

Edgar Filing: VALASSIS COMMUNICATIONS INC - Form 424B3

VALASSIS COMMUNICATIONS INC
 Form 424B3
 March 05, 2002

Filed pursuant to Rule 424(b)(3)
 Registration No. 333-65824

PROSPECTUS SUPPLEMENT NO. 3 DATED MARCH 5, 2002
 (to prospectus dated August 20, 2001)

\$272,100,000

[VALASSIS LOGO]

Zero Coupon Convertible Senior Notes due 2021
 and
 Common Stock Issuable upon Conversion of the Notes

This prospectus supplement supplements the prospectus dated August 20, 2001 of Valassis Communications, Inc. relating to the sale by certain of our securityholders (and their transferees, pledgees, donees and successors) of up to \$272,100,000 aggregate principal amount at maturity of our zero coupon convertible senior notes due 2021 and the common stock issuable upon conversion of the notes. You should read this prospectus supplement in conjunction with the prospectus, and this prospectus supplement is qualified by reference to the prospectus, except to the extent that the information in this prospectus supplement supercedes the information contained in the prospectus.

The following represents updated information regarding the following selling securityholder listed in the selling securityholders table contained on pages 44-46 of the prospectus.

Name and Address	Principal Amount at Maturity of Notes Beneficially Owned That May Be Sold	Percentage of Notes Outstanding	Number of Common Stock May Be Sold
Bear Stearns & Co. Inc./ (3) / Attn: Convertible Bond Dept., 383 Madison Avenue 4th Floor New York, NY 10179	\$120,870,000	44.42%	1,430,08
Any other holder of notes or future transferee, pledgee, donee or successor of any holder/ (4) (5) /	\$ 20,000,000	7.35%	236,63

/(1)/ Assumes conversion of all of the holder's notes at a conversion rate of 11.8316 shares of common stock per \$1,000 principal amount at maturity of the notes. However, this conversion rate will be subject to adjustment as described under "Description of the Notes -- Conversion Rights." As a result, the amount of common stock issuable upon conversion of the notes may increase or decrease in the future.

Edgar Filing: VALASSIS COMMUNICATIONS INC - Form 424B3

/(2)/ Calculated based on Rule 13d-3(d)(1)(i) of the Exchange Act using 53,470,108 shares of common stock outstanding as of July 24, 2001. In calculating the percentage of common stock outstanding for each holder, we treated as outstanding that number of shares of common stock issuable upon conversion of all of that particular holder's notes. However, we did not assume the conversion of any other holder's notes.

/(3)/ Bear Stearns lead-managed the offering of the notes. Bear Stearns also lead-managed the offering of Valassis's 6 5/8% Senior Notes due 2009, which were issued on January 7, 1999.

/(4)/ Information about other selling securityholders will be set forth in prospectus supplements, if required.

/(5)/ Assumes that any other holders of notes, or any future transferees, pledgees, donees or successors of or from any such other holders of notes do not beneficially own any common stock other than the common stock issuable upon conversion of the notes at the initial conversion rate.

Investing in the notes and our common stock involves risks, which are described under "Risk Factors" beginning on page 6 of the prospectus.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this prospectus supplement is March 5, 2002.