

FLAGSTAR BANCORP INC

Form 10-Q

May 08, 2008

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2008**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission File Number: 001-16577**

(Exact name of registrant as specified in its charter)

**Michigan**

**38-3150651**

(State or other jurisdiction of  
Incorporation or organization)

(I.R.S. Employer  
Identification No.)

**5151 Corporate Drive, Troy, Michigan**

**48098-2639**

(Address of principal executive offices)

(Zip code)

**(248) 312-2000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety days. Yes  No .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No .

As of May 1, 2008, 60,335,101 shares of the registrant's common stock, \$0.01 par value, were issued and outstanding.

**Table of Contents**

**FORWARD-LOOKING STATEMENTS**

This report contains certain forward-looking statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of Flagstar Bancorp, Inc. ( Flagstar or the Company ) and these statements are subject to risk and uncertainty. Forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, include those using words or phrases such as believes, expects, anticipates, plans, trend, objective, continue, remain, pattern or similar expressions or future or conditional as will, would, should, could, might, can, may or similar expressions.

There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to, those discussed under the heading Risk Factors in Part I, Item 1A of the Company s Annual Report on Form 10-K for the year ended December 31, 2007 and Part II, Item 1A of this Company s Quarterly Report on Form 10-Q, including: (1) general business, economic and political conditions may significantly affect our earnings; (2) if we cannot effectively manage the impact of the volatility of interest rates, our earnings could be adversely affected; (3) the value of our mortgage servicing rights could decline with reduction in interest rates; (4) gains on mortgage servicing rights may be difficult to realize due to disruption in the capital markets; (5) we use estimates in determining fair value of certain of our assets, which estimates may prove to be incorrect and result in significant declines in valuation; (6) current and further deterioration in the housing and commercial real estate markets may lead to increased loss severities and further worsening of delinquencies and non-performing assets in our loan portfolios. Consequently, our allowance for loan losses may not be adequate to cover actual losses, and we may be required to materially increase our reserves; (7) our secondary market reserve for losses could be insufficient; (8) our home lending profitability could be significantly reduced if we are not able to resell mortgages; (9) our commercial real estate and commercial business loan portfolios carry heightened credit risk; (10) we have substantial risks in connection with securitizations and loan sales; (11) our ability to borrow funds and raise capital could be limited, which could adversely affect our earnings; (12) we may be required to raise capital at terms that are materially adverse to our stockholders; (13) our holding company is dependent on the Bank for funding of obligations and dividends; (14) we may not be able to replace key members of senior management or attract and retain qualified relationship managers in the future; (15) the network and computer systems on which we depend could fail or experience a security breach; (16) our business is highly regulated; (17) our business has volatile earnings because it operates based on a multi-year cycle; (18) our loans are geographically concentrated in only a few states; (19) a larger percentage of our loans are collateralized by real estate, and an adverse change in the real estate market may result in losses and adversely affect our portfolio; (20) a significant part of our business strategy involves adding new branch locations, and our failure to grow may adversely affect our business, prospects, and results of operations and financial condition; (21) we are subject to heightened regulatory scrutiny with respect to bank secrecy and anti-money laundering statutes and regulations; and (22) certain hedging strategies that we use to manage our investment in mortgage servicing rights may be ineffective to offset any adverse changes in the fair value of these assets due to changes in interest rate; and (23) we depend on our institutional counterparties to provide services that are critical to our business. If one or more of our institutional counterparties defaults on its obligations to us or becomes insolvent, it could materially adversely affect our earnings, liquidity, capital position and financial condition.

The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## PART I. FINANCIAL INFORMATION

### Item 1. Financial Statements

The unaudited condensed consolidated financial statements of the Company are as follows:

Consolidated Statements of Financial Condition March 31, 2008 (unaudited) and December 31, 2007.

Unaudited Consolidated Statements of Operations For the three months ended March 31, 2008 and 2007.

Consolidated Statements of Stockholders' Equity and Comprehensive Income (Loss) For the three months ended March 31, 2008 (unaudited) and for the year ended December 31, 2007.

Unaudited Consolidated Statements of Cash Flows For the three months ended March 31, 2008 and 2007.

Unaudited Notes to Consolidated Financial Statements.

Statement Regarding Computation of Net Earnings Per Share

Section 302 Certification of Chief Executive Officer

Section 302 Certification of Chief Financial Officer

Section 906 Certification, as Furnished by the Chief Executive Officer

Section 906 Certification, as Furnished by the Chief Financial Officer

**Table of Contents**

**Flagstar Bancorp, Inc.**  
**Consolidated Statements of Financial Condition**  
(In thousands, except for share data)

|   | <b>At March 31,<br/>2008</b> | <b>At December<br/>31,<br/>2007</b> |
|---|------------------------------|-------------------------------------|
|   | (Unaudited)                  |                                     |
| <b>Assets</b>   |                              |                                     |
| Cash and cash items   | \$ 138,351                   | \$ 129,992                          |
| Interest-bearing deposits   | 209,358                      | 210,177                             |
| Cash and cash equivalents   | 347,709                      | 340,169                             |
| Securities classified as trading  | 36,308                       | 13,703                              |
| Securities classified as available for sale   | 2,364,007                    | 1,308,608                           |
| Mortgage-backed securities held to maturity (fair value \$1.3 billion at December 31, 2007) |                              | 1,255,431                           |
| Other investments   | 28,402                       | 26,813                              |
| Loans available for sale  | 3,137,410                    | 3,511,310                           |
| Loans held for investment   | 8,574,024                    | 8,134,397                           |
| Less: allowance for loan losses   | (121,400)                    | (104,000)                           |
| Loans held for investment, net  | 8,452,624                    | 8,030,397                           |
| Total interest-earning assets   | 14,228,109                   | 14,356,439                          |
| Accrued interest receivable   | 55,806                       | 57,888                              |
| Reposessed assets, net  | 136,490                      | 109,274                             |
| Federal Home Loan Bank stock  | 348,944                      | 348,944                             |
| Premises and equipment, net   | 242,545                      | 237,652                             |
| Mortgage servicing rights at fair value   | 486,584                      |                                     |
| Mortgage servicing rights, net  | 11,291                       | 413,986                             |
| Other assets  | 275,192                      | 138,561                             |
| Total assets  | \$ 15,923,312                | \$ 15,792,736                       |
| <b>Liabilities and Stockholders Equity Liabilities</b>                                      |                              |                                     |
| Deposits  | \$ 8,427,804                 | \$ 8,236,744                        |
| Federal Home Loan Bank advances   | 6,207,000                    | 6,301,000                           |
| Security repurchase agreements  | 108,000                      | 108,000                             |
| Long term debt  | 248,685                      | 248,685                             |
| Total interest-bearing liabilities  | 14,991,489                   | 14,894,429                          |
| Accrued interest payable  | 40,248                       | 47,070                              |
| Secondary market reserve  | 27,400                       | 27,600                              |
| Other liabilities   | 160,521                      | 130,659                             |
| Total liabilities   | 15,219,658                   | 15,099,758                          |
| Commitments and Contingencies   |                              |                                     |
| <b>Stockholders Equity</b>  |                              |                                     |

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|  |               |               |
|--|---------------|---------------|
| Common stock \$.01 par value, 150,000,000 shares authorized; 63,667,079 and 63,656,979 shares issued, and 60,325,344 and 60,270,624 shares outstanding, at March 31, 2008, and December 31, 2007, respectively | 637           | 637           |
| Additional paid in capital   | 63,775        | 64,350        |
| Accumulated other comprehensive loss   | (18,611)      | (11,495)      |
| Retained earnings  | 698,983       | 681,165       |
| Treasury stock, at cost, 3,341,735 shares at March 31, 2008, and 3,386,355 at December 31, 2007  | (41,130)      | (41,679)      |
| Total stockholders' equity   | 703,654       | 692,978       |
| Total liabilities and stockholders' equity   | \$ 15,923,312 | \$ 15,792,736 |

**The accompanying notes are an integral part of these consolidated financial statements.**

**Table of Contents**

**Flagstar Bancorp, Inc.**  
**Consolidated Statements of Operations**  
(In thousands, except per share data)

|  | <b>For the Three Months<br/>Ended<br/>March 31,</b> |                |
|--|---|----------------|
|  | <b>2008</b>   | <b>2007</b>    |
|  | (Unaudited)   |                |
| <b>Interest Income</b>                                     |   |                |
| Loans  | \$ 176,294  | \$ 187,252     |
| Mortgage-backed securities                                 | 15,576  | 14,617         |
| Securities available for sale                              | 15,591  | 13,598         |
| Interest-bearing deposits                                  | 2,768   | 3,501          |
| Other  | 624   | 1,602          |
| <b>Total interest income</b>                               | <b>210,853</b>                                      | <b>220,570</b> |
| <b>Interest Expense</b>                                    |   |                |
| Deposits   | 84,050  | 85,026         |
| FHLB advances  | 64,558  | 67,852         |
| Security repurchase agreements                             | 3,155   | 12,393         |
| Other  | 4,292   | 2,448          |
| <b>Total interest expense</b>                              | <b>156,055</b>                                      | <b>167,719</b> |
| <b>Net interest income</b>                                 | <b>54,798</b>                                       | <b>52,851</b>  |
| Provision for loan losses                                  | 34,262  | 8,293          |
| <b>Net interest income after provision for loan losses</b> | <b>20,536</b>                                       | <b>44,558</b>  |
| <b>Non-Interest Income</b>                                 |   |                |
| Loan fees and charges                                      | 884   | 1,229          |
| Deposit fees and charges                                   | 6,031   | 4,978          |
| Loan administration  | (17,046)  | 2,183          |
| Net gain on loan sales                                     | 63,425  | 25,154         |
| Net gain on sales of mortgage servicing rights             | 287   | 115            |
| Net gain on sales of securities available for sale         |   | 729            |
| Loss on trading securities                                 | (9,482)   |                |
| Other fees and charges                                     | 8,575   | 5,078          |
| <b>Total non-interest income</b>                           | <b>52,674</b>                                       | <b>39,466</b>  |
| <b>Non-Interest Expense</b>                                |   |                |
| Compensation and benefits                                  | 53,993  | 39,492         |
| Occupancy and equipment                                    | 19,821  | 16,768         |
| Communication  | 1,785   | 1,074          |
| Other taxes  | 891   | (573)          |
| General and administrative                                 | 12,678  | 15,084         |

|  |                    |                 |
|--|--------------------|-----------------|
| Total non-interest expense                   | 89,168             | 71,845          |
| (Loss) earnings before federal income taxes  | (15,958)           | 12,179          |
| (Benefit) provision for federal income taxes | (5,359)            | 4,420           |
| <b>Net (Loss) Earnings</b>                   | <b>\$ (10,599)</b> | <b>\$ 7,759</b> |
| (Loss) earnings per share                    |                    |                 |
| Basic  | \$ (0.18)          | \$ 0.12         |
| Diluted                                      | \$ (0.17)          | \$ 0.12         |

**The accompanying notes are an integral part of these consolidated financial statements.**



**Table of Contents**

**Flagstar Bancorp, Inc.**  
**Consolidated Statements of Stockholders Equity and Comprehensive Income (Loss)**  
(In thousands, except per share data)

|   | Common<br>Stock | Additional<br>Paid in<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Retained<br>Earnings | Treasury<br>Stock | Total<br>Stockholders<br>Equity |
|---|-----------------|----------------------------------|---|----------------------|-------------------|---------------------------------|
| <b>Balance at January 1, 2007</b>   | \$ 636          | \$ 63,223                        | \$ 5,182  | \$ 743,193           | \$                | \$ 812,234                      |
| Net loss  |                 |                                  |   | (39,225)             |                   | (39,225)                        |
| Reclassification of gain on swap extinguishment                             |                 |                                  | (101)   |                      |                   | (101)                           |
| Change in net unrealized loss on swaps used in cash flow hedges             |                 |                                  | (3,957)   |                      |                   | (3,957)                         |
| Change in net unrealized loss on securities available for sale              |                 |                                  | (12,619)  |                      |                   | (12,619)                        |
| Total comprehensive loss  |                 |                                  |   |                      |                   | (55,902)                        |
| Adjustment to initially apply FIN 48  |                 |                                  |   | (1,428)              |                   | (1,428)                         |
| Stock options exercised   | 1               | 69                               |   |                      |                   | 70                              |
| Stock-based compensation  |                 | 1,083                            |   |                      |                   | 1,083                           |
| Tax effect from stock-based compensation                                    |                 | (25)                             |   |                      |                   | (25)                            |
| Purchase of treasury stock  |                 |                                  |   |                      | (41,705)          | (41,705)                        |
| Issuance of treasury stock  |                 |                                  |   |                      | 26                | 26                              |
| Dividends paid (\$0.35 per share)   |                 |                                  |   | (21,375)             |                   | (21,375)                        |
| <b>Balance at December 31, 2007</b><br>(Unaudited)                          | 637             | 64,350                           | (11,495)  | 681,165              | (41,679)          | 692,978                         |
| Net loss  |                 |                                  |   | (10,599)             |                   | (10,599)                        |
| Reclassification of gain on dedesignation of swaps used in cash flow hedges |                 |                                  | (236)   |                      |                   | (236)                           |
| Change in net unrealized loss on securities available for sale              |                 |                                  | (6,880)   |                      |                   | (6,880)                         |

|  |        |           |             |            |             |            |
|--|--------|-----------|-------------|------------|-------------|------------|
| Total comprehensive loss   |        |           |             |            |             | (17,715)   |
| Cumulative effect<br>adjustment due to change<br>of accounting for<br>residential mortgage<br>servicing rights |        |           | 28,417      |            |             | 28,417     |
| Restricted stock issued  | (549)  |           |             | 549        |             |            |
| Stock options exercised  | 42     |           |             |            |             | 42         |
| Stock-based<br>compensation  | 130    |           |             |            |             | 130        |
| Tax effect from<br>stock-based<br>compensation   | (198)  |           |             |            |             | (198)      |
| <b>Balance at March 31,<br/>2008</b>   | \$ 637 | \$ 63,775 | \$ (18,611) | \$ 698,983 | \$ (41,130) | \$ 703,654 |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents**

**Flagstar Bancorp, Inc.**  
**Consolidated Statements of Cash Flows**  
(In thousands)

|  | <b>For the Three Months Ended</b> |                  |
|--|-----------------------------------|------------------|
|  | <b>March 31,</b>                  |                  |
|  | <b>2008</b>                       | <b>2007</b>      |
|  | (Unaudited)                       |                  |
| <b>Operating Activities</b>  |                                   |                  |
| Net (loss) earnings  | \$ (10,599)                       | \$ 7,759         |
| Adjustments to net (loss) earnings to net cash used in operating activities                  |                                   |                  |
| Provision for loan losses  | 34,262                            | 8,293            |
| Depreciation and amortization  | 6,434                             | 21,449           |
| Decrease in valuation allowance in mortgage servicing rights                                 | (119)                             | (448)            |
| Loss on fair value of residential mortgage servicing rights, net of hedging gains            | 46,961                            |                  |
| Stock-based compensation expense   | 130                               | 374              |
| Loss on interest rate swaps  | 1,611                             |                  |
| Net gain on the sale of assets   | (370)                             | (878)            |
| Net gain on loan sales   | (63,425)                          | (25,154)         |
| Net gain on sales of mortgage servicing rights   | (287)                             | (115)            |
| Net gain on securities classified as available for sale                                      |                                   | (729)            |
| Unrealized loss on trading securities  | 9,482                             |                  |
| Proceeds from sales of loans available for sale  | 6,271,453                         | 4,714,831        |
| Origination and repurchase of mortgage loans available for sale, net of principal repayments | (6,489,510)                       | (5,380,030)      |
| Decrease in accrued interest receivable  | 2,082                             | 2,446            |
| (Increase) decrease in other assets  | (123,830)                         | 12,817           |
| (Decrease) increase in accrued interest payable  | (6,822)                           | 2,295            |
| Net tax effect for stock grants issued   | 198                               | 59               |
| (Decrease) increase in federal income taxes payable  | (14,592)                          | 6,204            |
| Decrease in payable for securities purchased   |                                   | (249,694)        |
| Increase (decrease) in other liabilities   | 10,244                            | (5,628)          |
| <b>Net cash used in operating activities</b>   | <b>(326,697)</b>                  | <b>(886,149)</b> |
| <b>Investing Activities</b>  |                                   |                  |
| Net change in other investments  | (1,589)                           | 262              |
| Repayment of mortgage-backed securities held to maturity                                     | 90,846                            | 92,238           |
| Proceeds from sale of investment securities available for sale                               |                                   | 171,441          |
| Repayment (purchase) of investment securities available for sale                             | 26,157                            | (218,023)        |
| Proceeds from sales of portfolio loans   |                                   | 620,866          |
| Origination of portfolio loans, net of principal repayments                                  | 100,244                           | 310,154          |
| Purchase of Federal Home Loan Bank stock   |                                   | (51,457)         |
| Proceeds from the disposition of repossessed assets  | 18,990                            | 26,255           |
| Acquisitions of premises and equipment, net of proceeds                                      | (9,815)                           | (8,102)          |
| Proceeds from the sale of mortgage servicing rights  |                                   | 116              |
| <b>Net cash provided by investing activities</b>   | <b>224,833</b>                    | <b>943,750</b>   |

**Financing Activities**

|  |            |            |
|--|------------|------------|
| Net increase in deposit accounts                           | 191,060    | 351,894    |
| Net decrease in security repurchase agreements             |            | (365,380)  |
| Net (decrease) increase in Federal Home Loan Bank advances | (94,000)   | 197,000    |
| Net receipt of payments of loans serviced for others       | 5,213      | 8,170      |
| Net receipt of escrow payments                             | 7,287      | 6,335      |
| Proceeds from the exercise of stock options                | 42         | (87)       |
| Net tax effect of stock grants issued                      | (198)      | (59)       |
| Dividends paid to stockholders                             |            | (6,321)    |
| Purchase of treasury stock                                 |            | (16,466)   |
| <br>   |            |            |
| Net cash provided by financing activities                  | 109,404    | 175,086    |
| <br>   |            |            |
| Net increase in cash and cash equivalents                  | 7,540      | 232,687    |
| Beginning cash and cash equivalents                        | 340,169    | 277,236    |
| <br>   |            |            |
| Ending cash and cash equivalents                           | \$ 347,709 | \$ 509,923 |

**Table of Contents**

|  | <b>For the Three Months Ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2008</b>                                     | <b>2007</b> |
|  | (Unaudited)                                     |             |
| <b>Supplemental disclosure of cash flow information:</b>   |   |             |
| Loans held for investment transferred to repossessed assets  | \$ 62,699                                       | \$ 26,720   |
| Total interest payments made on deposits and other borrowings  | \$ 162,876                                      | \$ 166,303  |
| Federal income taxes paid  | \$  | \$          |
| Reclassification of mortgage loans originated for portfolio to mortgage loans available for sale     | \$  | \$ 693,283  |
| Reclassification of mortgage loans originated available for sale then transferred to portfolio loans | \$ 592,874                                      | \$ 125,721  |
| Mortgage servicing rights resulting from sale or securitization of loans                             | \$ 100,752                                      | \$ 68,034   |
| Reclassification of mortgage backed securities held to maturity to securities available for sale     | \$ 1,163,681                                    | \$ 315,344  |

**The accompanying notes are an integral part of these consolidated financial statements.**

**Table of Contents**

**Flagstar Bancorp, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**Note 1. Nature of Business**

Flagstar Bancorp, Inc. ( Flagstar or the Company ), is the holding company for Flagstar Bank, FSB (the Bank ), a federally chartered stock savings bank founded in 1987. With \$15.9 billion in assets at March 31, 2008, Flagstar is the largest financial institution headquartered in Michigan.

The Company s principal business is obtaining funds in the form of deposits and wholesale borrowings and investing those funds in single-family mortgages and other types of loans. Its primary lending activity is the acquisition or origination of single-family mortgage loans. The Company also originates consumer loans, commercial real estate loans, and non-real estate commercial loans and it services a significant volume of residential mortgage loans for others.

The Company sells or securitizes most of the mortgage loans that it originates and generally retains the right to service the mortgage loans that it sells. These mortgage-servicing rights ( MSR ) have occasionally been sold by the Company in transactions separate from the sale of the underlying mortgages. The Company may also retain a portion of its loan production on its statement of financial condition as loans held for investment in order to enhance the Company s leverage ability and receive the interest spread between earning assets and paying liabilities.

The Bank is a member of the Federal Home Loan Bank System ( FHLB ) and is subject to regulation, examination and supervision by the Office of Thrift Supervision ( OTS ) and the Federal Deposit Insurance Corporation ( FDIC ). The Bank s deposits are insured by the FDIC through the Deposit Insurance Fund ( DIF ).

**Note 2. Basis of Presentation**

The accompanying unaudited consolidated financial statements include the accounts of the Company and its consolidated subsidiaries. All significant intercompany balances and transactions have been eliminated. In accordance with current accounting principles, the Company s trust subsidiaries are not consolidated. In addition, certain prior period amounts have been reclassified to conform to the current period presentation.

The unaudited consolidated financial statements of the Company have been prepared in accordance with generally accepted accounting principles for interim information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X as promulgated by the Securities and Exchange Commission. Accordingly, they do not include all the information and footnotes required by accounting principles generally accepted in the United States of America ( U.S. GAAP ) for complete financial statements. The accompanying interim financial statements are unaudited; however, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The results of operations for the three month period ended March 31, 2008, are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. For further information, you should refer to the consolidated financial statements and footnotes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2007. The Form 10-K can be found on the Company s Investor Relations web page, at [www.flagstar.com](http://www.flagstar.com), and on the website of the Securities and Exchange Commission, at [www.sec.gov](http://www.sec.gov).

**Note 3. Recent Accounting Developments**

In September 2006, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) 157, *Fair Value Measurements*. SFAS 157 defines the term fair value, establishes a framework for measuring fair value in accordance with U.S. GAAP, and expands disclosures about fair value measurements. SFAS 157 clarifies that the exchange price is the price in an orderly transaction between market participants to sell an asset or transfer a liability at the measurement date. SFAS 157 emphasizes that fair value is a market-based measurement and not an entity-specific measurement. It also establishes a hierarchy used in such measurement and expands the required disclosures of assets and liabilities measured at fair value. The Company adopted SFAS 157 as of January 1, 2008. See Note 4, *Fair Value Accounting* for further information.

In February 2007, the FASB issued SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS 159 permits entities to choose to measure financial instruments and certain other items at fair value that are not currently required to be measured at fair value. The decision to elect the fair value option may be applied

instrument by instrument, is irrevocable and must be applied to the entire instrument and not to specified risks, specific cash flows or portions of that instrument. An entity is restricted in choosing the dates to elect the fair value option for an eligible item. The Company adopted SFAS 159 effective January 1, 2008. See Note 4, Fair Value Accounting for further information.

**Table of Contents**

In November 2007, the FASB issued SFAS 160 *Non-controlling Interest in Consolidated Financial Statements an amendment to ARB No. 51*. SFAS 160 changes the way consolidated net earnings are presented. The new standard requires consolidated net earnings to be reported at amounts attributable to both the parent and the non-controlling interest on the face of the consolidated statement of earnings. The adoption of this statement will result in more transparent reporting of the net earnings attributable to non-controlling interests. The statement establishes a single method of accounting for changes in a parent's ownership interest in a subsidiary which does not result in deconsolidation. The statement also requires that a parent recognize a gain or loss in net earnings when a subsidiary is deconsolidated. The adoption of SFAS 160 is effective for the Company on January 1, 2009. Management does not expect that the adoption of this statement will have a material impact on the Company's consolidated financial condition, results of operation or liquidity.

In November 2007, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin 109 (SAB 109). SAB 109 expresses the views of the SEC regarding the written loan commitments that are accounted for at fair value through earnings under generally accepted accounting principles. SAB 109 supersedes SAB 105 and expresses the current view of the staff that, consistent with the guidance in SFAS 156 *Accounting for Servicing of Financial Assets* and SFAS 159 *The Fair Value Option for Financial Assets and Financial Liabilities*, the expected net future cash flows related to the associated servicing of the loans should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The adoption of SAB 109 is effective on a prospective basis for the Company's derivative loan commitments issued or modified on or after January 1, 2008. The effect of this change resulted in an increase in the Company's gain on loan sales by approximately \$12 million during the three month period ended March 31, 2008.

In December 2007, the SEC issued Staff Accounting Bulletin 110 (SAB 110). SAB 110 expresses the views of the SEC regarding the use of a simplified method in developing an estimate of the expected term of plain vanilla share options as discussed in SAB 107 and issued under SFAS 123 (revised 2004), *Share-Based Payment*. The SEC indicated in SAB 107 that it would accept a company's decision to use the simplified method, regardless of whether the company had sufficient information to make more refined estimates of expected term. Under SAB 107, the SEC had believed detailed information about employee exercise behavior would be readily available and therefore would not expect companies to use the simplified method for share option grants after December 31, 2007. SAB 110 states that the SEC will continue to accept, under certain circumstances, the use of the simplified method beyond December 31, 2007. The Company does not utilize the simplified method, and therefore management does not expect that this pronouncement will have an impact on the Company's consolidated financial condition, results of operation or liquidity.

In March 2008, the FASB issued SFAS 161 *Disclosures about Derivative Instruments and Hedging Activities-an amendment of FASB Statement No. 133*. SFAS 161 requires enhanced disclosures about an entity's derivative and hedging activities and thereby improves on the transparency of financial reporting. In adopting SFAS 161, entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial positions, financial performance and cash flows. Because this pronouncement affects only disclosures, this pronouncement will not have an impact on the Company's consolidated financial condition, results of operation or liquidity. The adoption of SFAS 161 is effective for fiscal years beginning after November 15, 2008, with early adoption permitted. The Company does not expect to elect early adoption of SFAS 161.

**Note 4. Fair Value Accounting**

On January 1, 2008, the Company adopted SFAS 157, *Fair Value Measurements* and SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS 157 establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS 157 was issued to establish a uniform definition of fair value. The definition of fair value under SFAS 157 is market-based as opposed to company-specific and includes the following:



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Defines fair value as the price that would be received to sell an asset or paid to transfer a liability, in either case through an orderly transaction between market participants at a measurement date, and establishes a framework for measuring fair value;

Establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date;

Nullifies the guidance in EITF 02-3, which required the deferral of profit at inception of a transaction involving a derivative financial instrument in the absence of observable data supporting the valuation technique;

Eliminates large position discounts for financial instruments quoted in active markets and requires consideration of the company's creditworthiness when valuing liabilities; and

Expands disclosures about instruments that are measured at fair value.

**Table of Contents**

SFAS 159 provides an option to elect fair value as an alternative measurement for selected financial assets, financial liabilities, unrecognized Company commitments and written loan commitments not previously recorded at fair value. In accordance with the provisions of SFAS 159, the Company, as of January 1, 2008, elected the fair value option for certain non-investment grade residual securities from private-label securitizations. The Company elected fair value on these residual securities and reclassified these investments to securities trading to provide consistency in the accounting for the Company's residual interests. The Company had recognized a permanent impairment on these residual securities as of December 31, 2007, thereby reducing the carrying value to fair value at that time. Thus, the fair value election had no impact on opening retained earnings. The decrease in fair value for the first quarter of 2008 of \$7.5 million, before taxes, was included within the total loss on trading securities reported in the Company's Consolidated Statement of Operations.

Effective January 1, 2008, the Company elected the fair value measurement method for residential MSRs under SFAS 156 *Accounting for Servicing of Financial Assets an amendment of FASB 140*. Upon election, the carrying value of the residential MSRs was increased to fair value by recognizing a cumulative effect adjustment to retained earnings of \$43.7 million before tax, or \$28.4 million after tax. Management elected the fair value measurement method of accounting for residential MSRs to be consistent with the fair value accounting method required for its risk management strategy to hedge the fair value of these assets. Changes in the fair value of MSRs, as well as changes in fair value of the related derivative instruments, are recognized each period within loan administration income (loss) on the consolidated statement of operations.

**Determination of Fair Value**

The following is a description of the Company's valuation methodologies for assets measured at fair value which have been applied to all assets carried at fair value, whether as a result of the adoption of SFAS 159 or previously carried at fair value.

The Company has an established process for determining fair values. Fair value is based upon quoted market prices, where available. If listed prices or quotes are not available, fair value is based upon internally developed models that use primarily market-based or independently-sourced market parameters, including interest rate yield curves and option volatilities. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments include amounts to reflect counterparty credit quality, creditworthiness, liquidity and unobservable parameters that are applied consistently over time. Any changes to the valuation methodology are reviewed by management to determine appropriateness of the changes. As markets develop and the pricing for certain products becomes more transparent, the Company expects to continue to refine its valuation methodologies.

The methods described above may produce a fair value estimate that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different estimates of fair values of the same financial instruments at the reporting date.

**Valuation Hierarchy**

SFAS 157 establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy favors the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows.

Level 1 Fair value is based upon quoted prices (unadjusted) for identical assets or liabilities in active markets in which the Company can participate.

Level 2 Fair value is based upon quoted prices for similar (i.e., not identical) assets and liabilities in active markets, and other inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 Fair value is based upon financial models using primarily unobservable inputs.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following is a description of the valuation methodologies used by the Company for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

**Assets**

*Securities classified as trading.* These securities are non-investment grade residual securities that arose from private-label securitizations of the Company in 2005, 2006 and 2007. These non-investment grade residual securities do not trade in an active, open market with readily observable prices and are therefore classified within the Level 3 valuation hierarchy. Accordingly, the fair value of residual securities is determined by discounting estimated net future cash flows using expected

**Table of Contents**

prepayment rates and discount rates that approximate current market rates. Estimated net future cash flows include assumptions related to expected credit losses on these securities. The Company maintains a model that evaluates the default rate and severity of loss on the residual securities collateral, considering such factors as loss experience, delinquencies, loan-to-value ratio, borrower credit scores and property type.

*Securities classified as available for sale.* Where quoted prices for securities are available in an active market, those securities are classified within Level 1 of the valuation hierarchy. If such quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Examples of securities with similar characteristics, which would generally be classified within Level 2 of the valuation hierarchy, include certain AAA-rated U.S. government sponsored agency securities. Due to illiquidity in the markets, the Company determined the fair value of certain AAA-rated non-agency securities using internal valuation models and therefore classified them within the Level 3 valuation hierarchy as these models utilize significant inputs which are unobservable.

*Other Investments.* Other investments are primarily comprised of various mutual fund holdings. These mutual funds trade in an active market and quoted prices are available. Other investments are classified within Level 1 of the valuation hierarchy.

*Loans held for investment.* The Company does not record these loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with SFAS 114, *Accounting by Creditors for Impairment of a Loan*, (SFAS 114). The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. At March 31, 2008, substantially all of the total impaired loans were evaluated based on the fair value of the collateral. In accordance with SFAS 157, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as a nonrecurring Level 2 valuation.

*Repossessed assets.* Loans on which the underlying collateral has been repossessed are adjusted to fair value upon transfer to repossessed assets. Subsequently, repossessed assets are carried at the lower of carrying value or fair value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as a nonrecurring Level 2 valuation.

*Mortgage Servicing Rights.* The Company has obligations to service residential first mortgage loans and consumer loans (i.e. home equity lines of credit (HELOCs) and second mortgage loans obtained through private-label securitization transactions). Effective January 1, 2008, the Company elected the fair value measurement method for residential MSR's under SFAS 156. Upon this election, residential MSR's began to be accounted for at fair value on a recurring basis. Consumer servicing assets are periodically evaluated for impairment.

**Residential Mortgage Servicing Rights**

The current market for residential mortgage servicing rights is not sufficiently liquid to provide participants with quoted market prices. Therefore, the Company uses an option-adjusted spread valuation approach to determine the fair value of residential MSR's. This approach consists of projecting servicing cash flows under multiple interest rate scenarios and discounting these cash flows using risk-adjusted discount rates. The key assumptions used in the valuation of residential MSR's include mortgage prepayment speeds and discount rates. Management periodically obtains third-party valuations of the residential MSR portfolio to assess the reasonableness of the fair value calculated by its internal valuation model. Due to the nature of the valuation inputs, residential MSR's are classified within Level 3 of the valuation hierarchy. See Note 9, *Mortgage Servicing Rights* for the key assumptions used in the residential MSR valuation process.

**Consumer Servicing Assets**

Consumer servicing assets are subject to periodic impairment testing. A valuation model, which utilizes a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and a discount rate determined by management, is used in the completion of impairment testing. If the valuation model reflects a value less than the carrying value, consumer servicing assets are adjusted to fair value through a valuation allowance as determined by the model. As such, the Company classifies consumer servicing assets subject to nonrecurring fair value adjustments as Level 3 valuations.

*Derivative Financial Instruments.* Certain classes of derivative contracts are listed on an exchange and are actively traded, and are therefore classified within Level 1 of the valuation hierarchy. These include U.S. Treasury futures, U.S.

**Table of Contents**

Treasury options and interest rate swaps. The Company's forward loan commitments may be valued based on quoted prices for similar assets in an active market with inputs that are observable and are classified within Level 2 of the valuation hierarchy. Rate lock commitments are valued using internal models with significant unobservable market parameters and therefore are classified within Level 3 of the valuation hierarchy.

**Assets measured at fair value on a recurring basis**

The following table presents the financial instruments carried at fair value as of March 31, 2008, by caption on the Consolidated Statement of Financial Condition and by SFAS 157 valuation hierarchy (as described above) (dollars in thousands):

|   | Level 1         | Level 2             | Level 3             | Total carrying value in the Consolidated Statement of Financial Condition |
|---|-----------------|---------------------|---------------------|---|
| Securities classified as trading:           |                 |                     |                     |   |
| Residual interests                          | \$              | \$                  | \$ 36,308           | \$ 36,308   |
| Securities classified as available for sale |                 | 1,569,781           | 794,226             | 2,364,007   |
| Residential mortgage servicing rights       |                 |                     | 486,584             | 486,584   |
| Other investments                           | 28,402          |                     |                     | 28,402  |
| Derivative financial instruments            |                 |                     |                     |   |
| Rate lock commitments:                      |                 |                     | 58,528              | 58,528  |
| Forward agency and loan sales               |                 | (25,083)            |                     | (25,083)  |
| Treasury futures                            | 9,505           |                     |                     | 9,505   |
| Treasury options                            | (3,552)         |                     |                     | (3,552)   |
| Interest rate swaps                         | (1,963)         |                     |                     | (1,963)   |
| <b>Total assets at fair value</b>           | <b>\$32,392</b> | <b>\$ 1,544,698</b> | <b>\$ 1,375,646</b> | <b>\$2,952,736</b>  |

**Changes in Level 3 fair value measurements**

A determination to classify a financial instrument within Level 3 of the valuation hierarchy is based upon the significance of the unobservable factors to the overall fair value measurement. However, Level 3 financial instruments typically include, in addition to the unobservable or Level 3 components, observable components (that is, components that are actively quoted and can be validated to external sources); accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are included within the valuation methodology. Also, the Company manages the risk associated with the observable components of Level 3 financial instruments using securities and derivative positions that are classified within Level 1 or Level 2 of the valuation hierarchy; these Level 1 and Level 2 risk management instruments are not included below, and therefore the gains and losses in the tables do not reflect the effect of the Company's risk management activities related to such Level 3 instruments.

**Table of Contents****Fair value measurements using significant unobservable inputs**

The table below includes a rollforward of the Consolidated Statement of Financial Condition amounts for the three months ended March 31, 2008 (including the change in fair value) for financial instruments classified by the Company within Level 3 of the valuation hierarchy (in thousands).

| Three months ended<br>March 31, 2008                          | Fair<br>value,<br>January<br>1,<br>2008 | Total<br>realized/<br>unrealized<br>gains/(losses)<br>(c) | Purchases,<br>and<br>settlements,<br>net | Transfers<br>in and/or<br>out of<br>Level 3 | Fair value,<br>March 31,<br>2008 | Changes<br>in<br>unrealized<br>gains<br>and<br>(losses)<br>related<br>to<br>financial<br>instruments<br>held at<br>March<br>31,<br>2008 <sup>(c)</sup> |
|---|---|---|--|---|----------------------------------|--|
| Securities classified as trading:                             |   |   |  |   |                                  |  |
| Residual interests <sup>(a)</sup>                             | \$ 13,703                               | \$ (9,482)  | \$                                       | \$ 32,087                                   | \$ 36,308                        | \$   |
| Securities classified as available for<br>sale <sup>(b)</sup> | 33,333                                  | (2,367)   | (24,652)                                 | 787,912 <sup>(e)</sup>                      | 794,226                          | (2,367)  |
| Residential mortgage servicing rights <sup>(d)</sup>          | 445,962                                 | (60,058)  | 100,680                                  |   | 486,584                          |  |
| Derivative financial<br>Instruments:                          |   |   |  |   |                                  |  |
| Rate lock commitments   | 26,129                                  |   | 32,399                                   |   | 58,528                           |  |
| <b>Totals</b>   | <b>\$519,127</b>                        | <b>\$(71,907)</b>   | <b>\$108,427</b>                         | <b>\$819,999</b>                            | <b>\$1,375,646</b>               | <b>\$(2,367)</b>   |

(a) Residual interests are valued using internal inputs supplemented by independent third party valuations and independent third party inputs.

(b) Securities classified as available for sale are valued

predominantly using quoted broker/dealer prices with adjustments to reflect for any assumptions a willing market participant would include in its valuation.

- (c) Realized gains (losses) are reported in non-interest income. Unrealized gains (losses) are reported in accumulated other comprehensive income (loss).
- (d) Effective January 1, 2008, the Company elected the fair value measurement method for residential MSRs under SFAS 156 (See Note 9 Mortgage Servicing Rights ).
- (e) Management had anticipated that the AAA-rated non-agency securities would be classified under Level 2 of the valuation hierarchy. However, due to



illiquidity in the markets, the fair value of these securities will be determined using internal models and therefore is classified within Level 3 of the valuation hierarchy.

The Company also has assets that under certain conditions are subject to measurement at fair value on a non-recurring basis. These include assets that are measured at the lower of cost or market and had a fair value below cost at the end of the period as summarized below (in thousands).

**Assets Measured at Fair Value on a Nonrecurring Basis**

|                           | <b>Balance at<br/>March 31,<br/>2008</b> | <b>Level<br/>1</b> | <b>Level 2</b> | <b>Level 3</b> |
|---------------------------|--|--------------------|----------------|----------------|
| Loans held for investment | \$125,239                                | \$                 | \$125,239      | \$             |
| Reposessed assets         | 136,490                                  |                    | 136,490        |                |
| Consumer servicing assets | 11,291                                   |                    |                | 11,291         |
| Totals                    | \$273,020                                | \$                 | \$261,729      | \$11,291       |

**Table of Contents****Note 5. Investment Securities**

As of March 31, 2008 and December 31, 2007, investment securities were comprised of the following (in thousands):

|  | <b>March 31,<br/>2008</b> | <b>December<br/>31,<br/>2007</b> |
|--|---------------------------|----------------------------------|
| <b>Securities trading</b>                          | \$ 36,308                 | \$ 13,703                        |
| <b>Securities available for sale</b>               |                           |                                  |
| AAA-rated non-agencies                             | \$ 794,226                | \$ 821,245                       |
| AAA-rated U.S. government sponsored agencies       | 1,569,781                 | 454,030                          |
| Non-investment grade residual                      |                           | 33,333                           |
| Total securities available for sale                | \$ 2,364,007              | \$ 1,308,608                     |
| <b>Mortgage-backed securities held to maturity</b> |                           |                                  |
| AAA-rated U.S. government sponsored agencies       | \$                        | \$ 1,255,431                     |
| <b>Other investments</b>                           |                           |                                  |
| Mutual funds                                       | \$ 27,700                 | \$ 26,107                        |
| U.S. Treasury bonds                                | 702                       | 706                              |
| Total other investments                            | \$ 28,402                 | \$ 26,813                        |

As of January 1, 2008, non-investment grade residuals amounting to \$33.3 million that were classified as available for sale securities were reclassified to trading securities in accordance with SFAS 159. No gain or loss was recorded upon reclassification. See Note 4, Fair Value Accounting for further information. At March 31, 2008, the Company had \$36.3 million in securities classified as trading. These securities are non-investment grade residual securities from private-label securitizations. The securities are recorded at fair value with any unrealized gains and losses reported in the consolidated statement of operations. During the quarter ended March 31, 2008, the Company recognized losses related to these trading securities of \$9.5 million as a result of the decrease in the fair value of the securities. The decline in the fair value of these residual securities was principally due to the increase in the actual and expected losses in the second mortgages and home equity lines of credit that underly this asset. The Company had no losses on trading securities during the quarter ended March 31, 2007.

At March 31, 2008, the Company had \$2.4 billion in securities classified as available for sale which were comprised of AAA-rated U.S. government sponsored agency securities and AAA-rated non-agency securities. Securities available for sale are carried at fair value, with unrealized gains and losses reported as a component of other comprehensive income (loss) to the extent they are temporary in nature. If losses are, at any time, deemed to have arisen from other-than-temporary impairments ( OTTI ), then they are reported as an expense for that period. There were no losses deemed OTTI for the three month period ended March 31, 2008.

At March 31, 2008 and December 31, 2007, \$1.3 billion and \$570.0 million of the securities classified as available for sale, respectively, were pledged as collateral for security repurchase agreements or FHLB borrowings. Contractual maturities of the securities generally range from 2010 to 2035.

As of March 31, 2008, the Company reclassified \$1.2 billion of mortgage-backed securities, which were comprised of AAA-rated U.S. government sponsored agency securities, from held-to-maturity to available-for sale. Upon reclassification, the Company recorded a decrease in the carrying value of such securities of \$8.5 million with a corresponding increase to other comprehensive loss. The reclassification was required because the Company's management indicated it no longer had the intent to hold such securities to maturity because of its sale subsequent to

March 31, 2008 of a significant portion of these securities. Management does not believe that its change of intent with respect to these securities has any affect on its intent with respect to any other of the Company's investment securities.

As a result of the reclassification noted above at March 31, 2008, the Company had no securities classified as held to maturity, although it held \$1.3 billion of AAA-rated U.S. government sponsored agency securities as held to maturity at December 31, 2007. Of such securities, at December 31, 2007, \$107.3 million were pledged as collateral for security repurchase agreements. Additionally, \$0.3 million were pledged for certain swap agreements at December 31, 2007.

The Company has other investments because of interim investment strategies in trust subsidiaries, collateral requirements required in swap and deposit transactions, and Community Reinvestment Act investment requirements. U.S. Treasury bonds in the amount of \$502,000 and \$505,000 are pledged as collateral in association with the issuance of certain trust preferred securities at March 31, 2008 and December 31, 2007, respectively.

During the quarter ended March 31, 2007, the Company sold \$171.0 million of available for sale U.S. government sponsored agency and non-agency mortgage-backed securities resulting in a gain of \$0.7 million.

**Table of Contents**

The following table summarizes the amortized cost and estimated fair value of agency and non-agency mortgage-backed securities classified as available for sale (in thousands):

|                                 | <b>March 31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|---------------------------------|---------------------------|------------------------------|
| Amortized cost                  | \$ 2,392,639              | \$ 1,326,656                 |
| Gross unrealized holding gains  | 7,384                     | 4,647                        |
| Gross unrealized holding losses | (36,016)                  | (22,695)                     |
| Estimated fair value            | \$ 2,364,007              | \$ 1,308,608                 |

At March 31, 2008 and December 31, 2007, no available for sale securities had been in a continuous unrealized loss position for greater than twelve months.

The unrealized losses on securities available for sale include \$25.2 million on \$749.8 million of AAA-rated investments in non-agency collateralized mortgage obligations ( CMOs ) at March 31, 2008. These CMOs consist of interests in investment vehicles backed by mortgage loans. In all of the CMOs, the Company's investment is senior to a subordinated tranche(s) which have first loss exposure. Management concluded these unrealized losses are temporary in nature since they are not related to the underlying credit quality of the issuers and the Company has the intent and ability to hold these investments for a time necessary to recover its cost or will ultimately recover its cost at maturity (i.e., these investments have contractual maturities that, absent credit default, should allow the Company to recover its cost). The Company believes that these losses are primarily related to market interest rates and credit spreads rather than underlying credit issues associated with the issuers of the obligations. The CMOs were purchased in the fourth quarter of 2006 and first quarter of 2007 and have not experienced any losses to date. The Company does not believe it should have any loss of principal on these investments given its senior position and the protection that the subordinated classes provide.

As of March 31, 2008, the aggregate amount of available for sale securities from each of the following non-agency issuers were greater than 10% of the Company's stockholders' equity.

| <b>Name of Issuer</b>                  | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> |
|--|---------------------------|-----------------------|
|  | (in thousands)            |                       |
| Countrywide Alternative Loan Trust     | \$ 85,465                 | \$ 83,752             |
| Countrywide Home Loans                 | 301,875                   | 299,036               |
| Flagstar Home Equity Loan Trust 2006-1 | 252,246                   | 237,548               |
| Goldman Sachs Mortgage Company         | 89,859                    | 89,351                |
| JP Morgan Mortgage Trust               | 85,844                    | 84,539                |
|  | \$ 815,289                | \$ 794,226            |

The following table summarizes the amortized cost and estimated fair value of agency mortgage-backed securities classified as held to maturity (dollars in thousands):

|                                 | <b>March<br/>31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|---------------------------------|-------------------------------|------------------------------|
| Amortized cost                  | \$                            | \$ 1,255,431                 |
| Gross unrealized holding gains  |                               | 33,956                       |
| Gross unrealized holding losses |                               | (304)                        |

|                      |    |              |
|----------------------|----|--------------|
| Estimated fair value | \$ | \$ 1,289,083 |
|----------------------|----|--------------|

**Note 6. Loans Available for Sale**

The following table summarizes loans available for sale (dollars in thousands):

|                       | <b>March 31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|-----------------------|---------------------------|------------------------------|
| Mortgage loans        | \$ 2,715,897              | \$ 3,083,779                 |
| Consumer loans        | 177,280                   | 170,891                      |
| Second mortgage loans | 244,233                   | 256,640                      |
| <b>Total</b>          | <b>\$ 3,137,410</b>       | <b>\$ 3,511,310</b>          |

Loans available for sale are carried at the lower of aggregate cost or estimated fair value. These loans had an aggregate fair value that exceeded their recorded amount for each period presented. The Company generally estimates the fair

**Table of Contents**

value of mortgage loans based on quoted market prices for securities backed by similar types of loans. Given the lack of liquidity in the secondary mortgage market at March 31, 2008 and December 31, 2007, significant management judgment was necessary to estimate the fair value of loans available for sale. Where quoted market prices were available, such market prices were utilized as estimates for fair values. Otherwise, the fair values of loans were estimated by discounting estimated cash flows using management's best estimate of market interest rates for similar collateral.

**Note 7. Loans Held for Investment**

Loans held for investment are summarized as follows (dollars in thousands):

|                                | <b>March 31,<br/>2008</b> | <b>December<br/>31,<br/>2007</b> |
|--------------------------------|---------------------------|----------------------------------|
| Mortgage loans                 | \$ 6,103,777              | \$ 5,823,952                     |
| Second mortgage loans          | 60,917                    | 56,516                           |
| Commercial real estate loans   | 1,641,686                 | 1,542,104                        |
| Construction loans             | 77,035                    | 90,401                           |
| Warehouse lending              | 347,908                   | 316,719                          |
| Consumer loans                 | 318,694                   | 281,746                          |
| Commercial loans               | 24,007                    | 22,959                           |
| Total                          | 8,574,024                 | 8,134,397                        |
| Less allowance for loan losses | (121,400)                 | (104,000)                        |
| Total                          | \$ 8,452,624              | \$ 8,030,397                     |

Activity in the allowance for loan losses is summarized as follows (dollars in thousands):

|                                 | <b>For the Three Months Ended March<br/>31,</b> |             |
|---------------------------------|---|-------------|
|                                 | <b>2008</b>                                     | <b>2007</b> |
| Balance, beginning of period    | \$ 104,000                                      | \$ 45,779   |
| Provision charged to operations | 34,262  | 8,293       |
| Charge-offs                     | (17,192)  | (6,299)     |
| Recoveries                      | 330   | 727         |
| Balance, end of period          | \$ 121,400                                      | \$ 48,500   |

Loans on which interest accruals have been discontinued totaled approximately \$268.3 million and \$74.6 million at March 31, 2008 and 2007, respectively. Interest on these loans is recognized as income when collected. Interest that would have been accrued on such loans totaled approximately \$3.2 million and \$0.9 million during the three months ended March 31, 2008 and 2007, respectively. There were no loans greater than 90 days past due still accruing interest on the OTS method at March 31, 2008 and 2007.

A loan is impaired when it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement. Impaired loans were as follows (dollars in thousands):

| <b>March 31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|---------------------------|------------------------------|
|---------------------------|------------------------------|

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|  |           |           |
|--|-----------|-----------|
| Impaired loans with no allowance for loan losses allocated | \$ 55,716 | \$ 22,307 |
| Impaired loans with allowance for loan losses allocated    | 132,303   | 112,044   |
| Total impaired loans                                       | \$188,019 | \$134,351 |
| Amount of the allowance allocated to impaired loans        | \$ 36,054 | \$ 34,937 |
| Average investment in impaired loans                       | \$161,185 | \$ 70,582 |
| Cash-basis interest income recognized during impairment    | \$ 1,780  | \$ 2,324  |

Those impaired loans with no allowance for loan losses allocated represent loans for which the fair value of the related collateral less estimated selling costs exceeded the recorded investments in such loans. At March 31, 2008, approximately 96% of the total impaired loans were evaluated based on the fair value of related collateral.

**Table of Contents****Note 8. Private-label Securitization Activity**

During the quarter ended March 31, 2008, the Company did not consummate any private-label-securitizations transactions.

On March 15, 2007, the Company sold \$620.9 million in closed-ended, fixed and adjustable rate mortgage loans through a securitization structure (the 2007 Second Mortgage Securitization ) and recorded \$22.6 million in residual interests and servicing assets as a result of the non-agency securitization. The residual interests are categorized as trading securities and are therefore recorded at fair value. Any gains or losses realized on the sale of such securities and any subsequent changes in unrealized gains and losses are reported in the consolidated statement of operations.

At March 31 2008, key assumptions used in determining the value of residual interests resulting from the Company's private-label securitizations were as follows:

|                                     | <b>Prepayment<br/>Speed</b> | <b>Projected<br/>Credit<br/>Losses</b> | <b>Annual<br/>Discount<br/>Rate</b> | <b>Weighted -<br/>Average<br/>Life<br/>(in years)</b> |
|-------------------------------------|-----------------------------|--|-------------------------------------|---|
| 2005 HELOC Securitization           | 23%                         | 3.84%                                  | 20%                                 | 3.1   |
| 2006 HELOC Securitization           | 18%                         | 9.12%                                  | 20%                                 | 4.0   |
| 2006 Second Mortgage Securitization | 14%                         | 3.46%                                  | 20%                                 | 4.9   |
| 2007 Second Mortgage Securitization | 15%                         | 4.31%                                  | 20%                                 | 5.1   |

Certain cash flows received from securitization trusts outstanding were as follows (in thousands):

|   | <b>For the Three Months Ended March<br/>31,</b> |             |
|---|---|-------------|
|   | <b>2008</b>                                     | <b>2007</b> |
| Proceeds from new securitizations                       | \$  | \$ 620,866  |
| Proceeds from collections reinvested in securitizations | 6,960   | 42,230      |
| Servicing fees received                                 | 1,756   | 1,215       |
| Loan repurchases for representations and warranties     |   |             |

**Credit Risk on Securitization**

With respect to the issuance of private-label securitizations, the Company retains certain limited credit exposure in that it retains non-investment grade residual securities in addition to customary representations and warranties. The Company does not have credit exposure associated with non-performing loans in securitizations beyond its residual interests and the amount of draws on HELOCs that it funds and which are not reimbursed by the respective trust. The value of the Company's residual interests reflects the Company's credit loss assumptions as to the underlying collateral pool. To the extent that actual credit losses exceed these assumptions, the value of the Company's residual interests will be diminished.

The following table summarizes the loan balance associated with the Company's servicing portfolio and the balance of related retained assets with credit exposure, which includes residual interests that are included as trading securities and unreimbursed HELOC draws that are included in loans held for investment at March 31, 2008 (in thousands):

|                               | <b>Total Loans<br/>Serviced</b> | <b>Balance of<br/>Retained<br/>Assets with<br/>Credit<br/>Exposure</b> |
|-------------------------------|---------------------------------|--|
| Private-label securitizations | \$ 1,344,041                    | \$ 50,053  |
| Government sponsored agencies | 37,033,171                      |  |



|                 |               |    |        |
|-----------------|---------------|----|--------|
| Other investors | 844           |    |        |
| Total           | \$ 38,378,056 | \$ | 50,053 |

**Table of Contents**

Mortgage loans that have been securitized in private-label securitizations at March 31, 2008 and 2007 that are sixty days or more past due and the credit losses incurred in the securitization trusts are presented below (in thousands):

|                                | <b>Total Principal<br/>Amount of Loans<br/>Outstanding<br/>March 31,</b> |             | <b>Principal Amount<br/>Of Loans 60 Days<br/>Or More Past Due<br/>March 31,</b> |             | <b>Credit Losses<br/>(Net of Recoveries)<br/>For the Three<br/>Months Ended<br/>March 31,</b> |             |
|--------------------------------|--|-------------|---|-------------|---|-------------|
|                                | <b>2008</b>  | <b>2007</b> | <b>2008</b>   | <b>2007</b> | <b>2008</b>   | <b>2007</b> |
| Securitized mortgages<br>loans | \$1,344,041  | \$1,518,396 | \$28,501  | \$4,318     | \$16,266  | \$2,441     |

**Note 9. Mortgage Servicing Rights**

The Company has obligations to service residential first mortgage loans and consumer loans (HELOC and second mortgage loans obtained through private-label securitization transactions). A description of these classes of servicing assets follows.

**Residential Mortgage Servicing Rights.** Servicing of residential first mortgage loans is a significant business activity of the Company. The Company recognizes MSR assets on residential first mortgage loans when it retains the obligation to service these loans upon sale and the servicing fee is more than adequate compensation. MSRs are subject to changes in value from prepayments of the underlying loans. Historically, the Company has treated this risk as a counterbalance to the increased production and gain on loan sale margins that tend to occur in an environment with increased prepayments. In the quarter ended March 31, 2008, the Company began to specifically hedge the risk by hedging the fair value of MSRs with derivative instruments which are intended to change in value inversely to part or all changes in the value of MSRs.

Changes in the carrying value of residential MSRs, accounted for at fair value, for the three month period ended March 31, 2008 follow:

|   | <b>For the Three<br/>Month<br/>Period Ended<br/>March 31, 2008<br/>(In Thousands)</b> |
|---|---|
| Balance at beginning of period                                      | \$ 402,243  |
| Cumulative effect of change in accounting                           | 43,719  |
| Additions from loans sold with servicing retained                   | 100,680   |
| Changes in fair value due to:                                       |   |
| Payoffs <sup>(a)</sup>  | (17,942)  |
| All other changes in valuation inputs or assumptions <sup>(b)</sup> | (42,116)  |
| Fair value of MSRs at end of period                                 | \$ 486,584  |
| Unpaid principal balance of loans serviced for others               | \$ 37,034,015   |

(a) Represents decrease in MSR value associated with loans that paid off during the

period.

- (b) Represents estimated MSR value change resulting primarily from market-driven changes in interest rates.

**Table of Contents**

Prior to January 1, 2008, all residential MSR were accounted for at the lower of their initial carrying value, net of accumulated amortization, or fair value. Residential MSR were periodically evaluated for impairment, and a valuation allowance established through a charge to operations when the carrying value exceeded the fair value and was believed to be temporary. Other-than-temporary impairments were recognized if the recoverability of the carrying value was determined to be remote. There were no other-than-temporary impairments recognized during 2007. Changes in the carrying value of the residential MSR, accounted for using the amortization method, and the associated valuation allowance for the three month period ended March 31, 2007 follow:

|  | <b>For the Three<br/>Month<br/>Period Ended<br/>March 31, 2007</b> |            |
|--|--|------------|
|  | (In Thousands)   |            |
| Balance at beginning of period                                 | \$   | 166,705    |
| Additions from loans sold with servicing retained              |  | 61,949     |
| Amortization   |  | (14,237)   |
| Sales  |  |            |
| Carrying value before valuation allowance at end of period     |  | 214,417    |
| Valuation allowance  |  |            |
| Balance at beginning of period                                 |  | (448)      |
| Impairment recoveries  |  | 448        |
| Balance at end of period                                       |  |            |
| Net carrying value of amortization method MSR at end of period | \$   | 214,417    |
| Unpaid principal balance of loans serviced for others          | \$   | 18,788,913 |
| Fair value of residential MSR:                                 |  |            |
| Beginning of period  | \$   | 190,875    |
| End of period  | \$   | 251,272    |

The fair value of residential MSR are estimated using a valuation model that calculated the present value of estimated future net servicing cash flows, taking into consideration actual and expected mortgage loan prepayment rates, discount rates, servicing costs, and other economic factors, which were determined based on current market conditions. The Company periodically obtained third-party valuations of its residential MSR to assess the reasonableness of the fair value calculated by the valuation model.

The key economic assumptions used in determining the fair value of MSR capitalized during the three month periods ended March 31, 2008 and 2007 periods were as follows:

|   | <b>2008</b> | <b>2007</b> |
|---|-------------|-------------|
| Weighted-average life (in years)                | 6.1         | 5.7         |
| Weighted-average constant prepayment rate (CPR) | 13.8%       | 29.0%       |
| Weighted-average discount rate                  | 8.5%        | 9.6%        |

The key economic assumptions used in determining the fair value of MSR at period end were as follows:

**March 31,**

**2008**

**2007**

Weighted-average life (in years)