

KENNAMETAL INC  
Form 10-Q  
February 09, 2007

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-Q**  
**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**  
**FOR THE QUARTERLY PERIOD ENDED DECEMBER 31, 2006**  
**Commission file number 1-5318**  
**KENNAMETAL INC.**  
 (Exact name of registrant as specified in its charter)

**Pennsylvania**  
 (State or other jurisdiction  
 of incorporation or organization)

**25-0900168**  
 (I.R.S. Employer  
 Identification No.)

**World Headquarters**  
**1600 Technology Way**  
**P.O. Box 231**  
**Latrobe, Pennsylvania 15650-0231**  
 (Address of principal executive offices) (Zip Code)  
 Website: **www.kennametal.com**

Registrant's telephone number, including area code: **(724) 539-5000**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of capital stock, as of the latest practicable date:

|   |                                 |
|---|---------------------------------|
| Title Of Each Class                       | Outstanding at January 31, 2007 |
| Capital Stock, par value \$1.25 per share | 38,634,156                      |

**KENNAMETAL INC.  
FORM 10-Q  
FOR THE THREE AND SIX MONTHS ENDED DECEMBER 31, 2006  
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This Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are statements that do not relate strictly to historical or current facts. You can identify forward-looking statements by the fact they use words such as should, anticipate, estimate, approximate, expect, may, will, project, intend, plan, believe and other words of similar meaning and expression in connection with any discussion of future operating or financial performance. These statements are likely to relate to, among other things, our strategy, goals, plans and projections regarding our financial position, results of operations, market position, and product development, all of which are based on current expectations that involve inherent risks and uncertainties, including factors that could delay, divert or change any of them in the next several years. It is not possible to predict or identify all factors; however, they may include the following: global and regional economic conditions; risks associated with the availability and costs of the raw materials we use to manufacture our products; our ability to protect our intellectual property in foreign jurisdictions; risks associated with our foreign operations and international markets, such as currency exchange rates, different regulatory environments, trade barriers, exchange controls, and social and political instability; energy costs; commodity prices; risks associated with integrating recent acquisitions, as well as any future acquisitions, and achieving the expected savings and synergies; risks relating to our recent business divestitures; competition; demands on management resources; future terrorist attacks or acts of war; labor relations; demand for and market acceptance of new and existing products; and risks associated with the implementation of restructuring plans and environmental remediation matters. We provide additional information about many of the specific risks we face in the Risk Factors Section of our Annual Report on Form 10-K, and in this Form 10-Q, as applicable. We can give no assurance that any goal or plan set forth in forward-looking statements can be achieved and readers are cautioned not to place undue reliance on such statements, which speak only as of the date made. We undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.

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**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****KENNAMETAL INC.****CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

| (in thousands, except per share data)   | Three Months Ended<br>December 31, |            | Six Months Ended<br>December 31, |              |
|---|------------------------------------|------------|----------------------------------|--------------|
|   | 2006                               | 2005       | 2006                             | 2005         |
| Sales   | \$ 569,321                         | \$ 562,536 | \$ 1,112,132                     | \$ 1,108,302 |
| Cost of goods sold  | 371,171                            | 365,815    | 726,951                          | 714,253      |
| Gross profit  | 198,150                            | 196,721    | 385,181                          | 394,049      |
| Operating expense   | 140,329                            | 142,674    | 275,373                          | 287,575      |
| Loss on divestiture   |                                    |            | 1,686                            |              |
| Amortization of intangibles   | 1,955                              | 1,438      | 3,895                            | 2,789        |
| Operating income  | 55,866                             | 52,609     | 104,227                          | 103,685      |
| Interest expense  | 7,286                              | 7,984      | 14,713                           | 15,813       |
| Other income, net   | (625)                              | (1,178)    | (3,631)                          | (2,057)      |
| Income from continuing operations before income taxes and minority interest expense | 49,205                             | 45,803     | 93,145                           | 89,929       |
| Provision for income taxes  | 15,006                             | 14,382     | 28,935                           | 29,682       |
| Minority interest expense   | 642                                | 511        | 1,199                            | 1,259        |
| Income from continuing operations   | 33,557                             | 30,910     | 63,011                           | 58,988       |
| (Loss) income from discontinued operations, net of income taxes                     | (3,506)                            | 177        | (2,599)                          | 196          |
| Net income  | \$ 30,051                          | \$ 31,087  | \$ 60,412                        | \$ 59,184    |
| <b>PER SHARE DATA</b>   |                                    |            |                                  |              |
| Basic earnings per share:   |                                    |            |                                  |              |
| Continuing operations   | \$ 0.87                            | \$ 0.81    | \$ 1.65                          | \$ 1.55      |
| Discontinued operations   | (0.09)                             |            | (0.07)                           | 0.01         |
| Total   | \$ 0.78                            | \$ 0.81    | \$ 1.58                          | \$ 1.56      |
| Diluted earnings per share:   |                                    |            |                                  |              |
| Continuing operations   | \$ 0.86                            | \$ 0.79    | \$ 1.61                          | \$ 1.51      |
| Discontinued operations   | (0.09)                             |            | (0.07)                           | 0.01         |
| Total   | \$ 0.77                            | \$ 0.79    | \$ 1.54                          | \$ 1.52      |
| Dividends per share   | \$ 0.21                            | \$ 0.19    | \$ 0.40                          | \$ 0.38      |

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|   |        |        |        |        |
|---|--------|--------|--------|--------|
| Basic weighted average shares outstanding   | 38,331 | 38,174 | 38,270 | 38,014 |
| Diluted weighted average shares outstanding | 39,225 | 39,278 | 39,142 | 39,064 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**Table of Contents****KENNAMETAL INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)**

| (in thousands)   | December 31,<br>2006 | June 30,<br>2006    |
|--|----------------------|---------------------|
| <b>ASSETS</b>  |                      |                     |
| Current assets:  |                      |                     |
| Cash and cash equivalents  | \$ 114,121           | \$ 233,976          |
| Accounts receivable, less allowance for doubtful accounts of \$16,151 and \$14,692 | 382,426              | 386,714             |
| Inventories  | 359,911              | 334,949             |
| Deferred income taxes  | 56,923               | 55,328              |
| Current assets of discontinued operations held for sale                            |                      | 24,280              |
| Other current assets   | 46,201               | 51,610              |
| <b>Total current assets</b>  | <b>959,582</b>       | <b>1,086,857</b>    |
| Property, plant and equipment:   |                      |                     |
| Land and buildings   | 318,826              | 290,848             |
| Machinery and equipment  | 1,106,520            | 1,058,623           |
| Less accumulated depreciation  | (868,011)            | (819,092)           |
| <b>Net property, plant and equipment</b>   | <b>557,335</b>       | <b>530,379</b>      |
| Other assets:  |                      |                     |
| Investments in affiliated companies  | 19,802               | 17,713              |
| Goodwill   | 533,842              | 500,002             |
| Intangible assets, less accumulated amortization of \$21,051 and \$16,891          | 146,404              | 118,421             |
| Deferred income taxes  | 45,392               | 39,721              |
| Assets of discontinued operations held for sale                                    |                      | 11,285              |
| Other  | 134,537              | 130,894             |
| <b>Total other assets</b>  | <b>879,977</b>       | <b>818,036</b>      |
| <b>Total assets</b>  | <b>\$ 2,396,894</b>  | <b>\$ 2,435,272</b> |
| <b>LIABILITIES</b>   |                      |                     |
| Current liabilities:   |                      |                     |
| Current maturities of long-term debt and capital leases                            | \$ 1,484             | \$ 1,597            |
| Notes payable to banks   | 1,302                | 617                 |
| Accounts payable   | 124,083              | 124,907             |
| Accrued income taxes   | 32,596               | 112,364             |
| Accrued expenses   | 88,966               | 82,118              |
| Current liabilities of discontinued operations held for sale                       |                      | 3,065               |
| Other current liabilities  | 119,979              | 137,531             |

|  |              |              |
|--|--------------|--------------|
| Total current liabilities  | 368,410      | 462,199      |
| Long-term debt and capital leases, less current maturities   | 373,686      | 409,508      |
| Deferred income taxes  | 90,925       | 73,338       |
| Accrued pension and postretirement benefits  | 149,470      | 144,768      |
| Other liabilities  | 28,848       | 35,468       |
| Total liabilities  | 1,011,339    | 1,125,281    |
| Commitments and contingencies  |              |              |
| Minority interest in consolidated subsidiaries   | 15,807       | 14,626       |
| <b>SHAREOWNERS EQUITY</b>  |              |              |
| Preferred stock, no par value; 5,000 shares authorized; none issued                                    |              |              |
| Capital stock, \$1.25 par value; 120,000 and 70,000 shares authorized; 40,864 and 40,356 shares issued | 51,082       | 50,448       |
| Additional paid-in capital   | 672,025      | 638,399      |
| Retained earnings  | 715,379      | 670,433      |
| Treasury shares, at cost; 2,251 and 1,749 shares held  | (131,437)    | (101,781)    |
| Accumulated other comprehensive income   | 62,699       | 37,866       |
| Total shareowners equity   | 1,369,748    | 1,295,365    |
| Total liabilities and shareowners equity   | \$ 2,396,894 | \$ 2,435,272 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**Table of Contents****KENNAMETAL INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

| (in thousands)  | Six Months Ended<br>December 31, |                   |
|---|----------------------------------|-------------------|
|   | 2006 <sup>a</sup>                | 2005 <sup>a</sup> |
| <b>OPERATING ACTIVITIES</b>   |                                  |                   |
| Net income  | \$ 60,412                        | \$ 59,184         |
| Adjustments for non-cash items:                                     |                                  |                   |
| Depreciation  | 33,655                           | 33,092            |
| Amortization  | 3,895                            | 2,789             |
| Stock-based compensation expense                                    | 10,355                           | 13,826            |
| Impairment charge (Note 6)  | 3,000                            |                   |
| Loss on divestitures (Notes 5 and 6)                                | 2,531                            |                   |
| Other   | 1,165                            | (1,490)           |
| Changes in certain assets and liabilities (excluding acquisitions): |                                  |                   |
| Accounts receivable   | 22,789                           | 21,995            |
| Change in accounts receivable securitization                        |                                  | (9,491)           |
| Inventories   | (9,308)                          | (22,168)          |
| Accounts payable and accrued liabilities                            | (13,135)                         | (40,057)          |
| Accrued income taxes  | (78,722)                         | 10,357            |
| Other   | (817)                            | 7,586             |
| Net cash flow provided by operating activities                      | 35,820                           | 75,623            |
| <b>INVESTING ACTIVITIES</b>   |                                  |                   |
| Purchases of property, plant and equipment                          | (44,929)                         | (31,297)          |
| Disposals of property, plant and equipment                          | 781                              | 1,452             |
| Acquisitions of business assets, net of cash acquired               | (76,661)                         | (29,811)          |
| Proceeds from divestitures  | 29,420                           |                   |
| Purchase of subsidiary stock  |                                  | (2,108)           |
| Other   | (151)                            | 3,285             |
| Net cash flow used for investing activities                         | (91,540)                         | (58,479)          |
| <b>FINANCING ACTIVITIES</b>   |                                  |                   |
| Net increase (decrease) in notes payable                            | 663                              | (41,757)          |
| Net increase in short-term revolving and other lines of credit      |                                  | 7,600             |
| Term debt borrowings  | 19,345                           | 279,974           |
| Term debt repayments  | (66,381)                         | (262,025)         |
| Repurchase of capital stock   | (24,622)                         | (4,550)           |
| Dividend reinvestment and employee benefit and stock plans          | 21,256                           | 23,522            |
| Cash dividends paid to shareowners                                  | (15,466)                         | (14,680)          |
| Other   | (393)                            | (6,452)           |
| Net cash flow used for financing activities                         | (65,598)                         | (18,368)          |

|  |            |           |
|--|------------|-----------|
| Effect of exchange rate changes on cash and cash equivalents | 1,463      | (2,542)   |
| <b>CASH AND CASH EQUIVALENTS</b>                             |            |           |
| Net decrease in cash and cash equivalents                    | (119,855)  | (3,766)   |
| Cash and cash equivalents, beginning of period               | 233,976    | 43,220    |
| Cash and cash equivalents, end of period                     | \$ 114,121 | \$ 39,454 |

<sup>a</sup> Amounts presented include cash flows from discontinued operations.

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**KENNAMETAL INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**1. ORGANIZATION**

Kennametal Inc. was incorporated in Pennsylvania in 1943 and maintains its world headquarters in Latrobe, Pennsylvania. Kennametal Inc. and its subsidiaries (collectively, Kennametal or the Company ) is a leading global manufacturer and supplier of tooling, engineered components and advanced materials consumed in production processes. End users of our products include metalworking manufacturers and suppliers in the aerospace, automotive, machine tool and farm machinery industries, as well as manufacturers and suppliers in the highway construction, coal mining, quarrying and oil and gas exploration industries. Our end users products include items ranging from airframes to coal, medical implants to oil wells and turbochargers to motorcycle parts. We previously operated three global business units consisting of Metalworking Solutions & Services Group (MSSG), Advanced Materials Solutions Group (AMSG) and J&L Industrial Supply (J&L). During the year ended June 30, 2006, we divested our J&L segment.

**2. BASIS OF PRESENTATION**

The condensed consolidated financial statements, which include our accounts and those of our majority-owned subsidiaries, should be read in conjunction with the 2006 Annual Report on Form 10-K. Certain prior period amounts have been reclassified to reflect the activity of discontinued operations (see Note 6). The condensed consolidated balance sheet as of June 30, 2006 was derived from the audited balance sheet included in our 2006 Annual Report on Form 10-K. These interim statements are unaudited; however, we believe that all adjustments necessary for a fair statement of the results of the interim periods were made and all adjustments are normal, recurring adjustments. The results for the six months ended December 31, 2006 and 2005 are not necessarily indicative of the results to be expected for a full fiscal year. Unless otherwise specified, any reference to a year is to a fiscal year ended June 30. For example, a reference to 2007 is to the fiscal year ending June 30, 2007. When used in this Form 10-Q, unless the context requires otherwise, the terms we, our and us refer to Kennametal Inc. and its subsidiaries.

**3. NEW ACCOUNTING STANDARDS**

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R) (SFAS 158). SFAS 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status through comprehensive income of a business entity in the year in which the changes occur. SFAS 158 is effective for Kennametal as of June 30, 2007. The provisions of SFAS 158 are to be applied on a prospective basis; therefore, prior periods presented will not be restated. Based on the funded status of our pension and other postretirement benefit plans as of June 30, 2006, the adoption of SFAS 158 would have resulted in the following estimated impacts: a \$0.8 million reduction of intangible assets, recognition of a \$0.5 million deferred tax asset, a \$78.5 million reduction of prepaid pension assets, a \$20.8 million reduction in deferred tax liabilities, a \$6.2 million reduction in accrued postretirement benefits, recognition of a \$4.9 million pension liability and recognition of a \$56.7 million other comprehensive loss. The ultimate impact is contingent on plan asset returns and the assumptions that will be used to measure the funded status of each of our pension and other postretirement benefit plans as of June 30, 2007.

SFAS 158 also requires an employer to measure the funded status of a plan as of the date of its year-end statement of financial position. The funded status of each of our pension and other postretirement benefit plans is currently measured as of June 30.



**Table of Contents****KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108, (SAB 108), which expresses the staff's views regarding the process of quantifying financial statement misstatements. The guidance in SAB 108 must be applied in our 2007 annual financial statements. We are in the process of evaluating the guidance in SAB 108 to determine the impact, if any, on our results of operations or financial condition.

In September 2006, the FASB issued SFAS 157, Fair Value Measurements (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements. SFAS 157 is effective for Kennametal as of July 1, 2008. Upon adoption, the provisions of SFAS 157 are to be applied prospectively with limited exceptions. We are in the process of evaluating the impact of the provisions of SFAS 157 on our consolidated financial statements.

In June 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109 (FIN 48). FIN 48 prescribes a method of recognition, measurement, presentation and disclosure within the financial statements for uncertain tax positions that a company has taken or expects to take in a tax return. FIN 48 is effective for Kennametal July 1, 2007. We are in the process of evaluating the provisions of FIN 48 to determine the impact of adoption on our results of operations or financial condition.

**4. SUPPLEMENTAL CASH FLOW DISCLOSURES**

| (in thousands)  | Six Months Ended<br>December 31, |           |
|---|----------------------------------|-----------|
|   | 2006                             | 2005      |
| Cash paid for:  |                                  |           |
| Interest  | \$ 14,038                        | \$ 15,078 |
| Income taxes  | 104,918                          | 12,548    |
| Non-cash financing activities:  |                                  |           |
| Contribution of stock to employees defined contribution benefit plans | 3,983                            | 4,692     |
| Change in fair value of interest rate swaps                           | (5,993)                          | 7,344     |

**5. DIVESTITURES**

In 2006, we divested our J&L segment for net consideration of \$359.2 million. During the first quarter of 2007, we recognized a pre-tax loss of \$1.7 million related to a post-closing adjustment. Certain claims raised by the purchaser related to the post-closing adjustment were submitted to binding arbitration for resolution in accordance with the terms of the sale agreement. These claims were resolved during the current quarter. We have received \$359.2 million in net proceeds related to the sale of this business of which \$9.7 million was received during the six months ended December 31, 2006.

**6. DISCONTINUED OPERATIONS**

During 2006, our Board of Directors and management approved plans to divest our Kemmer Praezision Electronics business (Electronics) and our consumer retail product line, including industrial saw blades (CPG) as part of our strategy to exit non-core businesses. These divestitures are accounted for as discontinued operations. As a result, prior years' financial results have been restated to reflect the activity from these operations as discontinued operations.



**Table of Contents****KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**Electronics** The divestiture of Electronics, which was part of the AMMSG segment, was completed in two separate transactions. The first transaction closed during 2006. The second transaction closed on December 31, 2006. During the three and six months ended December 31, 2006, we recognized a pre-tax gain on divestiture of \$0.1 million to adjust the related net assets to fair value, which has been presented in discontinued operations. The assets and liabilities of the business were recorded at fair value as of June 30, 2006.

During the three months ended December 31, 2006, management completed its assessment of the future use of a building owned and previously used by Electronics, but not divested. We concluded that we have no future economic use for this facility. As a result, we wrote the building down to fair value and have recognized a pre-tax impairment charge of \$3.0 million, which has been presented in discontinued operations.

**CPG** The divestiture of CPG, which was part of the MSSG segment, closed August 31, 2006 for net consideration of \$31.2 million. We have received \$21.2 million in net proceeds related to the sale of this business of which \$1.5 million and \$19.7 million were received during 2006 and the six months ended December 31, 2006, respectively. We expect to receive the remaining \$10.0 million prior to February 28, 2007. During the three and six months ended December 31, 2006, we recognized additional pre-tax losses on divestiture of \$0.7 million and \$1.0 million, respectively, related to post-closing adjustments which have been recorded in discontinued operations. The assets and liabilities of this business were recorded at fair value and presented as held for sale as of June 30, 2006.

The following represents the results of discontinued operations:

| (in thousands)  | Three Months Ended<br>December 31, |          | Six Months Ended<br>December 31, |          |
|---|------------------------------------|----------|----------------------------------|----------|
|   | 2006                               | 2005     | 2006                             | 2005     |
| Sales   | \$ 2,424                           | \$22,722 | \$15,034                         | \$46,174 |
| (Loss) income from discontinued operations<br>before income taxes | \$(3,625)                          | \$ 326   | \$(2,464)                        | \$ 104   |
| Income tax expense (benefit)                                      | (119)                              | 149      | 135                              | (92)     |
| (Loss) income from discontinued operations                        | \$(3,506)                          | \$ 177   | \$(2,599)                        | \$ 196   |

The major classes of assets and liabilities of discontinued operations held for sale in the condensed consolidated balance sheet are as follows:

| (in thousands)  | June 30, 2006 |
|---|---------------|
| Assets:   |               |
| Accounts receivable, net                                | \$ 14,147     |
| Inventories   | 10,113        |
| Other current assets                                    | 20            |
| Current assets of discontinued operations held for sale | 24,280        |
| Property, plant and equipment, net                      | 5,895         |
| Goodwill  | 5,208         |

|  |    |        |
|--|----|--------|
| Other long-term assets                                     |    | 182    |
| Long-term assets of discontinued operations held for sale  |    | 11,285 |
| Total assets of discontinued operations held for sale      | \$ | 35,565 |
| Liabilities:   |    |        |
| Accounts payable   | \$ | 1,213  |
| Other  |    | 1,852  |
| Total liabilities of discontinued operations held for sale | \$ | 3,065  |

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Stock options are granted to eligible employees at fair market value on the date of grant. Stock options are exercisable under specific conditions for up to 10 years from the date of grant. The aggregate number of shares authorized for issuance under the Kennametal Inc. Stock and Incentive Plan of 2002, as amended (the 2002 Plan), is 3,750,000. Under the provisions of the 2002 Plan, participants may deliver our stock, owned by the holder for at least six months, in payment of the option price and receive credit for the fair market value of the shares on the date of delivery. The fair value of shares delivered during the six months ended December 31, 2006 and 2005 was \$0.6 million and \$1.5 million, respectively. Stock option expense for the six months ended December 31, 2006 and 2005 was \$2.8 million and \$4.6 million, respectively. In addition to stock option grants, the 2002 Plan permits the award of restricted stock to directors, officers and key employees.

The assumptions used in our Black-Scholes valuation related to grants made during the period were as follows: risk free interest rate 4.9 percent, expected life 4.5 years, volatility 22.4 percent and dividend yield 1.4 percent.

Changes in our stock options for the six months ended December 31, 2006 were as follows:

|   | Options   | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Life<br>(years) | Aggregate<br>Intrinsic<br>Value (in<br>thousands) |
|---|-----------|--|---|---|
| Options outstanding, June 30, 2006                                  | 2,228,697 | \$41.42                                  |   |   |
| Granted   | 376,414   | 54.41                                    |   |   |
| Exercised   | (316,893) | 39.84                                    |   |   |
| Lapsed and forfeited  | (123,228) | 48.17                                    |   |   |
| Options outstanding, December 31, 2006                              | 2,164,990 | \$43.52                                  | 6.7   | \$33,761  |
| Options vested and expected to vest,<br>December 31, 2006           | 2,127,553 | \$43.36                                  | 6.7   | \$33,519  |
| Options exercisable, December 31, 2006                              | 1,376,827 | \$38.83                                  | 5.5   | \$27,920  |
| Weighted average fair value of options granted<br>during the period |           | \$12.95                                  |   |   |

The amount of cash received from the exercise of options during the six months ended December 31, 2006 and 2005 was \$12.0 million and \$15.7 million, respectively. The related tax benefit for the six months ended December 31, 2006 and 2005 was \$2.1 million and \$2.2 million, respectively. The total intrinsic value of options exercised during the six months ended December 31, 2006 and 2005 was \$6.4 million and \$7.4 million, respectively. As of December 31, 2006, the total unrecognized compensation cost related to options outstanding was \$7.0 million and is expected to be recognized over a weighted average period of 2.7 years.

**Table of Contents****KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

Changes in our restricted stock for the six months ended December 31, 2006 were as follows:

|  | Shares    | Weighted<br>Average<br>Fair<br>Value |
|--|-----------|--------------------------------------|
| Unvested restricted stock, June 30, 2006     | 442,155   | \$ 44.06                             |
| Awarded                                      | 100,793   | 54.24                                |
| Vested                                       | (127,413) | 42.22                                |
| Forfeited                                    | (105,335) | 41.50                                |
| Unvested restricted stock, December 31, 2006 | 310,200   | \$ 48.99                             |

During the six months ended December 31, 2006 and 2005, compensation expense related to restricted stock awards was \$3.6 million and \$4.5 million respectively. As of December 31, 2006, the total unrecognized compensation cost related to unvested restricted stock was \$10.7 million and is expected to be recognized over a weighted average period of 2.3 years.

**8. BENEFIT PLANS**

We sponsor several defined benefit pension plans that cover substantially all employees. Additionally, we provide varying levels of postretirement health care and life insurance benefits to most U.S. employees.

The table below summarizes the components of the net periodic cost of our defined benefit pension plans:

| (in thousands)                        | Three Months Ended<br>December 31, |          | Six Months Ended<br>December 31, |           |
|---------------------------------------|------------------------------------|----------|----------------------------------|-----------|
|                                       | 2006                               | 2005     | 2006                             | 2005      |
| Service cost                          | \$ 2,442                           | \$ 3,050 | \$ 4,859                         | \$ 6,006  |
| Interest cost                         | 9,593                              | 8,836    | 19,092                           | 17,355    |
| Expected return on plan assets        | (11,301)                           | (9,905)  | (22,525)                         | (19,400)  |
| Amortization of transition obligation | 40                                 | 11       | 77                               | 48        |
| Amortization of prior service cost    | 167                                | 187      | 333                              | 367       |
| Amortization of actuarial loss        | 1,309                              | 3,430    | 2,604                            | 6,849     |
| Total net periodic pension cost       | \$ 2,249                           | \$ 5,609 | \$ 4,440                         | \$ 11,225 |

The decrease in net periodic pension cost is primarily the result of an increase in the discount rates applied to our plans and an increase in expected return on plan assets resulting from funding \$73.0 million in the prior year related to our U.S. and U.K. defined benefit pension plans.

During the three and six months ended December 31, 2006, the Company contributed \$1.4 million and \$2.7 million, respectively, to its various defined benefit pension plans. During the three and six months ended December 31, 2006, the Company also expensed contributions of \$1.7 million and \$4.0 million, respectively, to its defined contribution plan.



**Table of Contents****KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

The table below summarizes the components of the net periodic cost (benefit) of our other postretirement and postemployment benefit plans:

| (in thousands)                     | Three Months Ended |         | Six Months Ended |          |
|------------------------------------|--------------------|---------|------------------|----------|
|                                    | December 31,       |         | December 31,     |          |
|                                    | 2006               | 2005    | 2006             | 2005     |
| Service cost                       | \$ 133             | \$ 209  | \$ 266           | \$ 417   |
| Interest cost                      | 420                | 436     | 840              | 872      |
| Amortization of prior service cost | 12                 | (858)   | 24               | (1,716)  |
| Amortization of actuarial gain     | (366)              | (213)   | (733)            | (425)    |
| Total net periodic cost (benefit)  | \$ 199             | \$(426) | \$ 397           | \$ (852) |

**9. INVENTORIES**

Inventories are stated at the lower of cost or market. We use the last-in, first-out (LIFO) method for determining the cost of a significant portion of our U.S. inventories. The cost for the remainder of our inventories is determined under the first-in, first-out or average cost methods. We used the LIFO method of valuing inventories for approximately 53.0 percent of total inventories at December 31, 2006 and June 30, 2006. Because inventory valuations under the LIFO method are based on an annual determination of quantities and costs as of June 30 of each year, the interim LIFO valuations are based on our projections of expected year-end inventory levels and costs. Therefore, the interim financial results are subject to any final year-end LIFO inventory adjustments.

Inventories consisted of the following (in thousands):

|                                   | December   | June 30,   |
|-----------------------------------|------------|------------|
|                                   | 31,        | 2006       |
|                                   | 2006       | 2006       |
| Finished goods                    | \$ 206,638 | \$ 184,349 |
| Work in process and powder blends | 160,668    | 167,475    |
| Raw materials and supplies        | 62,131     | 53,454     |
| Inventory at current cost         | 429,437    | 405,278    |
| Less: LIFO valuation              | (69,526)   | (70,329)   |
| Total inventories                 | \$ 359,911 | \$ 334,949 |

**10. ENVIRONMENTAL MATTERS**

The operation of our business has exposed us to certain liabilities and compliance costs related to environmental matters. We are involved in various environmental cleanup and remediation activities at certain of our locations.

**Superfund Sites** We are involved as a potentially responsible party (PRP) at various sites designated by the United States Environmental Protection Agency (USEPA) as Superfund sites, including the Li Tungsten Superfund site in Glen Cove, New York. With respect to the Li Tungsten

site, we recorded an environmental reserve following the identification of other PRPs, an assessment of potential remediation solutions and an entry of a unilateral order by the USEPA directing certain remedial action. In May 2006, we reached an agreement in principle with the U.S. Department of Justice (DOJ) with respect to this site; the DOJ informed us that it would accept a payment of \$0.9 million in full settlement for its claim against us for costs related to the Li Tungsten site. To date, the draft Consent Order and Agreement for settlement of our Li Tungsten liability has not been finalized, but we expect that the final settlement will proceed according to the terms outlined in the agreement in principle. At December 31, 2006, we had an accrual of \$1.0 million recorded relative to this environmental issue.

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**KENNAMETAL INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

During 2006, the USEPA notified us that we have been named as a PRP at the Alternate Energy Resources Inc. site located in Augusta, Georgia. The proceedings in this matter have not yet progressed to a stage where it is possible to estimate the ultimate cost of remediation, the timing and extent of remedial action that may be required by governmental authorities, or the amount of our liability, if any, alone or in relation to that of any other PRPs.

**Other Environmental Issues** Additionally, we also maintain reserves for other potential environmental issues. At December 31, 2006, the total of these accruals was \$5.5 million, and represents anticipated costs associated with the remediation of these issues. We recorded unfavorable foreign currency translation adjustments of \$0.2 million during the three months ended December 31, 2006 related to these reserves.

**11. INCOME TAXES**

The effective income tax rate for the three months ended December 31, 2006 and 2005 was 30.5 percent and 31.4 percent, respectively. The reduction from prior year is primarily the result of the extension of the research, development and experimental tax credit that was enacted during the quarter, partially offset by non-tax benefited plant-closing costs. Both periods reflect benefits of our pan-European business model strategy.

The effective income tax rate for the six months ended December 31, 2006 and 2005 was 31.1 percent and 33.0 percent, respectively. The reduction from prior year is primarily the result of benefits of our pan-European business model strategy, as well as the extension of the research, development and experimental tax credit, partially offset by the net effects of non-tax benefited plant closing costs recorded in the current period and a favorable valuation allowance adjustment recorded in the prior period related to a change in judgment about the realizability of certain deferred tax assets in Europe.

**12. EARNINGS PER SHARE**

Basic earnings per share is computed using the weighted average number of shares outstanding during the period, while diluted earnings per share is calculated to reflect the potential dilution that occurs related to the issuance of capital stock under stock option grants and restricted stock awards.

For purposes of determining the number of diluted shares outstanding, weighted average shares outstanding for basic earnings per share calculations were increased due solely to the dilutive effect of unexercised stock options and restricted stock awards by 0.9 million shares and 1.1 million shares for the three months ended December 31, 2006 and 2005, respectively, and 0.9 million shares and 1.1 million shares for the six months ended December 31, 2006 and 2005, respectively. Unexercised stock options to purchase our capital stock of 0.3 million and 0.7 million shares for the three months ended December 31, 2006 and 2005, respectively, and 0.4 million and 0.7 million shares for the six months ended December 31, 2006 and 2005, respectively, are not included in the computation of diluted earnings per share because the option exercise price was greater than the average market price, and therefore their inclusion would have been anti-dilutive.

**Table of Contents****KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****13. COMPREHENSIVE INCOME**

Comprehensive income is as follows:

| (in thousands)   | Three Months Ended<br>December 31, |          | Six Months Ended<br>December 31, |          |
|--|------------------------------------|----------|----------------------------------|----------|
|  | 2006                               | 2005     | 2006                             | 2005     |
| Net income   | \$30,051                           | \$31,087 | \$60,412                         | \$59,184 |
| Unrealized gain (loss) on derivatives<br>designated and qualified as cash flow hedges,<br>net of tax | 244                                | (7)      | 731                              | 63       |
| Reclassification of unrealized loss (gain) on<br>expired derivatives, net of tax                     | 109                                | 589      | (78)                             | 352      |
| Unrealized gain on investments, net of tax   |                                    | 460      |                                  | 450      |
| Minimum pension liability adjustment, net of<br>tax  | (455)                              | 380      | (415)                            | 454      |
| Foreign currency translation adjustments   | 24,735                             | (8,262)  | 24,595                           | (7,159)  |
| Comprehensive income   | \$54,684                           | \$24,247 | \$85,245                         | \$53,344 |

**14. GOODWILL AND OTHER INTANGIBLE ASSETS**

The carrying amount of goodwill attributable to each segment is as follows:

| (in thousands) | June 30,<br>2006 | Acquisitions | Translation | December 31,<br>2006 |
|----------------|------------------|--------------|-------------|----------------------|
|                |                  |              | Adjustments |                      |
| MSSG           | \$201,258        | \$           | \$3,926     | \$205,184            |
| AMSG           | 298,744          | 30,591       | (677)       | 328,658              |
| Total          | \$500,002        | \$30,591     | \$3,249     | \$533,842            |

During the six months ended December 31, 2006, we completed two business acquisitions in our AMSG segment for a combined purchase price of \$76.7 million (2007 Business Acquisitions), which generated goodwill of \$30.6 million based on our preliminary purchase price allocations.

The components of our other intangible assets and their useful lives are as follows:

| (in thousands)             | Estimated<br>Useful Life | December 31, 2006           |                             | June 30, 2006               |                             |
|----------------------------|--------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
|                            |                          | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization |
| Contract-based             | 4 -- 15 years            | \$5,824                     | \$ (4,247)                  | \$5,183                     | \$ (4,096)                  |
| Technology-based and other | 4 -- 15 years            | 19,167                      | (8,183)                     | 12,723                      | (7,048)                     |
| Customer-related           | 5 -- 20 years            | 64,540                      | (7,120)                     | 42,312                      | (4,704)                     |
| Unpatented technology      | 30 years                 | 19,351                      | (1,501)                     | 19,283                      | (1,043)                     |
| Trademarks                 | Indefinite               | 57,049                      |                             | 54,322                      |                             |

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|                           |     |            |            |            |            |
|---------------------------|-----|------------|------------|------------|------------|
| Intangible pension assets | N/A | 1,524      |            | 1,489      |            |
| Total                     |     | \$ 167,455 | \$(21,051) | \$ 135,312 | \$(16,891) |

As a result of the 2007 Business Acquisitions, we recorded \$30.4 million of identifiable intangible assets based on our preliminary purchase price allocations as follows: contract-based of \$0.6 million, technology-based and other of \$5.8 million, customer-related of \$22.1 million and trademarks of \$1.9 million.

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**Table of Contents****KENNAMETAL INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****15. SEGMENT DATA**

We currently operate two reportable operating segments consisting of MSSG and AMSG, and Corporate. During 2006, we divested our J&L segment. We do not allocate corporate costs, performance-based bonuses, domestic pension expense, interest expense, other expense, income taxes, stock-based compensation expense or minority interest to the operating segment results presented below.

Our external sales, intersegment sales and operating income by segment are as follows:

| (in thousands)           | Three Months Ended<br>December 31, |            | Six Months Ended<br>December 31, |              |
|--------------------------|------------------------------------|------------|----------------------------------|--------------|
|                          | 2006                               | 2005       | 2006                             | 2005         |
| External sales:          |                                    |            |                                  |              |
| MSSG                     | \$ 373,995                         | \$ 336,197 | \$ 731,079                       | \$ 667,777   |
| AMSG                     | 195,326                            | 161,002    | 381,053                          | 310,186      |
| J&L                      |                                    | 65,337     |                                  | 130,339      |
| Total external sales     | \$ 569,321                         | \$ 562,536 | \$ 1,112,132                     | \$ 1,108,302 |
| Intersegment sales:      |                                    |            |                                  |              |
| MSSG                     | \$ 32,005                          | \$ 41,473  | \$ 65,448                        | \$ 89,210    |
| AMSG                     | 10,686                             | 9,480      | 20,439                           | 18,704       |
| J&L                      |                                    | 213        |                                  | 399          |
| Total intersegment sales | \$ 42,691                          | \$ 51,166  | \$ 85,887                        | \$ 108,313   |
| Total sales:             |                                    |            |                                  |              |
| MSSG                     | \$ 406,000                         | \$ 377,670 | \$ 796,527                       | \$ 756,987   |
| AMSG                     | 206,012                            | 170,482    | 401,492                          | 328,890      |
| J&L                      |                                    | 65,550     |                                  | 130,738      |
| Total sales              | \$ 612,012                         | \$ 613,702 | \$ 1,198,019                     | \$ 1,216,615 |
| Operating income:        |                                    |            |                                  |              |
| MSSG                     | \$ 45,208                          | \$ 42,585  | \$ 90,874                        | \$ 88,526    |
| AMSG                     | 33,993                             | 29,582     | 61,379                           | 53,434       |
| J&L                      |                                    | 6,312      |                                  | 13,156       |
| Corporate                | (23,335)                           | (25,870)   | (48,026)                         | (51,431)     |
| Total operating income   | \$ 55,866                          | \$ 52,609  | \$ 104,227                       | \$ 103,685   |

**16. SHARE REPURCHASE PROGRAM**

On October 24, 2006, the Board of Directors authorized a share repurchase program for up to 3.3 million shares of our outstanding capital stock. The purchases would be made from time to time, on the open market or in private transactions, with consideration given to the market price of the stock, the nature of other investment opportunities,

cash flows from operating activities and general economic conditions.

**17. AUTHORIZED SHARES OF CAPITAL STOCK**

At the Annual Meeting of Shareowners on October 24, 2006, our shareowners voted to increase the authorized shares of capital stock from 70,000,000 shares to 120,000,000 shares. Shares of capital stock may be used for general purposes, including stock splits and stock dividends, acquisitions, possible financing activities and other employee, executive and director benefit plans. We have no present plans, arrangements, commitments or understanding with respect to the issuance of these additional shares of capital stock.

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**RESULTS OF CONTINUING OPERATIONS**

**SALES**

Sales for the three months ended December 31, 2006 were \$569.3 million, an increase of \$6.8 million, or 1.2 percent, from \$562.5 million in the prior year quarter. The change in sales is primarily attributed to 6.0 percent organic growth and a 2.0 percent favorable foreign currency impact offset by the net impact of acquisitions and divestitures. The organic increase in sales for the quarter is primarily attributed to favorable market conditions, particularly in the energy and mining markets, growth in the distribution and general engineering markets, growth in Europe and market penetration in developing economies.

Sales for the six months ended December 31, 2006 were \$1,112.1 million, an increase of \$3.8 million, or 0.3 percent, from \$1,108.3 million in the same period a year ago. The change in sales is primarily attributed to 6.0 percent organic growth and a 2.0 percent favorable foreign currency impact offset by the net impact of acquisitions and divestitures. The organic increase in sales for the period is primarily attributed to the above-mentioned factors for the quarter.

**GROSS PROFIT**

Gross profit for the three months ended December 31, 2006 increased \$1.5 million to \$198.2 million from \$196.7 million in the prior year quarter. This change is primarily due to the favorable impacts of organic sales growth, cost containment and foreign currency effects, mostly offset by a reduction from the net impact of acquisitions and divestiture amounting to \$15.9 million, higher raw material costs and costs related to a plant closure of \$2.6 million. Gross profit margin for the three months ended December 31, 2006 was 34.8 percent; a decrease of 20 basis points from 35.0 percent for the prior year quarter. This decrease is primarily attributed to an unfavorable 50 basis point impact due to the above-mentioned plant closure costs and higher raw material costs partially offset by the net impact of acquisitions and divestitures, which favorably impacted the margin by 80 basis points.

Gross profit for the six months ended December 31, 2006 decreased \$8.9 million, or 2.3 percent, to \$385.2 million from \$394.1 million in the prior year period. This decrease is primarily due to the unfavorable impact of acquisitions and divestitures amounting to \$33.2 million, higher raw material costs and costs related to a plant closure of \$2.6 million, partially offset by the favorable impact of organic sales growth and favorable foreign currency effects. Gross profit margin for the six months ended December 31, 2006 decreased 100 basis points to 34.6 percent from 35.6 percent in the prior year period. The decrease is primarily attributed to higher raw material costs and an unfavorable 30 basis point impact due to the above-mentioned plant closure costs partially offset by the net impact of acquisitions and divestitures, which favorably impacted the margin by 70 basis points.

**OPERATING EXPENSE**

Operating expense for the three months ended December 31, 2006 was \$140.3 million, a decrease of \$2.4 million, or 1.6 percent, compared to \$142.7 million in the prior year quarter. The decrease in operating expense is primarily attributed to the net impact of acquisitions and divestitures of \$11.2 million partially offset by a \$4.6 million increase in employment costs and foreign currency exchange rate fluctuations of \$3.3 million.

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)**

Operating expense for the six months ended December 31, 2006 was \$275.4 million, a decrease of \$12.2 million, or 4.2 percent, compared to \$287.6 million in the prior year period. The decrease in operating expense is primarily attributed to the net impact of acquisitions and divestitures of \$21.8 million and a \$3.3 million reduction in professional fee expense, driven by a reduction in fees related to compliance with Section 404 of the Sarbanes-Oxley Act of 2002, partially offset by foreign currency exchange rate fluctuations of \$5.5 million and a \$4.8 million increase in employment costs.

**AMORTIZATION EXPENSE**

Amortization expense was \$2.0 million for the three months ended December 31, 2006, an increase of \$0.6 million from \$1.4 million in the prior year quarter. Amortization expense was \$3.9 million for the six months ended December 31, 2006, an increase of \$1.1 million from \$2.8 million in the prior year period. These increases are due to the impact of acquisitions.

**INTEREST EXPENSE**

Interest expense for the three months ended December 31, 2006 decreased to \$7.3 million from \$8.0 million in the prior year quarter. This decrease is due primarily to a \$174.3 million decrease in average daily domestic borrowings partially offset by the impact of higher average borrowing rates. The weighted average domestic borrowing rate increased from 5.2 percent in the prior year quarter to 7.0 percent in the current quarter.

Interest expense for the six months ended December 31, 2006 decreased to \$14.7 million from \$15.8 million in the prior year period. This decrease is due primarily to a \$182.8 million decrease in average daily domestic borrowings partially offset by the impact of higher average borrowing rates. The weighted average domestic borrowing rate increased from 5.5 percent in the prior year period to 7.0 percent in the current period.

**OTHER INCOME, NET**

Other income for the three months ended December 31, 2006 was \$0.6 million compared to \$1.2 million in the prior year quarter. This decrease is primarily due to unfavorable foreign currency effects of \$1.7 million partially offset by a reduction in accounts receivable securitization fees of \$1.2 million.

Other income for the six months ended December 31, 2006 was \$3.6 million compared to \$2.1 million in the prior year period. This increase is primarily due to a reduction in accounts receivable securitization fees of \$2.2 million and an increase in interest income of \$1.9 million partially offset by unfavorable foreign currency effects of \$3.1 million.

**INCOME TAXES**

The effective income tax rate for the three months ended December 31, 2006 and 2005 was 30.5 percent and 31.4 percent, respectively. The reduction from prior year is primarily the result of the extension of the research, development and experimental tax credit that was enacted during the quarter, partially offset by non-tax benefited plant-closing costs. Both periods reflect benefits of our pan-European business model strategy.

The effective income tax rate for the six months ended December 31, 2006 and 2005 was 31.1 percent and 33.0 percent, respectively. The reduction from prior year is primarily the result of benefits of our pan-European business model strategy, as well as the extension of the research, development and experimental tax credit, partially offset by the net effects of non-tax benefited plant closing costs recorded in the current period and a favorable valuation allowance adjustment recorded in the prior period related to a change in judgment about the realizability of certain deferred tax assets in Europe.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)****INCOME FROM CONTINUING OPERATIONS**

Income from continuing operations for the three months ended December 31, 2006 was \$33.6 million, or \$0.86 per diluted share, compared to \$30.9 million, or \$0.79 per diluted share, in the same quarter last year. Income from continuing operations for the six months ended December 31, 2006 was \$63.0 million, or \$1.61 per diluted share, compared to \$59.0 million, or \$1.51 per diluted share, in the prior year period. The increase in income from continuing operations is a result of the factors set forth above.

**DISCONTINUED OPERATIONS**

During 2006, our Board of Directors and management approved plans to divest our Kemmer Praezision Electronics business (Electronics) and our consumer retail product line, including industrial saw blades (CPG) as part of our strategy to exit non-core businesses. These divestitures are accounted for as discontinued operations. As a result, prior years' financial results have been restated to reflect the activity from these operations as discontinued operations.

**Electronics** The divestiture of Electronics, which was part of the AMMSG segment, was completed in two separate transactions. The first transaction closed during 2006. The second transaction closed on December 31, 2006. During the three and six months ended December 31, 2006, we recognized a pre-tax gain on divestiture of \$0.1 million to adjust the related net assets to fair value, which has been presented in discontinued operations.

During the three months ended December 31, 2006, management completed its assessment of the future use of a building owned and previously used by Electronics, but not divested. We concluded that we have no future economic use for this facility. As a result, we wrote the building down to fair value and have recognized a pre-tax impairment charge of \$3.0 million, which has been presented in discontinued operations.

**CPG** The divestiture of CPG, which was part of the MSSG segment, closed August 31, 2006 for net consideration of \$31.2 million. We have received \$21.2 million in net proceeds related to the sale of this business of which \$1.5 million and \$19.7 million were received during 2006 and the six months ended December 31, 2006, respectively. We expect to receive the remaining \$10.0 million prior to February 28, 2007. During the three and six months ended December 31, 2006, we recognized additional pre-tax losses on divestiture of \$0.7 million and \$1.0 million, respectively, related to post-closing adjustments which have been recorded in discontinued operations.

The following represents the results of discontinued operations:

| (in thousands)   | Three Months Ended<br>December 31, |          | Six Months Ended<br>December 31, |          |
|--|------------------------------------|----------|----------------------------------|----------|
|  | 2006                               | 2005     | 2006                             | 2005     |
| Sales  | \$ 2,424                           | \$22,722 | \$15,034                         | \$46,174 |
| (Loss) income from discontinued operations before income taxes | \$(3,625)                          | \$ 326   | \$(2,464)                        | \$ 104   |
| Income tax expense (benefit)                                   | (119)                              | 149      | 135                              | (92)     |
| (Loss) income from discontinued operations                     | \$(3,506)                          | \$ 177   | \$(2,599)                        | \$ 196   |

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**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)****DIVESTITURES**

In 2006, we divested our J&L segment for net consideration of \$359.2 million. During the first quarter of 2007, we recognized a pre-tax loss of \$1.7 million related to a post-closing adjustment. Certain claims raised by the purchaser related to the post-closing adjustment were submitted to binding arbitration for resolution in accordance with the terms of the sale agreement. These claims were resolved during the current quarter. We have received \$359.2 million in net proceeds related to the sale of this business of which \$9.7 million was received during the six months ended December 31, 2006.

**BUSINESS SEGMENT REVIEW**

Our operations were previously organized into three reportable operating segments consisting of Metalworking Solutions & Services Group (MSSG), Advanced Materials Solutions Group (AMSG) and J&L Industrial Supply (J&L), and Corporate. We divested J&L in 2006. For the three and six months ended December 31, 2005, J&L outside sales, intersegment sales and operating income were \$65.3 million and \$130.3 million, \$0.2 million and \$0.4 million, and \$6.3 million and \$13.2 million, respectively. The presentation of segment information reflects the manner in which we organize segments for making operating decisions and assessing performance.

**METALWORKING SOLUTIONS & SERVICES GROUP**

| (in thousands)     | Three Months Ended |           | Six Months Ended |           |
|--------------------|--------------------|-----------|------------------|-----------|
|                    | December 31,       |           | December 31,     |           |
|                    | 2006               | 2005      | 2006             | 2005      |
| External sales     | \$373,995          | \$336,197 | \$731,079        | \$667,777 |
| Intersegment sales | 32,005             | 41,473    | 65,448           | 89,210    |
| Operating income   | 45,208             | 42,585    | 90,874           | 88,526    |

For the three months ended December 31, 2006, MSSG external sales increased \$37.8 million, or 11.2 percent, from the prior year quarter. This increase was driven primarily by growth in European sales of 16.7 percent and growth in North American sales of 7.7 percent. MSSG experienced growth in the distribution, aerospace and general engineering markets. Favorable foreign currency effects were \$11.4 million for the quarter.

For the three months ended December 31, 2006, operating income increased \$2.6 million, or 6.2 percent, from the prior year quarter. Operating margin on total sales of 11.1 percent for the three months ended December 31, 2006 decreased 20 basis points compared to 11.3 percent in the prior year quarter. The decrease in operating margin is primarily due to \$2.6 million of plant closure costs and higher raw material costs realized in the current quarter, partially offset by the impacts of continued cost containment.

For the six months ended December 31, 2006, MSSG external sales increased \$63.3 million, or 9.5 percent, from the prior year period. This increase was driven primarily by growth in European sales of 11.3 percent, North American sales of 8.2 percent and Asia Pacific sales of 12.2 percent. MSSG experienced growth in the distribution, aerospace and general engineering markets. Favorable foreign currency effects were \$18.8 million for the period.

For the six months ended December 31, 2006, operating income increased \$2.3 million, or 2.7 percent, from the prior year period. Operating margin on total sales of 11.4 percent for the six months ended December 31, 2006 decreased 30 basis points compared to 11.7 percent in the prior year period. The decrease in operating margin is primarily due to the factors discussed above.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)****ADVANCED MATERIALS SOLUTIONS GROUP**

| (in thousands)     | Three Months Ended |           | Six Months Ended |           |
|--------------------|--------------------|-----------|------------------|-----------|
|                    | December 31,       |           | December 31,     |           |
|                    | 2006               | 2005      | 2006             | 2005      |
| External sales     | \$195,326          | \$161,002 | \$381,053        | \$310,186 |
| Intersegment sales | 10,686             | 9,480     | 20,439           | 18,704    |
| Operating income   | 33,993             | 29,582    | 61,379           | 53,434    |

For the three months ended December 31, 2006, AMMSG external sales increased \$34.3 million, or 21.3 percent, from the prior year quarter. The increase in sales is primarily attributed to the impact of favorable market conditions and the effects of acquisitions. The increase in sales was achieved primarily in energy, engineered and mining and construction products, which were up 32.4 percent, 18.2 percent and 8.5 percent, respectively.

For the three months ended December 31, 2006, operating income increased \$4.4 million, or 14.9 percent, over the prior year quarter. The increase is primarily attributed to the factors discussed above and the effects of acquisitions and new product introductions partially offset by higher raw material costs.

For the six months ended December 31, 2006, AMMSG external sales increased \$70.9 million, or 22.9 percent, from the prior year period. The increase in sales is primarily attributed to the impact of favorable market conditions and the effects of acquisitions. The increase in sales was achieved primarily in energy, engineered and mining and construction products, which were up 33.9 percent, 17.6 percent and 8.6 percent, respectively.

For the six months ended December 31, 2006, operating income increased \$7.9 million, or 14.9 percent, over the prior year period. The increase is primarily attributed to the factors discussed above and the effects of acquisitions partially offset by higher raw material costs.

**CORPORATE**

| (in thousands) | Three Months Ended |            | Six Months Ended |            |
|----------------|--------------------|------------|------------------|------------|
|                | December 31,       |            | December 31,     |            |
|                | 2006               | 2005       | 2006             | 2005       |
| Operating loss | \$(23,335)         | \$(25,870) | \$(48,026)       | \$(51,431) |

Corporate represents corporate shared service costs, certain employee benefit costs, stock-based compensation expense and eliminations of operating results between segments.

For the three months ended December 31, 2006, operating loss decreased \$2.5 million, or 9.8 percent, compared to the prior year quarter. The decrease is primarily attributed to reductions in employment costs of \$1.2 million and a decrease in information technology costs of \$0.9 million.

For the six months ended December 31, 2006, operating loss decreased \$3.4 million, or 6.6 percent, compared to the prior year period. The decrease is primarily attributed to reductions in employment costs of \$3.7 million.

**LIQUIDITY AND CAPITAL RESOURCES**

Cash flows from discontinued operations are not deemed material and have been combined with cash flows from continuing operations within each cash flow statement category. The absence of cash flows from discontinued operations is not expected to have a material impact on our future liquidity and capital resources.

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)**

Our cash flow from operations is our primary source of financing for capital expenditures and internal growth. During the six months ended December 31, 2006, cash flow provided by operating activities was \$35.8 million, compared to \$75.6 million for the prior year period. Cash flow provided by operating activities for the period ended December 31, 2006 consists of net income and non-cash items totaling \$115.0 million offset by changes in certain assets and liabilities netting to \$79.2 million. Contributing to this change was a decrease in accrued income taxes of \$78.7 million primarily due to tax payments related to the gain on divestiture of J&L and cash repatriated during 2006 under the American Jobs Creation Act (AJCA). During the six months ended December 31, 2006, cash paid for income taxes totaled \$104.9 million.

Cash flow provided by operating activities for the six months ended December 31, 2005 consisted of net income and non-cash items totaling \$107.4 million offset by changes in certain assets and liabilities netting to \$31.8 million. Contributing to this change was an increase in inventory of \$22.2 million resulting from higher raw material costs and the increase in production to meet sales demand, offset by a net decrease in accounts receivable of \$12.5 million due to focused collection efforts.

Net cash flow used for investing activities was \$91.5 million for the six months ended December 31, 2006, an increase of \$33.0 million, compared to \$58.5 million in the prior year period. During the six months ended December 31, 2006, cash used for investing activities includes \$44.9 million used for purchases of property, plant and equipment, which consisted primarily of equipment upgrades, and \$76.7 million used for the acquisition of business assets, partially offset by proceeds from divestitures of \$29.4 million. During the prior year period, cash used for investing activities included \$31.3 million of purchases of property, plant and equipment, which consisted primarily of equipment upgrades, and \$30.0 million used for the acquisition of business assets.

During the six months ended December 31, 2006 net cash flow used for financing activities was \$65.6 million, an increase of \$47.2 million, compared to \$18.4 million in the prior year period. During the current year period, cash used for financing activities includes a \$46.4 million net decrease in borrowings, \$24.6 million for the repurchase of capital stock and \$15.5 million of cash dividends paid to shareowners offset by \$21.3 million of dividend reinvestment and the effects of employee benefit and stock plans. The reduction in borrowings, repurchase of capital stock and increase in cash dividends paid of \$0.8 million reflect the Company's priority uses of cash as a result of the J&L divestiture in 2006. During the prior year period, cash used for financing activities included a \$16.2 million net decrease in borrowings, \$4.6 million for the repurchase of capital stock, \$14.7 million of cash dividends paid to shareowners offset by \$23.5 million of dividend reinvestment and the effects of employee benefit and stock plans. We believe that cash flow from operations and the availability under our credit lines will be sufficient to meet our cash requirements over the next 12 months.

There have been no material changes in our contractual obligations and commitments since June 30, 2006.

**OFF-BALANCE SHEET ARRANGEMENTS**

The Company is party to a three-year securitization program, which permits us to securitize up to \$10.0 million of accounts receivable. As of December 31, 2006, the Company had no securitized accounts receivable.



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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)**

**FINANCIAL CONDITION**

Total assets were \$2,396.9 million at December 31, 2006, compared to \$2,435.3 million at June 30, 2006. Working capital decreased \$33.5 million to \$591.2 million at December 31, 2006 from \$624.7 million at June 30, 2006. The decrease in working capital is primarily driven by cash used for acquisitions of \$76.7 million, partially offset by proceeds from divestitures of \$29.4 million. Net property, plant and equipment increased \$26.9 million to \$557.3 million at December 31, 2006 from \$530.4 million at June 30, 2006 due to acquisitions of business assets and machinery and equipment upgrades partially offset by depreciation expense.

Total liabilities decreased \$114.0 million to \$1,011.3 million at December 31, 2006 from \$1,125.3 million at June 30, 2006, primarily due to decreases in accrued income taxes of \$79.8 million and a net reduction in long-term debt, notes payable and capital leases of \$35.3 million.

Shareowners' equity increased \$74.3 million to \$1,369.7 million as of December 31, 2006 from \$1,295.4 million as of June 30, 2006. The increase is primarily a result of net income of \$60.4 million, foreign currency translation adjustments of \$24.6 million and the effect of employee benefit and stock plans of \$24.7 million, partially offset by repurchases of capital stock of \$24.6 million and cash dividends paid to shareowners of \$15.5 million.

**ENVIRONMENTAL MATTERS**

The operation of our business has exposed us to certain liabilities and compliance costs related to environmental matters. We are involved in various environmental cleanup and remediation activities at certain of our locations.

**Superfund Sites** We are involved as a potentially responsible party (PRP) at various sites designated by the United States Environmental Protection Agency (USEPA) as Superfund sites, including the Li Tungsten Superfund site in Glen Cove, New York. With respect to the Li Tungsten site, we recorded an environmental reserve following the identification of other PRPs, an assessment of potential remediation solutions and an entry of a unilateral order by the USEPA directing certain remedial action. In May 2006, we reached an agreement in principle with the U.S. Department of Justice (DOJ) with respect to this site; the DOJ informed us that it would accept a payment of \$0.9 million in full settlement for its claim against us for costs related to the Li Tungsten site. To date, the draft Consent Order and Agreement for settlement of our Li Tungsten liability has not been finalized, but we expect that the final settlement will proceed according to the terms outlined in the agreement in principle. At December 31, 2006 we had an accrual of \$1.0 million recorded relative to this environmental issue.

During 2006, the USEPA notified us that we have been named as a PRP at the Alternate Energy Resources Inc. site located in Augusta, Georgia. The proceedings in this matter have not yet progressed to a stage where it is possible to estimate the ultimate cost of remediation, the timing and extent of remedial action that may be required by governmental authorities, or the amount of our liability, if any, alone or in relation to that of any other PRPs.

**Other Environmental Issues** Additionally, we also maintain reserves for other potential environmental issues. At December 31, 2006 the total of these accruals was \$5.5 million, and represents anticipated costs associated with the remediation of these issues. We recorded unfavorable foreign currency translation adjustments of \$0.2 million during the three months ended December 31, 2006 related to these reserves.

**DISCUSSION OF CRITICAL ACCOUNTING POLICIES**

There have been no material changes to our critical accounting policies since June 30, 2006.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)****NEW ACCOUNTING STANDARDS**

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans* an amendment of FASB Statements No. 87, 88, 106, and 132(R) (SFAS 158). SFAS 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status through comprehensive income of a business entity in the year in which the changes occur. SFAS 158 is effective for Kennametal June 30, 2007. The provisions of SFAS 158 are to be applied on a prospective basis; therefore, prior periods presented will not be restated. Based on the funded status of our pension and other postretirement benefit plans as of June 30, 2006, the adoption of SFAS 158 would have resulted in the following estimated impacts: a \$0.8 million reduction of intangible assets, recognition of a \$0.5 million deferred tax asset, a \$78.5 million reduction of prepaid pension assets, a \$20.8 million reduction in deferred tax liabilities, a \$6.2 million reduction in accrued postretirement benefits, recognition of a \$4.9 million pension liability and recognition of a \$56.7 million other comprehensive loss. The ultimate impact is contingent on plan asset returns and the assumptions that will be used to measure the funded status of each of our pension and other postretirement benefit plans as of June 30, 2007.

SFAS 158 also requires an employer to measure the funded status of a plan as of the date of its year-end statement of financial position. The funded status of each of our pension and other postretirement benefit plans is currently measured as of June 30.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108, (SAB 108), which expresses the staff's views regarding the process of quantifying financial statement misstatements. The guidance in SAB 108 must be applied in our 2007 annual financial statements. We are in the process of evaluating the guidance in SAB 108 to determine the impact, if any, on our results of operations or financial condition.

In September 2006, the FASB issued SFAS 157, *Fair Value Measurements* (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements. SFAS 157 is effective for Kennametal July 1, 2008. Upon adoption, the provisions of SFAS 157 are to be applied prospectively with limited exceptions. We are in the process of evaluating the impact of the provisions of SFAS 157 on our consolidated financial statements.

In June 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an Interpretation of FASB Statement No. 109 (FIN 48). FIN 48 prescribes a method of recognition, measurement, presentation and disclosure within the financial statements for uncertain tax positions that a company has taken or expects to take in a tax return. FIN 48 is effective for Kennametal July 1, 2007. We are in the process of evaluating the provisions of FIN 48 to determine the impact of adoption on our results of operations or financial condition.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We have experienced certain changes in our exposure to market risk from June 30, 2006. The fair value of our interest rate swap agreements was a liability of \$8.2 million as of December 31, 2006 compared to a liability of \$14.2 million as of June 30, 2006. The offset to this liability is a corresponding increase to long-term debt, as the instruments are accounted for as a fair value hedge of our long-term debt. The \$6.0 million change in the recorded value of these agreements was non-cash and was the result of marking these instruments to market.

There have been no other material changes to our market risk exposure since June 30, 2006.

**Table of Contents****ITEM 4. CONTROLS AND PROCEDURES**

As of the end of the period covered by this quarterly report on Form 10-Q, the Company's management evaluated, with the participation of the company's Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)). The Company's disclosure controls were designed to provide a reasonable assurance that information required to be disclosed in reports that we file or submit under the Securities Exchange Act of 1934, as amended (Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. It should be noted that the design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. However, the controls have been designed to provide reasonable assurance of achieving the controls' stated goals. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer, have concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance at December 31, 2006 to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act was (i) accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure and (ii) recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

There were no changes in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II. OTHER INFORMATION****ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**  
**ISSUER PURCHASES OF EQUITY SECURITIES**

| Period                               | Total<br>Number<br>of Shares<br>Purchased <sup>(1)</sup> | Average<br>Price<br>Paid per<br>Share | Total Number of<br>Shares Purchased<br>as<br>Part of Publicly<br>Announced Plans<br>or Programs <sup>(2)</sup> | Maximum<br>Number of<br>Shares that May<br>Yet Be<br>Purchased<br>Under the Plans<br>or<br>Programs |
|--------------------------------------|--|---------------------------------------|--|---|
| October 1 through October 31, 2006   | 324  | \$ 54.62                              |  | 3.3 million   |
| November 1 through November 30, 2006 | 101,707  | \$ 60.69                              | 94,100   | 3.2 million   |
| December 1 through December 31, 2006 | 159,314  | \$ 60.04                              | 157,900  | 3.0 million   |
| Total:                               | 261,345  | \$ 60.29                              | 252,000  |   |

<sup>(1)</sup> Employees delivered 2,152 shares of restricted stock to Kennametal, upon vesting, to

satisfy  
tax-withholding  
requirements.

Employees  
delivered 7,193  
shares of stock  
to Kennametal  
as payment for  
the exercise  
price of stock  
options.

- (2) On October 24,  
2006,  
Kennametal's  
Board of  
Directors  
authorized a  
share repurchase  
program, under  
which  
Kennametal is  
authorized to  
repurchase up to  
3.3 million  
shares of its  
capital stock.  
This repurchase  
program does  
not have a  
specified  
expiration date.

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**ITEM 6. EXHIBITS**

|             |  |                 |
|-------------|--|-----------------|
| <b>(3)</b>  | <b>Articles of Incorporation and Bylaws</b>  |                 |
| (3.1)       | Amended and Restated Articles of Incorporation as amended through October 30, 2006   | Filed herewith. |
| <b>(10)</b> | <b>Material Contracts</b>  |                 |
| (10.1)*     | Form of Amended and Restated Officer's Employment Agreement  | Filed herewith. |
| (10.2)*     | Letter Agreement dated December 7, 2006 by and between Kennametal Inc. and Markos I. Tambakeras  | Filed herewith  |
| (10.3)*     | Letter Agreement dated December 6, 2006 by and between Kennametal Inc. and Frank P. Simpkins   | Filed herewith. |
| <b>(31)</b> | <b>Rule 13a-14a/15d-14(a) Certifications</b>   |                 |
| (31.1)      | Certification executed by Carlos M. Cardoso, President and Chief Executive Officer of Kennametal Inc.  | Filed herewith. |
| (31.2)      | Certification executed by Frank P. Simpkins, Vice President and Chief Financial Officer of Kennametal Inc.   | Filed herewith. |
| <b>(32)</b> | <b>Section 1350 Certifications</b>   |                 |
| (32.1)      | Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, executed by Carlos M. Cardoso, President and Chief Executive Officer of Kennametal Inc., and Frank P. Simpkins, Vice President and Chief Financial Officer of Kennametal Inc. | Filed herewith. |

\* Denotes management contract or compensatory plan or arrangement.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**KENNAMETAL INC.**

Date: February 9, 2007

By: /s/ Wayne D. Moser  
Wayne D. Moser  
Vice President Finance and Corporate  
Controller

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