

SOUTHERN CONNECTICUT BANCORP INC  
Form 10-Q  
November 12, 2009

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009  
or

TRANSITION REPORT PURSUANT TO SECTION 113 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-49784

Southern Connecticut Bancorp, Inc.  
(Exact name of registrant as specified in its charter)

Connecticut  
(State or other jurisdiction of incorporation or  
organization)

06-1609692  
(I.R.S. Employer Identification No.)

215 Church Street, New Haven, Connecticut  
(Address of principal executive offices)

06510  
(Zip Code)

(203) 782-1100  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

Yes [ ] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ] Accelerated filer [ ]  
Non-accelerated filer [ ] (Do not check if a smaller reporting company) Smaller reporting company [X]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes [ ] No [X]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at November 12, 2009
Common Stock, \$.01 par value per share	2,689,902 shares

Table of Contents  
Part I – Financial Information

	Page
Item 1. Financial Statements	
Consolidated Balance Sheets as of September 30, 2009 and December 31, 2008 (unaudited)	<u>3</u>
Consolidated Statements of Operations for the three months and nine months ended September 30, 2009 and 2008 (unaudited)	<u>4</u>
Consolidated Statements of Changes in Shareholders' Equity for the nine months ended September 30, 2009 and 2008 (unaudited)	<u>5</u>
Consolidated Statements of Cash Flows for the nine months ended September 30, 2009 and 2008 (unaudited)	<u>6</u>
Notes to Consolidated Financial Statements (unaudited)	<u>8</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>20</u>
Item 3. Quantitative and Qualitative Disclosures about Market Risk	<u>37</u>
Item 4T. Controls and Procedures	<u>37</u>
Part II - Other Information	
Item 1. Legal Proceedings	<u>38</u>
Item 1A. Risk Factors	<u>38</u>
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	<u>38</u>
Item 3. Defaults Upon Senior Securities	<u>38</u>
Item 4. Submission of Matters to a Vote of Security Holders	<u>38</u>
Item 5. Other Information	<u>38</u>
Item 6. Exhibits	<u>39</u>
Signatures	<u>40</u>



## Item 1. Financial Statements

## SOUTHERN CONNECTICUT BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

September 30, 2009 and December 31, 2008

ASSETS	2009	2008
Cash and due from banks	\$1,998,915	\$5,267,439
Short-term investments	24,760,599	8,637,450
Cash and cash equivalents	26,759,514	13,904,889
Interest bearing certificates of deposit	1,555,343	1,642,612
Available for sale securities (at fair value)	2,273,376	5,130,005
Federal Home Loan Bank stock	66,100	66,100
Loans receivable		
Loans receivable	105,119,018	90,424,801
Allowance for loan losses	(2,719,775 )	(1,183,369 )
Loans receivable, net	102,399,243	89,241,432
Accrued interest receivable	424,059	411,729
Premises and equipment	2,549,105	2,754,153
Other assets held for sale	368,730	374,920
Other assets	1,471,164	1,390,722
Total assets	\$137,866,634	\$114,916,562
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Liabilities	2009	2008
Deposits		
Noninterest bearing deposits	\$29,537,914	\$28,214,381
Interest bearing deposits	89,941,145	65,755,643
Total deposits	119,479,059	93,970,024
Repurchase agreements	236,905	214,391
Capital lease obligations	1,176,739	1,180,938
Accrued expenses and other liabilities	978,918	1,010,255
Total liabilities	121,871,621	96,375,608
Commitments and Contingencies		
Shareholders' Equity		
Preferred stock, no par value; shares authorized: 500,000; none issued		
Common stock, par value \$.01; shares authorized: 5,000,000; shares issued and outstanding: 2009 2,689,902; 2008 2,688,152	26,899	26,882
Additional paid-in capital	22,547,221	22,521,164
Accumulated deficit	(6,596,968 )	(4,035,302 )
Accumulated other comprehensive income - net unrealized gain on available for sale securities	17,861	28,210

Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

Total shareholders' equity	15,995,013	18,540,954
Total liabilities and shareholders' equity	\$137,866,634	\$114,916,562

See Notes to Consolidated Financial Statements

SOUTHERN CONNECTICUT BANCORP, INC. AND  
SUBSIDIARIESCONSOLIDATED STATEMENTS OF  
OPERATIONS

For the Three Months and Nine Months Ended September 30, 2009 and 2008

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
<b>Interest Income:</b>				
Interest and fees on loans	\$ 1,541,428	\$ 1,496,517	\$ 4,420,938	\$ 4,769,642
Interest on securities	17,985	59,801	106,543	136,089
Interest on Federal funds sold and short-term and other investments	58,697	79,666	163,310	382,827
Total interest income	1,618,110	1,635,984	4,690,791	5,288,558
<b>Interest Expense:</b>				
Interest expense on deposits	547,572	459,639	1,529,943	1,577,076
Interest expense on capital lease obligations	43,648	44,025	131,822	132,105
Interest expense on repurchase agreements and other borrowings	1,128	2,632	5,269	6,780
Total interest expense	592,348	506,296	1,667,034	1,715,961
Net interest income	1,025,762	1,129,688	3,023,757	3,572,597
(Credit) provision for loan losses	(137,255 )	39,661	1,943,461	(64,082 )
Net interest income after (credit) provision for loan losses	1,163,017	1,090,027	1,080,296	3,636,679
<b>Noninterest Income:</b>				
Service charges and fees	113,054	136,851	386,933	402,960
Gain from sale of branch	-	50,669	-	874,912
Other noninterest income	26,096	5,970	71,605	175,728
Total noninterest income	139,150	193,490	458,538	1,453,600
<b>Noninterest Expenses:</b>				
Salaries and benefits	751,142	835,386	2,294,451	2,957,384
Occupancy and equipment	160,000	171,573	501,691	528,520
Professional services	122,333	5,927	394,741	254,686
Data processing and other outside services	115,617	98,267	316,097	302,669
Advertising and promotional expenses	700	18,488	12,523	50,346
FDIC Insurance	51,923	16,115	194,431	59,478
Other operating expenses	97,221	179,383	386,566	569,147
Total noninterest expenses	1,298,936	1,325,139	4,100,500	4,722,230
Net income (loss)	\$ 3,231	\$ (41,622 )	\$ (2,561,666)	\$ 368,049

Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

Basic Income (Loss) per Share	\$ 0.00	\$ (0.01 )	\$ (0.95 )	\$ 0.13
Diluted Income (Loss) per Share	\$ 0.00	\$ (0.01 )	\$ (0.95 )	\$ 0.13

See Notes to Consolidated Financial Statements



SOUTHERN CONNECTICUT BANCORP, INC. AND  
SUBSIDIARIESCONSOLIDATED STATEMENTS OF SHAREHOLDERS'  
EQUITY

For the Nine Months Ended September 30, 2009 and 2008

	Number of Common Shares	Common Stock	Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive (Loss) Income	Total
Balance, December 31, 2007	2,969,714	\$29,697	\$24,263,531	\$ (4,169,051 )	\$ (39,694 )	\$20,084,483
Comprehensive income:						
Net income	-	-	-	368,049	-	368,049
Unrealized holding loss on available for sale securities	-	-	-	-	(3,833 )	(3,833 )
Total comprehensive income						364,216
Restricted stock compensation			40,670	-	-	40,670
Stock option compensation			16,930	-	-	16,930
Stock repurchase	(202,186 )	(2,022 )	(1,373,980 )	-	-	(1,376,002 )
Balance, September 30, 2008	2,767,528	\$27,675	\$22,947,151	\$ (3,801,002 )	\$ (43,527 )	\$19,130,297
Balance, December 31, 2008	2,688,152	\$26,882	\$22,521,164	\$ (4,035,302 )	\$ 28,210	\$18,540,954
Comprehensive loss:						
Net loss	-	-	-	(2,561,666 )	-	(2,561,666 )
Unrealized holding loss on available for sale securities, net of income taxes	-	-	-	-	(10,349 )	(10,349 )
Total comprehensive loss						(2,572,015 )
Restricted stock compensation	1,750	17	40,902	-	-	40,919
Stock option compensation	-	-	(14,845 )	-	-	(14,845 )

Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

Balance, September 30, 2009	2,689,902	\$26,899	\$22,547,221	\$(6,596,968)	\$ 17,861	\$15,995,013
--------------------------------	-----------	----------	--------------	---------------	-----------	--------------

See Notes to Consolidated Financial Statements

## SOUTHERN CONNECTICUT BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS  
For the Nine Months Ended September 30, 2009 and 2008

	2009	2008
<b>Cash Flows From Operations</b>		
Net (loss) income	\$(2,561,666 )	\$368,049
Adjustments to reconcile net (loss) income to net cash used in operating activities:		
Amortization and accretion of premiums and discounts on investments, net	13,839	3,924
Provision (credit) for loan losses	1,943,461	(64,082 )
Gain on sale of branch	-	(874,912 )
Share based compensation	26,074	57,600
Loans originated for sale, net of principal payments received	-	(58,513 )
Depreciation and amortization	218,374	215,664
Increase in cash surrender of life insurance	(32,580 )	(33,138 )
Write-down of other assets held for sale	6,190	-
Changes in assets and liabilities:		
(Decrease) increase in deferred loan fees	(8,226 )	31,854
(Increase) decrease in accrued interest receivable	(12,330 )	11,801
Increase in other assets	(47,862 )	(310,559 )
(Decrease) increase in accrued expenses and other liabilities	(42,733 )	25,166
Net cash used in operating activities	(497,459 )	(627,146 )
<b>Cash Flows From Investing Activities</b>		
Proceeds from maturities of interest bearing certificates of deposit	87,269	-
Purchases of available for sale securities	(7,456,165 )	(11,500,000)
Principal repayments on available for sale securities	2	-
Proceeds from maturities / calls of available for sale securities	10,300,000	11,700,003
Net payments on sale of branch	-	(495,521 )
Net increase in loans receivable	(15,621,296)	(7,992,794 )
Purchases of premises and equipment	(13,326 )	(101,481 )
Proceeds from the sale of OREO	528,250	-
Acquisition of mortgage broker	-	(137,668 )
Net cash used in investing activities	(12,175,266)	(8,527,461 )
<b>Cash Flows From Financing Activities</b>		
Net increase (decrease) in demand, savings and money market deposits	4,846,137	(4,122,341 )
Net increase in certificates of deposit	20,662,898	1,499,485
Net increase in repurchase agreements	22,514	220,487
Principal repayments on capital lease obligations	(4,199 )	(3,777 )
Stock repurchased	-	(1,376,002 )
Net cash provided by (used in) financing activities	25,527,350	(3,782,148 )
Net increase (decrease) in cash and cash equivalents	12,854,625	(12,936,755)
Cash and cash equivalents		
Beginning	13,904,889	33,346,944

Ending

\$26,759,514

\$20,410,189  
(Continued)

6

---

## SOUTHERN CONNECTICUT BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS, Continued  
For the Nine Months Ended September 30, 2009 and 2008

	2009	2008
Supplemental Disclosures of Cash Flow Information:		
Cash paid for:		
Interest	\$1,617,294	\$1,745,913
Income taxes	\$750	\$-
Supplemental Disclosures of Non-Cash Investing and Financing Activities:		
Assets and Liabilities transferred in sale of branch:		
Premises and equipment	\$-	\$644,723
Loans receivable	\$-	\$7,248,744
Deposits	\$-	\$9,263,900
Transfer of loans held for sale to loans receivable	\$-	\$413,119
Transfer of loans receivable to Other Real Estate Owned	\$528,250	\$-
Unrealized holding gains (losses) on available for sale securities arising during the period	\$1,047	\$(3,833 )

See Notes to Consolidated Financial Statements

Southern Connecticut Bancorp, Inc.  
Notes to Consolidated Financial Statements  
(Unaudited)

Note 1. Nature of Operations

Southern Connecticut Bancorp, Inc. (the “Company”) is a bank holding company headquartered in New Haven, Connecticut that was incorporated on November 8, 2000. The Company’s strategic objective is to serve as a bank holding company for a community-based commercial bank and a mortgage broker serving primarily New Haven County (the “Greater New Haven Market”). The Company owns 100% of the capital stock of The Bank of Southern Connecticut (the “Bank”), a Connecticut-chartered bank with its headquarters in New Haven, Connecticut, and 100% of the capital stock of SCB Capital Inc., operating under the name “Evergreen Financial Services” (“Evergreen”), which is licensed by the State of Connecticut Department of Banking to operate a mortgage brokerage business and also operates from the Company’s headquarters in New Haven, Connecticut. The Company and its subsidiaries focus on meeting the financial services needs of consumers and small to medium-sized businesses, professionals and professional corporations, and their owners and employees in the Greater New Haven Market.

The Bank operates branches at four locations, including downtown New Haven, the Amity/Westville section of New Haven, Branford and North Haven. The Bank’s branches have a consistent, attractive appearance. Each location has an open lobby, comfortable waiting area, offices for the branch manager and a loan officer, and a conference room. The design of the branches complements the business development strategy of the Bank, affording an appropriate space to deliver personalized banking services in professional, confidential surroundings.

The Bank’s target commercial customer has between \$1.0 million and \$30.0 million in revenues, 15 to 150 employees, and borrowing needs of up to \$3.0 million. The primary focus on this commercial market makes the Bank uniquely qualified to move deftly in responding to the needs of its clients. The Bank has been successful in winning business by offering a combination of competitive pricing for its services, quick decision making processes and a high level of personalized, “high touch” customer service.

Note 2. Basis of Financial Statement Presentation

The consolidated interim financial statements include the accounts of the Company and its subsidiaries. The consolidated interim financial statements and notes thereto have been prepared in conformity with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 8 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. All significant intercompany transactions have been eliminated in consolidation. Amounts in prior period financial statements are reclassified whenever necessary to conform to current period presentations. The results of operations for the three and nine months ended September 30, 2009 are not necessarily indicative of the results which may be expected for the year as a whole. The accompanying consolidated financial statements and notes thereto should be read in conjunction with the audited financial statements of the Company and notes thereto as of December 31, 2008, filed with the Securities and Exchange Commission on Form 10-K on March 27, 2009.

In May 2009, the Financial Accounting Standards Board (FASB) issued a new standard entitled Subsequent Events. This statement provides guidance on principles and requirements for subsequent events. The guidance sets forth: 1) the period after the balance sheet date during which management of a reporting entity shall evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements; 2) the circumstances

under which an entity shall recognize events or transactions occurring after the

8

---

balance sheet date in its financial statements; and 3) the disclosures that an entity shall make about events or transactions that occurred after the balance sheet date. Two types of subsequent events require consideration by management: (a) recognized subsequent events; and (b) non-recognized subsequent events. Recognized subsequent events consist of those events or transactions that provide additional evidence with respect to conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Non-recognized subsequent events consist of those events that provide evidence with respect to conditions that did not exist at the date of the balance sheet, but arose subsequent to that date. This statement is effective for interim or annual financial periods after June 15, 2009. The Company has evaluated the subsequent events through November 12, 2009. No material subsequent events have occurred since September 30, 2009 that required recognition or disclosure in these financial statements.

### Note 3. Available for Sale Securities

The amortized cost, gross unrealized gains, gross unrealized losses and approximate fair values of available for sale securities at September 30, 2009 and December 31, 2008 are as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
September 30, 2009				
U.S. Government Agency Obligations	\$2,138,783	\$28,097	\$-	\$2,166,880
U.S. Government Agency Mortgage Backed Securities	105,336	1,160	-	106,496
	\$2,244,119	\$29,257	\$-	\$2,273,376
December 31, 2008				
U.S. Government Agency Obligations	\$4,996,409	\$28,552	\$-	\$5,024,961
U.S. Government Agency Mortgage Backed Securities	105,386	-	(342 )	105,044
	\$5,101,795	\$28,552	\$(342 )	\$5,130,005

The amortized cost and fair value of available for sale debt securities at September 30, 2009 by contractual maturity are presented below. Actual maturities of mortgage-backed securities may differ from contractual maturities because the mortgages underlying the securities may be called or repaid without any penalties.

Because mortgage-backed securities are not due at a single maturity date, they are not included in the maturity categories in the following summary:

	Amortized Cost	Fair Value
September 30, 2009		
Maturity:		
Over 10 years	\$2,138,783	\$2,166,880
Mortgage-backed securities	105,336	106,496
	\$2,244,119	\$2,273,376





## Note 4. Loans Receivable

A summary of the Company's loan portfolio at September 30, 2009 and December 31, 2008 is as follows:

	2009	2008
Commercial loans secured by real estate	\$57,354,683	\$45,462,172
Commercial loans	42,802,203	37,625,274
Construction and land loans	4,585,782	6,500,111
Consumer home equity loans	-	383,682
Consumer installment loans	466,718	552,156
Total loans	105,209,386	90,523,395
Net deferred loan fees	(90,368 )	(98,594 )
Allowance for loan losses	(2,719,775 )	(1,183,369 )
Loans receivable, net	\$102,399,243	\$89,241,432

The following represents the activity in the allowance for loan losses for the nine months ended September 30, 2009 and 2008:

	2009	2008
Balance at beginning of year	\$1,183,369	\$1,256,965
Provision (credit) for loan losses	1,943,461	(64,082 )
Recoveries of loans previously charged-off	10,423	36,756
Loans charged-off	(417,478 )	(180,413 )
Balance at end of period	\$2,719,775	\$1,049,226

At September 30, 2009 and December 31, 2008, the unpaid principal balances of loans placed on nonaccrual status were \$5,336,890 and \$881,948, respectively. There were no loans considered "troubled debt restructurings" at September 30, 2009 or December 31, 2008. Accruing loans contractually past due 90 days or more were \$269,426 and \$384,443 at September 30, 2009 and December 31, 2008, respectively.

The following information relates to impaired loans as of September 30, 2009 and December 31, 2008:

	2009	2008
Impaired loans for which there is a specific allowance	\$4,654,814	\$538,727
Impaired loans for which there is no specific allowance	\$1,747,668	\$1,957,926
Allowance for loan losses related to impaired loans	\$1,511,292	\$162,571
Average recorded investment in impaired loans	\$5,520,089	\$1,978,934

## Note 5. Deposits

At September 30, 2009 and December 31, 2008, deposits consisted of the following:

	2009	2008
Noninterest bearing	\$29,537,914	\$28,214,381
Interest bearing:		
Checking	6,620,696	5,685,490
Money Market	28,555,614	26,578,024
Savings	2,102,186	1,492,378
Time certificates, less than \$100,000 (1)	31,408,218	18,066,157
Time certificates, \$100,000 or more (2)	21,254,431	13,933,594
Total interest bearing	89,941,145	65,755,643
Total deposits	\$119,479,059	\$93,970,024

(1) Included in time certificates of deposit, less than \$100,000, at September 30, 2009 and December 31, 2008

were brokered deposits totaling \$12,673,249 and \$5,731,302, respectively.

(2) Included in time certificates of deposit, \$100,000 or more, at September 30, 2009 and December 31, 2008

were brokered deposits totaling \$3,223,676 and \$2,740,969, respectively.

Brokered deposits at September 30, 2009 and December 31, 2008 represented:

	2009	2008
Bank customer time certificates of deposit	\$8,939,896	\$4,271,135
Bank customer time certificates of deposit placed through CDARS to ensure FDIC coverage	1,309,611	2,201,901
Time certificates of deposit purchased by the Bank through CDARS	5,647,418	1,999,235
Total brokered deposits	\$15,896,925	\$8,472,271

## Note 6. Available Borrowings

The Bank is a member of the Federal Home Loan Bank of Boston ("FHLB"). At September 30, 2009, the Bank had the ability to borrow from the FHLB based on a certain percentage of the value of the Bank's qualified collateral, as defined in the FHLB Statement of Products Policy, at the time of the borrowing. In accordance with an agreement with the FHLB, the qualified collateral must be free and clear of liens, pledges and encumbrances. There were no borrowings outstanding with the FHLB at September 30, 2009.

The Bank is required to maintain an investment in capital stock of the FHLB in an amount equal to a percentage of its outstanding mortgage loans and contracts secured by residential properties, including mortgage-backed securities. No ready market exists for FHLB stock and it has no quoted fair value. For disclosure purposes, such stock is assumed to have a fair value which is equal to cost based upon the redemption provisions of the FHLB.

Note 7. Income (Loss) Per Share

The Company is required to present basic income (loss) per share and diluted income (loss) per share in its statements of operations. Basic per share amounts are computed by dividing net income (loss) by the weighted average number of common shares outstanding. Diluted per share amounts assume exercise of all potential common stock equivalents in weighted average shares outstanding, unless the effect is antidilutive. The Company is also required to provide a reconciliation of the numerator and denominator used in the computation of both basic and diluted income (loss) per share.

The following is information about the computation of income (loss) per share for the three and nine months ended September 30, 2009 and 2008:

Three Months Ended September 30,	2009	2008				
	Net	Weighted	Amount	Net	Weighted	Amount
	Income	Average	Per Share	Loss	Average	Per Share
		Shares			Shares	
Basic Income (Loss) Per Share						
Income (Loss) available to common shareholders	\$3,231	2,689,902	\$0.00	\$(41,622 )	2,917,934	\$(0.01 )
Effect of Dilutive Securities						
Warrants/Stock Options outstanding/Restricted Stock	-	2,016	-	-	-	-
Diluted Income (Loss) Per Share						
Income (Loss) available to common shareholders plus assumed conversions	\$3,231	2,691,918	\$0.00	\$(41,622 )	2,917,934	\$(0.01 )
Nine Months Ended September 30,	2009			2008		
	Net	Weighted	Amount	Net	Weighted	Amount
	Loss	Average	Per Share	Income	Average	Per Share
		Shares			Shares	
Basic (Loss) Income Per Share						
(Loss) Income available to common shareholders	\$(2,561,666)	2,689,400	\$(0.95 )	\$368,049	2,893,087	\$0.13
Effect of Dilutive Securities						
Warrants/Stock Options outstanding/Restricted Stock	-	-	-	-	16,506	-
Diluted (Loss) Income Per Share						
(Loss) Income available to common shareholders plus assumed conversions	\$(2,561,666)	2,689,400	\$(0.95 )	\$368,049	2,909,593	\$0.13

For the nine months ended September 30, 2009 and the three months ended September 30, 2008, no common stock equivalents have been included in the computation of net loss per share because the inclusion of such equivalents is anti-dilutive.



## Note 8. Other Comprehensive Income (Loss)

Under Statement of Financial Standards entitled, "Reporting Comprehensive Income," certain transactions and other economic events that bypass the Company's income statement must be displayed as other comprehensive income. The Company's other comprehensive income, which is comprised solely of the change in unrealized gains (losses) on available for sale securities, is as follows:

	Nine Months Ended September 30, 2009		
	Before-Tax Amount	Taxes	Net-of-Tax Amount
Unrealized holding gains arising during period	\$ 1,047	\$(11,396 )	\$(10,349 )
Reclassification adjustment for amounts recognized in net income	-	-	-
Unrealized holding gains on available for sale securities, net of taxes	\$ 1,047	\$(11,396 )	\$(10,349 )
	Nine Months Ended September 30, 2008		
	Before-Tax Amount	Taxes	Net-of-Tax Amount
Unrealized holding losses arising during period	\$(3,833 )	\$-	\$(3,833 )
Reclassification adjustment for amounts recognized in net income	-	-	-
Unrealized holding losses on available for sale securities, net of taxes	\$(3,833 )	\$-	\$(3,833 )

## Note 9. Financial Instruments with Off-Balance-Sheet Risk

In the normal course of business, the Company is a party to financial instruments with off-balance-sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit and involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the financial statements. The contractual amounts of these instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The contractual amounts of commitments to extend credit represent the amounts of potential accounting loss should the contract be fully drawn upon, the customer default, and the value of any existing collateral become worthless. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments and evaluates each customer's creditworthiness on a case-by-case basis. The Company controls the credit risk of these financial instruments through credit approvals, credit limits, monitoring procedures and the receipt of collateral as deemed necessary.

	September 30, 2009	December 31, 2008
Commitments to extend credit		

Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

Future loan commitments	\$5,477,523	\$16,398,484
Unused lines of credit	26,503,216	23,157,442
Financial standby letters of credit	3,358,597	3,570,308
Undisbursed construction loans	437,000	237,000
	\$35,776,336	\$43,363,234



Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments to extend credit generally have fixed expiration dates or other termination clauses and may require payment of a fee by the borrower. Since these commitments could expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based upon management's credit evaluation of the counterparty. Collateral held varies, but may include residential and commercial property, deposits and securities.

Standby letters of credit are written commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The liability related to guarantees recorded at September 30, 2009 and December 31, 2008 was not significant.

#### Note 10. Fair Value

In September 2006, the Financial Accounting Standards Board ("FASB") issued a standard entitled Fair Value Measurements. The Company adopted the provisions of this standard for the quarter ended March 31, 2008 except for the provisions relating to nonfinancial assets and liabilities, which were subject to deferral, which the Company adopted effective January 1, 2009. This standard defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurement. This standard also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy with the highest priority being quoted prices in active markets. In determining fair value, the Company uses various methods including market, income and cost approaches. Based on these approaches, the Company often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques the Company is required to provide the following information according to the fair value hierarchy described as follows:

- Level 1      Quoted prices in active markets for identical assets and liabilities.
  
- Level 2      Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities in active markets, quoted prices in markets that are not active; and model-based valuation techniques for which all significant inputs are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
  
- Level 3      Unobservable inputs that are supported by little or no market activity and that are significant to determining the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

A description of the valuation methodologies used for assets and liabilities recorded at fair value, and for estimating fair value for financial instruments not recorded at fair value is set forth below.

Cash and due from banks, Federal funds sold, short-term investments, interest bearing certificates of deposit, accrued interest receivable, Federal Home Loan Bank stock, accrued interest payable and repurchase agreements

The carrying amount is a reasonable estimate of fair value. The Company does not record these assets at fair value on a recurring basis.

#### Available for Sale Securities

These financial instruments are recorded at fair value in the financial statements on a recurring basis. Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted prices are not available, then fair values are estimated by using pricing models (i.e., matrix pricing) or quoted prices of securities with similar characteristics and are classified within Level 2 of the valuation hierarchy. Examples of such instruments include government agency and sponsored agency bonds and mortgage-backed securities. Level 3 securities are securities for which significant unobservable inputs are utilized.

#### Loans held for sale

The fair value is based on prevailing market prices. The Company records these assets at fair value on a recurring basis.

#### Loans receivable

For variable rate loans that reprice frequently and have no significant change in credit risk, carrying values are a reasonable estimate of fair values, adjusted for credit losses inherent in the loan portfolio. The fair value of fixed rate loans is estimated by discounting the future cash flows using estimated year end market rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities, adjusted for credit losses inherent in the portfolios. The Company does not record loans at fair value on a recurring basis. However, from time to time, nonrecurring fair value adjustments to collateral-dependent impaired loans are recorded to reflect partial write-downs based on the observable market price or current appraised value of collateral.

#### Servicing assets

The fair value is based on market prices for comparable servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The Company does not record these assets at fair value on a recurring basis.

#### Other Assets Held for Sale and Other Real Estate Owned

Other assets held for sale represents real estate that is not intended for use in operations and real estate acquired through foreclosure, and are recorded at fair value on a nonrecurring basis. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company classifies the asset as Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company classifies the asset as Level 3.

#### Interest only strips

The fair value is based on a valuation model that calculates the present value of estimated future cash flows. The Company does not record these assets at fair value on a recurring basis.



## Deposits

The fair value of demand deposits, savings and money market deposits is the amount payable on demand at the reporting date. The fair value of certificates of deposit is estimated using a discounted cash flow calculation that applies interest rates currently being offered for deposits of similar remaining maturities, estimated using local market data, to a schedule of aggregated expected maturities on such deposits. The Company does not record deposits at fair value on a recurring basis.

## Off-balance-sheet instruments

Fair values for the Company's off-balance-sheet instruments (lending commitments) are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The Company does not record its off-balance-sheet instruments at fair value on a recurring basis.

The following table details the financial instruments carried at fair value and measured at fair value on a recurring basis as of September 30, 2009 and December 31, 2008 and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine the fair value:

	Balance as of September 30, 2009	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available for sale securities	\$ 2,273,376	\$ -	\$ 2,273,376	\$ -
	Balance as of December 31, 2008	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available for sale securities	\$ 5,130,005	\$ -	\$ 5,130,005	\$ -

The following table details the financial instruments carried at fair value and measured at fair value on a nonrecurring basis as of September 30, 2009 and December 31, 2008 and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine the fair value:

Balance as of September 30, 2009	Quoted Prices in Active Markets for Identical Assets	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
---	---	--	--

Impaired loans (1)	\$ 4,757,393	(Level 1) \$ -	\$ -	\$ 4,757,393
	Balance	Quoted Prices in Active Markets for Identical Assets	Significant Observable Inputs	Significant Unobservable Inputs
	as of December 31, 2008	(Level 1)	(Level 2)	(Level 3)
Impaired loans (1)	\$ 2,248,920	\$ -	\$ -	\$ 2,248,920

(1) Represents carrying value and related write-downs for which adjustments are based on appraised value. Management makes adjustments to the appraised values as necessary to consider declines in real estate values since the time of the appraisal. Such adjustments are based on management's knowledge of the local real estate markets.

The following table details the nonfinancial assets carried at fair value and measured at fair value on a nonrecurring basis as of September 30, 2009 and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine the fair value:

	Balance	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	as of September 30, 2009			
Other assets held for sale	\$ 368,730	\$ -	\$ 368,730	\$ -

As of September 30, 2009 and December 31, 2008, the recorded book balances and fair values of the Company's financial instruments were as follows:

	September 30, 2009		December 31, 2008	
	Recorded Book Balance	Fair Value	Recorded Book Balance	Fair Value
<b>Financial Assets:</b>				
Cash and due from banks	\$1,998,915	\$1,998,915	\$5,267,439	\$5,267,439
Short-term investments	24,760,599	24,760,599	8,637,450	8,637,450
Interest bearing certificates of deposit	1,555,343	1,555,343	1,642,612	1,642,612
Available for sale securities	2,273,376	2,273,376	5,130,005	5,130,005
Federal Home Loan Bank stock	66,100	66,100	66,100	66,100
Loans receivable, net	102,399,243	103,550,000	89,241,432	91,679,000
Accrued interest receivable	424,059	424,059	411,729	411,729
Servicing rights	18,485	30,862	26,302	32,077
Interest only strips	23,838	36,758	34,643	37,887
<b>Financial Liabilities:</b>				
Noninterest-bearing deposits	29,537,914	29,537,914	28,214,381	28,214,381
Interest bearing checking accounts	6,620,696	6,620,696	5,685,490	5,685,490
Money market deposits	28,555,614	28,555,614	26,578,024	26,578,024
Savings deposits	2,102,186	2,102,186	1,492,378	1,492,378
Time certificates of deposits	52,662,649	53,731,000	31,999,751	32,371,000
Repurchase agreements	236,905	236,905	214,391	214,391
Accrued interest payable	225,636	225,636	152,052	152,052

## Note 11. Segment Reporting

The Company has three reporting segments for purposes of reporting business line results, Community Banking, Mortgage Brokerage and the Holding Company. The Community Banking segment is defined as all operating results of the Bank. The Mortgage Brokerage segment is defined as the results of Evergreen and the Holding Company segment is defined as the results of Southern Connecticut Bancorp on an unconsolidated or standalone basis. The following represents the operating results and total assets for the segments of the Company as of and for the three months and nine months ended September 30, 2009 and September 30, 2008, respectively. The Company uses an internal reporting system to generate information by operating segment. Estimates and allocations are used for noninterest expenses.

	Three Months Ended September 30, 2009				Consolidated Total
	Community Banking	Mortgage Brokerage	Holding Company	Elimination Entries	
Net interest income	\$997,486	\$25,844	\$2,432	\$-	\$1,025,762
Credit for loan losses	(137,255 )	-	-	-	(137,255 )
Net interest income after credit for loan losses	1,134,741	25,844	2,432	-	1,163,017
Noninterest income	139,150	-	-	-	139,150
Noninterest expense	1,215,987	65,999	16,950	-	1,298,936
Net income (loss)	57,904	(40,155 )	(14,518 )	-	3,231
Goodwill	-	238,440	-	-	238,440
Total assets as of September 30, 2009	136,404,711	350,950	16,002,114	(14,891,141)	137,866,634
	Three Months Ended September 30, 2008				Consolidated Total
	Community Banking	Mortgage Brokerage	Holding Company	Elimination Entries	
Net interest income	\$1,119,825	\$-	\$9,863	\$-	\$1,129,688
Provision for loan losses	39,661	-	-	-	39,661
Net interest income after provision for loan losses	1,080,164	-	9,863	-	1,090,027
Noninterest income	193,045	-	445	-	193,490
Noninterest expense	1,289,628	45,922	(10,411 )	-	1,325,139
Net (loss) income	(16,419 )	(45,922 )	20,719	-	(41,622 )



Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

Goodwill	-	238,440	-	-	238,440
Total assets as of September 30, 2008	115,996,608	266,996	19,143,624	(17,550,155)	117,857,073

18

---

	Nine Months Ended September 30, 2009				
	Community Banking	Mortgage Brokerage	Holding Company	Elimination Entries	Consolidated Total
Net interest income	\$2,964,446	\$51,701	\$7,610	\$-	\$3,023,757
Provision for loan losses	1,943,461	-	-	-	1,943,461
Net interest income after provision for loan losses	1,020,985	51,701	7,610	-	1,080,296
Noninterest income	458,538	-	-	-	458,538
Noninterest expense	3,811,112	176,264	113,124	-	4,100,500
Net loss	(2,331,589 )	(124,563 )	(105,514 )	-	(2,561,666 )
Goodwill	-	238,440	-	-	238,440
Total assets as of September 30, 2009	136,404,711	350,950	16,002,114	(14,891,141)	137,866,634
	Nine Months Ended September 30, 2008				
	Community Banking	Mortgage Brokerage	Holding Company	Elimination Entries	Consolidated Total
Net interest income	\$3,523,220	\$-	\$49,377	\$-	\$3,572,597
Credit for loan losses	(64,082 )	-	-	-	(64,082 )
Net interest income after credit for loan losses	3,587,302	-	49,377	-	3,636,679
Noninterest income	1,450,626	-	2,974	-	1,453,600
Noninterest expense	4,561,141	47,740	113,349	-	4,722,230
Net income (loss)	476,787	(47,740 )	(60,998 )	-	368,049
Goodwill	-	238,440	-	-	238,440
Total assets as of September 30, 2008	115,996,608	266,996	19,143,624	(17,550,155)	117,857,073

#### Note 12. Commitments and Contingencies

In September 2009, the Company and the Bank entered into a settlement agreement relating to a lawsuit that had been filed by a former officer for age discrimination and breach of contract in connection with the officer's layoff as part of a reduction in staff announced by the Bank in July 2008. The settlement agreement had no significant impact on the Company's financial statements.

#### Note 13. Recent Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued a standard entitled Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. This standard also establishes fair value hierarchy about the assumptions used to measure fair value and clarifies the assumptions about risk and the effect of a restriction on the sale or use of an asset. On February 12, 2008, the FASB issued a staff position which deferred the effective date for certain nonfinancial assets and liabilities to fiscal years beginning after November 15, 2008. The Company adopted the standard for the quarter ended March 31, 2008, except for the provisions relating to nonfinancial assets and liabilities, which were subject to deferral, which the Company adopted effective January 1, 2009. See Note 10 for additional information regarding fair value.

In April 2009, the FASB issued a new staff position entitled “Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly.” This staff position provided additional guidance on: (a) determining when the volume and

level of activity for the asset or liability has significantly decreased; (b) identifying circumstances in which a transaction is not orderly; and (c) understanding the fair value measurement implications of both (a) and (b). The effective date of this new staff position is for interim and annual reporting periods ending after June 15, 2009. The Company adopted the provisions of this staff position during the quarter ended June 30, 2009. The adoption of this staff position did not have an impact on the Company's results of operations or financial position.

In April 2009, the FASB issued a new staff position entitled "Recognition and Presentation of Other-Than-Temporary Impairments." This staff position amends the other-than-temporary impairment guidance for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments in the financial statements. The most significant change the staff position brings is a revision to the amount of other-than-temporary loss of a debt security recorded in earnings. The effective date of this new staff position is for interim and annual reporting periods ending after June 15, 2009. The Company adopted the provisions of this staff position during the quarter ended June 30, 2009. The adoption of this staff position did not have an impact on the Company's results of operations or financial position.

In April 2009, the FASB issued a new staff position entitled "Interim Disclosures about Fair Value of Financial Instruments." This staff position requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies in addition to annual financial statements. This staff position also requires those disclosures in summarized financial information at interim reporting periods. The effective date of disclosures for this new staff position is for interim and annual reporting periods ending after June 15, 2009. The Company adopted the provisions of the staff position for the quarter ended June 30, 2009. See Note 10 for additional information regarding fair value.

In June 2009, the FASB issued a new standard entitled Accounting for Transfers of Financial Assets – an amendment of FASB Statement No. 140. The objective of this standard is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. Additionally, on and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. Therefore, formerly qualifying special-purpose entities (as defined under previous accounting standards) should be evaluated for consolidation by reporting entities on and after the effective date in accordance with the applicable consolidation guidance. If the evaluation on the effective date results in consolidation, the reporting entity should apply the transition guidance provided in the pronouncement that requires consolidation. This standard must be applied as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application is prohibited. This standard must be applied to transfers occurring on or after the effective date. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued a new standard entitled The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles – a replacement of FASB Statement No. 162, to allow the FASB Codification to be the single source of authoritative U.S. accounting and reporting standards, other than guidance issued by the Securities and Exchange Commission. The Company adopted this standard during the quarter ended September 30, 2009. The adoption of this standard did not have an impact on the Company's consolidated financial statements.

## Item 2. Management's Discussion and Analysis of Financial Condition And Results of Operations

The following discussion and analysis is intended to assist you in understanding the financial condition and results of operations of the Company. This discussion should be read in conjunction with the accompanying unaudited financial



2008, along with the audited financial statements as of and for the year ended December 31, 2008, included in the Company's Form 10-K filed with the Securities and Exchange Commission on March 27, 2009.

#### Summary

As of September 30, 2009, the Company had \$137.9 million of total assets, \$105.1 million of gross loans receivable, and \$119.5 million of total deposits. Total equity capital at September 30, 2009 was \$16.0 million, and the Company's Tier I Leverage Capital Ratio was 11.46%.

The Company reported net income for the quarter ended September 30, 2009 of \$3,000 (or basic and diluted earnings per share of \$0.00), compared to a net loss of \$42,000 (or basic and diluted loss per share of \$0.01), for the third quarter of 2008.

The Company's operating results for the third quarter of 2009 compared to the same period of 2008 were influenced by the following factors:

- Net interest income decreased due primarily to lower yields on interest earning assets, offset partially by lower costs on interest bearing liabilities and changes in asset and liability volumes;
- Noninterest income decreased because noninterest income for the third quarter of 2008 included recognition of a portion of the gain on the sale of the New London branch; and because of a decrease in service charges and fees resulting from changes in the business practices of customers of the Bank; these decreases were partially offset by an increase in servicing income on SBA loans; and
- Noninterest expenses decreased due to lower salaries and benefits resulting from reductions in staff and elimination of certain employee benefits and bonuses in 2009; expense reductions attributable to lower loan related collection expenses; and expense savings related to lower negotiated rates on certain insurance and telecommunications service contracts. These decreases were partially offset by higher FDIC insurance premiums due to an increase in assessment rates and deposit balances subject to assessment, as well as increased professional service expenses.

The Company had a net loss of \$2,562,000 (or basic and diluted loss per share of \$0.95) for the nine months ended September 30, 2009, compared to net income of \$368,000 (or basic and diluted income per share of \$0.13) for the nine months ended September 30, 2008.

The Company's net loss for the nine months ended September 30, 2009 was largely attributable to a provision for loan losses of \$1,943,000 for the nine months ended September 30, 2009 compared to a credit balance of \$(64,000) for the same period in 2008. The significant increase in the provision for loan losses during the first nine months of 2009 is related to a group of eleven impaired loans that have been severely impacted by prevailing economic conditions, discussed in more detail under Allowance for Loan Losses.

In addition to the impact of the provision for loan losses, the operating results for the first nine months of 2009 compared to the same period of 2008 were influenced by the following factors:

- Net interest income decreased due primarily to lower yields on interest earning assets, offset partially by lower costs on interest bearing liabilities and changes in asset and liability volumes;
- Noninterest income decreased because noninterest income for the first nine months of 2008 included the gain on the sale of the New London branch that was primarily recorded in February 2008; and because of a decrease in loan fees attributable to a prepayment penalty received in 2008; and due to a decrease in service charges and fees, resulting from changes in the business practices of customers of the Bank; and
- Noninterest expenses decreased due to lower salaries and benefits, because of reductions in staff, both from the sale of the New London branch and other reductions, and the elimination of certain



employee benefits and bonuses in 2009. In addition, salaries and benefits expense for 2008 included expenses related to separation payments made to the former Chief Executive Officer and President of the Bank; expense reductions attributable to lower negotiated rates on certain insurance and telecommunications service contracts; and expense savings related to printing the Company's 2009 shareholders' letter and proxy statement. These decreases were partially offset by an increase in professional service fees; and by higher FDIC insurance premiums due to an increase in assessment rates and deposit balances subject to assessment, as well as a special one-time assessment accrued during the second quarter.

#### Critical Accounting Policy

In the ordinary course of business, the Company makes a number of estimates and assumptions relating to reporting results of operations and financial condition in preparing its financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ significantly from those estimates under different assumptions and conditions. The Company believes the following discussion addresses the Company's only critical accounting policy, which is the policy that is most important to the portrayal of the Company's financial condition and results, and requires management's most difficult, subjective and complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. The Company has reviewed this critical accounting policy and estimate with its audit committee. Refer to the discussion below under "Allowance for Loan Losses" and Note 1 to the audited financial statements as of and for the year ended December 31, 2008, included in the Company's Form 10-K filed with the Securities and Exchange Commission on March 27, 2009.

#### Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loans are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of general and specific components. The specific component relates to allowances established for individual impaired loans. The general component relates to pools of loans segregated by loan type, and is based on historical loss experience adjusted by certain qualitative factors as determined by management and the board of directors. The allowance for loan losses does not contain an unallocated component.

Based upon this evaluation, management believes the allowance for loan losses of \$2,719,775 or 2.59% of gross loans receivable at September 30, 2009 is adequate, under prevailing economic conditions, to absorb losses on existing loans. At December 31, 2008, the allowance for loan losses was \$1,183,369 or 1.31% of gross loans receivable.

The increase in the allowance is attributable to a \$1,348,721 increase in the specific component of the allowance and an \$187,685 increase in the general component of the allowance. The increase in the specific component is due to an increase in specific reserves totaling \$1,602,408 for nine loans identified as impaired during the nine months ended September 30, 2009 and \$153,368 for loans that were impaired at both September 30, 2009 and December 31, 2008, partially offset by \$407,055 for loans charged off (net of recoveries) during the period. The increase in the general component of the reserve is primarily due to an increase in the reserve factors and increased loan volume, partially offset by the reclassification of eleven loans to impaired loans.





The accrual of interest income on loans is discontinued whenever reasonable doubt exists as to collectability and generally is discontinued when loans are past due 90 days as to either principal or interest, or are otherwise considered impaired. When the accrual of interest income is discontinued, all previously accrued and uncollected interest is reversed against interest income. The accrual of interest on loans past due 90 days or more may be continued if the loan is well secured, it is believed all principal and accrued interest income due on the loan will be realized, and the loan is in the process of collection. A non-accrual loan is restored to an accrual status when it is no longer delinquent and collectability of interest and principal is no longer in doubt.

Management considers all non-accrual loans, other loans past due 90 days or more based on contractual terms, and restructured loans to be impaired. Loans for which payments are past due, but not more than 90 days past due, are not considered to be impaired unless management determines that full collection of principal and interest is doubtful.

#### Recent Accounting Changes

In September 2006, the Financial Accounting Standards Board (FASB) issued a standard entitled Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. This standard also establishes fair value hierarchy about the assumptions used to measure fair value and clarifies the assumptions about risk and the effect of a restriction on the sale or use of an asset. On February 12, 2008, the FASB issued a staff position which deferred the effective date for certain nonfinancial assets and liabilities to fiscal years beginning after November 15, 2008. The Company adopted the standard for the quarter ended March 31, 2008, except for the provisions relating to nonfinancial assets and liabilities, which were subject to deferral, which the Company adopted effective January 1, 2009. See Note 10 for additional information regarding fair value.

In April 2009, the FASB issued a new staff position entitled “Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly.” This staff position provided additional guidance on: (a) determining when the volume and level of activity for the asset or liability has significantly decreased; (b) identifying circumstances in which a transaction is not orderly; and (c) understanding the fair value measurement implications of both (a) and (b). The effective date of this new staff position is for interim and annual reporting periods ending after June 15, 2009. The Company adopted the provisions of this staff position during the quarter ended June 30, 2009. The adoption of this staff position did not have an impact on the Company’s results of operations or financial position.

In April 2009, the FASB issued a new staff position entitled “Recognition and Presentation of Other-Than Temporary Impairments.” This staff position amends the other-than-temporary impairment guidance for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments in the financial statements. The most significant change the staff position brings is a revision to the amount of other-than-temporary loss of a debt security recorded in earnings. The effective date of this new staff position is for interim and annual reporting periods ending after June 15, 2009. The Company adopted the provisions of this staff position during the quarter ended June 30, 2009. The adoption of this staff position did not have an impact on the Company’s results of operations or financial position.

In April 2009, the FASB issued a new staff position entitled “Interim Disclosures about Fair Value of Financial Instruments.” This staff position requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies in addition to annual financial statements. This staff position also requires those disclosures in summarized financial information at interim reporting periods. The effective date of disclosures for this new staff position is for interim and annual reporting periods ending after June 15, 2009. The Company adopted the provisions of the staff position for the quarter ended June 30, 2009. See Note 10 for additional information regarding fair value.



In June 2009, the FASB issued a new standard entitled Accounting for Transfers of Financial Assets – an amendment of FASB Statement No. 140. The objective of this standard is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. Additionally, on and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. Therefore, formerly qualifying special-purpose entities (as defined under previous accounting standards) should be evaluated for consolidation by reporting entities on and after the effective date in accordance with the applicable consolidation guidance. If the evaluation on the effective date results in consolidation, the reporting entity should apply the transition guidance provided in the pronouncement that requires consolidation. This standard must be applied as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application is prohibited. This standard must be applied to transfers occurring on or after the effective date. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued a new standard entitled The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles – a replacement of FASB Statement No. 162, to allow the FASB Codification to be the single source of authoritative U.S. accounting and reporting standards, other than guidance issued by the Securities and Exchange Commission. The Company adopted this standard during the quarter ended September 30, 2009. The adoption of this standard did not have an impact on the Company's consolidated financial statements.

#### Comparison of Financial Condition as of September 30, 2009 versus December 31, 2008

##### General

The Company's total assets were \$137.9 million at September 30, 2009, an increase of \$23 million from December 31, 2008. The increase in total assets was due primarily to growth in the Company's short-term investments and growth in the Bank's loan portfolio, which were funded from deposit growth. Short-term investments increased to \$24.8 million from \$8.6 million, and net loans receivable increased to \$102.4 million from \$89.2 million, as of September 30, 2009 and December 31, 2008, respectively. Total deposits increased to \$119.5 million as of September 30, 2009 from \$94.0 million as of December 31, 2008.

##### Short-term investments

Short-term investments, consisting of money market investments, were \$24.8 million at September 30, 2009, compared to a balance of \$8.6 million as of December 31, 2008. The \$16.2 million increase in short-term investments from December 31, 2008 is primarily attributable to deposit growth. The Bank currently has a large number of loans pending closing and anticipates utilizing a significant portion of this \$16.2 million growth if these loans are closed.

##### Investments

Available for sale securities, consisting of U.S. government agency obligations and agency issued mortgage-backed securities, were \$2.3 million at September 30, 2009, compared to a balance of \$5.1 million as of December 31, 2008. The Company uses its available for sale securities portfolio to meet pledge requirements for public deposits and repurchase agreements. The \$2.8 million decrease in available for sale securities is in response to lower pledge requirements at September 30, 2009. The Company classifies its securities as "available for sale" to provide greater flexibility to respond to changes in interest rates as well as future liquidity needs.

##### Loans

Interest income on loans is the most important component of our net interest income. The loan portfolio is the largest component of earning assets, and it therefore generates the largest portion of revenues. The



Company's net loan portfolio was \$102.4 million at September 30, 2009 versus \$89.2 million at December 31, 2008, an increase of \$13.2 million. The increase in the loan portfolio for the nine months ended September 30, 2009 was due to a \$14.7 million increase in outstanding loans partially offset by a \$1.5 million increase in the allowance for loan losses, explained in more detail under Allowance for Loan Losses below. Management believes that loan growth will continue during the fourth quarter of 2009. The Bank's loans are made to borrowers primarily in the New Haven market area. The Company's loan to total asset ratio is 74.2% and 77.7% and its loan to total deposit ratio is 85.7% and 95.0% at September 30, 2009 and December 31, 2008, respectively. The Bank currently has a large number of loans pending closing and if these loans are closed, the ratios of loans receivable to total assets and total deposits are expected to increase.

#### Allowance for Loan Losses and Non-Accrual, Past Due and Restructured Loans

##### Allowance for Loan Losses

The following represents the activity in the allowance for loan losses for the nine months ended September 30, 2009 and 2008:

	2009	2008
Balance at beginning of year	\$1,183,369	\$1,256,965
Provision (credit) for loan losses	1,943,461	(64,082 )
Recoveries of loans previously charged-off	10,423	36,756
Loans charged-off	(417,478 )	(180,413 )
Balance at end of period	\$2,719,775	\$1,049,226

##### Non-Accrual, Past Due and Restructured Loans

The following represents non-accrual, past due and restricted loans at September 30, 2009 and December 31, 2008:

	September 30, 2009	December 31, 2008
Non-accrual loans	\$ 5,336,890	\$ 881,948
Accruing loans contractually past due 90 days or more		
Loans past due 90 days or more and still accruing	\$ 46,351	\$ 195,822
Matured loans pending renewal and still accruing	223,075	188,620
Total	\$ 269,426	\$ 384,442

##### Potential Problem Loans

At September 30, 2009, the Bank had loans totaling \$1.1 million, which were not included in the non-accrual loans above, but were deemed impaired. The loans were current with respect to principal and interest. Management of the Company has reviewed the collateral for the loans and considers the current specific reserves, if any, on the loans to be adequate to cover potential losses related to the relationships.

##### Deposits

Total deposits were \$119.5 million at September 30, 2009, an increase of \$25.5 million (27.1%) in comparison to total deposits at December 31, 2008 of \$94.0 million. Non-interest bearing deposits were \$29.5 million at September 30, 2009, an increase of \$1.3 million (4.7%) from \$28.2 million at December 31, 2008. The balance of interest bearing checking accounts can fluctuate as much as 5% to 10% on a daily basis. Total interest bearing checking, money market and savings deposits increased \$3.5 million, or 10.4%, to \$37.3 million at September 30, 2009 from \$33.8 million at December 31, 2008. Time deposits increased to \$52.7 million at September 30, 2009 from \$32.0 million at December 31, 2008, a \$20.7 million (64.7%) increase. Included in time deposits at September 30, 2009 is \$15.9 million in brokered deposits, which includes the Company's placement of \$1.3 million in customer deposits and purchase of \$5.6 million in brokered certificates of deposit

through the CDARS program. The CDARS program offers the Bank both reciprocal and one way swap programs which allow customers to enjoy additional FDIC insurance for deposits that might not otherwise be eligible for FDIC insurance and gives the Bank additional access to funding. As of September 30, 2009, core deposits represented 55.9% of total deposits compared to 66% at December 31, 2008. The decrease in core deposits as a percentage of total deposits is due to seasonal fluctuations in deposit levels as well as the effect of reduced economic activity in general, on the Bank's customer's businesses.

The Bank maintains relationships with several deposit brokers and could continue to utilize the services of one or more of such brokers if management determines that issuing brokered certificates of deposit would be in the best interest of the Bank and the Company.

The Greater New Haven Market is highly competitive. The Bank faces competition from a large number of banks (ranging from small community banks to large international banks), credit unions, and other providers of financial services. The level of rates offered by the Bank reflects the high level of competition in our market.

#### Other

Repurchase agreement balances totaled \$236,905 at September 30, 2009 as compared to \$214,391 at December 31, 2008. The increase was due to normal customer activity.

Results of Operations: Comparison of Results for the three and nine months ended September 30, 2009 and 2008

#### General

The Company had net income for the quarter ended September 30, 2009 of \$3,000 (or basic and diluted earnings per share of \$0.00), compared to a net loss of \$42,000 (or basic and diluted loss per share of \$0.01) for the third quarter of 2008.

The Company's operating results for the third quarter of 2009 compared to the same period of 2008 were influenced by the following factors:

- Net interest income decreased due primarily to lower yields on interest earning assets, offset partially by lower costs on interest bearing liabilities and changes in asset and liability volumes;
- Noninterest income decreased because noninterest income for the third quarter of 2008 included recognition of a portion of the gain on the sale of the New London branch; and because of a decrease in service charges and fees resulting from changes in the business practices of customers of the Bank; these decreases were partially offset by an increase in servicing income on SBA loans; and
- Noninterest expenses decreased due to lower salaries and benefits resulting from reductions in staff and elimination of certain employee benefits and bonuses in 2009; expense reductions attributable to lower loan related collection expenses; and expense savings related to lower negotiated rates on certain insurance and telecommunications service contracts. These decreases were partially offset by higher FDIC insurance premiums due to an increase in assessment rates and deposit balances subject to assessment, as well as increased professional service expenses.

The Company had a net loss of \$2,562,000 (or basic and diluted loss per share of \$0.95) for the nine months ended September 30, 2009, compared to net income of \$368,000 (or basic and diluted income per share of \$0.13) for the nine months ended September 30, 2008.

The Company's net loss for the nine months ended September 30, 2009 was largely attributable to a provision for loan losses of \$1,943,000 for the nine months ended September 30, 2009 compared to a credit balance of \$(64,000) for the same period in 2008. The significant increase in the provision for loan losses during





the first nine months of 2009 is related to a group of eleven impaired loans that have been severely impacted by prevailing economic conditions, discussed in more detail under Allowance for Loan Losses.

In addition to the impact of the provision for loan losses, the operating results for the first nine months of 2009 compared to the same period of 2008 were influenced by the following factors:

- Net interest income decreased due primarily to lower yields on interest earning assets, offset partially by lower costs on interest bearing liabilities and changes in asset and liability volumes;
- Noninterest income decreased because noninterest income for the first nine months of 2008 included the gain on the sale of the New London branch that was primarily recorded in February 2008; and because of a decrease in loan fees attributable to a prepayment penalty received in 2008; and due to a decrease in service charges and fees, resulting from changes in the business practices of customers of the Bank; and
- Noninterest expenses decreased due to lower salaries and benefits, because of reductions in staff, both from the sale of the New London branch and other reductions, and the elimination of certain employee benefits and bonuses in 2009. In addition, salaries and benefits expense for 2008 included expenses related to separation payments made to the former Chief Executive Officer and President of the Bank; expense reductions attributable to lower negotiated rates on certain insurance and telecommunications service contracts; and expense savings related to printing the Company's 2009 shareholders' letter and proxy statement. These decreases were partially offset by an increase in professional service fees; and by higher FDIC insurance premiums due to an increase in assessment rates and deposit balances subject to assessment, as well as a special one-time assessment accrued during the second quarter.

#### Net Interest Income

The principal source of revenue for the Company and the Bank is net interest income. The Company's net interest income is dependent primarily upon the difference or spread between the average yield earned on loans receivable and investment securities and the average rate paid on deposits and borrowings, as well as the relative average balances of such assets and liabilities. The Company, like other banking institutions, is subject to interest rate risk to the degree that its interest-bearing liabilities mature or reprice at different times, or on a different basis, than its interest-earning assets.

The Federal Open Market Committee ("FOMC") short-term interest rates were 3.25% and 5.00% as of September 30, 2009 and 2008, respectively. Decreases in short-term rates tend to compress the Company's net interest spread and net interest margin. During periods of declining interest rates, the interest expense related to sources of funds is not reduced commensurate with the reduction in interest earned on interest earning assets (which are most typically tied to the prime lending rate or other market indices). This situation inherently compresses the spread during periods of declining interest rates.

The Company's interest earning assets averaged \$131.0 million during the three months ended September 30, 2009 compared to \$101.7 million for the same period in 2008, an increase of \$29.3 million (or 28.8%). The net increase of \$29.3 million in the average interest earning assets was comprised of increases in average balances of loans of \$17.1 million and short-term and other investments of \$20.1 million, which were partially offset by decreases in average balances of federal funds sold of \$5.8 million and investments of \$2.1 million.

The yield on average interest earning assets for the three months ended September 30, 2009 was 4.90% compared to 6.40% during the third quarter of 2008, a decrease of 150 basis points. The decrease in the yield on average earning assets reflects the impact of reductions in the FOMC rates, particularly in the prime lending rate, LIBOR and the Bank's base lending rate; as well as an increase in non-performing assets and an increasingly competitive market to attract new loans.



The combined effects of the 150 basis point decrease in yield on average interest earning assets and the \$29.3 million increase in average interest earning assets resulted in the \$17,874 decrease in interest income between the quarter ended September 30, 2009 and the quarter ended September 30, 2008.

The Company's interest bearing liabilities averaged \$93.2 million during the three months ended September 30, 2009 compared to \$65.3 million for the same period in 2008, an increase of \$27.9 million (or 42.7%). The cost of average interest bearing liabilities decreased 56 basis points to 2.52% during the three months ended September 30, 2009 compared to 3.08% for the same period in 2008. The decrease was primarily due to a general decrease in market interest rates.

The combined effects of the \$27.9 million increase in average interest bearing liabilities and the 56 basis point decrease in the cost of average interest bearing liabilities resulted in the \$86,052 increase in interest expense between the quarter ended September 30, 2009 and the quarter ended September 30, 2008.

Due to decreases in the average yields on earning assets and increases in the cost of average interest bearing liabilities, the interest spread decreased to 2.38% during the third quarter of 2009, a decrease of 94 basis points from the interest spread realized in the third quarter of 2008. The net interest margin decreased to 3.11% for the three months ended September 30, 2009 from 4.42% for the comparable period in 2008, a decrease of 131 basis points that largely reflects the decreasing short-term yields on interest earning assets during the third quarter of 2009.

For the nine months ended September 30, 2009, net interest income was \$3,023,757 versus \$3,572,597 for the same period in 2008. The \$548,840 (or 15.4%) decrease was the result of a \$597,767 decrease in interest income and a \$48,927 decrease in interest expense. This net decrease was primarily the result of decreases in rates, partially offset by increases in volume, on both interest earning assets and interest bearing liabilities.

The Company's interest earning assets averaged \$119.9 million during the nine months ended September 30, 2009 compared to \$106.0 million for the same period in 2008, an increase of \$13.9 million (or 13.0%). The net increase in the average interest earning assets of \$13.8 million was comprised of increases in average balances of loans of \$11.8 million and short-term and other investments of \$13.4 million, partially offset by decreases in average balances of federal funds sold of \$10.0 million and investments of \$1.4 million.

The yield on average interest earning assets for the nine months ended September 30, 2009 was 5.23% compared to 6.66% during the same period in 2008, a decrease of 143 basis points. The decrease in the yield on average earning assets reflects the impact of reductions in the FOMC rates, particularly in the prime lending rate, LIBOR and the Bank's base lending rate; as well as an increase in non-performing assets and an increasingly competitive market to attract new loans.

The combined effects of the 143 basis point decrease in yield on average interest earning assets and the \$13.8 million increase in average interest earning assets resulted in the \$597,767 decrease in interest income between the nine months ended September 30, 2009 and the nine months ended September 30, 2008.

The Company's interest bearing liabilities averaged \$83.3 million during the nine months ended September 30, 2009 compared to \$68.5 million for the same period in 2008, an increase of \$14.8 million (or 21.6%). The cost of average interest bearing liabilities decreased 67 basis points to 2.68% during the nine months ended September 30, 2009 compared to 3.35% for the same period in 2008, which was primarily due to a general decrease in market interest rates.



## Average Balances, Yields, and Rates

The following table presents average balance sheets (daily averages), interest income, interest expense, and the corresponding annualized rates on earning assets and rates paid on interest bearing liabilities for the three months ended September 30, 2009 and 2008.

	Distribution of Assets, Liabilities and Shareholders' Equity; Interest Rates and Interest Differential							
	2009				2008			
(Dollars in thousands)	Average Balance	Interest Income/Expense	Average Rate	Average Balance	Interest Income/Expense	Average Rate	(Decreases) Increases in interest Income/Expense	
<b>Interest earning assets</b>								
Loans (1)	\$99,523	\$1,541	6.14	% \$82,457	\$1,496	7.22	%	\$ 45
Short-term and other investments	28,420	59	0.82	% 8,371	48	2.28	%	11
Investments	3,086	18	2.31	% 5,141	60	4.64	%	(42 )
Federal funds sold	-	-	-	5,780	32	2.20	%	(32 )
<b>Total interest earning assets</b>	<b>131,029</b>	<b>1,618</b>	<b>4.90</b>	<b>% 101,749</b>	<b>1,636</b>	<b>6.40</b>	<b>%</b>	<b>(18 )</b>
<b>Cash and due from banks</b>	<b>4,530</b>			<b>4,259</b>				
<b>Premises and equipment, net</b>	<b>2,589</b>			<b>2,854</b>				
<b>Allowance for loan losses</b>	<b>(2,841 )</b>			<b>(1,154 )</b>				
<b>Other</b>	<b>2,309</b>			<b>2,050</b>				
<b>Total assets</b>	<b>\$137,616</b>			<b>\$109,758</b>				
<b>Interest bearing liabilities</b>								
Time certificates	\$53,653	418	3.09	% \$29,047	293	4.01	%	125
Savings deposits	2,146	5	0.92	% 1,339	4	1.19	%	1
Money market / checking deposits	35,292	124	1.39	% 33,005	162	1.95	%	(38 )
Capital lease obligations	1,178	44	14.82	% 1,183	44	14.80	%	-
Repurchase agreements	895	1	0.44	% 698	3	1.71	%	(2 )
<b>Total interest bearing liabilities</b>	<b>93,164</b>	<b>592</b>	<b>2.52</b>	<b>% 65,272</b>	<b>506</b>	<b>3.08</b>	<b>%</b>	<b>86</b>

Non-interest bearing deposits	27,401		24,057	
Accrued expenses and other liabilities	1,115		1,149	
Shareholder's equity	15,936		19,280	
Total liabilities and equity	\$137,616		\$109,758	
Net interest income		\$1,026		\$ (104 )
Interest spread		2.38 %		3.32 %
Interest margin		3.11 %		4.42 %

(1) Includes nonaccruing loans.

## Changes in Assets and Liabilities and Fluctuations in Interest Rates

The following table summarizes the variance in interest income and interest expense for the nine months ended September 30, 2009 and 2008 resulting from changes in assets and liabilities and fluctuations in interest rates earned and paid. The changes in interest attributable to both rate and volume have been allocated to both rate and volume on a pro rata basis.

(Dollars in thousands)	Three Months Ended September 30, 2009 vs 2008		
	Due to Change in Average		(Decrease) Increase
	Volume	Rate	
Interest earning assets			
Loans	\$287	\$(242)	) \$45
Short-term and other investments	57	(46)	) 11
Investments	(19)	) (23)	) (42)
Federal funds sold	(32)	) -	(32)
Total interest earning assets	293	(311)	) (18)
Interest bearing liabilities			
Time certificates	205	(80)	) 125
Savings deposits	2	(1)	) 1
Money market / checking deposits	10	(48)	) (38)
Repurchase agreements	1	(3)	) (2)
Total interest bearing liabilities	218	(132)	) 86
Net interest income	\$75	\$(179)	) \$(104)



## Average Balances, Yields, and Rates

The following table presents average balance sheets (daily averages), interest income, interest expense, and the corresponding annualized rates on earning assets and rates paid on interest bearing liabilities for the nine months ended September 30, 2009 and 2008.

Distribution of Assets, Liabilities and Shareholders' Equity;  
Interest Rates and Interest Differential

	2009				2008				(Decreases) Increases in interest Income/Expense
	Average Balance	Interest Income/ Expense	Average Rate	Average Balance	Average Balance	Interest Income/ Expense	Average Rate		
(Dollars in thousands)									
Interest earning assets									
Loans (1)	\$94,512	\$4,421	6.25	% \$82,651	\$4,770	7.71	% \$ (349	)	
Short-term and other investments	21,746	163	1.00	% 8,358	179	2.86	% (16	)	
Investments	3,613	107	3.96	% 5,024	136	3.62	% (29	)	
Federal funds sold	-	-	-	10,009	204	2.72	% (204	)	
Total interest earning assets	119,871	4,691	5.23	% 106,042	5,289	6.66	% (598	)	
Cash and due from banks	4,413			4,452					
Premises and equipment, net	2,658			3,032					
Allowance for loan losses	(2,455 )			(1,237 )					
Other	2,313			1,908					
Total assets	\$126,800			\$114,197					
Interest bearing liabilities									
Time certificates	\$45,732	1,095	3.20	% \$28,934	951	4.39	% 144		
Savings deposits	1,807	16	1.18	% 1,595	17	1.42	% (1	)	
Money market / checking deposits	33,889	419	1.65	% 36,202	609	2.25	% (190	)	
Capital lease obligations	1,179	132	14.97	% 1,184	132	14.89	% -		
Repurchase agreements	710	5	0.94	% 603	7	1.55	% (2	)	
Total interest bearing liabilities	83,317	1,667	2.68	% 68,518	1,716	3.35	% (49	)	

Non-interest bearing deposits	25,580		24,528	
Accrued expenses and other liabilities	1,088		1,309	
Shareholder's equity	16,815		19,842	
Total liabilities and equity	\$126,800		\$114,197	
Net interest income		\$3,024		\$3,573
				\$ (549 )
Interest spread		2.55 %		3.31 %
Interest margin		3.37 %		4.50 %

(1) Includes nonaccruing loans.

## Changes in Assets and Liabilities and Fluctuations in Interest Rates

The following table summarizes the variance in interest income and interest expense for the nine months ended September 30, 2009 and 2008 resulting from changes in assets and liabilities and fluctuations in interest rates earned and paid. The changes in interest attributable to both rate and volume have been allocated to both rate and volume on a pro rata basis.

(Dollars in thousands)	Nine Months Ended September 30, 2009 vs 2008		
	Due to Change in		
	Volume	Average Rate	(Decrease) Increase
Interest earning assets			
Loans	\$628	\$(977 )	\$(349 )
Short-term and other investments	154	(170 )	(16 )
Investments	(35 )	6	(29 )
Federal funds sold	(204 )	-	(204 )
Total interest earning assets	543	(1,141 )	(598 )
Interest bearing liabilities			
Time certificates	450	(306 )	144
Savings deposits	2	(3 )	(1 )
Money market / checking deposits	(37 )	(153 )	(190 )
Capital lease obligations	(1 )	1	0
Repurchase agreements	1	(3 )	(2 )
Total interest bearing liabilities	416	(465 )	(49 )
Net interest income	\$127	\$(676 )	\$(549 )

## Provision for Loan Losses

The Bank's (credit to) provision for loan losses was \$(137,255) and \$1,943,461 for the three months and nine months ended September 30, 2009, respectively, as compared to \$39,661 and \$(64,082) for the same periods in 2008. During the three months ended September 30, 2009, the credit to the provision was primarily related to net decreases to the specific allowances on certain impaired loans resulting from payments received and improvement in the Company's collateral position supporting two impaired loans. The significant increase in the provision for loan losses during the nine months ended September 30, 2009, compared to the same period in the prior year was primarily related to specific reserves established for a group of eleven impaired loans that have been severely impacted by prevailing economic conditions, discussed in more detail under Allowance for Loan Losses.

## Noninterest Income

Total noninterest income was \$139,150 for the three months ended September 30, 2009 versus \$193,490 for the same period in 2008. Noninterest income in 2008 included a \$50,669 gain on the sale of the Bank's New London branch. Service charges and fees decreased \$23,797 due to changes in business practices of customers of the Bank during the third quarter of 2009. Other non-interest income increased to \$26,096 for the three months ended September 30, 2009 from \$5,970 in the same period in 2008, due to a \$21,133 increase in loan and SBA servicing related fees, offset by a \$1,007 decrease in other fees.

Total noninterest income was \$458,538 for the nine months ended September 30, 2009 compared to \$1,453,600 for the same period in 2008. Noninterest income in 2008 included a \$874,912 gain on the sale of the Bank's New London branch. Service charges and fees decreased \$16,027 due to changes in business practices of customers of the Bank during the nine months ended September 30, 2009. Other non-interest income decreased to \$71,605 in 2009 from \$175,728 in 2008, due to decreases in loan prepayment fees (\$74,384), insurance

commissions (\$9,325), letter of credit fees (\$7,173), rental income (\$6,801), and other fees (\$17,154), partially offset by increases in other loan and SBA servicing related fees (\$10,714).

#### Noninterest Expense

Total noninterest expense was \$1,298,936 for the three months ended September 30, 2009 versus \$1,325,139 for the same period in 2008, a decrease of \$26,203 or 2.0%.

Salaries and benefits expense for the three months ended September 30, 2009 was \$751,142 versus \$835,386 for the same period in 2008. Salaries and benefits expense decreased \$84,244, or 10.1%, primarily because of expense savings related to reductions in staff and the elimination of certain employee benefits and bonuses in 2009.

FDIC insurance expense increased for the three months ended September 30, 2009 by \$35,808 from \$16,115 to \$51,923, primarily due to increased assessment rates and deposit balances subject to assessment. The Temporary Liquidity Guarantee Program announcement by the FDIC on October 17, 2008 provided banks with the option to fully insure non-interest bearing transaction deposit accounts. The Bank elected to participate in the program, resulting in a 10 basis point annual rate surcharge applied to balances in such accounts over \$250,000, beginning in 2009. As a result, this expense will continue to increase.

Professional services for the three months ended September 30, 2009 increased by \$116,046 from \$5,927 to \$122,333, primarily due to an increase in legal fees. During the third quarter of 2009, the Company recorded \$82,432 in legal fees primarily attributable to employment practices and errors and omissions matters not covered by insurance.

Other operating expenses decreased by \$82,162 to \$97,221 for the three months ended September 30, 2009, compared to the same period in 2008, due to expense reductions attributable to lower loan related collection expenses; and expense savings related to lower negotiated rates on certain insurance and telecommunications service contracts.

Total noninterest expense was \$4,100,500 for the nine months ended September 30, 2009 compared to \$4,722,230 for the same period in 2008, a decrease of \$621,730 or 13.2%.

Salaries and benefits expense for the nine months ended September 30, 2009 was \$2,294,451 versus \$2,957,384 for the same period in 2008. Salaries and benefits expense decreased \$662,933, or 22.4%, primarily because of expense savings related to reductions in staff, both from the sale of the New London branch and other reductions, and the elimination of certain employee benefits and bonuses in 2009, as well as the inclusion in the first quarter of 2008 of expenses related to separation payments made to the former Chief Executive Officer and President of the Bank.

FDIC insurance expense increased by \$134,953 from \$59,478 to \$194,431 primarily due to increased assessment rates and deposit balances subject to assessment, as well as a one time special assessment of five basis points based upon deposit balances on June 30, 2009. The Temporary Liquidity Guarantee Program announcement by the FDIC on October 17, 2008 provided banks with the option to fully insure non-interest bearing transaction deposit accounts. The Bank elected to participate in the program, resulting in a 10 basis point annual rate surcharge applied to balances in such accounts over \$250,000, beginning in 2009.

Professional services for the nine months ended September 30, 2009 increased by \$140,055 from \$254,686 to \$394,741, primarily due to an increase in legal fees discussed above and accounting fees, partially offset by a reduction in other professional fees.

Other operating expenses decreased by \$182,581 to \$386,566 for the nine months ended September 30, 2009, compared to the same period in 2008. Expense reductions are attributable to lower negotiated rates on



certain insurance and telecommunications service contracts and expense savings related to printing the Company's 2009 shareholders' letter and proxy statement.

#### Off-Balance Sheet Arrangements

See Note 9 to the Financial Statements for information regarding the Company's off-balance sheet arrangements.

#### Liquidity

Management believes that the Company's short-term assets offer sufficient liquidity to cover potential fluctuations in deposit accounts and loan demand and to meet other anticipated operating cash requirements.

The Company's liquidity position as of September 30, 2009 and December 31, 2008 consisted of liquid assets totaling \$30.6 million and \$20.7 million, respectively. This represents 22.2% and 18.0% of total assets at September 30, 2009 and December 31, 2008, respectively. The liquidity ratio is defined as the percentage of liquid assets to total assets. The following categories of assets as described in the accompanying balance sheet are considered liquid assets: cash and due from banks, short-term investments, interest bearing certificates of deposit and securities available for sale. Liquidity is a measure of the Company's ability to generate adequate cash to meet financial obligations. The principal cash requirements of a financial institution are to cover downward fluctuations in deposits and increases in its loan portfolio.

In addition to the foregoing sources of liquidity, the Bank maintains a relationship with the Federal Home Loan Bank of Boston and has the ability to pledge certain of the Bank's assets as collateral for borrowings from that institution. In addition, the Bank maintains relationships with several brokers of certificates of deposits and could utilize the services of these brokers if the Bank desires additional liquidity to meet its needs.

## Capital

The Company's and Bank's actual capital amounts and ratios at September 30, 2009 and December 31, 2008 were as follows:

The Company's actual capital amounts and ratios at September 30, 2009 and December 31, 2008 were (dollars in thousands):

September 30, 2009	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital to Risk-Weighted Assets	\$ 17,420	13.06%	\$ 10,675	8.00%	N/A	N/A
Tier 1 Capital to Risk-Weighted Assets	15,739	11.80%	5,337	4.00%	N/A	N/A
Tier 1 (Leverage) Capital to Average Assets	15,739	11.46%	5,495	4.00%	N/A	N/A

December 31, 2008	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital to Risk-Weighted Assets	\$ 19,696	18.46%	\$ 8,537	8.00%	N/A	N/A
Tier 1 Capital to Risk-Weighted Assets	18,275	17.13%	4,268	4.00%	N/A	N/A
Tier 1 (Leverage) Capital to Average Assets	18,275	15.64%	4,673	4.00%	N/A	N/A

The Bank's actual capital amounts and ratios at September 30, 2009 and December 31, 2008 were (dollars in thousands):

September 30, 2009	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital to Risk-Weighted Assets	\$ 16,089	12.17%	\$ 10,576	8.00%	\$ 6,610	5.00%
Tier 1 Capital to Risk-Weighted Assets	14,423	10.91%	5,288	4.00%	7,932	6.00%
Tier 1 (Leverage) Capital to Average Assets	14,423	10.60%	5,445	4.00%	13,613	10.00%

December 31, 2008	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio



Edgar Filing: SOUTHERN CONNECTICUT BANCORP INC - Form 10-Q

	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital to Risk-Weighted Assets	\$ 17,938	17.09%	\$ 8,396	8.00%	\$ 10,495	10.00%
Tier 1 Capital to Risk-Weighted Assets	16,755	15.96%	4,198	4.00%	6,297	6.00%
Tier 1 (Leverage) Capital to Average Assets	16,755	14.55%	4,607	4.00%	5,759	5.00%

Capital adequacy is one of the most important factors used to determine the safety and soundness of individual banks and the banking system. Based on the above ratios, the Company is considered to be “well capitalized” under applicable regulations specified by the Federal Reserve. The Bank is also considered to be “well capitalized” under other applicable regulations. To be considered “well capitalized”, an institution must generally have a leverage capital ratio of at least 5%, a Tier 1 risk-based capital ratio of at least 6% and a total risk-based capital ratio of at least 10%.

## Market Risk

Market risk is defined as the sensitivity of income to fluctuations in interest rates, foreign exchange rates, equity prices, commodity prices and other market-driven rates or prices. Based upon the nature of the Company's business, market risk is primarily limited to interest rate risk, defined as the impact of changing interest rates on current and future earnings.

The Company's goal is to maximize long-term profitability, while minimizing its exposure to interest rate fluctuations. The first priority is to structure and price the Company's assets and liabilities to maintain an acceptable interest rate spread, while reducing the net effect of changes in interest rates. In order to reach an acceptable interest rate spread, the Company must generate loans and seek acceptable investments to replace the lower yielding balances in Federal Funds sold and short-term investments. The focus also must be on maintaining a proper balance between the timing and volume of assets and liabilities re-pricing within the balance sheet. One method of achieving this balance is to originate variable rate loans for the portfolio to offset the short-term re-pricing of the liabilities since a number of the interest bearing deposit products have no contractual maturity. Customers may withdraw funds from their accounts at any time and deposit balances may therefore run off unexpectedly due to changing market conditions.

The exposure to interest rate risk is monitored by senior management of the Bank and is reported quarterly to the Board of Directors of the Bank and the Company. Management reviews the interrelationships within the balance sheet to maximize net interest income within acceptable levels of risk.

## Impact of Inflation and Changing Prices

The Company's financial statements have been prepared in terms of historical dollars, without considering changes in relative purchasing power of money over time due to inflation. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the effect of general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services. Notwithstanding this fact, inflation can directly affect the value of loan collateral, in particular, real estate. Inflation, or disinflation, could significantly affect the Company's earnings in future periods.

## Cautionary Statement Regarding Forward-Looking Statements

Some of the statements under "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Report on Form 10-Q may include forward-looking statements which reflect management's current views with respect to future events and financial performance. Statements which include the words "expect," "intend," "plan," "believe," "project," "anticipate" and similar statements of a future or forward-looking nature identify forward-looking statements for purposes of the federal securities laws or otherwise. All forward-looking statements address matters that involve risks and uncertainties. Accordingly, there are or will be important factors that could cause actual results to differ materially from those indicated in these statements or that could adversely affect the holders of the Company's common stock. These factors include, but are not limited to, (1) changes in prevailing interest rates which would affect the interest earned on the Company's interest earning assets and the interest paid on its interest bearing liabilities, (2) the timing of re-pricing of the Company's interest earning assets and interest bearing liabilities, (3) the effect of changes in governmental monetary policy, (4) the effect of changes in regulations applicable to the Company and the conduct of its business, (5) changes in competition among financial service companies, including possible further encroachment of non-banks on services traditionally provided by banks and the impact of recently enacted federal legislation, (6) the ability of competitors which are larger than the Company to provide products and services which are impractical for the Company to provide, (7) the volatility of quarterly earnings, due in part to the variation in the number, dollar volume and profit realized from SBA guaranteed loan

participation

36

---

sales in different quarters, (8) the effect of a loss of any executive officer, key personnel, or directors, (9) the effect of the Company's opening of branches and the receipt of regulatory approval to complete such actions, (10) the concentration of the Company's business in southern Connecticut, (11) the concentration of the Company's loan portfolio in commercial loans to small-to-medium sized businesses, which may be impacted more severely than larger businesses during periods of economic weakness, (12) the lack of seasoning in the Company's loan portfolio, which may increase the risk of future credit defaults, and (13) the effect of any decision by the Company to engage in any business that was not historically permitted for the Company. Other such factors may be described in other filings made by the Company with the Securities and Exchange Commission.

Although the Company believes that it offers the loan and deposit products and has the resources needed for success, future revenues and interest spreads and yields cannot be reliably predicted. These trends may cause the Company to adjust its operations in the future. Because of the foregoing and other factors, recent trends should not be considered reliable indicators of future financial results or stock prices.

Any forward-looking statement speaks only as of the date on which such statement is made, and we undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Not required.

### Item 4T. Controls and Procedures

#### (a) Evaluation of Disclosure Controls and Procedures.

Based upon an evaluation of the effectiveness of the Company's disclosure controls and procedures performed by the Company's management, with participation of the Company's President and Chief Operating Officer and its Chief Financial Officer as of the end of the period covered by this report, the Company's President and Chief Operating Officer and its Chief Financial Officer concluded that the Company's disclosure controls and procedures have been effective in ensuring that material information relating to the Company, including its subsidiaries, is made known to the certifying officers by others within the Company and the Bank during the period covered by this report.

As used herein, "disclosure controls and procedures" mean controls and other procedures of the Company that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported, within the time periods specified in the Security and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its principal executive and financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

#### (b) Changes in Internal Control Over Financial reporting

There have not been any changes in the Company's internal control over financial reporting that occurred during the quarter ended September 30, 2009 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



PART II

Other Information

Item 1. Legal Proceedings

In September 2009, the Company and the Bank entered into a settlement agreement relating to a lawsuit that had been filed by its former Senior Vice President and Chief Marketing Officer for age discrimination and breach of contract in connection with his layoff as part of a reduction in staff announced by the Bank in July 2008. In connection with the settlement, the lawsuit, which was pending with the United States District Court, District of Connecticut in New Haven, Connecticut, was terminated. The settlement agreement between the Company, the Bank and the former Senior Vice President and Chief Marketing Officer, who were the only parties to the lawsuit, had no significant impact on the Company's financial statements.

Item 1A. Risk Factors

Not required.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

None.

Item 5. Other Information

Not applicable.

Item 6. Exhibits

No.	Description
3(i)	Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3(i) of the Company's Quarterly Report on Form 10-QSB for the quarter ended June 30, 2002, as filed with the Securities and Exchange Commission on August 14, 2002)
3(ii)	By-Laws (incorporated by reference to Exhibit 3(ii) of the Company's Current Report on Form 8-K, as filed with the Securities and Exchange Commission on March 6, 2007)
31.1	<u>Rule 13a-14(a)/15d-14(a) Certification by President and Chief Operating Officer</u>
31.2	<u>Rule 13a-14(a)/15d-14(a) Certification by Senior Vice President and Chief Financial Officer</u>
31.3	<u>Rule 13a-14(a)/15d-14(a) Certification by Vice President and Chief Accounting Officer</u>
32.1	<u>Section 1350 Certification by President and Chief Operating Officer</u>
32.2	<u>Section 1350 Certification by Senior Vice President and Chief Financial Officer</u>
32.3	<u>Section 1350 Certification by Vice President and Chief Accounting Officer</u>

39

---

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SOUTHERN CONNECTICUT BANCORP, INC.

Date: November 12, 2009

By: /s/ John H. Howland  
Name: John H. Howland  
Title: President & Chief Operating Officer

Date: November 12, 2009

By: /s/ Stephen V. Ciancarelli  
Name: Stephen V. Ciancarelli  
Title: Senior Vice President & Chief Financial Officer

Date: November 12, 2009

By: /s/ Anthony M. Avellani  
Name: Anthony M. Avellani  
Title: Vice President & Chief Accounting Officer



Exhibit Index

No.	Description
3(i)	Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3(i) of the Company's Quarterly Report on Form 10-QSB for the quarter ended June 30, 2002, as filed with the Securities and Exchange Commission on August 14, 2002)
3(ii)	By-Laws (incorporated by reference to Exhibit 3(ii) of the Company's Current Report on Form 8-K, as filed with the Securities and Exchange Commission on March 6, 2007)
31.1	<u>Rule 13a-14(a)/15d-14(a) Certification by President and Chief Operating Officer</u>
31.2	<u>Rule 13a-14(a)/15d-14(a) Certification by Senior Vice President and Chief Financial Officer</u>
31.3	<u>Rule 13a-14(a)/15d-14(a) Certification by Vice President and Chief Accounting Officer</u>
32.1	<u>Section 1350 Certification by President and Chief Operating Officer</u>
32.2	<u>Section 1350 Certification by Senior Vice President and Chief Financial Officer</u>
32.3	<u>Section 1350 Certification by Vice President and Chief Accounting Officer</u>