

Edgar Filing: SECOND BANCORP INC - Form 10-Q

SECOND BANCORP INC  
Form 10-Q  
May 15, 2001

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SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549  
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FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) THE SECURITIES EXCHANGE ACT OF  
1934  
For quarter ended March 31, 2001

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934.  
For the transition period ..... to .....

Commission file number: 0-15624  
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SECOND BANCORP INCORPORATED  
(exact name of registrant as specified in its charter)

Ohio

34-1547453  
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(State or other jurisdiction of  
in Company or organization)

(I.R.S. Employer  
Identification No.)

108 Main Ave. Warren, Ohio

44482-1311  
-----

(Address of principal executive  
offices)

(Zip Code)

330.841.0123  
-----

Registrant's telephone number, including area code

Not applicable  
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Former name, former address and former fiscal year, if changed since last  
report.

Indicate by check mark whether the registrant (1) has filed all reports required  
to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during  
the preceding 12 months (or for such shorter periods that the registrant was  
required to file such reports), and (2) has been subject to such filing  
requirements for the past 90 days.

Yes .x. No ...  
-----

Indicate the number of shares outstanding of each of the issuer's classes of  
common stock, as of the latest practical date.

Common Stock, without par value - 10,003,260 shares outstanding as of April 30,  
2001.

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SECOND BANCORP INCORPORATED AND SUBSIDIARY

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PART I. FINANCIAL INFORMATION  
 Item 1. Financial Statements  
 Second Bancorp Incorporated and Subsidiary  
 Consolidated Balance Sheets

	March 31	December 31
(Dollars in thousands)	2001	2000
<b>ASSETS</b>		
Cash and due from banks	\$36,937	\$35,272
Federal funds sold and temporary investments	25,451	0
Trading account	238	328
Securities:		
Available-for-sale (at market value)	377,323	382,098
Loans	1,076,284	1,070,089
Less reserve for loan losses	15,778	15,217
Net loans	1,060,506	1,054,872
Premises and equipment	17,533	18,039
Accrued interest receivable	10,118	11,181
Goodwill and intangible assets	6,157	6,038
Other assets	37,568	38,462
Total assets	<u>\$1,571,831</u>	<u>\$1,546,290</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Deposits:		
Demand - non-interest bearing	\$105,920	\$110,045
Demand - interest bearing	86,124	87,268
Savings	239,661	246,056
Time deposits	629,851	592,766
Total deposits	1,061,556	1,036,135
Federal funds purchased and securities sold under agreements to repurchase	119,684	129,895
Note Payable	1,000	1,000
Other borrowed funds	46	2,163
Federal Home Loan Bank advances	256,591	251,733
Accrued expenses and other liabilities	10,986	8,167
Total liabilities	1,449,863	1,429,093
Shareholders' equity:		
Common stock, no par value; 30,000,000 shares authorized; 10,785,760; 10,787,310 and 10,776,470 shares issued, respectively	36,953	36,935
Treasury stock; 785,000, 730,200 and		

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393,100 shares, respectively	(14,740)	(13,947)
Net unrealized holding losses on available-for-sale securities, net of tax	3,440	281
Retained earnings	96,315	93,928
	-----	-----
Total shareholders' equity	121,968	117,197
	-----	-----
Total liabilities and shareholders' equity	\$1,571,831	\$1,546,290
	=====	=====

See notes to consolidated financial statements.

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Second Bancorp Incorporated and Subsidiary  
Consolidated Statements of Income

(Dollars in thousands, except per share data)	For the Three Months Ended March 31	
	2001	2000
	-----	-----
INTEREST INCOME		
-----		
Loans (including fees):		
Taxable	\$22,101	\$21,536
Exempt from federal income taxes	288	215
Securities:		
Taxable	5,125	4,709
Exempt from federal income taxes	773	882
Federal funds sold and other interest income	191	93
	-----	-----
Total interest income	28,478	27,435
INTEREST EXPENSE		
-----		
Deposits	11,469	10,879
Federal funds purchased and securities sold under agreements to repurchase	1,187	1,184
Note Payable	18	19
Other borrowed funds	37	43
Federal Home Loan Bank advances	3,851	2,892
	-----	-----
Total interest expense	16,562	15,017
	-----	-----
Net interest income	11,916	12,418
Provision for loan losses	761	687
	-----	-----

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Net interest income after provision for loan losses	11,155	11,731
NON-INTEREST INCOME		
-----		
Service charges on deposit accounts	1,261	1,054
Trust fees	756	1,004
(Losses) gains on sale of loans	783	391
Trading account losses	58	114
Security (losses) gains	529	99
Other operating income	1,172	1,141
	-----	-----
Total non-interest income	4,559	3,803
NON-INTEREST EXPENSE		
-----		
Salaries and employee benefits	5,194	5,316
Net occupancy	1,116	1,052
Equipment	1,049	987
Professional services	343	477
Assessment on deposits and other taxes	401	413
Amortization of goodwill and other intangibles	81	116
Other operating expenses	1,867	1,936
	-----	-----
Total non-interest expense	10,051	10,297
	-----	-----
Income before federal income taxes	5,663	5,237
Income tax expense	1,475	1,301
	-----	-----
Net income before cumulative effect of accounting change	\$4,188	\$3,936
	=====	=====
Cumulative effect of accounting change - SFAS 133	(101)	0
	-----	-----
Net income	\$4,087	\$3,936
	=====	=====
NET INCOME PER COMMON SHARE:		
Basic - before cumulative effect of accounting change	\$0.42	\$0.38
Dilutive - before cumulative effect of accounting change	\$0.42	\$0.38
Basic	\$0.41	\$0.38
Diluted	\$0.41	\$0.38
Weighted average common shares outstanding:		
Basic	10,020,097	10,406,020
Diluted	10,046,562	10,436,890

See notes to financial statements.

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Second Bancorp Incorporated and Subsidiary  
Consolidated Statements of Shareholders' Equity

Accumulated

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(Dollars in thousands)	Common Stock	Treasury Stock	Other Comprehen- sive Income	Re Ea
Balance, January 1, 2000	\$36,966	\$ (7,140)	\$ (7,791)	\$
Comprehensive income:				
Net income				
Other comprehensive income, net of tax				
Change in unrealized market value adjustment on securities available-for-sale, net of tax			(806)	
Comprehensive income				
Cash dividends declared: common (\$.16 per share)				
Purchase of treasury shares		(1,757)		
Common stock issued - dividend reinvestment plan		(22)		
Balance, March 31, 2000	\$36,944	\$ (8,897)	\$ (8,597)	\$
Balance, January 1, 2001	\$36,935	\$ (13,947)	\$ 281	\$
Comprehensive income:				
Net income				
Other comprehensive income, net of tax				
Change in other comprehensive income -SFAS 133			490	
Change in unrealized market value adjustment on securities available-for-sale, net of tax			2,669	
Comprehensive income				
Cash dividends declared: common (\$.17 per share)				
Purchase of treasury shares		(793)		
Common stock issued - dividend reinvestment plan		18		
Balance, March 31, 2001	\$36,953	\$ (14,740)	\$ 3,440	\$

See notes to consolidated financial statements.

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Consolidated Statements of Cash Flows  
Second Bancorp Incorporated and Subsidiary

(Dollars in thousands)	For the Three Months E	
	March 31	March
Operating Activities	2001	2000

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Net income	\$ 4,087	\$ 3,
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	761	
Provision for depreciation	850	
Provision for amortization of goodwill and core deposit intangibles	81	
Provision for allowance for mortgage servicing rights	30	
Net gain / amortization on servicing rights	(230)	
(Accretion) amortization of investment discount and premium	(33)	
Deferred income taxes	0	
Securities gains	(529)	
Other gains, net	(841)	
Net decrease in trading account securities	148	
Decrease (Increase) in interest receivable	1,063	
Increase (Decrease) in interest payable	52	
Originations of loans held-for-sale	(59,912)	(14,
Proceeds from sale of loans held-for-sale	60,695	14,
Net change in other assets & other liabilities	2,714	1,
	-----	-----
Net cash provided by operating activities	8,936	6,
 Investing Activities		
	-----	-----
Proceeds from maturities of securities - available-for-sale	26,503	7,
Proceeds from sales of securities - available-for-sale	32,862	12,
Purchases of securities - available-for-sale	(49,922)	(38,
Net increase in loans	(6,395)	(28,
Net increase in premises and equipment	(344)	(
	-----	-----
Net cash provided by (used by) investing activities	2,704	(47,
 Financing Activities		
	-----	-----
Net (decrease) increase in demand deposits, interest bearing demand and savings deposits	(11,664)	9,
Net increase (decrease) in time deposits	37,085	(12,
Net (decrease) increase in federal funds purchased and securities sold under agreements to repurchase	(10,211)	30,
Decrease in note payable	0	(4,
Net decrease in borrowings	(2,117)	(2,
Net advances from Federal Home Loan Bank	4,858	32,
Cash dividends	(1,700)	(1,
Purchase of treasury stock	(793)	(1,
Net issuance of common stock	18	
	-----	-----
Net cash provided by financing activities	15,476	50,
	-----	-----
Increase in cash and cash equivalents	27,116	8,
	-----	-----
Cash and cash equivalents at beginning of year	35,272	35,
	-----	-----
Cash and cash equivalents at end of period	\$ 62,388	\$ 43,
	=====	=====

Supplementary Cash Flow Information:

Cash paid for 1) Federal Income taxes - \$0 and \$0 for the three months ended March 31, 2001 and 2000, respectively and 2) Interest - \$16,496,000 and \$15,091,000 for the three months ended March 31, 2001 and 2000, respectively.

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See notes to financial statements.

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Notes to Consolidated Financial Statements (unaudited)  
 Second Bancorp Incorporated and Subsidiary  
 March 31, 2001  
 (Dollars in thousands)

NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended March 31, 2001 are not necessarily indicative of the results that may be expected for the year ended December 31, 2001. Certain reclassifications have been made to amounts previously reported in order to conform to current period presentations. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2000.

NOTE 2 - COMPREHENSIVE INCOME

During the first three months of 2001 and 2000, total comprehensive income amounted to \$6,046 and \$4,730, respectively. The components of comprehensive income, net of tax, for the and three month periods ended March 31, 2001 and 2000 are as follows:

	2001	2000
	-----	-----
Net income	\$4,087	\$3,936
Change in other comprehensive income -SFAS 133	490	0
Unrealized losses on available-for-sale securities	2,669	(806)
	-----	-----
Comprehensive income	\$7,246	\$3,130
	=====	=====

Accumulated other comprehensive loss, net of related tax, at March 31, 2001 totaled \$3,440 and were comprised of accumulated changes in unrealized market value adjustments on securities available-for-sale, net of tax, and other comprehensive income from SFAS 133 derivative holdings. Accumulated other comprehensive loss, net of related tax, at December 31, 2000 and March 31, 2000 totaled \$281 and \$(8,597), respectively, and were comprised entirely of accumulated changes in unrealized market value adjustments on securities available-for-sale, net of tax. Disclosure of reclassification amounts:

	January 1 to March 31, 2001	January 1 March 31,
	-----	-----
Unrealized holding gains (losses) arising during the period	\$ 3,198	\$ (707)
Less: reclassification for losses (gains) included in net income	(529)	(99)
	-----	-----
Net unrealized gains (losses) on available-for-sale securities	\$ 2,669	\$ (806)



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NOTE 3 - RECENT ACCOUNTING PRONOUNCEMENTS

In June 1998, the Financial Accounting standard Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activity" as amended in June, 1999 by SFAS No. 137, "Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133," and in June 2000, by SFAS 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities, " (collectively SFAS No. 133). SFAS No. 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments imbedded in other contracts, and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. If certain conditions are met, a derivative may be specifically designated as a hedge. The accounting for changes in the fair value of derivative (gains and losses) depends on the intended use of the derivative and resulting designation. On January 1, 2001, the Corporation adopted SFAS No. 133 resulting in a cumulative effect of accounting change transition adjustment of \$(101,000), after tax.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations. Management's Discussion and Analysis of Financial Condition and Results of Operations

Second Bancorp Incorporated and Subsidiary

General

Second Bancorp Incorporated (the "Company") is a one-bank holding company which owns The Second National Bank of Warren (the "Bank"), a Warren, Ohio based commercial bank. Operating through thirty-four branches the Bank offers a wide range of commercial and consumer banking and trust services primarily to business and individual customers in various communities in a nine county area in northeastern Ohio. The Bank focuses its marketing efforts primarily on local independent and professional firms and individuals that are the owners and principals of such firms.

Financial Condition

At March 31, 2001, the Company had consolidated total assets of \$1.57 billion, deposits of \$1.06 billion and shareholders' equity of \$122 million. Since March 31, 2000, total assets have decreased by \$21 million or 1.3%, primarily as a result of the sale of \$130 million in mortgage loans during the third quarter of 2000. The sale resulted in a smaller balance sheet and lower exposure to long-term fixed rate assets. Gross loans have decreased by \$23 million to total \$1.076 billion. Consumer lending activities have resulted in a strong increase in outstanding balances, while the sale of residential real estate loan balances has reduced from a 42% concentration of total loans as of March 31, 2000 to 31% at the most recent quarter end. Consumer loans represented 29% of loans at the end of the first quarter of 2001 versus 21% for the first quarter of 2000. Cash, federal funds sold and other liquid assets increased by \$18 million over the past year.

Funding growth has primarily been generated through advances from the Federal Home Loan Bank ("FHLB"). FHLB advances have increased by \$23 million over the past year.

Results of Operations

General.

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The Company reported net operating income of \$4,188,000, exclusive of the \$101,000 cumulative effect of accounting change from the transition to SFAS 133. Net operating income for the first quarter represented a diluted forty-two cents (\$.42) per share. Operating return on average assets (ROA) and return on average total shareholders' equity (ROE) were 1.08% and 14.09%, respectively for the first quarter of 2001 compared to 1.02% and 13.70% for last year's first quarter. A reduced net interest margin caused by a shift in funding from core deposits to more expensive large time deposits. The decline in net interest margin was offset by an increase in non-interest income coupled with a decline in non-interest expenses.

Asset Quality. The reserve for loan losses increased to 1.47% of loans through an addition of \$761,000 in provision coupled with lower than normal net charge-offs of .07%. Loan losses are expected to resume their more historical level of .25% to .30% of loans for the remainder of the year. The reserve was 1.03% of total loans at March 31, 2000. Non-accrual loans have increased over the past year and total \$5,163,000 as of March 31, 2001 versus \$3,068,000 as of the same date last year. Similarly, loans past due over 90 days and still accruing totaled \$3,849,000 as of March 31, 2001 versus \$2,082,000 as of the same date last year.

Net Interest Income. Net interest income for the first quarter of 2001 decreased by \$502,000 from the same period last year to \$11,916,000. The decrease was primarily due to a lower net interest margin that is being influenced by a decline in low-cost core deposits and an increase in higher cost large time deposits. The net interest margin declined to 3.43% for the first quarter of 2001 versus 3.61% for the same period in 2000. Average interest earning assets increased by .7% during the past year, influenced strongly by the sale of mortgage loans in the third quarter of 2000.

Non-interest Income. Non-interest income totaled \$4,559,000, or 20% higher than the first quarter of 2000. The increase came from a variety of sources including 1) an increase in 20% in service charges on deposit

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accounts attributable to a revised deposit account structure, fee schedule and collection procedures, 2) a doubling of gains on sale of loans from \$391,000 to \$783,000 primarily due to lower mortgage rates and the resulting increase in refinancing activity and 3) a \$430,000 increase in gains on the sale of securities. The gains on the sale of securities were generated and proceeds reinvested in higher yielding securities improving future income streams. Trust income decreased by \$248,000, or 20%, from a year ago primarily to a reduction in assets under management.

Non-interest Expense. Expenses for the first quarter of 2001 were 2.4% lower than for the same period in 2000. Reductions in salaries and benefits, professional services, assessments on deposits and other taxes, amortization of goodwill and other intangibles and other operating expenses were realized.

Capital resources. Shareholders' equity has increased by \$6 million from a year ago due primarily to the increase in accumulated other comprehensive income ("OCI"), which increased by over \$11 million since a year earlier. The company repurchased 54,800 shares of common stock into Treasury during the first quarter of 2001, which partially offset the increase in OCI. The Company has slightly more than 65,000 shares remaining under the present repurchase authorization. Repurchases under this authorization are expected to be completed through open market transactions at prevailing market prices and are discretionary, based upon management's periodic assessment of market conditions and financial benefit to the Company. This continuing repurchase authorization will remain in effect until amended or withdrawn by subsequent board action. As of March 31, 2001, the Company had repurchased 785,000 of the authorized shares of common stock.

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Liquidity. Management of the Company's liquidity position is necessary to ensure that funds are available to meet the cash flow needs of depositors and borrowers as well as the operating cash needs of the Company. Funds are available from a number of sources including maturing securities, payments made on loans, the acquisition of new deposits, the sale of packaged loans, borrowing from the FHLB and overnight lines of credit of over \$37 million through correspondent banks. The parent company has three major sources of funding including dividends from the Bank, \$20 million in unsecured lines of credit with correspondent banks, which are renewable annually, and access to the capital markets. One million of the unsecured line of credit is in use as of March 31, 2001.

### Forward-looking statements:

The section that follows contains certain forward-looking statements (as defined in the Private Securities Litigation Reform Act of 1995). These forward-looking statements may involve significant risks and uncertainties. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from the expectations discussed in these forward-looking statements.

### Market Risk Management:

Market risk is the risk of economic loss from adverse changes in the fair value of financial instruments due to changes in (a) interest rates, (b) foreign exchange rates, or (c) other factors that relate to market volatility of the rate, index, or price underlying the financial instrument. The Company's market risk is composed primarily of interest rate risk. The Company's Asset/Liability Committee (ALCO) is responsible for reviewing the interest rate sensitivity position of the Company and establishing policies to monitor and limit the exposure to interest rate risk. Since nearly the Company's entire interest rate risk exposure relates to the financial instrument activity of the Bank, the Bank's Board of Directors review the policies and guidelines established by ALCO.

The primary objective of asset/liability management is to provide an optimum and stable net interest margin, after-tax return on assets and return on equity capital, as well as adequate liquidity and capital. Interest rate risk is monitored through the use of two complementary measures: dynamic gap analysis and earnings simulation models. While each of the measurement techniques has limitations, taken together they represent a reasonably comprehensive tool for measuring the magnitude of interest rate risk inherent in the Company.

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The earnings simulation model forecasts earnings for a one-year horizon frame under a variety of interest rate scenarios; including interest rate shocks, stepped rates and yield curve shifts. Management evaluates the impact of the various rate simulations against earnings in a stable interest rate environment. The most recent model projects net income would increase by 0.5% if interest rates would immediately rise by 200 basis points. It projects a decrease in net income of 2.0% if interest rates would immediately fall by 200 basis points. Management believes this reflects an appropriate level of risk from interest rate movements. The earnings simulation model includes assumptions about how the various components of the balance sheet and rate structure are likely to react through time in different interest rate environments. These assumptions are derived from historical analysis and management's outlook. Management expects interest rates to have a neutral to downward bias for the remainder of 2001.

Interest rate sensitivity is managed through the use of security portfolio management techniques, the use of fixed rate long-term borrowings from the FHLB, the establishment of rate and term structures for time deposits and loans and the sale of long-term fixed rate mortgages through the secondary mortgage

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market. Although the Company also uses off-balance sheet swaps, caps and floors to manage interest rate risk.

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### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings -

The Company is subject to various pending and threatened lawsuits in which claims for monetary damages are asserted in the ordinary course of business. While any litigation involves an element of uncertainty, in the opinion of management, liabilities, if any, arising from such litigation or threat thereof will not have a material impact on the financial position or results of operations of the Company.

#### Item 2. Changes in Securities - Not Applicable

#### Item 3. Defaults upon Senior Securities - Not Applicable

#### Item 4. Submission of Matters to a Vote of Security Holders -

(a) - (d) Second Bancorp Incorporated's Annual Meeting of Shareholders was held on March 8, 2001. The results of the votes on the matters presented to shareholders are as follows: Of the 10,000,760 issued and outstanding shares eligible to vote, 8,757,523 were represented at the meeting. The shareholders approved Proposal 1 to set the number of directors at eleven with 8,172,381 votes "FOR", 500,052 votes "AGAINST" and 85,085 "ABSTAINED". Elected to serve as directors of the Company in Class I until the 2003 Annual Meeting of Shareholders under Proposal 2 were:

Share voted "FOR" Dr. David A. Allen, Jr.	8,233,274
Share voted "FOR" R. L. (Rick) Blossom	8,620,125
Share voted "FOR" Norman C. Harbert	8,232,063
Share voted "FOR" Phyllis J. Izant	8,070,691
Share voted "FOR" John L. Pogue	8,227,509
Share voted "FOR" Raymond John Wean, III	8,177,177

The shareholders approved Proposal 3 to ratify the appointment of Ernst & Young LLP as the independent Certified Public Accountants of the Company with votes "FOR" of 8,653,157, votes "AGAINST" of 22,280 and votes "ABSTAINED" of 82,082.

#### Item 5. Other Information - Not Applicable

#### Item 6. Exhibits and Reports on Form 8-K:

The following exhibits are included herein:

(11) Statement re: computation of earnings per share

The Company filed a report on Form 8-K on March 27, 2001 to announce an increase in the common stock dividend to \$.17 per share. The Company filed a report on Form 8-K on March 27, 2001 regarding earnings for the fourth quarter of 2000. The Company filed a report on Form 8-K on April 25, 2001 to announce earnings for the first quarter of 2001. The Company filed a report on Form 8-K on May 11, 2001 to announce the election of Rick L. Blossom as Chairman of Second Bancorp Incorporated and The Second National Bank of Warren.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SECOND BANCORP INCORPORATED

Date: May 14, 2001

/s/ David L. Kellerman

-----  
David L. Kellerman, Treasurer

Signing on behalf of the registrant and as principal accounting officer and principal financial officer.

