }^{(2)}$ Consists of mandatory loan sale commitments.

${ }^{(1)}$ Common stock of a community development financial institution.
${ }^{(2)}$ Consists of commitments to extend credit on loans to be held for sale.
${ }^{(3)}$ Consists of mandatory loan sale commitments.
For the Nine Months Ended March 31, 2014
Fair Value Measurement
Using Significant Other Unobservable Inputs
(Level 3)

| (In Thousands) | Private Issue CMO | Interest- <br> Only <br> Strips | Loan Commitments to originate ${ }^{(1)}$ | Mandatory Commitments ${ }^{(2)}$ | Option <br> Contracts | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance at June 30, 2013 | \$1,019 | \$98 | \$(1,032 | ) \$83 | \$589 | \$757 |
| Total gains or losses (realized/unrealized): Included in earnings | - | - | 2,306 | (67 | ) 124 | 2,363 |
| Included in other comprehensive income (loss) | 36 | (26 | )- | - | - | 10 |
| Purchases | - | - | - | - | 496 | 496 |
| Issuances | - | - | - | - | - | - |
| Settlements | (153 | )- | - | 24 | (1,172 | ) (1,301 |
| Transfers in and/or out of Level 3 | - | - | - | - | - | - |
| Ending balance at March 31, 2014 | \$902 | \$72 | \$1,274 | \$40 | \$37 | \$2,325 |

${ }^{(1)}$ Consists of commitments to extend credit on loans to be held for sale.
${ }^{(2)}$ Consists of mandatory loan sale commitments.

The following fair value hierarchy tables present information about the Corporation's assets measured at fair value at the dates indicated on a nonrecurring basis:

| (In Thousands) | Level 1 | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
| Non-performing loans | \$- | \$9,100 | \$1,421 | \$10,521 |
| MSA | - | - | 249 | 249 |
| Real estate owned, net | - | 3,190 | - | 3,190 |
| Total | \$- | \$12,290 | \$1,670 | \$13,960 |
|  | Fair Value Measurement at June 30, 2014 Using: |  |  |  |
| (In Thousands) | Level 1 | Level 2 | Level 3 | Total |
| Non-performing loans | \$- | \$10,910 | \$5,026 | \$15,936 |
| MSA | - | - | 241 | 241 |
| Real estate owned, net | - | 2,467 | - | 2,467 |
| Total | \$- | \$13,377 | \$5,267 | \$18,644 |

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The following table presents additional information about valuation techniques and inputs used for assets and liabilities, including derivative financial instruments, which are measured at fair value and categorized within Level 3 as of March 31, 2015:


Assets:

| Securities available-for <br> sale: Private issue CMO | \$776 | Market comparable pricing | Comparability adjustment | 0.1\%-0.7\% (0.6\%) | Increase |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock of community development financial institution | \$250 | Market pricing | Pricing indications from recent transactions | \$0.00-\$0.14 (\$0.05) | )Increase |
| Non-performing loans | \$90 | Discounted cash flow | Default rates | 0.0\%-30.0\% (0.0\%) | Decrease |
| Non-performing loans | \$1,331 | Relative value analysis | Loss severity | $\begin{aligned} & 20.0 \%-30.0 \% \\ & (22.4 \%) \end{aligned}$ | Decrease |
| MSA | \$249 | Discounted cash flow | Prepayment speed (CPR) <br> Discount rate | $\begin{aligned} & 10.3 \%-60.0 \% \\ & (23.8 \%) \\ & 9.0 \%-10.5 \%(9.2 \%) \end{aligned}$ | Decrease Decrease |
| Interest-only strips | \$63 | Discounted cash flow | Prepayment speed (CPR) <br> Discount rate | $\begin{aligned} & 19.8 \%-39.8 \% \\ & (25.2 \%) \\ & 9.0 \% \end{aligned}$ | Decrease Decrease |
| Commitments to extend credit on loans to be held for sale | \$4,304 | Relative value analysis | TBA-MBS broker quotes <br> Fall-out ratio ${ }^{(3)}$ | $\begin{aligned} & 98.3 \%-104.9 \% \\ & (102.1 \%) \text { of par } \\ & 22.5 \%-32.2 \% \\ & (30.9 \%) \end{aligned}$ | Decrease Decrease |
| Option contracts | \$237 | Relative value analysis | Broker quotes | 128.9\% of par | Increase |

Liabilities:

Commitments to extend credit on loans to be held $\$ 1$ for sale

|  | TBA-MBS broker | $100.4 \%-102.3 \%$ <br> $(101.1 \%)$ of par | Increase |
| :--- | :--- | :--- | :--- |
| Relative value <br> analysis | quotes | $22.5 \%-32.2 \%$ | Increase |
|  | Fall-out ratio ${ }^{(3)}$ | $(30.9 \%)$ |  |
|  | Investor quotes |  |  |

Mandatory loan sale commitments

| Relative value |  | $103.0 \%-105.3 \%$ | Increase |
| :--- | :--- | :--- | :--- |
| analysis | TBA MBS broker | $(104.7 \%)$ of par |  |
|  | quotes | $102.7 \%-105.3 \%$ | Increase |
|  |  | $(104.1 \%)$ of par |  |
|  | Roll-forward costs ${ }^{(4)}$ | $0.009 \%$ | Increase |

${ }^{(1)}$ The range is based on the estimated fair values and management estimates. Unless otherwise noted, this column represents the directional change in the fair value of the Level 3 investments
(2) that would result from an increase to the corresponding unobservable input. A decrease to the unobservable input would have the opposite effect. Significant changes in these inputs in isolation could result in significantly higher or lower fair value measurements.
(3) The percentage of commitments to extend credit on loans to be held for sale which management has estimated may not fund.
(4) An estimated cost to roll forward the mandatory loan sale commitments which management has estimated may not be delivered to the corresponding investors in a timely manner.

The significant unobservable inputs used in the fair value measurement of the Corporation's assets and liabilities include the following: prepayment speeds, discount rates, MBS - TBA quotes, fallout ratios, broker quotes and roll-forward costs, among others. Significant increases or decreases in any of these inputs in isolation could result in significantly lower or higher fair value measurement. The various unobservable inputs used to determine valuations may have similar or diverging impacts on valuation.

The carrying amount and fair value of the Corporation's other financial instruments as of March 31, 2015 and June 30, 2014 were as follows:
(In Thousands)
Financial assets:
Loans held for investment, net
FHLB - San Francisco stock

Financial liabilities:
Deposits
Borrowings

## (In Thousands)

Financial assets:
Loans held for investment, net
FHLB - San Francisco stock
Financial liabilities:
Deposits
Borrowings
March 31, 2015

| Carrying | Fair |
| :--- | :--- |
| Amount | Value |


| $\$ 819,636$ | $\$ 827,051$ | - | - |
| :--- | :--- | :--- | :--- | 827,051

$\begin{array}{llll}\$ 7,732 & \$ 7,732 & - & \text { \$7,732 }\end{array}$

| $\$ 917,900$ | $\$ 893,999$ | - | - | $\$ 893,999$ |
| :--- | :--- | :--- | :--- | :--- |
| $\$ 131,384$ | $\$ 134,945$ |  | - | $\$ 134,945$ |

June 30, 2014
Carrying Fair

| Amount | Value | Level 1 | Level 2 | Level 3 |
| :--- | :--- | :--- | :--- | :--- |
| $\$ 772,141$ | $\$ 778,851$ | - | - | $\$ 778,851$ |
| $\$ 7,056$ | $\$ 7,056$ | - | $\$ 7,056$ | - |

Loans held for investment: For loans that reprice frequently at market rates, the carrying amount approximates the fair value. For fixed-rate loans, the fair value is determined by either (i) discounting the estimated future cash flows of such loans over their estimated remaining contractual maturities using a current interest rate at which such loans would be made to borrowers, or (ii) quoted market prices. The allowance for loan losses is subtracted as an estimate of the underlying credit risk.

FHLB - San Francisco stock: The carrying amount reported for FHLB - San Francisco stock approximates fair value. When redeemed, the Corporation will receive an amount equal to the par value of the stock.

Deposits: The fair value of time deposits is estimated using a discounted cash flow calculation. The discount rate is based upon rates currently offered for deposits of similar remaining maturities. The fair value of transaction accounts (checking, money market and savings accounts) is based on management estimates, consistent with current market conditions.

Borrowings: The fair value of borrowings has been estimated using a discounted cash flow calculation. The discount rate on such borrowings is based upon rates currently offered for borrowings of similar remaining maturities.

The Corporation has various processes and controls in place to ensure that fair value is reasonably estimated. The Corporation generally determines fair value of their Level 3 assets and liabilities by using internally developed models which primarily utilize discounted cash flow techniques and prices obtained from independent management services or brokers. The Corporation performs due diligence procedures over third-party pricing service providers in order to support their use in the valuation process. The fair values of investment securities, commitments to extend credit on loans held for sale, mandatory commitments and option contracts are determined from the independent management services or brokers; while the fair value of MSA and interest-only strips are determined using the internally developed

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models which are based on discounted cash flow analysis. The fair value of non-performing loans is calculated by using discounted cash flows, relative value analysis or collateral value, less selling costs.

While the Corporation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. During the quarter ended March 31, 2015, there were no significant changes to the Corporation's valuation techniques that had, or are expected to have, a material impact on its consolidated financial position or results of operations.

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## Note 10: Incentive Plans

As of March 31, 2015, the Corporation had four active share-based compensation plans, which are described below. These plans are the 2013 Equity Incentive Plan ("2013 Plan"), the 2010 Equity Incentive Plan ("2010 Plan"), the 2006 Equity Incentive Plan ("2006 Plan") and the 2003 Stock Option Plan.

For the quarters ended March 31, 2015 and 2014, the compensation cost for these plans was $\$ 367,000$ and $\$ 126,000$, respectively. The income tax effect recognized in the Condensed Consolidated Statements of Financial Condition for share-based compensation plans was a $\$ 5,000$ credit and a $\$ 130,000$ debit in the quarters ended March 31,2015 and 2014 , respectively.

For the nine months ended March 31, 2015 and 2014, the compensation cost for these plans was $\$ 904,000$ and $\$ 387,000$, respectively. The income tax effect recognized in the Condensed Consolidated Statements of Financial Condition for share-based compensation plans was an $\$ 11,000$ debit and an $\$ 122,000$ debit for the nine months ended March 31, 2015 and 2014, respectively.

Equity Incentive Plan. The Corporation established and the shareholders approved the 2013 Plan, the 2010 Plan and the 2006 Plan for directors, advisory directors, directors emeriti, officers and employees of the Corporation and its subsidiary. The 2013 Plan authorizes 300,000 stock options and 300,000 shares of restricted stock. The 2013 Plan also provides that no person may be granted more than 60,000 stock options or 45,000 shares of restricted stock in any one year. The 2010 Plan authorizes 586,250 stock options and 288,750 shares of restricted stock. The 2010 Plan also provides that no person may be granted more than 117,250 stock options or 43,312 shares of restricted stock in any one year. The 2006 Plan authorizes 365,000 stock options and 185,000 shares of restricted stock. The 2006 Plan also provides that no person may be granted more than 73,000 stock options or 27,750 shares of restricted stock in any one year.

Equity Incentive Plan - Stock Options. Under the 2013 Plan, 2010 Plan and 2006 Plan (collectively, "the Plans"), options may not be granted at a price less than the fair market value at the date of the grant. Options typically vest over a five-year or shorter period as long as the director, advisory director, director emeritus, officer or employee remains in service to the Corporation. The options are exercisable after vesting for up to the remaining term of the original grant. The maximum term of the options granted is 10 years.

The fair value of each option grant is estimated on the date of the grant using the Black-Scholes option valuation model with the following assumptions. The expected volatility is based on implied volatility from historical common stock closing prices for the prior 84 months. The expected dividend yield is based on the most recent quarterly dividend on an annualized basis. The expected term is based on the historical experience of all fully vested stock option grants and is reviewed annually. The risk-free interest rate is based on the U.S. Treasury note rate with a term similar to the underlying stock option on the particular grant date.

|  | For the Quarter | For the Nine Months <br> Ended |  |
| :--- | :--- | :--- | :--- |
|  | Ended | March 31, 2015 | March 31, 2015 |

During the third quarter of fiscal 2015, no options were granted, while 2,000 options were exercised and 3,000 options were forfeited. This compares to the third quarter of fiscal 2014 when 20,000 options were granted, while 9,000 options were exercised and 9,500 options were forfeited. For the first nine months of fiscal 2015, 369,000 options were granted, while 4,000 options were exercised and 3,000 options were forfeited. This compares to the first nine months of fiscal 2014 when options 20,000 were granted, while 49,500 options were exercised and 31,300 options were forfeited. As of March 31, 2015 and 2014, there were 133,750 and 499,750 stock options available for future grants under the Plans, respectively.

The following tables summarize the stock option activity in the Plans for the quarter and nine months ended March 31, 2015.

| For the Quarter Ended March 31, 2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Options | Shares | Weighted- <br> Average <br> Exercise <br> Price | Weighted- <br> Average <br> Remaining <br> Contractual <br> Term (Years) | Aggregate <br> Intrinsic <br> Value <br> (\$000) |
| Outstanding at December 31, 2014 | 1,015,000 | \$13.49 |  |  |
| Granted | - | \$- |  |  |
| Exercised | (2,000 | ) \$7.03 |  |  |
| Forfeited | (3,000 | )\$7.43 |  |  |
| Outstanding at March 31, 2015 | 1,010,000 | \$13.52 | 6.52 | \$4,405 |
| Vested and expected to vest at March 31, 2015 | 894,200 | \$13.66 | 6.27 | \$3,990 |
| Exercisable at March 31, 2015 | 431,000 | \$15.00 | 3.95 | \$2,331 |
| For the Nine Months Ended March 31, 2015 |  |  |  |  |
| Options | Shares | Weighted- <br> Average <br> Exercise <br> Price | Weighted- <br> Average <br> Remaining <br> Contractual <br> Term (Years) | Aggregate <br> Intrinsic <br> Value <br> (\$000) |
| Outstanding at June 30, 2014 | 648,000 | \$12.84 |  |  |
| Granted | 369,000 | \$14.59 |  |  |
| Exercised | (4,000 | )\$7.03 |  |  |
| Forfeited | (3,000 | )\$7.43 |  |  |
| Outstanding at March 31, 2015 | 1,010,000 | \$13.52 | 6.52 | \$4,405 |
| Vested and expected to vest at March 31, 2015 | 894,200 | \$13.66 | 6.27 | \$3,990 |
| Exercisable at March 31, 2015 | 431,000 | \$15.00 | 3.95 | \$2,331 |

As of March 31, 2015 and 2014, there was $\$ 2.4$ million and $\$ 717,000$ of unrecognized compensation expense, respectively, related to unvested share-based compensation arrangements under the Plans. The expense is expected to be recognized over a weighted-average period of 3.2 years and 2.0 years, respectively. The forfeiture rate during the first nine months of fiscal 2015 and 2014 was 20 percent for both periods, and was calculated by using the historical forfeiture experience of all fully vested stock option grants and is reviewed annually.

Equity Incentive Plan - Restricted Stock. The Corporation used 300,000 shares, 288,750 shares and 185,000 shares of its treasury stock to fund the 2013 Plan, the 2010 Plan and the 2006 Plan, respectively. Awarded shares typically vest over a five-year or shorter period as long as the director, advisory director, director emeriti, officer or employee remains in service to the Corporation. Once vested, a recipient of restricted stock will have all rights of a shareholder, including the power to vote and the right to receive dividends. The Corporation recognizes compensation expense for the restricted stock awards based on the fair value of the shares at the award date.

There was no restricted stock activity in the third quarter of fiscal 2015 and 2014, other than the forfeiture of 1,500 shares in the third quarter of fiscal 2015 and the award of 15,000 shares in the third quarter of fiscal 2014. For the first nine months of fiscal 2015, there were awards of 185,000 shares and forfeitures of 1,500 shares of restricted stock. This compares to awards of 15,000 shares and forfeitures of 5,750 shares of restricted stock in the first nine months of fiscal 2014. As of March 31, 2015 and 2014, there were 276,850 shares and 460,350 shares of restricted stock
available for future awards under the Plans.

The following tables summarize the unvested restricted stock activity in the quarter and nine months ended March 31, 2015.

|  | For the Quarter Ended March 31, 2015 |  |
| :---: | :---: | :---: |
| Unvested Shares | Shares | Weighted-Average Award Date Fair Value |
| Unvested at December 31, 2014 | 266,500 | \$11.78 |
| Granted | - | \$- |
| Vested | - | \$- |
| Forfeited | (1,500 | )\$7.07 |
| Unvested at March 31, 2015 | 265,000 | \$11.81 |
| Expected to vest at March 31, 2015 | 212,000 | \$11.81 |
|  | For the Nine Months Ended March 31, 2015 |  |
| Unvested Shares | Shares | Weighted-Average <br> Award Date <br> Fair Value |
| Unvested at June 30, 2014 | 81,500 | \$8.34 |
| Granted | 185,000 | \$13.30 |
| Vested | - | \$- |
| Forfeited | (1,500 | )\$7.07 |
| Unvested at March 31, 2015 | 265,000 | \$11.81 |
| Expected to vest at March 31, 2015 | 212,000 | \$11.81 |

As of March 31, 2015 and 2014, the unrecognized compensation expense was $\$ 2.5$ million and $\$ 529,000$, respectively, related to unvested share-based compensation arrangements under the Plans, and reported as a reduction to stockholders' equity. This expense is expected to be recognized over a weighted-average period of 3.3 years and 2.3 years, respectively. Similar to stock options, a forfeiture rate of 20 percent has been applied for the restricted stock compensation expense calculations in the first nine months of fiscal 2015 and 2014.

Stock Option Plans. The Corporation established the 2003 Stock Option Plan and the 1996 Stock Option Plan (collectively, the "Stock Option Plans") for key employees and eligible directors under which options to acquire up to 352,500 shares and 1.15 million shares of common stock, respectively, may be granted. Under the Stock Option Plans, stock options may not be granted at a price less than the fair market value at the date of the grant. Stock options typically vest over a five-year period on a pro-rata basis as long as the employee or director remains in service to the Corporation. The stock options are exercisable after vesting for up to the remaining term of the original grant. The maximum term of the stock options granted is 10 years. As of March 31, 2015, no stock options remain available for future grants under the 2003 and 1996 Stock Option Plans, which expired in November 2013 and January 2007, respectively. The final 5,000 stock options in the 1996 Stock Option Plan were forfeited in the quarter ended March 31, 2015 and the 1996 Stock Option Plan is now inactive.

The fair value of each stock option grant was estimated on the date of the grant using the Black-Scholes option valuation model with the following assumptions. The expected volatility was based on implied volatility from historical common stock closing prices for the prior 84 months. The expected dividend yield was based on the most recent quarterly dividend on an annualized basis. The expected term was based on the historical experience of all fully vested stock option grants and is reviewed annually. The risk-free interest rate was based on the U.S. Treasury

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note rate with a term similar to the underlying stock option on the particular grant date.
For the third quarter of fiscal 2015 and 2014, there was no activity in the Stock Option Plans, except forfeitures of 5,000 shares and 50,000 shares, respectively. For the first nine months of fiscal 2015 and 2014, there was no activity in the Stock Option Plans, except forfeitures of 22,500 shares and 138,000 shares, respectively. As of March 31, 2015 and 2014, there were no stock options available for future grants under the Stock Option Plans.

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The following tables summarize the activity in the Stock Option Plans for the quarter and nine months ended March 31, 2015.

Options
Outstanding at December 31, 2014
Granted
Exercised
Forfeited
Outstanding at March 31, 2015
Vested and expected to vest at March 31, 2015
Exercisable at March 31, 2015

For the Quarter Ended March 31, 2015
Weighted-
Weighted- Average Aggregate
Average Remaining Intrinsic

Exercise Contractual Value
Shares Price Term (Years) (\$000)
77,500 \$23.41

- \$-
- \$-
(5,000 ) \$29.74
72,500 $\$ 22.97 \quad 1.88 \quad \$-$
72,500 $\$ 22.97 \quad 1.88 \quad \$$ -
72,500 $\$ 22.97 \quad 1.88 \quad \$$
For the Nine Months Ended March 31, 2015
Weighted-

| Weighted- | Average | Aggregate |
| :--- | :--- | :--- |
| Average | Remaining | Intrinsic |

Shares Price Term (Years) (\$000)

Outstanding at June 30, 2014
Granted
95,000 $\$ 23.33$

Exercised - \$-
Forfeited
Outstanding at March 31, 2015
Vested and expected to vest at March 31, 2015
Exercisable at March 31, 2015

As of March 31, 2015 and 2014, there was no unrecognized compensation expense at either date, related to unvested share-based compensation arrangements under the Stock Option Plans.

Note 11: Reclassification adjustment of Accumulated Other Comprehensive Income ("AOCI")

ASU 2013-02, "Comprehensive Income (Topic 220)," requires disclosure of reclassification adjustments of AOCI, including changes in AOCI balances by component and significant items reclassified out of AOCI.

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The following tables provide the changes in AOCI by component for the quarters and nine months ended March 31, 2015 and 2014.

| (In Thousands) | For the Quarter Ended March 31, 2015 Unrealized gains and losses on |  |  |
| :---: | :---: | :---: | :---: |
|  | Investment securities available for sale | Intere strips | ${ }^{\text {ly }} \text { Total }$ |
| Beginning balance at December 31, 2014 | \$395 | \$37 | \$432 |
| Other comprehensive loss before reclassifications | (34 | )(1 | ) (35 |
| Amount reclassified from accumulated other comprehensive income | - | - | - |
| Net other comprehensive loss | (34 | )(1 | ) (35 |
| Ending balance at March 31, 2015 | \$361 | \$36 | \$397 |
| (In Thousands) | For the Quarter Ended March 31, 2014 Unrealized gains and losses on |  |  |
| Beginning balance at December 31, 2013 | \$408 | \$50 | \$458 |
| Other comprehensive income (loss) before reclassifications | 19 | (9 | ) 10 |
| Amount reclassified from accumulated other comprehensive income | - | - | - |
| Net other comprehensive income (loss) | 19 | (9 | ) 10 |
| Ending balance at March 31, 2014 | \$427 | \$41 | \$468 |
| (In Thousands) | For the Nine Months Unrealized gains on Investment securities available for sale | Ended M Intere strips | $31,2015$ <br> ${ }^{1}$ Total |
| Beginning balance at June 30, 2014 | \$351 | \$35 | \$386 |
| Other comprehensive income before reclassifications | 10 | 1 | 11 |
| Amount reclassified from accumulated other comprehensive income | - | - | - |
| Net other comprehensive income | 10 | 1 | 11 |
| Ending balance at March 31, 2015 | \$361 | \$36 | \$397 |

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|  | For the Nine Months Ended March 31, 2014 <br> Unrealized gains and losses on <br> Interest-only |  |  |
| :--- | :--- | :--- | :--- |
| Investment securities <br> (In Thousands) <br> available for sale |  |  |  |
| Beginning balance at June 30, 2013 | $\$ 498$ | $\$ 56$ | $\$ 554$ |

There were no significant items reclassified out of AOCI for the quarters and nine months ended March 31, 2015 and 2014.

## Note 12: Offsetting Derivative and Other Financial Instruments

The Corporation's derivative transactions are generally governed by International Swaps and Derivatives Association Master Agreements and similar arrangements, which include provisions governing the setoff of assets and liabilities between the parties. When the Corporation has more than one outstanding derivative transaction with a single counterparty, the setoff provisions contained within these agreements generally allow the non-defaulting party the right to reduce its liability to the defaulting party by amounts eligible for setoff, including the collateral received as well as eligible offsetting transactions with that counterparty, irrespective of the currency, place of payment, or booking office. The Corporation's policy is to present its derivative assets and derivative liabilities on the Condensed Consolidated Statements of Financial Condition on a net basis for each type of derivative. The derivative assets and liabilities are comprised of mandatory loan sale commitments, TBA MBS trades and option contracts.

The following tables present the gross and net amounts of derivative assets and liabilities and other financial instruments as reported in the Corporation's Condensed Consolidated Statement of Financial Condition, and the gross amount not offset in the Corporation's Condensed Consolidated Statement of Financial Condition as of the dates indicated.

As of March 31, 2015:

|  |  | Gross | Net |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Amount |  |  |  |
|  |  | Offset in the | of Assets in | Gross Amount Not Offset in |  |  |
|  |  | Condensed | the Condensed | the Condens | onsolidated |  |
|  | Gross | Consolidated | Consolidated | Statements of Financial Condition |  |  |
|  | Amount of | Statements | Statements |  | Cash |  |
|  | Recognized | of Financial | of Financial | Financial | Collateral | Net |
| (In Thousands) | Assets | Condition | Condition | Instruments | Received | Amount |
| Assets |  |  |  |  |  |  |
| Derivatives | \$237 | \$237 | \$- | \$- | \$- | \$- |
| Total | \$237 | \$237 | \$- | \$- | \$- | \$- |


|  |  | Gross | Net |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Amount |  |  |  |
|  |  | Offset in the | of Liabilities in | Gross Amou | ot Offset i |  |
|  |  | Condensed | the Condensed | the Condens | onsolidated |  |
|  | Gross | Consolidated | Consolidated | Statements of | nancial Con |  |
|  | Amount of | Statements | Statements |  | Cash |  |
|  | Recognized | of Financial | of Financial | Financial | Collateral | Net |
| (In Thousands) | Liabilities | Condition | Condition | Instruments | Received | Amount |
| Liabilities |  |  |  |  |  |  |
| Derivatives | \$3,217 | \$237 | \$2,980 | \$- | \$- | \$2,980 |
| Total | \$3,217 | \$237 | \$2,980 | \$- | \$- | \$2,980 |

As of June 30, 2014:


|  |  | Gross | Net |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Amount |  |  |  |
|  |  | Offset in the | of Liabilities in | Gross Amou | Not Offse |  |
|  |  | Condensed | the Condensed | the Condens | Consolida |  |
|  | Gross | Consolidated | Consolidated | Statements | Financial |  |
|  | Amount of | Statements | Statements |  | Cash |  |
|  | Recognized | of Financial | of Financial | Financial | Collatera | Net |
| (In Thousands) | Liabilities | Condition | Condition | Instruments | Received | Amount |
| Liabilities |  |  |  |  |  |  |
| Derivatives | \$1,428 |  | \$ 1,428 | \$- | \$- | \$ 1,428 |
| Total | \$1,428 | \$- | 1,428 | \$- | \$- | 1,428 |

Note 13: Subsequent Events
On April 28, 2015, the Corporation announced that the Corporation's Board of Directors declared a quarterly cash dividend of $\$ 0.12$ per share, reflecting a nine percent increase from the $\$ 0.11$ per share paid on March 12, 2015. Shareholders of the Corporation's common stock at the close of business on May 19, 2015 will be entitled to receive the cash dividend. The cash dividend will be payable on June 9, 2015.

On April 28, 2015, the Corporation announced that the Corporation's Board of Directors authorized the repurchase of up to five percent of the Corporation's common stock, or approximately 430,651 shares. The Corporation will purchase the shares from time to time in the open market or through privately negotiated transactions over a one-year period
depending on market conditions, the capital requirements of the Corporation, and available cash that can be allocated to the stock repurchase program, among other

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considerations. The April 2015 stock repurchase plan will become effective once the Corporation has completed the October 2014 stock repurchase plan by purchasing the remaining 105,899 shares available under the October 2014 plan.

## ITEM 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

## General

Provident Financial Holdings, Inc., a Delaware corporation, was organized in January 1996 for the purpose of becoming the holding company of Provident Savings Bank, F.S.B. ("the Bank") upon the Bank's conversion from a federal mutual to a federal stock savings bank ("Conversion"). The Conversion was completed on June 27, 1996. The Corporation is regulated by the Federal Reserve Board ("FRB"). At March 31, 2015, the Corporation had total assets of $\$ 1.21$ billion, total deposits of $\$ 917.9$ million and total stockholders' equity of $\$ 141.9$ million. The Corporation has not engaged in any significant activity other than holding the stock of the Bank. Accordingly, the information set forth in this report, including financial statements and related data, relates primarily to the Bank and its subsidiaries. As used in this report, the terms "we," "our," "us," and "Corporation" refer to Provident Financial Holdings, Inc. and its consolidated subsidiaries, unless the context indicates otherwise.

The Bank, founded in 1956, is a federally chartered stock savings bank headquartered in Riverside, California. The Bank is regulated by the Office of the Comptroller of the Currency ("OCC"), its primary federal regulator, and the Federal Deposit Insurance Corporation ("FDIC"), the insurer of its deposits. The Bank's deposits are federally insured up to applicable limits by the FDIC. The Bank has been a member of the Federal Home Loan Bank System since 1956.

The Corporation's business consists of community banking activities and mortgage banking activities, conducted by Provident Bank and Provident Bank Mortgage ("PBM"), a division of the Bank. Community banking activities primarily consist of accepting deposits from customers within the communities surrounding the Bank's full service offices and investing those funds in single-family loans, multi-family loans, commercial real estate loans, construction loans, commercial business loans, consumer loans and other real estate loans. The Bank also offers business checking accounts, other business banking services, and services loans for others. Mortgage banking activities consist of the origination, purchase and sale of mortgage loans secured primarily by single-family residences. The Bank currently operates 15 retail/business banking offices in Riverside County and San Bernardino County (commonly known as the Inland Empire). Provident Bank Mortgage operates two wholesale loan production offices: one in Pleasanton and one in Rancho Cucamonga, California; and 13 retail loan production offices located throughout California. The Corporation's revenues are derived principally from interest on its loans and investment securities and fees generated through its community banking and mortgage banking activities. There are various risks inherent in the Corporation's business including, among others, the general business environment, interest rates, the California real estate market, the demand for loans, the prepayment of loans, the repurchase of loans previously sold to investors, the secondary market conditions to sell loans, competitive conditions, legislative and regulatory changes, fraud and other risks.

The Corporation began to distribute quarterly cash dividends in the quarter ended December 31, 2002. On January 28, 2015, the Corporation declared a quarterly cash dividend of $\$ 0.11$ per share for the Corporation's shareholders of record at the close of business on February 18, 2015, which was paid on March 12, 2015. Future declarations or payments of dividends will be subject to the consideration of the Corporation's Board of Directors, which will take into account the Corporation's financial condition, results of operations, tax considerations, capital requirements, industry standards, legal restrictions, economic conditions and other factors, including the regulatory restrictions which affect the payment of dividends by the Bank to the Corporation. Under Delaware law, dividends may be paid either out of surplus or, if there is no surplus, out of net profits for the current fiscal year and/or the preceding fiscal year in which

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the dividend is declared. For further discussion, see Note 13 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements.

Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to assist in understanding the financial condition and results of operations of the Corporation. The information contained in this section should be read in conjunction with the Unaudited Interim Condensed Consolidated Financial Statements and accompanying selected Notes to Unaudited Interim Condensed Consolidated Financial Statements.

## Safe-Harbor Statement

Certain matters in this Form 10-Q constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. This Form 10-Q contains statements that the Corporation believes are "forward-looking statements." These statements relate to the Corporation's financial condition, results of operations, plans, objectives, future performance or business. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements the Corporation may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to the Corporation. There are a number of important factors

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that could cause future results to differ materially from historical performance and these forward-looking statements. Factors which could cause actual results to differ materially include, but are not limited to, the credit risks of lending activities, including changes in the level and trend of loan delinquencies and charge-offs and changes in our allowance for loan losses and provision for loan losses that may be impacted by deterioration in the residential and commercial real estate markets and may lead to increased losses and non-performing assets and may result in our allowance for loan losses not being adequate to cover actual losses and require us to materially increase our reserve; changes in general economic conditions, either nationally or in our market areas; changes in the levels of general interest rates, and the relative differences between short and long term interest rates, deposit interest rates, our net interest margin and funding sources; fluctuations in the demand for loans, the number of unsold homes, land and other properties and fluctuations in real estate values in our market areas; secondary market conditions for loans and our ability to sell loans in the secondary market; results of examinations of the Corporation by the FRB or of the Bank by the OCC or other regulatory authorities, including the possibility that any such regulatory authority may, among other things, require us to enter into a formal enforcement action or to increase our allowance for loan losses, write-down assets, change our regulatory capital position or affect our ability to borrow funds or maintain or increase deposits, or impose additional requirements and restrictions on us, any of which could adversely affect our liquidity and earnings; legislative or regulatory changes that adversely affect our business including changes in regulatory policies and principles, including the interpretation of regulatory capital or other rules, including as a result of Basel III; the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd Frank Act") and the implementing regulations; the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions; adverse changes in the securities markets; our ability to attract and retain deposits; increases in premiums for deposit insurance; our ability to control operating costs and expenses; the use of estimates in determining fair value of certain of our assets, which estimates may prove to be incorrect and result in significant declines in valuation; difficulties in reducing risk associated with the loans on our balance sheet; staffing fluctuations in response to product demand or the implementation of corporate strategies that affect our workforce and potential associated charges; computer systems on which we depend could fail or experience a security breach; our ability to implement our branch expansion strategy; our ability to successfully integrate any assets, liabilities, customers, systems, and management personnel we have acquired or may in the future acquire into our operations and our ability to realize related revenue synergies and cost savings within expected time frames and any goodwill charges related thereto; our ability to manage loan delinquency rates; our ability to retain key members of our senior management team; costs and effects of litigation, including settlements and judgments; increased competitive pressures among financial services companies; changes in consumer spending, borrowing and savings habits; the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions; our ability to pay dividends on our common stock; adverse changes in the securities markets; the inability of key third-party providers to perform their obligations to us; changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods; war or terrorist activities; and other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services and other risks detailed in this report and in the Corporation's other reports filed with or furnished to the SEC, including its Annual Report on Form 10-K for the fiscal year ended June 30, 2014. These developments could have an adverse impact on our financial position and our results of operations. Forward-looking statements are based upon management's beliefs and assumptions at the time they are made. We undertake no obligation to publicly update or revise any forward-looking statements included in this document or to update the reasons why actual results could differ from those contained in such statements, whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking statements discussed in this document might not occur, and you should not put undue reliance on any forward-looking statements.

## Critical Accounting Policies

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The discussion and analysis of the Corporation's financial condition and results of operations is based upon the Corporation's condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities at the date of the condensed consolidated financial statements. Actual results may differ from these estimates under different assumptions or conditions.

The allowance for loan losses involves significant judgment and assumptions by management, which has a material impact on the carrying value of net loans. Management considers the accounting estimate related to the allowance for loan losses a critical accounting estimate because it is highly susceptible to change from period to period, requiring management to make assumptions about probable incurred losses inherent in the loans held for investment at the date of the Condensed Consolidated Statements of Financial Condition. The impact of a sudden large loss could deplete the allowance and require increased provisions to replenish the allowance, which would negatively affect earnings.

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The allowance is based on two principles of accounting:(i) ASC 450, "Contingencies," which requires that losses be accrued when they are probable of occurring and can be estimated; and (ii) ASC 310, "Receivables." The allowance has two components: collectively evaluated allowances and individually evaluated allowances on loans held for investment. Each of these components is based upon estimates that can change over time. The allowance is based on historical experience and as a result can differ from actual losses incurred in the future. Additionally, differences may result from changes to qualitative factors such as unemployment data, gross domestic product, interest rates, retail sales, the value of real estate and real estate market conditions. The historical data is reviewed at least quarterly and adjustments are made as needed. Various techniques are used to arrive at an individually evaluated allowance, including discounted cash flows and the fair market value of collateral. Management considers, based on currently available information, the allowance for loan losses sufficient to absorb probable losses inherent in loans held for investment. The use of these techniques is inherently subjective and the actual losses could be greater or less than the estimates, which, can materially affect amounts recognized in the Condensed Consolidated Statements of Financial Condition and Condensed Consolidated Statements of Operations.

The Corporation assesses loans individually and classifies loans when the accrual of interest has been discontinued, loans have been restructured or management has serious doubts about the future collectibility of principal and interest, even though the loans may currently be performing. Factors considered in determining classification include, but are not limited to, expected future cash flows, the financial condition of the borrower and current economic conditions. The Corporation measures each non-performing loan based on the fair value of its collateral, less selling costs, or discounted cash flow and charges off those loans or portions of loans deemed uncollectible.

Non-performing loans are charged-off to their fair values in the period the loans, or portion thereof, are deemed uncollectible, generally after the loan becomes 150 days delinquent for real estate secured first trust deed loans and 120 days delinquent for commercial business or real estate secured second trust deed loans. For restructured loans, the charge-off occurs when the loans becomes 90 days delinquent; and where borrowers file bankruptcy, the charge-off occurs when the loan becomes 60 days delinquent. The amount of the charge-off is determined by comparing the loan balance to the estimated fair value of the underlying collateral, less disposition costs, with the loan balance in excess of the estimated fair value charged-off against the allowance for loan losses. The allowance for loan losses for non-performing loans is determined by applying ASC 310. For restructured loans that are less than 90 days delinquent, the allowance for loan losses are segregated into (a) individually evaluated allowances for those loans with applicable discounted cash flow calculations or (b) collectively evaluated allowances based on the aggregated pooling method. For non-performing loans less than 60 days delinquent where the borrower has filed bankruptcy, the collectively evaluated allowances are assigned based on the aggregated pooling method. For non-performing commercial real estate loans, an individually evaluated allowance is calculated based on the loan's fair value and if the fair value is higher than the individual loan balance, no allowance is required.

A troubled debt restructuring ("restructured loan") is a loan which the Corporation, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Corporation would not otherwise consider.

The loan terms which have been modified or restructured due to a borrower's financial difficulty, include but are not limited to:
a) A reduction in the stated interest rate.
b) An extension of the maturity at an interest rate below market.
c) A reduction in the accrued interest.
d)Extensions, deferrals, renewals and rewrites.

The Corporation measures the allowance for loan losses of restructured loans based on the difference between the original loan's carrying amount and the present value of expected future cash flows discounted at the original effective yield of the loan. Based on published guidance with respect to restructured loans from certain banking regulators and

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to conform to general practices within the banking industry, the Corporation determined it was appropriate to maintain certain restructured loans on accrual status because there is reasonable assurance of repayment and performance, consistent with the modified terms based upon a current, well-documented credit evaluation.

Other restructured loans are classified as "Substandard" and placed on non-performing status. The loans may be upgraded and placed on accrual status once there is a sustained period of payment performance (usually six months or, for loans that have been restructured more than once, 12 months) and there is a reasonable assurance that the payments will continue; and if the borrower has demonstrated satisfactory contractual payments beyond 12 consecutive months, the loan is no longer categorized as a restructured loan. In addition to the payment history described above, multi-family, commercial real estate, construction and commercial business loans must also demonstrate a combination of corroborating characteristics to be upgraded, such as: satisfactory cash flow, satisfactory guarantor support, and additional collateral support, among others.

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To qualify for restructuring, a borrower must provide evidence of their creditworthiness such as, current financial statements, their most recent income tax returns, current paystubs, current $\mathrm{W}-2 \mathrm{~s}$, and most recent bank statements, among other documents, which are then verified by the Corporation. The Corporation re-underwrites the loan with the borrower's updated financial information, new credit report, current loan balance, new interest rate, remaining loan term, updated property value and modified payment schedule, among other considerations, to determine if the borrower qualifies.

Interest is not accrued on any loan when its contractual payments are more than 90 days delinquent or if the loan is deemed impaired. In addition, interest is not recognized on any loan where management has determined that collection is not reasonably assured. A non-performing loan may be restored to accrual status when delinquent principal and interest payments are brought current and future monthly principal and interest payments are expected to be collected.

When a loan is categorized as non-performing, all previously accrued but uncollected interest is reversed in the current operating results. When a full recovery of the outstanding principal loan balance is in doubt, subsequent payments received are first applied as a recovery of principal charge-offs and then to unpaid principal. This is referred to as the cost recovery method. A loan may be returned to accrual status at such time as the loan is brought fully current as to both principal and interest, and, in management's judgment, such loan is considered to be fully collectible on a timely basis. However, the Corporation's policy also allows management to continue the recognition of interest income on certain non-performing loans. This is referred to as the cash basis method under which the accrual of interest is suspended and interest income is recognized only when collected. This policy applies to non-performing loans that are considered to be fully collectible but the timely collection of payments is in doubt.

ASC 815, "Derivatives and Hedging," requires that derivatives of the Corporation be recorded in the condensed consolidated financial statements at fair value. Management considers its accounting policy for derivatives to be a critical accounting policy because these instruments have certain interest rate risk characteristics that change in value based upon changes in the capital markets. The Corporation's derivatives are primarily the result of its mortgage banking activities in the form of commitments to extend credit, commitments to sell loans, TBA MBS trades and option contracts to mitigate the risk of the commitments to extend credit. Estimates of the percentage of commitments to extend credit on loans to be held for sale that may not fund are based upon historical data and current market trends. The fair value adjustments of the derivatives are recorded in the Condensed Consolidated Statements of Operations with offsets to other assets or other liabilities in the Condensed Consolidated Statements of Financial Condition.

Management accounts for income taxes by estimating future tax effects of temporary differences between the tax and book basis of assets and liabilities considering the provisions of enacted tax laws. These differences result in deferred tax assets and liabilities, which are included in the Corporation's Condensed Consolidated Statements of Financial Condition. The application of income tax law is inherently complex. Laws and regulations in this area are voluminous and are often ambiguous. As such, management is required to make many subjective assumptions and judgments regarding the Corporation's income tax exposures, including judgments in determining the amount and timing of recognition of the resulting deferred tax assets and liabilities, including projections of future taxable income. Interpretations of and guidance surrounding income tax laws and regulations change over time. As such, changes in management's subjective assumptions and judgments can materially affect amounts recognized in the Condensed Consolidated Statements of Financial Condition and Condensed Consolidated Statements of Operations. Therefore, management considers its accounting for income taxes a critical accounting policy.

[^0]Provident Savings Bank, F.S.B., established in 1956, is a financial services company committed to serving consumers and small to mid-sized businesses in the Inland Empire region of Southern California. The Bank conducts its business operations as Provident Bank, Provident Bank Mortgage, a division of the Bank, and through its subsidiary, Provident Financial Corp. The business activities of the Corporation, primarily through the Bank and its subsidiary, consist of community banking, mortgage banking and, to a lesser degree, investment services for customers and trustee services on behalf of the Bank.

Community banking operations primarily consist of accepting deposits from customers within the communities surrounding the Corporation's full service offices and investing those funds in single-family, multi-family and commercial real estate loans. Also, to a lesser extent, the Corporation makes construction, commercial business, consumer and other mortgage loans. The primary source of income in community banking is net interest income, which is the difference between the interest income earned on loans and investment securities, and the interest expense paid on interest-bearing deposits and borrowed funds. Additionally, certain fees are collected from depositors, such as returned check fees, deposit account service charges, ATM fees, IRA/KEOGH fees, safe deposit box fees, travelers check fees, wire transfer fees and overdraft protection fees, among others.

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During the next three years, subject to market conditions, the Corporation intends to improve its community banking business by moderately growing total assets; by decreasing the concentration of single-family mortgage loans within loans held for investment; and by increasing the concentration of higher yielding preferred loans (i.e., multi-family, commercial real estate, construction and commercial business loans). In addition, the Corporation intends to decrease the percentage of time deposits in its deposit base and to increase the percentage of lower cost checking and savings accounts. This strategy is intended to improve core revenue through a higher net interest margin and ultimately, coupled with the growth of the Corporation, an increase in net interest income. While the Corporation's long-term strategy is for moderate growth, management recognizes that the total balance sheet may decline or stabilize at current levels in response to weaknesses in general economic conditions, which may improve capital ratios and mitigate credit and liquidity risk.

Mortgage banking operations primarily consist of the origination, purchase and sale of mortgage loans secured by single-family residences. The primary sources of income in mortgage banking are gain on sale of loans and certain fees collected from borrowers in connection with the loan origination process. The Corporation will continue to modify its operations, including the number of mortgage banking personnel, in response to the rapidly changing mortgage banking environment. Changes may include a different product mix, further tightening of underwriting standards, variations in its operating expenses or a combination of these and other changes.

Provident Financial Corp performs trustee services for the Bank's real estate secured loan transactions and has in the past held, and may in the future hold real estate for investment. Investment services operations primarily consist of selling alternative investment products such as annuities and mutual funds to the Bank's depositors. Investment services and trustee services contribute a very small percentage of gross revenue.

There are a number of risks associated with the business activities of the Corporation, many of which are beyond the Corporation's control, including: changes in accounting principles, laws, regulation, interest rates and the economy, among others. The Corporation attempts to mitigate many of these risks through prudent banking practices, such as interest rate risk management, credit risk management, operational risk management, and liquidity risk management. The current California economic environment presents heightened risk for the Corporation primarily with respect to real estate values and loan delinquencies. Although real estate values and unemployment rates have been improving since 2009, any future decline in real estate values or increase in unemployment rates may lead to higher loan losses since the majority of the Corporation's loans are secured by real estate located within California. Significant declines in the value of California real estate may also inhibit the Corporation's ability to recover on defaulted loans by selling the underlying real estate. The Corporation's operating costs may increase significantly as a result of the Dodd-Frank Act. Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Corporation.

## Off-Balance Sheet Financing Arrangements and Contractual Obligations

Commitments and Derivative Financial Instruments. The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, in the form of originating loans or providing funds under existing lines of credit, loan sale agreements to third parties and option contracts. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the accompanying Condensed Consolidated Statements of Financial Condition. The Corporation's exposure to credit loss, in the event of non-performance by the counterparty to these financial instruments, is represented by the contractual amount of these instruments. The Corporation uses the same credit policies in entering into financial instruments with off-balance sheet risk as it does for on-balance sheet instruments. For a discussion on commitments and derivative financial instruments, see Note 7 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements.

Contractual Obligations. The following table summarizes the Corporation's contractual obligations at March 31, 2015 and the effect these obligations are expected to have on the Corporation's liquidity and cash flows in future periods:

|  | Less than | 1 to less | 3 to | Over | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (In Thousands) | 1 year | than 3 years | 5 years | 5 years | $\$ 5,681$ |
| Operating obligations | $\$ 1,926$ | $\$ 2,653$ | $\$ 1,015$ | $\$ 87$ | $\$ 50$ |
| Pension benefits | 229 | 459 | 459 | 6,942 | 8,089 |
| Time deposits | 176,687 | 119,944 | 65,334 | - | 361,965 |
| FHLB - San Francisco advances | 62,037 | 14,079 | 13,337 | 54,687 | 144,140 |
| FHLB - San Francisco letter of credit | 5,000 | - | - | - | 5,000 |
| FHLB - San Francisco MPF credit | 73 | 146 | 146 | 2,124 | 2,489 |
| enhancement $^{(1)}$ | $\$ 245,952$ | $\$ 137,281$ | $\$ 80,291$ | $\$ 63,840$ | $\$ 527,364$ |

Represents the potential future obligation for loans previously sold by the Bank to the FHLB - San Francisco under

## (1)

 its Mortgage Partnership Finance ("MPF") program. The FHLB - San Francisco discontinued the MPF program on October 6, 2006. As of March 31, 2015, the Bank serviced $\$ 31.1$ million of loans under this program. The estimated amounts by period are based on historical loss experience.The expected obligation for time deposits and FHLB - San Francisco advances include anticipated interest accruals based on the respective contractual terms.

In addition to the off-balance sheet financing arrangements and contractual obligations mentioned above, the Corporation has derivatives and other financial instruments with off-balance sheet risks as described in Note 7 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements.

Comparison of Financial Condition at March 31, 2015 and June 30, 2014
Total assets increased $\$ 108.2$ million, or 10 percent, to $\$ 1.21$ billion at March 31, 2015 from $\$ 1.11$ billion at June 30, 2014. The increase was primarily attributable to the increases in loans held for investment and loans held for sale, which were funded mostly by cash and cash equivalents and borrowings.

Total cash and cash equivalents, primarily excess cash deposited with the Federal Reserve Bank of San Francisco, decreased $\$ 88.2$ million, or 74 percent, to $\$ 30.7$ million at March 31, 2015 from $\$ 118.9$ million at June 30, 2014. The decrease in the total cash and cash equivalents was primarily attributable to the investment of excess liquidity to fund loans held for investment and loans held for sale.

Total investment securities decreased $\$ 1.3$ million, or eight percent, to $\$ 15.8$ million at March 31, 2015 from $\$ 17.1$ million at June 30, 2014. The decrease was primarily the result of scheduled and accelerated principal payments on mortgage-backed securities, partly offset by the purchase of $\$ 250,000$ in the common stock of a community development financial institution in July 2014 to help fulfill the Corporation's Community Reinvestment Act obligation. For further analysis on investment securities, see Note 5 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements.

Loans held for investment increased $\$ 47.5$ million, or six percent, to $\$ 819.6$ million at March 31, 2015 from $\$ 772.1$ million at June 30, 2014. During the first nine months of fiscal 2015 and 2014, the Corporation originated $\$ 131.7$ million and $\$ 120.1$ million, respectively, of loans held for investment, consisting primarily of single-family,

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multi-family and commercial real estate loans. During the first nine months of fiscal 2015, the Corporation purchased $\$ 16.6$ million of loans to be held for investment, primarily multi-family loans, as compared to no purchases in the same period last year. Total loan principal payments during the first nine months of fiscal 2015 were $\$ 102.2$ million, relatively unchanged from the comparable period in fiscal 2014. In addition, real estate owned acquired in the settlement of loans in the first nine months of fiscal 2015 was $\$ 2.6$ million, a 38 percent decline from $\$ 4.2$ million in the same period last year due primarily to the improvement in the Corporation's loan quality and general improvement in real estate markets. The balance of preferred loans increased $\$ 48.7$ million, or 12 percent, to $\$ 449.7$ million at March 31, 2015, compared to $\$ 401.0$ million at June 30, 2014, and represented 55 percent and 51 percent of loans held for investment, respectively. The balance of single-family loans held for investment decreased slightly to $\$ 375.0$ million at March

31, 2015, compared to $\$ 377.8$ million at June 30, 2014, and represented approximately 45 percent and 48 percent of loans held for investment, respectively.

The tables below describe the geographic dispersion of gross real estate secured loans held for investment at March 31, 2015 and June 30, 2014, as a percentage of the total dollar amount outstanding:

As of March 31, 2015

| (Dollars In | Inland |  | Southern |  | Other |  | Other |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Thousands) | Empire |  | California |  | California |  | States |  | Total |  |  |
| Loan Category | Balance | \% | Balance | \% | Balance | \% | Balance | \% | Balance | \% |  |
| Single-family | \$109,895 | 29 | \% \$ 201,154 | 54 | \% \$61,294 | 16 | \% \$2,638 | 1 | \% \$ 374,981 | 100 | \% |
| Multi-family | 71,272 | 21 | \% 178,951 | 52 | \%91,123 | 26 | \%2,931 | 1 | \% 344,277 | 100 | \% |
| Commercial real estate | 42,455 | 42 | \%44,278 | 43 | \% 14,885 | 15 | \%- | - | \% 101,618 | 100 | \% |
| Construction | 720 | 12 | \%3,950 | 65 | \% 1,369 | 23 | \%- | - | \%6,039 | 100 | \% |
| Total | \$224,342 | 27 | \% \$428,333 | 52 | \% \$ 168,671 | 20 | \% \$5,569 | 1 | \%\$826,915 | 100 | \% |

${ }^{(1)}$ Other than the Inland Empire.
As of June 30, 2014

${ }^{(1)}$ Other than the Inland Empire.
Loans held for sale increased $\$ 148.2$ million, or 93 percent, to $\$ 307.1$ million at March 31, 2015 from $\$ 158.9$ million at June 30, 2014. The increase was primarily due to the higher volume of loans originated for sale of $\$ 680.6$ million during the quarter ended March 31, 2015 as compared to $\$ 477.2$ million during the quarter ended June 30, 2014 and the timing difference between loan fundings and loan sale settlements.

Total deposits increased $\$ 20.0$ million, or two percent, to $\$ 917.9$ million at March 31, 2015 from $\$ 897.9$ million at June 30, 2014. Transaction accounts increased $\$ 36.3$ million, or seven percent, to $\$ 563.3$ million at March 31, 2015 from $\$ 527.0$ million at June 30, 2014; while time deposits decreased $\$ 16.3$ million, or four percent, to $\$ 354.6$ million at March 31, 2015 from $\$ 370.9$ million at June 30, 2014. The change in deposit mix was consistent with the Corporation's marketing strategy to promote transaction accounts and the strategic decision to increase the percentage of lower cost transaction accounts in its deposit base and decrease the percentage of time deposits by competing less aggressively on time deposit interest rates.

Total borrowings increased $\$ 90.0$ million, or 217 percent, to $\$ 131.4$ million at March 31, 2015 from $\$ 41.4$ million at June 30, 2014. The Bank added $\$ 30.0$ million of long-term borrowings, consisting of FHLB - San Francisco advances, during the first nine months of fiscal 2015 to hedge against rising interest rates and had $\$ 60.0$ million of overnight borrowings at March 31, 2015 to fund improved mortgage banking volumes.

Total stockholders' equity decreased $\$ 4.0$ million, or three percent, to $\$ 141.9$ million at March 31, 2015, from $\$ 145.9$ million at June 30, 2014, primarily as a result of stock repurchases totaling $\$ 9.2$ million (see Part II, Item 2,
"Unregistered Sales of Equity Securities and Use of Proceeds") and $\$ 3.0$ million of quarterly cash dividends paid, partly offset by net income of $\$ 7.3$ million during the first nine months of fiscal 2015.

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Comparison of Operating Results for the Quarters and Nine Months Ended March 31, 2015 and 2014
The Corporation's net income for the third quarter of fiscal 2015 was $\$ 2.6$ million, an increase of $\$ 1.2$ million, or 86 percent, from $\$ 1.4$ million in the same period of fiscal 2014. The increase in net income for the quarter was attributable to an increase in non-interest income, partly offset by an increase in non-interest expense. For the first nine months of fiscal 2015, the Corporation's net income was $\$ 7.3$ million, an increase of $\$ 2.8$ million, or 62 percent, from $\$ 4.5$ million in the same period of fiscal 2014. The increase in net income for the first nine months was primarily attributable to an increase in non-interest income, partly offset by increases in non-interest expense and the provision for income taxes.

The Corporation's efficiency ratio, defined as non-interest expense divided by the sum of net interest income and non-interest income, improved to 77 percent for the third quarter of fiscal 2015 from 88 percent for the same period of fiscal 2014. The improvement in the efficiency ratio for the quarter was primarily the result of the increase in non-interest income, partly offset by the increase in non-interest expenses. For the first nine months of fiscal 2015, the Corporation's efficiency ratio also improved to 79 percent from 88 percent for the same period of fiscal 2014. The improvement in the efficiency ratio was primarily the result of the increase in non-interest income.

Return on average assets for the third quarter of fiscal 2015 was 0.92 percent, up 42 basis points from 0.50 percent in the same period last year. For the first nine months of fiscal 2015, return on average assets was 0.87 percent, up 35 basis points from 0.52 percent in the same period last year.

Return on average equity for the third quarter of fiscal 2015 was 7.22 percent compared to 3.70 percent for the same period last year. For the first nine months of fiscal 2015, return on average equity was 6.74 percent compared to 3.89 percent for the same period last year.

Diluted earnings per share for the third quarter of fiscal 2015 were $\$ 0.29$, a 107 percent increase from $\$ 0.14$ in the same period last year. For the first nine months of fiscal 2015, diluted earnings per share were $\$ 0.79$, an 80 percent increase from $\$ 0.44$ in the same period last year. The higher percentage increase in the diluted earnings per share in comparison to the percentage increase in the net income was primarily attributable to stock repurchases during the last 12 months.

## Net Interest Income:

For the Quarters Ended March 31, 2015 and 2014. Net interest income increased $\$ 928,000$, or 12 percent, to $\$ 8.4$ million for the third quarter of fiscal 2015 from $\$ 7.5$ million for the comparable period in fiscal 2014, due to a higher net interest margin and a higher average earning asset balance. The net interest margin was 3.05 percent in the third quarter of fiscal 2015, up 31 basis points from 2.74 percent in the same period of fiscal 2014 due to an increase in the average yield of interest-earning assets and a decrease in the average cost of interest-bearing liabilities. The weighted-average yield of interest-earning assets increased by 26 basis points to 3.62 percent while the weighted-average cost of interest-bearing liabilities decreased by seven basis points to 0.65 percent for the third quarter of fiscal 2015 as compared to the same period last year. The average balance of earning assets increased $\$ 9.4$ million, or one percent, to $\$ 1.10$ billion in the third quarter of fiscal 2015 from $\$ 1.09$ billion in the comparable period of fiscal 2014, reflecting an increase in loans receivables, funded primarily by the deployment of interest-earning deposits.

For the Nine Months Ended March 31, 2015 and 2014. Net interest income increased $\$ 1.3$ million, or six percent, to $\$ 24.4$ million for the first nine months of fiscal 2015 from $\$ 23.1$ million for the comparable period in fiscal 2014, due to a higher net interest margin, partly offset by a lower average earning asset balance. The net interest margin was

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3.01 percent in the first nine months of fiscal 2015, up 25 basis points from 2.76 percent in the same period of fiscal 2014 due to an increase in the average yield on interest-earning assets and a decrease in the average cost of interest-bearing liabilities. The weighted-average yield on interest-earning assets increased by 14 basis points to 3.59 percent, while the weighted-average cost of interest-bearing liabilities decreased by 13 basis points to 0.65 percent for the first nine months of fiscal 2015 as compared to the same period last year. The average balance of earning assets decreased $\$ 30.5$ million, or three percent, to $\$ 1.08$ billion in the first nine months of fiscal 2015 from $\$ 1.11$ billion in the comparable period of fiscal 2014, due primarily to the deployment of interest-earning deposits to payoff time deposits and borrowings upon maturity.

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Interest Income:
For the Quarters Ended March 31, 2015 and 2014. Total interest income increased by $\$ 779,000$, or nine percent, to $\$ 9.9$ million for the third quarter of fiscal 2015 from $\$ 9.1$ million in the same quarter of fiscal 2014. This increase was primarily the result of the investment of excess liquidity into higher yielding interest-earning assets, primarily loans held for sale and loans held for investment.

Loans receivable interest income increased $\$ 958,000$, or 11 percent, to $\$ 9.7$ million in the third quarter of fiscal 2015 from $\$ 8.7$ million for the same quarter of fiscal 2014. This increase was attributable to a higher average loan balance, partly offset by a lower average loan yield. The average balance of loans receivable, including loans held for sale, increased by $\$ 149.6$ million, or 18 percent, to $\$ 992.3$ million for the third quarter of fiscal 2015 as compared to $\$ 842.7$ million in the same quarter of fiscal 2014. The average loan yield during the third quarter of fiscal 2015 decreased 23 basis points to 3.91 percent from 4.14 percent during the same quarter last year. The decrease in the average loan yield was primarily attributable to the repricing of adjustable rate loans to lower interest rates, payoffs of loans which carried a higher average yield than the average yield of loans receivable and a decrease in the average yield of loans held for sale. The average balance of loans held for sale increased $\$ 102.7$ million, or 126 percent, to $\$ 184.5$ million during the third quarter of fiscal 2015 from $\$ 81.8$ million in the same quarter of fiscal 2014. The average yield on the loans held for sale decreased by 44 basis points to 3.65 percent in the third quarter of fiscal 2015 from 4.09 percent in the same quarter of fiscal 2014.

Interest income from investment securities decreased $\$ 12,000$, or 15 percent, to $\$ 70,000$ for the third quarter of fiscal 2015 from $\$ 82,000$ in the same quarter of fiscal 2014. This decrease was attributable to a lower average balance of investment securities and, to a lesser extent, a lower average yield. The average balance of investment securities decreased $\$ 1.4$ million, or eight percent, to $\$ 16.0$ million during the third quarter of fiscal 2015 from $\$ 17.4$ million during the same quarter of fiscal 2014. The decrease in the average balance was primarily due to scheduled and accelerated principal payments on mortgage-backed securities. The average yield on investment securities decreased 13 basis points to 1.75 percent during the quarter ended March 31, 2015 from 1.88 percent during the quarter ended March 31, 2014. The decrease in the average yield of investment securities was primarily attributable to the repricing of adjustable rate mortgage-backed securities to lower interest rates.

The FHLB - San Francisco cash dividend received in the third quarter of fiscal 2015 was $\$ 126,000$, compared to $\$ 203,000$ in the same quarter of fiscal 2014. In the third quarter of fiscal 2015, a total of $\$ 676,000$ of FHLB - San Francisco capital stock was purchased, as compared to the $\$ 2.2$ million capital stock redemption in the same period of fiscal 2014.

Interest income from interest-earning deposits, primarily cash deposited at the Federal Reserve Bank of San Francisco, was $\$ 52,000$ in the third quarter of fiscal 2015, down 63 percent from $\$ 142,000$ in the same quarter of fiscal 2014. The decrease was due to a lower average balance for the third quarter of fiscal 2015 as compared to the same period last year as the average yield was unchanged at 25 basis points during both periods. The average balance of the interest-earning deposits in the third quarter of fiscal 2015 was $\$ 83.4$ million, a decrease of $\$ 135.3$ million or 62 percent, from $\$ 218.7$ million in the same quarter of fiscal 2014. The decrease in the average balance of the interest-earning deposits was due primarily to the investment of excess liquidity to fund loans held for investment and loans held for sale.

For the Nine Months Ended March 31, 2015 and 2014. Total interest income increased by $\$ 315,000$, or one percent, to $\$ 29.1$ million for the first nine months of fiscal 2015 from $\$ 28.8$ million in the same period of fiscal 2014. This increase was primarily
the result of the investment of excess liquidity into higher yielding interest-earning assets, primarily loans held for sale and loans held for investment.

Loans receivable interest income increased $\$ 738,000$, or three percent, to $\$ 28.2$ million in the first nine months of fiscal 2015 from $\$ 27.5$ million for the same period of fiscal 2014. This increase was attributable to a higher average loan balance, partly offset by a lower average loan yield. The average balance of loans receivable, including loans held for sale, increased $\$ 65.0$ million, or seven percent, to $\$ 941.7$ million for the first nine months of fiscal 2015 as compared to $\$ 876.7$ million in the same period of fiscal 2014. The average loan yield during the first nine months of fiscal 2015 decreased 19 basis points to 4.00 percent from 4.19 percent during the same period last year. The decrease in the average loan yield was primarily attributable to the repricing of adjustable rate loans to lower interest rates, payoffs of loans which carried a higher average yield than the average yield of loans receivable and a decrease in the average yield of loans held for sale. The average balance of loans held for sale increased by $\$ 27.1$ million, or 22 percent, to $\$ 151.1$ million during the first nine months of fiscal 2015 from $\$ 124.0$ million in the the same period of fiscal 2014. The average yield on the loans held for sale decreased by 28 basis points to 3.84 percent in the first nine months of fiscal 2015 from 4.12 percent in the same period of fiscal 2014, primarily due to the decrease in mortgage interest rates.

Interest income from investment securities decreased $\$ 42,000$, or 16 percent, to $\$ 218,000$ for the first nine months of fiscal 2015 from $\$ 260,000$ in the same period of fiscal 2014. This decrease was attributable to a lower average balance of investment securities

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and, to a lesser extent, a lower average yield. The average balance of investment securities decreased $\$ 1.8$ million, or 10 percent, to $\$ 16.4$ million during the first nine months of fiscal 2015 from $\$ 18.2$ million during the same period of fiscal 2014. The decrease in the average balance was primarily due to scheduled and accelerated principal payments on mortgage-backed securities. The average yield on investment securities decreased 13 basis points to 1.77 percent during the nine months ended March 31, 2015 from 1.90 percent during the same period ended March 31, 2014. The decrease in the average yield of investment securities was primarily attributable to the repricing of adjustable rate mortgage-backed securities to lower interest rates. During the first nine months of fiscal 2015, the Corporation did not purchase any investment securities, other than the purchase of $\$ 250,000$ in the common stock of a community development financial institution, while $\$ 1.6$ million of principal payments were received on mortgage-backed securities.

The FHLB - San Francisco cash dividend received in the first nine months of fiscal 2015 was $\$ 402,000$, compared to $\$ 615,000$ in the same period of fiscal 2014. In the first nine months of fiscal 2015, a total of $\$ 676,000$ of FHLB - San Francisco capital stock was purchased, as compared to the $\$ 6.6$ million capital stock redemption in the same period of fiscal 2014.

Interest income from interest-earning deposits, primarily cash deposited at the Federal Reserve Bank of San Francisco, was $\$ 222,000$ in the first nine months of fiscal 2015 , down 43 percent from $\$ 390,000$ in the same period of fiscal 2014. The decrease was due to a lower average balance for the first nine months of fiscal 2015 as compared to the same period last year as the average yield was unchanged at 25 basis points during both nine month periods. The average balance of the interest-earning deposits in the first nine months of fiscal 2015 was $\$ 116.9$ million, a decrease of $\$ 88.5$ million or 43 percent, from $\$ 205.4$ million in the same period of fiscal 2014. The decrease in the average balance of the interest-earning deposits was due primarily to the deployment of excess liquidity to fund loans held for investment and loans held for sale and to payoff time deposits and borrowings at maturity.

Interest Expense:
For the Quarters Ended March 31, 2015 and 2014. Total interest expense for the third quarter of fiscal 2015 was $\$ 1.6$ million as compared to $\$ 1.7$ million for the same period last year, a decrease of $\$ 149,000$, or nine percent. This decrease was attributable to a lower average cost of interest-bearing liabilities.

Interest expense on deposits for the third quarter of fiscal 2015 was $\$ 1.2$ million as compared to $\$ 1.3$ million for the same period last year, a decrease of $\$ 134,000$, or 10 percent. The decrease in interest expense on deposits was primarily attributable to a lower average cost, partly offset by a slightly higher average balance. The average cost of deposits decreased to 0.52 percent during the third quarter of fiscal 2015 from 0.58 percent during the same quarter last year, a decrease of six basis points. The decrease in the average cost of deposits was attributable primarily to higher cost time deposits repricing to lower current market interest rates and a lower percentage of time deposits to the total deposit balance. The average balance of deposits increased $\$ 1.3$ million to $\$ 911.0$ million during the quarter ended March 31, 2015 from $\$ 909.7$ million during the same period last year. The increase in the average balance was primarily attributable to an increase in transaction accounts, partly offset by a decrease in time deposits. Strategically, the Corporation has been promoting transaction accounts and competing less aggressively for time deposits. The Corporation believes the increase in transaction accounts was also attributable to the impact of depositors seeking an alternative to lower yielding time deposits in light of the current low interest rate environment. The average balance of transaction accounts to total deposits in the third quarter of fiscal 2015 was 61 percent, compared to 58 percent in the same period of fiscal 2014.

Interest expense on borrowings, consisting of FHLB - San Francisco advances, for the third quarter of fiscal 2015 decreased $\$ 15,000$, or four percent, to $\$ 388,000$ from $\$ 403,000$ for the same period last year. The decrease in interest expense on borrowings was the result of a lower average cost, partly offset by a higher average balance. The average
cost of borrowings decreased to 2.60 percent for the quarter ended March 31, 2015 from 3.18 percent in the same quarter last year, a decrease of 58 basis points. The decrease in average cost was primarily due to new long-term FHLB - San Francisco advances totaling $\$ 30.0$ million at an average cost of $2.41 \%$. The average balance of borrowings increased $\$ 9.0$ million, or 18 percent, to $\$ 60.4$ million during the quarter ended March 31, 2015 from $\$ 51.4$ million during the same period last year.

For the Nine Months Ended March 31, 2015 and 2014. Total interest expense for the first nine months of fiscal 2015 was $\$ 4.7$ million as compared to $\$ 5.7$ million for the same period last year, a decrease of $\$ 1.0$ million, or 18 percent. This decrease was primarily attributable to a lower average balance of interest-bearing liabilities and a lower average cost of interest-bearing liabilities.

Interest expense on deposits for the first nine months of fiscal 2015 was $\$ 3.6$ million as compared to $\$ 4.2$ million for the same period last year, a decrease of $\$ 618,000$, or 15 percent. The decrease in interest expense on deposits was primarily attributable to a lower average cost and, to a lesser extent, a lower average balance. The average cost of deposits decreased to 0.53 percent during the first nine months of fiscal 2015 from 0.61 percent during the same period last year, a decrease of eight basis points. The decrease in the average cost of deposits was primarily attributable to new time deposits with a lower average cost replacing maturing time deposits with a higher average cost, consistent with current relatively low market interest rates. The average balance of
deposits decreased $\$ 10.6$ million, or one percent, to $\$ 907.4$ million during the nine months ended March 31, 2015 from $\$ 918.0$ million during the same period last year. The decrease in the average balance was primarily attributable to a decrease in time deposits, partly offset by an increase in transaction accounts. The average balance of transaction accounts to total deposits in the first nine months of fiscal 2015 was 60 percent, compared to 57 percent in the same period of fiscal 2014.

Interest expense on borrowings, consisting of FHLB - San Francisco advances, for the first nine months of fiscal 2015 decreased by $\$ 426,000$, or 29 percent, to $\$ 1.1$ million from $\$ 1.5$ million for the same period last year. The decrease in interest expense on borrowings was the result of a lower average balance and, to a lesser extent, a lower average cost. The average balance of borrowings decreased by $\$ 13.6$ million, or 22 percent, to $\$ 47.7$ million during the nine months ended March 31, 2015 from $\$ 61.3$ million during the same period last year. The decrease in the average balance was due to scheduled maturities, partly offset by the new long-term advances and overnight borrowings. The average cost of borrowings decreased to 2.96 percent for the nine months ended March 31, 2015 from 3.23 percent in the same period last year, a decrease of 27 basis points. The decrease in average cost was due to maturities of higher costing advances and the new long-term advances at a lower average cost.

The following tables present the average balance sheets for the quarters and nine months ended March 31, 2015 and 2014, respectively:

Average Balance Sheets

| (Dollars In Thousands) | Quarter Ended <br> March 31, 2015 |  | Quarter Ended <br> March 31, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Yield/ <br> Cost |  | Average Balance | Interest | Yield/ Cost |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |
| Loans receivable, net ${ }^{(1)}$ | \$992,325 | \$9,689 | 3.91 | \% | \$842,714 | \$8,731 | 4.14 | \% |
| Investment securities | 16,030 | 70 | 1.75 | \% | 17,461 | 82 | 1.88 | \% |
| FHLB - San Francisco stock | 7,064 | 126 | 7.13 | \% | 10,633 | 203 | 7.64 | \% |
| Interest-earning deposits | 83,455 | 52 | 0.25 | \% | 218,711 | 142 | 0.25 | \% |
| Total interest-earning assets | 1,098,874 | 9,937 | 3.62 | \% | 1,089,519 | 9,158 | 3.36 | \% |
| Non interest-earning assets | 35,545 |  |  |  | 39,613 |  |  |  |
| Total assets | \$ 1,134,419 |  |  |  | \$ 1,129,132 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| Checking and money market accounts (2) | \$305,295 | 101 | 0.13 | \% | \$289,590 | 94 | 0.13 | \% |
| Savings accounts | 249,204 | 160 | 0.26 | \% | 238,334 | 153 | 0.26 | \% |
| Time deposits | 356,495 | 910 | 1.04 | \% | 381,789 | 1,058 | 1.12 | \% |
| Total deposits | 910,994 | 1,171 | 0.52 | \% | 909,713 | 1,305 | 0.58 | \% |
| Borrowings | 60,412 | 388 | 2.60 | \% | 51,452 | 403 | 3.18 | \% |
| Total interest-bearing liabilities | 971,406 | 1,559 | 0.65 | \% | 961,165 | 1,708 | 0.72 | \% |
| Non interest-bearing liabilities | 18,885 |  |  |  | 16,791 |  |  |  |
| Total liabilities | 990,291 |  |  |  | 977,956 |  |  |  |
| Stockholders' equity | 144,128 |  |  |  | 151,176 |  |  |  |
| Total liabilities and stockholders' equity | \$ 1,134,419 |  |  |  | \$ 1,129,132 |  |  |  |
| Net interest income |  | \$8,378 |  |  |  | \$7,450 |  |  |
| Interest rate spread (3) |  |  | 2.97 | \% |  |  | 2.64 | \% |
| Net interest margin ${ }^{(4)}$ |  |  | 3.05 | \% |  |  | 2.74 | \% |
| Ratio of average interest-earning assets to average interest-bearing liabilities |  |  | 113.12 | \% |  |  | 113.35 | \% |
| Return on average assets |  |  | 0.92 | \% |  |  | 0.50 | \% |
| Return on average equity |  |  | 7.22 | \% |  |  | 3.70 | \% |

(1) Includes loans held for sale and non-performing loans, as well as net deferred loan cost amortization of \$165 and $\$ 89$ for the quarters ended March 31, 2015 and 2014, respectively.

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(2) Includes the average balance of non interest-bearing checking accounts of $\$ 58.8$ million and $\$ 55.0$ million during the quarters ended March 31, 2015 and 2014, respectively.
(3) Represents the difference between the weighted-average yield on all interest-earning assets and the weighted-average rate on all interest-bearing liabilities.
${ }^{(4)}$ Represents net interest income before provision for loan losses as a percentage of average interest-earning assets.

|  | Nine Months Ended March 31, 2015 |  |  | Nine Months Ended <br> March 31, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Yield/ Cost |  | Average Balance | Interest | Yield/ Cost |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |
| Loans receivable, net ${ }^{(1)}$ | \$941,747 | \$28,260 | 4.00 | \% | \$876,708 | \$27,522 | 4.19 | \% |
| Investment securities | 16,466 | 218 | 1.77 | \% | 18,243 | 260 | 1.90 | \% |
| FHLB - San Francisco stock | 7,059 | 402 | 7.59 | \% | 12,347 | 615 | 6.64 | \% |
| Interest-earning deposits | 116,893 | 222 | 0.25 | \% | 205,386 | 390 | 0.25 | \% |
| Total interest-earning assets | 1,082,165 | 29,102 | 3.59 | \% | 1,112,684 | 28,787 | 3.45 | \% |
| Non interest-earning assets | 35,547 |  |  |  | 37,839 |  |  |  |
| Total assets | \$1,117,712 |  |  |  | \$ 1,150,523 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| Checking and money market accounts ${ }^{(2)}$ | \$301,260 | 315 | 0.14 | \% | \$291,109 | 292 | 0.13 | \% |
| Savings accounts | 244,579 | 477 | 0.26 | \% | 235,794 | 452 | 0.26 | \% |
| Time deposits | 361,565 | 2,826 | 1.04 | \% | 391,088 | 3,492 | 1.19 | \% |
| Total deposits | 907,404 | 3,618 | 0.53 | \% | 917,991 | 4,236 | 0.61 | \% |
| Borrowings | 47,654 | 1,059 | 2.96 | \% | 61,284 | 1,485 | 3.23 | \% |
| Total interest-bearing liabilities | 955,058 | 4,677 | 0.65 | \% | 979,275 | 5,721 | 0.78 | \% |
| Non interest-bearing liabilities | 17,868 |  |  |  | 16,301 |  |  |  |
| Total liabilities | 972,926 |  |  |  | 995,576 |  |  |  |
| Stockholders' equity | 144,786 |  |  |  | 154,947 |  |  |  |
| Total liabilities and stockholders' equity | \$1,117,712 |  |  |  | \$1,150,523 |  |  |  |
| Net interest income |  | \$24,425 |  |  |  | \$23,066 |  |  |
| Interest rate spread ${ }^{(3)}$ |  |  | 2.94 | \% |  |  | 2.67 | \% |
| Net interest margin ${ }^{(4)}$ |  |  | 3.01 | \% |  |  | 2.76 | \% |
| Ratio of average interest-earning assets to average interest-bearing liabilities |  |  | 113.31 | \% |  |  | 113.62 | \% |
| Return on average assets |  |  | 0.87 | \% |  |  | 0.52 | \% |
| Return on average equity |  |  | 6.74 | \% |  |  | 3.89 | \% |

[^1]
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Represents the difference between the weighted-average yield on all interest-earning assets and the weighted-average rate on all interest-bearing liabilities.
${ }^{(4)}$ Represents net interest income before provision for loan losses as a percentage of average interest-earning assets.

The following tables provide the rate/volume variances for the quarters and nine months ended March 31, 2015 and 2014, respectively:

Rate/Volume Variance

|  | Quarter Ended March 31, 2015 Compared To Quarter Ended March 31, 2014 Increase (Decrease) Due to |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Rate | Volume | Rate/ Volume | Net |
| Interest-earning assets: |  |  |  |  |
| Loans receivable ${ }^{(1)}$ | \$(504 | ) \$ 1,548 | \$(86 | )\$958 |
| Investment securities | (5 | ) (7 | )- | (12 |
| FHLB - San Francisco stock | (13 | ) (68 | ) 4 | (77 |
| Interest-bearing deposits | - | (90 | )- | (90 |
| Total net change in income on interest-earning assets | (522 | ) 1,383 | (82 | ) 779 |
| Interest-bearing liabilities: |  |  |  |  |
| Checking and money market accounts | - | 7 | - | 7 |
| Savings accounts | - | 7 | - | 7 |
| Time deposits | (83 | ) (70 | ) 5 | (148 |
| Borrowings | (72 | ) 70 | (13 | ) (15 |
| Total net change in expense on interest-bearing liabilities | (155 | ) 14 | (8 | ) (149 |
| Net (decrease) increase in net interest income | \$(367 | ) \$ 1,369 | \$(74 | )\$928 |

(1) Includes loans held for sale and non-performing loans. For purposes of calculating volume, rate and rate/volume variances, non-performing loans were included in the weighted-average balance outstanding.

| (In Thousands) | Rate | Volume | Rate/ <br> Volume | Net |
| :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |
| Loans receivable ${ }^{(1)}$ | \$(1,213 | ) \$2,044 | \$(93 | )\$738 |
| Investment securities | (19 | ) (25 | ) 2 | (42 |
| FHLB - San Francisco stock | 88 | (263 | ) (38 | ) (213 |
| Interest-bearing deposits | - | (168 | )- | (168 |
| Total net change in income on interest-earning assets | (1,144 | ) 1,588 | (129 | ) 315 |
| Interest-bearing liabilities: |  |  |  |  |
| Checking and money market accounts | 12 | 10 | 1 | 23 |
| Savings accounts | - | 25 | - | 25 |
| Time deposits | (435 | ) (264 | ) 33 | (666 |
| Borrowings | (124 | ) (330 | ) 28 | (426 |
| Total net change in expense on interest-bearing liabilities | (547 | ) (559 | ) 62 | (1,044 |
| Net (decrease) increase in net interest income | \$(597 | ) \$2,147 | \$(191 | ) \$ 1,359 |

(1) Includes loans held for sale and non-performing loans. For purposes of calculating volume, rate and rate/volume variances, non-performing loans were included in the weighted-average balance outstanding.

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Recovery from the Allowance for Loan Losses:
For the Quarters Ended March 31, 2015 and 2014. During the third quarter of fiscal 2015, the Corporation recorded a recovery from the allowance for loan losses of $\$ 111,000$, down 87 percent from the recovery from the allowance for loan losses of $\$ 849,000$ in the same period of fiscal 2014. The recovery in the third quarter of fiscal 2015 was primarily attributable to further improvement in credit quality. Non-performing loans declined $\$ 5.4$ million, or 34 percent, to $\$ 10.5$ million at March 31, 2015 as compared to $\$ 15.9$ million at June 30, 2014 and were $\$ 16.8$ million at March 31, 2014. Net recoveries in the third quarter of fiscal 2015 were $\$ 130,000$ or ( 0.05 ) percent (annualized) of average loans receivable, compared to net charge-offs of $\$ 168,000$ or 0.08 percent (annualized) of average loans receivable in the same quarter of fiscal 2014. Total classified loans, consisting of special mention and substandard loans, were $\$ 31.8$ million at March 31, 2015 as compared to $\$ 35.4$ million at June 30, 2014 and to $\$ 41.3$ million at March 31, 2014.

For the Nine Months Ended March 31, 2015 and 2014. During the first nine months of fiscal 2015, the Corporation recorded a recovery from the allowance for loan losses of $\$ 1.3$ million, down 52 percent from the recovery from the allowance for loan losses of $\$ 2.7$ million in the same period of fiscal 2014. The recovery in the first nine months of fiscal 2015 was primarily attributable to further improvement in credit quality. Net recoveries in the first nine months of fiscal 2015 were $\$ 251,000$ or ( 0.04 ) percent (annualized) of average loans receivable, compared to net charge-offs of $\$ 2.2$ million or 0.34 percent (annualized) of average loans receivable in the same period of fiscal 2014.

The allowance for loan losses was determined through quantitative and qualitative adjustments including the Bank's charge-off experience and reflects the impact on loans held for investment from the current general economic conditions of the U.S. and California economies such as the improving unemployment rate and higher home prices in California. See related discussion of "Asset Quality" below.

At March 31, 2015, the allowance for loan losses was $\$ 8.7$ million, comprised of collectively evaluated allowances of $\$ 8.7$ million and individually evaluated allowances of $\$ 20,000$; in comparison to the allowance for loan losses of $\$ 9.7$ million at June 30, 2014, comprised of collectively evaluated allowances of $\$ 9.7$ million and individually evaluated allowances of $\$ 41,000$. The allowance for loan losses as a percentage of gross loans held for investment was 1.05 percent at March 31, 2015 compared to 1.25 percent at June 30, 2014. Management considers, based on currently available information, the allowance for loan losses sufficient to absorb potential losses inherent in loans held for investment. For further analysis on the allowance for loan losses, see Note 6 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements.

## Non-Interest Income:

For the Quarters Ended March 31, 2015 and 2014. Total non-interest income increased $\$ 4.5$ million, or 66 percent, to $\$ 11.3$ million for the quarter ended March 31, 2015 from $\$ 6.8$ million for the same period last year. The increase was primarily attributable to an increase in the net gain on sale of loans.

The net gain on sale of loans increased $\$ 4.5$ million, or 84 percent, to $\$ 9.8$ million for the third quarter of fiscal 2015 from $\$ 5.3$ million in the same quarter of fiscal 2014 reflecting the impact of a higher loan sale volume, partly offset by a lower average loan sale margin. Total loan sale volume, which includes the net change in commitments to extend credit on loans to be held for sale, was $\$ 784.6$ million in the quarter ended March 31, 2015, up $\$ 421.3$ million, or 116 percent, from $\$ 363.3$ million in the comparable quarter last year. The increase in loan sale volume was attributable to lower mortgage interest rates in the third quarter of fiscal 2015 as compared to the same period last year, resulting in an increase in refinancing transactions. The average loan sale margin for PBM during the third quarter of fiscal 2015 was 1.25 percent, down 19 basis points from 1.44 percent for the same period of fiscal 2014. The gain on sale of

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loans includes a favorable fair-value adjustment on loans held for sale and derivative financial instruments (commitments to extend credit, commitments to sell loans, commitments to sell mortgage-backed securities, and option contracts) pursuant to ASC 815 and ASC 825 that amounted to a net gain of $\$ 4.2$ million in the third quarter of fiscal 2015 as compared to a favorable fair-value adjustment net gain of $\$ 718,000$ in the same period last year. The fair-value adjustment on loans held for sale and derivative financial instruments was consistent with the Bank's mortgage banking activity and the volatility of mortgage interest rates. As of March 31, 2015, the fair value of derivative financial instruments pursuant to ASC 815 and ASC 825 was $\$ 13.4$ million, compared to $\$ 7.8$ million at June 30, 2014 and $\$ 4.7$ million at March 31, 2014. The gain on sale of loans for the third quarter of fiscal 2015 also includes a $\$ 42,000$ recourse reserve provision on loans sold that are subject to repurchase, compared to a $\$ 127,000$ recourse reserve recovery in the comparable quarter last year. As of March 31, 2015, the total recourse reserve for loans sold that are subject to repurchase was $\$ 731,000$, compared to $\$ 904,000$ at June 30, 2014 and $\$ 1.1$ million at March 31, 2014. See "Asset Quality" for additional information related to the recourse reserve liability.

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For the Nine Months Ended March 31, 2015 and 2014. Total non-interest income increased $\$ 7.8$ million, or 35 percent, to $\$ 29.9$ million for the nine months ended March 31, 2015 from $\$ 22.1$ million for the same period last year. The increase was primarily attributable to an increase in the net gain on sale of loans.

The net gain on sale of loans increased $\$ 7.6$ million, or 43 percent, to $\$ 25.4$ million for the first nine months of fiscal 2015 from $\$ 17.8$ million in the same period of fiscal 2014 reflecting the impact of a higher loan sale volume and, to a lesser extent, a higher average loan sale margin. Total loan sale volume, which includes the net change in commitments to extend credit on loans to be held for sale, was $\$ 1.85$ billion in the first nine months ended March 31, 2015 , up $\$ 507.5$ million, or 38 percent, from $\$ 1.34$ billion in the comparable quarter last year. The increase in loan sale volume was attributable to lower mortgage interest rates in the first nine months of fiscal 2015 as compared to the same period last year resulting in an increase in refinancing transactions. The average loan sale margin for PBM during the first nine months of fiscal 2015 was 1.37 percent, up seven basis points from 1.30 percent for the same period of fiscal 2014. The gain on sale of loans includes a favorable fair-value adjustment on derivative financial instruments pursuant to ASC 815 and ASC 825, a net gain of $\$ 5.2$ million in the first nine months of fiscal 2015 as compared to an unfavorable fair-value adjustment, a net loss of $\$ 495,000$, in the same period last year. The gain on sale of loans for the first nine months of fiscal 2015 also includes a $\$ 158,000$ recourse reserve recovery on loans sold that are subject to repurchase, compared to a $\$ 383,000$ recourse reserve recovery in the comparable period last year.

## Non-Interest Expense:

For the Quarters Ended March 31, 2015 and 2014. Total non-interest expense in the quarter ended March 31, 2015 was $\$ 15.2$ million, an increase of $\$ 2.6$ million or 21 percent, as compared to $\$ 12.6$ million in the quarter ended March 31, 2014. The increase in non-interest expense was primarily due to an increase in salaries and employee benefits.

Total salaries and employee benefits increased $\$ 2.1$ million, or 24 percent, to $\$ 10.9$ million in the third quarter of fiscal 2015 from $\$ 8.8$ million in the same period of fiscal 2014. The increase was primarily attributable to higher incentive compensation, resulting from employee bonus accruals and increased mortgage banking operations. PBM loan originations increased $\$ 326.4$ million, or 90 percent, to $\$ 688.6$ million in the third quarter of fiscal 2015 from $\$ 362.2$ million in the comparable period in fiscal 2014.

For the Nine Months Ended March 31, 2015 and 2014. Total non-interest expense in the nine months ended March 31,2015 was $\$ 42.8$ million, an increase of $\$ 2.8$ million or seven percent, as compared to $\$ 40.0$ million in the same period ended March 31, 2014. The increase in non-interest expense was primarily due to increases in salaries and employee benefits.

Total salaries and employee benefits increased $\$ 2.3$ million, or eight percent, to $\$ 30.5$ million in the first nine months of fiscal 2015 from $\$ 28.2$ million in the same period of fiscal 2014. The increase was primarily attributable to higher incentive compensation, resulting primarily from employee bonus accruals. PBM loan originations increased \$286.2 million, or 19 percent, to $\$ 1.79$ billion in the first nine months of fiscal 2015 from $\$ 1.50$ billion in the comparable period in fiscal 2014.

## Provision for Income Taxes:

The income tax provision reflects accruals for taxes at the applicable rates for federal income tax and California franchise tax based upon reported pre-tax income, adjusted for the effect of all permanent differences between income for tax and financial reporting purposes, such as non-deductible stock-based compensation, bank-owned life insurance policies and certain California tax-exempt loans. Therefore, there are fluctuations in the effective income tax rate from period to period based on the relationship of net permanent differences to income before tax.

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For the Quarters Ended March 31, 2015 and 2014. The income tax provision was $\$ 2.0$ million for the quarter ended March 31, 2015 as compared to $\$ 1.1$ million for the same quarter last year. The effective income tax rate for the quarter ended March 31, 2015 was 43.4 percent as compared to 44.9 percent in the same quarter last year. The Corporation believes that the effective income tax rate applied in the third quarter of fiscal 2015 reflects its current income tax obligations.

For the Nine Months Ended March 31, 2015 and 2014. The income tax provision was $\$ 5.4$ million for the nine months ended March 31, 2015 as compared to $\$ 3.4$ million for the same period last year. The effective income tax rate for the nine months ended March 31, 2015 was 42.7 percent as compared to 43.0 percent in the same period last year. The Corporation believes that the effective income tax rate applied in the first nine months of fiscal 2015 reflects its current income tax obligations.

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## Asset Quality

Non-performing loans, net of the allowance for loan losses, consisting of loans with collateral primarily located in Southern California, decreased $\$ 5.4$ million, or 34 percent, to $\$ 10.5$ million at March 31, 2015 from $\$ 15.9$ million at June 30, 2014. Non-performing loans as a percentage of loans held for investment improved to 1.28 percent at March 31, 2015 from 2.06 percent at June 30, 2014. The non-performing loans at March 31, 2015 were primarily comprised of 29 single-family loans ( $\$ 6.8$ million); four multi-family loans ( $\$ 2.1$ million); four commercial real estate loans ( $\$ 1.5$ million); and two commercial business loans ( $\$ 93,000$ ). This compares to the non-performing loans at June 30, 2014 which were primarily comprised of 35 single-family loans ( $\$ 10.4$ million); seven multi-family loans ( $\$ 3.1$ million); six commercial real estate loans ( $\$ 2.4$ million); and two commercial business loans ( $\$ 92,000$ ). No interest accruals were made for loans that were past due 90 days or more or if the loans were deemed non-performing.

When a loan is considered non-performing, as defined by ASC 310 "Receivables," the Corporation measures impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate. However, if the loan is "collateral-dependent" or foreclosure is probable, impairment is measured based on the fair value of the collateral. At least quarterly, management reviews non-performing loans. When the measured value of an individually identified non-performing loan is less than the recorded investment in the loan, the Corporation charges-off or records an individually evaluated allowance equal to the excess of the recorded investment in the loan over its measured value. For non-performing commercial real estate loans, an individually evaluated allowance is calculated based on the loan's fair value and if the fair value is higher than the loan balance, no allowance is required. A collectively evaluated allowance is provided on loans which do not have a charge-off or individually evaluated allowance and is determined based on a quantitative and a qualitative analysis using a loss migration methodology. The loans are classified by type and loan grade, and the historical loss migration is tracked for the various stratifications. Loss experience is quantified for the most recent four quarters, and that loss experience is applied to the stratified portfolio at each quarter end. The qualitative analysis data includes current unemployment rates, retail sales, gross domestic product, employment growth, real estate value trends, home sales, and commercial real estate vacancy rates, among other current economic data.

As of March 31, 2015, total restructured loans, net of allowance for loan losses was $\$ 6.8$ million, up $14 \%$ from $\$ 6.0$ million at June 30, 2014. At March 31, 2015 and June 30, 2014, $\$ 4.7$ million and $\$ 5.6$ million, respectively, of these restructured loans were classified as non-performing. As of March 31, 2015, $\$ 4.1$ million, or 60 percent, of the restructured loans have a current payment status, consistent with their modified payment terms; this compares to $\$ 3.7$ million, or 62 percent, of restructured loans that had a current payment status, consistent with their modified payment terms as of June 30, 2014.

Real estate owned was $\$ 3.2$ million at March 31, 2015, an increase of $\$ 723,000$ or 29 percent from $\$ 2.5$ million at June 30, 2014. Real estate owned at March 31, 2015 was comprised of three single-family properties ( $\$ 1.0$ million) and two commercial real estate properties ( $\$ 2.2$ million). The Corporation has not suspended foreclosure activity at anytime through the most recent credit cycle because, to date, the Corporation has not been in a situation where its foreclosure documentation, process or legal standing has been challenged by a court. The Corporation maintains the original promissory note and deed of trust for loans held for investment. As a result, the Corporation does not rely on lost-note affidavits to fulfill foreclosure filing requirements.

Non-performing assets, which includes non-performing loans and real estate owned, decreased $\$ 4.7$ million, or 26 percent, to $\$ 13.7$ million or 1.13 percent of total assets at March 31, 2015 from $\$ 18.4$ million or 1.66 percent of total assets at June 30, 2014. Restructured loans which are performing in accordance with their modified terms and are not otherwise classified non-accrual are not included in non-performing assets. For further analysis on non-performing loans and restructured loans, see Note 6 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements.

Occasionally, the Corporation is required to repurchase loans sold to Freddie Mac, Fannie Mae or other institutional investors if it is determined that such loans do not meet the credit requirements of the investor, or if one of the parties involved in the loan misrepresented pertinent facts, committed fraud, or if such loans were 90 -days past due within 120 days of the loan funding date. During the first nine months of fiscal 2015, the Corporation repurchased five loans, totaling $\$ 1.3$ million, from investors pursuant to the recourse/repurchase covenants contained in the loan sale agreements, while additional repurchase requests were settled that did not result in the repurchase of the loan itself. This compares to the first nine months of fiscal 2014 when the Corporation repurchased two loans, totaling $\$ 315,000$, from investors pursuant to the recourse/repurchase covenants contained in the loan sale agreements, while additional repurchase requests were settled that did not result in the repurchase of the loan itself. The primary reasons for honoring the repurchase requests are borrower fraud, undisclosed liabilities on borrower applications, and documentation, verification and appraisal disputes. For the first nine months of fiscal 2015, the Corporation had a recourse reserve recovery of $\$ 158,000$ and settled claims for $\$ 15,000$. This compares to the first nine months of fiscal 2014 when the Corporation had a recourse reserve recovery of $\$ 383,000$ and settled claims for $\$ 660,000$. As of March 31, 2015,
the total recourse reserve for loans sold that are subject to repurchase was $\$ 731,000$, compared to $\$ 904,000$ at June 30 , 2014 and $\$ 1.1$ million at March 31, 2014.

Beginning in 2008, in connection with the down turn in the real estate market, the Corporation implemented tighter underwriting standards to reduce potential loan repurchase requests, including requiring higher credit scores, generally lower debt-to-income ratios, and verification of income and assets, among other criteria. Despite management's diligent estimate of the recourse reserve, the Corporation is still subject to risks and uncertainties associated with potentially higher loan repurchase claims from investors, primarily those related to loans originated and sold in the calendar years 2004 through 2007.

The following table shows the summary of the recourse liability for the quarters and nine months ended March 31, 2015 and 2014:

## Recourse Liability

(In Thousands)
Balance, beginning of the period
Provision (recovery) from recourse liability
Net settlements in lieu of loan repurchases Balance, end of the period

| For the Quarters Ended March <br> 31, | For the Nine Months Ended <br> March 31, |  |
| :--- | :--- | :--- | :--- |
| 2015 | 2014 | 2015 |

A decline in real estate values subsequent to the time of origination of the Corporation's real estate secured loans could result in higher loan delinquency levels, foreclosures, provisions for loan losses and net charge-offs. Real estate values and real estate markets are beyond the Corporation's control and are generally affected by changes in national, regional or local economic conditions and other factors. These factors include fluctuations in interest rates and the availability of loans to potential purchasers, changes in tax laws and other governmental statutes, regulations and policies and acts of nature, such as earthquakes and national disasters particular to California where substantially all of the Corporation's real estate collateral is located. If real estate values decline from the levels described in the following tables (which were calculated at the time of loan origination), the value of the real estate collateral securing the Corporation's loans as set forth in the table could be significantly overstated. The Corporation's ability to recover on defaulted loans by foreclosing and selling the real estate collateral would then be diminished and it would be more likely to suffer losses on defaulted loans. The Corporation generally does not update the loan-to-value ratio ("LTV") on its loans held for investment by obtaining new appraisals or broker price opinions (nor does the Corporation intend to do so in the future as a result of the costs and inefficiencies associated with completing the task) unless a specific loan has demonstrated deterioration or the Corporation receives a loan modification request from a borrower (in which case individually evaluated allowances are established, if required). Therefore, it is reasonable to assume that the LTV ratios disclosed in the following tables may be understated in comparison to their current LTV ratios as a result of their year of origination, the subsequent general decline in real estate values that occurred and the specific location of the individual properties. The Corporation has not quantified the current LTVs of its loans held for investment nor the impact the decline in real estate values has had on the original LTVs of its loans held for investment.

The following table describes certain credit risk characteristics of the Corporation's single-family, first trust deed, mortgage loans held for investment as of March 31, 2015:

| (Dollars In Thousands) | Outstanding <br> Balance ${ }^{(1)}$ | Weighted- <br> Average <br> FICO ${ }^{(2)}$ | Weighted- <br> Average <br> LTV (3) | WeightedAverage Seasoning |
| :---: | :---: | :---: | :---: | :---: |
| Interest only | \$156,630 | 733 | 72\% | 8.57 years |
| Stated income ${ }^{(5)}$ | \$163,195 | 731 | 67\% | 9.26 years |
| FICO less than or equal to 660 | \$12,374 | 643 | 64\% | 9.03 years |
| Over 30-year amortization | \$14,219 | 732 | 64\% | 9.51 years |

The outstanding balance presented on this table may overlap more than one category. Of the outstanding balance,
${ }^{(1)} \$ 3.0$ million of "interest only," $\$ 4.9$ million of "stated income," $\$ 746$ of "FICO less than or equal to 660 ," and $\$ 229$ of "over 30-year amortization" balances were non-performing.
Based on borrowers' FICO scores at the time of loan origination. The FICO score represents the creditworthiness of a borrower based on the borrower's credit history, as reported by an independent third party. A higher FICO score indicates a greater degree of creditworthiness. Bank regulators have issued guidance stating that a FICO score of 660 and below is indicative of a "subprime" borrower. or purchase price of the real estate collateral.
${ }^{(4)}$ Seasoning describes the number of years since the funding date of the loan.
${ }_{\text {(5) }}$ Stated income is defined as borrower stated income on his/her loan application which was not subject to verification during the loan origination process.

The following table summarizes the amortization schedule of the Corporation's interest only single-family, first trust deed, mortgage loans held for investment, including the percentage of those which are identified as non-performing or $30-89$ days delinquent as of March 31, 2015:
(Dollars In Thousands)
Fully amortize in the next 12 months
Fully amortize between 1 year and 5 years
Fully amortize after 5 years
Total

|  |  | $30-89$ Days |
| :--- | :--- | :--- |
| Balance | Non-Performing ${ }^{(1)}$ | Delinquent ${ }^{(1)}$ <br> $\$ 49,695$ |
| $2 \%$ | $-\%$ |  |
| 106,935 | $2 \%$ | $1 \%$ |
| - | $-\%$ | $-\%$ |
| $\$ 156,630$ | $2 \%$ | $1 \%$ |

${ }^{(1)}$ As a percentage of each category.
The following table summarizes the interest rate reset (repricing) schedule of the Corporation's stated income single-family, first trust deed, mortgage loans held for investment, including the percentage of those which are identified as non-performing or $30-89$ days delinquent as of March 31, 2015:

| (Dollars In Thousands) |  |  | $30-89$ Days |
| :--- | :--- | :--- | :--- |
| Interest rate reset in the next 12 months | Balance ${ }^{(1)}$ | Non-Performing ${ }^{(1)}$ | Delinquent ${ }^{(1)}$ |
| Interest rate reset between 1 year and 5 years | $\$ 158,464$ | $2 \%$ | $2 \%$ |
| Interest rate reset after 5 years | 4,731 | $26 \%$ | $-\%$ |
| Total | - | $-\%$ | $-\%$ |
| 163,195 | $3 \%$ | $2 \%$ |  |

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As a percentage of each category. Also, the loan balances and percentages on this table may overlap with the interest only single-family, first trust deed, mortgage loans held for investment table.

The reset of interest rates on adjustable rate mortgage loans (primarily interest only single-family loans) has not created a payment shock for a large percentage of the Corporation's borrowers primarily because the majority of the loans are repricing at a 2.75 percent margin over six-month LIBOR which has resulted in a lower interest rate than the borrowers pre-adjustment interest

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rate and a large percentage of the loans are still in their interest-only period. Management expects that the economic recovery from the recent recession will be slow to develop, which may translate to an extended period of lower interest rates and a reduced risk of mortgage payment shock for the foreseeable future, though the continuation of weak economic conditions may increase the risk of delinquencies and defaults. The higher delinquency levels experienced by the Bank in fiscal 2008 through 2011 was primarily due to high unemployment, the recent U.S. recession, weak economic conditions and the decline in real estate values, particularly in California. It should be noted, however, that delinquency levels experienced since fiscal 2011 have improved, primarily due to an improvement in real estate markets and general economic conditions, as compared to the levels experienced in fiscal 2008 through 2011.

The following table describes certain credit risk characteristics, geographic locations and the calendar year of loan origination of the Corporation's single-family, first trust deed, mortgage loans held for investment, at March 31, 2015:

| Calendar Year of Origination |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars In | 2007 \& |  |  |  |  |  |  |  | YTD |  |
| Thousands) | Prior | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | Total |
| Loan balance (in thousands) | \$292,99 | \$20,313 | \$894 | \$125 | \$1,281 | \$5,392 | \$6,880 | \$29,872 | \$8,221 | \$365,968 |
| Weighted-average $\operatorname{LTV}^{(1)}$ | $e_{67 \%}$ | 75\% | 52\% | 70\% | 68\% | 58\% | 59\% | 69\% | 74\% | 67\% |
| Weighted-average age (in years) |  | 7.01 | 5.65 | 4.37 | 3.65 | 2.64 | 1.77 | 0.66 | 0.12 | 8.12 |
| Weighted-average FICO ${ }^{(2)}$ | $\mathrm{e}_{730}$ | 745 | 750 | 700 | 716 | 745 | 747 | 746 | 760 | 733 |
| Number of loans | 880 | 41 | 3 | 1 | 5 | 25 | 35 | 52 | 9 | 1,051 |
| Geographic breakdown (\%) |  |  |  |  |  |  |  |  |  |  |
| Inland Empire | 30\% | 20\% | 100\% | 100\% | 50\% | 20\% | 27\% | 30\% | 29\% | 29\% |
| Southern <br> California ${ }^{(3)}$ | 57\% | 46\% | -\% | -\% | 50\% | 37\% | 31\% | 42\% | 48\% | 54\% |
| Other California <br> (4) | 12\% | 34\% | -\% | -\% | -\% | 43\% | 42\% | 28\% | 23\% | 16\% |
| Other States | 1\% | -\% | -\% | -\% | -\% | -\% | -\% | -\% | -\% | 1\% |
| Total | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |

(1) LTV is the ratio calculated by dividing the current loan balance by the lower of the original appraised value or purchase price of the real estate collateral.
(2) At time of loan origination.
${ }^{(3)}$ Other than the Inland Empire.
${ }^{(4)}$ Other than the Inland Empire and Southern California.

The following table describes certain credit risk characteristics, geographic locations and the calendar year of loan origination of the Corporation's multi-family loans held for investment, at March 31, 2015:

| Calendar Year of Origination |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars In | 2007 \& |  |  |  |  |  |  |  | YTD |  |
| Thousands) | Prior | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | Total |
| Loan balance (in thousands) | \$71,532 | \$4,919 | \$- | \$- | \$18,949 | \$28,329 | \$87,643 | \$98,595 | \$34,310 | \$344,277 |
| Weighted-average <br> LTV (1) | 48\% | 44\% | -\% | -\% | 57\% | 56\% | 58\% | 57\% | 59\% | 55\% |
| Weighted-average DCR ${ }^{(2)}$ | 1.42x | 1.39x | - | - | 1.41x | 1.74x | 1.71x | 1.67x | 1.53x | 1.60x |
| Weighted-average age (in years) |  | 6.96 | - | - | 3.53 | 2.61 | 1.65 | 0.72 | 0.11 | 3.10 |
| Weighted-average $\mathrm{FICO}^{(3)}$ | 704 | 708 | - | - | 744 | 727 | 760 | 762 | 743 | 745 |
| Number of loans | 128 | 6 | - | - | 20 | 35 | 117 | 114 | 40 | 460 |
| Geographic breakdown (\%) |  |  |  |  |  |  |  |  |  |  |
| Inland Empire | 19\% | 28\% | -\% | -\% | 31\% | 15\% | 32\% | 14\% | 16\% | 21\% |
| Southern <br> California (4) | 55\% | 72\% | -\% | -\% | 54\% | 54\% | 43\% | 52\% | 60\% | 52\% |
| Other California (5) | 22\% | -\% | -\% | -\% | 15\% | 31\% | 25\% | 34\% | 24\% | 26\% |
| Other States | 4\% | -\% | -\% | -\% | -\% | -\% | -\% | -\% | -\% | 1\% |
| Total | 100\% | 100\% | -\% | -\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |

(1) LTV is the ratio calculated by dividing the current loan balance by the lower of the original appraised value or purchase price of the real estate collateral.
${ }^{(2)}$ Debt Coverage Ratio ("DCR") at time of origination.
${ }^{(3)}$ At time of loan origination.
${ }^{(4)}$ Other than the Inland Empire.
${ }^{(5)}$ Other than the Inland Empire and Southern California.
The following table summarizes the interest rate reset or maturity schedule of the Corporation's multi-family loans held for investment, including the percentage of those which are identified as non-performing, $30-89$ days delinquent or not fully amortizing as of March 31, 2015:
$\left.\begin{array}{lllll} & & & \begin{array}{l}\text { Percentage } \\ \text { (Dollars In Thousands) }\end{array} & \text { Balance }\end{array} \begin{array}{l}\text { Non- } \\ \text { Performing (1) }\end{array}\right)$

[^2]The following table describes certain credit risk characteristics, geographic locations and the calendar year of loan origination of the Corporation's commercial real estate loans held for investment, at March 31, 2015:

| Calendar Year of Origination |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars In | 2007 \& |  |  |  |  |  |  |  | YTD | Total (5)(6) |
| Thousands) | Prior | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | Total ${ }^{\text {( }}$ |
| Loan balance (in thousands) | \$28,183 | \$439 | \$- | \$364 | \$766 | \$15,702 | \$20,476 | \$27,076 | \$8,612 | \$101,618 |
| Weighted-average <br> LTV ${ }^{(1)}$ | 46\% | 41\% | -\% | 57\% | 61\% | 50\% | 47\% | 48\% | 49\% | 48\% |
| Weighted-average $\mathrm{DCR}^{(2)}$ | 1.78 x | 1.44x | - | 1.26x | 1.47x | 1.88x | 1.82x | 1.89x | 1.58x | 1.81x |
| Weighted-average age (in years) |  | 6.94 | - | 4.85 | 3.27 | 2.52 | 1.66 | 0.68 | 0.08 | 3.53 |
| Weighted-average $\mathrm{FICO}^{(2)}$ | 707 | 700 | - | 704 | 770 | 753 | 756 | 749 | 725 | 739 |
| Number of loans | 31 | 2 | - | 2 | 1 | 15 | 26 | 32 | 11 | 120 |
| Geographic breakdown (\%): |  |  |  |  |  |  |  |  |  |  |
| Inland Empire | 50\% | 42\% | -\% | 51\% | -\% | 68\% | 34\% | 33\% | 17\% | 42\% |
| Southern California (3) | 44\% | 58\% | -\% | 49\% | 100\% | 32\% | 39\% | 49\% | 51\% | 43\% |
| Other California <br> (4) | 6\% | -\% | -\% | -\% | -\% | -\% | 27\% | 18\% | 32\% | 15\% |
| Other States | -\% | -\% | -\% | -\% | -\% | -\% | -\% | -\% | -\% | -\% |
| Total | 100\% | 100\% | -\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |

LTV is the ratio calculated by dividing the current loan balance by the lower of the original appraised value or purchase price of the real estate collateral.
${ }^{(2)}$ At time of loan origination.
${ }^{(3)}$ Other than the Inland Empire.
${ }^{(4)}$ Other than the Inland Empire and Southern California.
Comprised of the following: $\$ 33.5$ million in Mixed Use; $\$ 17.2$ million in Retail; $\$ 14.9$ million in Office; $\$ 12.3$
(5) million in Mobile Home Park; $\$ 5.5$ million in Warehouse; $\$ 5.0$ million in Medical/Dental Office; $\$ 4.2$ million in Restaurant/Fast Food; $\$ 3.0$ million in Mini-Storage; $\$ 2.1$ million in Automotive - Non Gasoline; $\$ 1.8$ million in Light Industrial/Manufacturing; $\$ 1.7$ million in Hotel and Motel; and $\$ 381,000$ in Other.
${ }_{(6)}$ Consisting of $\$ 85.1$ million or 83.7 percent in investment properties and $\$ 16.5$ million or 16.3 percent in owner occupied properties.

The following table summarizes the interest rate reset or maturity schedule of the Corporation's commercial real estate loans held for investment, including the percentage of those which are identified as non-performing, 30-89 days delinquent or not fully amortizing as of March 31, 2015:

|  |  |  | Percentage |  |
| :--- | :--- | :--- | :--- | :--- |
| (Dollars In Thousands) |  | Non- | $30-89$ Days | Not Fully |
|  | Balance | Performing (1) | Delinquent | Amortizing ${ }^{(1)}$ |
| Interest rate reset or mature in the next 12 months |  |  |  |  |
|  | $\$ 20,874$ | $7 \%$ | $-\%$ | $72 \%$ |
|  | 80,744 | $-\%$ | $-\%$ | $82 \%$ |

Interest rate reset or mature between 1 year and 5 years
Interest rate reset or mature after 5 years
Total

| - | - $\%$ | $-\%$ | $-\%$ |
| :--- | :--- | :--- | :--- |
| $\$ 101,618$ | $1 \%$ | $-\%$ | $80 \%$ |

${ }^{(1)}$ As a percentage of each category.

The following table sets forth information with respect to the Corporation's non-performing assets and restructured loans, net of allowance for loan losses, at the dates indicated:
(In Thousands)
Loans on non-accrual status (excluding restructured loans):
Mortgage loans:
Single-family
Multi-family
Commercial real estate
Total

Accruing loans past due 90 days or more
Restructured loans on non-accrual status:
Mortgage loans:
Single-family
2,037
At March 31, 2015
\$4,761
582
444
5,787
$\qquad$

Multi-family
1,580
1,024
93
4,734

10,521
15,936

Real estate owned, net
Total non-performing assets
Restructured loans on accrual status:
Mortgage loans:
Single-family $\quad \$ 2,023 \quad \$ 343$
Total
Non-performing loans as a percentage of loans held for investment, net of allowance for loan losses

| Non-performing loans as a percentage of total assets | 0.87 | $\% 1.44$ | $\%$ |
| :--- | :---: | :---: | :---: |
| Non-performing assets as a percentage of total assets | 1.13 | $\% 1.66$ | $\%$ |

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The following table describes the non-performing loans, net of allowance for loan losses, by the calendar year of origination as of March 31, 2015:

| (In Thousands) | Calendar Year of Origination |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2007 \&$ <br> Prior | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | $\begin{aligned} & \text { YTD } \\ & 2015 \end{aligned}$ | Total |
| Mortgage loans: |  |  |  |  |  |  |  |  |  |  |
| Single-family | \$6,254 | \$451 | \$- | \$- | \$- | \$93 | \$- | \$- | \$- | \$6,798 |
| Multi-family | 2,162 | - | - | - | - | - | - | - | - | 2,162 |
| Commercial real estate | 1,468 | - | - | - | - | - | - | - | - | 1,468 |
| Commercial business loans | - | - | 93 | - | - | - | - | - | - | 93 |
| Total | \$9,884 | \$451 | \$93 | \$- | \$- | \$93 | \$- | \$- | \$- | \$ 10,521 |

The following table describes the non-performing loans, net of allowance for loan losses, by the geographic location as of March 31, 2015:

| (In Thousands) | Southern <br> Inland EmpireCalifornia ${ }^{(1)}$ |  | Other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | California ${ }^{(2)}$ | Other States | Total |
| Mortgage loans: |  |  |  |  |  |
| Single-family | \$2,419 | \$3,858 | \$463 | \$58 | \$6,798 |
| Multi-family | 423 | - | 1,337 | 402 | 2,162 |
| Commercial real estate | 1,468 | - | - | - | 1,468 |
| Commercial business loans | 3 | 90 | - | - | 93 |
| Total | \$4,313 | \$3,948 | \$ 1,800 | \$460 | \$ 10,521 |

${ }^{(1)}$ Other than the Inland Empire.
${ }^{(2)}$ Other than the Inland Empire and Southern California.
The Corporation has developed an internal loan grading system to evaluate and quantify the Bank's loans held for investment portfolio with respect to quality and risk. Management continually evaluates the credit quality of the Corporation's loan portfolio and conducts a quarterly review of the adequacy of the allowance for loan losses using quantitative and qualitative methods. The Corporation has adopted an internal risk rating policy in which each loan is rated for credit quality with a rating of pass, special mention, substandard, doubtful or loss. The two primary components that are used during the loan review process to determine the proper allowance levels are individually evaluated allowances and collectively evaluated allowances. Quantitative loan loss factors are developed by determining the historical loss experience, expected future cash flows, discount rates and collateral fair values, among others. Qualitative loan loss factors are developed by assessing general economic indicators such as Gross Domestic Product, Retail Sales, Unemployment Rates, Employment Growth, California Home Sales and Median California Home Prices. The Corporation assigns individual factors for the quantitative and qualitative methods for each loan category and each internal risk rating.

The Corporation categorizes all of the loans held for investment into risk categories based on relevant information about the ability of the borrower to service their debt such as current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. A description of the general characteristics of the risk grades is as follows:

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Pass - These loans range from minimal credit risk to average however still acceptable credit risk. The likelihood of loss is considered remote.
Special mention - A Special Mention asset has potential weaknesses that may be temporary or, if left uncorrected, may result in a loss. While concerns exist, the bank is currently protected and loss is considered unlikely and not imminent.
Substandard - A substandard loan is inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged, if any. Loans so classified must have a well-defined weakness, or weaknesses, that may
jeopardize the liquidation of the debt. A substandard loan is characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.
Doubtful - A doubtful loan has all of the weaknesses inherent in one classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of the currently existing facts, conditions and values, highly questionable and improbable.
Loss - A loss loan is considered uncollectible and of such little value that continuance as an asset of the institution is not warranted.

The following tables summarize gross loans held for investment by loan types and risk category at the dates indicated:

| (In Thousands) | Single-fan | mMyalti-family | Commercial Real Estate | Construction | Commercial Business | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pass | \$359,101 | \$ 330,732 | \$98,957 | \$6,039 | \$538 | \$246 | \$795,613 |
| Special Mention | 7,245 | 4,952 | - | - | - | - | 12,197 |
| Substandard | 8,635 | 8,593 | 2,661 | - | 114 | - | 20,003 |
| Total loans held for investment, gross | \$374,981 | \$ 344,277 | \$ 101,618 | \$6,039 | \$652 | \$246 | \$827,813 |


| (In Thousands) | Single-fan | M ${ }_{\text {Mylli-famil }}$ | Commercial Real Estate | Construction | Commercial Business | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pass | \$ 363,440 | \$ 285,111 | \$90,431 | \$2,869 | \$ 1,078 | \$306 | \$743,235 |
| Special Mention | 2,140 | 7,256 | - | - | 22 | - | 9,418 |
| Substandard | 12,244 | 8,824 | 6,350 | - | 137 | - | 27,555 |
| Total loans held for investment, gross | \$377,824 | \$ 301,191 | \$96,781 | \$2,869 | \$ 1,237 | \$306 | \$780,208 |

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The following table summarizes classified assets, which is comprised of classified loans, net of allowance for loan losses, and real estate owned at the dates indicated:

|  | $\begin{aligned} & \text { At March 31, } \\ & 2015 \end{aligned}$ |  | At June 30, 2014 <br> Balance |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars In Thousands) | Balance | Count |  | Count |
| Special mention loans: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Single-family | \$7,245 | 16 | \$2,140 | 10 |
| Multi-family | 4,952 | 2 | 7,256 | 4 |
| Commercial business loans | - | - | 22 | 1 |
| Total special mention loans | 12,197 | 18 | 9,418 | 15 |
| Substandard loans: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Single-family | 8,328 | 34 | 11,096 | 38 |
| Multi-family | 8,516 | 13 | 8,471 | 13 |
| Commercial real estate | 2,661 | 7 | 6,349 | 9 |
| Commercial business loans | 93 | 2 | 92 | 2 |
| Total substandard loans | 19,598 | 56 | 26,008 | 62 |
| Total classified loans | 31,795 | 74 | 35,426 | 77 |
| Real estate owned: |  |  |  |  |
| Single-family | 1,017 | 3 | 494 | 2 |
| Commercial real estate | 2,173 |  | 1,973 | 2 |
| Total real estate owned | 3,190 | 5 | 2,467 | 4 |
| Total classified assets | \$34,985 | 79 | \$37,893 | 81 |

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## Loan Volume Activities

The following table is provided to disclose details related to the volume of loans originated, purchased and sold for the quarters and nine months indicated:

|  | For the Quarters Ended March 31, |  | For the Nine Months Ended March 31, |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | 2015 | 2014 | 2015 | 2014 |
| Loans originated and purchased for sale: |  |  |  |  |
| Retail originations | \$325,364 | \$179,913 | \$835,835 | \$736,842 |
| Wholesale originations and purchases | 355,248 | 173,805 | 924,204 | 753,560 |
| Total loans originated and purchased for sale ${ }^{(1)}$ | 680,612 | 353,718 | 1,760,039 | 1,490,402 |
| Loans sold: |  |  |  |  |
| Servicing released | (600,161 | ) (377,860 | ) (1,601,630 | ) (1,566,205 |
| Servicing retained | (3,918 | ) $(2,371$ | ) (12,746 | ) $(7,866$ |
| Total loans sold ${ }^{(2)}$ | (604,079 | ) $(380,231$ | ) (1,614,376 | ) (1,574,071 |
| Loans originated for investment: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Single-family | 10,069 | 8,452 | 34,667 | 13,630 |
| Multi-family | 18,456 | 20,015 | 66,546 | 82,873 |
| Commercial real estate | 8,617 | 7,498 | 25,698 | 21,940 |
| Construction | 1,661 | - | 4,670 | 1,500 |
| Commercial business loans | - | 167 | 75 | 180 |
| Consumer loans | - | - | 1 | - |
| Total loans originated for investment ${ }^{(3)}$ | 38,803 | 36,132 | 131,657 | 120,123 |
| Loans purchased for investment: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Single-family | 85 | - | 303 | - |
| Multi-family | 16,302 | - | 16,302 | - |
| Total loans purchased for investment ${ }^{(3)}$ | 16,387 | - | 16,605 | - |
| Mortgage loan principal payments | ( 34,415 | ) $(25,573$ | ) (102,168 | ) (102,116 |
| Real estate acquired in settlement of loans | (280 | ) (206 | ) (2,572 | ) (4,178 |
| Increase in other items, net ${ }^{(4)}$ | 3,096 | 2,721 | 6,481 | 7,581 |
| Net increase (decrease) in loans held for investment | ${ }_{\text {\$ 100,124 }}$ | \$(13,439 | )\$195,666 | \$(62,259 |

(1) Includes PBM loans originated and purchased for sale during the quarters and nine months ended March 31, 2015 and 2014 totaling $\$ 681.0$ million, $\$ 353.7$ million, $\$ 1.76$ billion and $\$ 1.49$ billion, respectively.
${ }_{(2)}$ Includes PBM loans sold during the quarters and nine months ended March 31, 2015 and 2014 totaling $\$ 604.1$ million, $\$ 380.2$ million, $\$ 1.61$ billion and $\$ 1.57$ billion, respectively.
(3) Includes PBM loans originated and purchased for investment during the quarters and nine months ended March 31, 2015 and 2014 totaling $\$ 7.6$ million, $\$ 8.4$ million, $\$ 33.6$ million and $\$ 13.6$ million, respectively.
(4) Includes net changes in undisbursed loan funds, deferred loan fees or costs, allowance for loan losses, fair value of loans held for sale, advance payments of escrows and repurchases.

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Loans that the Corporation has originated for sale are primarily sold on a servicing released basis. Clear ownership is conveyed to the investor by endorsing the original note in favor of the investor; transferring the servicing to a new servicer consistent with investor instructions; communicating the servicing transfer to the borrower as required by law; and sending the loan file and collateral instruments electronically to the investor contemporaneous with receiving the cash proceeds from the sale of the loan. Additionally, the Corporation registers the change of ownership in the mortgage electronic registration system known as MERS as required by the contractual terms of the loan sale agreement. The Corporation does not believe that completing this additional registration clouds ownership of the note since the steps previously described have also been taken. Also, the Corporation retains an imaged copy of the entire loan file and collateral instruments as an abundance of caution in the event questions arise that can only be answered by reviewing the loan file. Additionally, the Corporation does not originate or sponsor mortgage-backed securities.

## Liquidity and Capital Resources

The Corporation's primary sources of funds are deposits, proceeds from the sale of loans originated and purchased for sale, proceeds from principal and interest payments on loans, proceeds from the maturity and sale of investment securities, FHLB - San Francisco advances, and access to the discount window facility at the Federal Reserve Bank of San Francisco. While maturities and scheduled amortization of loans and investment securities are a relatively predictable source of funds, deposit flows, mortgage prepayments and loan sales are greatly influenced by general interest rates, economic conditions and competition.

The primary investing activity of the Corporation is the origination and purchase of loans held for investment and loans held for sale. During the first nine months of fiscal 2015 and 2014, the Corporation originated and purchased $\$ 1.91$ billion and $\$ 1.61$ billion of loans, respectively. The total loans sold in the first nine months of fiscal 2015 and 2014 were $\$ 1.61$ billion and $\$ 1.57$ billion, respectively. At March 31, 2015, the Corporation had loan origination commitments totaling $\$ 230.4$ million, undisbursed lines of credit totaling $\$ 2.1$ million and undisbursed loan funds totaling $\$ 2.9$ million. The Corporation anticipates that it will have sufficient funds available to meet its current loan commitments.

The Corporation's primary financing activity is gathering deposits. During the first nine months of fiscal 2015, the net increase in deposits was $\$ 20.0$ million, or two percent, primarily due to the increase in transaction accounts, which was partly offset by scheduled maturities in time deposits. The increase in transaction accounts and the decrease in time deposits were consistent with the Corporation's operating strategy. As of March 31, 2015, total deposits were $\$ 917.9$ million. At March 31, 2015, time deposits scheduled to mature in one year or less were $\$ 174.7$ million and total time deposits with a principal amount of $\$ 100,000$ or higher were $\$ 178.9$ million. Historically, the Corporation has been able to retain a significant percentage of its time deposits as they mature by adjusting deposit rates to the current interest rate environment.

The Corporation must maintain an adequate level of liquidity to ensure the availability of sufficient funds to support loan growth and deposit withdrawals, to satisfy financial commitments and to take advantage of investment opportunities. The Corporation generally maintains sufficient cash and cash equivalents to meet short-term liquidity needs. At March 31, 2015, total cash and cash equivalents were $\$ 30.7$ million, or three percent of total assets. Depending on market conditions and the pricing of deposit products and FHLB - San Francisco advances, the Bank may rely on FHLB - San Francisco advances for part of its liquidity needs. As of March 31, 2015, total borrowings were $\$ 131.4$ million and the financing availability at FHLB - San Francisco was limited to 35 percent of total assets; the remaining borrowing facility was $\$ 250.5$ million and the remaining available collateral was $\$ 598.9$ million. In addition, the Bank has secured a $\$ 12.9$ million discount window facility at the Federal Reserve Bank of San Francisco, collateralized by investment securities with a fair market value of $\$ 13.7$ million. As of March 31, 2015, there was no outstanding borrowing under this facility.

Regulations require thrifts to maintain adequate liquidity to assure safe and sound operations. The Bank's average liquidity ratio (defined as the ratio of average qualifying liquid assets to average deposits and borrowings) for the quarter ended March 31, 2015 decreased to 30.8 percent from 33.0 percent for the quarter ended June 30, 2014.

Effective January 1, 2015 (with some changes transitioned into full effectiveness over two to four years), both the Bank and Provident Financial Holdings, Inc. became subject to new capital adequacy requirements. The capital adequacy requirements are quantitative measures established by regulation that require Provident Financial Holdings, Inc. and the Bank to maintain minimum amounts and ratios of capital.

The Bank is now subject to new capital requirements adopted by the OCC, which create a new required ratio for common equity Tier 1 ("CET1") capital, increases the Tier1 leverage and Tier 1 capital ratios, changes the risk-weightings of certain assets for purposes of the risk-based capital ratios, creates an additional capital conservation buffer over the required capital ratios and changes what qualifies as capital for purposes of meeting these various capital requirements. In addition, Provident Financial

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Holdings, Inc. as a savings and loan holding company registered with the FRB, is now required by the FRB to maintain capital adequacy that generally parallels the OCC requirements. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by bank regulators that, if undertaken, could have a direct material effect on the Corporation's financial statements. Provident Financial Holdings, Inc. and the Bank are required to maintain additional levels of Tier 1 common equity over the minimum risk-based capital levels before they may pay dividends, repurchase shares or pay discretionary bonuses.

The new minimum requirements call for a ratio of common equity Tier 1 capital (CET1 capital) to total risk-weighted assets ("CET1 risk-based ratio") of $4.5 \%$, a Tier 1 capital ratio of $6.0 \%$, a total capital ratio of $8.0 \%$, and a Tier1 leverage ratio of $4.0 \%$.

In addition to the capital requirements, there are a number of changes in what constitutes regulatory capital, subject to transition periods. These changes include the phasing-out of certain instruments as qualifying capital. Provident Financial Holdings, Inc. and the Bank do not have any of these instruments. Mortgage servicing and deferred tax assets over designated percentages of CET1 will be deducted from capital, subject to a four-year transition period. CET1 will consist of Tier 1 capital less all capital components that are not considered common equity. In addition, Tier 1 capital will include accumulated other comprehensive income, which includes all unrealized gains and losses on available for sale debt and equity securities, subject to a four-year transition period. Because of our asset size, we not are considered an advanced approaches banking organization and have elected to take the one-time option of deciding in the first quarter of calendar year 2015 to permanently opt-out of the inclusion of unrealized gains and losses on available for sale debt and equity securities in our capital calculations.

The new requirements also include changes in the risk-weighting of assets to better reflect credit risk and other risk exposure. These include a $150 \%$ risk weight (up from $100 \%$ ) for certain high volatility commercial real estate acquisition, development and construction loans and for non-residential mortgage loans that are 90 days past due or otherwise in nonaccrual status; a $20 \%$ (up from $0 \%$ ) credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable (currently set at $0 \%$ ); and a $250 \%$ risk weight (up from $100 \%$ ) for mortgage servicing and deferred tax assets that are not deducted from capital.

In addition to the minimum CET1, Tier 1 and total capital ratios, Provident Financial Holdings, Inc. and the Bank will have to maintain a capital conservation buffer consisting of additional CET1 capital equal to $2.5 \%$ of risk-weighted assets above the required minimum levels in order to avoid limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses based on percentages of eligible retained income that could be utilized for such actions. This new capital conservation buffer requirement is to be phased in beginning in January 2016 at $0.625 \%$ of risk-weighted assets and increasing each year until fully implemented in January 2019.

Under the new standards, in order to be considered well-capitalized, the Bank must have to have a CET1 risk-based ratio of $6.5 \%$ (new), a Tier 1 risk-based ratio of $8 \%$ (increased from 6\%), a total risk-based capital ratio of $10 \%$ (unchanged) and a Tier leverage ratio of 5\% (unchanged).

At March 31, 2015, Provident Financial Holdings, Inc. and the Bank each exceeded all regulatory capital requirements. The Bank was categorized "well-capitalized" at March 31, 2015 under the regulations of the OCC.

Provident Financial Holdings, Inc. and the Bank's actual and required minimum capital amounts and ratios at the dates indicated are as follows (dollars in thousands):

| Actual |  | Minimum for Capital | Minimum to Be |
| :--- | :--- | :--- | :--- |
| Adequacy Purposes | Well Capitalized |  |  |
| Amount $\quad$ Ratio | Amount Ratio | Amount Ratio |  |

Provident Financial Holdings, Inc.:

As of March 31, 2015

| Tier 1 leverage capital (to adjusted | $\$ 141,385$ | 12.47 | $\%$ | $\$ 45,359$ | 4.00 | $\%$ | $\$ 56,699$ | 5.00 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| average assets) |  |  |  |  |  |  |  |  |  |
| CET1 capital (to risk-weighted assets) | $(1)$ | $\$ 141,385$ | 18.27 | $\%$ | $\$ 34,827$ | 4.50 | $\%$ | $\$ 50,306$ | 6.50 |
| Tier 1 capital (to risk-weighted assets) | $\$ 141,385$ | 18.27 | $\%$ | $\$ 46,436$ | 6.00 | $\%$ | $\$ 61,914$ | 8.00 | $\%$ |
| Total capital (to risk-weighted assets) | $\$ 150,907$ | 19.50 | $\%$ | $\$ 61,914$ | 8.00 | $\%$ | $\$ 77,393$ | 10.00 | $\%$ |

Provident Savings Bank, F.S.B.:
As of March 31, 2015
Tier 1 leverage capital (to adjusted average assets)
$\begin{array}{llllllllll}\text { CET1 capital (to risk-weighted assets) } & (1) & \$ 122,352 & 15.81 & \% & \$ 34,830 & 4.50 & \% & \$ 50,310 & 6.50 \\ \% \\ \text { Tier 1 capital (to risk-weighted assets) } & \$ 122,352 & 15.81 & \% & \$ 46,440 & 6.00 & \% & \$ 61,919 & 8.00 & \% \\ \text { Total capital (to risk-weighted assets) } & \$ 131,875 & 17.04 & \% & \$ 61,919 & 8.00 & \% & \$ 77,399 & 10.00 & \%\end{array}$

As of June 30, 2014
Tier 1 leverage capital (to adjusted assets) $\$ 138,490 \quad 12.53 \quad \% \quad \$ 44,198 \quad 4.00$ $\begin{array}{llllllllll}\text { Tier 1 capital (to risk-weighted assets) } & \$ 138,490 & 18.72 & \% & \$ 29,593 & 4.00 & \% & \$ 44,390 & 6.00 & \%\end{array}$ $\begin{array}{lllllllllll}\text { Total capital (to risk-weighted assets) } & \$ 147,817 & 19.98 & \% & \$ 59,186 & 8.00 & \% & \$ 73,983 & 10.00 & \%\end{array}$
(1) The CET1 capital ratio became effective January 1, 2015, not applicable for earlier periods.

The ability of the Corporation to pay dividends to stockholders depends primarily on the ability of the Bank to pay dividends to the Corporation. The Bank may not declare or pay a cash dividend if the effect thereof would cause its net worth to be reduced below the regulatory capital requirements imposed by federal regulation. In the third quarter of fiscal 2015, the Bank did not declare any cash dividend to the Corporation; while the Corporation paid $\$ 986,000$ of cash dividends to its shareholders. For the first nine months of fiscal 2015, the Bank paid a cash dividend of $\$ 25.0$ million to the Corporation; while the Corporation paid $\$ 3.0$ million of cash dividends to its shareholders.

Supplemental Information

|  | At | At | At |
| :---: | :---: | :---: | :---: |
|  | March 31, | June 30, | March 31, |
|  | 2015 | 2014 | 2014 |
| Loans serviced for others (in thousands) | \$79,871 | \$82,734 | \$85,543 |

ITEM 3 - Quantitative and Qualitative Disclosures about Market Risk.
One of the Corporation's principal financial objectives is to achieve long-term profitability while reducing its exposure to fluctuating interest rates. The Corporation has sought to reduce the exposure of its earnings to changes in interest rates by attempting to manage the repricing mismatch between interest-earning assets and interest-bearing liabilities. The principal element in achieving this objective is to increase the interest-rate sensitivity of the Corporation's interest-earning assets by retaining for its portfolio new loan originations with interest rates subject to periodic adjustment to market conditions and by selling fixed-rate, single-family mortgage loans. In addition, the Corporation maintains an investment portfolio, which is largely in U.S. government agency MBS and U.S. government sponsored enterprise MBS with contractual maturities of up to 30 years that reprice frequently. The Corporation relies on retail deposits as its primary source of funds while utilizing FHLB - San Francisco advances as a secondary source of funding. Management believes retail deposits, unlike brokered deposits, reduces the effects of interest rate fluctuations because they generally represent a more stable source of funds. As part of its interest rate risk management strategy, the Corporation promotes transaction accounts and time deposits with terms up to five years.

Through the use of an internal interest rate risk model, the Corporation is able to analyze its interest rate risk exposure by measuring the change in net portfolio value ("NPV") over a variety of interest rate scenarios. NPV is defined as the net present value of expected future cash flows from assets, liabilities and off-balance sheet contracts. The calculation is intended to illustrate the change in NPV that would occur in the event of an immediate change in interest rates of $-100,+100,+200,+300$ and +400 basis points ("bp") with no effect given to steps that management might take to counter the effect of the interest rate movement. The current federal funds rate is 0.25 percent making an immediate change of -200 and -300 basis points improbable.

The following table is derived from the internal interest rate risk model and represents the NPV based on the indicated changes in interest rates as of March 31, 2015 (dollars in thousands).

| Basis Points ("bp") Change in Rates | Net <br> Portfolio | NPV | Portfolio Value of | NPV as Percentage | Sensitivity |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  | Change ${ }^{(1)}$ |  | $\text { Assets }{ }^{(2)}$ | Measure ${ }^{(3)}$ |
| +400 bp | \$238,234 | \$83,280 | \$ 1,306,240 | 18.24\% | +587 bp |
| +300 bp | \$222,774 | \$67,820 | \$1,297,981 | 17.16\% | +479 bp |
| +200 bp | \$204,678 | \$49,724 | \$ 1,286,989 | 15.90\% | +353 bp |
| +100 bp | \$182,162 | \$27,208 | \$1,272,166 | 14.32\% | +195 bp |
| 0 bp | \$154,954 | \$- | \$1,252,959 | 12.37\% | - bp |
| -100 bp | \$143,266 | \$(11,688 | ) \$1,247,559 | 11.48\% | -89 bp |

${ }_{(1)}$ Represents the increase (decrease) of the NPV at the indicated interest rate change in comparison to the NPV at March 31, 2015 ("base case").
${ }^{(2)}$ Calculated as the NPV divided by the portfolio value of total assets.
(3) Calculated as the change in the NPV ratio from the base case amount assuming the indicated change in interest rates (expressed in basis points).

The following table is derived from the internal interest rate risk model and represents the change in the NPV at a - 100 basis point rate shock at March 31, 2015 and June 30, 2014.

Pre-Shock NPV Ratio: NPV as a \% of PV Assets
At March 31, $2015 \quad$ At June 30, 2014
( -100 bp rate shock) ( -100 bp rate shock)
$12.37 \% \quad 14.94 \%$

Post-Shock NPV Ratio: NPV as a \% of PV Assets
Sensitivity Measure: Change in NPV Ratio
TB 13a Level of Risk
11.48\%
$13.55 \%$
-89 bp
Minimal -139 bp Minimal

The pre-shock NPV ratio declined 257 basis points to $12.37 \%$ at March 31, 2015 from 14.94\% at June 30, 2014 and the post-shock NPV ratio declined 207 basis points to $11.48 \%$ at March 31, 2015 from $13.55 \%$ at June 30, 2014. The decline of the NPV ratios was primarily attributable to a $\$ 25.0$ million cash dividend distribution from the Bank to the Corporation in September 2014, partly offset by the net income in the first nine months of fiscal 2015.

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As with any method of measuring interest rate risk, certain shortcomings are inherent in the method of analysis presented in the foregoing tables. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Additionally, certain assets, such as adjustable rate mortgage ("ARM") loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. Further, in the event of a change in interest rates, expected rates of prepayments on loans and early withdrawals from time deposits could likely deviate significantly from those assumed when calculating the results described in the tables above. It is also possible that, as a result of an interest rate increase, the higher mortgage payments required from ARM borrowers could result in an increase in delinquencies and defaults. Changes in market interest rates may also affect the volume and profitability of the Corporation's mortgage banking operations. Accordingly, the data presented in the tables in this section should not be relied upon as indicative of actual results in the event of changes in interest rates. Furthermore, the NPV presented in the foregoing tables is not intended to present the fair market value of the Corporation, nor does it represent amounts that would be available for distribution to shareholders in the event of the liquidation of the Corporation.

The Corporation also models the sensitivity of net interest income for the 12-month period subsequent to any given month-end assuming a dynamic balance sheet (accounting for the Corporation's current balance sheet, 12-month business plan, embedded options, rate floors, periodic caps, lifetime caps, and loan, investment, deposit and borrowing cash flows, among others), and immediate, permanent and parallel movements in interest rates of plus 400, 300, 200 and 100 and minus 100 basis points. The following table describes the results of the analysis at March 31, 2015 and June 30, 2014.

At March 31, 2015
Basis Point (bp)
Change in Rates
+400 bp
$+300 \mathrm{bp}$
$+200 \mathrm{bp}$
$+100 \mathrm{bp}$
-100 bp
Change in
Net Interest Income
$5.76 \%$
$12.10 \%$
$9.76 \%$
$6.65 \%$
$(10.11) \%$

At June 30, 2014
Basis Point (bp)
Change in
Change in Rates Net Interest Income
$+400 \mathrm{bp}$
$+300 \mathrm{bp}$
6.74\%
+200 bp 10.53\%
$+100 \mathrm{bp} \quad 6.07 \%$
$-100 \mathrm{bp}$
(19.30)\%

At both March 31, 2015 and June 30, 2014, the Corporation was asset sensitive as its interest-earning assets are expected to reprice more quickly than its interest-bearing liabilities during the subsequent 12 -month period. Therefore, in a rising interest rate environment, the model projects an increase in net interest income over the subsequent 12 -month period. In a falling interest rate environment, the results project a decrease in net interest income over the subsequent 12 -month period.

Management believes that the assumptions used to complete the analysis described in the table above are reasonable. However, past experience has shown that immediate, permanent and parallel movements in interest rates will not necessarily occur. Additionally, while the analysis provides a tool to evaluate the projected net interest income to changes in interest rates, actual results may be substantially different if actual experience differs from the assumptions used to complete the analysis, particularly with respect to the 12 -month business plan when asset growth is forecast. Therefore, the model results that the Corporation discloses should be thought of as a risk management tool to compare the trends of the Corporation's current disclosure to previous disclosures, over time, within the context of the actual performance of the treasury yield curve.

ITEM 4 - Controls and Procedures.
a) An evaluation of the Corporation's disclosure controls and procedures (as defined in Section 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934 (the "Act")) was carried out under the supervision and with the participation of the Corporation's Chief Executive Officer, Chief Financial Officer and the Corporation's Disclosure Committee as of the end of the period covered by this quarterly report. In designing and evaluating the Corporation's disclosure controls and procedures, management recognizes that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Also, because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been detected. Additionally, in designing disclosure controls and procedures, management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The

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design of any disclosure controls and procedures is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Based on their evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures as of March 31, 2015 are effective, at the reasonable assurance level, in ensuring that the information required to be disclosed by the Corporation in the reports it files or submits under the Act is (i) accumulated and communicated to the Corporation's management (including the Chief Executive Officer and Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.
b) There have been no changes in the Corporation's internal control over financial reporting (as defined in Rule 13a-15(f) of the Act) that occurred during the quarter ended March 31, 2015, that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting. The Corporation does not expect that its internal control over financial reporting will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

## PART II - OTHER INFORMATION

Item 1. Legal Proceedings.
From time to time, the Corporation or its subsidiaries are engaged in legal proceedings in the ordinary course of business, none of which are currently considered to have a material impact on the Corporation's financial position or results of operations, except as previously disclosed in Part I, Item 3 of the Corporation's Annual Report on Form 10-K for the year ended June 30, 2014.

## Item 1A. Risk Factors.

There have been no material changes in the risk factors previously disclosed in Part I, Item 1A of the Corporation's Annual Report on Form 10-K for the year ended June 30, 2014.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
The table below represents the Corporation's purchases of its equity securities for the third quarter of fiscal 2015.

Period
January 1 - 31, 2015
February 1 - 28, 2015
March 1-31, 2015
Total
(a) Total (b) Average

Number of
Shares Purchased
2,458
213,669
278,220

Price Paid
per Share
\$15.48
15.74
16.11
\$16.02
(d) Maximum
(c) Total Number of Number of Shares Shares Purchased as that May Yet Be Part of Publicly Purchased Under the Announced Plan Plan ${ }^{(1)}$ 2,458 381,661 62,093 319,568 213,669 105,899 278,220 105,899

On October 30, 2014, the Corporation announced a new stock repurchase plan of up to five percent of the
(1) Corporation's outstanding common stock, or approximately 453,212 shares, which was effective in December 2014 upon the completion of the May 2014 stock repurchase plan. The October 2014 stock repurchase plan will expire on October 30, 2015.

During the quarter ended March 31, 2015, the Corporation purchased 278,220 shares of the Corporation's common stock at an average cost of $\$ 16.02$ per share. For the nine months ended March 31, 2015, the Corporation purchased 597,340 shares of the Corporation's common stock at an average cost of $\$ 15.47$ per share. As of March 31, 2015, a total of 347,313 shares or 77 percent of the shares authorized in the October 2014 stock repurchase plan have been purchased at an average cost of $\$ 15.87$ per share, leaving 105,899 shares available for future purchases. During the quarter ended March 31, 2015, the Corporation did not sell any securities that were not registered under the Securities Act of 1933.

On April 28, 2015, the Corporation announced that the Corporation's Board of Directors authorized the repurchase of up to five percent of the Corporation's common stock, or approximately 430,651 shares. The Corporation will purchase the shares from time to time in the open market or through privately negotiated transactions over a one-year period depending on market conditions, the capital requirements of the Corporation, and available cash that can be allocated to the stock repurchase program, among other considerations. The April 2015 stock repurchase plan will become effective once the Corporation has completed the October 2014 stock repurchase plan by purchasing the remaining 105,899 shares available under the October 2014 plan.

Item 3. Defaults Upon Senior Securities.
Not applicable.

Item 4. Mine Safety Disclosures.
Not applicable.

Item 5. Other Information.
Not applicable.

Item 6. Exhibits.
Exhibits:
3.1 (a) Certificate of Incorporation of Provident Financial Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the Corporation's Registration Statement on Form S-1 (File No. 333-2230))
3.1 (b) Certificate of Amendment to Certificate of Incorporation of Provident Financial Holdings, Inc. as filed with the Delaware Secretary of State on November 24, 2009
3.1 (c) Bylaws of Provident Financial Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the Corporation's Current Report on Form 8-K filed on December 1, 2014)

Employment Agreement with Craig G. Blunden (incorporated by reference to Exhibit 10.1 to the Corporation's Form 8-K dated December 19, 2005)

Post-Retirement Compensation Agreement with Craig G. Blunden (incorporated by reference to Exhibit 10.2 to the Corporation's Form $8-\mathrm{K}$ dated December 19, 2005)
10.3 1996 Stock Option Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated December 12, 1996)

1996 Management Recognition Plan (incorporated by reference to Exhibit B to the Corporation's proxy statement dated December 12, 1996)

Form of Severance Agreement with Richard L. Gale, Kathryn R. Gonzales, Lilian Salter, Donavon P. Ternes
10.5 and David S. Weiant (incorporated by reference to Exhibit 10.1 and 10.2 in the Corporation's Form 8-K dated February 24, 2012)

2003 Stock Option Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October 21, 2003)

Form of Incentive Stock Option Agreement for options granted under the 2003 Stock Option Plan
10.7 (incorporated by reference to Exhibit 10.13 to the Corporation's Annual Report on Form 10-K for the fiscal year June 30, 2005).

Form of Non-Qualified Stock Option Agreement for options granted under the 2003 Stock Option Plan
10.8 (incorporated by reference to Exhibit 10.14 to the Corporation's Annual Report on Form 10-K for the fiscal year June 30, 2005).
10.9 2006 Equity Incentive Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October 12, 2006)

Form of Incentive Stock Option Agreement for options granted under the 2006 Equity Incentive Plan
10.10 (incorporated by reference to Exhibit 10.10 in the Corporation's Form 10-Q for the quarter ended December 31, 2006)

Form of Non-Qualified Stock Option Agreement for options granted under the 2006 Equity Incentive Plan
10.11 (incorporated by reference to Exhibit 10.11 in the Corporation's Form 10-Q for the quarter ended December 31, 2006)

Form of Restricted Stock Agreement for restricted shares awarded under the 2006 Equity Incentive Plan
10.12 (incorporated by reference to Exhibit 10.12 in the Corporation's Form 10-Q for the quarter ended December 31, 2006)

### 10.13

2010 Equity Incentive Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October 28, 2010)

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10.14

Form of Incentive Stock Option Agreement for options granted under the 2010 Equity Incentive Plan (incorporated by reference to Exhibit 10.1 in the Corporation's Form 8-K dated November 30, 2010)

Form of Non-Qualified Stock Option Agreement for options granted under the 2010 Equity Incentive Plan (incorporated by reference to Exhibit 10.2 in the Corporation's Form 8-K dated November 30, 2010)

Form of Restricted Stock Agreement for restricted shares awarded under the 2010 Equity Incentive Plan (incorporated by reference to Exhibit 10.3 in the Corporation's Form 8 -K dated November 30, 2010)
10.17 Post-Retirement Compensation Agreement with Donavon P. Ternes (incorporated by reference to Exhibit 10.13 to the Corporation's Form 8-K dated July 7, 2009)

2013 Equity Incentive Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October 24, 2013)

Form of Incentive Stock Option Agreement for options granted under the 2013 Equity Incentive Plan (incorporated by reference to Exhibit 10.1 in the Corporation's Form 8-K dated November 30, 2013)

Form of Non-Qualified Stock Option Agreement for options granted under the 2013 Equity Incentive Plan (incorporated by reference to Exhibit 10.2 in the Corporation's Form 8-K dated November 30, 2013)

Form of Restricted Stock Agreement for restricted shares awarded under the 2013 Equity Incentive Plan (incorporated by reference to Exhibit 10.3 in the Corporation's Form 8-K dated November 30, 2013)

Code of Ethics for the Corporation's directors, officers and employees (incorporated by reference to Exhibit 14 in the Corporation's Annual Report on Form 10-K dated September 12, 2007)
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

The following materials from the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2015, formatted in Extensible Business Reporting Language (XBRL): (1) Condensed Consolidated Statements of Financial Condition; (2) Condensed Consolidated Statements of Operations; (3) Condensed Consolidated Statements of Comprehensive Income; (4) Condensed Consolidated Statements of Stockholders' Equity; (5) Condensed Consolidated Statements of Cash Flows; and (6) Selected Notes to Condensed Consolidated Financial Statements.*

Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Provident Financial Holdings, Inc.

Date: May 11, 2015
/s/ Craig G. Blunden
Craig G. Blunden
Chairman and Chief Executive Officer
(Principal Executive Officer)

Date: May 11, 2015
/s/ Donavon P. Ternes
Donavon P. Ternes
President, Chief Operating Officer and
Chief Financial Officer
(Principal Financial and Accounting Officer)

Exhibit Index
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
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Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.


[^0]:    Executive Summary and Operating Strategy

[^1]:    (1)

    Includes loans held for sale and non-performing loans, as well as net deferred loan cost amortization of $\$ 349$ and $\$ 388$ for the nine months ended March 31, 2015 and 2014, respectively.
    (2) Includes the average balance of non interest-bearing checking accounts of $\$ 58.4$ million and $\$ 57.1$ million during the nine months ended March 31, 2015 and 2014, respectively.
    (3)

[^2]:    ${ }^{(1)}$ As a percentage of each category.

