RURBAN FINANCIAL CORP Form 10-Q May 11, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

# **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2007

OR

	ı
o TRANSITION REPORT PURSUANT TO S EXCHANGE ACT OF 1934	SECTION 13 OR 15(d) OF THE SECURITIES
For the transition period from to	
Commission file n	
RURBAN FINAN	
(Exact name of registrant as	
(27.000 10.000 01 109.000 010	5 Specifica III 115 Charter)
Ohio	34-1395608
(State or other jurisdiction of	(I.R.S. Employer Identification No.)
incorporation or organization)	
401 Clinton Street, De	
(Address of principal	·
(Zip Co	
(419) 783	
(Registrant s telephone nur	
Non	
(Former name, former address and former Indicate by check mark whether the registrant (1) has filed al Securities Exchange Act of 1934 during the preceding 12 morequired to file such reports), and (2) has been subject to such No o	l reports required to be filed by Section 13 or 15(d) of the onths (or for such shorter period that the registrant was
Indicate by check mark whether the registrant is a large accelerated filer and large accelerated filer	r in Rule 12b-2 of the Exchange Act.
Large Accelerate Filer o Accelerated Indicate by check mark whether the registrant is a shell comp. Yes o No b	<b>_</b>
Indicate the number of shares outstanding of each of the issue date.	er s classes of common stock, as of the latest practicable
Common Shares, without par value (class)	5,027,433 shares (Outstanding at May 9, 2007)

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### PART I FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

The interim condensed consolidated financial statements of Rurban Financial Corp. (Rurban or the Company) are unaudited; however, the information contained herein reflects all adjustments which are, in the opinion of management, necessary for a fair presentation of financial condition and results of operations for the interim periods presented. All adjustments reflected in these financial statements are of a normal recurring nature in accordance with Rule 10-01 of Regulation S-X. Results of operations for the three months ended March 31, 2007 are not necessarily indicative of results for the complete year.

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# Rurban Financial Corp. Condensed Consolidated Balance Sheets March 31, 2007 and December 31, 2006

	<b>March 31, 2007</b> (Unaudited)	December 31, 2006
Assets	,	
Cash and due from banks	\$ 10,627,291	\$ 13,381,791
Federal funds sold	6,500,000	9,100,000
Cash and cash equivalents	17,127,291	22,481,791
Interest-bearing deposits	150,000	150,000
Available-for-sale securities	97,148,409	102,462,075
Loans held for sale	110,697	390,100
Loans, net of unearned income	373,293,814	370,101,809
Allowance for loan losses	(3,768,814)	(3,717,377)
Premises and equipment	15,912,493	15,449,774
Purchased software	4,482,113	4,618,691
Federal Reserve and Federal Home Loan Bank stock	4,040,700	3,993,450
Foreclosed assets held for sale, net	9,400	82,397
Interest receivable	2,820,915	3,129,774
Goodwill	13,690,092	13,674,058
Core deposits and other intangibles	5,683,598	5,858,982
Cash value of life insurance	10,861,017	10,771,843
Other	7,323,829	6,559,886
Total assets	\$ 548,885,554	\$ 556,007,253

See notes to condensed consolidated financial statements (unaudited)

Note: The balance sheet at December 31, 2006 has been derived from the audited consolidated financial statements at that date.

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# Rurban Financial Corp. Condensed Consolidated Balance Sheets (continued) March 31, 2007 and December 31, 2006

	<b>March 31, 2007</b> (Unaudited)	December 31, 2006
Liabilities and Stockholders Equity	(Ondudited)	
Liabilities		
Deposits		
Demand	\$ 43,759,627	\$ 46,565,554
Savings, interest checking and money market	136,754,887	130,267,333
Time	232,078,426	237,722,558
Total deposits	412,592,940	414,555,445
Notes payable	2,515,911	2,589,207
Federal Home Loan Bank advances	17,500,000	21,000,000
Retail repurchase agreements	30,827,195	32,270,900
Trust preferred securities	20,620,000	20,620,000
Interest payable	2,233,625	2,224,413
Other liabilities	4,884,579	5,792,135
Total liabilities	491,174,250	499,052,100
Commitments and Contingent Liabilities		
Stockholders Equity		
Common stock, \$2.50 stated value; authorized 10,000,000 shares; 5,027,433		
shares outstanding	12,568,583	12,568,583
Additional paid-in capital	14,872,424	14,859,165
Retained earnings	30,808,105	30,407,298
Accumulated other comprehensive loss	(537,808)	(879,893)
Total stockholders equity	57,711,304	56,955,153
Total liabilities and stockholders equity	\$ 548,885,554	\$ 556,007,253

See notes to condensed consolidated financial statements (unaudited)

Note: The balance sheet at December 31, 2006 has been derived from the audited consolidated financial statements at that date.

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# Rurban Financial Corp. Condensed Consolidated Statements of Income (Unaudited) Three Months Ended

	March 31, 2007	March 31, 2006
Interest Income		
Loans		
Taxable	\$6,676,813	\$ 5,554,154
Tax-exempt	17,293	12,235
Securities		
Taxable	1,091,197	1,312,600
Tax-exempt	153,057	131,833
Other	78,468	36,267
Total interest income	8,016,828	7,047,089
Interest Expense		
Deposits	3,333,730	2,121,214
Other borrowings	51,072	26,299
Retail repurchase agreements	343,849	124,277
Federal Home Loan Bank advances	249,587	482,821
Trust preferred securities	445,314	428,422
Total interest expense	4,423,552	3,183,033
Net Interest Income	3,593,276	3,864,056
Provision for Loan Losses	92,640	246,000
Net Interest Income After Provision for Loan Losses	3,500,636	3,618,056
Non-interest Income		
Data service fees	4,834,136	3,241,134
Trust fees	826,382	815,451
Customer service fees	528,424	550,067
Net gains on loan sales	54,279	61,046
Loan servicing fees	108,706	86,694
Gain (loss) on sale of assets	35,967	(19,126)
Other	350,848	273,034
Total non-interest income	6,738,742	5,008,300

See notes to condensed consolidated financial statements (unaudited)

# Rurban Financial Corp. Condensed Consolidated Statements of Income (Unaudited) (continued) Three Months Ended

	M	Iarch 31, 2007	M	arch 31, 2006
Non-interest Expense				
Salaries and employee benefits	\$ 4	4,396,787	\$ 3	3,857,734
Net occupancy expense		527,133		439,948
Equipment expense		1,605,873	1	,375,828
Data processing fees		156,181		136,590
Professional fees		677,391		519,365
Marketing expense		155,685		126,448
Printing and office supplies		198,092		152,984
Telephone and communications		445,204		402,367
Postage and delivery expense		392,261		131,994
State, local and other taxes		199,741		133,858
Employee expense		255,069		249,388
Other		290,836		423,527
Total non-interest expense	Ģ	9,300,253		7,950,031
Income Before Income Tax		939,125		676,325
Provision for Income Taxes		236,672		153,780
Net Income	\$	702,453	\$	522,545
Basic Earnings Per Share	\$	0.14	\$	0.10
Diluted Earnings Per Share	\$	0.14	\$	0.10
Dividends Declared Per Share	\$	0.06	\$	0.05
See notes to condensed consolidated financial statements (unaudited)				

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# RURBAN FINANCIAL CORP. CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (UNAUDITED)

	Three Months Ended		Ended
	March 31, 2007	Ma	arch 31, 2006
Balance at beginning of period	\$ 56,955,153	\$	54,450,648
Net Income	702,453		522,545
Other comprehensive income (loss): Net change in unrealized gains (losses) on securities available for sale, net	342,085		(675,829)
Total comprehensive income (loss)	1,044,538		(153,284)
Cash dividend	(301,646)		(251,372)
Stock option expense	13,259		5,940
Balance at end of period	\$ 57,711,304	\$	54,051,932
See notes to condensed consolidated financial statements (unaudited)  8			

# Rurban Financial Corp. Condensed Consolidated Statements of Cash Flows (Unaudited) Three Months Ended

	N	March 31, 2007	]	March 31, 2006
Operating Activities				
Net income	\$	702,453	\$	522,545
Items not requiring (providing) cash				
Depreciation and amortization		968,860		847,743
Provision for loan losses		92,640		246,000
Expense of stock option plan		13,259		5,940
Amortization of premiums and discounts on securities		25,649		74,956
Amortization of intangible assets		175,384		116,760
Deferred income taxes		(157,478)		(868,939)
FHLB Stock Dividends		(47,250)		(41,900)
Proceeds from sale of loans held for sale		4,808,032		3,489,321
Originations of loans held for sale		(4,474,350)		(3,244,275)
Gain from sale of loans		(54,279)		(61,046)
(Gain) loss on sale of foreclosed assets		(9,040)		6,452
(Gain) loss on sales of fixed assets		(26,927)		12,674
Changes in				
Interest receivable		308,859		243,356
Other assets		(853,117)		(1,156,765)
Interest payable and other liabilities		(917,091)		(66,900)
Net cash provided by operating activities		555,604		125,922
Investing Activities				
Purchases of available-for-sale securities		(5,722,790)		(9,659,256)
Proceeds from maturities of available-for-sale securities		11,529,117		2,577,430
Proceeds from sales of available-for-sale securities				15,562,738
Net change in loans		(3,326,187)		(11,439,615)
Purchase of premises and equipment and software		(1,502,472)		(2,137,041)
Proceeds from sales of premises and equipment		234,397		23,741
Proceeds from sale of foreclosed assets		175,016		44,115
Cash paid to shareholders of Exchange Bank acquisition				(6,453,084)
Cash paid for Diverse Computer Marketers, Inc. acquisition		(16,034)		
Net cash provided by (used in) investing activities		1,371,047		(11,480,972)
See notes to condensed consolidated financial statements (unaudited) 9				

# Rurban Financial Corp. Condensed Consolidated Statements of Cash Flows (Unaudited) (continued) Three Months Ended

	March 31, 2007	Ma	arch 31, 2006
Financing Activities			
Net increase (decrease) in demand deposits, money market, interest			
checking and savings accounts	\$ 3,681,627	\$	(1,787,363)
Net increase (decrease) in certificates of deposit	(5,644,131)		15,475,580
Net increase (decrease) in securities sold under agreements to repurchase	(1,443,705)		9,323,080
Net decrease in federal funds purchased			(4,600,000)
Proceeds from Federal Home Loan Bank advances			10,400,000
Repayment of Federal Home Loan Bank advances	(3,500,000)		(12,400,000)
Repayment of notes payable	(73,296)		(938,572)
Dividends paid	(301,646)		(251,372)
Net cash (used in) provided by financing activities	(7,281,151)		15,221,353
Increase (Decrease) in Cash and Cash Equivalents	(5,354,500)		3,866,303
Cash and Cash Equivalents, Beginning of Year	22,481,791		12,650,839
Cash and Cash Equivalents, End of Period	\$ 17,127,291	\$	16,517,142
Supplemental Cash Flows Information			
Interest paid	\$ 4,414,340	\$	3,069,232
Transfer of loans to foreclosed assets See notes to condensed consolidated financial statements (unaudited) 10	\$ 28,244	\$	244,088

#### RURBAN FINANCIAL CORP.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) NOTE A BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10-Q. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The financial statements reflect all adjustments that are, in the opinion of management, necessary to fairly present the financial position, results of operations and cash flows of the Company. Those adjustments consist only of normal recurring adjustments. Results of operations for the three months ended March 31, 2007 are not necessarily indicative of results for the complete year.

The condensed consolidated balance sheet of the Company as of December 31, 2006 has been derived from the audited consolidated balance sheet of the Company as of that date.

For further information, refer to the consolidated financial statements and footnotes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2006.

#### NOTE B EARNINGS PER SHARE

Earnings per share (EPS) have been computed based on the weighted average number of shares outstanding during the periods presented. For the periods ended March 31, 2007 and 2006, stock options totaling 319,913 and 281,407 common shares, respectively, were not considered in computing EPS as they were anti-dilutive. The number of shares used in the computation of basic and diluted earnings per share was:

Thurs Mantha Endad

	I nree Mon	ins Ended
	Marcl	h 31,
	2007	2006
Basic earnings per share	5,027,433	5,027,433
Diluted earnings per share	5,027,613	5,028,183

# NOTE C LOANS, RISK ELEMENTS AND ALLOWANCE FOR LOAN LOSSES

Total loans on the balance sheet are comprised of the following classifications at:

Commercial Commercial real estate Agricultural Residential real estate Consumer Lease financing		March, 31 2007 \$ 71,791,498 112,288,346 47,551,562 90,009,697 51,309,799 607,712	December 31, 2006 \$ 71,640,907 109,503,312 44,682,699 94,389,118 49,314,080 856,808
Total loans Less	11	373,558,614	370,386,924

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	March, 31 2007	December 31, 2006
Net deferred loan fees, premiums and discounts	(264,800)	(285,115)
Loans, net of unearned income	\$ 373,293,814	\$ 370,101,809
Allowance for loan losses	\$ (3,768,814)	\$ (3,717,377)

The following is a summary of the activity in the allowance for loan losses account for the three months ended March 31, 2007 and 2006.

		onths Ended ch 31,
	2007	2006
Balance, beginning of period	\$3,717,377	\$4,699,827
Provision charged to expense	92,640	246,000
Recoveries	54,044	143,301
Loans charged off	(95,247)	(740,587)
Balance, end of period	\$3,768,814	\$4,348,541
The following schedule summarizes nonaccrual, past due and impaired loans at:		
	March 31,	December 31,
	2007	2006
Non-accrual loans	\$4,103,000	\$ 3,828,000
Accruing loans which are contractually past due 90 days or more as to interest or principal payments		
Total non-performing loans	\$4,103,000	\$ 3,828,000
Individual loans determined to be impaired were as follows:		
	March 31,	December 31,
	2007	2006
Loans with no allowance for loan losses allocated	\$ 825,000	\$ 608,000
Loans with allowance for loan losses allocated	1,565,000	1,514,000
Total impaired loans	\$ 2,390,000	\$ 2,122,000
Amount of allowance allocated	\$ 170,000	\$ 225,000

# NOTE D REGULATORY MATTERS

The Company and The State Bank and Trust Company (State Bank) are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators. If undertaken, these actions

could have a direct material adverse effect on the Company s

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financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and State Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and State Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined in the regulations), and of Tier I capital to average assets (as defined in the regulations). As of March 31, 2007 and December 31, 2006, the Company and State Bank exceeded all well-capitalized requirements to which they were subject.

As of December 31, 2006, the most recent notification to the regulators categorized State Bank as well-capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, State Bank must maintain capital ratios as set forth in the following table. There are no conditions or events since that notification that management believes have changed State Bank s categorization as well capitalized.

The Company s consolidated, and State Bank s actual, capital amounts (in millions) and ratios, as of March 31, 2007 and December 31, 2006, are also presented in the following table. On March 24, 2007, Exchange Bank was merged with and into the lead bank, State Bank.

		Fo	r	Und Prompt C	ler orrective
Act	ual	_		Provi	sions
Amount	Ratio	Amount	Ratio	Amount	Ratio
\$62.4	16.1%	\$31.1	8.0%	\$	N/A
47.3	12.6	30.2	8.0	37.7	10.0
58.1 43.5	14.9 11.5	15.6 15.1	4.0 4.0	22.6	N/A 6.0
58.1 43.5	10.9 8.3	21.4 20.9	4.0 4.0	26.1	N/A 5.0
\$62.0 38.9 7.8	16.0% 12.2 13.2	\$ 30.9 25.4 4.8	8.0% 8.0 8.0	\$ 31.8 6.0	N/A 10.0 10.0
	\$62.4 47.3 58.1 43.5 \$62.0 38.9	\$62.4 16.1% 47.3 12.6  58.1 14.9 43.5 11.5  58.1 10.9 43.5 8.3  \$62.0 16.0% 38.9 12.2	Fo Capital A Purp Amount         Actual Amount       Ratio       \$31.1 \$31.1 \$30.2         \$62.4 \$16.1% \$31.1 \$30.2       \$30.2         58.1 \$14.9 \$15.6 \$15.1       \$15.1         58.1 \$10.9 \$21.4 \$43.5 \$8.3 \$20.9         \$62.0 \$16.0% \$30.9 \$38.9 \$12.2 \$25.4	Amount       Ratio       Amount       Ratio         \$62.4       16.1%       \$31.1       8.0%         47.3       12.6       30.2       8.0         58.1       14.9       15.6       4.0         43.5       11.5       15.1       4.0         58.1       10.9       21.4       4.0         43.5       8.3       20.9       4.0         \$62.0       16.0%       \$30.9       8.0%         38.9       12.2       25.4       8.0	For Capital Adequacy Purposes         Action           Amount         Ratio         Amount         Ratio         Amount           \$62.4         16.1%         \$31.1         8.0%         \$47.3           \$47.3         12.6         30.2         8.0         37.7           \$8.1         14.9         15.6         4.0         43.5         11.5         15.1         4.0         22.6           \$8.1         10.9         21.4         4.0         43.5         8.3         20.9         4.0         26.1           \$62.0         16.0%         \$30.9         8.0%         \$31.8           \$62.0         16.0%         \$30.9         8.0%         \$31.8

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Tier I Capital (to Risk-Weighted Assets)						
Consolidated	57.6	14.9	15.5	4.0		N/A
State Bank	35.9	11.3	12.7	4.0	19.1	6.0
Exchange Bank	7.1	11.9	2.4	4.0	3.6	6.0
		1:	3			

					To Be Well ( Und	-
			Minimum Fo Capital A	r	Prompt C Acti	
	Actual		Purposes		Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Tier I Capital						
(to Average Assets)						
Consolidated	57.6	10.5	22.0	4.0		N/A
State Bank	35.9	7.9	18.2	4.0	22.8	5.0
Exchange Bank	7.1	8.7	3.3	4.0	4.1	5.0

#### NOTE E CONTINGENT LIABILITIES

There are various contingent liabilities that are not reflected in the consolidated financial statements, including claims and legal actions arising in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the ultimate disposition of these matters is not expected to have a material effect on the Company s consolidated financial condition or results of operations.

### NOTE F NEW ACCOUNTING PRONOUNCEMENTS

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, *Accounting for Servicing of Financial Assets: an amendment of FASB Statement No. 140* (FAS 140 and FAS 156). FAS 140 establishes, among other things, the accounting for all separately recognized servicing assets and servicing liabilities. This Statement amends FAS 140 to require that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable. This Statement permits, but does not require, the subsequent measurement of separately recognized servicing assets and servicing liabilities at fair value. Under this Statement, an entity can elect subsequent fair value measurement to account for its separately recognized servicing assets and servicing liabilities. Adoption of this Statement is required as of the beginning of the first fiscal year that begins after September 15, 2006. The Company is currently measuring the effects of SFAS No. 156 and looks to adopt it in the first quarter of 2007. On January 1, 2007 the Company adopted SFAS No. 156. The adoption of SFAS No. 156 did not have a material impact on the financial position and results of operations of the Company.

The Company or one of its subsidiaries files income tax returns in the U.S. federal and Ohio jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local examinations by tax authorities for years before 2003.

The Company adopted the provisions of the Financial Accounting Standards Board (FASB) Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109, on January 1, 2007. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As a result of the implementation of FIN 48, the Company did not become aware of any liability for uncertain tax positions that it believes should be recognized in the financial statements.

In February 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115 (SFAS No. 159). SFAS No. 159 permits us to choose to measure certain financial assets and liabilities at fair value that are not currently required to be measured at fair value (i.e. the Fair Value Option). Election of the Fair Value Option is made on an instrument-by-instrument basis and is irrevocable. At the adoption date, unrealized gains and losses on financial assets and liabilities for which the Fair Value Option has been elected would be reported as a cumulative adjustment to beginning retained earnings. If we elect the Fair Value Option for certain financial assets and liabilities, we will report unrealized gains and losses due to changes in their fair value in earnings at each subsequent reporting date. SFAS No. 159 is effective as of January 1, 2008. We are

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currently evaluating the potential impact of adopting SFAS No. 159 on our consolidated financial statements. In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (FAS 157). FAS 157 enhances existing guidance for measuring assets and liabilities using fair value. Prior to the issuance of FAS 157, guidance for applying fair value was incorporated in several accounting pronouncements. FAS 157 provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities. FAS 157 also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy with the highest priority being quoted prices in active markets. Under FAS 157, fair value measurements are disclosed by level within that hierarchy. While FAS 157 does not add any new fair value measurements, it does change current practice. Changes to practice include: (1) a requirement for an entity to include its own credit standing in the measurement of its liabilities; (2) a modification of the transaction price presumption; (3) a prohibition on the use of block discounts when valuing large blocks of securities for broker-dealers and investment companies; and (4) a requirement to adjust the value of restricted stock for the effect of the restriction even if the restriction lapses within one year. FAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We are currently evaluating the potential impact of adopting FAS 157 on our financial statements.

#### NOTE G COMMITMENTS AND CREDIT RISK

As of March 31, 2007, loan commitments and unused lines of credit totaled \$71,999,000, standby letters of credit totaled \$403,000 and no commercial letters of credit were outstanding.

#### NOTE H SEGMENT INFORMATION

The reportable segments are determined by the products and services offered, primarily distinguished between banking and data processing operations. On March 24, 2007, Exchange Bank and Reliance Financial Services were merged with and into the lead bank, State. Due to this merger, the segment reporting as of March 31, 2006 has been restated to reflect this merger.

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NOTE H SEGMENT INFORMATION (Continued) As of and for the three months ended March 31, 2007

Income statement information:	Banking	Data Processing	Other	Total Segments	Intersegment Elimination	Consolidated Totals
Net interest income (expense)	\$ 4,131,429	\$ (93,658)	\$ (444,495)	\$ 3,593,276		\$ 3,593,276
Non-interest income external customers	1,889,737	4,834,136	14,869	6,738,742		6,738,742
Non-interest income other segments	526,124	415,225	313,046	1,254,395	(1,254,395)	
Total revenue	6,547,290	5,155,703	(116,580)	11,586,413	(1,254,395)	10,332,018
Non-interest expense	5,710,203	4,108,766	735,679	10,554,648	(1,254,395)	9,300,253
Significant non-cash items: Depreciation and amortization Provision for loan losses	239,567 92,640	699,637	29,656	968,860 92,640		968,860 92,640
Income tax expense (benefit)	173,944	355,973	(293,245)	236,672		236,672
Segment profit (loss)	\$ 570,503	\$ 690,964	\$ (559,014)	\$ 702,453	\$	\$ 702,453
Balance sheet information: Total assets	\$ 530,459,372	\$21,097,318	\$ 8,460,028	\$ 560,016,718	\$ (11,131,164)	\$ 548,885,554
Goodwill and intangibles	12,040,233	7,333,457		19,373,690		19,373,690
Premises and equipment expenditures	730,435	772,037 16	5	1,502,472		1,502,472

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NOTE H SEGMENT INFORMATION (Continued) As of and for the three months ended March 31, 2006

Income statement information:	Banking	Data Processing	Other	Total Segments	Intersegment Elimination	Consolidated Totals
Net interest income (expense)	\$ 4,341,794	\$ (45,927)	\$ (431,811)	\$ 3,864,056	\$	3,864,056
Non-interest income external customers	1,747,037	3,241,134	20,129	5,008,300		5,008,300
Non-interest income other segments	26,241	442,168	292,740	761,149	(761,149)	
Total revenue	6,115,072	3,637,375	(118,942)	9,633,505	(761,149)	8,872,356
Non-interest expense	5,281,812	2,807,194	622,174	8,711,180	(761,149)	7,950,031
Significant non-cash items: Depreciation and amortization Provision for loan losses	241,260 246,000	594,519	11,964	847,743 246,000		847,743 246,000
Income tax expense (benefit)	126,866	282,262	(255,348)	153,780		153,780
Segment profit (loss)	\$ 460,394	\$ 547,919	\$ (485,768)	\$ 522,545	\$	522,545
Balance sheet information: Total assets	\$ 527,869,961	\$ 12,954,276	\$ 8,236,679	\$ 549,060,916	\$ (10,859,689) \$	5 538,201,227
Goodwill and intangibles	12,430,920			12,430,920		12,430,920
Premises and equipment expenditures	320,856	1,811,257	4,928 7	2,137,041		2,137,041

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# <u>Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Cautionary Statement Regarding Forward-Looking Information</u>

Management s Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements that are provided to assist in the understanding of anticipated future financial performance. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. Examples of forward-looking statements include: (a) projections of income or expense, earnings per share, the payments or non-payments of dividends, capital structure and other financial items; (b) statements of plans and objectives of the Company or our management or Board of Directors, including those relating to products or services; (c) statements of future economic performance; and (d) statements of assumptions underlying such statements. Words such as believes, anticipates, expects, intends, targeted, and similar expressions are intended identify forward-looking statements, but are not the exclusive means of identifying those statements. Forward-looking statements are based on management s expectations and are subject to a number of risks and uncertainties. Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include, without limitation, changes in interest rates, changes in the competitive environment, and changes in banking regulations or other regulatory or legislative requirements affecting bank holding companies. Additional detailed information concerning a number of important factors which could cause actual results to differ materially from the forward-looking statements contained in Management s Discussion and Analysis of Financial Condition and Results of Operations is available in the Company s filings with the Securities and Exchange Commission, under the Securities Exchange Act of 1934, including the disclosure under the heading Item 1A. Risk Factors of Part I of the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2006. Undue reliance should not be placed on the forward-looking statements, which speak only as of the date hereof. Except as may be required by law, the Company undertakes no obligation to update any forward-looking statement to reflect unanticipated events or circumstances after the date on which the statement is made.

#### **Overview of Rurban**

Rurban is a bank holding company registered with the Federal Reserve Board. Rurban s wholly-owned subsidiary, The State Bank and Trust Company (State Bank), is engaged in commercial banking. Rurban s subsidiary, Rurbanc Data Services, Inc. (RDSI), provides computerized data processing services to community banks and businesses. On March 24, 2007, The Exchange Bank and Reliance Financial Services, N.A. (Reliance) were merged with and into the lead bank, State Bank. Reliance trust and investment operations are now conducted through a division of State Bank doing business under the name Reliance Financial Services.

Rurban Statutory Trust I ( RST ) was established in August 2000. In September 2000, RST completed a pooled private offering of 10,000 Capital Securities with a liquidation amount of \$1,000 per security. The proceeds of the offering were loaned to the Company in exchange for junior subordinated debentures of the Company with terms substantially similar to the Capital Securities. The sole assets of RST are the junior subordinated debentures, and the back-up obligations, in the

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aggregate, constitute a full and unconditional guarantee by the Company of the obligations of RST under the Capital Securities.

Rurban Statutory Trust II (RST II) was established in August 2005. In September 2005, RST II completed a pooled private offering of 10,000 Capital Securities with a liquidation amount of \$1,000 per security. The proceeds of the offering were loaned to the Company in exchange for junior subordinated debentures of the Company with terms substantially similar to the Capital Securities. The sole assets of RST II are the junior subordinated debentures, and the back-up obligations, in the aggregate, constitute a full and unconditional guarantee by the Company of the obligations of RST II under the Capital Securities.

RFCBC, Inc, ( RFCBC ) is an Ohio corporation and wholly-owned subsidiary of the Company that was incorporated in August 2004. RFCBC operates as a loan subsidiary in servicing and working out problem loans.

Diverse Computer Marketers, Inc (  $\,$  DCM  $\,$ ), a wholly owned subsidiary of RDSI, provides item processing services to financial services to over 50 financial institutions throughout the Midwest.

## **Critical Accounting Policies**

Note 1 to the Notes to the Consolidated Financial Statements included in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2006 describes the significant accounting policies used in the development and presentation of the Company s financial statements. The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States and conform to general practices within the banking industry. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. The Company s financial position and results of operations can be affected by these estimates and assumptions and are integral to the understanding of reported results. Critical accounting policies are those policies that management believes are the most important to the portrayal of the Company s financial condition and results, and they require management to make estimates that are difficult, subjective, or complex.

Allowance for Loan Losses The allowance for loan losses provides coverage for probable losses inherent in the Company's loan portfolio. Management evaluates the adequacy of the allowance for loan losses each quarter based on changes, if any, in underwriting activities, loan portfolio composition (including product mix and geographic, industry or customer-specific concentrations), trends in loan performance, regulatory guidance and economic factors. This evaluation is inherently subjective, as it requires the use of significant management estimates. Many factors can affect management s estimates of specific and expected losses, including volatility of default probabilities, rating migrations, loss severity and economic and political conditions. The allowance is increased through provisions charged to operating earnings and reduced by net charge-offs.

The Company determines the amount of the allowance based on relative risk characteristics of the loan portfolio. The allowance recorded for commercial loans is based on reviews of individual credit relationships and an analysis of the migration of commercial loans and actual loss experience. The allowance recorded for homogeneous consumer loans is based on an analysis of loan mix, risk characteristics of the portfolio, fraud loss and bankruptcy experiences, and historical losses, adjusted

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for current trends, for each homogeneous category or group of loans. The allowance for credit losses relating to impaired loans is based on the loan s observable market price, the collateral for certain collateral-dependent loans, or the discounted cash flows using the loan s effective interest rate.

Regardless of the extent of the Company s analysis of customer performance, portfolio trends or risk management processes, certain inherent but undetected losses are probable within the loan portfolio. This is due to several factors, including inherent delays in obtaining information regarding a customer s financial condition or changes in their unique business conditions, the subjective nature of individual loan evaluations, collateral assessments and the interpretation of economic trends. Volatility of economic or customer-specific conditions affecting the identification and estimation of losses for larger non-homogeneous credits and the sensitivity of assumptions utilized to establish allowances for homogenous groups of loans are also factors. The Company estimates a range of inherent losses related to the existence of these exposures. The estimates are based upon the Company s evaluation of imprecise risk associated with the commercial and consumer allowance levels and the estimated impact of the current economic environment. To the extent that actual results differ from management s estimates, additional loan loss provisions may be required that could adversely impact earnings for future periods.

Goodwill and Other Intangibles The Company records all assets and liabilities acquired in purchase acquisitions, including goodwill and other intangibles, at fair value as required by SFAS 141. Goodwill is subject, at a minimum, to annual tests for impairment. Other intangible assets are amortized over their estimated useful lives using straight-line or accelerated methods, and are subject to impairment if events or circumstances indicate a possible inability to realize the carrying amount. The initial goodwill and other intangibles recorded and subsequent impairment analysis requires management to make subjective judgments concerning estimates of how the acquired asset will perform in the future. Events and factors that may significantly affect the estimates include, among others, customer attrition, changes in revenue growth trends, specific industry conditions and changes in competition. A decrease in earnings resulting from these or other factors could lead to an impairment of goodwill that could adversely impact earnings of future periods.

# **Impact of Accounting Changes**

None

# Three Months Ended March 31, 2007 compared to Three Months Ended March 31, 2006

**Net Income:** Net income for the first quarter of 2007 was \$702,000, or \$0.14 per diluted share, compared to \$523,000, or \$0.10 per diluted share, for the first quarter of 2006. This quarterly increase in net income was driven by a \$1.7 million increase in non-interest income and a \$153,000 decrease in provision expense offset by a reduction of \$271,000 in net interest income along with a \$1.4 million increase in non-interest expense.

**Net Interest Income:** Net interest income was \$3.6 million, down \$271,000 or 7.0 percent, from the 2006 first quarter. Average earning assets increased \$10.0 million or 2.1 percent over the 12-month period, all of which is organic growth. Loan growth over the past twelve months was approximately \$36 million, or 10.5 percent, reaching \$373.3 million at March 31, 2007; this growth was entirely organic. Nearly 62 percent of State Bank s loan portfolio is commercial, and virtually all of the Bank s growth was derived from this sector. Loan growth during the first quarter slowed, both from

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competitive factors and from the priority given to merger activities this past quarter. As of March 31, 2007, loans were \$3.2 million higher than year-end, with commercial loan growth leading the way. Year-over-year, the net interest margin decreased 33 basis points from 3.37% for the first quarter 2006 to 3.04% for the first quarter 2007. The 3.04% represents a 12 basis point increase from the linked quarter of 2.92%. This increase is a result of the balance sheet restructuring that the Company completed at the end of 2006.

**Provision for Loan Losses:** The provision for loan losses was \$93,000 in the first quarter of 2007 compared to a \$246,000 provision for the first quarter of 2006. The continued low provision was due in part to the Company s very low loss experience in the 2007-first quarter, which reflected net charge-offs of \$41,000 compared to \$597,000 net charge-offs in the 2006-first quarter. For the first quarter ended March 31, 2007, net charge-offs as a percentage of average loans was 0.04% annualized. Asset quality continues to improve. At quarter end, consolidated non-performing assets, including those of RFCBC (the loan workout subsidiary), were \$4.1 million or 0.75% of total assets compared with \$8.8 million or 1.64% of total assets for the prior year first quarter.

	March	December	March
	31,	31,	31,
(\$ in Thousands)	2007	2006	2006
Non-performing Assets	\$ 4,112	\$ 3,910	\$ 8,833
Allowance for loan losses / Total loans	1.01%	1.00%	1.29%
Allowance for loan losses/Non-performing loans	91.9%	97.1%	72.1%

**Non-interest Income:** Non-interest income was \$6.7 million for the first quarter of 2007 compared with \$5.0 million for the prior-year first quarter, an increase of \$1.7 million or 34.6 percent. The increase was primarily driven by data processing fees as they increased \$1.6 million. DCM, which was acquired by RDSI in September of 2006, provided \$1.1 million of this increase. Rurban s data processing subsidiary, accounts for approximately \$4.8 million or 71.7 percent of non-interest income and 92.1 percent of the growth. Excluding the \$1.1 million in DCM revenue, non-interest income increased \$600,000 or 12.0% and was driven by organic growth within RDSI.

Non-interest Expense: Non-interest expense was \$9.3 million for the first quarter of 2007, up \$1.4 million or 17.0 percent from the year-earlier quarter. Included in the first quarter 2007 operating results are \$1.0 million of DCM operating expense. The acquisition of DCM took place in September 2006, so there were no corresponding DCM expenses in the first quarter, 2006. First quarter 2007 expenses also included \$95,000 of one-time merger-related expense resulting from the internal merger of Exchange Bank into the State Bank. Excluding the DCM operating expense and one-time merger-related expenses, non-interest expense increased \$255,000 or 3.2% to \$8.2 million for the first quarter of 2007 most of which was expense increases at RDSI.

**Changes in Financial Condition** 

March 31, 2007 vs. December 31, 2006

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At March 31, 2007, total assets were \$548.9 million, representing a decrease of \$7.1 million or 1.3% from December 31, 2006. The decrease was primarily attributable to a decrease of \$5.3 million or 5.2% in available-for-sale securities and a \$5.4 million or 23.8% decrease in cash and cash equivalents. Total loans increased \$3.2 million or 1.0% during the three month period. The decrease in securities was due to several securities being called or matured. Year over year, average assets increased \$20 million, or 3.8%. Loan growth over the past twelve months was approximately \$36 million, or 10.5 percent, reaching \$373.3 million at March 31, 2007; this growth was entirely organic. Virtually all of the growth in the Bank s loan portfolio over this period was derived from the commercial sector. Loan growth during the first quarter slowed, both from competitive factors and from the priority given to merger activities this past quarter. As of March 31, 2007, loans were \$3.2 million higher than year-end, with commercial loan growth leading the way.

At March 31, 2007, liabilities totaled \$491.2 million, a decrease of \$7.9 million since December 31, 2006. Of this decrease, significant changes included total deposits, which decreased \$2.0 million (0.5%); Federal Home Loan Bank Advances, which decreased \$3.5 million (16.7%); repurchase agreements, which decreased \$1.4 million (4.5%); and other liabilities, which decreased \$907,000 (15.7%). Of the \$2.0 million decrease in total deposits, time deposits decreased \$5.6 million and demand deposits decreased \$2.8 million during the period, while savings, interest checking and money market deposits increased \$6.5 million. The decrease in time deposits was due to excess liquidity which allowed management to run off higher cost municipal deposits.

From December 31, 2006 to March 31, 2007, total shareholders—equity increased \$756,000 or 1.3% to \$57.7 million. Of this increase, retained earnings increased \$401,000 which is the result of \$702,000 in net income less \$302,000 in cash dividends to shareholders. Also, accumulated other comprehensive loss decreased \$342,000 as the result of an increase in market value of the available-for-sale securities portfolio, and additional paid in-capital increased \$13,000 as the result of stock option expense incurred during the quarter.

# **Capital Resources**

At March 31, 2007, actual capital levels (in millions) and minimum required levels were as follows:

					Minimum	Required
			Minimum	Required	To Be Well	Capitalized
					Under F	Prompt
			For Ca	pital	Corre	ctive
	Actual		Adequacy	Purposes	Action Regulations	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total capital (to risk weighted assets)						
Consolidated	\$ 62.4	16.1%	\$ 31.1	8.0%	\$	N/A
State Bank	47.3	12.6	30.2	8.0	37.7	10.0
Both the Company and State Ban	k were catego	rized as well c	apitalized at M	Iarch 31, 2007	•	
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#### **LIQUIDITY**

Liquidity relates primarily to the Company s ability to fund loan demand, meet deposit customers withdrawal requirements and provide for operating expenses. Assets used to satisfy these needs consist of cash and due from banks, federal funds sold, interest earning deposits in other financial institutions, securities available-for sale and loans held for sale. These assets are commonly referred to as liquid assets. Liquid assets were \$114.5 million at March 31, 2007 compared to \$125.5 million at December 31, 2006.

The Company s residential first mortgage portfolio of \$90.0 million at March 31, 2007 and \$94.4 million at December 31, 2006, which can and has been used to collateralize borrowings, is an additional source of liquidity. Management believes its current liquidity level is sufficient to meet its liquidity needs. At March 31, 2007, all eligible mortgage loans were pledged under a Federal Home Loan Bank (FHLB) blanket lien.

The cash flow statements for the periods presented provide an indication of the Company sources and uses of cash as well as an indication of the ability of the Company to maintain an adequate level of liquidity. A discussion of the cash flow statements for the three months ended March 31, 2007 and 2006 follows.

The Company experienced positive cash flows from operating activities for the three months ended March 31, 2007 and 2006. Net cash provided from operating activities was \$556,000 and \$126,000, respectively, for the three months ended March 31, 2007 and 2006.

Net cash flow from investing activities was \$1.4 million and \$(11.5) million for the three months ended March 31, 2007 and 2006, respectively. The changes in net cash from investing activities at March 31, 2007 included loan growth of \$3.3 million, available-for-sale securities purchases totaling \$5.7 million and \$1.5 million in purchases of premises equipment and software. These cash payments were offset by \$11.5 million in proceeds from maturities of available-for-sale securities. The changes in net cash from investing activities at March 31, 2006 included loan growth of \$11.4 million and the payment to the shareholders of Exchange Bancshares, Inc., which merged with the Company effective December 31, 2005 of \$6.5 million partially offset by a decrease in securities of \$8.5 million.

Net cash flow from financing activities was \$(7.3) million and \$15.2 million for the three month periods ended March 31, 2007 and 2006, respectively. The 2007 financing activities included a \$3.7 million increase in demand deposits, money market, interest checking and savings accounts, which was more than offset by a \$5.6 million decrease in certificates of deposit, a \$3.5 million repayment of FHLB advances and a \$1.4 million decrease in repurchase agreements. The net cash provided by financing activities at March 31, 2006 was primarily due to an increase in total deposits of \$13.7 million.

# **Off-Balance-Sheet Borrowing Arrangements:**

Significant additional off-balance-sheet liquidity is available in the form of FHLB advances, unused federal funds lines from correspondent banks, and the national certificate of deposit market.

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Approximately \$76.4 million of the Company s \$90.0 million residential first mortgage loan portfolio qualifies to collateralize FHLB borrowings and was pledged to meet FHLB collateralization requirements as of March 31, 2007. Based on the current collateralization requirements of the FHLB, approximately \$22.1 million of additional borrowing capacity existed at March 31, 2007.

As of March 31, 2007, the Company had unused federal funds lines totaling \$20.9 million from four correspondent banks. At December 31, 2006, the Company had \$21.8 million in federal fund lines. There were no Federal funds borrowed at March 31, 2007 and December 31, 2006.

The Company s contractual obligations as of March 31, 2007 consisted of long-term debt obligations, other debt obligations, operating lease obligations and other long-term liabilities. Long-term debt obligations were comprised of FHLB advances of \$17.5 million. Other debt obligations were comprised of Trust Preferred Securities of \$20.6 million. The operating lease obligation is a lease on the State Bank operations building of \$99,600 per year, the RDSI-North building of \$162,000 per year, the new Northtowne branch of State Bank of \$60,000 per year and the DCM Lansing and Indiana facilities which total \$108,000 and \$60,000, respectively, per year. Other long-term liabilities were comprised of time deposits of \$232.1 million.

# **ASSET LIABILITY MANAGEMENT**

Asset liability management involves developing and monitoring strategies to maintain sufficient liquidity, maximize net interest income and minimize the impact that significant fluctuations in market interest rates would have on earnings. The business of the Company and the composition of its balance sheet consists of investments in interest-earning assets (primarily loans, mortgage-backed securities, and securities available for sale) which are primarily funded by interest-bearing liabilities (deposits and borrowings). With the exception of loans, which are originated and held for sale, all of the financial instruments of the Company are for other than trading purposes. All of the Company s transactions are denominated in U.S. dollars with no specific foreign exchange exposure. In addition, the Company has limited exposure to commodity prices related to agricultural loans. The impact of changes in foreign exchange rates and commodity prices on interest rates are assumed to be insignificant. The Company s financial instruments have varying levels of sensitivity to changes in market interest rates resulting in market risk. Interest rate risk is the Company s primary market risk exposure; to a lesser extent, liquidity risk also impacts market risk exposure. Interest rate risk is the exposure of a banking institution s financial condition to adverse movements in interest rates. Accepting this risk can be an important source of results and profitability and stockholder value; however, excessive levels of interest rate risk could pose a significant threat to the Company s earnings and capital base. Accordingly, effective risk management that maintains interest rate risks at prudent levels is essential to the Company s safety and soundness.

Evaluating a financial institution s exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization s quantitative level of exposure. When assessing the interest rate risk management process, the Company seeks to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risks at prudent levels of consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires the Company to assess the existing and potential future effects of changes in interest rates on its consolidated financial condition, including capital adequacy, earnings, liquidity, and asset quality (when appropriate).

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The Federal Reserve Board, together with the Office of the Comptroller of the Currency and the Federal Deposit Insurance Company, adopted a Joint Agency Policy Statement on interest rate risk effective June 26, 1996. The policy statement provides guidance to examiners and bankers on sound practices for managing interest rate risk, and serves as the basis for ongoing evaluation of the adequacy of interest rate risk management at supervised institutions. The policy statement also outlines fundamental elements of sound management that have been identified in prior Federal Reserve guidance and discusses the importance of these elements in the context of managing interest rate risk. Specifically, the guidance emphasizes the need for active Board of Director and senior management oversight and a comprehensive risk management process that effectively identifies, measures, and controls interest rate risk. Financial institutions derive their income primarily from the excess of interest collected over interest paid. The rates of interest an institution earns on its assets and owes on its liabilities generally are established contractually for a period of time. Since market interest rates change over time, an institution is exposed to lower profit margins (or losses) if it cannot adapt to interest rate changes. For example, assume that an institution s assets carry intermediate or long term fixed rates and that those assets are funded with short-term liabilities. If market interest rates rise by the time the short-term liabilities must be refinanced, the increase in the institution s interest expense on its liabilities may not be sufficiently offset if assets continue to earn at the long-term fixed rates. Accordingly, an institution s profits could decrease on existing assets because the institution will either have lower net interest income or possibly, net interest expense. Similar risks exist when assets are subject to contractual interest rate ceilings, or rate sensitive assets are funded by longer-term, fixed-rate liabilities in a declining rate environment.

There are several ways an institution can manage interest rate risk including: 1) matching repricing periods for new assets and liabilities, for example, by shortening terms of new loans or investments; 2) selling existing assets or repaying certain liabilities; and 3) hedging existing assets, liabilities, or anticipated transactions. An institution might also invest in more complex financial instruments intended to hedge or otherwise change interest rate risk. Interest rate swaps, futures contacts, options on futures contracts, and other such derivative financial instruments can be used for this purpose. Because these instruments are sensitive to interest rate changes, they require management s expertise to be effective. The Company has not purchased derivative financial instruments in the past.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

The following table provides information about the Company s financial instruments used for purposes other than trading that are sensitive to changes in interest rates as of March 31, 2007. It does not present when these items may actually reprice. For loans receivable, securities, and liabilities with contractual maturities, the table presents principal cash flows and related weighted-average interest rates by contractual maturities as well as the Company s historical experience of the impact of interest rate fluctuations on the prepayment of loans and mortgage backed securities. For core deposits (demand deposits, interest-bearing checking, savings, and money market deposits) that have no contractual maturity, the table presents principal cash flows and, as applicable, related weighted-average interest rates based upon the Company s historical experience, management s judgment and statistical analysis, as applicable, concerning their most likely withdrawal behaviors. The current interest rates for core deposits have been assumed to apply for future periods in this table as the actual interest rates that will need to be paid to maintain these deposits are not currently known. Weighted average variable rates are based upon contractual rates existing at the reporting date.

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# Principal/Notional Amount Maturing or Assumed to Withdraw In: (Dollars in Thousands)

Comparison of 2007 to 2006: Total rate-sensitive assets: At March 31, 2007 At December 31, 2006	First Year \$ 181,757 195,015	Years 2 5 \$ 183,792 170,804	Thereafter \$ 115,695 120,379	Total \$ 481,244 486,198
Increase (decrease)	\$ (13,258)	\$ 12,988	\$ (4,684)	\$ (4,954)
Total rate-sensitive liabilities: At March 31, 2007 At December 31, 2006	\$ 223,063 232,446	\$ 239,601 237,240	\$ 21,393 21,349	\$484,057 491,035
Increase (decrease)	\$ (9,383)	\$ 2,361	\$ 44	\$ (6,978)

The above table reflects expected maturities, not expected repricing. The contractual maturities adjusted for anticipated prepayments and anticipated renewals at current interest rates, as shown in the preceding table, are only part of the Company s interest rate risk profile. Other important factors include the ratio of rate-sensitive assets to rate-sensitive liabilities (which takes into consideration loan repricing frequency, but not when deposits may be repriced) and the general level and direction of market interest rates. For core deposits, the repricing frequency is assumed to be longer than when such deposits actually reprice. For some rate sensitive liabilities, their repricing frequency is the same as their contractual maturity. For variable rate loans receivable, repricing frequency can be daily or monthly. For adjustable rate loans receivable, repricing can be as frequent as annually for loans whose contractual maturities range from one to thirty years. While increasingly aggressive local market competition in lending rates has pushed loan rates lower, the Company s increased reliance on non-core funding sources has restricted the Company s ability to reduce funding rates in concert with declines in lending rates.

The Company manages its interest rate risk by the employment of strategies to assure that desired levels of both interest-earning assets and interest-bearing liabilities mature or reprice with similar time frames. Such strategies include: 1) loans receivable which are renewed (and repriced) annually, 2) variable rate loans, 3) certificates of deposit with terms from one month to six years, 4) securities available for sale which mature at various times primarily from one through ten years, 5) federal funds borrowings with terms of one day to 90 days, and 6) FHLB borrowings with terms of one day to ten years.

# **Item 4. Controls and Procedures**

# **Evaluation of Disclosure Controls and Procedures**

With the participation of the President and Chief Executive Officer (the principal executive officer) and the Executive Vice President and Chief Financial Officer (the principal financial officer) of the Company, the Company s management has evaluated the effectiveness of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )) as of the end of the quarterly period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, the Company s President and Chief Executive Officer and Executive Vice President and Chief Financial Officer have concluded that:

information required to be disclosed by the Company in this Quarterly Report on Form 10-Q and other reports which the Company files or submits under the Exchange Act would be accumulated and

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communicated to the Company s management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure;

information required to be disclosed by the Company in this Quarterly Report on Form 10-Q and other reports which the Company files or submits under the Exchange Act would be recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms; and

the Company s disclosure controls and procedures are effective as of the end of the quarterly period covered by this Quarterly Report on Form 10-Q to ensure that material information relating to the Company and its consolidated subsidiaries is made known to them, particularly during the period in which this Quarterly Report on Form 10-Q is being prepared.

## Changes in Internal Control Over Financial Reporting

There were no changes in the Company s internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the Company s fiscal quarter ended March 31, 2007, that have materially affected or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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## PART II OTHER INFORMATION

# **Item 1. Legal Proceedings**

There are no material pending legal proceedings against the Company or any of its subsidiaries other than ordinary, routine litigation incidental to their respective businesses. In the opinion of management, this litigation should not, individually or in the aggregate, have a material adverse effect on the Company s results of operations or financial condition.

#### **Item 1A. Risk Factors**

An investment in our common shares involves certain risks, including those identified and described in Item 1A. Risk Factors of Part I of the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2006, as well as in the Cautionary Statements Regarding Forward-Looking Information contained on page 18 of this Form 10-Q. These risk factors could materially affect the Company s business, financial condition or future results. There have been no material change in the risk factors previously disclosed in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

# **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

- a. Not applicable
- b. Not applicable
- c. The following table provides information regarding repurchases of the Company s common shares during the three months ended March 31, 2007:

				Maximum Number
				(or Approximate
			Total Number of	Dollar Value) of
			Shares Purchased	Shares that May Yet
			as Part of Publicly	Be Purchased Under
	Total	Average		
	Number of	Price	Announced Plans or	the Plans or
	Shares			
	Purchased	Paid per		
Period	(1)	Share	Programs	Programs
January 1 through January 31, 2007				