UNITED BANCORPORATION OF ALABAMA INC Form 10-K March 30, 2010

## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-K

# ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2009

Commission File No. 000-25917

#### UNITED BANCORPORATION OF ALABAMA, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

(I.R.S.Employer Identification No.)

63-0833573

P.O. Drawer 8, Atmore, Alabama 36504

(Address of principal executive offices)

Registrant s telephone number, including area code: (251) 446-6000

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Class A Common Stock, Par Value \$.01 Per Share

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No b

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 of Section 15(d) of the Act. Yes o No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files. Yes o No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. b

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer o Non-accelerated filer o Smaller reporting company b (Do not check if a smaller reporting company) Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b

Aggregate market value of voting and nonvoting common equity held by non affiliates as of March 30, 2010 was \$31,187,655 computed by reference to the price reported to the registrant at which the common equity was last sold on or prior to that date and using beneficial ownership of stock rules adopted pursuant to Section 13 of the Securities

Exchange Act of 1934 to exclude voting stock owned by directors and executive officers, some of whom might not be held to be affiliates upon judicial determination.

Indicate the number of shares outstanding of each of the registrant s classes of common stock, as of the latest practicable date.

Common Stock Class A.....\$.01 Class B......\$.01 Par Value

Outstanding at March 30, 2010 2,279,669 Shares\* 0 Shares

 Excludes 109,323 shares held as treasury stock.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant s Proxy Statement relating to the 2010 Annual Meeting of Stockholders are incorporated by reference in Part III of this report.

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## PART I

## ITEM 1. BUSINESS

#### **Forward-Looking Statements**

When used or incorporated by reference herein, the words anticipate , estimate , expect , project , target , goal , a similar expressions, are intended to identify forward-looking statements within the meaning of Section 27A of the Securities Act of 1933. Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including those set forth below under Risk Factors and elsewhere herein, as well as the possibilities of (i) increases in competitive pressures in the banking industry, particularly with respect to community banks; (ii) costs or difficulties in generating deposits or loans to counter cost increases resulting from the recent increase in the number of Bank offices; (iii) general economic conditions, either nationally or regionally, that are less favorable than expected, resulting in deterioration in loan demand, credit quality and/or borrower liquidity, among other things; (iv) changes which may occur in the regulatory environment, including but not limited to changes with respect to recent legislation discussed under Supervision, Regulation and Government Policy below; and (v) large and/or rapid changes in interest rates. These forward-looking statements speak only as of the date they are made. The Corporation expressly disclaims any obligations or undertaking to publicly release any updates or revisions to any forward-looking statement contained herein to reflect any change in the Bank s expectations with regard to any change in events, conditions or circumstances on which any such statement is based.

## United Bancorporation of Alabama, Inc. and United Bank

United Bancorporation of Alabama, Inc. (the Corporation ) is a one-bank, bank holding company, with headquarters in Atmore, Alabama. The Corporation was incorporated under the laws of Delaware on March 8, 1982 for the purpose of acquiring all of the issued and outstanding capital stock of The Bank of Atmore, Atmore, Alabama ( Atmore ) and Peoples Bank, Frisco City, Alabama ( Peoples ). Atmore was merged into United Bank of Atmore, a wholly-owned subsidiary of the Corporation, and Peoples was merged into United Bank of Frisco City ( Frisco City ), also a wholly-owned subsidiary of the Corporation, in late 1982. Effective March 30, 1984, Frisco City merged into United Bank of Atmore, which had previously changed its name to simply United Bank.

The Corporation and its subsidiary, United Bank (herein United Bank or the Bank ), operate primarily in one business segment, commercial banking. United Bank contributes substantially all of the total operating revenues and consolidated assets of the Corporation. The Bank serves its customers from seventeen full service banking offices located in Atmore (2 offices), Frisco City, Monroeville, Flomaton, Foley, Lillian, Bay Minette (2 offices), Silverhill, Magnolia Springs, Spanish Fort, Summerdale, and Loxley, Alabama, and in Jay, Pace and Milton, Florida. Additionally, a loan production office is located in Loxley, Alabama.

United Bank offers a broad range of banking services. Services to business customers include providing remote deposit capabilities, checking accounts, money market deposit accounts, time deposit accounts, repurchase agreements, and various types of lending services. Services provided to individual customers include checking accounts, NOW accounts, money market deposit accounts, statement savings accounts, and various other time deposit savings programs and loans, including business, personal, automobile, home and home improvement loans. United Bank offers securities brokerage services, Visa multi-purpose, and nationally recognized credit card service. The Bank also offers internet banking, bill pay and access to online brokerage services at its web site, <u>www.unitedbank.com</u>. The Bank also owns an insurance agency, United Insurance Services, Inc., which opened and began business in 2001.

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<u>Competition</u> The commercial banking business is highly competitive and United Bank competes actively with state and national banks, savings and loan associations, insurance companies, brokerage houses, and credit unions in its market areas for deposits and loans. In addition, United Bank competes with other financial institutions, including personal loan companies, leasing companies, finance companies and certain governmental agencies, all of which engage in marketing various types of loans and other services. The regulatory environment affects competition in the bank business as well.

<u>Employees</u> The Corporation and its subsidiary had approximately 182 full-time equivalent employees at December 31, 2009. All of the employees are engaged in the operations of United Bank, its subsidiary, or the Corporation. The Corporation considers its employee relations good, and has not experienced and does not anticipate any work stoppage attributable to labor disputes.

<u>Supervision, Regulation and Government Policy</u> Bank holding companies, banks and many of their non-bank affiliates are extensively regulated under both federal and state law. The following brief summary of certain statutes, rules and regulations affecting the Corporation and the Bank is qualified in its entirety by reference to the particular statutory and regulatory provisions referred to below, and is not intended to be an exhaustive description of the statutes or regulations applicable to the Corporation and its subsidiary. Supervision, regulation and examination of banks by bank regulatory agencies are intended primarily for the protection of depositors rather than holders of Corporation common stock.

The Corporation is registered as a bank holding company (BHC) with the Board of Governors of the Federal Reserve System (the Federal Reserve) under the Bank Holding Company Act of 1956, as amended (the BHC Act), having determined that continued registration as a financial holding company (FHC) was unnecessary in light of the Corporation s current operation. As such, the Corporation is subject to the supervision, examination, and reporting requirements in the BHC Act and the regulations of the Federal Reserve. See discussion of the Gramm-Leach-Bliley Financial Services Modernization Act below.

The BHC Act requires every bank holding company to obtain the prior approval of the Federal Reserve before it may acquire substantially all of the assets of any bank or control of any voting shares of any bank, if, after such acquisition, it would own or control, directly or indirectly, more than 5% of the voting shares of such bank. The BHC Act requires the Federal Reserve to consider, among other things, anticompetitive effects, financial and managerial resources and community needs in reviewing such a transaction. Under the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994, enacted in September 1994, bank holding companies were permitted to acquire banks located in any state without regard to whether the transaction is prohibited under any state law (except that states may establish a minimum age of not more than five years for local banks subject to interstate acquisitions by out-of-state bank holding companies), and interstate branching was permitted beginning June 1, 1997 in certain circumstances.

With the prior approval of the Superintendent of the Alabama State Department of Banking (Superintendent) and their primary federal regulators, state banks are entitled to expand by branching.

The Corporation is a legal entity separate and distinct from the Bank. Various legal limitations restrict the Bank from lending or otherwise supplying funds to the Corporation. Such transactions, including extensions of credit, sales of securities or assets and provision of services, also must be on terms and conditions consistent with safe and sound banking practices, including credit standards, that are substantially the same or at least as favorable to the Bank as prevailing at the time for transactions with unaffiliated companies. Also, as a subsidiary of a bank holding company, the Bank is generally prohibited from conditioning the extension of credit or other services, or

conditioning the lease or sale of property, on the customer s agreement to obtain or furnish some additional credit, property or service from or to such subsidiary or an affiliate.

The Bank is a state bank, subject to state banking laws and regulation, supervision and regular examination by the Alabama State Department of Banking (the Department ), and as a member of the Deposit Insurance Fund (DIF) of the Federal Deposit Insurance Corporation (the FDIC), is also subject to FDIC regulation and examination. The Bank is not a member of the Federal Reserve System. Areas subject to federal and state regulation include dividend payments, reserves, investments, loans, interest rates, mergers and acquisitions, issuance of securities, borrowings, establishment of branches and other aspects of operation, including compliance with truth-in-lending and usury laws, and regulators have the right to prevent the development or continuance of unsafe or unsound banking practices regardless of whether the practice is specifically proscribed or otherwise violates law.

Dividends from United Bank constitute the major source of funds for the Corporation. United Bank is subject to state law restrictions on its ability to pay dividends, primarily that the prior written approval of the Superintendent is required if the total of all dividends declared in any calendar year exceeds the total of United Bank s net earnings of that year combined with its retained net earnings of the preceding two years, less any required transfers to surplus. United Bank is subject to restrictions under Alabama law which also prohibits any dividends from being made from surplus without the Superintendent s prior written approval and the general restriction that dividends in excess of 90% of United Bank s net earnings (as defined by statute), may not be declared or paid unless United Bank s surplus is at least equal to 20% of its capital. United Bank s surplus is significantly in excess of 20% of its capital. Federal bank regulatory agencies also have the general authority to limit the dividends paid by insured banks and bank holding companies if such payment is deemed to constitute an unsafe and unsound practice. Federal law provides that no dividends may be paid which would render the Bank undercapitalized. United Bank s ability to make funds available to the Corporation also is subject to restrictions imposed by federal law on the ability of a bank to extend credit to its parent company, to purchase the assets thereof, to issue a guarantee, acceptance or letter of credit on behalf thereof or to invest in the stock or securities thereof or to take such stock or securities as collateral for loans to any borrower. By agreement with its primary regulators, consistent with the Bank s determination to preserve capital, payments of dividends by the Bank to the Corporation are currently subject to prior review of the Alabama State Banking Department.

When the Corporation received a capital investment from the United States Department of the Treasury under the Troubled Assets Relief Program ( TARP ) Capital Purchase Program on December 23, 2008 (see Note 10 to the Consolidated Financial Statements), the Corporation became subject to additional limitations on the payment of dividends. These limitations require, among other things, that (i) all dividends related to the securities purchased under the TARP Capital Purchase Program be paid before other dividends can be paid and (ii) the Treasury must approve any increases in common dividends for three years following the Treasury s investment, unless Treasury s investment is redeemed prior thereto.

The Bank is also subject to the requirements of the Community Reinvestment Act of 1977 (CRA). The CRA and the regulations implementing the CRA are intended to encourage regulated financial institutions to help meet the credit needs of their local community, including low and moderate-income neighborhoods, consistent with the safe and sound operation of financial institutions. The regulatory agency s assessment of the Bank s CRA record is made available to the public.

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) recapitalized the Bank Insurance Fund (BIF) and included numerous revised statutory provisions. FDICIA established five capital tiers for insured depository institutions: well capitalized, adequately capitalized, undercapitalized, significantly

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undercapitalized , and critically undercapitalized , as defined by regulations adopted by the Federal Reserve, the FDIC and other federal depository institution regulatory agencies. At December 31, 2009, the Bank was adequately capitalized and was not subject to restrictions imposed for failure to satisfy applicable capital requirements. BIF premiums for each member financial institution depend upon the risk assessment classification assigned to the institution by the FDIC.

Banking is a business that primarily depends on interest rate differentials. In general, the difference between the interest rate paid by a bank on its deposits and other borrowings and the interest rate received by the bank on its loans and securities holdings constitutes the major portion of the bank s earnings. As a result, the earnings and business of the Corporation are and will be affected by economic conditions generally, both domestic and foreign, and also by the policies of various regulatory authorities having jurisdiction over the Corporation and the Bank, especially the Federal Reserve. The Federal Reserve, among other functions, regulates the supply of credit and deals with general economic conditions within the United States. The instruments of monetary policy employed by the Federal Reserve for those purposes influence in various ways the overall level of investments, loans and other extensions of credit and deposits and the interest rates paid on liabilities and received on assets.

The enactment of the Gramm-Leach-Bliley Financial Services Modernization Act (the GLB Act ) on November 12, 1999 represented an important development in the powers of banks and their competitors in the financial services industry by removing many of the barriers between commercial banking, investment banking, securities brokerages and insurance. Inter-affiliation of many of these formerly separated businesses is now common. The GLB Act includes significant provisions regarding the privacy of financial information. These financial privacy provisions generally require a financial institution to adopt a privacy policy regarding its practices for sharing nonpublic personal information and to disclose such policy to their customers, both at the time the customer relationship is established and at least annually during the relationship. These provisions also prohibit the Corporation from disclosing nonpublic personal financial information to third parties unless customers have the opportunity to opt out of the disclosure. The GLB Act gives the Federal Reserve broad authority to regulate FHCs, but provides for functional regulation of subsidiary activities by the Securities Exchange Commission, Federal Trade Commission, state insurance and securities authorities and similar regulatory agencies.

On October 26, 2001, President Bush signed into law the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the USA Patriot Act ). Among its provisions, the USA Patriot Act requires each financial institution: (i) to establish an anti-money laundering program, (ii) to establish due diligence policies, procedures and controls with respect to its private banking accounts and correspondent banking accounts involving foreign individuals and certain foreign banks and (iii) to avoid establishing, maintaining, administering, or managing correspondent accounts in the United States for, or on behalf of, a foreign bank that does not have a physical presence in any country. In addition, the USA Patriot Act contains a provision encouraging cooperation among financial institutions, regulatory authorities and law enforcement authorities with respect to individuals, entities and organizations engaged in, or reasonably suspected of engaging in, terrorist acts or money laundering activities. The USA Patriot Act has not had a significant impact on the financial condition or results of operations of the Corporation.

In July 2002 the Sarbanes-Oxley Act of 2002 (the SOA) was enacted. The SOA established many new operational and disclosure requirements, with the stated goals of, among other things, increasing corporate responsibility and protecting investors by improving corporate disclosures. The SOA applies generally to companies that file periodic reports with the Securities and Exchange Commission under the Securities Exchange Act of 1934 (the Exchange Act). As an Exchange Act reporting company, the Corporation is subject to some SOA provisions. Other SOA requirements apply only to companies which, unlike the Corporation, have stock traded on a national stock exchange or the NASDAQ.

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In response to the recent financial crisis, the United States government passed the Emergency Economic Stabilization Act of 2008 (the EESA ) on October 3, 2008, which provides the United States Department of the Treasury (the

Treasury ) with broad authority to implement certain actions intended to help restore stability and liquidity to the U.S. financial markets.

The EESA included a provision for a temporary increase from \$100,000 to \$250,000 per depositor in deposit insurance effective October 3, 2008 through December 31, 2013 Deposit accounts are otherwise insured by the FDIC, generally up to a maximum of \$100,000 per separately insured depositor and up to a maximum of \$250,000 for self-directed retirement accounts.

In 2006, federal deposit insurance reform legislation was enacted that (i) required the FDIC to merge the Bank Insurance Fund and the Savings Association Insurance Fund into a newly created Deposit Insurance Fund; (ii) increased the amount of deposit insurance coverage for retirement accounts; (iii) allowed for deposit insurance coverage on individual accounts to be indexed for inflation starting in 2010; (iv) provided the FDIC more flexibility in setting and imposing deposit insurance assessments; and (v) provided eligible institutions credits on future assessments.

The FDIC imposes an assessment against institutions for deposit insurance. This assessment is based on the risk category of the institution and ranges from 5 to 43 basis points of the institution s deposits. In December, 2008, the FDIC adopted a rule that raises the current deposit insurance assessment rates uniformly for all institutions by 7 basis points (to a range from 12 to 50 basis points). The rule also gives the FDIC the authority to alter the way it calculates federal deposit insurance assessment rates to adjust for an institution s risk beginning in the second quarter of 2009 and there after, and as necessary to implement emergency special assessments to maintain the Deposit Insurance Fund. Pursuant to the EESA, the Treasury has the ability to purchase or insure up to \$700 billion in troubled assets held by financial institutions under the Troubled Asset Relief Program (the TARP ). On October 14, 2008, the Treasury announced it would initially purchase equity stakes in financial institutions under a Capital Purchase Program (the

CPP ) of up to \$350 billion of the \$700 billion authorized under the TARP legislation. The CPP provides direct equity investment of perpetual preferred stock by the Treasury in qualified financial institutions. The program is voluntary and requires an institution to comply with a number of restrictions and provisions, including limits on executive compensation, stock redemptions and declaration of dividends. For publicly traded companies, the CPP also requires the Treasury to receive warrants for common stock equal to 15% of the capital invested by the Treasury. The Corporation applied for and received \$10.3 million in the CPP.

As a participant in the CPP, the Corporation is subject to compensation and corporate governance standards and restrictions under applicable legislation and Treasury regulations, which include but are not limited to (1) restrictions on bonus, incentive and retention awards, (2) a prohibition on severance and change-in-control payments to the Corporation s executive officers and next five most highly-compensated employees, (3) ensuring that the Corporation s compensation programs do not encourage unnecessary and excessive risks, (4) requiring the recovery or clawback of any incentive compensation paid to the Corporation s executive officers and next 20 most highly-compensated employees if it is later determined that such payments were based on materially inaccurate financial or other performance criteria, (5) a prohibition on tax gross-ups paid to the Corporation s executive officers and next 20 most highly-compensated employees (6) adoption of an excessive or luxury expenditures policy, and (7) certifications as to various matters by the Corporation s CEO and CFO.

In October 2008, the FDIC announced the Temporary Liquidity Guarantee Program, which has two components: the Debt Guarantee Program and the Transaction Account Guarantee Program. Under the Transaction Account Guarantee Program any participating depository institution is able to provide full deposit insurance coverage for non-interest bearing transaction accounts, regardless of the dollar amount. Under the program, effective November 14, 2008, insured depository institutions that have not opted out of the FDIC Temporary Liquidity Guarantee Program will be subject to a 0.10% surcharge applied to non-interest bearing transaction deposit account balances in excess of \$250,000, which surcharge will be added to the institution s existing risk-based deposit insurance assessments. Under the Debt Guarantee Program, qualifying unsecured senior debt issued by a participating institution can be guaranteed by the FDIC. The Corporation and the Bank chose to participate in both components of the FDIC Temporary Liquidity Guaranty Program.

On February 17, 2009, the American Recovery and Reinvestment Act of 2009 (ARRA) was signed into law. ARRA is intended to help stimulate the economy and is a combination of tax cuts and spending provisions applicable to a broad range of areas with an estimated cost of \$787 billion. The impact that ARRA may have on the U.S. economy, the Corporation and the Bank cannot be predicted with certainty.

Legislative and regulatory proposals regarding changes in banking, and the regulation of banks, federal savings institutions, and other financial institutions and bank and bank holding company powers are being considered by the executive branch of the federal government, Congress and various state governments. Certain of these proposals, if adopted, could significantly change the regulation or operations of banks and the financial services industry. New regulations and statutes are regularly proposed that contain wide-ranging proposals for altering the structures, regulations, and competitive relationships of the nation s financial institutions. On June 17, 2009, Treasury released a white paper entitled Financial Regulatory Reform A New Foundation: Rebuilding Financial Supervision and Regulation (the Proposal ) which calls for sweeping regulatory and supervisory reforms for the entire financial sector and seeks to advance the following five key objectives: (i) promote robust supervision and regulation of financial firms, (ii) establish comprehensive supervision of financial markets, (iii) protect consumers and investors from financial abuse, (iv) provide the government with additional powers to monitor systemic risks, supervise and regulate financial products and markets, and to resolve firms that threaten financial stability, and (v) raise international regulatory standards and improve international cooperation.

The Proposal includes the creation of a new federal agency designed to enforce consumer protection laws. The Consumer Financial Protection Agency (CFPA) would have authority to protect consumers of financial products and services and to regulate all providers (bank and non-bank) of such services. The CFPA would be authorized to adopt rules for all providers of consumer financial services, supervise and examine such institutions for compliance, and enforce compliance through orders, fines, and penalties. The rules of the CFPA would serve as a floor and individual states would be permitted to adopt and enforce stronger consumer protection laws. If adopted as proposed, the Bank may become subject to multiple laws affecting its provision of loans and other credit services to consumers, which may substantially increase the cost of providing such services.

On October 22, 2009, the Federal Reserve issued a comprehensive proposal on incentive compensation policies (the Incentive Compensation Proposal ) intended to ensure that incentive compensation policies of banking organizations don t undermine the safety and soundness of such organizations by encouraging excessive risk-taking. The Incentive Compensation Proposal, which covers all employees that have the ability to materially affect the risk profile of an organization, either individually or as part of a group, is based upon the key principles that a banking organization s incentive compensation arrangement should (i) provide incentives that do not encourage risk-taking beyond the organization s ability to effectively identify and manage risks,

(ii) be compatible with effective internal controls and risk management, and (iii) be supported by strong corporate governance, including active and effective oversight by the organization s board of directors. Banking organizations are instructed to begin an immediate review of their incentive compensation policies to ensure that they do not encourage excessive risk-taking and implement corrective programs as needed.

The Federal Reserve will review, as part of the regular, risk-focused examination process, the incentive compensation arrangements of banking organizations, such as the Corporation. These reviews will be tailored to each organization based on the scope and complexity of the organization s activities and the prevalence of incentive compensation arrangements. The findings of the supervisory initiatives will be included in reports of examination. Deficiencies will be incorporated into the organization s supervisory ratings, which can affect the organization s ability to make acquisitions and take other actions. Enforcement actions may be taken against a banking organization if its incentive compensation arrangements, or related risk-management control or governance processes, pose a risk to the organization s safety and soundness and the organization is not taking prompt and effective measures to correct the deficiencies.

In addition, on January 12, 2010, the FDIC announced that it would seek public comment on whether banks with compensation plans that encourage risky behavior should be charged at higher deposit assessment rates than such banks would otherwise be charged.

On February 2, 2010, the U.S. President called on the U.S. Congress to create a new Small Business Lending Fund. Under this proposal, \$30 billion in TARP funds would be transferred to a new program outside of TARP to support small business lending. As proposed, only small- and medium-sized banks would qualify to participate in the program. New regulations and statutes are regularly proposed that contain wide-ranging proposals for altering the structures, regulations, and competitive relationships of the nation s financial institutions. The Corporation cannot predict whether or in what form any proposed regulation or statute will be adopted or the extent to which our business may be affected by any new regulation or statute

The U. S. Treasury initiated a new program [Community Development Capital Initiative ( CDCI )] for bank holding companies, savings and loan holding companies and stand alone thrifts and banks that have been certified by the Treasury as community development financial institutions ( CDFI ). To be certified as a CDFI, a financial institution must demonstrate that it serves an eligible target market and that at least 60% of its activities are directed to that target market. A target market may consist of one or more of the following: i) an investment area, ii) a low income targeted population, or iii) another targeted population. An example of an investment area would be a state, county, census tract, etc. that has at least one of the following: i) a population poverty rate of at least 20%, ii) for a metropolitan area, an unemployment rate at lease 1.5 times the national average, iii) a median family income at or below 80% of the metropolitan area s or national metropolitan family income, iv) for counties outside of a metropolitan area, a county population loss during the period between the two most recent decennial censuses, or v) for counties outside of a metropolitan area, net migration loss during the 5-year period preceding the most recent decennial census of at lease 5%. A qualifying financial institution may be eligible to apply for a CDCI capital investment of up to 5% of its total risk weighted assets (less any outstanding amount of CPP funding). If a financial institution has existing CPP funding, it may exchange that funding for CDCI funding. CDCI funding is in the form of preferred stock which will receive tier 1 capital treatment. The initial dividend rate will be 2% and will increase to 9% after eight years. No warrants will be required. The financial institution will be subject to the executive compensation restrictions of EESA. A financial institution must apply for CDCI funding by April 2, 2010. If a financial institution is not currently certified as a CDFI, its application to be certified as a CDFI must be filed by April 16, 2010. The Corporation is currently evaluating both its eligibility to participate in the CDCI and the

benefits of the terms of the program. It is management s preliminary assessment that the Corporation s preferred stock dividend payments would be significantly reduced should it participate in the program. The Bank may submit the required application upon completion of this analysis, but there is no assurance that the Bank will participate in the program.

<u>Selected Statistical Information</u> The following tables set forth certain selected statistical information concerning the business and operations of the Corporation and its wholly-owned subsidiary, United Bank, as of December 31, 2009, 2008 and 2007. Averages referred to in the following statistical information are generally average daily balances. Analysis of Net Interest Earnings: The following table sets forth interest earned and the average yield on the major categories of the Corporation s interest-earning assets and interest-bearing liabilities.

| 2009  |    | Average<br>Balance | Th<br>] | Oollars in<br>oousands)<br>Interest<br>Income | Average<br>Rates |
|---|----|--------------------|---------|---|------------------|
|   | ¢  |                    |         | Expense                                       | Earned Paid      |
| Loans, net (1)  | \$ | 286,548            | \$      | 17,014  | 5.96%            |
| Taxable securities  |    | 65,760             |         | 2,284   | 3.47%            |
| Tax exempt securities (2)                                   |    | 30,579             |         | 1,232   | 6.10%            |
| Federal funds sold and repurchase agreements                |    | 14,141             |         | 39  | 0.28%            |
| Interest-bearing deposits with other financial institutions |    | 38,594             |         | 208   | 0.54%            |
| Total interest-earning assets                               | \$ | 435,622            | \$      | 20,777  | 4.93%            |
| Saving deposits and demand deposits interest-bearing        | \$ | 106,441            | \$      | 703   | 0.66%            |
| Time deposits   |    | 196,591            |         | 6,067   | 3.09%            |
| Repurchase agreements                                       |    | 5                  |         |   | 0.00%            |
| Other borrowed funds  |    | 12,210             |         | 359   | 2.94%            |
| Total interest-bearing liabilities                          | \$ | 315,247            | \$      | 7,129   | 2.26%            |
| Net interest income/net yield on interest earning assets    |    |                    | \$      | 13,648  | 3.28%            |

|   |               |    | nterest<br>ncome | Average<br>Rates |
|---|---------------|----|------------------|------------------|
| 2000  | Average       | F  |                  |                  |
| 2008  | Balance       | E  | xpense           | Earned Paid      |
| Loans, net (1)  | \$<br>287,491 | \$ | 19,557           | 6.80%            |
| Taxable securities  | 84,813        |    | 3,062            | 3.61%            |
| Tax exempt securities (2)                                   | 33,903        |    | 1,360            | 6.08%            |
| Federal funds sold and repurchase agreements                | 9,204         |    | 179              | 1.94%            |
| Interest-bearing deposits with other financial institutions | 14,766        |    | 343              | 2.32%            |
| Total interest-earning assets                               | \$<br>430,177 | \$ | 24,501           | 5.86%            |
| Saving deposits and demand deposits interest-bearing        | \$<br>99,969  | \$ | 1,429            | 1.43%            |

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| Time deposits<br>Repurchase agreements<br>Other borrowed funds |   | 194,524<br>68,257<br>12,648 | 7,944<br>834<br>672 | 4.08%<br>1.22%<br>5.31% |
|--|---|-----------------------------|---------------------|-------------------------|
| Total interest-bearing liabilities                             |   | \$<br>375,398               | \$<br>10,879        | 2.90%                   |
| Net interest income/net yield on interest earning assets       |   |                             | \$<br>13,622        | 3.33%                   |
|  | 9 |                             |                     |                         |

|   | Average                 | ]  | Interest<br>Income<br>Interest<br>Income | Average<br>Rates<br>Average<br>Rates |
|---|-------------------------|----|--|--------------------------------------|
| 2007  | Balance                 | E  | Expense                                  | Earned Paid                          |
| Loans, net (1)  | \$<br>251,348           | \$ | 21,195                                   | 8.43%                                |
| Taxable securities  | 73,682                  |    | 3,662                                    | 4.97%                                |
| Tax exempt securities (2)   | 35,750                  |    | 1,428                                    | 6.05%                                |
| Federal funds sold and repurchase agreements                          | 5,230                   |    | 258                                      | 4.93%                                |
| Interest-bearing deposits with other financial institutions           | 12,832                  |    | 667                                      | 5.20%                                |
| Total interest-earning assets   | \$<br>378,842           | \$ | 27,210                                   | 7.38%                                |
| Saving deposits and demand deposits interest-bearing<br>Time deposits | \$<br>90,123<br>174,009 | \$ | 2,052<br>8,407                           | 2.28%<br>4.83%                       |
| Repurchase agreements   | 40,909                  |    | 1,708                                    | 4.18%                                |
| Other borrowed funds  | 18,318                  |    | 1,700                                    | 7.62%                                |
| ould bollowed funds   | 10,510                  |    | 1,570                                    | 1.0270                               |
| Total interest-bearing liabilities                                    | \$<br>323,359           | \$ | 13,563                                   | 4.19%                                |
| Net interest income/net yield on interest earning assets              |                         | \$ | 13,647                                   | 3.80%                                |

- (1) Loans on
  - nonaccrual status have been included in the computation of average balances.
- Yields on tax-exempt obligations have been computed on a full federal tax-equivalent basis using an income tax rate of 34% for 2009, 2008, and 2007.

Analysis of Changes in Interest Income and Interest Expense: The following is an analysis of the dollar amounts of changes in interest income and interest expense due to changes in rates and volume for the periods indicated.

|           |            | (Dollar                               | s in Thousand | ds)       |            |          |            |
|-----------|------------|---------------------------------------|---------------|-----------|------------|----------|------------|
|           |            |                                       | Interest      | Income    |            |          |            |
| Ũ         | Balances   |                                       | Exp           | ense      |            | Varian   | ce as to   |
| 2009      | 2008       |                                       | 2009          | 2008      | Variance   | Rate     | Volume     |
| \$286,548 | \$287,491  | Loans (Net)                           | \$17,014      | \$ 19,557 | \$ (2,543) | \$ (219) | \$ (2,324) |
| 65,760    | 84,813     | Taxable SecuritiesAFS                 |               |           |            |          |            |
|           |            | (1)                                   | 2,284         | 3,062     | (778)      | (801)    | 23         |
| 30,579    | 33,903     | Tax Exempt Securities                 |               |           |            |          |            |
|           |            | AFS (2)                               | 1,232         | 1,360     | (128)      | (137)    | 9          |
| 14,141    | 9,204      | Fed Funds Sold                        | 39            | 179       | (140)      | 59       | (199)      |
| 38,594    | 14,766     | Interest Bearing                      |               |           |            |          |            |
|           |            | Deposits                              | 208           | 343       | (135)      | 281      | (416)      |
| \$435,622 | \$430,177  | Total Earning Assets                  | \$ 20,777     | \$24,501  | \$ (3,724) | \$ (817) | \$ (2,907) |
|           |            | Savings and Interest<br>Bearing       |               |           |            |          |            |
| \$106,441 | \$ 99,969  | Demand Deposits                       | \$ 703        | \$ 1,429  | \$ (726)   | \$ 56    | \$ (782)   |
| 196,591   | 194,524    | Time Deposits                         | 6,067         | 7,944     | (1,877)    | 764      | (2,641)    |
| 5         | 68,257     | Repurchase                            |               |           |            |          |            |
|           |            | Agreements                            |               | 834       | (834)      | (416)    | (418)      |
| 12,210    | 12,648     | Other Borrowed Funds                  | 359           | 672       | (313)      | 3        | (316)      |
| \$315,247 | \$ 375,398 | Total Interest Bearing<br>Liabilities | \$ 7,129      | \$ 10,879 | \$ (3,750) | \$ 407   | \$ (4,157) |

The variance of interest due to both rate and volume has been allocated proportionately to the rate and the volume components based on the relationship of the absolute dollar amounts of the change in each.

#### (1) Available for Sale (AFS)

(2) Yields on tax-exempt obligations have been computed on a full federal tax-equivalent basis using an income tax rate of 34% for 2009, 2008, and 2007.

<u>Analysis of Changes in Interest Income and Interest Expense</u> The following is an analysis of the dollar amounts of changes in interest income and interest expense due to changes in rates and volume for the periods indicated.

|            |                               | (Dollar                               | rs in Thousan | ds)       |            |            |          |
|------------|-------------------------------|---------------------------------------|---------------|-----------|------------|------------|----------|
|            |                               |                                       | Interest      | Income    |            |            |          |
| Average    | age Balances Expense Variance |                                       |               | ce as to  |            |            |          |
| 2008       | 2007                          |                                       | 2008          | 2007      | Variance   | Rate       | Volume   |
| \$287,491  | \$251,348                     | Loans (Net)                           | \$ 19,557     | \$21,195  | \$ (1,638) | \$ (3,942) | \$ 2,304 |
| 84,813     | 73,682                        | Taxable SecuritiesAFS                 |               |           |            |            |          |
|            |                               | (1)                                   | 3,062         | 3,662     | (600)      | (1,075)    | 475      |
| 33,903     | 35,750                        | Tax Exempt Securities                 |               |           |            |            |          |
|            |                               | AFS (2)                               | 1,360         | 1,428     | (68)       | 38         | (106)    |
| 9,204      | 5,230                         | Fed Funds Sold                        | 179           | 258       | (79)       | (220)      | 141      |
| 14,766     | 12,832                        | Interest Bearing                      |               |           |            |            |          |
|            |                               | Deposits                              | 343           | 667       | (324)      | (784)      | 460      |
| \$ 430,177 | \$ 378,842                    | Total Earning Assets                  | \$24,501      | \$27,210  | \$ (2,709) | \$ (5,983) | \$ 3,274 |
|            |                               | Savings and Interest<br>Bearing       |               |           |            |            |          |
| \$ 99,969  | \$ 90,123                     | Demand Deposits                       | \$ 1,429      | \$ 2,052  | \$ (623)   | \$ (910)   | \$ 287   |
| 194,524    | 174,009                       | Time Deposits                         | 7,944         | 8,407     | (463)      | (790)      | 327      |
| 68,257     | 40,909                        | Repurchase                            |               |           |            |            |          |
|            |                               | Agreements                            | 834           | 1,708     | (874)      | (1,620)    | 746      |
| 12,648     | 18,318                        | Other Borrowed Funds                  | 672           | 1,396     | (724)      | (271)      | (453)    |
| \$ 375,398 | \$ 323,359                    | Total Interest Bearing<br>Liabilities | \$ 10,879     | \$ 13,563 | \$ (2,684) | \$ (3,591) | \$ 907   |

The variance of interest due to both rate and volume has been allocated proportionately to the rate and the volume components based on the relationship of the absolute dollar amounts of the change in each.

#### (1) Available for Sale (AFS)

(2) Yields on

tax-exempt obligations have been computed on a full federal tax-equivalent basis using an income tax rate of 34% for 2008 and 2007.

<u>Investments</u> The investment policy of United Bank provides that funds not otherwise needed to meet the loan demand of United Bank s market area can best be invested to earn maximum return for the Bank, yet still maintain sufficient liquidity to meet fluctuations in the Bank s loan demand and deposit structure. The Bank has identified that it will

maintain a core investment portfolio, not needed to meet liquidity requirements, which will be accounted for as Held-to Maturity and, under this accounting, will reduce the volatility of total capital. The Bank will establish limits as to the holdings in this portfolio. At the time of purchase, the Bank designates whether a particular security will be accounted for as Held-to-Maturity or Available-for-Sale. The ratio of total loans to the sum of deposits and repurchase agreements as of December 31, 2009 was 69.99%. Growth in the loan portfolio is impacted by among other things, general economic conditions, the ability to accurately determine the current and future value of collateral and the availability of loans meeting the Bank s credit quality standards. Management expects that funding for any growth in the loan portfolio would come from deposit growth, repurchase agreement growth, and reallocation of liquid funds or maturing investments. Management, in an effort to contain interest rate risk, will make use of longer term Out of Market CD s and term FHLB advances to fund fixed rate loans with maturities in excess of one (1) year. Securities Portfolio The Bank s investment policy, as approved by the Board of Directors, dictates approved types of securities and the conditions under which they may be held. Attention is paid to the maturity and risks associated with each investment. The distribution reflected in the tables below could vary with economic conditions, which could shorten or lengthen maturities. Management believes the level of credit and interest rate risks inherent in the securities portfolio is low.

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The following table sets forth the distribution of contractual maturities of investment securities available for sale and their associated yields:

Maturity Distribution of Investment Securities Available for Sale December 31, 2009, 2008, and 2007 (Dollars in Thousands)

|  | 2009        |                                  | 2008           |                                  | 2007            |                                  |  |
|--|-------------|----------------------------------|----------------|----------------------------------|-----------------|----------------------------------|--|
| U.S. Treasury securities<br>Within one year<br>1-5 years<br>5-10 years<br>After 10 years | \$<br>3,027 | 0.00%<br>1.06%<br>0.00%<br>0.00% | \$             | 0.00%<br>0.00%<br>0.00%<br>0.00% | \$              | 0.00%<br>0.00%<br>0.00%<br>0.00% |  |
| Total  | \$ 3,027    | 1.06%                            | \$             | 0.00%                            | \$              | 0.00%                            |  |
| US Government sponsored agencies   |             |                                  |                |                                  |                 |                                  |  |
| Within one year  | \$          | 0.00%                            | \$ 16,520      | 0.99%                            | \$ 22,434       | 4.28%                            |  |
| 1-5 years  | 24,997      | 3.12%                            | 7,662          | 4.63%                            | 14,236          | 4.73%                            |  |
| 5-10 years   | 11,472      | 3.93%                            | 15,371         | 5.35%                            | 21,943          | 5.49%                            |  |
| After 10 years   |             |                                  |                |                                  | 1,002           | 5.75%                            |  |
| Total  | \$ 36,469   | 3.37%                            | \$ 39,553      | 3.39%                            | \$ 59,615       | 4.86%                            |  |
| Mortgage Backed Securities   | ¢           | 0.000                            | ¢ 170          | 2 2201                           | ¢ 720           | 2 (00                            |  |
| Within one year  | \$          | $0.00\% \\ 0.00\%$               | \$ 170         | 3.23%                            | \$ 728<br>2 256 | 3.60%                            |  |
| 1-5 years<br>5-10 years  |             | 0.00%                            | 4,302<br>1,519 | 3.93%<br>4.57%                   | 2,356<br>4,620  | 4.05%<br>4.05%                   |  |
| After 10 years   |             | 0.00%                            | 6,860          | 4.57%                            | 9,208           | 4.74%                            |  |
| The To years   |             | 0.00 //                          | 0,000          | 1.5770                           | ,200            | 1.7 170                          |  |
| Total  | \$          | 0.00%                            | \$ 12,851      | 4.35%                            | \$ 16,912       | 4.44%                            |  |
| State & Municipal (1)  |             |                                  |                |                                  |                 |                                  |  |
| Within one year  | \$ 1,499    | 3.98%                            | \$ 1,460       | 3.51%                            | \$ 469          | 4.06%                            |  |
| 1-5 years  | 6,727       | 3.86%                            | 7,063          | 3.88%                            | 6,318           | 3.90%                            |  |
| 5-10 years   | 11,275      | 4.03%                            | 13,118         | 4.08%                            | 14,160          | 4.02%                            |  |
| After 10 years   | 9,213       | 4.16%                            | 11,481         | 4.03%                            | 14,471          | 4.02%                            |  |
| Total  | \$28,714    | 4.03%                            | \$ 33,122      | 3.99%                            | \$ 35,418       | 4.00%                            |  |
| Equity Securities  |             |                                  |                |                                  |                 |                                  |  |
| Within one year  | \$ 3        | 1.00%                            | \$             | 0.00%                            | \$              | 0.00%                            |  |
| Total  | \$ 3        | 1.00%                            | \$             | 0.00%                            | \$              | 0.00%                            |  |

| Tot | als   | \$68,213 | 3.55% | \$85,526 | 4.52% | \$ 111,945 | 4.52% |
|-----|---|----------|-------|----------|-------|------------|-------|
| (1) | Yields on<br>tax-exempt<br>obligations have<br>been computed<br>on a full federal<br>tax-equivalent<br>basis using an<br>income tax rate<br>of 34% for<br>2009, 2008 and<br>2007. |          | 12    |          |       |            |       |
|     |   |          | 13    |          |       |            |       |

The following table sets forth the distribution of maturities of investment securities held to maturity as of December 31, 2009 and 2008, respectively, and their associated yields (no securities were classified as held to maturity as of December 31, 2007):

#### Maturity Distribution of Investment Securities Held to Maturity December 31, 2009 and 2008 (Dollars in Thousands)

|  | 2009      |       | 2008      |       |
|--|-----------|-------|-----------|-------|
| US Government sponsored agencies   |           |       |           |       |
| Within one year  | \$        |       | \$        |       |
| 1-5 years  | 6,025     | 2.97% | 3,050     | 4.34% |
| 5-10 years   | 9,399     | 3.52% | 3,000     | 4.48% |
| After 10 years   |           |       |           |       |
| Total  | \$ 15,424 | 3.31% | \$ 6,050  | 4.41% |
| Other domestic debt securities<br>Within one year<br>1-5 years<br>5-10 years<br>After 10 years | \$ 235    | 5.25% | \$<br>500 | 5.25% |
| Total  | \$ 235    | 5.25% | \$ 500    | 5.25% |
| Totals   | \$ 15,659 | 3.33% | \$ 6,550  | 4.47% |

<u>Relative Lending Risk</u> United Bank serves both rural and suburban markets. The rural market is composed primarily of lower to middle income families. The rural market economy is heavily influenced by timber and agricultural production. The suburban market is faster growing, more commercial and is composed of a higher income mix than the rural market. The Bank s loan portfolio mix is reflective of these markets. The Bank s ratio of loans to assets or deposits is comparable to its peer banks serving similar markets.

The risks associated with the Bank s lending are primarily 1) credit risks from economic conditions and concentrations of a loans secured by particular types of collateral or in a particular geographic area and 2) interest rate risk.

Small banks located in one community experience a much higher risk due to the dependence on the economic viability of that single community. United Bank is more geographically diverse than some of its local community banking competitors. With offices in fifteen communities, risks associated with the effects of major economic disruptions in one community are somewhat mitigated. This geographic diversity affects all types of loans and plays a part in the Bank s risk management.

Interest rate risk is a function of the maturity of the loan and method of pricing. The Bank s loan maturity distribution reflects 42.2% of the portfolio maturing in one year or less. In addition, 41.14% of all loans float with an interest rate index. The maturity distribution and floating rate loans help protect the Bank from unexpected interest rate increases.

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Credit risk results from the inability of the borrower to repay the principal and interest on the loan. This inability could result from loss of employment, reduction in liquidity from adverse market movements or adverse changes in the cash flow from the business being financed.

The majority of all types of loans offered by the Bank are collateralized. Concentrations in loans secured by a particular type of collateral increase the Bank s exposure to reductions in value of that collateral type. Additionally, the ability to accurately determine the value of any collateral currently, and over time, has an impact on the management of the portfolio of loans.

Loan concentrations present different risk profiles depending on the type of loan. Regardless of the type of loan, the repayment ability of the borrower and the value of any collateral are important considerations in a loan decision. The loan policy, as approved by the Board of Directors of the Bank, establishes collateral guidelines for each type of loan. Each type of loan exhibits unique profiles of risk that could threaten repayment.

Commercial lending requires an understanding of the customers business and financial performance. The Bank s commercial customers are primarily small to middle market enterprises. The larger commercial accounts are managed by Senior Commercial lenders. Risks in this category are primarily economic. Shifts in local and regional conditions could have an effect on individual borrowers; but as previously mentioned, the Bank attempts to spread this risk by serving multiple communities. As with the other categories, these loans are typically collateralized by assets of the borrower. In most situations, the personal assets of the business owners also collateralize the credit.

Agricultural lending is a specialized type of lending for the Bank. Due to the unique characteristics in this type of loan, the Bank has loan officers dedicated to this market. Collateral valuation and the experience of the borrower play heavily into the approval process. This loan category includes financing equipment, crop production, timber, dairy operations and others. Given the broad range of loans offered, it is difficult to generalize risks in agricultural lending. The area of greatest attention and risk is crop production loans. Risks associated with catastrophic crop losses are mitigated by crop insurance, government support programs, experience of the borrower, collateral other than the crop and the borrower s other financial resources. Routine visitations and contact with the borrower help inform the Bank about crop conditions.

Real estate loans, whether they are construction or mortgage, historically have had lower delinquency rates than other types of loans in the portfolio. This is no longer the case with the change in the real estate market. The Bank makes very few long term, fixed rate mortgage loans; however, it does offer loans with repayment terms based on amortization of up to 30 years with balloon payments of principal at a shorter term, such as three or five years. The Bank also offers several different long-term mortgage programs provided by third party processors.

Installment loans are generally collateralized. Given the small dollar exposure on each loan, the risk of a significant loss on any one credit is limited. Pricing and close monitoring of past due loans enhance the Bank s returns from this type of loan and minimize risks.

The average loan in the loan portfolio at December 31, 2009 was \$62,854, a decrease of \$4,366 from the 2008 level.

## LOAN PORTFOLIO MATURITIES

## Maturities and loan re-pricing indices in the Corporation s loan portfolio are as follows: Remaining Maturity December 31, 2009

(Dollars in Thousands)

|                                 | One year One - five |            | After five |           |
|---------------------------------|---------------------|------------|------------|-----------|
|                                 | or less             | years      | years      | Total     |
| Real estate construction        | \$ 33,005           | \$ 16,227  | \$ 89      | \$ 49,321 |
| Real estate mortgage 1-4 family | 12,698              | 39,156     | 3,966      | 55,820    |
| Real estate commercial          | 17,596              | 40,546     | 2,932      | 61,074    |
| Real estate other               | 11,927              | 19,292     | 3,547      | 34,766    |
| Agricultural                    | 8,951               | 4,204      | 411        | 13,566    |
| Commercial                      | 29,510              | 21,743     | 736        | 51,989    |
| Other loans                     | 5,905               | 10,800     | 105        | 16,810    |
| Totals                          | \$119,592           | \$ 151,968 | \$ 11,786  | \$283,346 |

## Variable Rate Loans by Re-pricing Index

(Dollars in Thousands)

<u>Index</u>

|                                 | Prime      | LIBOR    | Total     |
|---------------------------------|------------|----------|-----------|
| Real estate construction        | \$ 34,335  | \$ 2,225 | \$ 36,560 |
| Real estate mortgage 1-4 family | 21,039     |          | 21,039    |
| Real estate commercial          | 13,855     | 3,047    | 16,902    |
| Real estate other               | 13,662     |          | 13,662    |
| Agricultural                    | 5,603      |          | 5,603     |
| Commercial                      | 21,072     | 1,616    | 22,688    |
| Other loans                     | 124        |          | 124       |
|                                 |            |          |           |
| Totals                          | \$ 109,690 | \$ 6,888 | \$116,578 |

For additional information regarding interest rate sensitivity see INTEREST RATE RISK included in Item 1A below. <u>Impaired Loans</u> Management considers a loan to be impaired when it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is considered impaired, the amount of impairment is measured based on the net present value of expected future cash flows discounted at the note s effective interest rate, or, if the loan is collateral-dependent, the fair value of the collateral is used to determine the amount of impairment. Impaired loans are covered by the allowance for loan losses through a

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charge to the provision for loan losses. Subsequent recoveries are added to the allowance. Because of the severe economic downturn and the effect on borrowers ability to pay and collateral values, the Bank expanded the scope of its analysis of the loan portfolio during 2009. This resulted in additional scrutiny of more loans. The effect was to test more loans for impairment and placing these loans under increased management supervision. At December 31, 2009, the Bank had identified 66 impaired loans (as defined by FASB ASC 310) aggregating \$49,039,811 compared with 34 impaired loans totaling \$21,149,317 as of December 31, 2008. Of the loans identified as impaired as of December 31, 2009, specific reserves were deemed necessary on 25 loans totaling \$18,405,768 and reserves in the amount of \$5,062,293 or 27.50% were allocated.

Of the loans impaired as of December 31, 2008 approximately \$2,830,000 was charged off against the allowance, \$3,040,000 was foreclosed and recorded as ORE, and \$1,575,000 was repaid.

<u>Non-performing Assets</u> The following table sets forth the Corporation s non-performing assets at December 31, 2009, 2008, and 2007. Under the Corporation s nonaccrual policy, a loan is placed on nonaccrual status when the ability to collect the principal and interest is in doubt or when principal and interest is 90 days or more past due, unless, after analysis, it is determined that the interest is well secured and in the process of collection. Credit cards continue to accrue interest.

| А | Descriptions<br>Loans accounted for on a nonaccrual basis   | <b>2009</b><br>\$ 18,993 | <b>2008</b><br>\$ 14,700 | <b>2007</b><br>\$ 11,079 |
|---|---|--------------------------|--------------------------|--------------------------|
| В | Loans which are contractually past due ninety days or<br>more as to interest or principal payments (excluding<br>balances included in (A) above)  | 210                      | 28                       | 26                       |
| С | Loans, the terms of which have been renegotiated to<br>provide a reduction or deferral of interest or principal<br>because of a deterioration in the financial position of the<br>borrower. | 1,657                    | 1,106                    | 54                       |
| D | Other non-performing assets   | 7,611                    | 5,524                    | 551                      |
|   | Total   | \$ 28,471                | \$ 21,358                | \$ 11,710                |

If nonaccrual loans in (A) above had been current throughout their term, interest income would have been increased by \$968,048, \$862,019 and \$685,398 for 2009, 2008, and 2007 respectively. All of the assets in (D) above at the end of 2009, 2008, and 2007 were other real estate owned (ORE).

There may be additional loans in the Bank s portfolio that may become classified or impaired as conditions continue to change. Regulatory examiners may require the Bank to recognize additions to the allowance based upon their judgments about information available to them at the time of their examination.

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Loan Concentrations On December 31, 2009, the Bank had \$43,957,653 of agriculture related loans as compared to \$47,599,289 and \$40,792,171 in 2008 and 2007, respectively. Real estate construction and 1-4 family residential mortgage loans were \$49,321,129 and \$55,820,121 respectively in 2009, \$52,649,854 and \$52,676,766 respectively in 2008 and \$68,699,154 and \$41,738,820 respectively in 2007.

# Summary of Loan Loss Experience (Dollars in Thousands)

| Average amount of loans outstanding, net                              | <b>2009</b><br>\$ 286,548 | <b>2008</b><br>\$ 287,491 | <b>2007</b><br>\$251,348 |
|---|---------------------------|---------------------------|--------------------------|
| Allowance for loan losses beginning January 1                         | \$ 3,591                  | \$ 3,981                  | \$ 3,011                 |
| Loans Charged off:  |                           |                           |                          |
| Commercial, financial and agriculture                                 | (3,850)                   | (2,422)                   | (226)                    |
| Real estate mortgage  | (512)                     | (68)                      |                          |
| Installment loans to individuals                                      | (165)                     | (265)                     | (213)                    |
| Total Charged off   | (4,527)                   | (2,755)                   | (439)                    |
| Recoveries during the period  |                           |                           |                          |
| Commercial, financial and agriculture                                 | 53                        | 30                        | 12                       |
| Real estate mortgage  | 4                         |                           |                          |
| Installment loans to individuals                                      | 46                        | 35                        | 17                       |
| Total Recoveries  | 103                       | 65                        | 29                       |
| Loans Charged off, net  | (4,424)                   | (2,690)                   | (410)                    |
| Other Adjustments<br>Additions to the allowance charged to operations | 8,268                     | 2,300                     | 1,380                    |
| Additions to the anowance charged to operations                       | 0,200                     | 2,300                     | 1,300                    |
|   | \$ 7,435                  | \$ 3,591                  | \$ 3,981                 |

Ratio of net charge offs during the period to average loans

outstanding 1.54% 0.94% 0.16% Of the approximately \$4,527,000 of loans charged off in 2009, approximately \$2,830,000 resulted from the resolution

of loans identified as impaired at December 31, 2008.

<u>Allowance for Loan Losses</u> The allowance for loan losses is maintained at a level which, in management s opinion, is appropriate to provide for estimated losses in the portfolio at the balance sheet date. Factors considered in determining the adequacy of the allowance include historical loan loss experience, the amount and trend of past due loans, loans classified from the most recent regulatory examinations and internal reviews, general economic conditions, the effect of lending policies and effectiveness of management and the current portfolio mix including concentrations. The amount charged to the provision is that amount necessary to maintain the allowance for loan losses at a level indicative of the associated risk, as determined by management, of the current portfolio.

The allowance for loan losses consists of two portions: the classified portion and the nonclassified portion. The classified portion is based on identified problem loans and is determined based on an assessment of credit risk related to those loans. Specific loss estimate amounts are included in the allowance based on an evaluation

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of the individual credits. Any loan categorized loss is charged off in the period which the loan is so categorized. The nonclassified portion of the allowance is for probable inherent losses which exist as of the evaluation date even though they may not have been identified by the more objective processes for the classified portion of the allowance. This is due to the risk of error and inherent imprecision in the process. This portion of the allowance is particularly subjective and requires judgments based upon qualitative factors, which do not lend themselves to exact mathematical calculations. Some of the factors considered are changes in credit concentrations, loan mix, historical loss experience, experience of loan management, effects of lending policies and general economic environment in the Corporation s markets. As mentioned above in Impaired Loans, the Bank responded to the severity of the economic downturn by expanding the scope of its analysis of the loan portfolio.

While the total allowance is described as consisting of a classified and a nonclassified portion, these terms are primarily used to describe a process. Both portions are available to support inherent losses in the loan portfolio. Management realizes that general economic trends greatly affect loan losses, and no assurances can be made that future charges to the allowance for loan losses will not be significant in relation to the amount provided during a particular period, or that future evaluations of the loan portfolio based on conditions then prevailing will not require sizable charges to income. Management does, however, consider the allowance for loan losses to be appropriate for the reported periods. The Corporation has allocated proportionately the nonclassified portion of the allowance to the individual loan categories for purposes of the loan loss allowance table below.

Management believes that the allowance for loan losses at December 31, 2009 is appropriate given past experience and the underlying strength of the loan portfolio.

The table below reflects an allocation of the allowance for the years ended December 31, 2009, 2008, and 2007. The allocation represents an estimate for each category of loans based upon historical experience and management s judgment.

(Dollars In Thousands)

|                                  | (Dollars in Thousands) |                   |          |             |        |        |  |
|----------------------------------|------------------------|-------------------|----------|-------------|--------|--------|--|
|                                  |                        | Percentage of Loa |          |             |        | to     |  |
|                                  |                        | Allowance         |          | Total Loans |        |        |  |
|                                  | 2009                   | 2008              | 2007     | 2009        | 2008   | 2007   |  |
| Commercial, financial and        |                        |                   |          |             |        |        |  |
| agricultural                     | \$4,770                | \$ 1,618          | \$ 2,964 | 57.0%       | 56.4%  | 53.5%  |  |
| Real estate construction         | 1,893                  | 1,777             | 336      | 17.4%       | 18.8%  | 25.7%  |  |
| Real estate mortgage 1-4         |                        |                   |          |             |        |        |  |
| family                           | 629                    | 64                | 554      | 19.7%       | 18.8%  | 15.6%  |  |
| Installment loans to individuals | 144                    | 132               | 127      | 5.9%        | 6.0%   | 5.2%   |  |
| Total                            | \$ 7,436               | \$ 3,591          | \$ 3,981 | 100.0%      | 100.0% | 100.0% |  |
|                                  |                        | 19                |          |             |        |        |  |

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At December 31, 2009 the majority of loans identified as impaired were classified as commercial, financial and agricultural. As discussed above, these loans were dealt with through charge off, foreclosure or collection during 2009. After detailed analysis, the loans identified as impaired at December 31, 2009 and the related reserves were classified as indicated on the above table.

<u>Delinquent Loan Policy</u> Installment loans are placed on nonaccrual when the loan is three payments past due. Single-date maturity notes are placed on nonaccrual status when such notes are delinquent for 90 days. Delinquent commercial loans are placed on nonaccrual status when the loan is 90 days past due or when a loan is determined to be impaired. After analysis and review, a loan that is 90 days past due may return to accrual status if collection of interest is well secured. Exceptions may be made where there are extenuating circumstances, but any exception is subject to review by the Board of Directors of the Bank.

Loans are considered delinquent if payments of principal or interest have not been made by the end of periods ranging from one to ten days after the due date, depending upon the type of loan involved. Installment loans are considered delinquent if payments of principal and interest are past due for a period of ten days and commercial loans are considered delinquent if payments of principal and interest are past due for a period of one day. Single-date maturity loans are considered delinquent if payments are not made by the day following the due date of such loans. Loans are reviewed for charge offs, as necessary, on a monthly basis. If necessary, loans can be charged off at any time with the approval of the Chief Executive Officer (CEO). The loan officer responsible for the particular loan initiates the charge off request which is reviewed by the Special Assets Officer and then recommended for approval by the CEO. All charged off loans are reviewed by the Board of Directors of the Bank at the monthly board meeting.

#### DEPOSITS

#### (Dollars in Thousands)

The following table sets forth the average amount of deposits for the years 2009, 2008, and 2007 by category.

|                                     |            | Deposits   |            | Rate Paid |       |       |  |
|-------------------------------------|------------|------------|------------|-----------|-------|-------|--|
|                                     | 2009       | 2008       | 2007       | 2009      | 2008  | 2007  |  |
| Noninterest-bearing demand deposits | \$ 140,782 | \$ 63,234  | \$ 60,446  | 0%        | 0%    | 0%    |  |
| Interest bearing                    |            |            |            |           |       |       |  |
| Demand                              | 87,294     | 82,357     | 71,593     | 0.76%     | 1.68% | 2.80% |  |
| Savings                             | 19,147     | 17,612     | 18,530     | 0.20%     | 0.24% | 0.25% |  |
| Time                                | 196,591    | 194,524    | 174,009    | 2.94%     | 4.08% | 4.83% |  |
|                                     | \$ 303,032 | \$ 294,493 | \$ 264,132 | 2.23%     | 3.18% | 3.96% |  |
|                                     |            | 20         |            |           |       |       |  |

The following shows the amount of time deposits outstanding at December 31, 2009, classified by time remaining until maturity.

|                       | G<br>Certi | 0,000 or<br>reater<br>ficates of<br>eposit | <br>her Time<br>Deposits |
|-----------------------|------------|--|--------------------------|
| Maturity              |            | 1  | I                        |
| Three months or less  | \$         | 19,889                                     | \$<br>29,611             |
| Three to six months   |            | 17,629                                     | 31,744                   |
| Six to twelve months  |            | 20,460                                     | 26,359                   |
| Twelve months or more |            | 16,422                                     | 24,765                   |
| Totals                | \$         | 74,400                                     | \$<br>112,479            |

The following table shows various amounts of repurchase agreements and other short term borrowings and their respective rates.

|  |        | laximum<br>itstanding | Av       | erage | Average interest | Ending   | Average<br>interest<br>rate at year |
|--|--------|-----------------------|----------|-------|------------------|----------|-------------------------------------|
| <u>2009</u>                                    | at ang | y month end           | ba       | lance | rate             | balance  | end                                 |
| Securities sold under agreements to repurchase | \$     |                       | \$       | 5     | 0.00%            | \$       | 0.00%                               |
| Other short term borrowings                    | \$     | 947                   | \$       | 379   | 0.00%            | \$ 624   | 0.00%                               |
| <u>2008</u>                                    |        |                       |          |       |                  |          |                                     |
| Securities sold under agreements to repurchase | \$     | 108,160               | \$6      | 8,257 | 1.22%            | \$ 1,861 | 0.00%                               |
| Other short term borrowings                    | \$     | 661                   | \$       | 663   | 1.59%            | \$ 496   | 0.19%                               |
| <u>2007</u>                                    |        |                       |          |       |                  |          |                                     |
| Securities sold under agreements to repurchase | \$     | 60,504                | \$4      | 0,909 | 4.18%            | \$41,204 | 3.34%                               |
| Other short term borrowings                    | \$     | 1,044                 | \$<br>21 | 422   | 6.09%            | \$ 692   | 1.02%                               |

<u>Return on Equity and Assets</u> The following table shows the percentage return on equity and assets, the dividend pay-out ratio, and the ratio or average equity to average assets of the Corporation for the years ended December 31, 2009, 2008, and 2007.

| Return on average assets                  | <b>2009</b><br>-0.91% | <b>2008</b><br>0.11% | <b>2007</b> 0.23% |
|---|-----------------------|----------------------|-------------------|
| Return on average equity                  | -10.97%               | 1.67%                | 3.28%             |
| Dividend pay-out ratio                    | 0.00%                 | 125.00%              | 65.22%            |
| Ratio of average equity to average assets | 8.31%                 | 7.35%                | 7.12%             |

## ITEM 1A. RISK FACTORS

The following discusses risks that management believes could have a negative impact on the Corporation s financial performance. When analyzing an investment in the Corporation, the risks and uncertainties described below, together with all of the other information included or incorporated by reference in this report should be carefully considered. The risk factors relate primarily to the commercial banking operations of the Bank. This list should not be viewed as comprehensive and may not include all risks that may affect the financial performance of the Corporation: Capital Risk

The Corporation is required by federal and state regulatory authorities to maintain adequate levels of capital to support its operations. The Corporation anticipates that capital resources will satisfy these requirements in the near term. However, the Corporation may need to raise additional capital to support growth or for other needs. The ability to raise additional capital, if needed, will depend on conditions in the capital markets at that time, which are beyond the Corporation s control, as well as on the Corporation current and anticipated financial performance. Accordingly, there can be no assurances as to the Corporation s ability to raise additional capital, if needed, on favorable terms or at all. In the event the Corporation is unable to raise capital when needed, its ability to further expand operations through internal capital generation (net earnings) and acquisitions could be impeded. In this case or should the Corporation identify a need for additional capital or a need to preserve capital, a reduction in or suspension of the dividend may be advisable.

The Corporation is a participant in the Capital Purchase Program (CPP) from the United States Treasury. Under this program, the Corporation sold to the Treasury, preferred shares and a warrant that is convertible into common stock of the Corporation. Should the common stock warrants be converted, the impact of the conversion would be a dilutive effect on the current shareholders and would result in an additional 105,080 shares being issued representing 4.40% of the 2,388,992 outstanding at December 31, 2009. When the Corporation received a capital investment from the United States Department of the Treasury under the Troubled Assets Relief Program (TARP) Capital Purchase Program on December 23, 2008 (see Note 10 to the Consolidated Financial Statements), the Corporation became subject to additional limitations on the payment of dividends. These limitations require, among other things, that (i) all dividends Related to the

securities purchased under the TARP Capital Purchase Program be paid before other dividends can be paid and (ii) the Treasury must approve any increases in common dividends for three years following the Treasury s investment. Interest Rate

The Bank s profitability is largely a function of the spread between the interest rates earned on earning assets and the interest rates paid on deposits and other interest-bearing liabilities. Like most financial institutions, the Bank s net interest income and margin will be affected by general economic conditions, fiscal and monetary policies of the Federal government that influence market interest rates, the Bank s ability to respond to changes in such rates and other factors that determine the level and direction of movement of interest rates. At any given time, the Bank s assets and liabilities may be so positioned that they are affected differently by a change in the level or direction of interest rates. As a result, an increase or decrease in rates, loan terms, the mix of adjustable- and fixed-rate loans or investment securities in the Bank s portfolio or the shape of the yield curve could have a positive or negative effect on its net income, capital and liquidity. Although management believes it has implemented strategies and guidelines to reduce the potential effects of changes in interest rates on results of operations, any precipitous, substantial and/or prolonged change in market interest rates could adversely affect operating results.

#### INTEREST RATE SENSITIVITY\* Interest Rate Sensitivity Analysis Year Ended December 31, 2009

|  |    |                    | Percent Change<br>Interest Income/Expense |                 |  |
|--|----|--------------------|---|-----------------|--|
|  |    | Ending<br>Balances | Down<br>200<br>Basis                      | Up 200<br>Basis |  |
|  | a  | s of 12/31/09      | Points                                    | Points          |  |
| Earning Assets:                                |    |                    |   |                 |  |
| Cash & Short-term Investments                  | \$ | 54,668,111         | -99.64%                                   | 526.38%         |  |
| Investment securities, taxable                 |    | 55,826,968         | -14.72%                                   | 6.68%           |  |
| Investment securities, tax-exempt              |    | 28,045,024         | -2.51%                                    | 14.06%          |  |
| Loans  |    | 275,910,662        | -7.13%                                    | 16.38%          |  |
| Total Assets                                   | \$ | 414,450,765        | -8.11%                                    | 18.58%          |  |
| Interest Bearing Liabilities:                  |    |                    |   |                 |  |
| Interest Bearing Deposits                      | \$ | 96,161,054         | -18.87%                                   | 61.29%          |  |
| Certificates of Deposit less than \$100,000    |    | 112,497,802        | -11.47%                                   | 46.28%          |  |
| Certificates of Deposit greater than \$100,000 |    | 74,400,183         | -11.18%                                   | 43.52%          |  |
| Total Interest Bearing Deposits                |    | 283,059,039        | -12.54%                                   | 47.84%          |  |
| Federal funds sold & securities                |    |                    |   |                 |  |
| purchased under agreement to resale            |    | 0                  | 0.00%                                     | 0.00%           |  |
| Federal Home Loan Bank borrowings              |    | 2,069,242          | 2.35%                                     | 16.10%          |  |
| Total Purchased Funds                          |    | 2,069,242          |   |                 |  |
| Total Liabilities                              | \$ | 285,128,281        | -12.28%                                   | 46.92%          |  |
| Net Interest Income                            |    |                    | -6.87%                                    | 10.21%          |  |

\* Information

pertains to the

Bank only

As shown in the table above, the Corporation is interest rate sensitive, especially in a downward rate environment. A 200 basis point decline in prevailing market interest rates, such as the prime rate, would cause an 6.87% decline in net interest income; while a similar increase in interest rates would yield a 10.21% increase in net interest income. The comparable sensitivities at the end of 2008 were a decline in net interest income of 6.54% in a 200 basis point decline and an increase of 16.98% in a similar increase of rates. This effect is due to the Corporation s mix of variable and fixed rate loans, interest bearing deposits, and borrowed funds. The Corporation s sensitivity to changes in interest

rates in conjunction with the structure of interest rate spreads determines the impact of change in interest rates on the Bank s performance.

Credit Risk

As a lender, the Bank is exposed to the risk that its borrowers may be unable to repay their loans and that any collateral securing the payment of their loans may not be sufficient to assure repayment in full. Credit losses are inherent in the lending business and could have a material adverse effect on the operating results of the Bank. Adverse changes in the economy or business conditions, either nationally or in the Bank s market areas, could increase credit related losses or related expenses and/or limit growth. Substantially all of the Bank s loans are to businesses and individuals in a limited geographic area and any economic decline in this local market could

impact the Bank adversely. The Bank makes various assumptions and judgments about the collectibility of its loan portfolio and provides an allowance for loan losses based on a number of factors. If these assumptions are incorrect, the allowance for loan losses may not be sufficient to cover losses, thereby having an adverse effect on operating results, and may cause the Bank to increase the allowance in the future by increasing the provision for loan losses. The Bank has adopted credit policies which when combined with underwriting and credit monitoring procedures produce a process that management believes is appropriate to control these risks. Such policies and procedures may not prevent unexpected losses that could have a material adverse affect on the Bank s financial condition and/or results of operations. See PROVISION FOR LOAN LOSSES in Item 7 and Summary of Loan Loss Experience and Allowance for Loan Losses in Item 1.

## Competition

The financial services industry is highly competitive. Competition for attracting and retaining deposits and attracting desirable loans comes from a wide array of financial companies, such as other banks, savings institutions, credit unions, mutual fund companies, insurance companies and, increasingly, other non-bank businesses. Some of the Bank s competitors are much larger in terms of total assets and market capitalization, have a higher lending limit, and have greater access to capital and funding. The presence of one or more aggressive competitors in the Bank s market area could have an adverse affect on the Bank s financial condition and/or results of operations by increasing the cost of deposits, reducing the rates on loans or limiting access to quality borrowers. See Competition in Item 1. Government Regulation and Supervision

The banking industry is heavily regulated under both federal and state law. Banking regulations, designed primarily for the safety of depositors, may limit a financial institution s growth and the return to its investors, by restricting such activities as the payment of dividends, mergers with or acquisitions by other institutions, expansion of branch offices and the offering of securities. The Bank is also subject to capitalization guidelines established by federal law and could be subject to enforcement actions to the extent that its subsidiary bank is found, by regulatory examiners, to be undercapitalized. In recent discussions with its principal regulators capital and other benchmarks were agreed upon, as well as reporting with respect to those benchmarks, and the Bank agreed consistent with its earlier determination to suspend cash dividends to preserve capital and to consult with the Alabama State Banking Department prior to the payment of any cash dividend. The agreed upon benchmarks are consistent with those already established by the Bank. It is not possible to predict what changes, if any, will be made to existing federal and state legislation and regulations or the effect that such changes may have on the Bank s future business and earnings prospects. Any substantial changes to applicable laws or regulations could also subject the Bank to additional costs, limit the types of financial services and products it may offer, and inhibit its ability to compete with other financial service providers. As a participant in the Treasury s Capital Purchase Program, the Corporation is subject to additional Regulation as regards executive compensation and any additional items as may be required in the future. See Supervision, Regulation and Government Policy in Item 1.

Attracting and Retaining Skilled Personnel

Attracting and retaining key personnel is critical to the Bank s success, and difficulty finding qualified personnel could have a significant impact on the Bank s business due to the lack of required skill sets and years of industry experience.

Local Economic Conditions

The Bank s success depends primarily on the general economic conditions of the specific local markets in which the Bank operates. Unlike larger national or other regional banks that are more geographically diversified, the Bank provides banking and financial services to customers primarily in Escambia, Monroe, and Baldwin County, Alabama, and Santa Rosa County, Florida. The local economic conditions in these areas have a significant impact on the demand for the Bank s products and services as well as the ability of the Bank s customers to repay loans, the value of the collateral securing loans and the stability of the Bank s deposit funding sources. A significant decline in general economic conditions, caused by inflation, recession, acts of terrorism, outbreak of hostilities or other international or domestic occurrences, unemployment, changes in securities markets or other factors could impact those local economic conditions could also pose down side risks to the fair value of the Bank s assets. See Relative Lending Risk in Item 1.

## Growth Strategy

The Bank has materially completed the growth strategy that it has followed for the preceding two years. There can be no assurance that the Bank can expand its market presence or earning assets in its locations to the degree needed to overcome the added expense of operating the new locations.

Severe Weather, Natural Disasters, Acts of War or Terrorism And Other External Events Could Significantly Impact The Corporations Business

Severe weather, natural disasters, acts of war or terrorism and other adverse external events could have a significant impact on the Bank s ability to conduct business. Such events could affect the stability of the Bank s deposit base, restrict the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in loss of revenue and/or cause the Bank to incur additional expenses. Although management has established disaster recovery policies and procedures, the occurrence of any such event could have a material adverse effect on the Bank s business, which, in turn, could have a material adverse effect on the Bank s financial condition and results of operations.

Information Systems Integrity

The Bank relies on modern data, communication, and network systems to conduct ongoing operations. These systems could be vulnerable to internal and external attacks to the physical equipment or the raw data stored within these systems. Failures to maintain the integrity of one or more of these systems could threaten the Bank s ability to serve customers in an effective and timely manner. The Bank maintains policies and procedures governing the access to and use of these systems in order to insulate the systems from any sort of security breach. However, any breach could have a material adverse effect on the financial position and future earnings of the Bank.

Technological Advancement and Implementation

The future success of the Bank is directly related to the successful implementation of new technological advancements pertaining to the banking industry. Technology continues to offer the Bank new avenues to add products for customers, as well as increase the efficiency of the Bank s internal operations. Failure to effectively manage the implementation of emerging technology could result in the loss of existing customers or

limit the Bank s ability to attract new customers, thus putting pressure on the Bank s financial position and future earnings.

Internal Audit and Control Risk

The Bank incorporates the use of various internal audit review and internal controls to minimize the Bank s exposure to material financial misstatement or fraudulent activity. Despite the presence of these systems, the Bank is exposed to the inherent risks that are present in any similar environment, including risks that a control, or controls, could be circumvented. The Bank attempts to revise its internal audit procedures and controls as its operations evolve. However rigorously the Bank undertakes its pursuit of internal controls, this process can only provide reasonable assurance that the Bank s financial reporting doesn t include material misstatement.

**Industry Conditions** 

Difficult market conditions have adversely affected our industry. The capital and credit markets have been experiencing volatility and disruption for more than twelve months. Dramatic declines in the housing market over the past year, with falling home and commercial prices, increasing foreclosures, and unemployment, have negatively impacted the credit performance of mortgage and commercial real estate loans and resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities. These write-downs have caused many financial institutions to seek additional capital, to merge with larger and stronger institutions and, in some cases, to fail. Reflecting concern about the stability of the financial markets generally and the strength of counterparties, many lenders and institutional investors have reduced or ceased providing funding to borrowers, including to other financial institutions. This market turmoil and tightening of credit have led to an increased level of commercial and consumer delinquencies, lack of consumer confidence, increased market volatility, and widespread reduction of business activity in general. A worsening of these conditions would likely exacerbate the adverse effects of these difficult market conditions on the Corporation and others in the financial services industry. In particular, the Corporation may face the following risks in connection with these events:

The Bank expects to face increased regulation of the industry, including the results of the EESA and the American Recovery and Reinvestment Act of 2009 (ARRA). Compliance with such regulation may increase the Bank s costs and limit our ability to pursue business opportunities.

Government stimulus packages and other responses to the financial crises may not stabilize the economy or financial system.

The ability to assess the creditworthiness of the Bank s customers may be impaired if the approaches used to select, manage, and underwrite our customers become less predictive of future behaviors.

The process used to estimate losses requires difficult, subjective, and complex judgments, including forecasts of economic conditions and how these economic predictions might impair the ability of the Bank s borrowers to repay their loans. The current economic conditions may make accurate estimation more difficult and negatively impact the reliability of this process.

The Bank will be required to pay significantly higher Federal Deposit Insurance Corporation premiums because of its performance or because market developments have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits.

The ability to engage in routine funding transactions could be adversely affected by the actions and commercial soundness of other financial institutions and government sponsored entities.

If current levels of market disruption and volatility continue or worsen, there can be no assurance that the Corporation will not experience an adverse effect on the Bank s financial position and future earnings.

ITEM 1B. UNRESOLVED STAFF COMMENTS

Not applicable.

ITEM 2. PROPERTIES

The Corporation s bank subsidiary operates seventeen full service branches and one loan production office housed in facilities either owned or leased. The offices are located in Escambia, Baldwin and Monroe Counties in Alabama and Santa Rosa County in Florida. All land, buildings and improvements held by the Corporation were transferred as a capital investment to the Bank during 2006.

Locations in Escambia County, Alabama include: Atmore (two full service banking locations) and, Flomaton, renovated in early 2008.

Locations in Baldwin County, Alabama include: Foley, Lillian, Bay Minette (2 full service locations), Silverhill, Magnolia Springs, Summerdale, Loxley (a full service branch and a loan production office) and Spanish Fort. Locations in Monroe County, Alabama include: Monroeville and Frisco City.

Locations in Santa Rosa County, Florida include: Jay, Milton and Pace.

The Bank has acquired property on which it plans to locate a full service banking location in Spanish Fort, Alabama. The development of this location has been delayed until economic conditions improve.

ITEM 3. LEGAL PROCEEDINGS

There are presently no pending legal proceedings to which the Corporation or its subsidiary, United Bank, is a party or to which any of their property is subject, which management of the Corporation based upon consultation with legal counsel believes are likely to have a material adverse effect upon the financial position of the Corporation. ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of the shareholders of the Corporation during the fourth quarter of the fiscal year.

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## PART II

ITEM 5. MARKET FOR THE REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES

The Corporation s authorized common shares consist of the following:

- (1) 5,000,000 shares of Class A common stock, \$.01 par value per share, of which 2,388,992 shares are issued and 2,279,669 are outstanding and held by approximately 862 shareholders of record, as of March 30, 2010.
- (2) 250,000 shares of Class B common stock, \$.01 par value per share, none of which were issued, as of March 30, 2010.

The Corporation is informed that over-the-counter market quotations reflect inter-dealer prices, without retail mark-ups, markdowns, or commissions and may not necessarily reflect actual transactions. Because of the extremely limited number of transactions involving the Corporation s common stock that have been reported on the OTCBB, the Corporation believes that any reported bid or asked price may not reflect a fair valuation of its common stock. The Corporation declared no cash dividends during 2009 and cash dividends per common share of \$0.30 per common share in 2008. The payment of dividends is subject to the earnings and financial condition of the Corporation and other relevant factors. Dividends on the Corporation s common stock are declared and paid based on a variety of considerations by the Corporation s Board of Directors and there can be no assurance that the Corporation will continue to pay regular dividends or as to the amount of dividends if any. Payment of future dividends will depend upon business conditions, operating results, capital and reserve requirements and the Board s consideration of other relevant factors. In addition, the ability of the Corporation to pay dividends is totally dependent on dividends received from its banking subsidiary (see Note 18 to the consolidated financial statements) and is subject to statutory restrictions on dividends applicable to Delaware corporations, including the restrictions that dividends generally may be paid only from a corporation s surplus or from its net profits for the fiscal year in which the dividend is declared and the preceding year.

# ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## INTRODUCTION

The following financial review is presented to provide an analysis of the consolidated results of operations of the Corporation and its subsidiary. This review should be read in conjunction with the consolidated financial statements included under Item 8.

#### **OVERVIEW**

This overview is a broad, high-level discussion of various financial measures addressed in detail in the following discussion and analysis. The items addressed, as such, do not have any more or less significance than the detailed discussion to follow.

United Bancorporation of Alabama, Inc. is a one-bank, bank holding company that competes in the commercial banking industry within the primary markets of Southwest Alabama and Northwest Florida. As a community bank, the Bank strives to meet the needs of the total markets it serves including, but not limited to, consumer and business banking needs, agricultural financing, mortgage products, and various insurance and investment needs.

At December 31, 2009 the Corporation had \$456,982,406 of total assets, compared to \$550,045,007 at December 31, 2009. Total deposits decreased by \$86,345,377 (17.58%) to \$404,810,249, as compared to \$491,155,626 at the end of 2008. As discussed in the 2008 Form 10-K and 2009 Form 10-Q filings, the decline was anticipated as the two temporary transactions came to their planned conclusions. The \$36 million of deposits held at December 31, 2008 for the local municipal government were dispersed for their intended use and the \$62 million of deposits held at December 31, 2008 for the local customer has likewise been dispersed to fund the construction project. Loans at year end 2009 totaled \$283,346,171, an increase of \$3,566,295 from the \$279,779,877 recorded at December 31, 2008. The allowance for loan losses increased by \$3,843,951, to \$7,435,509 from \$3,591,558. The allowance coverage rose to 2.62% of total loans from 1.28% of total loans.

Other Real Estate owned (ORE) increased to \$7,610,689 at year end, 2009 from \$5,253,501 at the same time in 2008. This was the result of the weakened economy and the foreclosing on several problem loans by the Bank as it continued efforts to resolve the problem credits. The Corporation created a reserve for possible losses on ORE in the amount of \$1,032,000.

The investment by the Corporation in premises and equipment at the end of 2009 was lower by \$1,267,091 to \$17,589,236 from \$18,856,327 at the end of 2008. The Corporation did not add to its branch network during the year and this reduced the need for fresh purchases of equipment.

Net interest income was \$13,647,585 for the year ended December 31, 2009, as compared with \$13,622,148 for the year ended December 31, 2008, or virtually flat. Non accrual loans continued to be a drag on interest revenue. Net interest income increased in each quarter during 2009 over the prior quarter, primarily as the result of the continued lower interest rates paid on maturing time deposits. Net interest income is discussed in more detail below under Net Interest Income.

The severe economic recession begun in 2008 continued full force in 2009 as business conditions experienced by the country as a whole and the communities served by the Corporation continued to deteriorate. This caused more

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loans to experience problems in meeting repayment terms and a deterioration in collateral values. As a result of this and the continuing in depth reviews of the loan portfolio, additional provisions to strengthen the allowance for losses on loans were required. The provision expense was increased to \$8,267,561 in 2009 from \$2,300,000 in 2008, or an increase of \$5,967,561 (259.46%).

Noninterest income totaled \$4,683,596 for 2009 as compared to \$4,769,523 in 2008, a decrease of \$85,927 or 1.80%. Service charges and fees on deposit accounts showed an increase of \$78,922. Gains recorded from disposition of investment portfolio securities were lower by \$88,421 and origination fees on mortgage loans were flat to 2008. Other non interest income was lower by \$67,823 as revenues from the sale of insurance and investments were lower by \$91,957.

Noninterest expense totaled \$17,321,206 for the year ended December 31, 2009, as compared to \$16,015,843 for the year ended December 31, 2008, an increase of \$1,305,363 or 8.15%. Salaries and benefits were lower by \$30,175 to \$8,517,858 (0.35%). This decrease was the result of revising staffing levels to operate more efficiently and the continuation of no bonus or salary increases. Occupancy expense was lower by \$85,901 as the Corporation restricted the purchase of new equipment and facilities resulting in lower depreciation. Other non interest expense showed an increase of \$1,421,439. During 2009 a reserve was established for the disposal of ORE and \$1,032,000 of expense was recognized to fund this as compared to no expense in 2008. Additionally, expenses for FDIC insurance premiums were \$1,293,212 in 2009 as compared to \$216,548 in 2008. This increase of \$1,076,664 combined with the provision for ORE losses accounted for the increased expenses. Expenses over which the Corporation could exercise some control; such as advertising, donations and supplies; were lower.

The Corporation reported a net loss for the year of \$4,551,588 as compared to a profit of \$545,938 for the year ended December 31, 2008. The pre tax loss in 2009 was \$7,257,586 as compared to a pre tax profit in 2008 of \$75,828. Tax benefits of \$3,228,241 and \$470,110 were recognized in 2009 and 2008 respectively. The results for 2009 include the payment of preferred dividends and associated accretion of discount related to the preferred stock in the amount of \$522,243. There were no dividends on preferred shares paid in 2008. Diluted earnings (loss) per share were (\$1.79) and \$0.24 for the periods ended December 31, 2009 and 2008 respectively.

#### CRITICAL ACCOUNTING ESTIMATES

The consolidated financial statements are prepared in accordance with generally accepted accounting principles in the United States and with general practices within the banking industry, which require management to make estimates and assumptions (see Note 1 to Consolidated Financial Statements).

#### ALLOWANCE FOR LOAN LOSSES

Management believes that its determination of the allowance for loan losses involves a higher degree of judgment and complexity than the Bank s other significant accounting policies. Further, these estimates can be materially impacted by changes in market conditions or the actual or perceived financial condition of the Bank s borrowers, subjecting the Bank to significant volatility of earnings. The allowance for credit losses is established through a provision for loan losses, which is a charge against earnings. Provisions for loan losses are made to reserve for estimated probable losses on loans.

The allowance for loan losses is a significant estimate and is regularly evaluated by management for accuracy by taking into consideration factors such as changes in the nature and volume of the loan portfolio; trends in actual and forecasted portfolio credit quality, including delinquency, charge-off and bankruptcy rates; and current economic conditions that may affect borrowers ability to pay. The use of different estimates or

assumptions could produce different provisions for loan losses. Because current economic conditions can change and future events are inherently difficult to predict, the anticipated amount of estimated loan losses, and therefore the appropriateness of the allowance, could change. Management believes the allowance for loan losses is appropriate and properly recorded in the financial statements. For further discussion of the allowance for loan losses, see

PROVISION FOR LOAN LOSSES below, and Summary of Loan Loss Experience and Allowance for Loan Losses under BUSINESS above.

## ESTIMATES OF FAIR VALUE

The estimation of fair value is significant to a number of the Corporation s assets, including, but not limited to, investment securities, other real estate owned, intangible assets and other repossessed assets. Investment securities available for sale are recorded at fair value while investment securities held to maturity are carried at cost. Other real estate owned, intangible assets, and other repossessed assets are recorded at either cost or fair value, whichever is lower. Fair values for investment securities are based on quoted market prices, and if not available, quoted prices on similar instruments. The fair values of other real estate owned and repossessions are typically determined based on third-party appraisals less estimated costs to sell. Intangible assets, such as the charter cost, are periodically evaluated to determine if any impairment might exist.

The estimation of fair value and subsequent changes of fair value of investment securities, other real estate owned, repossessions and intangible assets can have a significant impact on the value of the Corporation, as well as have an impact on the recorded values and subsequently reported net income.

Changes in interest rates is the primary determining factor in the fair value of investment securities, derivatives, and the value at which these assets are reported in the Corporation s financial statements. Local economic conditions are often the key factor in the valuation of other real estate owned and repossessed assets. Changes in these factors can cause assets to be written down and have an impact on the financial results. The overall financial condition and results of operations of the banking unit is the primary determinant as to the value of recorded intangible assets.

#### NET INTEREST INCOME (Dollars in Thousands)

| Interest income (1)<br>Interest expense                                       | <b>2009</b><br>\$ 21,411<br>7,129 | <b>2008</b><br>\$ 25,201<br>10,879 |
|---|-----------------------------------|------------------------------------|
| Net interest income   | 14,282                            | 14,322                             |
| Provision for loan losses   | 8,268                             | 2,300                              |
| Net interest income after provision for loan losses on a tax equivalent basis | 6,014                             | 12,022                             |
| Less: tax equivalent adjustment   | 634                               | 699                                |
| Net interest income after provision for loan losses                           | \$ 5,380                          | \$ 11,323                          |

(1) Income on tax-exempt obligations has been computed on a full federal tax-equivalent (FTE) basis using an income tax rate of 34% for 2009 and 2008.

Total interest income (on an FTE basis) decreased to \$21,411,086 in 2009, from \$25,201,214 in 2008, a decrease of \$3,790,128, or 15.0%. This decrease was primarily caused by the historically low Fed Funds overnight rate which was set at 0.25% for the majority of 2009. Average loans decreased \$943,449 while the average rate earned decreased 84 basis points causing an overall decrease in interest earned on loans of \$2,543,075. The average interest rate (FTE) earned on all earning assets in 2008 decreased to 4.93% from 5.86% in 2008. The interest margin decreased to 3.28% in 2009 from 3.33% in 2008. Average taxable investment securities for 2009 were \$65,760,188, as compared to \$84,812,612 for 2008, a decrease of \$19,052,424, or 22.5%. Average tax-exempt investment securities decreased \$3,323,237, or 9.8%, to \$30,579,430 in 2008 from \$33,902,668 in 2008. The average volume of federal funds sold and interest bearing deposits in other banks increased to \$52,734,510 in 2009 from \$23,970,456 in 2008, an increase of \$28,764,054 or 120.0%. The increase in fed funds sold and interest bearing deposits from the previously discussed two temporary transactions held in demand accounts throughout 2009.

Total interest expense decreased \$3,749,488 or 34.5%, to \$7,129,032 in 2009, from \$10,878,520 in 2008. This decrease was a function of the decrease in interest rates paid on deposit accounts as prevailing rates were low throughout the year. The average rate paid on interest-bearing liabilities in 2009 was 2.26% as compared to 2.90% in 2008. Average interest-bearing liabilities decreased to \$315,247,208 in 2009, from \$375,397,504 in 2007, a decrease of \$60,150,297, or 16.0%. Average savings and interest-bearing demand deposits increased \$6,471,915 or 6.1% to \$106,440,883 in 2009. Average time deposits increased to \$196,591,347 in 2008, from \$194,254,132 in 2008, an increase of \$2,067,214, or 1.1%. The average rate paid on time deposits decreased to 3.09% in 2009 from 4.08% in 2008. The Corporation issued \$10,310,000 of subordinated debentures in September of 2006 at an interest rate of LIBOR plus 1.68%. The interest rate paid on the subordinated debentures was 2.61% in 2009, a reduction from the 5.28% paid in 2008.

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#### PROVISION FOR LOAN LOSSES

The provision for loan losses is that amount necessary to maintain the allowance for loan losses at a level appropriate for the associated credit risk, as determined by management in accordance with generally accepted accounting principles (GAAP), in the current portfolio. The provision for loan losses increased 259.46% for the year ended December 31, 2009 to \$8,267,561 as compared to \$2,300,000 for the year ended December 31, 2008. The change in the provision maintains the allowance at a level that is determined to be appropriate by management and the board of directors of the Bank.

The allowance for loan losses at December 31, 2009 represents 2.62% of gross loans, as compared to 1.28% at December 31, 2008.

While it is the Bank s policy to charge off loans when a loss is considered probable, there exists the risk of losses which cannot be quantified precisely or attributed to particular loans or classes of loans. Because this risk is continually changing in response to factors beyond the control of the Bank, management s judgment as to the appropriateness of the allowance for loan losses is necessarily approximate and imprecise. Adjustments to the allowance for loan losses may also be required by the FDIC or the Alabama Superintendent of Banks in the course of their examinations of the Bank. Accordingly, no assurances can be given that continued evaluations of the loan portfolio in light of economic conditions then prevailing, results of upcoming examinations, or other factors will not require significant changes to the allowance.

## NONINTEREST INCOME

|                                    | 2009         | 2008         |
|------------------------------------|--------------|--------------|
| Service Charge Income              | \$ 1,364,164 | \$ 1,238,089 |
| Nonsufficient Fund Charges, net    | 2,170,331    | 2,217,484    |
| Mortgage Origination Fees          | 159,552      | 168,157      |
| Investment Securities Gains, (net) | 176,316      | 264,737      |
| Other                              | 813,233      | 881,056      |
|                                    | \$ 4,683,596 | \$4,769,523  |

Total noninterest income decreased \$85,927 or 1.8%, to \$4,683,596 in 2009, as compared to \$4,769,523 in 2008. Service charges on deposit accounts increased by \$88,160 to \$616,234 in 2009 from \$528,074 in 2008 as lower rates were responsible for fewer service charges on commercial deposit accounts being offset by credits for balances maintained. Income from ATM usage fees increased by \$71,000 to \$666,856 in 2009 from \$595,856 in 2008 as the Bank increased the fee on non customer ATM transactions and ATM usage increased. Overdraft fees, net of rebated fees, declined by \$47,153 on lower volume of overdrafts. Income from brokerage for customers and insurance declined by \$91,957 to \$255,029 from \$346,986 as customers were reluctant to commit funds in the economic climate. Gains on the sale of investment securities declined to \$176,316 in 2009 from \$264,737 in 2008. In 2009 the Corporation made the decision to sell its entire portfolio of U S Government Agency Mortgage Backed Securities resulting in the gain.

#### NONINTEREST EXPENSE

|                       | 2009         | 2008          |
|-----------------------|--------------|---------------|
| Salaries and benefits | \$ 8,517,858 | \$ 8,548,033  |
| Net occupancy         | 2,418,913    | 2,504,814     |
| Other                 | 6,384,435    | 4,962,996     |
| Total                 | \$17,321,206 | \$ 16,015,843 |

Total noninterest expense increased \$1,305,363, or 8.2%, to \$17,321,206 in 2009 from \$16,015,843 in 2008. Salaries and other compensation expense decreased \$30,175, or 0.35%. The Corporation did not pay a bonus in either 2009 or 2008 and did not provide salary increases in 2009. In addition, the Corporation reviewed the way it staffed certain areas which resulted in increased efficiency. Net occupancy expenses decreased to \$2,418,913 in 2009 from \$2,504,814 in 2008, a decrease of \$85,901 or 3.43%. Depreciation expenses decreased by \$53,151 as the Corporation slowed its capital expenditures. Repairs and maintenance were lower by \$65,542 as repairs were fewer and the Corporation had renewed several contracts on favorable terms. Other expenses increased to \$6,384,435 in 2009, from \$4,962,996 in 2008, an increase of \$1,421,439, or 28.64%. The expense related to FDIC insurance assessments increased by \$1,076,664 or 497.19%. Also included was the provision for losses on ORE of \$1,032,000. There was no such provision in 2008. The increase because of these two items was \$2,108,664 and was offset by net decreases in controllable expenses such as advertising (\$159,616), donations (\$56,043), professional and accounting fees (\$275,630) and travel and entertainment (\$33,364).

Basic and diluted earnings per share in 2009 were (\$1.79), as compared to \$0.24 in 2008. Return on average assets was (0.91%) in 2009, as compared to 0.11% in 2008. Return on average equity was (10.97%) in 2009, as compared to 1.67% in 2008.

#### LOANS AT DECEMBER 31

|   | 2009           | 2008          |
|---|----------------|---------------|
| Real estate construction                    | \$ 49,321,129  | \$ 52,649,854 |
| Real estate 1 4 family residential mortgage | 55,820,121     | 52,676,766    |
| Real estate commercial                      | 61,073,450     | 51,733,848    |
| Real estate other                           | 34,765,842     | 34,574,419    |
| Agriculture                                 | 13,566,243     | 12,024,870    |
| Commercial                                  | 51,989,325     | 57,233,574    |
| Other loans                                 | 16,810,061     | 18,886,546    |
|   | \$ 283,346,171 | \$279,779,877 |

Total loans increased to \$283,346,171 at December 31, 2009, from \$279,779,877 at year end 2008, an increase of \$3,566,294, or 1.27%. The ratio of loans to deposits was 70.00% at December 31, 2009 vs. 56.96% at the same date in 2008. The increase in the loan to deposit ratio was caused by the decrease in deposits of \$98 million, as the two temporary transactions discussed in the 2008 Form 10-K reached their planned conclusion.

# LIQUIDITY

One of the Bank s goals is to provide adequate funds to meet changes in loan demand or any potential increase in the normal level of deposit withdrawals. This goal is accomplished primarily by generating cash from operating activities and maintaining sufficient short-term assets. These sources, coupled with a stable deposit base, allow the

Bank to fund earning assets and maintain the availability of funds. Management believes that the Bank s traditional sources of maturing loans and investment securities, cash from operating activities and a strong base of core deposits are adequate to meet the Bank s liquidity needs for normal operations. Should the Bank s traditional sources of liquidity be constrained, forcing the Bank to pursue avenues of funding not typically used, the Bank s net interest margin could be impacted negatively. Beginning early in 2008, Management identified that general systemic risks to liquidity and funding were beginning to be present in the marketplace. In response, the Corporation developed a liquidity plan that measured the ability to deal with expected cash flow needs and the ability to deal with a significantly more difficult environment or a stress case. The result has been that the Corporation has carried significantly higher levels of liquid assets during the latter half of 2008 and this trend has continued into 2009.

Additionally, the Corporation requires cash for various operating needs including dividends to shareholders, the servicing of debt and general corporate expenses. The primary source of liquidity for the Corporation is dividends from the Bank As noted in Part I, Item 1. Business, Supervision, Regulation and Government Policy, the payment of dividends from the Bank is regulated by the Alabama State Banking Department and is dependent on earnings and credit losses. Recent earnings and loan losses create a restriction on the ability of the Bank to pay dividends. Future payments of dividends by the Bank to the Corporation will be dependent on earnings, loan losses and the Alabama State Banking Department.

As previously discussed, the Corporation is a participant in the Capital Purchase Program by the U. S. Treasury. An investment in preferred stock and a common stock warrant of the Corporation in the amount of \$10.3 million was received on December 23, 2008. By December 30, 2008, \$9.3 million was transferred to the banking subsidiary as additional paid in capital and \$1 million was retained at the holding company in support of any future needs. As of December 31, 2009, approximately \$556,000 remains on deposit at the Bank.

Asset and liability management functions not only serve to assure adequate liquidity in order to meet the needs of the Bank s customers, but also to maintain an appropriate balance between interest-sensitive assets and interest-sensitive liabilities so that the Corporation can earn a return that meets the investment requirements of its shareholders. Daily monitoring of the sources and uses of funds is necessary to maintain an acceptable cash position that meets both requirements.

The asset portion of the balance sheet provides liquidity primarily through loan principal repayments, maturities of investment securities available for sale and, to a lesser extent, sales of investment securities available for sale. Other short-term investments such as federal funds sold, interest bearing deposits in other banks and securities purchased under agreements to resell, are additional sources of liquidity funding.

The liability portion of the balance sheet provides liquidity through various customers interest bearing and noninterest bearing deposit accounts. Federal funds purchased, securities sold under agreements to repurchase, out of market CD s and other short-term borrowings are additional sources of liquidity. These sources of liquidity are short-term in nature and are used as necessary to fund asset growth and meet short-term liquidity needs.

The Corporation s bank subsidiary has an Asset Liability Committee, which has as its primary objective the maintenance of specific funding and investment strategies to achieve short-term and long-term financial goals. The Corporation generates the majority of its cash flow from financing activities. As was anticipated, financing activities used funds during 2009 as the two temporary transactions discussed earlier came to their planned conclusions. The amount used in financing activities was \$88,674,445 in 2009. This offset the funds provided by

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financing activities in 2008 of \$92,221,242 primarily attributable to the presence and termination of the two temporary transactions as previously discussed. The investing activities of the Corporation used \$3,337,771 of cash flow, to fund the investment portfolio, loan portfolios, and the purchases of premises and equipment of the Bank. Operations provided \$3,157,829 in cash flow for the year ended December 31, 2009.

#### CAPITAL RESOURCES

The Corporation has historically relied primarily on internally generated capital growth to maintain capital adequacy. The average equity to average assets ratio during 2009 was 8.31% as compared to 7.35% in 2008. Total stockholders equity on December 31, 2009 was \$37,563,804, a decrease of \$4,558,837, or 10.82%, from \$42,122,641 at year end 2008. The Corporation s risk based capital of \$45,299,307, or 14.23%, of risk adjusted assets at December 31, 2009, was well above the Corporation s minimum risk based capital requirement of \$25,464,832 or 8.0% of risk weighted assets.

In March of 2006, the Federal Reserve issued a final rule providing for the inclusion of Trust Preferred securities in Tier 1 risk weighted capital, up to a limit of 25% of total Tier 1 capital. These securities comprised 24.06% of the Corporation s Tier 1 Capital as of December 31, 2009.

ITEM 8. FINANCIAL STATEMENTS AND

#### SUPPLEMENTARY DATA

The Corporation s consolidated financial statements as of December 31, 2009 and 2008 and for the years thus ended are included in the following pages shown in the index below.

| Index to Financial Statements<br>Report of Independent Registered Public Accounting Firm  | Page(s)<br>F1 |
|---|---------------|
| Consolidated Balance Sheets as of December 31, 2009 and 2008  | F2            |
| Consolidated Statements of Operations for the years ended December 31, 2009 and 2008  | F3            |
| Consolidated Statements of Stockholders Equity and Other Comprehensive Income (Loss) for the years ended December 31, 2009 and 2008 | F4            |
| Consolidated Statements of Cash Flows for the years ended December 31, 2009 and 2008  | F5            |
| Notes to Consolidated Financial Statements December 31, 2009 and 2008<br>38   | F6            |

#### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

#### To the Board of Directors

#### United Bancorporation of Alabama, Inc.

## Atmore, Alabama

We have audited the consolidated balance sheets of **United Bancorporation of Alabama, Inc. and subsidiary** as of December 31, 2009 and 2008, and the related consolidated statements of operations, stockholders equity and comprehensive income (loss) and cash flows for the years then ended. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of United Bancorporation of Alabama, Inc. and subsidiary as of December 31, 2009 and 2008, and the results of their operations and their cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

We were not engaged to examine management s assessment of the effectiveness of United Bancorporation of Alabama, Inc. s internal control over financial reporting as of December 31, 2009 included in the accompanying Item 9A (T), Controls and Procedures and, accordingly, we do not express an opinion thereon.

Birmingham, Alabama March 30, 2010

# UNITED BANCORPORATION OF ALABAMA, INC. AND SUBSIDIARY

# Consolidated Balance Sheets December 31, 2009 and 2008

|  | 2009           | 2008           |
|--|----------------|----------------|
| Assets   |                |                |
| Cash and due from banks  | \$ 13,858,726  | \$ 35,148,646  |
| Interest bearing deposits in banks   | 40,809,385     | 91,773,852     |
| Federal funds sold   | 0              | 16,600,000     |
| Cash and short-term investments  | 54,668,111     | 143,522,498    |
| Securities available for sale, at fair value (amortized cost of \$67,627,174 and |                |                |
| \$84,725,733 at December 31, 2009 and 2008, respectively)                        | 68,212,662     | 85,526,712     |
| Securities held to maturity (market values of \$15,715,993 and \$6,596,039       |                |                |
| respectively)  | 15,659,330     | 6,550,000      |
| Loans  | 283,346,171    | 279,779,877    |
| Less: Allowance for loan losses  | 7,435,509      | 3,591,558      |
| Net loans  | 275,910,662    | 276,188,319    |
| Premises and equipment, net  | 17,589,236     | 18,856,327     |
| Interest receivable  | 2,858,122      | 3,253,604      |
| Intangible assets  | 934,763        | 934,763        |
| Other assets   | 21,149,520     | 15,212,784     |
| Total assets   | \$ 456,982,406 | \$ 550,045,007 |
| Liabilities and Stockholders Equity  |                |                |
| Deposits:  |                |                |
| Non-interest bearing   | \$121,753,295  | \$172,291,464  |
| Interest bearing   | 283,056,954    | 318,864,162    |
| Total deposits   | 404,810,249    | 491,155,626    |
| Securities sold under agreements to repurchase                                   | 0              | 1,861,237      |
| Advances from Federal Home Loan Bank of Atlanta                                  | 1,445,100      | 1,609,900      |
| Treasury, tax, and loan account  | 624,143        | 495,572        |
| Interest payable   | 620,867        | 912,570        |
| Accrued expenses and other liabilities   | 1,608,243      | 1,577,461      |
| Note payable to Trust  | 10,310,000     | 10,310,000     |
| Total liabilities  | 419,418,602    | 507,922,366    |

| Stockholders equity:   |               |               |
|--|---------------|---------------|
| Preferred stock of \$.01 par value. Authorized 250,000 shares; 10,300 shares |               |               |
| issued in 2009 and 2008 respectively   | 10,014,985    | 9,953,381     |
| Class A common stock, \$0.01 par value. Authorized 5,000,000 shares; issued  |               |               |
| and outstanding, 2,388,992 and 2,388,125 shares in 2009 and 2008,            |               |               |
| respectively   | 23,890        | 23,881        |
| Class B common stock, \$0.01 par value. Authorized 250,000 shares; no        |               |               |
| shares issued or outstanding   | 0             | 0             |
| Additional paid in capital   | 6,544,079     | 6,342,423     |
| Accumulated other comprehensive income, net of tax                           | 351,289       | 480,584       |
| Retained earnings  | 21,685,478    | 26,572,188    |
|  | 38,619,721    | 43,372,457    |
| Less: 131,678 and 155,855 treasury shares, at cost, respectively             | 1,055,917     | 1,249,816     |
| Total stockholders equity  | 37,563,804    | 42,122,641    |
| Total liabilities and stockholders equity                                    | \$456,982,406 | \$550,045,007 |
| See accompanying notes to consolidated financial st                          | tatements     |               |

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## UNITED BANCORPORATION OF ALABAMA, INC. AND SUBSIDIARY

# Consolidated Statements of Operations Years ended December 31, 2009 and 2008

| <b>T</b> / / / ·   | 2009          | 2008          |
|--|---------------|---------------|
| Interest income:<br>Interest and fees on loans<br>Interest on investment securities: | \$ 17,013,596 | \$ 19,556,671 |
| Taxable  | 2,283,501     | 3,062,502     |
| Nontaxable   | 1,231,617     | 1,359,884     |
| Total investment income  | 3,515,118     | 4,422,386     |
| Other interest income  | 247,903       | 521,611       |
| Total interest income  | 20,776,617    | 24,500,668    |
| Interest expense:  |               |               |
| Interest on deposits   | 6,770,052     | 9,373,000     |
| Interest on other borrowed funds   | 358,980       | 1,505,520     |
| Total interest expense   | 7,129,032     | 10,878,520    |
| Net interest income  | 13,647,585    | 13,622,148    |
| Provision for loan losses  | 8,267,561     | 2,300,000     |
| Net interest income after provision for loan losses                                  | 5,380,024     | 11,322,148    |
| Noninterest income:  |               |               |
| Service charge on deposits   | 3,534,495     | 3,455,573     |
| Investment securities gains, net   | 176,316       | 264,737       |
| Mortgage loan and related fees   | 159,552       | 168,157       |
| Other  | 813,233       | 881,056       |
| Total noninterest income   | 4,683,596     | 4,769,523     |
| Noninterest expense:   |               |               |
| Salaries and benefits  | 8,517,858     | 8,548,033     |
| Net occupancy expense  | 2,418,913     | 2,504,814     |
| Other  | 6,384,435     | 4,962,996     |
| Total noninterest expense  | 17,321,206    | 16,015,843    |

| Earnings (loss) before income tax benefits<br>Income tax benefits  | (7,257,586)<br>(3,228,241)       | 75,828<br>(470,110) |
|--|----------------------------------|---------------------|
| Net earnings (losses)<br>Preferred stock dividends<br>Accretion on preferred stock discount                  | (4,029,345)<br>460,639<br>61,604 | 545,938             |
| Net earnings (losses) available to common shareholders   | \$ (4,551,588)                   | \$<br>545,938       |
| Basic earnings (losses) per share  | (\$1.79)                         | \$<br>0.24          |
| Basic weighted average shares outstanding  | 2,245,098                        | 2,251,179           |
| Diluted earnings (losses) per share  | (\$1.79)                         | \$<br>0.24          |
| Diluted weighted average shares outstanding<br>See accompanying notes to consolidated financial state<br>F-3 | 2,245,098<br>ements              | 2,254,513           |

# UNITED BANCORPORATION OF ALABAMA, INC. AND SUBSIDIARY

Consolidated Statements of Stockholders Equity and Comprehensive Income (Loss) Years ended December 31, 2009 and 2008

|   |           | Common    | Common   | Additional paid in | Datainad     | Accumulated<br>other | Tracours    | Total          | Comprehensi |
|---|-----------|-----------|----------|--------------------|--------------|----------------------|-------------|----------------|-------------|
|   | Preferred | Common    |          |                    |              | comprehensive        | -           | stockholders ( | income      |
| alance<br>ecember 31,                                     | Stock     | Shares    | stock    | Capital            | earnings     | income               | stock       | equity         | (loss)      |
| 007   | \$        | 2,383,097 | \$23,831 | \$ 5,864,964       | \$ 26,700,50 | 0 \$ 122,105 \$      | 6 (790,010) | \$31,921,390   |             |
| et earnings   |           |           |          |                    | 545,93       | 8                    |             | 545,938        | \$ 545,938  |
| ther<br>omprehensive<br>come (Note                        |           |           |          |                    |              | 250 470              |             | 250 470        | 259.470     |
| 0)  |           |           |          |                    |              | 358,479              |             | 358,479        | 358,479     |
| omprehensive<br>come                                      |           |           |          |                    |              |                      |             |                | \$ 904,417  |
| ash dividends<br>eclared (\$.30<br>er share)              |           |           |          |                    | (674,25      | 0)                   |             | (674,250)      | L           |
| xercise of<br>ock options<br>ale of                       |           | 634       | 6        | 9,979              | -            | ,                    |             | 9,985          |             |
| ommon stock<br>ESPP)<br>reasury shares<br>sued to         |           | 440       | 4        | 6,728              |              |                      |             | 6,732          |             |
| ividend<br>einvestment<br>lan                             |           |           |          | 81,442             |              |                      | 43,917      | 125,359        |             |
| urchased<br>reasury Stock<br>eceived stock                |           |           |          |                    |              |                      | (94,923)    | (94,923)       |             |
| satisfy loan utstanding                                   |           |           |          |                    |              |                      | (408,800)   | (408,800)      | 1           |
| tock-based<br>ompensation<br>referred Stock<br>sued to US |           | 3,954     | 40       | 32,691             |              |                      |             | 32,731         |             |
| reasury<br>epartment                                      | 9,953,381 |           |          | 346,619            |              |                      |             | 10,300,000     |             |

| alance<br>ecember 31,<br>008   | \$ 9,953,3  | 381 | 2,388,125 | \$ 23,881 | \$6,342,423  | \$ 26,572,188 | \$ 480,584 | \$ (1,249,816) | \$42,122,641  |               |
|--|-------------|-----|-----------|-----------|--------------|---------------|------------|----------------|---------------|---------------|
| et earnings  |             |     |           |           |              | (4,029,345)   |            |                | (4,029,345)   | \$ (4,029,345 |
| ther<br>omprehensive<br>ss (Note 20)                                   |             |     |           |           |              |               | (129,295)  | i -            | (129,295)     | (129,295      |
| omprehensive<br>ss   |             |     |           |           |              |               |            |                |               | \$ (4,158,640 |
| ale of<br>ommon stock<br>ESPP)<br>reasury shares<br>sued to<br>ividend |             |     | 425       | 4         | 5,126        |               |            |                | 5,130         |               |
| einvestment<br>lan<br>reasury shares                                   |             |     |           |           | 13,770       |               |            | 16,168         | 29,938        |               |
| sued as stock<br>ividend<br>ash portion of<br>ock dividend             |             |     |           |           | 151,360      | (329,091)     |            | 177,731        |               |               |
| ractional<br>hares)<br>tock-based                                      |             |     |           |           |              | (6,031)       |            |                | (6,031)       |               |
| ompensation<br>ccretion on   |             |     | 442       | 5         | 31,400       |               |            |                | 31,405        |               |
| referred stock<br>iscount<br>referred stock                            | 61,6        | 504 |           |           |              | (61,604)      |            |                |               |               |
| ividends paid  |             |     |           |           |              | (460,639)     |            |                | (460,639)     |               |
| alance<br>ecember 31,<br>009   | \$ 10,014,9 | 985 | 2,388,992 | \$ 23,890 | \$ 6,544,079 | \$ 21,685,478 | \$ 351,289 | \$ (1,055,917) | \$ 37,563,804 |               |
| See accompanying notes to conslidated financial statements<br>F-4      |             |     |           |           |              |               |            |                |               |               |

# UNITED BANCORPORATION OF ALABAMA, INC. AND SUBSIDIARY Consolidated Statements of Cash Flows Years ended December 31, 2009 and 2008

|   | 2009           | 2008            |
|---|----------------|-----------------|
| Cash flows from operating activities                                    |                |                 |
| Net earnings (losses)   | \$ (4,029,345) | \$ 545,938      |
| Adjustments to reconcile net earnings (losses) to net cash provided by  |                |                 |
| operating activities  |                |                 |
| Provision for loan losses   | 8,267,561      | 2,300,000       |
| Depreciation of premises and equipment                                  | 1,318,646      | 1,375,022       |
| Net (accretion) amortization of premuim / discount on investment        |                |                 |
| securities available for sale   | 138,424        | (811,325)       |
| Net amortization of premium on investment securities held to maturity   | 178,013        |                 |
| Gain on sales of investment securities available for sale, net          | (176,316)      | (264,737)       |
| (Gain) loss on sale of other real estate                                | (8,797)        | 1,045           |
| Stock-based compensation  | 31,405         | 32,731          |
| (Gain) loss on disposal of equipment                                    | 9,790          | (14,316)        |
| Increase in deferred income taxes                                       | (2,738,799)    | (625,263)       |
| Provision for other real estate losses                                  | 1,032,000      |                 |
| Writedown of other real estate  | 4,500          | 85,000          |
| Decrease in interest receivable   | 395,482        | 698,473         |
| (Increase) decrease in other assets                                     | 1,290,510      | (207,330)       |
| Increase in special three year Federal Deposit Insurance Corporation    |                |                 |
| prepaid deposit assessment  | (2,294,324)    |                 |
| Decrease in interest payable  | (291,703)      | (248,792)       |
| Increase in accrued expenses and other liabilities                      | 30,782         | 242,250         |
| Net cash provided by operating activities                               | 3,157,829      | 3,108,696       |
| Cash flows from investing activities                                    |                |                 |
| Proceeds from maturities, calls, and principal repayments of investment |                |                 |
| securities available for sale   | 41,456,614     | 1,122,276,179   |
| Proceeds from maturities, calls, and principal repayments of investment | , ,            | , , ,           |
| securities held to maturity   | 13,315,000     |                 |
| Proceeds from sales of investment securities available for sale         | 10,849,262     | 19,461,248      |
| Purchases of investment securities available for sale                   | (35,187,842)   | (1,116,905,637) |
| Purchases of investment securities held to maturity                     | (22,602,343)   | (6,550,000)     |
| Net increase in loans   | (11,874,427)   | (20,913,368)    |
| Purchases of premises and equipment, net                                | (69,345)       | (3,432,055)     |
| Proceeds from sale of premises and equipmet                             | 8,000          | 23,600          |
| Proceeds from sale of other real estate                                 | 767,310        | 113,279         |
| Net cash used in investing activities                                   | (3,337,771)    | (5,926,754)     |

Cash flows from financing activities

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| Net increase (decrease) in deposits<br>Net decrease in securities sold under agreements to repurchase | (86,345,377)<br>(1,861,237) | 122,253,061<br>(39,342,614) |  |  |  |  |
|---|-----------------------------|-----------------------------|--|--|--|--|
| Cash dividends preferred stock  | (460,639)                   |                             |  |  |  |  |
| Cash dividends common stock   | (6,031)                     | (675,462)                   |  |  |  |  |
| Proceeds from exercise of stock options   |                             | 9,985                       |  |  |  |  |
| Purchase of treasury stock<br>Proceeds from sale of common stock                                      | 5,130                       | (94,923)<br>6,732           |  |  |  |  |
| Proceeds from sale of treasury stock  | 29,938                      | 125,359                     |  |  |  |  |
| Repayments of advances from FHLB Atlanta  | (164,800)                   | (164,800)                   |  |  |  |  |
| Proceeds from CPP funds provided by U.S. Treasury   | (104,000)                   | 10,300,000                  |  |  |  |  |
| Increase (decrease) in other borrowed funds   | 128,571                     | (196,096)                   |  |  |  |  |
| nereuse (deereuse) in ohier borrowed runds  | 120,371                     | (1)0,0)0)                   |  |  |  |  |
| Net cash provided by financing activities   | (88,674,445)                | 92,221,242                  |  |  |  |  |
|   |                             |                             |  |  |  |  |
| Net increase (decrease) in cash and short-term investments  | (00 051 207)                | 89,403,183                  |  |  |  |  |
| Net increase (decrease) in cash and short-term investments  | (88,854,387)                | 69,403,163                  |  |  |  |  |
| Cash and short-term investments, beginning of period  | 143,522,498                 | 54,119,315                  |  |  |  |  |
|   |                             |                             |  |  |  |  |
| Cash and short term investments and of paris  | ¢ 54660111                  | ¢ 142 522 409               |  |  |  |  |
| Cash and short-term investments, end of period  | \$ 54,668,111               | \$ 143,522,498              |  |  |  |  |
|   |                             |                             |  |  |  |  |
| Supplemental disclosures  |                             |                             |  |  |  |  |
| Cash paid during the period for:  |                             |                             |  |  |  |  |
| Interest  | \$ 7,420,735                | \$ 13,338,614               |  |  |  |  |
| Income taxes  | 55,984                      | 94,454                      |  |  |  |  |
| Noncash transactions  |                             |                             |  |  |  |  |
| Transfer of loans to other real estate through foreclosure  | \$ 3,884,523                | \$ 5,172,049                |  |  |  |  |
| Transfer of loans to treasury stock in satisfaction of loans  | ¢ 5,001,525                 | 408,000                     |  |  |  |  |
| See Notes to Consolidated Financial Statements  |                             |                             |  |  |  |  |
| F-5   |                             |                             |  |  |  |  |
|   |                             |                             |  |  |  |  |

## UNITED BANCORPORATION OF ALABAMA, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements December 31, 2009 and 2008

# (1) Summary of Significant Accounting Policies

#### Nature of Business

United Bancorporation of Alabama, Inc. (the Corporation) is a bank holding company whose principal activity is the ownership and management of its wholly-owned subsidiary, United Bank (the Bank). United Bank is a commercial bank with headquarters in Atmore, Alabama. The Bank provides a full range of banking services in its primary market areas of Baldwin, Escambia, and Monroe Counties, Alabama, and Santa Rosa County, Florida.

#### Principles of Consolidation

The accompanying consolidated financial statements include the financial statements of United Bancorporation of Alabama, Inc. and United Bank, collectively referred to as the Corporation. Significant inter-company balances and transactions have been eliminated in consolidation.

#### Market Concentrations

The Corporation operates primarily in one business segment, commercial banking, in Southwest Alabama and Northwest Florida.

## **Basis of Presentation**

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, other real estate, deferred taxes, the valuation of other than temporary impairment for investment securities, and the fair value of financial instruments.

The Corporation has evaluated all transactions, events, and circumstances for consideration or disclosure through March 30, 2010, the date these financial statements were issued and has reflected or disclosed those items within the consolidated financial statements and related footnotes as deemed appropriate.

# Reclassification

Certain amounts in the 2008 consolidated financial statements have been reclassified to conform to the 2009 presentation.

#### Fair Value of Financial Instruments

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Fair values of financial instruments are estimates using relevant market information and other assumptions, as more fully disclosed in Note 18. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions could significantly affect the estimates.

#### Cash and Short-Term Investments

The Corporation considers due from banks, interest-bearing deposits in banks, and federal funds sold to be cash and short-term investments. Federal funds are generally sold for one day periods.

#### **Investment Securities**

Investment securities are classified in one of three portfolios: (i) trading account securities, (ii) securities available for sale, or (iii) securities held to maturity. Trading account securities are stated at fair value. Investment securities available for sale are stated at fair value with any unrealized gains and losses reported in a separate component of stockholders equity, net of tax effect, until realized. Once realized, gains and losses on investment securities available for sale are reflected in current period earnings. Investment securities held to maturity are stated at cost adjusted for amortization of premiums and accretion of discounts. As of December 31, 2009, the Corporation had \$68,213,000 of investment securities, or approximately 81%, classified as securities available for sale and \$15,659,000, or approximately 19%, classified as securities held to maturity. As of December 31, 2008, the Corporation had \$85,527,000 of investment securities, or approximately 93%, classified as securities available for sale and \$6,550,000, or approximately 7%, classified as securities held to maturity

The Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) related to the recognition and presentation of other-than-temporary impairment (FASB ASC 320-10). See the Recent Accounting Pronouncement section for additional information.

Prior to the adoption of the recent accounting guidance on April 1, 2009, management considered, in determining whether other-than-temporary impairment exists, (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Net gains and losses on the sale of investment securities available for sale, computed using the specific identification method, are shown separately in noninterest income in the consolidated statements of operations. Accretion of discounts and amortization of premiums are calculated on the effective interest method over the anticipated life of the security.

A decline in the fair value of any security below amortized cost that is deemed other than temporary is charged to income resulting in the establishment of a new cost basis for the security.

#### **Restricted Equity Securities**

The Corporation is required to maintain an investment in capital stock of various entities. Based on redemption provisions of these entities, the stock has no quoted market value and is carried at cost. At their discretion, these entities may declare dividends on the stock. Management reviews for impairment based on the ultimate recoverability of the cost basis in these stocks.

Loans

Interest income on loans is credited to earnings based on the principal amount outstanding at the respective rate of interest. Accrual of interest on loans is discontinued when a loan becomes contractually past due by 90 days or more with respect to interest or principal, unless, after analysis it is determined that the interest is well secured and in the process of collection. When a loan is placed on nonaccrual status, all interest

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previously accrued, but not collected, is charged against current period interest income, unless, after analysis it is determined that the interest is well secured and in the process of collection. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are recorded on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of management, the loans are estimated to be fully collectible as to both principal and interest.

As of December 31, 2009 and December 31, 2008, approximately 57% and 52%, respectively, of the Corporation s loans were commercial loans. The Corporation s commercial customers are primarily small to middle market enterprises. The Corporation also specializes in agricultural loans, which represented approximately 16% and 17% of the Corporation s total loans at both December 31, 2009 and December 31, 2008, respectively.

#### Allowance for Loan Losses

Management considers a loan to be impaired when it is probable that the Corporation will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is considered impaired, the amount of impairment is measured based on the present value of expected future cash flows discounted at the loan s effective interest rate. If the loan is collateral dependent, the fair value of the collateral is used to determine the amount of impairment. Impairment losses are included in the allowance for loan losses through a charge to the provision for loan losses. Impaired loans are charged off against the allowance when such loans are deemed to be uncollectible. Subsequent recoveries are added to the allowance.

When a loan is considered impaired, cash receipts are applied under the contractual terms of the loan agreement, first to principal and then to interest income. Once the recorded principal balance has been reduced to zero, future cash receipts are recognized as interest income, to the extent that any interest has not been recognized. Any further cash receipts are recorded as recoveries of any amount previously charged off.

A loan is also considered impaired if its terms are modified in a troubled debt restructuring. For those accruing restructuring loans, cash receipts are typically applied to principal and interest receivable in accordance with the terms of the restructured loan agreement. Interest income is recognized on these loans using the accrual method of accounting.

The ultimate ability to collect a substantial portion of the Corporation s loan portfolio is susceptible to changes in economic and market conditions in the geographic area served by the Corporation and various other factors.

Additions to the allowance for loan losses are based on management s evaluation of the loan portfolio under current economic conditions, past loan loss experience and such other factors, which, in management s judgment, deserve recognition in estimating loan losses. Loans are charged off when, in the opinion of management, such loans are deemed to be uncollectible. Subsequent recoveries are added to the allowance.

# Premises and Equipment

Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight line method over the estimated useful lives of the assets.

# **Other Real Estate**

Other real estate represents property acquired through foreclosure or deeded to the Corporation in lieu of foreclosure on real estate mortgage loans on which borrowers have defaulted. Other real estate is carried in

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other assets at the lower of cost or fair value, adjusted for estimated selling costs. Reductions in the balance of other real estate at the date of foreclosure are charged to the allowance for loan losses. Subsequent valuation decreases in the carrying value of other real estate as well as costs to carry other real estate are recognized as charges to noninterest expense. In 2009, recognizing the uncertain valuation of real estate, the Corporation established a reserve for losses on ORE of \$1,032,000 by making a charge to expense. As of December 31, 2009 and 2008, the Corporation had \$7,610,689 (net of reserve) and \$5,523,501, respectively, in other real estate which are included in other assets in the consolidated balance sheets.

# Intangible Assets

Intangible assets represent purchased assets that lack physical substance but can be identified because of contractual or other legal rights. Under the provisions of FASB ASC 350, intangible assets with indefinite useful lives are not amortized, but instead are tested for impairment at least annually. Intangible assets that have finite lives are amortized over their estimated useful lives and are also subject to impairment testing. The Corporation s intangible assets have indefinite useful lives and are not subject to amortization. See Note 7 for summaries of the Corporation s intangible assets.

# Income Taxes

The Company accounts for income taxes in accordance with income tax accounting guidance (FASB ASC 740, *Income Taxes*). On January 1, 2009, the Company adopted the recent accounting guidance related to accounting for uncertainty in income taxes, which sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions.

The Corporation accounts for income taxes under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

# Stock Based Compensation

At December 31, 2009, the Corporation had options and other equity awards outstanding as defined by two stock-based employee compensation plans, which are described more fully in Note 14. The Corporation accounts for its stock based compensation plans under stock compensation accounting guidance (FASB ASC 718, *Compensation Stock compensation*). This guidance requires that the compensation cost relating to share-based payment transactions be recognized in financial statements. That cost will be measured based on the grant date fair value of the equity or liability instruments issued. The stock compensation accounting guidance covers a wide range of share-based compensation arrangements including stock options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans.

The stock compensation accounting guidance requires that compensation cost for all stock awards be calculated and recognized over the employees service period, generally defined as the vesting period. For awards with graded-vesting, compensation cost is recognized on a straight-line basis over the requisite service period for the entire award. A Black-Scholes model is used to estimate the fair value of stock options, while the market price of the Corporation s common stock at the date of grant is used for restricted stock awards and stock grants.

#### Earnings (Losses) per Share

Basic and diluted earnings (losses) per share are computed on the weighted average number of shares outstanding in accordance with FASB ASC 260, Earnings Per Share. Note 15 provides additional disclosure information regarding earnings per share.

## **Recent Accounting Pronouncements**

Effective July 1, 2009, the Corporation adopted a new accounting guidance related to U.S. GAAP (FASB ASC 105, *Generally Accepted Accounting Principles*). This guidance establishes FASB ASC as the source of authoritative U.S. GAAP recognized by FASB to be applied by nongovernmental entities. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative U.S. GAAP for SEC registrants. FASB ASC supersedes all existing non-SEC accounting and reporting standards. All other non-grandfathered, non-SEC accounting literature not included in FASB ASC has become nonauthoritative. FASB will no longer issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates (ASUs), which will serve to update FASB ASC, provide background information about the guidance, and provide the basis for conclusions on the changes to FASB ASC. FASB ASC is not intended to change U.S. GAAP or any requirements of the SEC. This guidance is effective for the Corporation as of December 31, 2009.

Effective April 1, 2009, the Corporation adopted new accounting guidance related to recognition and presentation of other-than-temporary impairment (FASB ASC 320-10). This recent accounting guidance amends the recognition guidance for other-than-temporary impairments of debt securities and expands the financial statement disclosures for other-than-temporary impairment losses on debt and equity securities. The recent guidance replaced the intent and ability indication in current guidance by specifying that (a) if a company does not have the intent to sell a debt security prior to recovery and (b) it is more likely than not that it will not have to sell the debt security prior to recovery and the security, and it is more likely than not, the entity will not have to sell the security before recovery of its cost basis, it will recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income. For held-to-maturity debt securities, the amount of an other-than-temporary impairment recorded in other comprehensive income for the noncredit portion of a previous other-than-temporary impairment should be amortized prospectively over the remaining life of the security on the basis of the timing of future estimated cash flows of the security.

The Corporation adopted accounting guidance related to fair value measurements and disclosures (FASB ASC 820, *Fair Value Measurements and Disclosures*). This guidance defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. This guidance establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The effect of adoption was not material.

FASB issued ASU 2009-05 (FASB ASC 820) which describes the valuation techniques companies should use to measure the fair value of liabilities for which there is limited observable market data. If a quoted price in an active market is not available for an identical liability, an entity should use one of the following approaches: (1) the quoted price of the identical liability when traded as an asset, (2) quoted prices for similar liabilities or similar liabilities when traded as an asset, or (3) another valuation technique that is consistent with the accounting guidance in FASB ASC for fair value measurements and disclosures. When measuring the fair value of liabilities, this guidance reiterates that companies should apply valuation techniques that maximize the use of relevant observable inputs, which is consistent with existing accounting provisions for fair value measurements. In addition, this guidance clarifies when an entity

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should adjust quoted prices of identical or similar assets that are used to estimate the fair value of liabilities. This guidance is effective for the Corporation as of December 31, 2009 with adoption applied prospectively.

In addition, the following accounting pronouncement was issued by FASB, but is not yet effective:

FASB issued accounting guidance (FASB Statement No. 166) which modifies certain guidance contained in the *Transfers and Servicing* topic of FASB ASC (FASB ASC 860). This standard eliminates the concept of qualifying special purpose entities, provides guidance as to when a portion of a transferred financial asset can be evaluated for sale accounting, provides additional guidance with regard to accounting for transfers of financial assets, and requires additional disclosures. This guidance is effective for the Corporation as of January 1, 2010, with adoption applied prospectively for transfers that occur on or after the effective date.

#### (2) Cash and Due From Banks

The Bank is required by the Federal Reserve Bank to maintain daily cash balances. These balances were \$425,000 at both December 31, 2009 and 2008, respectively.

#### (3) Investment Securities

The amortized cost and fair value of investment securities available for sale at December 31, 2009 and 2008 were as follows:

| 2009:                              | Amortized<br>cost | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses | Fair<br>value |
|------------------------------------|-------------------|------------------------------|-------------------------------|---------------|
| U.S. Treasury securities           | \$ 3,024,364      | \$ 3,132                     | \$ (777)                      | \$ 3,026,719  |
| U.S. government sponsored agencies | 36,040,571        | 444,446                      | (16,504)                      | 36,468,513    |
| State and political subdivisions   | 28,552,086        | 517,459                      | (355,405)                     | 28,714,140    |
| Mortgage backed securities         |                   | -                            |                               |               |
| Equity securities                  | 10,153            |                              | (6,863)                       | 3,290         |
|                                    |                   |                              |                               |               |
|                                    | \$67,627,174      | \$ 965,037                   | \$ (379,549)                  | \$68,212,662  |
|                                    |                   |                              |                               |               |
|                                    |                   |                              |                               |               |

| U.S. government s | ponsored agencies | \$ 38,977,901                                |
|-------------------|-------------------|--|
| C.S. Scienment    | ponsorea ageneres | <i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i> |