

ARCADIA RESOURCES, INC

Form 10-Q

February 05, 2010

Table of Contents

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q**

☒ **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended December 31, 2009**

**OR**

☐ **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the Transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 001-32935**

**ARCADIA RESOURCES, INC.**

(Exact name of registrant as specified in its charter)

**NEVADA**

(State or other jurisdiction of Incorporation)

**88-0331369**

(I.R.S. Employer Identification  
Number)

**9229 DELEGATES ROW, SUITE 260  
INDIANAPOLIS, INDIANA**

(Address of principal executive offices)

**46240**

(Zip Code)

Registrant's telephone number, including area code: (317) 569-8234

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, non-accelerated filer or a smaller reporting company (as defined in Exchange Act Rule 12b-2).

Large Accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒ Smaller Reporting Company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of February 4, 2010, 177,775,000 shares of common stock, \$0.001 par value, of the Registrant were outstanding.

## Table of Contents

	<b>Page No.</b>
<u>Part I: Financial Information</u>	
<u>Item 1. Financial Statements</u>	2
<u>Condensed Consolidated Balance Sheets as of December 31, 2009 (unaudited) and March 31, 2009</u>	2
<u>Condensed Consolidated Statements of Operations for the Three and Nine Months ended December 31, 2009 and 2008 (unaudited)</u>	3
<u>Condensed Consolidated Statement of Stockholders' Equity for the Nine Months ended December 31, 2009 (unaudited)</u>	4
<u>Condensed Consolidated Statements of Cash Flows for the Nine Months ended December 31, 2009 and 2008 (unaudited)</u>	5
<u>Notes to the Condensed Consolidated Financial Statements (unaudited)</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	22
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	41
<u>Item 4. Controls and Procedures</u>	41
<u>Part II: Other Information</u>	
<u>Item 1. Legal Proceedings</u>	42
<u>Item 1A. Risk Factors</u>	42
<u>Item 6. Exhibits</u>	50
<u>Exhibits</u>	51
<u>Signatures</u>	50
<u>Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u> <u>Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u> <u>Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u> <u>Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>	

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

ARCADIA RESOURCES, INC.  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
*(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)*

	<b>December 31, 2009 (unaudited)</b>	<b>March 31, 2009</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 7,308	\$ 1,522
Accounts receivable, net of allowance of \$3,403 and \$3,386, respectively	13,478	15,679
Inventories, net	832	863
Prepaid expenses and other current assets	1,408	1,764
Current assets of discontinued operations		5,458
Total current assets	23,026	25,286
Property and equipment, net	1,759	2,308
Goodwill	17,099	17,053
Acquired intangible assets, net	7,829	8,305
Other assets	522	590
Restricted cash	500	
Assets of discontinued operations		5,850
Total assets	\$ 50,735	\$ 59,392
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Lines of credit, current portion	\$	\$ 437
Accounts payable	2,504	2,765
Accrued expenses:		
Compensation and related taxes	1,906	2,986
Interest	91	89
Health insurance	470	545
Other	1,538	917
Payable to affiliated agencies	749	1,284
Fair value of warrant liability	2,109	
Long-term obligations, current portion	939	596
Capital lease obligations, current portion	68	59
Current liabilities of discontinued operations		2,037
Total current liabilities	10,374	11,715
Lines of credit, less current portion	9,012	10,889
Long-term obligations, less current portion	24,691	26,918
Capital lease obligations, less current portion	36	37

Total liabilities	44,113	49,559
Commitments and contingencies		
STOCKHOLDERS' EQUITY		
Preferred stock, \$.001 par value, 5,000,000 shares authorized, none outstanding		
Common stock, \$.001 par value, 300,000,000 shares authorized; 177,771,794 shares and 161,249,529 shares issued, respectively	178	161
Additional paid-in capital	144,564	135,920
Accumulated deficit	(138,120)	(126,248)
Total stockholders' equity	6,622	9,833
Total liabilities and stockholders' equity	\$ 50,735	\$ 59,392

*See accompanying notes to these condensed consolidated financial statements.*

**Table of Contents**

ARCADIA RESOURCES, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
*(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)*

	<b>Three Month Period Ended December 31, (Unaudited)</b>		<b>Nine Month Period Ended December 31, (Unaudited)</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Revenues, net	\$ 26,106	\$ 26,693	\$ 78,131	\$ 80,189
Cost of revenues	18,639	18,819	55,811	55,991
Gross profit	7,467	7,874	22,320	24,198
Selling, general and administrative	9,422	9,426	29,170	29,750
Depreciation and amortization	484	564	1,425	1,636
Total operating expenses	9,906	9,990	30,595	31,386
Operating loss	(2,439)	(2,116)	(8,275)	(7,188)
Other expenses (income):				
Interest expense, net	934	1,031	2,618	3,041
Loss on extinguishment of debt				248
Change in fair value of warrant liability	(368)		(368)	
Other		(2)	30	53
Total other expenses (income)	566	1,029	2,280	3,342
Loss from continuing operations before income taxes	(3,005)	(3,145)	(10,555)	(10,530)
Income tax (benefit) expense	16	(274)	116	120
Loss from continuing operations	(3,021)	(2,871)	(10,671)	(10,650)
Discontinued operations:				
Income (loss) from discontinued operations	(147)	330	(1,595)	1,587
Net gain (loss) on disposal	15	(696)	394	(696)
	(132)	(366)	(1,201)	891
NET LOSS	\$ (3,153)	\$ (3,237)	\$ (11,872)	\$ (9,759)
Weighted average number of common shares outstanding	168,788,000	135,949,000	163,412,000	133,559,000

Basic and diluted net income (loss) per share:

Loss from continuing operations	\$	(0.02)	\$	(0.02)	\$	(0.07)	\$	(0.08)
Income from discontinued operations								0.01

Net loss per share	\$	(0.02)	\$	(0.02)	\$	(0.07)	\$	(0.07)
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*See accompanying notes to these condensed consolidated financial statements.*

**Table of Contents**

ARCADIA RESOURCES, INC.  
 CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
 (IN THOUSANDS, EXCEPT SHARE AMOUNTS)  
 (Unaudited)

	Common Stock Shares	Amount	Additional Paid-In Capital	Accumulated Deficit	Total Stockholders' Equity
Balance, April 1, 2009	161,249,529	\$ 161	\$ 135,920	\$ (126,248)	\$ 9,833
Sale of common stock and warrants, net of \$885 in fees	15,857,141	16	\$ 7,722		7,738
Stock-based compensation expense	176,875		923		923
Cashless exercise of warrants	488,249	1	(1)		
Net loss for the period				(11,872)	(11,872)
Balance, December 31, 2009	177,771,794	\$ 178	\$ 144,564	\$ (138,120)	\$ 6,622

*See accompanying notes to these condensed consolidated financial statements.*



**Table of Contents**

ARCADIA RESOURCES, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(IN THOUSANDS)

	<b>Nine Month Period Ended December 31, (Unaudited)</b>	
	<b>2009</b>	<b>2008</b>
<b>Operating activities</b>		
Net loss for the period	\$ (11,872)	\$ (9,759)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Provision for doubtful accounts	1,432	2,598
Depreciation of property and equipment	1,241	3,353
Amortization of intangible assets	564	1,403
(Gain) loss on business disposals	(394)	696
Non-cash interest expense	1,789	1,677
Loss on sale of property and equipment		35
Amortization of deferred financing costs and debt discounts	280	738
Stock-based compensation expense	923	1,030
Change in fair value of warrant liability	(368)	
Loss on extinguishment of debt		248
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable	3,088	(1,845)
Inventories	648	(788)
Other assets	267	590
Accounts payable	(1,252)	(30)
Accrued expenses	(1,477)	(140)
Due to affiliated agencies	(373)	261
Deferred revenue		(29)
Net cash provided by (used in) operating activities	(5,504)	38
<b>Investing activities</b>		
Business acquisitions, net of cash acquired	(253)	(653)
Proceeds from business disposal	9,335	356
Increase in restricted cash	(500)	
Proceeds from disposals of property and equipment		20
Purchases of property and equipment	(329)	(892)
Net cash provided by (used in) investing activities	8,253	(1,169)
<b>Financing activities</b>		
Net payments on lines of credit	(113)	(4,211)
Proceeds from equity financing, net of fees paid in cash of \$839	10,260	
Proceeds from note payable, net of fees	2,142	
Payments on notes payable and capital lease obligations	(9,252)	(707)

Net cash provided by (used in) financing activities	3,037	(4,918)
Net change in cash and cash equivalents	5,786	(6,049)
Cash and cash equivalents, beginning of period	1,522	6,351
Cash and cash equivalents, end of period	\$ 7,308	\$ 302

Supplementary information:

Cash paid during the period for:

Interest	\$ 564	\$ 673
Income taxes	67	104

Non-cash investing / financing activities:

Accounts payable converted to notes payable	750	
Warrants issued in conjunction with line of credit amendment		248
Accrued interest converted to notes payable	1,789	1,677
Non-cash equity financing fee	45	

*See accompanying notes to these condensed consolidated financial statements.*

**Table of Contents**

ARCADIA RESOURCES, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

**Note 1 Description of Company and Recent Accounting Pronouncements**

**Description of Company**

Arcadia Resources, Inc., a Nevada corporation, together with its wholly-owned subsidiaries (the Company), is a national provider of home care, medical staffing, and pharmacy services operating under the service mark Arcadia HealthCare. In May 2009, the Company disposed of its Home Health Equipment (HHE), industrial staffing and retail pharmacy software businesses. Subsequent to these divestitures, the Company operates in three reportable business segments: Home Care/Medical Staffing Services (Services), Pharmacy and Catalog. The Company's corporate headquarters are located in Indianapolis, Indiana. The Company conducts its business from approximately 65 facilities located in 20 states. The Company operates pharmacies in Indiana, California and Minnesota and has customer service centers in Michigan and Indiana.

**Unaudited Interim Financial Information**

The accompanying consolidated balance sheet as of December 31, 2009, the consolidated statements of operations for the three-month and nine-month periods ended December 31, 2009 and 2008, the consolidated statements of cash flows for the nine-month periods ended December 31, 2009 and 2008 and the consolidated statement of stockholders equity for the nine-month period ended December 31, 2009 are unaudited but include all adjustments (consisting of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of our financial position at such dates and the results of operations and cash flows for the periods then ended, in conformity with accounting principles generally accepted in the United States (GAAP). The consolidated balance sheet as of March 31, 2009 has been derived from the audited consolidated financial statements at that date but, in accordance with the rules and regulations of the United States Securities and Exchange Commission (SEC), does not include all of the information and notes required by GAAP for complete financial statements. Operating results for the three-month period and nine-month period ended December 31, 2009 are not necessarily indicative of results that may be expected for the entire fiscal year. The financial statements should be read in conjunction with the financial statements and notes for the fiscal year ended March 31, 2009 included in the Company's Form 10-K filed with the SEC on July 14, 2009.

**Reclassifications**

Certain amounts presented in prior periods have been reclassified to conform to current period presentations including the reflection of discontinued operations separately from continuing operations.

**Recent Accounting Pronouncements**

On July 1, 2009, the FASB issued the FASB Accounting Standards Codification (the Codification). The Codification became the single source of authoritative nongovernmental U.S. GAAP, superseding existing accounting pronouncements issued by FASB, American Institute of Certified Public Accountants (AICPA), and the Emerging Issues Task Force (EITF). The Codification eliminates the previous US GAAP hierarchy and establishes one level of authoritative GAAP. All other literature is considered non-authoritative. The Codification is effective for interim and annual periods ending after September 15, 2009. The Company adopted the Codification for the quarter ending September 30, 2009. There was no impact to the consolidated financial results as this change is disclosure-only in nature.

In May 2009, the FASB issued guidelines on subsequent event accounting which sets forth: 1) the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements; 2) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements; and 3) the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. These guidelines are effective for interim and annual periods ending after June 15, 2009, and the Company adopted them in the quarter ended June 30, 2009. There was no impact on the consolidated financial results. We evaluated subsequent events through the date the financial statements were issued, which was February 4, 2010.



## **Table of Contents**

In April 2009, the FASB issued additional requirements regarding interim disclosures about the fair value of financial instruments which were previously only disclosed on an annual basis. Entities are now required to disclose the fair value of financial instruments which are not recorded at fair value in the financial statements in both their interim and annual financial statements. The new requirements were effective for interim and annual periods ending after June 15, 2009 on a prospective basis. The Company adopted these requirements in the quarter ended June 30, 2009. The recorded amounts of the Company's financial instruments at December 31, 2009 approximate fair value.

On April 1, 2009, the Company adopted the revised FASB guidance regarding business combinations which was required to be applied to business combinations on a prospective basis. The revised guidance requires that the acquisition method of accounting be applied to a broader set of business combinations, amends the definition of a business combination, provides a definition of a business, requires an acquirer to recognize an acquired business at its fair value at the acquisition date and requires the assets and liabilities assumed in a business combination to be measured and recognized at their fair values as of the acquisition date (with limited exceptions). There was no impact upon adoption and the effects of this guidance will depend on the nature and significance of business combinations occurring after the effective date.

### **Note 2 Management's Plan**

During the nine-month period ended December 31, 2009, the Company incurred a loss from continuing operations of \$10.7 million and used \$5.5 million in cash for operating activities. As of December 31, 2009, the Company had \$7.8 million of cash and line of credit availability and \$34.7 million in outstanding debt.

For the approximately two year period prior to July 2009, the Company was focused on a strategic plan to restructure long-term debt, close or sell non-strategic businesses and assets, lay the foundation for the growth of the Pharmacy business and expanding the Home Care business. The results of these efforts are briefly discussed below.

In March 2009, the Company restructured \$24 million of debt with its two largest equity holders and received an additional \$3 million in debt financing as part of the transaction. The debt maturity was extended through April 1, 2012, and the Company will continue to have the option to add the accrued interest to the principal balance on a quarterly basis (see Note 6 Long-Term Obligations for additional details). In July 2009, the Company executed an amendment to its Services segment working capital line of credit agreement with Comerica Bank to extend the maturity from October 2009 to August 2011 (see Note 5 Lines of Credit for additional details).

In May and June 2009, the Company sold its HHE, industrial staffing and pharmacy software businesses and received an aggregate of \$9,157,000 in cash proceeds at the closings. The Company used \$5,921,000 of the proceeds to pay down certain debt balances. Cash proceeds from all divestitures received at the closings, net of fees, less amounts used to pay down debt were \$2,629,000 (see Note 3 Discontinued Operations for additional details).

In June 2009, the Company entered into an agreement with WellPoint whereby the Company will initiate its DailyMed medication management program to WellPoint's high-risk Medicaid members in five states where WellPoint companies provide Medicaid managed care benefits through its State Sponsored Business (SSB) division. The program was launched to WellPoint's high risk members in Virginia in August, and the Company began recognizing revenue from these patients in September. The program is being rolled out to WellPoint's California patients in January and to its New York, Kansas and South Carolina patients during the first half of calendar 2011. The Company currently has a cost-sharing arrangement with WellPoint, which has specific target savings and trigger dates. This revenue will not be realized until certain points in time in the future. As cost sharing agreements become a more significant part of the Company's revenue, management anticipates overall profitability will improve. This agreement, combined with the Company's relationship with the Indiana Medicaid program and other payers, provides the Company with a significant growth opportunity within its Pharmacy segment.

**Table of Contents**

The Company is focused on improving the performance of its two remaining core business units: Pharmacy and Services. Management believes that its increased focus on the remaining businesses will enable it to realize operational improvements. Within the Pharmacy segment, the Company has significantly expanded revenue over the last 12 months and successfully executed its plan to improve gross margins during the last two quarters. The success of the Pharmacy business depends heavily on the continued increase in revenue, continued improvement in margins, the ability to reduce SG&A expenses as a percentage of revenue and additional revenue from cost sharing agreements. Management believes that the Company's relationships with certain large payers will provide the necessary revenue growth to allow the Company to leverage its current SG&A structure. The Company will be entering into a new prime vendor agreement in 2010 that is expected to further improve gross margins by reducing the cost of branded and generic drugs. SG&A expenses are expected to decline as a percentage of revenue due to operational improvements, investments in new operating systems and technology, and leveraging more fixed expenses over a larger revenue base. The combination of revenue growth, improved margins and lower SG&A expenses is expected to reduce the operating losses and cash needed to fund the Pharmacy business. However, it is expected that the Pharmacy segment will not become profitable and will continue to be a net user of cash through fiscal 2010 and into fiscal 2011.

Within the Services segment, the Company has seen modest increase in Home Care revenue over the last 12 months. Management continues to explore cost-effective ways to organically grow the Home Care revenue. At the same time, the Company has seen a significant reduction in Medical Staffing revenue consistent with overall staffing industry trends. The Company has reduced the SG&A in this segment over the last 12 months and will continue to look for additional cost-saving opportunities. Management expects these on-going initiatives to improve the Service segment results during fiscal 2010 fourth quarter and beyond. At current levels of revenue, it is unlikely that the profitability of the Services segment will be sufficient to offset the losses and cash usage in the Pharmacy segment. However, when revenues return to more historic levels as the Home Care business grows and the Medical Staffing market recovers, the Services segment will see an improvement in operating income and cash flow.

In November 2009, the Company finalized an equity financing transaction and raised \$10,215,000 in net proceeds. Consistent with the terms of the debt agreement dated September 10, 2009, the Company used \$2,400,000 of the proceeds to pay off the outstanding balance. The remaining \$7,815,000 will be used to fund on-going operations.

Management believes that the additional cash raised through the equity financing in November 2009 will provide the Company with the capital necessary to support operating cash requirements in the near term. If and when necessary, management believes that it would be able to raise additional capital to support on-going operations and to fund growth opportunities. This capital could be in the form of debt or equity financing or investments in its core business platforms by strategic business partners.

**Note 3 Discontinued Operations****Industrial Staffing Operations**

On May 29, 2009, the Company finalized the sale of substantially all of the assets of its industrial and non-medical staffing business for cash proceeds of \$250,000, which was paid in five equal installments through September 2009. Additionally, the Company will receive 50% of the future earnings of the business until the total payments equal \$1,600,000. In October 2009, the Company received its first earn out payment of \$15,000 from the seller and recorded this amount as an additional gain on the transaction. The Company retained all accounts receivable for services provided prior to May 29, 2009.

**HHE Operations**

On January 5, 2009, the Company entered into an Asset Purchase Agreement with Braden Partners, L.P. to sell the assets of its HHE business in San Fernando, California. Total proceeds were originally estimated to be \$503,000, less fees of \$24,000. This amount included \$126,000 that was to be held back by the buyer to cover certain contingent obligations of the Company. During the three-month period ended September 30, 2009, the Company and the buyer resolved certain claims and the holdback amount of \$126,000 was forfeited by the Company. The Company retained all accounts receivables for services provided prior to January 2009.

On May 18, 2009, the Company completed the sale of its ownership interest in Lovell Medical Supply, Inc., Beacon Respiratory Services of Georgia, Inc., and Trinity Healthcare of Winston-Salem, Inc. to Aerocare Holdings, Inc. for total proceeds of \$4,750,000, less fees of \$150,000. At the time of closing, \$475,000 of the purchase price was held by

the buyer to cover the Company's contingent obligations. In September 2009, the buyer released \$160,000 of this amount, which was recognized as an additional gain on the sale. The entities sold represented the Southeast region of the Company's HHE business.

**Table of Contents**

On May 19, 2009, the Company entered into an Asset Purchase Agreement with Braden Partners, L.P. to sell the assets of its Midwest region of the Company's HHE business. Total proceeds were \$4,000,000, less fees of \$150,000. \$1,000,000 of the purchase price is being held by the buyer to cover the Company's contingent obligations. The Company retained all accounts receivable for services provided prior to May 2009.

As of May 2009, the Company had sold all of its HHE operations.

**Retail Pharmacy Software Business**

On June 11, 2009, the Company entered into an Asset Purchase Agreement with a leading pharmacy management company to sell substantially all of the assets of JASCORP, LLC ( "JASCORP" ) for proceeds of \$2,200,000, less fees of \$185,000. \$220,000 of the purchase price is being held back by the buyer until December 2011 in order to cover the Company's contingent obligations. JASCORP operated the retail pharmacy software business that the Company acquired in September 2007. As part of the divestiture, the Company entered into a License and Services Agreement with the buyer which provides the Company the right to continue to use the software for internal purposes.

The assets and liabilities associated with these discontinued business operations have been classified as assets and liabilities of discontinued operations in the accompanying consolidated balance sheets. The results of the above are reported in discontinued operations in the accompanying consolidated statements of operations, and the prior period consolidated statement of operations have been recast to conform to this presentation. The segment results in Note 12 also reflect the reclassification of the discontinued operations. The discontinued operations do not reflect the costs of certain services provided to these operations by the Company. Such costs, which were not allocated by the Company to the various operations, included internal employee costs associated with administrative functions, including accounting, information technology, human resources, compliance and contracting as well as external costs for legal fees, insurance, audit fees, payroll processing, and various public-company expenses. The Company uses a centralized approach to cash management and financing of its operations, and, accordingly, debt and the related interest expense were also not allocated specifically to these operations. The consolidated statements of cash flows do not separately report the cash flows of the discontinued operations.



**Table of Contents**

The components of the assets and liabilities of the discontinued operations as of March 31, 2009 are presented below (in thousands):

	<b>March 31, 2009</b>			
	<b>Services - Industrial Staffing</b>	<b>HHE</b>	<b>Pharmacy - Software</b>	<b>Total</b>
<b>ASSETS</b>				
Accounts receivable, net of allowance of \$968	\$ 972	\$ 3,199	\$ 138	\$ 4,309
Inventory, net		829	20	849
Prepaid expenses and other current assets	35	175	90	300
Total current assets of discontinued operations	1,007	4,203	248	5,458
Property and equipment, net	17	1,716	132	1,865
Goodwill		507	923	1,430
Acquired intangibles assets, net		1,822	733	2,555
Total non-current assets of discontinued operations	17	4,045	1,788	5,850
Total assets of discontinued operations	\$ 1,024	\$ 8,248	\$ 2,036	\$ 11,308
<b>LIABILITIES</b>				
Accounts payable	\$ 4	\$ 986	\$ 74	\$ 1,064
Accrued compensation and related taxes	228	350	93	671
Accrued other	84	64	60	208
Long-term obligations, current portion		94		94
Total current liabilities of discontinued operations	\$ 316	\$ 1,494	\$ 227	\$ 2,037

The components of the earnings/(loss) from discontinued operations are presented below (in thousands):

	<b>Three Months Ended December 31, 2009</b>		<b>Nine Months Ended December 31, 2009</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Revenues, net:				
Services Industrial Staffing	\$	\$ 3,706	\$ 1,223	\$ 13,746
Home Health Equipment		4,595	1,423	14,281
Pharmacy Software		523	348	1,607
	\$	8,824	\$ 2,994	29,634
Income (loss) from operations:				
Services Industrial Staffing	\$ (3)	\$ 213	\$ (47)	\$ 1,112
Home Health Equipment	(124)	133	(1,374)	447
Pharmacy Software	(20)	(16)	(174)	28

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	\$	(147)	\$	330	\$	(1,595)	\$	1,587
Gain / (loss) on disposal:								
Services Industrial Staffing	\$	15	\$		\$	144	\$	
Home Health Equipment				(696)		279		(696)
Pharmacy Software						(29)		
	\$	15	\$	(696)	\$	394	\$	(696)
Income (loss) from discontinued operations:								
Services Industrial Staffing	\$	12	\$	213	\$	97	\$	1,112
Home Health Equipment		(124)		(563)		(1,095)		(249)
Pharmacy Software		(20)		(16)		(203)		28
	\$	(132)	\$	(366)	\$	(1,201)	\$	891

**Table of Contents****Note 4 Goodwill and Acquired Intangible Assets**

The following table presents the detail of the changes in goodwill by segment for the nine-month period ended December 31, 2009 (in thousands):

	<b>Services</b>	<b>Pharmacy</b>	<b>Total</b>
Goodwill at April 1, 2009	\$ 14,553	\$ 2,500	\$ 17,053
Acquisitions during the period	46		46
Goodwill at December 31, 2009	\$ 14,599	\$ 2,500	\$ 17,099

As required by accounting rules, the Company no longer amortizes its goodwill and intangible assets with an indefinite life. The Company completes an annual (or more often if circumstances require) impairment test for goodwill. In performing these assessments, the carrying value of the reporting unit is compared to its estimated fair value, as calculated by the multiple of pre-tax EBITDA method. If the estimated fair value of the reporting unit is less than its carrying value, an impairment charge is recorded for the amount by which the carrying value of the goodwill exceeds its calculated implied fair value.

Major factors that influence the cash flow analyses are management's estimates for future revenue and expenses associated with the reporting units. This is the most sensitive of estimates related to the fair value calculations. Other factors considered in the fair value calculations include assumptions as to the business climate, industry and economic conditions. These assumptions are subjective and different estimates could have a significant impact on the results of our analyses.

In conjunction with the Company's goodwill impairment analysis as of March 31, 2009, management based the assessment on its projections of future operating performance for each of the Company's three reporting units (Services, Pharmacy and Catalog). The present value of the estimated future cash flows was compared to the carrying values of each reporting unit. Within the Pharmacy and Catalog reporting units, the analysis indicated that the carrying value of the reporting units was significantly lower than their fair values, and the Company recognized certain impairment charges.

While management, based on current forecasts and outlooks, believes that the estimated fair values are still reasonable, the current economic slump has had an impact on recent operating results, specifically in our Services segment, and management can make no assurances that future actual operating results will be realized as planned and that there will not be material impairment charges as a result. Management's initial projections for fiscal 2011 anticipate significant improvement over 2010 results. Additionally, as of December 31, 2009, our market capitalization was approximately \$90 million compared to a consolidated book value of \$6.6 million. Accordingly, management has not tested goodwill for impairment on an interim basis, but rather intends to test goodwill for impairment as of March 31, 2010. However, a prolonged continuation of the current economic slump could have a material adverse impact on our future cash flows, and the goodwill could be considered impaired as of the annual testing date in March 2010.

Finite life intangible assets are comprised of tradenames and customer relationships. For these assets, impairment occurs when the carrying value of the assets exceeds the future undiscounted cash flows. When impairment is indicated, the estimated future cash flows are then discounted to determine the estimated fair value of the asset and an impairment charge is recorded for the difference between the carrying value and the net present value of estimated future cash flows. The Company also evaluates the remaining useful life each reporting period to determine whether events and circumstances warrant a revision to the remaining period of amortization. If the estimate of an intangible asset's remaining useful life is changed, the remaining carrying amount of the intangible asset is amortized prospectively over that revised remaining useful life. No impairment of amortizable intangible assets was indicated and no remaining useful lives were changed as of December 31, 2009.

For tax purposes, goodwill of approximately \$28.5 million is amortizable over 15 years. The difference between the book and tax balance of goodwill is due to certain impairment charges incurred for book purposes in previous periods.



**Table of Contents**

Acquired intangible assets consist of the following (in thousands):

	December 31, 2009		March 31, 2009	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
Trade name	\$ 6,664	\$ 805	\$ 6,664	\$ 682
Customer relationships	4,720	2,750	4,720	2,397
	11,384	\$ 3,555	11,384	\$ 3,079
Less accumulated amortization	(3,555)		(3,079)	
Net acquired intangible assets	\$ 7,829		\$ 8,305	

Amortization expense for acquired intangible assets included in continuing operations was \$159,000 and \$306,000 for the three-month periods ended December 31, 2009 and 2008, respectively, and \$476,000 and \$914,000 for the nine-month periods ended December 31, 2009 and 2008, respectively.

The estimated amortization expense related to acquired intangible assets in existence as of December 31, 2009 was as follows (in thousands):

Remainder of fiscal 2010	\$ 158
Fiscal 2011	571
Fiscal 2012	518
Fiscal 2013	476
Fiscal 2014	382
Thereafter	5,724
Total	\$ 7,829

**Note 5 Lines of Credit**

The following table summarizes the lines of credit for the Company (in thousands):

Lending Institution	Maturity date	At December 31, 2009		March 31, 2009	Interest rate
		Maximum Available	Balance		
Comerica Bank	August 1, 2011	\$ 9,534	\$ 9,012	\$ 9,126	Prime plus 2.75%
AmerisourceBergen Drug Corporation	N/A			2,200	10%
Total lines of credit obligations		\$ 9,534	9,012	11,326	
Less current portion				(437)	
Long-term portion			\$ 9,012	\$ 10,889	



## **Table of Contents**

### **Comerica Bank**

Arcadia Services, Inc. ( ASI ), a wholly-owned subsidiary of the Company, and three of ASI 's wholly-owned subsidiaries have an outstanding line of credit agreement with Comerica Bank. Advances under the line of credit agreement cannot exceed the revolving credit commitment amount or the aggregate principal amount of indebtedness permitted under the advance formula amount at any one time. On July 13, 2009, ASI executed an amendment to this line of credit agreement, which reduced the total available advances from \$19 million to \$14 million. The advance formula base is 85% of the eligible accounts receivable, plus the lesser of 85% of eligible unbilled accounts or \$3,000,000. The line of credit agreement contains a subjective acceleration clause and requires the Company to maintain a lockbox. However, the Company has the ability to control the funds in the deposit account and to determine the amount used to pay down the line of credit balance. As such, the line of credit is not automatically classified as a current obligation in the consolidated balance sheets. Arcadia Services, Inc. agreed to various financial covenant ratios (as described below), to have any person who acquires Arcadia Services, Inc. 's capital stock to pledge such stock to Comerica Bank, and to customary negative covenants. The amendment to the line of credit agreement also requires the Company to maintain a deposit account with a minimum balance of \$500,000, and this amount is classified as restricted cash on the Company 's balance sheet. If an event of default occurs, Comerica Bank may, at its option, accelerate the maturity of the debt and exercise its right to foreclose on the issued and outstanding capital stock of Arcadia Services, Inc. and on all of the assets of Arcadia Services, Inc. and its subsidiaries. On December 31, 2009, the interest rate on this line of credit agreement was the bank 's prime rate plus 2.75% (6.0%), and the availability under the line was \$522,000.

RKDA, Inc. ( RKDA ), a wholly-owned subsidiary of the Company and the holding company of Arcadia Services, Inc. and Arcadia Products, Inc., granted Comerica Bank a first priority security interest in all of the issued and outstanding capital stock of Arcadia Services, Inc. Arcadia Services, Inc. granted Comerica Bank a first priority security interest in all of its assets. The subsidiaries of Arcadia Services, Inc. granted the bank security interests in all of their assets. RKDA is restricted from paying dividends to the Company. RKDA executed a guaranty to Comerica Bank for all indebtedness of Arcadia Services, Inc. and its subsidiaries. Any such default and resulting foreclosure would have a material adverse effect on the Company 's financial condition.

The July 2009 amendment to the line of credit agreement includes the following financial covenants: tangible effective net worth of \$2 million as of September 30, 2009 and gradually increasing on a quarterly basis to \$2.8 million by September 2011; minimum quarterly net income of \$400,000; and, minimum subordination of indebtedness to Arcadia Resources, Inc. of \$15.5 million. As of December 31, 2009, the Company was in compliance with the loan covenants.

### **AmerisourceBergen Drug Corporation**

In connection with the acquisition of PrairieStone in February 2007, PrairieStone entered into a line of credit agreement with AmerisourceBergen Drug Corporation ( ABDC ), which previously maintained an ownership interest in PrairieStone. The line of credit was secured by a security interest in all of the assets of PrairieStone and SSAC, LLC, a wholly-owned subsidiary of the Company, and is guaranteed by the Company.

On June 10, 2009, the Company entered into an amendment to the line of credit agreement, which converted the line of credit to a term loan. The amendment included terms whereby if the Company paid down the remaining balance outstanding on the line of credit, ABDC would defer the payment of certain inventory purchases up to \$750,000 until April 1, 2010, and the deferred balance would accrue interest at 8.0%. Additionally, ABDC agreed to negotiate in good faith the extension of an existing Prime Vendor Agreement relating to the Pharmacy segment which expires in September 2010 and a new credit agreement. On June 11, 2009 and simultaneous with the divestiture of JASCORP, the Company paid ABDC a total of \$2,125,000 in order to pay off the line of credit balance. During June 2009, the Company deferred \$750,000 in inventory purchasing payments. To date, the Company and ABDC have not yet negotiated the new credit agreement relating to the \$750,000 or the Prime Vendor Agreement. As of December 31, 2009, the \$750,000 due to ABDC is included in current long-term obligations on the accompanying consolidated balance sheets (see also Note 6 Long-term Obligations ).





**Table of Contents****Note 6 Long-Term Obligations**

Long-term obligations consist of the following (in thousands):

	December 31, 2009	March 31, 2009
Note payable to JANA Master Fund, Ltd. ( JANA ) in the amount of \$18.0 million, dated March 25, 2009 bearing an effective interest rate of 10% with unpaid accrued interest and principal due in full on April 1, 2012. Cash interest that would otherwise be payable on such quarterly interest payment dates may be added to the principal balance of the note payable at the Company's option. The note payable is unsecured.	\$ 17,264	\$ 18,035
Note payable to Vicis Capital Master Fund ( Vicis ) in the amount of \$7.8 million, dated March 25, 2009 bearing an effective interest rate of 10% with unpaid accrued interest and principal due in full on April 1, 2012. Cash interest that would otherwise be payable on such quarterly interest payment dates may be added to the principal balance of the note payable at the Company's option. The note payable is unsecured.	6,349	7,882
Note payable to LSP Partners, LP ( LSP ) in the amount of \$1.0 million, dated March 25, 2009 bearing an effective interest rate of 10% with unpaid accrued interest and principal due in full on April 1, 2012. Cash interest that would otherwise be payable on such quarterly interest payment dates may be added to the principal balance of the note payable at the Company's option. The note payable is unsecured.	1,078	1,000
Payable due to AmerisourceBergen Drug Corporation consistent with the terms of an amendment to a line of credit agreement dated June 10, 2009 bearing an effective interest rate of 8.0% with unpaid accrued interest and principal due in full on April 1, 2010. The debt is secured by the assets of the Pharmacy segment. (see also Note 5 - Line of Credit )	750	
Post-closing risk share obligation relating to the PrairieStone acquisition, bearing an effective interest rate of 10%.		408
Other	189	189
Total long-term obligations	25,630	27,514
Less current portion of long-term obligations	(939)	(596)
Long-term obligations, less current portion	\$ 24,691	\$ 26,918

On September 10, 2009, the Company entered into note payable agreements in the aggregate amount of \$2,400,000 with an original maturity date of April 1, 2012. The notes included a mandatory repayment provision whereby if the Company raised in excess of \$5,000,000 in a debt or equity transaction, the notes would be paid in full. In November 2009, the Company finalized an equity transaction with gross proceeds of \$11,100,000. Consistent with the terms of the debt agreements, the Company used a portion of the proceeds to pay off the \$2,400,000 balance.

On March 25, 2009, the Company entered into a Master Exchange Agreement with JANA (related entity), Vicis (related entity) and LSP. Pursuant to the agreement, Vicis purchased \$2,000,000 of the principal balance of

promissory note held by JANA. Additionally, JANA and LSP advanced the Company \$2,000,000 and \$1,000,000 of cash, respectively. JANA and Vicis then exchanged their previously outstanding promissory notes for new notes with terms as described above. The new promissory notes due to JANA, Vicis, and LSP include covenants relating to, among other items, limitations of additional indebtedness, issuance of new equity securities and the application of proceeds from future asset sales. Specifically, the notes provide that the first \$2,000,000 in proceeds would be retained by the Company. Additional proceeds are then paid to JANA, Vicis and LSP as provided in the promissory notes. After these promissory note prepayments are made, proceeds up to \$20,000,000 are split 50% to the Company and 50% to be paid pro-rata to these three lenders. Thereafter, proceeds are split 25% to the Company and 75% to the lenders. As of December 31, 2009, the Company owes these lenders \$1,100,000 before additional proceeds are split between the Company and the lenders.

**Table of Contents**

As of December 31, 2009 future maturities of long-term obligations are as follows (in thousands):

Remainder of fiscal 2010	\$	
Fiscal 2011		939
Fiscal 2012		
Fiscal 2013		24,691
Total	\$	25,630

The weighted average interest rate of outstanding long-term obligations as of December 31, 2009 and March 31, 2009 and 2008 was 10.0%.

**Note 7 Stockholders Equity****General**

On October 14, 2009, the Company's shareholders approved an amendment to the Company's Articles of Incorporation to increase the number of authorized shares of the Company's common stock to 300,000,000, \$0.001 par value per share from 200,000,000 \$0.001 par value per share.

**Common Stock Transactions**

On November 17, 2009, the Company finalized an equity financing transaction whereby it raised \$11,100,000 in gross proceeds. Under the terms of the agreements with the investors, the Company sold 15,857,141 units for \$0.70 per unit. Each unit consists of one share of common stock and a warrant to purchase 0.45 shares of common stock. The Company issued an aggregate of 15,857,141 shares of common stock and 7,135,713 warrants to purchase common stock.

The warrants, which have an exercise price of \$0.95, cannot be exercised until six months and one day after the original issuance date and expire five years after they first become exercisable.

Expenses associated with the transaction, which include a 6.5% placement agent fee, were \$885,000 resulting in net proceeds of \$10,215,000. Consistent with the terms of the debt agreements entered into in September 2009, the Company used \$2,400,000 of the net proceeds to pay off certain outstanding debt.

**Warrants**

The following represents warrants outstanding:

Exercise Price	Granted	Expiration	December 31, 2009	March 31, 2009
\$ 0.001	September 2005	September 2010		444,444
\$ 0.41	April 2009	April 2014	52,800	
\$ 0.50	various	May 2011	2,301,774	2,438,385
\$ 0.50	May 2004	March 2014	1,070,796	1,070,796
\$ 0.75	June 2008	June 2015	490,000	490,000
\$ 0.95	November 2009	May 2015	7,135,713	
\$ 2.25	September 2005	September 2010	44,444	44,444
			11,095,527	4,488,069

**Table of Contents**

The outstanding warrants have no voting rights and provide the holder with the right to convert one warrant for one share of the Company's common stock at the stated exercise price. The majority of the outstanding warrants have a cashless exercise feature.

During the nine-month period ended December 31, 2009, 581,055 warrants were exercised on a cashless basis resulting in the issuance of 510,738 shares of common stock. Additionally, in April 2009, the Company accounted for 22,489 shares of common stock forfeited to the Company as part of the cashless exercise of 8,545,833 warrants in March 2009. No warrants were exercised during the nine-month period ended December 31, 2008.

The 7,135,713 warrants issued in November 2009 in conjunction with the equity financing transaction meet certain criteria which require the warrants to be classified as liabilities. On November 17, 2009, the initial fair value of the warrants was determined to be \$2,477,000. The fair value liability of these warrants decreased to \$2,110,000 as of December 31, 2009. As a result, the Company recorded \$368,000 as other income from the change in the fair value of these warrants for the three and nine month periods ended December 31, 2009.

The fair value of the warrants was estimated using the Black-Scholes option pricing model using the following assumptions:

	November 17, 2009	December 31, 2009
<b>Weighted-average</b>		
Expected volatility	86%	84%
Expected dividend yields	0%	0%
Expected terms (in years)	5.5	5.5
Risk-free interest rate	2.19%	2.69%

Expected volatility is based on historical volatility. Historical volatility is based on the weekly stock price for the most recent period equivalent to the term of the warrants. A dividend yield of zero has been assumed based on the Company's actual past experience and the fact that the Company does not anticipate paying a dividend on its shares in the future. The Company based its risk-free interest on the implied yield available on U.S. Treasury issues with equivalent expected terms.

**Note 8 Stock-Based Compensation**

On August 18, 2006, the Board of Directors unanimously approved the Arcadia Resources, Inc. 2006 Equity Incentive Plan (the "2006 Plan"), which was subsequently approved by the stockholders on September 26, 2006. The 2006 Plan provides for grants of incentive stock options, non-qualified stock options, stock appreciation rights and restricted shares (collectively "Awards"). The 2006 Plan will terminate and no more Awards will be granted after August 2, 2016, unless terminated by the Board of Directors sooner. The termination of the 2006 Plan will not affect previously granted Awards. All non-employee directors, executive officers and employees of the Company and its subsidiaries are eligible to receive Awards under the 2006 Plan.

On January 27, 2009, the Board of Directors approved and adopted the Second Amendment (the "Amendment") to the 2006 Plan, and the Amendment was approved by the stockholders on October 14, 2009. The Amendment increased the number of shares available to be issued under the Plan to 5% of the Company's authorized shares of common stock, or 15 million shares.

As of December 31, 2009, approximately 7,443,000 shares were available for grant under the amended 2006 Plan.

**Table of Contents****Stock Options**

Prior to the adoption of the 2006 Plan, stock options were granted to certain members of management and the Board of Directors. The terms of these options varied depending on the nature and timing of the grant. The maximum contractual term for the options granted to date is seven years.

The fair value of each stock option award is estimated on the date of the grant using a Black-Scholes option valuation model that uses the assumptions noted in the following table. The Company estimated the volatility of its common stock by using historical stock price volatility. The Company based the risk-free interest rate that it uses in the option pricing model on U.S. Treasury constant maturity issues having remaining terms similar to the expected terms of the options. The Company does not anticipate paying any cash dividends in the foreseeable future and therefore used an expected dividend yield of zero in the option pricing model. The expected life of employee stock options represents the calculation using the simplified method for plain vanilla options applied consistently to all plain vanilla options. Due to a lack of adequate historical experience to provide a reasonable estimate, the Company will continue to use the simplified method until it has the historical data necessary to provide a reasonable estimate of expected life. All share-based payment awards are amortized on a straight-line basis over the requisite service periods, which is generally the vesting period.

Following are the specific valuation assumptions used for each respective period:

	<b>Three-Month Period Ended December 31,</b>		<b>Nine-Month Period Ended December 31,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
<b>Weighted-average</b>				
Expected volatility	90%	84%	78%	76%
Expected dividend yields	0%	0%	0%	0%
Expected terms (in years)	5	5	5	4
Risk-free interest rate	1.68%	1.74%	1.69%	2.90%

Stock option activity for the nine-month period ended December 31, 2009 is summarized below:

<b>Options</b>	<b>Shares</b>	<b>Weighted-Average Exercise Price</b>	<b>Weighted-Average Remaining Contractual Term (Years)</b>	<b>Aggregate Intrinsic Value (thousands)</b>
Outstanding at April 1, 2009	3,771,225	\$ 0.76		
Granted	2,830,572	0.73		
Forfeited or expired	(368,350)	1.07		
Outstanding at December 31, 2009	6,233,447	\$ 0.73	5.5	\$ 182
Exercisable at December 31, 2009	3,326,663	\$ 0.75	4.8	\$ 165

In fiscal 2009, the Board determined that certain members of executive management would be granted an aggregate of 3,380,001 options which would vest over three years. On April 3, 2008, the Board authorized the issuance of one-third of this total, or 1,126,667 options, for executive management (such portion which vested quarterly over fiscal 2009) and determined that the remaining two-thirds were to be issued as soon as the Company had option shares available to do so. Following approval of the Amendment of the Plan as described above, on January 27, 2009, the Board of Directors granted the remaining two-thirds of these options to the executives (an aggregate of 2,253,334 options), such options (i) having an exercise price of \$0.72 per share (the closing share price on April 2, 2008), (ii) vesting in equal installments on March 31, 2010 and 2011, and (iii) expiring on January 26, 2016. At the annual meeting on

October 14, 2009, the shareholders approved the Amendment to the Plan. Therefore, the 2,253,334 options were granted in third quarter of fiscal 2010 and are included in the above table.

**Table of Contents**

The following table summarizes information about stock options outstanding at December 31, 2009:

<b>Range of Exercise Prices</b>	<b>Number Outstanding</b>	<b>Weighted Average Remaining Contractual Life (years)</b>	<b>Weighted Average Exercise Price</b>	<b>Number Exercisable</b>	<b>Weighted Average Exercise Price</b>
\$0.18 - \$0.25	516,000	3.9	\$ 0.25	510,000	\$ 0.25
\$0.26 - \$1.00	5,148,867	4.5	0.68	2,248,083	0.64
\$1.01 - \$1.50	450,967	3.1	1.34	450,967	1.34
\$1.51 - \$2.25	43,000	3.3	2.22	43,000	2.22
\$2.92	74,613	3.6	\$ 2.92	74,613	\$ 2.92
Outstanding at December 31, 2009	6,233,447			3,326,663	

The weighted-average grant-date fair value of options granted during the nine-month period ended December 31, 2009 and 2008 was \$0.54 and \$0.63, respectively.

No stock options were exercised during either the nine-month periods ended December 31, 2009 and 2008.

The Company recognized \$287,000 and \$182,000 in stock-based compensation expense from all operations relating to stock options during the three-month periods ended December 31, 2009 and 2008, respectively, and \$650,000 and \$610,000 during the nine-month periods ended December 31, 2009 and 2008, respectively.

As of December 31, 2009, total unrecognized stock-based compensation expense related to stock options was \$1,068,000, which is expected to be expensed through 2011.

**Restricted Stock**

Restricted stock is measured at fair value on the date of the grant, based on the number of shares granted and the quoted price of the Company's common stock. The value is recognized as compensation expense ratably over the corresponding employee's specified service period. Restricted stock vests upon the employee's fulfillment of specified performance and service-based conditions.

The following table summarizes the activity for restricted stock awards during the nine-month period ended December 31, 2009:

	<b>Shares</b>	<b>Weighted- Average Grant Date Fair Value per Share</b>
Unvested at April 1, 2009	476,092	\$ 1.45
Vested	(176,875)	1.42
Forfeited	(10,000)	1.48
Unvested at December 31, 2009	289,217	\$ 1.40

During the three-month periods ended December 31, 2009 and 2008, the Company recognized \$86,000 and \$109,000, respectively, of stock-based compensation expense from all operations related to restricted stock. During the nine-month periods ended December 31, 2009 and 2008, the Company recognized \$273,000 and \$354,000, respectively, of stock-based compensation expense from all operations related to restricted stock.





## **Table of Contents**

During the nine-month periods ended December 31, 2009 and 2008, the total fair value of restricted stock vested was \$508,000 and \$463,000, respectively.

As of December 31, 2009, total unrecognized stock-based compensation expense related to unvested restricted stock awards was \$395,000, which is expected to be expensed over a weighted-average period of 1.4 years.

### **Note 9 Contingencies**

As a health care provider, the Company is subject to extensive federal and state government regulation, including numerous laws directed at preventing fraud and abuse and laws regulating reimbursement under various government programs. The marketing, billing, documenting and other practices of health care companies are all subject to government scrutiny. To ensure compliance with Medicare and other regulations, audits may be conducted, with requests for patient records and other documents to support claims submitted for payment of services rendered to customers, beneficiaries of the government programs. Violations of federal and state regulations can result in severe criminal, civil and administrative penalties and sanctions, including disqualification from Medicare and other reimbursement programs.

The Company is subject to various legal proceedings and claims which arise in the ordinary course of business. The Company does not believe that the resolution of such actions will materially affect the Company's business.

### **Note 10 Income Taxes**

The Company incurred state and local tax expense (benefit) of \$16,000 and \$(274,000) during the three-month periods ended December 31, 2009 and 2008, respectively, and \$116,000 and \$120,000 during the nine-month periods ended December 31, 2009 and 2008, respectively.

A valuation allowance is required to be established when it is more likely than not that all or a portion of deferred income tax assets will not be realized. A review of all available positive and negative evidence needs to be considered, including a company's performance, the market environment in which the company operates, the length of carryback and carryforward periods, and expectation of future profits. Forming a conclusion that a valuation allowance is not needed is difficult when there is negative evidence such as the cumulative losses in recent years. Therefore, cumulative losses weigh heavily in the overall assessment. The Company will provide a full valuation allowance on future tax benefits until it can sustain a level of profitability that demonstrates its ability to utilize the assets, or other significant positive evidence arises that suggests the Company's ability to utilize such assets.

### **Note 11 Related Party Transactions**

On December 31, 2009, the Company had an outstanding balance of \$17.3 million related to a note payable with JANA dated March 25, 2009. JANA held greater than 10% of the outstanding shares of the Company's common stock on December 31, 2009. The Company incurred interest expense relating to the debt due to JANA in the amounts of \$426,000 and \$433,000 during the three-month periods ended December 31, 2009 and 2008, respectively, and \$1.3 million during both of the nine-month periods ended December 31, 2009 and 2008, respectively. See Note 6 Long-term Obligations for additional information pertaining to this debt instrument.

On December 31, 2009, the Company had an outstanding balance of \$6.3 million related to a note payable with Vicis Capital Master Fund dated March 25, 2009. Vicis held greater than 10% of the outstanding shares of the Company's common stock on December 31, 2009. The Company incurred interest expense, relating to debt due to Vicis in the amounts of \$156,000 and \$141,000 during the three-month periods ended December 31, 2009 and 2008, respectively, and \$453,000 and \$412,000 during the nine-month periods ended December 31, 2009 and 2008, respectively. See Note 6 Long-term Obligations for additional information pertaining to this debt instrument.

The Company's Chief Operating Officer has a beneficial ownership interest in an affiliated agency and thereby has an interest in the affiliate's transactions with the Company, including the payments of commissions to the affiliate based on a specified percentage of gross margin. The affiliate is responsible to pay its selling, general and administrative expenses. Commissions totaled \$221,000 and \$343,000 for the three-month periods ended December 31, 2009 and 2008, respectively, and \$627,000 and \$1.1 million for the nine-month periods ended December 31, 2009 and 2008, respectively. In addition, the Company has an agreement with this affiliate, which is terminable under certain circumstances, to purchase the business under certain events, but in no event later than 2011.



**Table of Contents**

**Note 12 Segment Information**

The Company reports net revenue from continuing operations and operating income/(loss) from continuing operations by reportable segment. Reportable segments are components of the Company for which separate financial information is available that is evaluated on a regular basis by the chief operating decision maker in deciding how to allocate resources and in assessing performance.

The Company's continuing operations include three segments: Services, Pharmacy and Catalog. Segments include operations engaged in similar lines of business and in some cases, may utilize common back office support services. Prior period segment information has been reclassified in order to conform to the current year presentation.

The Services segment is a national provider of home care services, including skilled and personal care, and medical staffing services (per diem and travel nursing) to numerous types of acute care and sub-acute care medical facilities. In May 2009, the Company sold its industrial staffing business, which was previously included in the Services segment and is included in discontinued operations as of December 31, 2009.

The Pharmacy segment includes the Company's proprietary medication management program, DailyMed, which includes a significant level of patient care and value-added services designed to improve compliance, adherence and safety of a patient's medication regimen. These pharmacy services include consolidation, synchronization and transfer of prescriptions into pre-sorted packets, including over-the-counter medications and vitamins, clearly marked with the date and time they should be taken along with medication therapy management (MTM) services. In June 2009, the Company sold its pharmacy dispensing and billing software business, which was previously included in the Pharmacy segment and is included in discontinued operations as of December 31, 2009.

The Catalog segment operates a home-health oriented mail-order catalog and related website. In May 2009, the Company sold its HHE business, which sold respiratory and medical equipment throughout the United States. The Catalog and HHE businesses were previously combined as one segment. The HHE business is included in discontinued operations as of December 31, 2009.

**Table of Contents**

Management evaluates performance based on profit or loss from operations, excluding corporate, general and administrative expenses, as follows (in thousands):

	Three Month Period Ended December 31,		Nine Month Period Ended December 31,	
	2009	2008	2009	2008
Revenue, net:				
Services	\$ 21,563	\$ 24,505	\$ 65,952	\$ 74,335
Pharmacy	4,106	1,527	10,732	3,846
Catalog	437	661	1,447	2,008
Total revenue	26,106	26,693	78,131	80,189
Operating income (loss):				
Services	\$ 896	\$ 901	\$ 3,140	\$ 3,082
Pharmacy	(1,437)	(1,253)	(4,314)	(3,128)
Catalog	(10)	(125)	(42)	(98)
Unallocated corporate overhead	(1,888)	(1,639)	(7,059)	(7,044)
Total operating income (loss)	(2,439)	(2,116)	(8,275)	(7,188)
Other expenses:				
Interest expense, net	934	1,031	2,618	3,041
Loss on extinguishment of debt				248
Change in fair value of warrant liability	(368)		(368)	
Other		(2)	30	53
Net loss before income tax expense	(3,005)	(3,145)	(10,555)	(10,530)
Income tax expense	16	(274)	116	120
Net loss from continuing operations	\$ (3,021)	\$ (2,871)	\$ (10,671)	\$ (10,650)
Depreciation and amortization:				
Services	\$ 189	\$ 279	\$ 574	\$ 838
Pharmacy	212	144	504	513
Catalog		13		40
Corporate	83	128	347	245
Total depreciation and amortization	\$ 484	\$ 564	\$ 1,425	\$ 1,636
	December 31,			
	2009	2008		
Capital expenditures:				
Services	\$ 44	\$ 73		
Pharmacy	266	573		
Corporate	19	132		

Discontinued operations			114
Total capital expenditures	\$	329	\$ 892

	December 31, 2009	March 31, 2009
Assets:		
Services	\$ 43,235	\$ 39,183
Pharmacy	5,788	5,514
Catalog	232	221
Unallocated corporate assets	1,480	3,166
Assets of discontinued operations		11,308
Total assets	\$ 50,735	\$ 59,392

**Table of Contents**

**ITEM 2. Management's Discussion And Analysis Of Financial Condition And Results Of Operations**

The following discussion and analysis provides information we believe is relevant to an assessment and understanding of our results of operations and financial condition for the three and nine month periods ended December 31, 2009 and 2008. This discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto included herein, the consolidated financial statements and notes and the related Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended March 31, 2009 and Form 10-Q for the periods ended June 30, 2009 and September 30, 2009 filed with the SEC on July 14, 2009, August 13, 2009, and November 16, 2009, respectively, which are incorporated herein by this reference.

**Cautionary Statement Concerning Forward-Looking Statements**

The MD&A should be read in conjunction with the other sections of this report on Form 10-Q, including the consolidated financial statements and notes thereto beginning on page 2 of this Report. Historical results set forth in the financial statements beginning on page 2 and this section should not be taken as indicative of our future operations.

We caution you that statements contained in this report (including our documents incorporated herein by reference) include forward-looking statements. The Company claims all safe harbor and other legal protections provided to it by law for all of its forward-looking statements. Forward-looking statements involve known and unknown risks, assumptions, uncertainties and other factors about our Company, which could cause actual financial or operating results, performances or achievements expressed or implied by such forward-looking statements not to occur or be realized. Such forward-looking statements generally are based on our reasonable estimates of future results, performances or achievements, predicated upon current conditions and the most recent results of the companies involved and their respective industries. Forward-looking statements are also based on economic and market factors and the industry in which we do business, among other things. Forward-looking statements are not guaranties of future performance. Forward-looking statements may be identified by the use of forward-looking terminology such as may, can, will, could, should, project, expect, plan, predict, believe, estimate, aim, anticipate, opportunity or similar terms, variations of those terms or the negative of those terms or other variations of those terms or comparable words or expressions.

Unless otherwise provided, Arcadia, we, us, our, and the Company refer to Arcadia Resources, Inc. and its wholly-owned subsidiaries.

Actual events and results may differ materially from those expressed or forecasted in forward-looking statements due to a number of factors. Important factors that could cause actual results to differ materially include, but are not limited to (1) our ability to compete with our competitors; (2) our ability to obtain additional debt or equity financing, if necessary, and/or to restructure existing indebtedness, which may be difficult due to our history of operating losses and negative cash flows; (3) the ability of our affiliated agencies to effectively market and sell our services and products; (4) our ability to procure product inventory for resale; (5) our ability to recruit and retain temporary workers for placement with our customers; (6) the timely collection of our accounts receivable; (7) our ability to attract and retain key management employees; (8) our ability to timely develop new services and products and enhance existing services and products; (9) our ability to execute and implement our growth strategy; (10) the impact of governmental regulations; (11) marketing risks; (12) our ability to adapt to economic, political and regulatory conditions affecting the health care industry; (13) our ability to successfully integrate acquisitions; (14) the ability of our management team to successfully pursue our business plan; (15) other unforeseen events that may impact our business; and (16) the risks, uncertainties and other factors described in Part II, Item 1A of this Report which are incorporated herein by this reference.

**Table of Contents****Overview**

Arcadia Resources, Inc., a Nevada corporation, together with its wholly-owned subsidiaries (the Company), is a national provider of home care, medical staffing, and pharmacy services operating under the service mark Arcadia HealthCare. In May 2009, the Company disposed of its Home Health Equipment (HHE), industrial staffing and retail pharmacy software businesses. Subsequent to these divestitures, the Company operates in three reportable business segments: Home Care/Medical Staffing Services (Services), Pharmacy and Catalog. The Company's corporate headquarters are located in Indianapolis, Indiana. The Company conducts its business from approximately 65 facilities located in 20 states. The Company operates pharmacies in Indiana and Minnesota and has customer service centers in Michigan and Indiana.

**Critical Accounting Policies**

See Part II, Item 7 Critical Accounting Policies, our consolidated financial statements and related notes in Part IV, Item 15 of our Annual Report on Form 10-K for the year ended March 31, 2009 filed with the SEC on July 14, 2009 for accounting policies and related estimates we believe are the most critical to understanding our condensed consolidated financial statements, financial condition and results of operations and which require complex management judgment and assumptions, or involve uncertainties.

**Three-Month Period Ended December 31, 2009 Compared to the Three-Month Period Ended December 31, 2008****Results of Continuing Operations, (in thousands, except share amounts)**

	<b>Three-Month Period Ended December 31,</b>	
	<b>2009</b>	<b>2008</b>
Revenues, net	\$ 26,106	\$ 26,693
Cost of revenues	18,639	18,819
Gross profit	7,467	7,874
 Selling, general and administrative expenses	 9,422	 9,426
Depreciation and amortization	484	564
 Total operating expenses	 9,906	 9,990
 Operating loss	 (2,439)	 (2,116)
Other expenses	566	1,029
 Net loss before income tax expense	 (3,005)	 (3,145)
Income tax expense (benefit)	16	(274)
 Net loss from continuing operations	 \$ (3,021)	 \$ (2,871)
 Weighted average number of shares basic and diluted	 168,788,000	 135,949,000
Net loss from continuing operations per share basic and diluted	\$ (0.02)	\$ (0.02)

**Table of Contents*****Revenues, Cost of Revenues and Gross Profits***

The following summarizes revenues, cost of revenues and gross profits by segment for the three-month periods ended December 31, (in thousands):

	<b>2009</b>	<b>% of Total Revenue</b>	<b>2008</b>	<b>% of Total Revenue</b>	<b>\$ Increase/ (Decrease)</b>	<b>% Increase/ (Decrease)</b>
Revenues, net:						
Services	\$ 21,563	82.6%	\$ 24,505	91.8%	\$ (2,942)	-12.0%
Pharmacy	4,106	15.7%	1,527	5.7%	2,579	168.9%
Catalog	437	1.7%	661	2.5%	(224)	-33.9%
	26,106	100.0%	26,693	100.0%	(587)	-2.2%
Cost of revenues:						
Services	\$ 14,980		\$ 17,069		\$ (2,089)	-12.2%
Pharmacy	3,394		1,271		2,123	167.0%
Catalog	265		479		(214)	-44.7%
	18,639		18,819		(180)	-1.0%
		<b>Gross Margin %</b>		<b>Gross Margin %</b>		
Gross margins:						
Services	6,583	30.5%	7,436	30.3%	(853)	-11.5%
Pharmacy	712	17.3%	256	16.8%	456	178.1%
Catalog	172	39.4%	182	27.5%	(10)	-5.5%
	\$ 7,467	28.6%	\$ 7,874	29.5%	\$ (407)	-5.2%

The following table summarizes the components of the Services segment revenues for the three-month periods ended December 31, (in thousands):

	<b>2009</b>	<b>% of Total Revenue</b>	<b>2008</b>	<b>% of Total Revenue</b>	<b>\$ Increase/ (Decrease)</b>	<b>% Increase/ (Decrease)</b>
Home care	\$ 17,095	79.3%	\$ 17,532	71.5%	\$ (437)	-2.5%
Medical staffing	2,941	13.6%	4,572	18.7%	(1,631)	-35.7%
Travel staffing	1,527	7.1%	2,401	9.8%	(874)	-36.4%
Total Services	\$ 21,563	100.0%	\$ 24,505	100.0%	\$ (2,942)	-12.0%

**Services Segment**

The Services segment remains the largest source of revenue for the Company. Home care revenue as a percentage of the total Services segment revenue continues to increase, reaching 79.3% of revenue during the third quarter of fiscal



2010. Home care revenues fell by \$437,000, or 2.5%, from \$17,532,000 to \$17,095,000 over the same period a year ago. The modest decline was principally caused by reductions in reimbursement per billable hour in some state-sponsored home care programs and by a revenue decline in Michigan, one of the Company's largest home care markets, due largely to economic conditions reducing the number of billable hours during the period.

## **Table of Contents**

The negative trends in the medical staffing and travel staffing markets continued in the fiscal third quarter 2010. Medical staffing and travel staffing declined by 35.7% and 36.4%, respectively, as compared with the prior year quarter. Demand for the Company's per diem and travel medical staffing services declined as compared with the same period a year ago. Several factors have contributed to the lower level of overall demand. Market conditions for temporary medical staffing are currently not favorable, driven by lower patient censuses in facilities; constraints on facility staffing budgets; the return of part-time staff to full-time status and increases in overtime accepted by permanent staff of our potential customers, largely in response to overall economic conditions; and delays in the construction and opening of new facilities that often drives short-term staffing requirements. In addition to these market conditions, travel staffing revenues have been adversely affected by state budget constraints with a major correctional institution customer.

Gross margin in the Home Care and Medical Staffing business of 30.5% was essentially flat compared with the 30.3% gross margin in same quarter a year ago. While the overall mix of higher margin home care business increased as a percentage of total revenues, this gross margin benefit was offset by several factors. These factors included a reduction in margins on several state-sponsored home care programs, such as Arizona and California; a reduction in the percentage of business generated in some of the company's higher margin offices and markets, including the state of Michigan; and an overall decline in the margins in the medical staffing business due to changes in staffing business mix.

### **Pharmacy Segment**

The revenue in the Pharmacy segment increased by \$2,579,000, or 169%, to \$4,106,000 during the third quarter of fiscal 2010 compared to the same period last year. This growth was driven by the Company's DailyMed program. During the second half of fiscal 2009, revenue generated from the DailyMed medication management program began to increase at a more rapid pace than in previous quarters, and the Company continues to pursue additional opportunities with government entities and managed care organizations. The Company expects these growth trends to continue during the fourth quarter of fiscal 2010 and beyond. The revenue growth over the last several quarters was primarily driven by the Company's relationship with Indiana Medicaid and WellPoint. The Company continues to work with the Indiana Medicaid program and its managed care providers to identify and enroll those patients who will benefit most from participation in the DailyMed program. Additionally, in June 2009, the Company announced the signing of an agreement with WellPoint. Under this agreement, the Company will initiate the DailyMed medication management program to WellPoint's high-risk Medicaid members in five states where WellPoint companies provide Medicaid managed care benefits. The five states are: California, Virginia, New York, Kansas and South Carolina. The program was launched to WellPoint's high risk members in Virginia in August, and the Company began recognizing revenue from these patients in September. The program is being rolled out to WellPoint's California patients during fiscal fourth quarter 2010 and to its New York, Kansas and South Carolina patients during the first half of fiscal 2011. The Company anticipates the majority of its Pharmacy revenue growth over the next several quarters to be attributable to the WellPoint arrangement.

The costs of revenue in the Pharmacy segment include the cost of medications and packaging for the DailyMed proprietary dispensing system. Gross margins for the quarter ended December 31, 2009 were 17.3% compared to 16.8% for the prior year quarter. While the margins are fairly consistent year over year, the payer/patient mix in the Indianapolis, Indiana pharmacy, which opened in November 2008, has changed significantly compared to the payer/patient mix serviced by the pharmacy previously located in Paducah, Kentucky, which was closed in December 2008. In addition, there is a different brand/generic product mix for the patients being serviced, which impacts margins over time. Margins improved during the most recent quarter to 17.3% compared to 15.1% in the second quarter of fiscal 2010. Several factors contributed to this improvement, including changes in adjudication/billing procedures, utilization of group purchasing organization (GPO) contracts resulting in lower drug acquisition costs, and a reduction in inventory adjustments.

**Table of Contents**

Effective September 26, 2009, a federal court required the two industry publishers of average wholesale prices (AWP) to reduce AWP on some 1,400 brand drugs. This was the result of a settlement of litigation by third parties against these publishers challenging the establishment of AWP on these products. AWP are regularly used as a basis for establishing the reimbursement received by pharmacies for products dispensed. Some of the Company's contracts for reimbursement, and some of the reimbursement policies of other payers, are based on discounts off of the published AWP. The industry publishers of AWP have also decided to extend the reduction of AWP to a much broader group of drugs than the list covered by the litigation settlement. Most commercial payers are adjusting their reimbursement formulas to compensate for the reduction in AWP and the Company is in the process of amending agreements with these payers to reflect the new reimbursement formulas. In addition, some state-sponsored programs are adopting modifications to their reimbursement formulas to ensure a similar level of reimbursement to pharmacies after the change in AWP as before the change. For payers adopting these adjustments, no material impact on the Company's reimbursement is expected. However, some payers, including the Indiana Medicaid program, have not adjusted their reimbursement formulas to account for the lower AWP and, consequently, the Company is receiving a reduced level of reimbursement on some products effective September 26, 2009. During the quarter, the Company experienced some reductions in revenue and gross margin for a certain portion of the Pharmacy segment business due to these changes. In addition, various proposals in the national health care reform efforts propose modifications to the manner in which various federally-funded and state-sponsored programs reimburse pharmacies for dispensing product. Certain of these proposals could have the effect of negatively impacting net revenue and gross margins in future periods.

**Catalog Segment**

Revenue from the Company's catalog and internet-based home health products business decreased 33.9% to \$437,000 during the three-month period ended December 31, 2009 compared to the same period last year. The decrease in revenue is due in part to the reduction in catalog mailing to a more targeted audience, and in part due to economic conditions as virtually all of this business is cash and/or credit business.

The gross margin increased to 39.4% for the three-month period ended December 31, 2009 compared to 27.5% for the same period last year. This improvement was primarily due to a one-time charge to cost of goods sold during the prior year quarter.

**Table of Contents*****Selling, General and Administrative***

The following summarizes selling, general and administrative expenses by segment for the three-month periods ended December 31, (in thousands):

	<b>2009</b>	<b>% of Total SG&amp;A</b>	<b>2008</b>	<b>% of Total SG&amp;A</b>	<b>\$ Increase/ (Decrease)</b>	<b>% Increase/ (Decrease)</b>
Services	\$ 5,496	58.3%	\$ 6,243	66.2%	\$ (747)	-12.0%
Pharmacy	1,938	20.6%	1,365	14.5%	573	42.0%
Catalog	183	1.9%	307	3.3%	(124)	-40.4%
Corporate	1,805	19.2%	1,511	16.0%	294	19.5%
	\$ 9,422	100.0%	\$ 9,426	100.0%	\$ (4)	0.0%

SG&A as a % of net

revenue	36.1%	35.3%
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**Services Segment**

The Services segment selling, general and administrative expense decreased to \$5,496,000 for the three-month period ended December 31, 2009 compared to \$6,243,000 for the same period in the prior year. This \$747,000, or 12.0%, decrease was primarily due to a \$328,000 decrease in commissions paid to the affiliates, a \$235,000 decrease in employee costs and a \$104,000 reduction in bad debt expense. Affiliate commissions are based on the gross margins of the individual affiliates, and the decrease reflects a decrease in revenues and gross margins generated from the affiliate owned locations. The decrease in employee costs was a direct result of the Company's efforts to reduce headcount in certain areas. The reduction in bad debt expense reflects an improvement in collection efforts within the Services segment.

**Pharmacy Segment**

The Pharmacy segment selling, general and administrative expense increased by \$573,000, or 42.0%, to \$1,938,000 during the third quarter of fiscal 2010. In general, the increase in Pharmacy expenses was due to the recent growth in revenue in this segment, as well as the continued investment in infrastructure in advance of the anticipated revenue growth during the next several quarters, primarily resulting from the WellPoint arrangement. Specifically, total labor costs increased \$185,000 during the three-month period ended December 31, 2009 as the Company hired additional pharmacists, pharmacy technicians, and customer service representatives in order to process the increased volume. Shipping costs increased \$128,000 as volume increased. Customer outreach and marketing costs increased by \$119,000 as the Company contacted and enrolled more customers during the current year quarter. The remaining increase during the current year quarter was due to various other variable administrative expenses, such as bad debt, supplies and travel, which increased with the growth in revenue and the increase in number of employees.

The DailyMed program includes a significant level of patient care and value-added services designed to improve compliance, adherence and safety of a patient's medication regimen. These pharmacy services include consolidation, synchronization and transfer of prescriptions and medication therapy management (MTM) services. The Company makes a significant investment in these services as they are a key part to achieving the patient benefits and health care cost reductions associated with DailyMed. The Company's business model contemplates that payers will be willing to share some of these cost savings as they are realized. The Company has elected to provide these services to Indiana Medicaid customers without a cost-sharing arrangement as Indiana Medicaid has entered into a research agreement with the Purdue University School of Pharmacy to study DailyMed's ability to reduce total health care costs. The Company currently has a cost-sharing arrangement with WellPoint, which has specific target savings and trigger dates. This revenue will not be realized until certain points in time in the future. As cost sharing agreements become a more significant part of the Company's revenue, management anticipates overall profitability will improve.



**Table of Contents****Catalog Segment**

The Catalog segment selling, general and administrative expense decreased by \$124,000, or 40.4%, during the three-month period ended December 31, 2009. The decrease was primarily due to a \$116,000 decrease in the costs to produce and mail catalogs.

**Corporate**

Corporate selling, general and administrative expense increased by \$294,000, or 19.5%, to \$1,805,000 for the three-month period ended December 31, 2009 compared to \$1,511,000. The change reflects the increase in legal fees of \$187,000 and certain employee benefits of \$386,000. These increases were partially offset by reductions in professional fees of \$90,000 and the recovery of a previously written off note receivable of \$114,000.

The Company divested of its home health equipment, industrial staffing and retail pharmacy software businesses during the first quarter of fiscal 2010. Subsequent to these divestitures, the Company began to reduce Corporate expenses in order to reduce overhead for the remaining business lines. These expense reduction initiatives will continue over the next several quarters and will primarily focus on employee costs and professional fees.

**Depreciation and Amortization**

The following summarizes depreciation and amortization expense for the three-month periods ended December 31, (in thousands):

			\$	%
	2009	2008	Increase/ (Decrease)	Increase/ (Decrease)
Depreciation and amortization of property and equipment	\$ 325	\$ 258	\$ 67	26.0%
Amortization of acquired intangible assets	159	306	(147)	-48.0%
	\$ 484	\$ 564	\$ (80)	-14.2%

Depreciation and amortization of property and equipment increased by approximately \$67,000, or 26.0%, during the three-month period ended December 31, 2009 compared to the same period last year. The increase reflects the increase in depreciation associated with certain Pharmacy equipment acquired during the last year.

Amortization of acquired intangible assets decreased by \$147,000, or 48.0%, during the fiscal third quarter 2010 compared to fiscal 2009. The decrease reflects the fact that as of March 31, 2009, the Company recognized certain impairment charges relating to amortizable intangible assets associated with the Pharmacy and Catalog segments, which ultimately reduced future amortization expense.

**Other Expenses**

The following summarizes net interest expense for the three-month periods ended December 31, (in thousands):

	2009	2008	\$ Increase/ (Decrease)	% Increase/ (Decrease)
Interest expense	\$ 940	\$ 1,047	\$ (107)	-10.2%
Interest income	(6)	(16)	10	-62.5%
	\$ 934	\$ 1,031	\$ (97)	-9.4%

Interest expense for the three-month period ended December 31, 2009 decreased by \$107,000, or 10.2%, to \$940,000 as compared to the same period last year. The average interest bearing liabilities balance (balance of the beginning of the period plus the end of the period divided by two) for fiscal 2010 was \$34.7 million compared to \$37.2 million for fiscal 2009, which represents a reduction of 7.0%. The overall reduction of debt combined with the timing of the reductions resulted in the decrease in interest expense.



## **Table of Contents**

### ***Change in Fair Value of Warrant Liability***

As discussed in Note 7, the 7,135,713 warrants issued in November 2009 in conjunction with the equity financing transaction are recorded as a liability at fair value with subsequent changes in fair value recorded in earnings. The fair value of the warrants are determined using the Black-Scholes pricing model and is affected by changes in inputs to that model, including: our stock price, expected stock price volatility, and contractual terms. To the extent that the fair value of the warrant liability increases or decreases, the Company records an gain or loss in the statement of operations. The gain of \$368,000 on the change in fair value of the warrant liability during the three-month period ended December 31, 2009 was primarily due to the changes in our stock price, the expected volatility, interest rates and contractual lives of the warrants.

### ***Income Taxes***

Income tax expense was \$16,000 for the three-month period ended December 31, 2009 compared to an income tax benefit of \$274,000 for the three-month period ended December 31, 2008, an increase of \$190,000. The income tax expense is primarily the result of state income tax liabilities of the subsidiary operating companies. During the three-month period ended December 31, 2008, the Company reversed certain income tax accruals recognized earlier in the year due to the deterioration of its business in certain states, primarily Michigan.

Due to the Company's losses in recent years, it has paid nominal federal income taxes. For federal income tax purposes, the Company had significant permanent and timing differences between book income and taxable income resulting in combined net deferred tax asset balance to be utilized by the Company for which an offsetting valuation allowance has been established for the entire amount. The Company has a net operating loss carryforward for tax purposes totaling \$63.3 million that expires at various dates through 2029. Internal Revenue Code Section 382 rules limit the utilization of certain of these net operating loss carryforwards upon a change of control of the Company. It has been determined that a change in control took place at the time of the reverse merger in 2004, and as such, the utilization of \$700,000 of the net operating loss carryforwards will be subject to severe limitations in future periods.

### ***Loss from Discontinued Operations***

#### **Industrial Staffing Operations**

On May 29, 2009, the Company finalized the sale of substantially all of the assets of its industrial and non-medical staffing business for cash proceeds of \$250,000, which was paid in five equal installments through September 2009. Additionally, the Company will receive 50% of the future earnings of the business until the total payments equal \$1.6 million. Such payments, if any, will be recorded as additional gains when earned. The Company retained all accounts receivable for services provided prior to May 29, 2009.

For the three-month period ended December 31, 2009, the net loss for the Industrial Staffing discontinued operations was \$3,000, and the Company recognized an additional of \$15,000 gain on the disposal of discontinued operations.

#### **HHE Operations**

On January 5, 2009, the Company entered into an Asset Purchase Agreement with Braden Partners, L.P. to sell the assets of its HHE business in San Fernando, California. Total proceeds were originally estimated to be \$503,000, less fees of \$24,000. This amount included \$126,000 that was to be held back by the buyer to cover certain contingent obligations of the Company. During the three-month period ended September 30, 2009, the Company and the buyer resolved certain claims and the holdback amount of \$126,000 was forfeited by the Company. The Company retained all accounts receivables for services provided prior to January 2009.

On May 18, 2009, the Company completed the sale of its ownership interest in Lovell Medical Supply, Inc., Beacon Respiratory Services of Georgia, Inc., and Trinity Healthcare of Winston-Salem, Inc. to Aerocare Holdings, Inc. for total proceeds of \$4,750,000, less fees of \$150,000. At the time of closing, \$475,000 of the purchase price was held by the buyer to cover the Company's contingent obligations. In September 2009, the buyer released \$160,000 of this amount, which was recognized as an additional gain on the sale. The entities sold represented the Southeast region of the Company's HHE business.



**Table of Contents**

On May 19, 2009, the Company entered into an Asset Purchase Agreement with Braden Partners, L.P. to sell the assets of its Midwest region of the Company's HHE business. Total proceeds were \$4,000,000, less fees of \$150,000. \$1,000,000 of the purchase price is being held by the buyer to cover the Company's contingent obligations. The Company retained all accounts receivable for services provided prior to May 2009.

As of May 2009, the Company had sold all of its HHE operations.

For the three-month period ended December 31, 2009, the net loss for the HHE discontinued operations was \$124,000.

**Pharmacy Operations**

On June 11, 2009, the Company entered into an Asset Purchase Agreement with a leading pharmacy management company to sell substantially all of the assets of JASCORP, LLC ( "JASCORP" ) for proceeds of \$2,200,000, less fees of \$85,000. \$220,000 of the purchase price is being held back by the buyer until December 2011 in order to cover the Company's contingent obligations. JASCORP operated the retail pharmacy software business that the Company acquired in September 2007. As part of the divestiture, the Company entered into a License and Services Agreement with the buyer that provides the Company the right to continue to use the software for internal purposes.

For the three-month period ended December 31, 2009, the net loss for the Pharmacy discontinued operations was \$20,000.

**Table of Contents****Nine-Month Period Ended December 31, 2009 Compared to the Nine-Month Period Ended December 31, 2008  
Results of Continuing Operations, (in thousands, except share amounts)**

	<b>Nine-Month Period Ended December 31,</b>	
	<b>2009</b>	<b>2008</b>
Revenues, net	\$ 78,131	\$ 80,189
Cost of revenues	55,811	55,991
Gross profit	22,320	24,198
Selling, general and administrative expenses	29,170	29,750
Depreciation and amortization	1,425	1,636
Total operating expenses	30,595	31,386
Operating loss	(8,275)	(7,188)
Other expenses	2,280	3,342
Net loss before income tax expense	(10,555)	(10,530)
Income tax expense	116	120
Net loss from continuing operations	\$ (10,671)	\$ (10,650)
Weighted average number of shares basic and diluted	163,412,000	133,559,000
Net loss from continuing operations per share basic and diluted	\$ (0.07)	\$ (0.08)

***Revenues, Cost of Revenues and Gross Profits***

The following summarizes revenues, cost of revenues and gross profits by segment for the nine-month periods ended December 31, (in thousands):

	<b>2009</b>	<b>% of Total Revenue</b>	<b>2008</b>	<b>% of Total Revenue</b>	<b>\$ Increase/ (Decrease)</b>	<b>% Increase/ (Decrease)</b>
Revenues, net:						
Services	\$ 65,952	84.4%	\$ 74,335	92.7%	\$ (8,383)	-11.3%
Pharmacy	10,732	13.7%	3,846	4.8%	6,886	179.0%
Catalog	1,447	1.9%	2,008	2.5%	(561)	-27.9%
	78,131	100.0%	80,189	100.0%	(2,058)	-2.6%
Cost of revenues:						
Services	\$ 45,773		\$ 51,582		\$ (5,809)	-11.3%
Pharmacy	9,151		3,196		5,955	186.3%
Catalog	887		1,213		(326)	-26.9%
	55,811		55,991		(180)	-0.3%

		<b>Gross Margin %</b>		<b>Gross Margin %</b>		
Gross margins:						
Services	20,179	30.6%	22,753	30.6%	(2,574)	-11.3%
Pharmacy	1,581	14.7%	650	16.9%	931	143.2%
Catalog	560	38.7%	795	39.6%	(235)	-29.6%
	\$ 22,320	28.6%	\$ 24,198	30.2%	\$ (1,878)	-7.8%

**Table of Contents**

The following table summarizes the components of the Services segment revenues for the nine-month periods ended December 31, (in thousands):

	<b>2009</b>	<b>% of Total Revenue</b>	<b>2008</b>	<b>% of Total Revenue</b>	<b>\$ Increase/ (Decrease)</b>	<b>% Increase/ (Decrease)</b>
Home care	\$ 52,039	78.9%	\$ 51,881	69.8%	\$ 158	0.3%
Medical staffing	9,642	14.6%	15,066	20.3%	(5,424)	-36.0%
Travel staffing	4,271	6.5%	7,388	9.9%	(3,117)	-42.2%
Total Services	\$ 65,952	100.0%	\$ 74,335	100.0%	\$ (8,383)	-11.3%

**Services Segment**

The Services segment remains the largest source of revenue for the Company. Home care revenue as a percentage of the total Services segment revenue continues to increase, reaching 78.9% of revenue during the nine-month period ended December 31, 2009. Home care revenues increased by \$158,000, or 0.3%, from \$51,881,000 to \$52,039,000 over the same period a year ago.

The increases in home care revenue were more than offset by the declines in revenue in the medical staffing and travel staffing markets, which declined by 36.0% and 42.2%, respectively, as compared with the prior year period. Demand for the Company's per diem and travel medical staffing services declined as compared with the same period a year ago. Several factors have contributed to the lower level of overall demand. Market conditions for temporary medical staffing are currently not favorable, driven by lower patient censuses in facilities; constraints on facility staffing budgets; the return of part-time staff to full-time status and increases in overtime accepted by permanent staff of our potential customers, largely in response to overall economic conditions; and delays in the construction and opening of new facilities that often drives short-term staffing requirements. In addition to these market conditions, travel staffing revenues have been adversely affected by state budget constraints with a major correctional institution customer.

Gross margins in the Services segment remained flat at 30.6% during the nine-month periods ended December 31, 2009 and 2008. The cost of revenues in this segment consists primarily of employee costs, including wages, taxes, fringe benefits and workers' compensation expense.

**Pharmacy Segment**

The revenue in the Pharmacy segment increased by \$6,886,000, or 179%, to \$10,732,000 during the nine-month period ended December 31, 2009 compared to the same period last year. This growth was driven by the Company's DailyMed program. During the second half of fiscal 2009, revenue generated from the DailyMed medication management program began to increase at a more rapid pace than in previous quarters, and the Company continues to pursue additional opportunities with government entities and managed care organizations. The Company expects these growth trends to continue during the fourth quarter of fiscal 2010 and beyond. The revenue growth over the last several quarters was primarily driven by the Company's relationship with Indiana Medicaid and WellPoint. The Company continues to work with the Indiana Medicaid program and its managed care providers to identify and enroll those patients who will benefit most from participation in the DailyMed program. Additionally, in June 2009, the Company announced the signing of an agreement with WellPoint. Under this agreement, the Company will initiate the DailyMed medication management program to WellPoint's high-risk Medicaid members in five states where WellPoint companies provide Medicaid managed care benefits. The five states are: California, Virginia, New York, Kansas and South Carolina. The program was launched to WellPoint's high risk members in Virginia in August, and the Company began recognizing revenue from these patients in September. The program is being rolled out to WellPoint's California patients during fiscal fourth quarter 2010 and to its New York, Kansas and South Carolina patients during the first half of fiscal 2011. The Company anticipates the majority of its Pharmacy revenue growth over the next several quarters to be attributable to the WellPoint arrangement.



## **Table of Contents**

The costs of revenue in the Pharmacy segment include the costs of medications and packaging for the DailyMed proprietary dispensing system. Gross margins for the nine-month period ended December 31, 2009 were 14.7% compared to 16.9% for the prior year period. The payer/patient mix in the Indianapolis, Indiana pharmacy, which opened in November 2008, has changed significantly compared to the payer/patient mix serviced by the pharmacy previously located in Paducah, Kentucky, which was closed in December 2008. This change has impacted margins. In addition, there is a different brand/generic product mix for the patients being serviced, which impacts margins over time. Margins improved during the most recent quarter to 17.3% compared to 15.1% and 11.0% in the second and first quarters of fiscal 2010, respectively. Several factors contributed to this improvement, including changes in adjudication/billing procedures, utilization of group purchasing organization (GPO) contracts resulting in lower drug acquisition costs, and a reduction in inventory adjustments. (PVA DISCUSSION?)

Effective September 26, 2009, a federal court required the two industry publishers of average wholesale prices (AWP) to reduce AWP on some 1,400 brand drugs. This was the result of a settlement of litigation by third parties against these publishers challenging the establishment of AWP on these products. AWP are regularly used as a basis for establishing the reimbursement received by pharmacies for products dispensed. Some of the Company's contracts for reimbursement, and some of the reimbursement policies of other payers, are based on discounts off of the published AWP. The industry publishers of AWP have also decided to extend the reduction of AWP to a much broader group of drugs than the list covered by the litigation settlement. Most commercial payers are adjusting their reimbursement formulas to compensate for the reduction in AWP and the Company is in the process of amending agreements with these payers to reflect the new reimbursement formulas. In addition, some state-sponsored programs are adopting modifications to their reimbursement formulas to ensure a similar level of reimbursement to pharmacies after the change in AWP as before the change. For payers adopting these adjustments, no material impact on the Company's reimbursement is expected. However, some payers, including the Indiana Medicaid program, have not adjusted their reimbursement formulas to account for the lower AWP and, consequently, the Company is receiving a reduced level of reimbursement on some products effective September 26, 2009. During the quarter, the Company experienced some reductions in revenue and gross margin for a certain portion of the Pharmacy segment business due to these changes. In addition, various proposals in the national health care reform efforts propose modifications to the manner in which various federally-funded and state-sponsored programs reimburse pharmacies for dispensing product. Certain of these proposals could have the effect of negatively impacting net revenue and gross margins in future periods.

### **Catalog Segment**

Revenue from the Company's catalog and internet-based home health products business decreased 27.9% to \$1,447,000 during the nine-month period ended December 31, 2009 compared to the same period last year. The decrease in revenue is due in part to the reduction in catalog mailing to a more targeted audience, and in part due to economic conditions as virtually all of this business is cash and/or credit business.

The gross margin decreased to 38.7% for the nine-month period ended December 31, 2009 compared to 39.6% for the same period last year primarily due to change in the mix of the products being sold.

**Table of Contents*****Selling, General and Administrative***

The following summarizes selling, general and administrative expenses by segment for the nine-month periods ended December 31, (in thousands):

	<b>2009</b>	<b>% of Total SG&amp;A</b>	<b>2008</b>	<b>% of Total SG&amp;A</b>	<b>\$ Increase/ (Decrease)</b>	<b>% Increase/ (Decrease)</b>
Services	\$ 16,465	56.4%	\$ 18,794	63.2%	\$ (2,329)	-12.4%
Pharmacy	5,392	18.5%	3,264	11.0%	2,128	65.2%
Catalog	601	2.1%	893	3.0%	(292)	-32.7%
Corporate	6,712	23.0%	6,798	22.8%	(86)	-1.3%
	\$ 29,170	100.0%	\$ 29,749	100.0%	\$ (579)	-1.9%

SG&A as a % of net

revenue

37.3%

37.1%

**Services Segment**

The Services segment selling, general and administrative expense decreased to \$16,465,000 for the nine-month period ended December 31, 2009 compared to \$18,794,000 for the same period in the prior year. This \$2,329,000, or 12.4%, decrease was primarily due to a \$1,084,000 decrease in commissions paid to the affiliates and a \$919,000 decrease in labor costs. Affiliate commissions are based on the gross margins of the individual affiliates, and the decrease reflects a decrease in revenues and gross margins generated from the affiliate owned locations. The decrease in employee costs was a direct result of the Company's efforts to reduce headcount in certain areas.

**Pharmacy Segment**

The Pharmacy segment selling, general and administrative expense increased by \$2,128,000, or 65.2%, to \$5,392,000 during the nine-month period ended December 31, 2009. In general, the increase in Pharmacy expenses was due to the recent growth in revenue in this segment, as well as the continued investment in infrastructure in advance of the anticipated revenue growth during the next several quarters, primarily resulting from the WellPoint arrangement. Specifically, total employee costs increased by \$876,000 during the nine-month period ended December 31, 2009 as the Company hired additional pharmacists, pharmacy technicians, and customer service representatives in order to process the increased volume. Additionally, the Company used more contract and temporary labor as well as consultants during the current year period, and this contributed an additional \$380,000 in expense. Shipping costs and bad debt expense also increased during the period by \$277,000 and \$139,000, respectively, which was consistent with the revenue growth. The remaining increase during the current year period was due to various other administrative expenses that increased with the growth in revenue and headcount that has occurred over the last year.

The DailyMed program includes a significant level of patient care and value-added services designed to improve compliance, adherence and safety of a patient's medication regimen. These pharmacy services include consolidation, synchronization and transfer of prescriptions and medication therapy management (MTM) services. The Company makes a significant investment in these services as they are a key part to achieving the patient benefits and health care cost reductions associated with DailyMed. The Company's business model contemplates that payers will be willing to share some of these cost savings as they are realized. The Company has elected to provide these services to Indiana Medicaid customers without a cost-sharing arrangement as Indiana Medicaid has entered into a research agreement with the Purdue University School of Pharmacy to study DailyMed's ability to reduce total health care costs. The Company currently has a cost-sharing arrangement with WellPoint, which has specific target savings and trigger dates. This revenue will not be realized until certain points in time in the future. As cost sharing agreements become a more significant part of the Company's revenue, management anticipates overall profitability will improve.





**Table of Contents****Catalog Segment**

The Catalog segment selling, general and administrative expense decreased by \$292,000, or 32.7%, during the nine-month period ended December 31, 2009. These decreases were primarily due to a \$259,000 decrease in the costs to produce and mail catalogs.

**Corporate**

Corporate selling, general and administrative expense decreased by \$86,000, or 1.3%, to \$6,712,000 for the nine-month period ended December 31, 2009 compared to \$6,798,000 for the same period in the prior year. The slight decrease reflects reductions in employee costs, professional fees and insurance, which were approximately offset in legal fees and certain employee benefits.

**Depreciation and Amortization**

The following summarizes depreciation and amortization expense for the nine-month periods ended December 31, (in thousands):

			\$	%
	2009	2008	Increase/ (Decrease)	Increase/ (Decrease)
Depreciation and amortization of property and equipment	\$ 949	\$ 722	\$ 227	31.4%
Amortization of acquired intangible assets	476	914	(438)	-47.9%
	\$ 1,425	\$ 1,636	\$ (211)	-12.9%

Depreciation and amortization of property and equipment increased by \$227,000, or 31.4%, during the nine-month period ended December 31, 2009 compared to the same period last year. The increase reflects the increase in depreciation associated with various software and Pharmacy equipment acquired during the last year.

Amortization of acquired intangible assets decreased by \$438,000, or 47.9%, during the nine-month period ended December 31, 2009 compared to prior year period. The decrease reflects the fact that as of March 31, 2009, the Company recognized certain impairment charges relating to amortizable intangible assets associated with the Pharmacy and Catalog segments, which ultimately reduced future amortization expense.

**Other Expenses**

The following summarizes net interest expense for the nine-month periods ended December 31, (in thousands):

	2009	2008	\$ Increase/ (Decrease)	% Increase/ (Decrease)
Interest expense	\$ 2,635	\$ 3,089	\$ (454)	-14.7%
Interest income	(17)	(48)	31	-64.6%
	\$ 2,618	\$ 3,041	\$ (423)	-13.9%

Interest expense for the nine-month period ended December 31, 2009 decreased by \$454,000, or 14.7%, to \$2,635,000 as compared to the same period last year. The average interest bearing liabilities balance (sum of the balances at the end of each quarter divided by the number of quarters) for fiscal 2010 was \$35.2 million compared to \$37.5 million for fiscal 2009, which represents a reduction of 6.1%. The overall reduction of debt combined with the timing of the reductions resulted in the decrease in interest expense.

**Table of Contents**

***Loss on Extinguishment of Debt***

On June 5, 2008, the Company issued AmerisourceBergen 490,000 warrants to purchase common stock at an exercise price of \$0.75 per share. The warrants were issued in conjunction with obtaining a waiver for a financial covenant violation relating to the AmerisourceBergen line of credit, which was paid in full in June 2009. The fair value of the warrants was determined to be \$248,000 and was recorded as a loss on extinguishment of debt during the nine-month period ended December 31, 2008. No similar expense was recognized during the nine-month period ended December 31, 2009.

***Change in Fair Value of Warrant Liability***

As discussed in Note 7, the 7,135,713 warrants issued in November 2009 in conjunction with the equity financing transaction are recorded as a liability at fair value with subsequent changes in fair value recorded in earnings. The fair value of the warrants are determined using the Black-Scholes pricing model and is affected by changes in inputs to that model, including: our stock price, expected stock price volatility, and contractual terms. To the extent that the fair value of the warrant liability increases or decreases, the Company records an gain or loss in the statement of operations. The gain of \$368,000 on the change in fair value of the warrant liability during the nine-month period ended December 31, 2009 was primarily due to the changes in our stock price, the expected volatility, interest rates and contractual lives of the warrants.

***Income Taxes***

Income tax expense was \$116,000 for the nine-month period ended December 31, 2009 compared to \$120,000 for the nine-month period ended December 31, 2008, a decrease of \$4,000. The income tax expense is primarily the result of state income tax liabilities of the subsidiary operating companies. The majority of the prior period expense related to the estimated tax liability in Michigan associated with the industrial staffing business, which was divested of by the Company in May 2009. The Company uses a centralized approach for income tax purposes, and, accordingly, income tax expenses were not specifically allocated to discontinued operations.

Due to the Company's losses in recent years, it has paid nominal federal income taxes. For federal income tax purposes, the Company had significant permanent and timing differences between book income and taxable income resulting in combined net deferred tax asset balance to be utilized by the Company for which an offsetting valuation allowance has been established for the entire amount. The Company has a net operating loss carryforward for tax purposes totaling \$63.3 million that expires at various dates through 2029. Internal Revenue Code Section 382 rules limit the utilization of certain of these net operating loss carryforwards upon a change of control of the Company. It has been determined that a change in control took place at the time of the reverse merger in 2004, and as such, the utilization of \$700,000 of the net operating loss carryforwards will be subject to severe limitations in future periods.

**Industrial Staffing Operations**

On May 29, 2009, the Company finalized the sale of substantially all of the assets of its industrial and non-medical staffing business for cash proceeds of \$250,000, which were paid in five equal installments through September 2009. Additionally, the Company will receive 50% of the future earnings of the business until the total payments equal \$1.6 million. Such payments, if any, will be recorded as additional gains when earned. The Company retained all accounts receivable for services provided prior to May 29, 2009.

Through the nine-month period ended December 31, 2009, the net loss for the Industrial Staffing discontinued operations was \$47,000, and the Company recognized a \$144,000 gain on the disposal of discontinued operations.

## **Table of Contents**

### **HHE Operations**

On January 5, 2009, the Company entered into an Asset Purchase Agreement with Braden Partners, L.P. to sell the assets of its HHE business in San Fernando, California. Total proceeds were originally estimated to be \$503,000, less fees of \$24,000. This amount included \$126,000 that was to be held back by the buyer to cover certain contingent obligations of the Company. During the three-month period ended September 30, 2009, the Company and the buyer resolved certain claims and the holdback amount of \$126,000 was forfeited by the Company. The Company retained all accounts receivables for services provided prior to January 2009.

On May 18, 2009, the Company completed the sale of its ownership interest in Lovell Medical Supply, Inc., Beacon Respiratory Services of Georgia, Inc., and Trinity Healthcare of Winston-Salem, Inc. to Aerocare Holdings, Inc. for total proceeds of \$4,750,000, less fees of \$150,000. At the time of closing, \$475,000 of the purchase price was held by the buyer to cover the Company's contingent obligations. In September 2009, the buyer released \$160,000 of this amount, which was recognized as an additional gain on the sale. The entities sold represented the Southeast region of the Company's HHE business.

On May 19, 2009, the Company entered into an Asset Purchase Agreement with Braden Partners, L.P. to sell the assets of its Midwest region of the Company's HHE business. Total proceeds were \$4,000,000, less fees of \$150,000. \$1,000,000 of the purchase price is being held by the buyer to cover the Company's contingent obligations. The Company retained all accounts receivable for services provided prior to May 2009.

As of May 2009, the Company had sold all of its HHE operations.

Through the nine-month period ended December 31, 2009, the net loss for the HHE discontinued operations was \$1,374,000 and the Company recognized a \$279,000 gain on the disposal of discontinued operations.

### **Pharmacy Operations**

On June 11, 2009, the Company entered into an Asset Purchase Agreement with a leading pharmacy management company to sell substantially all of the assets of JASCORP, LLC ( JASCORP ) for proceeds of \$2,200,000, less estimated fees of \$100,000. \$220,000 of the purchase price is being held back by the buyer until December 2011 in order to cover the Company's contingent obligations. JASCORP operated the retail pharmacy software business that the Company acquired in September 2007. As part of the divestiture, the Company entered into a License and Services Agreement with the buyer that provides the Company the right to continue to use the software for internal purposes.

Through the nine-month period ended September 30, 2009, the net loss for the Pharmacy discontinued operations was \$174,000, and the Company recognized a \$29,000 loss on the disposal of discontinued operations.

### **Liquidity and Capital Resources**

During the nine-month period ended December 31, 2009, the Company incurred a loss from continuing operations of \$10.7 million and used \$5.5 million in cash for operating activities. As of December 31, 2009, the Company had \$7.8 million of cash and line of credit availability and \$34.7 million in outstanding debt.

For the approximately two year period prior to July 2009, the Company was focused on a strategic plan to restructure long-term debt, close or sell non-strategic businesses and assets, lay the foundation for the growth of the Pharmacy business and expansion of the Home Care business. The results of these efforts are briefly discussed below.

In March 2009, the Company restructured \$24 million of debt with its two largest equity holders and received an additional \$3 million in debt financing as part of the transaction. The debt maturity was extended through April 1, 2012, and the Company will continue to have the option to add the accrued interest to the principal balance on a quarterly basis (see Note 6 Long-Term Obligations for additional details). In July 2009, the Company executed an amendment to its Services segment working capital line of credit agreement with Comerica Bank to extend the maturity from October 2009 to August 2011 (see Note 5 Lines of Credit for additional details).

## **Table of Contents**

In May and June 2009, the Company sold its HHE, industrial staffing and pharmacy software businesses and received an aggregate of \$9,157,000 in cash proceeds at the closings. The Company used \$5,921,000 of the proceeds to pay down certain debt balances. Cash proceeds from all divestitures received at the closings, net of fees, less amounts used to pay down debt were \$2,629,000 (see Note 3 Discontinued Operations for additional details).

In June 2009, the Company entered into an agreement with WellPoint whereby the Company will initiate its DailyMed medication management program to WellPoint's high-risk Medicaid members in five states where WellPoint companies provide Medicaid management care benefits. The Company began generating revenue from Virginia in September and began enrolling patients in California in January. This agreement, combined with the Company's relationship with the Indiana Medicaid program and other payers, provides the Company with significant growth opportunity within its Pharmacy segment.

The Company is focused on improving the performance of its two remaining core business units: Pharmacy and Services. Management believes that its increased focus on the remaining businesses will enable it to realize operational improvements. Within the Pharmacy segment, the Company has significantly expanded revenue over the last 12 months and successfully executed its plan to improve gross margins during the last two quarters. The success of the Pharmacy business depends heavily on the continued increase in revenue, continued improvement in margins and the ability to reduce SG&A expenses as a percentage of revenue. Management believes that the Company's relationships with certain large payers will provide the necessary revenue growth to allow the Company to leverage its current SG&A structure. The Company will be entering into a new prime vendor agreement in 2010 that is expected to further improve gross margins by reducing the cost of branded and generic drugs. SG&A expenses are expected to decline as a percentage of revenue due to operational improvements, investments in new operating systems and technology, and leveraging more fixed expenses over a larger revenue base. The combination of revenue growth, improved margins and lower SG&A expenses is expected to reduce the operating losses and cash needed to fund the Pharmacy business. However, it is expected that the Pharmacy segment will not become profitable and will continue to be a net user of cash through fiscal 2010 and into fiscal 2011.

Within the Services segment, the Company has seen modest increase in Home Care revenue over the last 12 months. Management continues to explore cost-effective ways to organically grow the Home Care revenue. At the same time, the Company has seen a significant reduction in Medical Staffing revenue consistent with overall staffing industry trends. The Company has reduced the SG&A in this segment over the last 12 months and will continue to look for additional cost-saving opportunities. Management expects these on-going initiatives to improve the Service segment results during fiscal 2010 fourth quarter and beyond. At current levels of revenue, it is unlikely that the profitability of the Services segment will be sufficient to offset the losses and cash usage in the Pharmacy segment. However, if/when revenues return to more historic levels as the Home Care business grows and the Medical Staffing market recovers, the Services segment will see an improvement in operating income and cash flow.

In November 2009, the Company finalized an equity financing transaction and raised \$10,215,000 in net proceeds. Consistent with the terms of the debt agreement dated September 10, 2009, the Company used \$2,400,000 of the proceeds to pay off the outstanding balance. The remaining \$7,815,000 will be used to fund on-going operations.

Management believes that the additional cash raised through the equity financing in November 2009 will provide the Company with the capital necessary to support operating cash requirements in the near term. If and when necessary, management believes that it would be able to raise additional capital to support on-going operations and to fund growth opportunities. This capital could be in the form of debt or equity financing or investments in its core business platforms by strategic business partners.

**Table of Contents**

The following summarizes the Company's cash flows for the nine-month periods ended December 31, (in thousands):

	<b>2009</b>	<b>2008</b>
Net cash provided by (used in) operating activities	\$ (5,504)	\$ 38
Net cash provided (used in) investing activities	8,253	(1,169)
Net cash used in financing activities	3,037	(4,918)
Net change in cash and cash equivalents	5,786	(6,049)
Cash and cash equivalents, end of period	7,308	302
Availability under line of credit agreements	\$ 522	\$ 2,784

At December 31, 2009, the Company had \$7,830,000 in cash and line of credit availability. The line of credit balance fluctuates based on working capital needs. The line of credit availability is based on the eligible accounts receivable within the Services segment. Subsequent to the divestiture of the industrial staffing business in May 2009 and the amendment to the Comerica Bank line of credit agreement in July 2009, the Services receivables and borrowing base decreased.

Net cash used in operating activities was \$5,504,000 for the nine-month period ended December 31, 2009 compared to net cash provided by operating activities of \$38,000 for the same period of the prior year. The loss from discontinued operations during the nine-month period ended December 31, 2009 accounted for \$1,595,000 of the total \$12,240,000 net loss during the period. Discontinued operations contributed \$1,587,000 in income during the prior year period.

Cash provided by investing activities of \$8,253,000 for the nine-month period ended December 31, 2009 included \$9,335,000 of cash received for the divestitures of the HHE, industrial staffing and retail pharmacy software businesses. This amount was offset by \$253,000 in cash payments relating to prior year business acquisitions as well as \$329,000 in capital expenditures. Additionally, in conjunction with the Comerica Bank line of credit extension in July 2009, the Company invested \$500,000 of restricted cash in order to collateralize the liability. During the nine-month period ended December 31, 2008, the Company used \$653,000 of cash for business acquisitions and an additional \$892,000 for capital expenditures. These amounts were offset by \$356,000 of cash proceeds from business disposals.

Cash used in financing activities was \$3,037,000 for the nine-month period ended December 31, 2009. In November, the Company raised \$10,260,000 in additional equity financing, net of fees paid in cash of \$839,000. In September 2009, the Company received \$2,142,000 in additional debt financing, net of fees, and this amount was paid in full upon completion of the equity financing in November. During the first three quarters of fiscal 2010, the Company made \$9,252,000 in debt and capital lease payments and reduced its outstanding balance on its lines of credit by \$113,000. Cash used in financing activities of \$4,918,000 for the nine-month period ended December 31, 2008 represents reductions in outstanding debt, including lines of credit.

On July 13, 2009, the Company executed an amendment to its line of credit agreement with Comerica Bank. The amendment reduced the total availability from \$19,000,000 to \$14,000,000; extended the maturity from October 2009 to August 2011; and increased the interest rate from the prime rate plus 1% to the prime rate plus 2.75%. The amendment also required the Company to establish a restricted cash at account at Comerica Bank in the amount of \$500,000.

On September 10, 2009, the Company entered into three unsecured notes payable for an aggregate of \$2,400,000. The notes include an original issue discount of \$100,000 and was to mature on April 1, 2010. The notes included a mandatory repayment provision whereby if the Company raises in excess of \$5,000,000 in a debt or equity transaction, the notes would be paid in full.

On November 20, 2009, the Company finalized an equity financing transaction and raised \$10,260,000 in net proceeds. Consistent with the terms of the debt agreement dated September 10, 2009, the Company used \$2,400,000 of the proceeds to pay off the outstanding balance. The remaining \$7,860,000 will be used to fund on-going operations.



**Table of Contents**

As of December 31, 2009, the Company had total debt obligations of \$34,746,000, of which \$17,264,000 was payable to JANA and \$6,349,000 was payable to Vicis. JANA and Vicis are the Company's two largest shareholders and each owns greater than 10% of the Company's outstanding common stock. Additionally, the Company had an outstanding balance of \$9,012,000 due to Comerica Bank under its Services segment working capital line of credit agreement and an additional \$2,121,000 due to various other lenders.

As of December 31, 2009, total debt obligations due within the next 12 months totaled \$939,000.

Net accounts receivable were \$13,478,000 and \$15,679,000 at December 31, 2009 and March 31, 2009, respectively. The Services segment accounted for 91% and 95% of total account receivables at December 31, 2009 and March 31, 2009, respectively.

The Company has a limited number of customers with individually large amounts due at any given balance sheet date. The Company's payer mix for the nine-month period ended December 31, 2009 was as follows:

Medicare	0%
Medicaid/other government	28%
Commercial insurance	15%
Institution/facilities	35%
Private pay	22%

## **Table of Contents**

### **Recent Accounting Pronouncements**

Please see Note 1 Description of Company and Recent Accounting Pronouncements of this Report for recent accounting pronouncements that may have an impact on the Company's consolidated financial statements.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

The majority of our cash balances are held primarily in highly liquid commercial bank accounts. The Company utilizes lines of credit to fund operational cash needs. The risk associated with fluctuating interest rates is primarily limited to our borrowings. We do not believe that a 10% change in interest rates would have a significant effect on our results of operations or cash flows. All our revenues since inception have been in the U.S. and in U.S. Dollars; therefore, we have not yet adopted a strategy for the future currency rate exposure as it is not anticipated that foreign revenues are likely to occur in the near future.

### **Item 4. Controls and Procedures.**

The Company maintains a system of disclosure controls and procedures which are designed to ensure that information required to be disclosed by the Company in reports that it files or submits to the Securities and Exchange Commission under the Securities Exchange Act of 1934, as amended (the Exchange Act), including this report, is recorded, processed, summarized and reported on a timely basis. These disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed under the Exchange Act is accumulated and communicated to the Company's management on a timely basis to allow decisions regarding required disclosure.

At March 31, 2009, we reported that we had one material weakness relating to the interpretation and application of certain technical accounting standards. This material weakness specifically related to the accounting for certain non-routine transactions that occurred near the end of the fiscal year and subsequent to year end, including restructuring of our debt, accounting for discontinued operations, and changes to projections associated with our goodwill impairment valuation.

Since the prior fiscal year end, we have implemented a remediation plan to address the specific material weakness described above. The Company has taken the following actions to improve internal control over financial reporting: (1) we required all significant or non-routine transactions to be thoroughly researched, analyzed, approved at the appropriate level, and documented by qualified accounting personnel; (2) in addition, all major or non-routine transactions will require the additional review and approval of the Chief Financial Officer; (3) we have also implemented an additional review by subject matter experts for complex accounting estimates and accounting treatment, where appropriate. While all non-routine transactions are unique in nature, we believe that this plan will improve the effectiveness of our internal controls. In addition to the specific actions described above relating to non-routine transaction, management has improved the speed of the financial reporting closing process in order to provide management more time to analyze non-routine transactions before internal and external deadlines.

As of December 31, 2009, the Company's management, including the Company's Chief Executive Officer (CEO) and Chief Financial Officer (CFO), conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Exchange Act Rules 13a-15(e) and 15d-15(e)). Based on this evaluation, the CEO and CFO have concluded that the Company's disclosure controls and procedures are effective.

Other than as described above, there has been no change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended December 31, 2009 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.



**Table of Contents**

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings.**

We are a defendant from time to time in lawsuits incidental to our business in the ordinary course of business. We are not currently subject to, and none of our subsidiaries are subject to, any material legal proceedings.

**Item 1A. Risk Factors.**

**We have a history of operating losses and negative cash flow that may continue into the foreseeable future.**

We have a history of operating losses and negative cash flow. While we have achieved positive cash flow from operations in some recent quarters, which was partially due to deferring certain interest amounts, net cash flow has been negative, we continue to follow a very disciplined approach to cash management. If we fail to execute our strategy to achieve and maintain profitability in the future, investors could lose confidence in the value of our common stock, which could cause our stock price to decline, adversely affect our ability to raise additional capital, and adversely affect our ability to meet the financial covenants contained in our credit agreement. Further, if we continue to incur operating losses and negative cash flow, we may have to implement further significant cost cutting measures, which could include a substantial reduction in work force, location closures, and/or the sale or disposition of certain subsidiaries. We cannot assure that any of the cost cutting measures we implement will be effective or result in profitability or positive cash flow. To achieve profitability, we will also need to, among other things, increase our revenue base, reduce our cost structure and realize economies of scale. If we are unable to achieve and maintain profitability, our stock price could be materially adversely affected.

**Our indebtedness could adversely affect our financial condition and operations and prevent us from fulfilling our debt service obligations and our ability to operate our business.**

Our indebtedness could have important consequences, including, but not limited to:

We may be unable to obtain additional financing for working capital, capital expenditures, acquisitions and general corporate or other purposes.

We may be unable to plan for, or react to, changes in our business and general market conditions. We may be more vulnerable in a volatile market and at a competitive disadvantage to less leveraged competitors.

Our operating flexibility is more limited due to financial and other restrictive covenants, including restrictions on incurring additional debt, creating liens on our properties, making acquisitions and paying dividends.

We are subject to the risks that interest rates and our interest expense will increase.

Our ability to use operating cash flow in other areas of our business may be limited because we must dedicate a substantial portion of these funds to make principal and interest payments on our indebtedness.

Our ability to make investments or take other actions or borrow additional funds may be limited based on the financial and other restrictive covenants in our indebtedness.

The amount we are permitted to draw on our revolving credit facilities may be limited and we may be unable to fund our early-stage pharmacy product and patient care services and home care staffing business strategies.

We may be forced to implement cost reductions, which could impact our product and service offerings.

We may be unable to successfully implement our growth strategy to establish home care staffing business and spread our cost structure over a rapidly growing and larger revenue base and ultimately become profitable.



## **Table of Contents**

**Due to our debt level, our history of operating losses and negative cash flows, and the current conditions in the credit markets, we may not be able to increase the amount we can draw on our revolving credit facility with Comerica Bank, or to obtain credit from other sources, to fund our future needs for working capital, funding early-stage strategies and ongoing business operations, or acquisitions.**

Due to our debt level and the current conditions in the credit market, there is the risk that Comerica Bank or other sources of credit may decline to increase the amount we are permitted to draw on the revolving credit facilities or to lend additional funds for working capital, funding our early-stage pharmacy product and patient care services and home care staffing business strategies, making acquisitions and for other purposes. This development could result in various consequences to the Company, ranging from implementation of cost reductions, which could impact our product and service offerings, to the need to revise management's business plan for fiscal 2010 that depends on improvements in profitability and a disciplined approach to cash management, to the modification or abandonment of these strategies.

**We may not be able to meet the financial covenants contained in our credit facilities, and we may not be able to obtain waivers for any violations of those covenants should they occur.**

Under certain of our existing credit facilities, we are required to adhere to certain financial covenants. We were not in compliance with certain financial covenants under our lines of credit as of March 31, 2008, but we received waivers of those non-compliances from our lenders. If there are future covenant violations, our lenders could declare a default under the applicable credit facility and, among other actions, refuse to make additional advances, increase our borrowing costs, further restrict our operations, take possession or control of any asset (including our cash) and demand the immediate repayment of all amounts outstanding under the credit facility. Any of these actions could have a material adverse affect on our financial condition and liquidity. Based on our history of operating losses, we cannot guarantee that we would be able to refinance or obtain alternative financing.

In addition to the financial covenants, our existing credit facility with Comerica Bank includes a subjective acceleration clause and requires the Company to maintain a lockbox. Currently, the Company has the ability to control the funds in the deposit account and determine the amount issued to pay down the line of credit balance. The bank reserves the right under the security agreement to request that the indebtedness be on a remittance basis in the future, whether or not an event of default has occurred. If the bank exercises this right, then the Company would be forced to use its cash to pay down this indebtedness rather than for other needs, including day-to-day operations, expansion initiatives or the pay down of debt which accrues interest at a higher rate.

**The terms of our credit agreements with various lenders subject us to the risk of foreclosure on certain property.**

Our wholly-owned subsidiary RKDA, Inc. granted Comerica Bank a first priority security interest in all of the issued and outstanding capital stock of its wholly-owned subsidiary Arcadia Services, Inc. Arcadia Services, Inc. and its subsidiaries granted Comerica Bank security interests in all of their assets. Consistent with the terms of the financing agreements with JANA, Vicis and LSP, PrairieStone Pharmacy, LLC will work to provide these lenders a subordinated security interest in its assets. If an event of default occurs under the applicable credit agreements, each lender may, at its option, accelerate the maturity of the debt and exercise its respective right to foreclose on the issued and outstanding capital stock and/or on all of the assets of Arcadia Services, Inc. and its subsidiaries, and/or PrairieStone Pharmacy, LLC and its subsidiaries. Any such default and resulting foreclosure would have a material adverse effect on our financial condition and our ability to continue operations.

**In order to fund operations, repay our debt obligations, or pursue our growth strategies, we may seek additional equity financing, which could result in dilution to our security holders.**

On November 20, 2009, the Company finalized a transaction to sell 15,857,141 shares of common stock and 7,135,713 warrants to purchase common stock and raised \$10.2 million in net proceeds. We may continue to raise additional financing through the equity markets to repay debt obligations and to fund operations. Further, because of the capital requirements needed to pursue our early-stage pharmacy growth strategies, we may access the public or private equity markets whenever conditions appear to us to be favorable, even if we do not have an immediate need for additional capital at that time. We also plan to continue to expand product and service offerings. To the extent we access the equity markets, the price at which we sell shares may be lower than the current market prices for our common stock. If we obtain financing through the sale of additional equity or convertible debt securities, this could

result in dilution to our security holders by increasing the number of shares of outstanding stock. We cannot predict the effect this dilution may have on the price of our common stock.

## Table of Contents

### **To the extent we are unable to generate sufficient cash from operations or raise adequate funds from the equity or debt markets, we would need to sell assets or modify or abandon our growth strategy.**

We raised \$10.2 million in equity financing on November 20, 2009. \$2.4 million of the proceeds will be used to pay off the debt financing received in September 2009. The net proceeds from this financing combined with our cash on hand and line of credit availability, may not be adequate to satisfy our cash needs over the long-term. To the extent that we are unable to generate sufficient cash from operations, or to raise additional funds from the equity or debt markets, we may be required to sell assets or modify or abandon our growth strategy. Asset sales and modification or abandonment of our growth strategy could negatively impact our profitability and financial position, which in turn could negatively impact the price of our common stock.

### **Due to our operating losses during recent fiscal years, our stock could be at risk of being delisted by the NYSE Amex Equities Exchange.**

Our stock currently trades on the NYSE Amex Equities Exchange ( Amex ). The Amex, as a matter of policy, will consider the suspension of trading in, or removal from listing of any stock when, in the opinion of the Amex (i) the financial condition and/or operating results of an issuer of stock listed on the Amex appear to be unsatisfactory, (ii) it appears that the extent of public distribution or the aggregate market value of the stock has become so reduced as to make further dealings on the Amex inadvisable, (iii) the issuer has sold or otherwise disposed of its principal operating assets, or (iv) the issuer has sustained losses which are so substantial in relation to its overall operations or its existing financial condition has become so impaired that it appears questionable, in the opinion of the Amex, whether the issuer will be able to continue operations and/or meet its obligations as they mature. We have sustained net losses and our stock has been trading at relatively low prices. Delisting of our common stock would adversely affect the price and liquidity of our common stock.

### **Changes in federal and state laws that govern our financial relationships with physicians and other health care providers may impact potential or current referral sources.**

We offer certain healthcare-related products and services that are subject to federal and state laws restricting our relationship with physicians and other healthcare providers. Generally referred to as anti-kickback laws, these laws prohibit certain direct and indirect payments or other financial arrangements that are designed to encourage the referral of patients to a particular medical services provider. In addition, certain financial relationships, including ownership interests and compensation arrangements, between physicians and providers of designated health services, such as our Company, to whom those physicians refer patients, are prohibited by the federal physician self-referral prohibition, known as the Stark Law, and similar state laws. Violations of these laws could lead to fines or sanctions that could have a material adverse effect on our business. In addition, changes in healthcare law or new interpretations of existing laws may have a material impact on our business and results of operations.

### **We are required to comply with laws governing the transmission of privacy of health information.**

The Health Insurance Portability and Accountability Act of 1996, or HIPAA, requires us to comply with standards for the exchange of health information within our Company and with third parties, such as payors, business associates and consumers. These include standards for common health care transactions, such as claims information, plan eligibility, payment information, the use of electronic signatures, unique identifiers for providers, employers, health plans and individuals and security, privacy and enforcement. New standards and regulations may be adopted governing the use, disclosure and transmission of health information with which we may be required to comply. We could be subject to criminal penalties and civil sanctions if we fail to comply with these standards.

**Table of Contents**

**Because we depend on key management, the loss of the services or advice of any of these persons could have a material adverse effect on our business and prospects.**

Our success is dependent on our ability to attract and retain qualified and experienced management and personnel. We do not presently maintain key person life insurance for any of our personnel. There can be no assurance that we will be able to attract and retain key personnel in the future, and our inability to do so could have a material adverse effect on us. Our management team will need to work together effectively to successfully develop and implement our business strategies and financial operations. In addition, management will need to devote significant attention and resources to preserve and strengthen relationships with employees, customers and the investor community. If our management team is unable to achieve these goals, our ability to grow our business and successfully meet operational challenges could be impaired.

**We do not have long-term agreements or exclusive guaranteed order contracts with our home care, hospital and healthcare facility clients.**

The success of our business depends upon our ability to continually secure new orders from home care clients, hospitals and other healthcare facilities and to fill those orders with our temporary healthcare professionals. We do not have long-term agreements or exclusive guaranteed order contracts with our home care, hospital and healthcare facility clients. We rely on our agencies to establish and maintain positive relationships with these clients. If we, or our agents, fail to maintain positive relationships with our home care, hospital and healthcare facility clients, we may be unable to generate new temporary healthcare professional orders and our business may be adversely affected. In addition, many of these clients may have devised strategies to reduce the expenditures on temporary healthcare workers and to limit overall agency utilization. If current pressures to control agency usage continue and escalate, we will have fewer business opportunities, which could harm our business.

**Sales and profitability in our Pharmacy segment depends on continued demonstration of the effectiveness of our DailyMed business model, which is in its early stages of broad market roll-out.**

The success of our Pharmacy segment is dependent on the viability and continued demonstration of the effectiveness of the DailyMed business model, which is in the early stages of market roll-out. As an innovative, first to market pharmacy care model, DailyMed is challenging the approach of traditional community based retail pharmacies and others to providing pharmacy products and services. It is providing a unique opportunity for at risk payers to substantially reduce health care costs. Market adoption and customer acceptance are key to continued growth in revenues as is payer adoption of DailyMed as part of efforts to reduce overall health care spend. To date, competitive responses to DailyMed have yet to evolve. Our ability to grow revenue and receive compensation for the value-added services we provide are keys to the long-term financial viability of the DailyMed business model.

**Our operations subject us to risk of litigation.**

Operating in the homecare industry exposes us to an inherent risk of wrongful death, personal injury, professional malpractice and other potential claims or litigation brought by our consumers and employees. These claims may include allegations that we did not properly treat or care for a consumer or that we failed to follow internal or external procedures that resulted in death or harm to a consumer.

In addition, regulatory agencies may initiate administrative proceedings alleging violations of statutes and regulations arising from our services and seek to impose monetary penalties on us. We could be required to pay substantial amounts to respond to regulatory investigations or, if we do not prevail, damages or penalties arising from these legal proceedings. We also are subject to potential lawsuits under the False Claims Act or other federal and state whistleblower statutes designed to combat fraud and abuse in our industry. These lawsuits can involve significant monetary awards or penalties which may not be covered by our insurance. If our third-party insurance coverage and self-insurance reserves are not adequate to cover these claims, it could have a material adverse effect on our business, results of operations and financial condition. Even if we are successful in our defense, civil lawsuits or regulatory proceedings could distract management from running our business or irreparably damage our reputation

## **Table of Contents**

### **A significant decline in sales in our home care and staffing businesses would adversely impact our revenue, operating income and cash flow and our ability to repay indebtedness and invest in new products and services.**

Our home care and staffing businesses have traditionally accounted for the majority of our revenue, operating profit and cash flow. Our business strategy is premised upon continued growth in these segments consistent with underlying market trends. While we believe we are well-positioned to increase sales in these segments, there can be no assurance that we will do so. Failure to achieve our sales targets in these market segments would adversely impact our revenue. While operating expense reductions and other actions would be taken in response to a decline in projected sales, there is a risk that such a reduction would adversely affect our projected operating income and cash flow. If this were to occur, we would have less cash available to repay short-term and long-term indebtedness. We may also have to reduce our investment in other segments of the business and modify our business strategy.

### **Sales of certain of our services and products are largely dependent upon payments from governmental programs and private insurance, and cost containment initiatives by these payers may reduce our revenues, thereby harming our performance.**

In the U.S., healthcare providers and consumers who purchase home care services, prescription drug products and related products and services generally rely on third party payers, such as Medicare and Medicaid, to reimburse all or part of the cost of the healthcare product or service. Our sales and profitability are affected by the efforts of healthcare payors to contain or reduce the cost of healthcare by lowering reimbursement rates, limiting the scope of covered services, and negotiating reduced or capitated pricing arrangements. Any changes which lower reimbursement levels under Medicare, Medicaid or private pay programs, including managed care contracts, could reduce our future revenue. Furthermore, other changes in these reimbursement programs or in related regulations could reduce our future revenue. These changes may include modifications in the timing or processing of payments and other changes intended to limit or decrease the growth of Medicare, Medicaid or third party expenditures. In addition, our profitability may be adversely affected by any efforts of our suppliers to shift healthcare costs by increasing the net prices on the products we obtain from them.

### **The markets in which we operate are highly competitive and we may be unable to compete successfully against competitors with greater resources.**

We compete in markets that are constantly changing, intensely competitive (given low barriers to entry), highly fragmented and subject to dynamic economic conditions. Increased competition is likely to result in price reductions, reduced gross margins, loss of customers, and loss of market share, any of which could harm our net revenue and results of operations. Many of our competitors and potential competitors have more capital and marketing and technical resources than we do. These competitors and potential competitors include large drugstore chains, pharmacy benefits managers, on-line marketers, national wholesalers, and national and regional distributors. Further, the Company may face a significant competitive challenge from alliances entered into between and among its competitors, major HMOs or chain drugstores, as well as from larger competitors created through industry consolidation. These potential competitors may be able to respond more quickly than we can to emerging market changes or changes in customer needs. To the extent competitors seek to gain or retain market share by reducing prices or increasing marketing expenditures, we could lose revenues or clients. In addition, relatively few barriers to entry exist in local healthcare markets. As a result, we could encounter increased competition in the future that may increase pricing pressure and limit our ability to maintain or increase our market share for our mail order pharmacy and related businesses.

### **We cannot predict the impact that registration of shares may have on the price of the Company's shares of common stock.**

We cannot predict the impact, if any, that sales of, or the availability for sale of, shares of our common stock by selling security holders pursuant to a prospectus or otherwise will have on the market price of our securities prevailing from time to time. The possibility that substantial amounts of our common stock might enter the public market could adversely affect the prevailing market price of our common stock and could impair our ability to fund acquisitions or to raise capital in the future through the sales of securities. Sales of substantial amounts of our securities, including shares issued upon the exercise of options or warrants, or the perception that such sales could occur, could adversely effect prevailing market prices for our securities.





## **Table of Contents**

### **The price of our common stock has been, and will likely continue to be, volatile, which could diminish the ability to recoup an investment, or to earn a return on an investment, in our common stock.**

The market price of our common stock has fluctuated over a wide range, and it is likely that it will continue to do so in the future. Limited demand for our common stock has resulted in limited liquidity, and it may be difficult to dispose of our securities. Due to the volatility of the price of our common stock, an investor may be unable to resell shares of our common stock at or above the price paid for them, thereby exposing an investor to the risk that he may not recoup an investment in our common stock or earn a return on such an investment. In the past, securities class action litigation has been brought against companies following periods of volatility in the market price of their securities. If we are the target of similar litigation in the future, we would be exposed to incurring significant litigation costs. This would also divert management's attention and resources, all of which could substantially harm our business and results of operations.

### **Resale of our securities by any holder may be limited and affected by state blue-sky laws, which could adversely affect the price of our securities and the holder's investment in our Company.**

Under the securities laws of some states, shares of common stock and warrants can be sold in such states only through registered or licensed brokers or dealers. In addition, in some states, warrants and shares of common stock may not be sold unless these shares have been registered or qualified for sale in the state or an exemption from registration or qualification is available and is complied with. The requirement of a seller to comply with the requirements of state blue sky laws may lead to delay or inability of a holder of our securities to dispose of such securities, thereby causing an adverse effect on the resale price of our securities.

### **The issuance of our preferred stock could materially impact the market price of our common stock and the rights of holders of our common stock.**

We are authorized to issue 5,000,000 shares of serial preferred stock, par value \$0.001. Shares of preferred stock may be issued from time to time in one or more series as may be determined by our Board of Directors. Except as otherwise provided in our Restated Articles of Incorporation, the Board of Directors has the authority to fix by resolution adopted before the issuance of any shares of each particular series of preferred stock, the designation, powers, preferences, and relative participating, optional and other rights, and the qualifications, limitations, and restrictions of that series. The issuance of our preferred stock could materially impact the price of our common stock and the rights of holders of our common stock, including voting rights. The issuance of preferred stock could decrease the amount of earnings and assets available for distribution to holders of common stock, and may have the effect of delaying, deferring or preventing a change in control of our company, despite such change of control being in the best interest of the holders of our common stock. The existence of authorized but unissued preferred stock may enable the Board of Directors to render more difficult or to discourage an attempt to obtain control of us by means of a merger, tender offer, proxy contest or otherwise.

### **The exercise of common stock warrants and stock options may depress our stock price and may result in dilution to our common security holders.**

Warrants to purchase approximately 11.1 million shares of our common stock were issued and outstanding as of December 31, 2009. Options to purchase approximately 6.2 million shares of our common stock were issued and outstanding as of December 31, 2009. The Arcadia Resources, Inc. 2006 Equity Incentive Plan (the "Plan"), as amended on October 14, 2009, allows for the granting of additional incentive stock options, non-qualified stock options, stock appreciation rights and restricted shares up to 15 million shares (5.0% of our authorized shares of common stock as of the date the Plan was approved).

If the market price of our common stock is above the exercise price of some of the outstanding warrants or options; the holders of those warrants or options may exercise their warrants or options and sell the common stock acquired upon exercise of such derivative security in the public market. Sales of a substantial number of shares of our common stock in the public market may depress the prevailing market price for our common stock and could impair our ability to raise capital through the future sale of our equity securities. Additionally, if the holders of outstanding warrants exercise those warrants, our common security holders will suffer dilution. The exercise price and the number of shares subject to the warrant or option is subject to adjustment upon stock dividends, splits and combinations, as well as certain anti-dilution adjustments as set forth in the respective common stock warrants.



**Table of Contents**

**We depend on our affiliated agencies and our internal sales force to sell our services and products, the loss of which could adversely affect our business.**

We rely upon our affiliated agencies and our internal sales force to sell our staffing and home care services and our internal sales force to sell our pharmacy products and services. Arcadia Services' affiliated agencies are owner-operated businesses. The primary responsibilities of Arcadia Services' affiliated agencies include the recruitment and training of field staff employed by Arcadia Services and generating and maintaining sales to Arcadia Services' customers. The arrangements with affiliated agencies are formalized through a standard contractual agreement, which state performance requirements of the affiliated agencies. Our employees provide the services to our customers and the affiliated agents and internal sales force are restricted by non-competition agreements. In the event of loss of our affiliated agents or internal sales force personnel, we would recruit new sales and marketing personnel and/or affiliated agents, which could cause our operating costs to increase and our sales to fall in the interim.

**Declines in prescription volumes may negatively affect our net revenues and profitability.**

We dispense significant volumes of brand-name and generic drugs as part of our Pharmacy business, which we expect to be a significant source of our net revenues and profitability. Demand for prescription drugs can be negatively affected by a number of factors, including increased safety risk problems, manufacturing issues, regulatory action, and negative press or media coverage. Certain prescriptions may also be withdrawn by their manufacturer or transition to over-the-counter products. A reduction in the use of prescription drugs may negatively affect our volumes, net revenues, profitability and cash flows.

**The success of our business depends on maintaining a well-secured pharmacy operation and technology infrastructure and failure to execute could adversely impact our business.**

We depend on our infrastructure, including our information systems, for many aspects of our business operations, particularly our pharmacy operations. A fundamental requirement for our business is the secure storage and transmission of personal health information and other confidential data and we must maintain our business processes and information systems, and the integrity of our confidential information. Although we have developed systems and processes that are designed to protect information against security breaches, failure to protect such information or mitigate any such breaches may adversely affect our operations. Malfunctions in our business processes, breaches of our information systems or the failure to maintain effective and up-to-date information systems could disrupt our business operations, result in customer and member disputes, damage our reputation, expose us to risk of loss or litigation, result in regulatory violations, increase administrative expenses or lead to other adverse consequences.

**Any impairment of goodwill and other intangible assets could negatively impact our results of operations.**

Our goodwill is subject to an impairment test on an annual basis and is also tested whenever events and circumstances indicate that goodwill may be impaired. Any excess goodwill resulting from the impairment test must be written off in the period of determination. Intangible assets (other than goodwill) are generally amortized over the useful life of such assets. In addition, from time to time, we may acquire or make an investment in a business which will require us to record goodwill based on the purchase price and the value of the acquired assets. We may subsequently experience unforeseen issues with such business which adversely affect the anticipated returns of the business or value of the intangible assets and trigger an evaluation of the recoverability of the recorded goodwill and intangible assets for such business. Future determinations of significant write-offs of goodwill or intangible assets as a result of an impairment test or any accelerated amortization of other intangible assets could have a negative impact on our results of operations and financial condition. We will complete our annual impairment analysis for goodwill in accordance with the applicable accounting guidance during our fiscal fourth quarter.

**Table of Contents**

**Negative publicity or changes in public perception of our services may adversely affect our ability to receive referrals, obtain new agreements and renew existing agreements.**

Our success in receiving referrals, obtaining new agreements and renewing our existing agreements depends upon maintaining our reputation as a quality service provider among governmental authorities, physicians, hospitals, discharge planning departments, case managers, nursing homes, rehabilitation centers, advocacy groups, consumers and their families, other referral sources and the public. Negative publicity, changes in public perceptions of our services or government investigations of our operations could damage our reputation and hinder our ability to receive referrals, retain agreements or obtain new agreements. Increased government scrutiny may also contribute to an increase in compliance costs and could discourage consumers from using our services. Any of these events could have a negative effect on our business, financial condition and operating results.

**Several anti-takeover measures under Nevada law could delay or prevent a change of control, despite such change of control being in the best interest of the holders of our common stock.**

Several anti-takeover measures under Nevada law could delay or prevent a change of control, despite such change of control being in the best interest of the holders of our common stock. This could make it more difficult or discourage an attempt to obtain control of us by means of a merger, tender offer, proxy contest or otherwise. This could negatively impact the value of an investment in our common stock, by discouraging a potential suitor who may otherwise be willing to offer a premium for shares of our common stock.

**Table of Contents**

**Item 4. Submission of Matters to a Vote of Security Holders.**

None.

**Item 6. Exhibits.**

The Exhibits included as part of this report are listed in the attached Exhibit Index, which is incorporated herein by this reference.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

February 4, 2010

By: /s/ Marvin R. Richardson  
Marvin R. Richardson  
Chief Executive Officer (Principal  
Executive Officer) and Director

February 4, 2010

By: /s/ Matthew R. Middendorf  
Matthew R. Middendorf  
Treasurer and Chief Financial Officer  
(Principal Financial and Accounting  
Officer)

**Table of Contents**

**EXHIBIT INDEX**

The following documents are filed as part of this report. Exhibits not required for this report have been omitted. The Company's Commission file number is 001-32935.

<b>Exhibit No.</b>	<i>Exhibit Description</i>
31.1	Certification of the Chief Executive Officer required by rule 13a-14(a) or rule 15d-14(a).
31.2	Certification of the Principal Accounting and Financial Officer required by rule 13a-14(a) or rule 15d-14(a).
32.1	Chief Executive Officer Certification Pursuant to 18 U.S.C. §1350, as Adopted Pursuant to §906 of the Sarbanes-Oxley Act of 2002.
32.2	Principal Accounting and Financial Officer Certification Pursuant to 18 U.S.C. §1350, as Adopted Pursuant to §906 of the Sarbanes-Oxley Act of 2002.